

**United States Department of Agriculture**  
**1400 Independence Avenue,**  
S.W. - Room 3522  
1400 Independence Avenue, S.W.  
Room 3522-S, STOP 0239  
Washington, DC 20036

## Information

Description: **12-3J14-24-B-0286**  
Bid invitation number: **2000009946**  
Purchasing Group: **AMS-Livestock**

## SOLICITATION

### Domestic Commodity Invitation

#### Bid invitation Overview

Bid Timezone: Central Time  
Start Date: 03/07/2024 16:45:00  
Offer Due Date : 03/14/2024 13:00:00

Opening date: 03/14/2024 13:00:00

Invitation Type : Definite Delivery

#### Additional requested information:

#### Tendering text - Header :

CANNED/POUCHED MEATS, SOLICITATION NO: 12-3J14-24-B-0286 WBSCM NO: 2000009946

The U.S. Department of Agriculture (USDA) invites offers to sell CANNED/POUCHED MEATS products pursuant to the AMS Master Solicitation for use in the domestic food distribution programs. Bids are due on March 14, 2024. Acceptances will be announced by 11:59 pm CT on March 21, 2024. Deliveries are to be made between April 16, 2024 through June 30, 2024.

The Contract Specialist for this solicitation is Wayne Wright ([wayne.wright@usda.gov](mailto:wayne.wright@usda.gov)) and the Contracting Officer is Adele Jackson-Croal ([adele.l.croal@usda.gov](mailto:adele.l.croal@usda.gov)). Any questions or concerns regarding this solicitation should be addressed to the specialist first.

Domestic Origin # All meat shall originate from livestock that are born, raised, and harvested in the United States, its territories or possessions (U.S.) If the establishment receives and processes livestock from outside the U.S., a segregation plan shall be put in place to preclude non-conforming product from being introduced into Federal nutrition assistance programs.

\* \* For a new-to-USDA contractor and existing contractors who are bidding on new products, a probationary period will be implemented in which awards are limited to 10 truckloads per product. Contractor must demonstrate successful delivery of at least five (5) truckloads of product in order to be removed from probationary status on future solicitations. For the purposes of this rule, successful delivery is defined as product delivered on-time and in acceptable condition according to the terms and conditions of the contract. Any delivery problems directly attributable to the Government will not be held against the contractor.\* \*

This solicitation may show multiple stops on some line items; however, the number of stops will be limited to a maximum of three. To determine the number of destinations, review the "Tendering Text" for the lot, which will indicate the City and State for each stop. Bidders may submit different prices for each stop. However, a price is required on all line items within the lot.

For offshore destination (Puerto Rico, Hawaii, etc.), offerors have the option to choose to enter their bids direct to the offshore destination to the port. Offshore destination ports: Guam (O-LA; Los Angeles, CA), Hawaii (O-LA; Los Angeles, CA), Puerto Rico (O-JACK; Jacksonville, FL) and Virgin Islands (O-PEVE; Port Everglades, FL).

Purchases will be made on f.o.b. destination basis to cities on this Solicitation. Destination quantities listed are estimated and subject to adjustment based on offerings, changes in recipient needs, market conditions, and program operation.

The Government reserves the right to reject, in total or in part, manufacturers lots, sub-lots, production dates or the like when non-conforming product is identified.

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Offerors who intend to use more than one processing plant and shipping point for contracts awarded under this solicitation, other than the processing plant and shipping point entered in their bids, may submit a list of their approved processing plants and shipping points on a separate sheet of paper to be uploaded in WBSCM, and to be submitted with their bids.

Offerors are cautioned to bid only quantities they can reasonably expect to produce and deliver. All prime vendors are reminded that they are prohibited from subcontracting with companies or individuals that have been suspended or debarred.

Offers must be submitted electronically via the Web-Based Supply Chain Management System (WBSCM). Offers submitted by any means other than WBSCM will be deemed nonresponsive. Offerors must be active in WBSCM and have the required bidder roles in order to submit offers under this solicitation. Once connected, follow the online procedures.

Inquiries about the Master Solicitation dated February 2024; Supplement 704 to AMS Master Solicitation dated August 2022; or this Solicitation should be directed to the Contracting Officer; USDA, AMS, Commodity Procurement Program, Proteins, Grains, and Oilseeds Procurement Division; 1400 Independence Avenue, S.W.; S-0239; Washington, D.C. 20250-0239. Telephone: (202) 720-4517.

The U.S. Department of Agriculture (USDA) prohibits discrimination against its customers, employees, and applicants for employment on the bases of race, color, national origin, age, disability, sex, gender identity, religion, reprisal, and where applicable, political beliefs, marital status, familial or parental status, sexual orientation, or all or part of an individual's income is derived from any public assistance program, or protected genetic information in employment or in any program or activity conducted or funded by the Department. (Not all prohibited bases will apply to all programs and/or employment activities.) To file complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).

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**See attached documents:**

- 1 . AMS Master Solicitation\_Feb 2024
- 2 . Supplement 704\_Canned\_Pouched Meats\_August 2022

**Attributes :**

OFFEROR CERTIFIES THAT THE OFFER IS MADE SUBJECT TO THE MASTER SOLICITATION; COMMODITY SUPPLEMENT AND/OR SPECIFICATION(S); THIS SOLICITATION; THE AGRICULTURE ACQUISITION REGULATIONS (AGAR) AND THE FEDERAL ACQUISITION REGULATIONS (FAR).  
 Timely performance: Offeror and any subcontractor have completed required performance of any USDA contract prior to this bid opening.

- Permitted values:
- There are no existing contracts/purchase orders
  - Have not been delivered, but the Offeror has notified the Contracting Officer
  - Have not been delivered
  - Have been delivered

OFFEROR REQUESTS HUBZONE SMALL BUSINESS PRICE EVALUATION PREFERENCE. APPLIES ONLY TO FIRMS CERTIFIED IN THE SMALL BUSINESS ADMINISTRATION'S HUBZONE PROGRAM (FAR SUBPART 19.13). MUST BE THE MANUFACTURER/PRODUCER OF THE PRODUCT TO RECEIVE A PRICE PREFERENCE

Furnish name, title, phone number, fax number, and e-mail address of person submitting this bid (must be an officer of the company or a person authorized to execute contracts/purchase orders on behalf of the bidder).

IS THE OFFEROR AN ENTITY THAT HAS FILED ARTICLES OF INCORPORATION IN ONE OF THE FIFTY STATES, THE DISTRICT OF COLUMBIA, OR THE VARIOUS TERRITORIES OF THE UNITED STATES? YOU MUST ANSWER THE NEXT 3 QUESTIONS IF THE ANSWER FOR THIS QUESTION IS YES.

HAS THE OFFEROR BEEN CONVICTED OF A FELONY CRIMINAL VIOLATION UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

HAS THE OFFEROR HAD ANY OFFICER OR AGENT OF OFFEROR CONVICTED OF A FELONY CRIMINAL VIOLATION FOR ACTIONS TAKEN ON BEHALF OF OFFEROR UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

DOES THE OFFEROR HAVE ANY UNPAID FEDERAL TAX LIABILITY ASSESSED, WHICH ALL JUDICIAL AND ADMINISTRATIVE REMEDIES HAVE BEEN EXHAUSTED/LAPSED, THAT IS NOT BEING PAID IN A TIMELY MANNER PURSUANT TO AGREEMENT WITH THE AUTHORITY RESPONSIBLE FOR COLLECTING IT?

Offeror acknowledges receipt of the amendment(s) to the solicitation. Select N/A if no amendment was issued to the solicitation.

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Permitted values: - N/A  
 - No  
 - Yes

Offeror has reviewed the List of Required Products for GS1 Global Data Synchronization Network (GDSN) Reporting located at:

[https://www.ams.usda.gov/sites/default/files/media/GS1\\_GDSN\\_ListofRequiredProducts.xlsx](https://www.ams.usda.gov/sites/default/files/media/GS1_GDSN_ListofRequiredProducts.xlsx).

1B) Offeror certifies that complete and accurate product information will be submitted to GS1 GDSN no later than December 31, 2021, if the awarded contract includes item(s) from the List of Required Products for GS1 GDSN Reporting.

Offeror certifies that the information submitted in GS1 GDSN will be kept up-to-date (to reflect changes in product attributes, such as changes to the ingredient or allergen statement) until the end of the contract period.

**Bid invitation Item details**

Item	Material	Description	Required by	ZipCode	Quantity
<b>10</b>		<b>BEEF, CANNED</b>			
<b>20</b>		<b>BEEF CHILI W/BEANS PKG-12/15 OZ</b>			
<b>30</b>		<b>GARDEN GROVE CA</b>			
40	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	04/16/2024-04/30/2024	92841	73,440.000 LB
<b>50</b>		<b>DENVER CO</b>			
60	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	06/01/2024-06/15/2024	80239	36,720.000 LB
<b>70</b>		<b>WINCHESTER KY</b>			
80	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	06/01/2024-06/15/2024	40391	36,720.000 LB
<b>90</b>		<b>DETROIT MI</b>			
100	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	04/16/2024-04/30/2024	48238	36,720.000 LB
<b>110</b>		<b>KANSAS CITY MO</b>			
120	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	04/16/2024-04/30/2024	64161	220,320.000 LB
130	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	05/01/2024-05/15/2024	64161	110,160.000 LB
140	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	05/16/2024-05/31/2024	64161	110,160.000 LB
150	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	06/01/2024-06/15/2024	64161	110,160.000 LB
160	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	06/16/2024-06/30/2024	64161	110,160.000 LB

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Item	Material	Description	Required by	ZipCode	Quantity
					110,160.000
<b>170 WEST MILWAUKEE WI</b>					
180	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	05/01/2024-05/15/2024	53219	LB
					36,720.000
<b>190 LOT: 341931751 PHOENIX AZ / TUCSON AZ /</b>					
200	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	04/16/2024-04/30/2024	85009	LB
					18,753.750
210	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	04/16/2024-04/30/2024	85713	LB
					17,966.250
<b>220 LOT: 431767521 EL PASO TX / SAN ANTON...</b>					
Tendering text - Item : LOT: 431767521 EL PASO TX / SAN ANTONIO TX /					
230	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	06/01/2024-06/15/2024	79927	LB
					18,360.000
240	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	06/01/2024-06/15/2024	78227	LB
					18,360.000
<b>250 LOT: 455778666 PHOENIX AZ / TUCSON AZ /</b>					
260	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	05/01/2024-05/15/2024	85009	LB
					18,753.750
270	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	05/01/2024-05/15/2024	85713	LB
					17,966.250
<b>280 LOT: 532411306 BAKER LA / NEW ORLEANS...</b>					
Tendering text - Item : LOT: 532411306 BAKER LA / NEW ORLEANS LA /					
290	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	05/01/2024-05/15/2024	70714	LB
					18,360.000
300	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	05/01/2024-05/15/2024	70126	LB
					18,360.000
<b>310 LOT: 537580465 AMARILLO TX / LUBBOCK ...</b>					
Tendering text - Item : LOT: 537580465 AMARILLO TX / LUBBOCK TX / ODESSA TX /					
320	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	06/01/2024-06/15/2024	79102	LB
					11,902.500
330	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	06/01/2024-06/15/2024	79404	LB
					15,637.500
340	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	06/01/2024-06/15/2024	79761	LB
					9,180.000
<b>350 LOT: 725314674 BATTLE CREEK MI / DETR...</b>					
Tendering text - Item : LOT: 725314674 BATTLE CREEK MI / DETROIT MI / FLINT					

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Item	Material	Description	Required by	ZipCode	Quantity	
		MI /				
360	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	06/01/2024-06/15/2024	49037		LB
					9,180.000	
370	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	06/01/2024-06/15/2024	48238		LB
					18,360.000	
380	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	06/01/2024-06/15/2024	48507		LB
					9,180.000	
<b>390</b>		<b>LOT: 869936867 LAREDO TX / PHARR TX /</b>				
400	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	06/01/2024-06/15/2024	78040		LB
					9,180.000	
410	111180	BEEF CHILI W/BEANS PKG-12/15 OZ	06/01/2024-06/15/2024	78577		LB
					27,540.000	
		<b>Total Quantity for BEEF CHILI W/BEANS PKG-12/15 OZ</b>				LB
					1,138,320.00	
					0	
<b>420</b>		<b>BEEF STEW CAN-24/24 OZ</b>				
<b>430</b>		<b>FAIRFIELD CA</b>				
440	100526	BEEF STEW CAN-24/24 OZ	06/16/2024-06/30/2024	94533		LB
					36,000.000	
<b>450</b>		<b>LONG BEACH CA</b>				
460	100526	BEEF STEW CAN-24/24 OZ	06/16/2024-06/30/2024	90813		LB
					36,000.000	
<b>470</b>		<b>OAKLAND CA</b>				
480	100526	BEEF STEW CAN-24/24 OZ	06/01/2024-06/15/2024	94621		LB
					36,000.000	
<b>490</b>		<b>SAN BERNARDINO CA</b>				
500	100526	BEEF STEW CAN-24/24 OZ	06/01/2024-06/15/2024	92415		LB
					36,000.000	
<b>510</b>		<b>DELAWARE CITY DE</b>				
520	100526	BEEF STEW CAN-24/24 OZ	06/16/2024-06/30/2024	19706		LB
					36,000.000	
<b>530</b>		<b>OFFSHORE: PITI GU</b>				
540	100526	BEEF STEW CAN-24/24 OZ	04/16/2024-04/30/2024	96915		LB
					36,000.000	
<b>550</b>		<b>DETROIT MI</b>				
560	100526	BEEF STEW CAN-24/24 OZ	06/01/2024-06/15/2024	48238		LB
					36,000.000	
<b>570</b>		<b>KANSAS CITY MO</b>				

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Item	Material	Description	Required by	ZipCode	Quantity		
580	100526	BEEF STEW CAN-24/24 OZ	04/16/2024-04/30/2024	64161		LB	
					216,000.000		
590	100526	BEEF STEW CAN-24/24 OZ	06/01/2024-06/15/2024	64161		LB	
					216,000.000		
<b>600 SIKESTON MO</b>							
610	100526	BEEF STEW CAN-24/24 OZ	04/16/2024-04/30/2024	63801		LB	
					36,000.000		
<b>620 CREEDMOOR NC</b>							
630	100526	BEEF STEW CAN-24/24 OZ	06/16/2024-06/30/2024	27522		LB	
					36,000.000		
<b>640 ALBUQUERQUE NM</b>							
650	100526	BEEF STEW CAN-24/24 OZ	06/16/2024-06/30/2024	87109		LB	
					36,000.000		
<b>660 OFFSHORE: CAGUAS PR</b>							
670	100526	BEEF STEW CAN-24/24 OZ	04/16/2024-04/30/2024	00725		LB	
					36,000.000		
680	100526	BEEF STEW CAN-24/24 OZ	06/01/2024-06/15/2024	00725		LB	
					36,000.000		
<b>690 GREENVILLE SC</b>							
700	100526	BEEF STEW CAN-24/24 OZ	05/01/2024-05/15/2024	29611		LB	
					36,000.000		
<b>710 PLANO TX</b>							
720	100526	BEEF STEW CAN-24/24 OZ	04/16/2024-04/30/2024	75075		LB	
					36,000.000		
730	100526	BEEF STEW CAN-24/24 OZ	06/16/2024-06/30/2024	75075		LB	
					36,000.000		
<b>740 WEST MILWAUKEE WI</b>							
750	100526	BEEF STEW CAN-24/24 OZ	06/01/2024-06/15/2024	53219		LB	
					36,000.000		
<b>760 LOT: 8232615 POCA WV / WESTON WV /</b>							
770	100526	BEEF STEW CAN-24/24 OZ	05/01/2024-05/15/2024	25159		LB	
					11,988.000		
780	100526	BEEF STEW CAN-24/24 OZ	05/01/2024-05/15/2024	26452		LB	
					24,012.000		
<b>790 LOT: 97201935 HILO HI / HONOLULU HI /...</b>							
		Tendering text - Item : LOT: 97201935 HILO HI / HONOLULU HI / LIHUE HI / WAILUKU HI /					
800	100526	BEEF STEW CAN-24/24 OZ	05/16/2024-05/31/2024	96720		LB	

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					6,912.000	
810	100526	BEEF STEW CAN-24/24 OZ	05/16/2024-05/31/2024	96819		LB
					22,788.000	
820	100526	BEEF STEW CAN-24/24 OZ	05/16/2024-05/31/2024	96766		LB
					1,908.000	
830	100526	BEEF STEW CAN-24/24 OZ	05/16/2024-05/31/2024	96793		LB
					4,392.000	
<b>840 LOT: 174935231 BAKER LA / DELHI LA /</b>						
850	100526	BEEF STEW CAN-24/24 OZ	04/16/2024-04/30/2024	70714		LB
					24,660.000	
860	100526	BEEF STEW CAN-24/24 OZ	04/16/2024-04/30/2024	71232		LB
					11,340.000	
<b>870 LOT: 199588469 DETROIT MI / FLINT MI /</b>						
880	100526	BEEF STEW CAN-24/24 OZ	04/16/2024-04/30/2024	48238		LB
					27,000.000	
890	100526	BEEF STEW CAN-24/24 OZ	04/16/2024-04/30/2024	48507		LB
					9,000.000	
<b>900 LOT: 293297660 ORWELL OH / TOLEDO OH /</b>						
910	100526	BEEF STEW CAN-24/24 OZ	05/01/2024-05/15/2024	44076		LB
					9,000.000	
920	100526	BEEF STEW CAN-24/24 OZ	05/01/2024-05/15/2024	43609		LB
					27,000.000	
<b>930 LOT: 294890821 LITTLE ROCK AR / VAN B...</b>						
Tendering text - Item : LOT: 294890821 LITTLE ROCK AR / VAN BUREN AR /						
940	100526	BEEF STEW CAN-24/24 OZ	05/01/2024-05/15/2024	72209		LB
					14,940.000	
950	100526	BEEF STEW CAN-24/24 OZ	05/01/2024-05/15/2024	72956		LB
					21,060.000	
<b>960 LOT: 330015802 BARRE VT / BRATTLEBORO...</b>						
Tendering text - Item : LOT: 330015802 BARRE VT / BRATTLEBORO VT /						
970	100526	BEEF STEW CAN-24/24 OZ	04/16/2024-04/30/2024	05641		LB
					27,000.000	
980	100526	BEEF STEW CAN-24/24 OZ	04/16/2024-04/30/2024	05301		LB
					9,000.000	
<b>990 LOT: 828319068 DETROIT MI / WESTLAND ...</b>						
Tendering text - Item : LOT: 828319068 DETROIT MI / WESTLAND MI /						
1000	100526	BEEF STEW CAN-24/24 OZ	06/01/2024-06/15/2024	48238		LB



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				18,000.000	
1010	100526 BEEF STEW CAN-24/24 OZ	06/01/2024-06/15/2024	48186		LB
				18,000.000	
<b>1020 LOT: 4563862064 ALBUQUERQUE NM / LAS ...</b>					
Tendering text - Item : LOT: 4563862064 ALBUQUERQUE NM / LAS CRUCES NM /					
1030	100526 BEEF STEW CAN-24/24 OZ	05/16/2024-05/31/2024	87107		LB
				18,000.000	
1040	100526 BEEF STEW CAN-24/24 OZ	05/16/2024-05/31/2024	88005		LB
				18,000.000	
Total Quantity for BEEF STEW CAN-24/24 OZ					LB
				1,332,000.00	
				0	
Total Quantity for Invitation					LB
				2,470,320.00	
				0	



**Contracting Officer**  
**Commodity Procurement Division**  
**United States Department of Agriculture**