AMENDMENT OF SOLICITATION/	MODIFICATION C	OF CONTRACT	1. CONTRACT ID CO	DL	PAGE OF PAGES
2. AMENDMENT/MODIFICATION NUMBER	3. EFFECTIVE DATE	4. REQUISITION/PURCHAS	E REQUISITION NUMBER	5. PROJECT	I <u> </u>
	See Block 16C				
6. ISSUED BY CODE		7. ADMINISTERED BY (If other than Item 6) CODE			
United States Department of Agriculture Agricultural Marketing Service, Commodity 1400 Independence Ave SW Room 3522-S, STOP - 0239 Washington, DC 20250-0239	Procurement Staff	See block 6		·	
8. NAME AND ADDRESS OF CONTRACTOR (Number, street	et, county, State and ZIP Cod	de)	(X) 9A. AMENDMEN	IT OF SOLICIT	TATION NUMBER
			9B. DATED (SEE	TION OF CONT	TRACT/ORDER NUMBER
	CILITY CODE				
11. THIS ITEN	ONLY APPLIES TO	AMENDMENTS OF S	OLICITATIONS		
	copies of the amendment cludes a reference to the solid PT OF OFFERS PRIOR TO eady submitted, such change mendment, and is received produced by the solid PLIES ONLY TO MODE CONTRACT/ORDER SUANT TO: (Specify authority authority 14, PURSUANT TO THE ENTERED INTO PURSUAN	t; (b) By acknowledging rece icitation and amendment nur THE HOUR AND DATE SP e may be made by letter or el rior to the opening hour and DIFICATIONS OF COI R NUMBER AS DESC y) THE CHANGES SET FOR	ipt of this amendment on mbers. FAILURE OF YOU ECIFIED MAY RESULT I lectronic communication, date specified. NTRACTS/ORDER: RIBED IN ITEM 14. RTH IN ITEM 14 ARE MA	each copy of the seach copy of the seach copy of the seach of the seac	EDGMENT TO BE N OF YOUR OFFER. If letter or electronic
E. IMPORTANT: Contractor is not is	s required to sign this o	document and return _	copies	s to the issu	 uing office.
14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized Control of the doctor) Except as provided herein, all terms and conditions of the doctor. 15A. NAME AND TITLE OF SIGNER (Type or print)			ed, remains unchanged a	and in full force	
15B. CONTRACTOR/OFFEROR	15C. DATE SIGNED	16B. UNITED STATES OF	AMERICA		16C. DATE SIGNED
(Signature of person authorized to sign)		(Signatur	re of Contracting Officer)		-

Q&A w/ Industry

Feb 25, 2020

- Based on what is stated in the solicitation text the USDA is not committing to purchasing even the "Forecasted Quantity" but yet you want the awardee to commit to having available the "Maximum Quantity" in case it is needed? That is a large volume of product that is expected to be held for an 8 month period without any guarantees of purchase.
 - Yes, it is a large quantity of product. The Government has created a monthly forecast which was attached to the solicitation. It is our intention to try to remain inline with that forecast. Unforeseen circumstances do occur with funding and changes to the school lunch program which is why 52.216-19 is a mandatory clause in all IDIQ/Requirement contracts. If the requirement poses too much risk to your business you are under no obligation to submit a bid.
- Delivery Orders 4A52.216-70 In order for the suppliers to submit a delivery schedule 15 day prior to delivery it will require the processing plants to coordinate deliveries in advance which is not standard practice. So, have the processing plants been informed of this requirement and their responsibility in making this possible?
 - Processors are working with our counterparts at FNS to help make sure that the orders submitted to AMS will coincide with production time.
- O Clarification: Is the solicitation line item the same as the WBSCM material code?
 - You will be submitting pricing for the solicitation line item, including within this line item is the WBSCM material code and delivery location.
- Clarification: Could you please clarify "product materializes"? Does this mean when the quantity of product is known to be delivered to the respective processor?
 - The Government currently does not have firm orders for these requirements. When the
 firm orders are placed with the Government they will be created into delivery orders.
 The delivery orders will be placed with the contractor that was awarded the line item
 that corresponds with delivery order.
- At the end of the day, the processor determines the delivery schedule and can change delivery requirements based program or production issues / demand. Will the Government allow changes to the schedule after it has been submitted?
 - The government will consider processor change requests, and they will be executed in accordance with 52.212-4(changes). The intent is that the new structure of the contract will minimize these requests.
- O When do we receive POs for these contracts? Is it for the full period or only on a monthly basis?
 - o 30 days prior to the start of the delivery period.
- Can we ship ahead of time, for instance if the contract starts in October, can we ship in
 September with an agreement from the processor? This can reduce the cost of potatoes for the early period by 10-15% since we would not need to put them in storage.
 - Any request for early delivery through the waiver process and requires the approval of the contracting officer.
- What happens in the event we are awarded a contract and then there is a crop failure or poor yields and we can't deliver the volume contracted?
 - All quantities required to be delivered under the contract are to be delivered in accordance with the outlined delivery schedule. However, the FAR does grant allowances for excusable delays in the event of an 'act of God'.

- o In the monthly forecast, the months that are blank, does that mean for certain that no orders for delivery will be given for that blank month?
 - It is our intention to try to remain in line with that forecast, but the inclusion of that forecast does not in any way limit the Government's ability to order product when that product is needed. If these requirement poses too much risk to your business, you are under no obligation to submit a bid.

Questions Answered Verbally on phone.

- Clarification on definition of small business:
 - Contract Officers follow guidance in CFR 13 part 121 to help determine small business sizing. The SBA has created a useful handbook for those wanting to know more about what makes a small or large. Please use following link to learn more.
 https://www.sba.gov/sites/default/files/articles/affiliation_ver_03.pdf
- When we get these purchase orders, how do we show shipment per delivery period? One ASN for the entire amount or broken up by line item?
 - Invoicing will use current WBSCM functionality. You can receive payment when you
 have successfully met the delivery requirements and submitted required invoice
 documentation. Incremental invoices will be possible for this contract.