AMENDMENT OF SOLICITATION/	MODIFICATION (	OF CONTRACT	1. CONTRACT ID CO	DL	PAGE OF PAGES
2. AMENDMENT/MODIFICATION NUMBER	3. EFFECTIVE DATE	4. REQUISITION/PURCHAS	E REQUISITION NUMBER	5. PROJECT	NUMBER (If applicable)
	see box 16C.				
6. ISSUED BY CODE		7. ADMINISTERED BY (	7. ADMINISTERED BY (If other than Item 6) CODE		
United States Department of Agriculture Agricultural Marketing Service, Commodity 1400 Independence Ave SW Room 3522-S, STOP - 0239 Washington, DC 20250-0239	Procurement Staff	See block 6			
8. NAME AND ADDRESS OF CONTRACTOR (Number, street	et, county, State and ZIP Cod	le)	(X) 9A. AMENDMEN	IT OF SOLICIT	ATION NUMBER
			9B. DATED (SEE	TION OF CONT	FRACT/ORDER NUMBER
	CILITY CODE				
11. THIS ITEM	ONLY APPLIES TO	AMENDMENTS OF S	OLICITATIONS		
	copies of the amendment cludes a reference to the solid IPT OF OFFERS PRIOR TO eady submitted, such change mendment, and is received p d)  PLIES ONLY TO MODE CONTRACT/ORDER SUANT TO: (Specify authority authority authority)  RDER IS MODIFIED TO REITEM 14, PURSUANT TO THE	t; (b) By acknowledging receicitation and amendment nur THE HOUR AND DATE SP may be made by letter or er prior to the opening hour and DIFICATIONS OF COI R NUMBER AS DESC THE CHANGES SET FOR FLECT THE ADMINISTRAT HE AUTHORITY OF FAR 43	ipt of this amendment on mbers. FAILURE OF YOU ECIFIED MAY RESULT I lectronic communication, date specified.  NTRACTS/ORDER: RIBED IN ITEM 14. RTH IN ITEM 14 ARE MA	each copy of the seach copy of the seach copy of the seach of the seac	EDGMENT TO BE I OF YOUR OFFER. If letter or electronic
E. IMPORTANT: Contractor is not is	s required to sign this	document and return _	copies	s to the issu	uing office.
14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized Control of the doctor)  Except as provided herein, all terms and conditions of the doctor.  15A. NAME AND TITLE OF SIGNER (Type or print)	·		ed, remains unchanged a	and in full force	
15B. CONTRACTOR/OFFEROR	15C. DATE SIGNED	16B. UNITED STATES OF	AMERICA		16C. DATE SIGNED
(Signature of person authorized to sign)		(Signatur	re of Contracting Officer)		_

- Q Do we have to bid on every state?
  - A Offerors must enter a price for ever state to be responsive.
- Q Are we to quote FOB pricing? I don't see any destination to quote delivered pricing?
  - A Offerors will submit one bid per STATE for each material they are bidding on. The bid is for the delivered case price of a truckload of product. USDA will buy in full truckload quantities. Each truckload will have 1-3 delivery locations. If awarded a delivery order would be issued against that state price for any delivery made in that state. Just like our normal solicitations, this is FOB Destination.
- Q There are approximately 23 loads to Texas. Will we not know where in Texas?
  - A The resulting contracts will be indefinite delivery and indefinite quantity. The document "Estimates Based on Anticipated Demand" is only our best guess at where the orders may deliver, but is not a guarantee or promise of orders to those states. Specific delivery locations within a state are not available at this time.
- Q Can we bid on only a portion of the bid or do we have to bid on the entire solicitation to be considered?
  - A Yes, offerors can bid any quantity they want, as long as it is at least one truckload and prices are provided for each state.
- Q If we can bid on a portion of the total do we have to bid on the entire amount for a given state?
  - A No, your bid quantity does not have to equal the entire amount for any state. Offerors should ensure their capacity constraints reflect desired bid quantity.
- Q Do we have the ability to place a constraint on the total quantity we are interested in by state? by time period?
  - A No, capacities cannot be entered by state. Yes, offerors are required to enter constraints by delivery period.
- Q If we are allowed to enter constraints how does the minimum/maximum work? Are vendors who are awarded volumes with a constraint expected to be obligated to potentially be required to deliver 2.5 times the amount of the constraint?
  - A "The Government will not order any amount in excess of a offeror's capacity constraints for the duration of the period of performance or individual delivery periods. This is addressed in the clause 52.216-19 Order Limitations. The Minimum and Maximum award quantities will also not exceed a offeror's capacity."
- Q Is there any details of the delivery locations in the various states? If there is no detail we have to assume all the volume will deliver to the furthest distance in the state from our shipping location.
  - A Information about specific delivery locations and number of stops per truck is not available at this time.

- Q is there any way we would be able to get the anticipated volume by month for planning purposes pertaining to pack time?
  - A Delivery period information is not available at this time. USDA requests offerors to submit capacity constraints based on availability of pack time (available quantity).
- Q It is my understanding that there is only one price per state for the duration of the solicitation, is that correct?
  - A This is correct.
- Q Regarding the price, do we quote one price per State? If so, could we quote one price per State per month? Or does the price have to be the same through the whole contract?
  - A Yes, offerors are required to bid one price per state. These prices cannot change per month and will be held constant throughout the entire contracted period of performance.
- Q How do we determine how many loads are going to be needed each month?
  - A We do not have number of loads per month information available at the time.
- Q Can we put a constraint on how many loads we can cover each month?
  - A Offerors are required to enter constraints for EACH DELIVERY PERIOD and for the ENTIRE period of performance.
- Q How do we submit our offer on the website if there are no lines listed like there normally is?
  - A Please refer to the document attached to the solicitation for work instructions to submit state prices.
- Q What is the difference between a delivery order and a task order?
  - A "Task-order" is the term used for service contracts. "Delivery order" is the term used for supply contracts.
- Q Freight rates can change depending on the time of year, is there no way to tell which state is going to order on which delivery period?
  - A There is not a way to know which state will order during which delivery period.
- Q Can you tell me if the "minimum purchase quantity", and "not-to-exceed purchase quantities" are defined for the contract as a whole, or by delivery period (example: 3 minimum loads, and 6 max for February 16-28th)?
  - A "Minimum purchase quantity" and "not-to-exceed purchase quantities" are for the contract as a whole. However, offerors are required to enter capacity constraints to ensure the they do not receive orders exceeding their capacity for each delivery period. USDA will not order in excess of the capacity constraints provided in your bid. This is addressed in the clause 52.216-19 Order Limitations.

## FAQ - General Questions

- Q "The winning bidders will receive an Indefinite Delivery/Indefinite Quantity (IDIQ) Contract by January 3, 2023, which will contain a guaranteed minimum purchase quantity, a not-to-exceed maximum purchase quantity, and a target quantity, which will represent the most realistic estimate of purchase. This Target Quantity is not contractually binding as USDA may purchase above or below this estimate. Will IDIQ contracts be based on our Constraints that were submitted with our bid?
  - A The contract quantities are not necessarily based on constraints, but will not exceed a contractors constraints. The delivery orders will also take constraints into account and not exceed a contractors constraints. This is addressed in the clause 52.216-19 Order Limitations.
- Q How are the loads going to be drawn per period? Is it going to be based on how the constraints per period are placed with each bid? What happens if the draw during the period is greater than the constraint with the lowest bid? Does the remainder get drawn from the next highest bid? Or does the lowest bid get tossed out in favor of the bid that can supply all of the loads during that period (without the constraint)? Or may the loads be drawn out over a number of periods and fulfill the total draw?
  - A USDA will issue delivery orders to the lowest bidder until their capacity constraint is met. If the Government received more orders, award will be issued to the next lowest offeror until all capacities are met, or the Governments demand is met. It's not a requirement for a single bidder to be able to fulfil the Governments entire demand.
- Q Bid says to Enter a price for all STATES (1-3 locations). Delivery location/states. Can we drill into detail? Freight will vary by a lot based of actual ship to city and how many drop/locations each load has. This will change pricing drastically.
  - A Delivery locations are not available at this time.
- Q Any flexibility on delivery windows? IE stretch end date to 12/2023
  - A There will be half-month delivery periods between February 16 and June 30, 2023. At this time, USDA does not intend to extend delivery periods beyond June 30, 2023.
- Q In order to offer the best pricing given the dynamic of this bid, what is your suggestion for bidding without having the actual destination and time frame, to calculate freight costs?
  - A USDA cannot provide suggestions on how to calculate bid prices.

**END OF GENERAL QUESTIONS** 

## FAQ- Dried Fruit Questions

- Q For this recent 4/4 dried bid is there a possibility to broaden the delivery window for this bid, in order for us to offer as much product as we can?
  - A There will be half-month delivery periods between February 16 and June 30, 2023. At this time, USDA does not intend to extend delivery periods beyond June 30, 2023.

## **END DRIED FRUIT QUESTIONS**