

United States Department of Agriculture
1400 Independence Avenue,
S.W. # Room 3522
1400 Independence Avenue, S.W.
Room 3522-S, STOP 0239
Washington, DC 20036

Information

Description: **12-3J14-18-B-0320**
Bid invitation number: **2000005418**
Purchasing Group: **AMS-Fruit and Veg**

SOLICITATION

Domestic Commodity Invitation

Bid invitation Overview

Bid Timezone: Central Time
Start Date: 06/07/2018 13:00:00
Offer Due Date : 06/21/2018 13:00:00

Opening date: 06/21/2018 13:00:00

Invitation Type : Definite Delivery

Additional requested information:

Tendering text - Header :

Bulk Apples for Further Processing, SOLICITATION NO: 2000005418

The U.S. Department of Agriculture (USDA) invites offers to sell Bulk Apples for Further Processing pursuant to the AMS Master Solicitation for use in the National School Lunch Program and other Federal Food and Nutrition Assistance Programs. Acceptances will be announced by midnight July 12, 2018 . Deliveries are to be made between October 1st, 2018 and March 31st, 2019.

Due to the recent changes in SAM.gov policy regarding the appointment of an authorized Entity Administrator, USDA/AMS may allow bidders to be considered for award pending SAM.gov processing of the notarized letter. This exception is considered for new/expired SAM registrations impacted by notarized letter processing delays only. In order to be considered for an exception, the vendor must have submitted the required notarized letter to SAM.gov (per the directions provided in the link below) and must submit a copy of the notarized letter to the cognizant contracting officer.

https://www.fsd.gov/fsd-gov/answer.do?sysparm_kbid= d2e67885db0d5f00b3257d321f96194b&sysparm_search= kb0013183

Note that all other terms associated with requirements of Sam.gov registration, including those that impact payment, remain in full force and affect. (see MSCP dated April 2017, clause 52.212-1(k))

(k) System for Award Management. Unless exempted by an addendum to this solicitation, by submission of an offer, the offeror acknowledges the requirement that a prospective awardee shall be registered in the SAM database prior to award, during performance and through final payment of any contract resulting from this solicitation.#

A. Product Origin

Commodities delivered pursuant to awards under this Solicitation shall have originated from crops that have been 100 percent grown, processed, and packed in the United States, its territories or possessions, the Commonwealth of Puerto Rico, or the Trust Territories of the Pacific Islands, (hereinafter referred to as the United States). See Section I.E. of the Master Solicitation.

If the contractor handles any commodity originating from sources other than the United States, the contractor must have a written plan to segregate the commodity. This segregation plan will include an identification and record system for all commodities to ensure they are completely segregated and cannot be used to fulfill purchase orders awarded by USDA. Such segregation plan must be made available, within 10 days of purchase order award, to representatives of the Agricultural Marketing Service (AMS). The contractor must maintain positive written documentation records evidencing 100 percent domestic origin to the grower level. Contractors must also ensure that the documentation provided by any subcontractors demonstrates the same level of traceability. The burden of proof of compliance is on the contractor. Documentation may include load or warehouse storage receipts for raw product (i.e., bin tags), product blend (formulation) records, product coding explanations, finished product warehousing records, shipping or payment records, or other documentation or evidence that clearly establishes the product's domestic origin. Contractors must provide

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the domestic origin certification and supporting documentation records to representatives of the AMS Fruit and Vegetable Programs, Fresh Products Division (USDA Grader) when requesting inspection service. USDA graders will select and review at least one code for each purchase order to determine compliance with the Agency's domestic origin requirements. Such records must be available for review by the Government in accordance with FAR 52.214-26. In the event of an audit, AMS auditors will examine as many codes as is necessary to verify compliance. Self-certifications by contractors and subcontractors will not be accepted. Failure to observe this requirement may lead to suspension or debarment, purchase order termination, and penalties at Title 18, Section 1001 of the U.S. Code concerning falsification of information.

B. Packing Season

All fresh fruit must be from the current packing season/crop year.

C. Audits

Vendors and /or suppliers providing fresh fruit shall participate in and pass an Agricultural Marketing Service, Good Agricultural Practices (GAP) and Good Handling Practices (GHP) Verification Audit. Verification Audits shall be performed by the United States Department of Agriculture (USDA), Agricultural Marketing Service (AMS), Fruit and Vegetable Programs (FVP), Fresh Products Division (FPD). All scopes of the audit applicable to the operation must be completed. For instance, if a grower has a storage facility on their farm where apples are stored prior to sending them to the sliced apple vendor, then the appropriate section of the audit must be completed. A copy of the GAP& GHP Audit Verification checklist is available on the USDA website at www.ams.usda.gov/gapghp, or from your local USDA or Federal-State inspection office.

D. Inspection Requirements

Inspection must be performed at destination by the USDA, AMS, Fruit and Vegetable Programs, Fresh Products Division (USDA Grader) (see Section X of the Master Solicitation). The fresh apples shall be inspected, certified, and count (number) of packages verified in accordance with the Agricultural Marketing Act of 1946. The acceptability of the quality and packaging of the product must be evidenced by certificates issued by the USDA Grader. Representative sample units will be graded according to the Regulations Governing Inspection and Certification of Fresh Fruit and Related Products (7 C.F.R. part 51), and United States Standards for Condition of Food Containers (7 C.F.R. part 42.140), effective on the date of the Solicitation/IFB. The Contractor must give the USDA Inspector at least 72 hours advance notice when scheduling inspection service. Contractors are encouraged to submit requests for inspection in writing via form FV-237 (Record of Request for Inspection or Re-inspection of Food Products) with verifiable receipt notice, such as fax log, to alleviate possible miscommunication. Requests can also be made electronically using the following link: <http://eforms.ams.usda.gov/#CustomersFV>

E. Specifications

Offerors product shall meet the minimum specification requirements listed in the specification for Bulk Products for Further Processing as amended. Deviation from the minimum requirements must be approved prior to shipment by the Contracting Officer.

F. Failure to Meet Specifications

Any lot which fails applicable specifications prescribed (See Item E) will be rejected as not acceptable for delivery. If any lot of fresh fruit fails to meet the product or packaging requirement, the Contractor may request in writing that USDA accept delivery of the lot. USDA may, at its option, accept delivery, provided

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that the purchase price is the purchase order price less a discount, to be determined by the Contracting Officer.

This Solicitation may show multiple stops on some line items; however, the number of stops will be limited to a maximum of three. To determine the number of destinations review the "Tendering Text" for the lot, which will indicate the City and State for each stop. Bidders may submit different prices for each stop. However, a price is required on all line items within the lot.

In order to verify that the contractor is in compliance with GAP/GHP certification, contractors shall meet the following requirements:

1) Contractors are required to:

a. Submit a list of all certified GAP/GHP suppliers to be used in the performance of the contract with their bid, this list must be uploaded with their bids in WBSCM;

1. The first time non compliance occurs AMS will deduct a 50% discount from the invoice for all noncompliant deliveries.

2. The second time non compliance occurs:

a. USDA/AMS will deduct a 50% discount from the invoice for all noncompliant deliveries;

b. The contract will be terminated for default; and

c. The contractor will be suspended from participating in all future USDA/AMS fresh fruit and vegetable solicitations for a period of one (1) year from the date of contract termination.

All prime vendors are reminded that they are prohibited from subcontracting with companies or individuals that have been suspended or debarred.

Offers must be submitted electronically via the Web-Based Supply Chain Management System (WBSCM). Offers submitted by any means other than WBSCM will be deemed nonresponsive. Offerors must be active in WBSCM and have the required bidder roles in order to submit offers under this Solicitation. Once connected, follow the online procedures. A "HELP" button provides detailed instructions or call (202) 720-4517 for assistance.

Offerors are cautioned to bid only quantities they can reasonably expect to produce and deliver. Inquiries about the Master Solicitation dated April 2017; or this Solicitation should be directed to the Contracting Officer; USDA, AMS, Room 3522-South; 1400 Independence Avenue, S.W.; Washington, D.C. 20250-0239. Telephone: (202) 720-4517. FAX:(202) 720-2782.

 The U.S. Department of Agriculture (USDA) prohibits discrimination against its customers, employees, and applicants for employment on the bases of race, color, national origin, age, disability, sex, gender identity,

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religion, reprisal, and where applicable, political beliefs, marital status, familial or parental status, sexual orientation, or all or part of an individual' s income is derived from any public assistance program, or protected genetic information in employment or in any program or activity conducted or funded by the Department. (Not all prohibited bases w ill apply to all programs and/or employment activities.) The USDA prohibits discrimination against its customers, employees, and applicants for employment on the bases of race, color, national origin, age, disability, sex, gender identity, religion, reprisal, and where applicable, political beliefs, marital status, familial or parental status, sexual orientation, or all or part of an individual' s income is derived from any public assistance program, or protected genetic information in employment or in any program or activity conducted or funded by the Department. (Not all prohibited bases will apply to all programs and/or employment activities.) To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users)

See attached documents:

- 1 . Bulk Products for Further Processing- Apples
- 2 . Master Soliciation April 2017
- 3 . Bulk Products for Further Processing 1
- 4 . Bulk Products for Further Processing 2
- 5 . Bulk Products for Further Processing 3

Attributes :

OFFEROR CERTIFIES THAT THE OFFER IS MADE SUBJECT TO THE MASTER SOLICITATION; COMMODITY SUPPLEMENT AND/OR SPECIFICATION(S); THIS SOLICITATION; THE AGRICULTURE ACQUISITION REGULATIONS (AGAR) AND THE FEDERAL ACQUISITION REGULATIONS (FAR).

Timely performance: Offeror and any subcontractor have completed required performance of any USDA contract prior to this bid opening.

- Permitted values:
- Have been delivered
 - Have not been delivered
 - Have not been delivered, but the Offeror has notified the Contracting Officer
 - There are no existing contracts/purchase orders

OFFEROR REQUESTS HUBZONE SMALL BUSINESS PRICE EVALUATION PREFERENCE. APPLIES ONLY TO FIRMS CERTIFIED IN THE SMALL BUSINESS ADMINISTRATION#S HUBZONE PROGRAM (FAR SUBPART 19.13).MUST BE THE MANUFACTURER/PRODUCER OF THE PRODUCT TO RECEIVE A PRICE PREFERENCE

Furnish name, title, phone number, fax number, and e-mail address of person submitting this bid (must be

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an officer of the company or a person authorized to execute contracts/purchase orders on behalf of the bidder).

IS THE OFFEROR AN ENTITY THAT HAS FILED ARTICLES OF INCORPORATION IN ONE OF THE FIFTY STATES, THE DISTRICT OF COLUMBIA, OR THE VARIOUS TERRITORIES OF THE UNITED STATES? YOU MUST ANSWER THE NEXT 3 QUESTIONS IF THE ANSWER FOR THIS QUESTION IS YES.

HAS THE OFFEROR BEEN CONVICTED OF A FELONY CRIMINAL VIOLATION UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

HAS THE OFFEROR HAD ANY OFFICER OR AGENT OF OFFEROR CONVICTED OF A FELONY CRIMINAL VIOLATION FOR ACTIONS TAKEN ON BEHALF OF OFFEROR UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

DOES THE OFFEROR HAVE ANY UNPAID FEDERAL TAX LIABILITY ASSESSED, WHICH ALL JUDICIAL AND ADMINISTRATIVE REMEDIES HAVE BEEN EXHAUSTED/LAPSED, THAT IS NOT BEING PAID IN A TIMELY MANNER PURSUANT TO AGREEMENT WITH THE AUTHORITY RESPONSIBLE FOR COLLECTING IT?

Offeror acknowledges receipt of the amendment(s) to the solicitation. Select N/A if no amendment was issued to the solicitation.

Permitted values: - Yes
 - No
 - N/A

Bid invitation Item details

	Item Material	Description	Required by	ZipCode	Quantity	
10		FRUIT, FRESH				
20		APPLES FOR FURTHER PROCESSING # BULK				
30		OXNARD CA				
40	110149	APPLES FOR FURTHER PROCESSING # BULK	10/01/2018-10/15/2018	93030	954,832	LB
50	110149	APPLES FOR FURTHER PROCESSING # BULK	10/16/2018-10/31/2018	93030	435,600	LB
60	110149	APPLES FOR FURTHER PROCESSING # BULK	11/01/2018-11/15/2018	93030	396,000	LB
70	110149	APPLES FOR FURTHER PROCESSING # BULK	11/16/2018-11/30/2018	93030	435,600	LB
80	110149	APPLES FOR FURTHER PROCESSING # BULK	12/01/2018-12/15/2018	93030	277,200	LB
90	110149	APPLES FOR FURTHER PROCESSING # BULK	12/16/2018-12/31/2018	93030	428,321	LB
100	110149	APPLES FOR FURTHER PROCESSING # BULK	01/01/2019-01/15/2019	93030	356,400	LB
110	110149	APPLES FOR FURTHER PROCESSING # BULK	01/16/2019-01/31/2019	93030	356,400	LB
120	110149	APPLES FOR FURTHER PROCESSING # BULK	02/01/2019-02/15/2019	93030	198,000	LB
130	110149	APPLES FOR FURTHER PROCESSING # BULK	03/01/2019-03/15/2019	93030	118,800	LB
140		STOCKTON CA				
150	110149	APPLES FOR FURTHER PROCESSING # BULK	10/01/2018-10/15/2018	95215	158,400	LB
160	110149	APPLES FOR FURTHER PROCESSING # BULK	10/16/2018-10/31/2018	95215	79,200	LB

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Item	Material	Description	Required by	ZipCode	Quantity	
170	110149	APPLES FOR FURTHER PROCESSING # BULK	12/16/2018-12/31/2018	95215	277,200	LB
180	110149	APPLES FOR FURTHER PROCESSING # BULK	01/16/2019-01/31/2019	95215	198,000	LB
190	110149	APPLES FOR FURTHER PROCESSING # BULK	02/01/2019-02/15/2019	95215	79,200	LB
200	110149	APPLES FOR FURTHER PROCESSING # BULK	02/16/2019-02/28/2019	95215	79,200	LB
210	110149	APPLES FOR FURTHER PROCESSING # BULK	03/01/2019-03/15/2019	95215	79,200	LB
220	110149	APPLES FOR FURTHER PROCESSING # BULK	03/16/2019-03/31/2019	95215	79,200	LB
230 HARTFORD MI						
240	110149	APPLES FOR FURTHER PROCESSING # BULK	10/01/2018-10/15/2018	49057	2,232,767	LB
250	110149	APPLES FOR FURTHER PROCESSING # BULK	10/16/2018-10/31/2018	49057	449,746	LB
260	110149	APPLES FOR FURTHER PROCESSING # BULK	11/01/2018-11/15/2018	49057	1,051,530	LB
270	110149	APPLES FOR FURTHER PROCESSING # BULK	11/16/2018-11/30/2018	49057	554,400	LB
280	110149	APPLES FOR FURTHER PROCESSING # BULK	12/01/2018-12/15/2018	49057	1,223,400	LB
290	110149	APPLES FOR FURTHER PROCESSING # BULK	12/16/2018-12/31/2018	49057	750,336	LB
300	110149	APPLES FOR FURTHER PROCESSING # BULK	01/01/2019-01/15/2019	49057	1,342,443	LB
310	110149	APPLES FOR FURTHER PROCESSING # BULK	01/16/2019-01/31/2019	49057	673,200	LB
320	110149	APPLES FOR FURTHER PROCESSING # BULK	02/01/2019-02/15/2019	49057	792,000	LB
330	110149	APPLES FOR FURTHER PROCESSING # BULK	02/16/2019-02/28/2019	49057	508,727	LB
340	110149	APPLES FOR FURTHER PROCESSING # BULK	03/01/2019-03/15/2019	49057	792,000	LB
350	110149	APPLES FOR FURTHER PROCESSING # BULK	03/16/2019-03/31/2019	49057	435,600	LB
360 LUDINGTON MI						
370	110149	APPLES FOR FURTHER PROCESSING # BULK	10/01/2018-10/15/2018	49431	37,612	LB
380	110149	APPLES FOR FURTHER PROCESSING # BULK	11/01/2018-11/15/2018	49431	39,600	LB
390	110149	APPLES FOR FURTHER PROCESSING # BULK	12/01/2018-12/15/2018	49431	39,600	LB
400	110149	APPLES FOR FURTHER PROCESSING # BULK	01/01/2019-01/15/2019	49431	79,200	LB
410	110149	APPLES FOR FURTHER PROCESSING # BULK	02/01/2019-02/15/2019	49431	39,600	LB
420 SHELBY MI						
430	110149	APPLES FOR FURTHER PROCESSING # BULK	10/01/2018-10/15/2018	49455	764,376	LB
440	110149	APPLES FOR FURTHER PROCESSING # BULK	10/16/2018-10/31/2018	49455	1,584,000	LB
450	110149	APPLES FOR FURTHER PROCESSING # BULK	11/01/2018-11/15/2018	49455	1,536,504	LB
460	110149	APPLES FOR FURTHER PROCESSING # BULK	11/16/2018-11/30/2018	49455	792,000	LB
470	110149	APPLES FOR FURTHER PROCESSING # BULK	12/01/2018-12/15/2018	49455	1,584,000	LB
480	110149	APPLES FOR FURTHER PROCESSING # BULK	12/16/2018-12/31/2018	49455	792,000	LB
490	110149	APPLES FOR FURTHER PROCESSING # BULK	01/01/2019-01/15/2019	49455	1,587,700	LB
500	110149	APPLES FOR FURTHER PROCESSING # BULK	01/16/2019-01/31/2019	49455	1,544,400	LB
510	110149	APPLES FOR FURTHER PROCESSING # BULK	02/01/2019-02/15/2019	49455	1,544,400	LB
520	110149	APPLES FOR FURTHER PROCESSING # BULK	02/16/2019-02/28/2019	49455	554,400	LB

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Item	Material	Description	Required by	ZipCode	Quantity	
530	110149	APPLES FOR FURTHER PROCESSING # BULK	03/01/2019-03/15/2019	49455	396,000	LB
540	110149	APPLES FOR FURTHER PROCESSING # BULK	03/16/2019-03/31/2019	49455	712,800	LB
550 DAUBERVILLE PA						
560	110149	APPLES FOR FURTHER PROCESSING # BULK	10/01/2018-10/15/2018	19533	316,800	LB
570	110149	APPLES FOR FURTHER PROCESSING # BULK	10/16/2018-10/31/2018	19533	39,600	LB
580	110149	APPLES FOR FURTHER PROCESSING # BULK	11/01/2018-11/15/2018	19533	118,800	LB
590	110149	APPLES FOR FURTHER PROCESSING # BULK	11/16/2018-11/30/2018	19533	39,600	LB
600	110149	APPLES FOR FURTHER PROCESSING # BULK	12/01/2018-12/15/2018	19533	99,000	LB
610	110149	APPLES FOR FURTHER PROCESSING # BULK	12/16/2018-12/31/2018	19533	59,400	LB
620	110149	APPLES FOR FURTHER PROCESSING # BULK	01/01/2019-01/15/2019	19533	39,600	LB
630	110149	APPLES FOR FURTHER PROCESSING # BULK	01/16/2019-01/31/2019	19533	79,200	LB
640	110149	APPLES FOR FURTHER PROCESSING # BULK	02/01/2019-02/15/2019	19533	39,600	LB
650	110149	APPLES FOR FURTHER PROCESSING # BULK	02/16/2019-02/28/2019	19533	39,600	LB
660	110149	APPLES FOR FURTHER PROCESSING # BULK	03/01/2019-03/15/2019	19533	39,600	LB
670	110149	APPLES FOR FURTHER PROCESSING # BULK	03/16/2019-03/31/2019	19533	39,600	LB
680 RICHLAND CENTER WI						
690	110149	APPLES FOR FURTHER PROCESSING # BULK	10/01/2018-10/15/2018	53581	79,200	LB
700	110149	APPLES FOR FURTHER PROCESSING # BULK	10/16/2018-10/31/2018	53581	158,400	LB
710	110149	APPLES FOR FURTHER PROCESSING # BULK	11/01/2018-11/15/2018	53581	39,600	LB
720	110149	APPLES FOR FURTHER PROCESSING # BULK	11/16/2018-11/30/2018	53581	79,200	LB
730	110149	APPLES FOR FURTHER PROCESSING # BULK	12/01/2018-12/15/2018	53581	39,600	LB
740	110149	APPLES FOR FURTHER PROCESSING # BULK	01/01/2019-01/15/2019	53581	118,800	LB
750	110149	APPLES FOR FURTHER PROCESSING # BULK	01/16/2019-01/31/2019	53581	79,200	LB
760	110149	APPLES FOR FURTHER PROCESSING # BULK	02/01/2019-02/15/2019	53581	118,800	LB
770	110149	APPLES FOR FURTHER PROCESSING # BULK	02/16/2019-02/28/2019	53581	39,600	LB
780	110149	APPLES FOR FURTHER PROCESSING # BULK	03/01/2019-03/15/2019	53581	79,200	LB
790	110149	APPLES FOR FURTHER PROCESSING # BULK	03/16/2019-03/31/2019	53581	39,600	LB
Total Quantity for APPLES FOR FURTHER PROCESSING # BULK					31,242,694	LB
Total Quantity for Invitation					31,242,694	LB

David M. Mumford

Contracting officer

Commodity Procurement Division

United States Department of Agriculture