

United States Department of Agriculture
1400 Independence Avenue,
S.W. - Room 3522
1400 Independence Avenue, S.W.
Room 3522-S, STOP 0239
Washington, DC 20036

Information

Description: **12-3J14-25-B-0085**
Bid invitation number: **2000010472**
Purchasing Group: **AMS-Livestock**

SOLICITATION

Domestic Commodity Invitation

Bid invitation Overview

Bid Timezone: Central Time
Start Date: 11/07/2024 13:00:00
Offer Due Date : 11/15/2024 13:00:00

Opening date: 11/15/2024 13:00:00

Invitation Type : Definite Delivery

Additional requested information:

Tendering text - Header :

SALMON PRODUCTS, SOLICITATION 12-3J14-25-B-0085 WBSCM NO: 2000010472

The U.S. Department of Agriculture (USDA) invites offers to sell salmon products pursuant to the AMS Master Solicitation for use in the domestic food distribution programs. Bids are due by 1:00pm CT on November 15, 2024. Acceptances will be announced by 11:59pm CT on November 22, 2024.

Deliveries are to be made between January 1, 2025 through June 30, 2025.

The Contract Specialist for this solicitation is Chyra Lewis (chyra.lewis@ams.usda.gov) and the Contracting Officer is Carrie Meyers (Carrie.Meyers@USDA.gov). Any questions or concerns regarding this solicitation should be addressed to the specialist first.

* * For a new -to-USDA contractor and existing contractors bidding on new products, a probationary period will be implemented in which awards are limited to 10 truckloads per product. Contractor must demonstrate successful delivery of at least five (5) truckloads of product to be removed from probationary status on future solicitations. For the purposes of this rule, successful delivery is defined as product delivered on-time and in acceptable condition according to the terms and conditions of the contract. Any delivery problems directly attributable to the Government will not be held against the contractor.* *

This Solicitation may show multiple stops on some line items; however, the number of stops will be limited to a maximum of three. To determine the number of destinations, review the "Tendering Text" for the lot, which will indicate the City and State for each stop. Bidders may submit different prices for each stop. However, a price is required on all line items within the lot.

For offshore destinations (Puerto Rico, Hawaii, etc.), offerors have the option to choose to enter their bids direct to the offshore destination or to the port. Offshore destination ports: Guam (O-LA; Los Angeles, CA), Hawaii (O-LA; Los Angeles, CA), Puerto Rico (O-JACK; Jacksonville, FL) and Virgin Island (O-PEVE; Port Everglades, FL).

Purchases will be made on an f.o.b. destination basis to cities on this Solicitation. Destination quantities listed are estimates and subject to adjustment based on offerings, changes in recipient needs, market conditions, and program operations.

The Government reserves the right to reject, in total or in part, manufacturers lots, sub-lots, production dates or the like when non-conforming product is identified.

Offerors are cautioned to bid only quantities they can reasonably expect to produce and deliver.

All prime vendors are reminded that they are prohibited from subcontracting with companies or

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individuals that have been suspended or debarred.

Offers must be submitted electronically via the Web-Based Supply Chain Management System (WBSCM). Offers submitted by any means other than WBSCM will be deemed nonresponsive. Offerors must be active in WBSCM and have the required bidder roles in order to submit offers under this solicitation. Once connected, follow the online procedures. A "HELP" button provides detailed instructions or call (202) 720-4517 for assistance.

Inquiries about the AMS Master Solicitation dated October 2024; Supplement 507 Salmon Products dated November 2024; or this Solicitation should be directed to the Contracting Officer; USDA, AMS, Room 3522-South; 1400 Independence Avenue, S.W.; Washington, D.C. 20250-0239. Telephone: (202) 720-4517. FAX: (202)720-2782.

The USDA prohibits discrimination against its customers, employees, and applicants for employment on the bases of race, color, national origin, age, disability, sex, gender identity, religion, reprisal and where applicable, political beliefs, marital status, familial or parental status, sexual orientation, or all or part of an individual's income is derived from many public assistance program, or protected genetic information in employment or in any program or activity conducted or funded by the Department. (Not all prohibited bases will apply to all programs and/ or employment activities.) To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication 1400 Independence Avenue, S.W., Washington, D.C.20250-9410, or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 677-8642 (Relay voice users).

See attached documents:

- 1 . AMS Master Solicitation CP - October 2024
- 2 . Supplement 507 Salmon Products -- November 2024

Attributes :

OFFEROR CERTIFIES THAT THE OFFER IS MADE SUBJECT TO THE MASTER SOLICITATION; COMMODITY SUPPLEMENT AND/OR SPECIFICATION(S); THIS SOLICITATION; THE AGRICULTURE ACQUISITION REGULATIONS (AGAR) AND THE FEDERAL ACQUISITION REGULATIONS (FAR).
 Timely performance: Offeror and any subcontractor have completed required performance of any USDA contract prior to this bid opening.

Permitted values: - Have been delivered

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- Have not been delivered
- Have not been delivered, but the Offeror has notified the Contracting Officer
- There are no existing contracts/purchase orders

OFFEROR REQUESTS HUBZONE SMALL BUSINESS PRICE EVALUATION PREFERENCE. APPLIES ONLY TO FIRMS CERTIFIED IN THE SMALL BUSINESS ADMINISTRATION#S HUBZONE PROGRAM (FAR SUBPART 19.13).MUST BE THE MANUFACTURER/PRODUCER OF THE PRODUCT TO RECEIVE A PRICE PREFERENCE

Furnish name, title, phone number, fax number, and e-mail address of person submitting this bid (must be an officer of the company or a person authorized to execute contracts/purchase orders on behalf of the bidder).

IS THE OFFEROR AN ENTITY THAT HAS FILED ARTICLES OF INCORPORATION IN ONE OF THE FIFTY STATES, THE DISTRICT OF COLUMBIA, OR THE VARIOUS TERRITORIES OF THE UNITED STATES? YOU MUST ANSWER THE NEXT 3 QUESTIONS IF THE ANSWER FOR THIS QUESTION IS YES.

HAS THE OFFEROR BEEN CONVICTED OF A FELONY CRIMINAL VIOLATION UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

HAS THE OFFEROR HAD ANY OFFICER OR AGENT OF OFFEROR CONVICTED OF A FELONY CRIMINAL VIOLATION FOR ACTIONS TAKEN ON BEHALF OF OFFEROR UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

DOES THE OFFEROR HAVE ANY UNPAID FEDERAL TAX LIABILITY ASSESSED, WHICH ALL JUDICIAL AND ADMINISTRATIVE REMEDIES HAVE BEEN EXHAUSTED/LAPSED, THAT IS NOT BEING PAID IN A TIMELY MANNER PURSUANT TO AGREEMENT WITH THE AUTHORITY RESPONSIBLE FOR COLLECTING IT?

Offeror acknowledges receipt of the amendment(s) to the solicitation. Select N/A if no amendment was issued to the solicitation.

- Permitted values:
- Yes
 - No
 - N/A

OFFEROR CERTIFIES THAT A FOOD DEFENSE PLAN EXISTS FOR ALL PLANTS AND SHIPPING POINTS PRIOR TO BID OPENING

Offeror has reviewed the List of Required Products for GS1 Global Data Synchronization Network (GDSN) Reporting located at:

https://www.ams.usda.gov/sites/default/files/media/GS1_GDSN_ListofRequiredProducts.xlsx.

Offeror certifies that complete and accurate product information will be submitted to GS1 GDSN no later 20 days after contract award, if the awarded contract includes item(s) from the List of Required Products for GS1 GDSN reporting.

1C) Offeror certifies that the information submitted in GS1 GDSN will be kept up-to-date (to reflect changes in product attributes, such as changes to the ingredient or allergen statement) until the end of the contract period.

Bid invitation Item details

Item Material Description	Required by	ZipCode	Quantity
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Item	Material	Description	Required by	ZipCode	Quantity	
10 FISH, FROZEN						
20 SALMON FILLETS WILD FRZ PKG-40/1 LB						
30 NORTH LITTLE ROCK AR						
40	110750	SALMON FILLETS WILD FRZ PKG-40/1 LB	01/01/2025-01/15/2025	72114		LB
					36,000.000	
50	110750	SALMON FILLETS WILD FRZ PKG-40/1 LB	03/16/2025-03/31/2025	72114		LB
					36,000.000	
60 KANSAS CITY MO						
70	110750	SALMON FILLETS WILD FRZ PKG-40/1 LB	03/01/2025-03/15/2025	64161		LB
					36,000.000	
Total Quantity for SALMON FILLETS WILD FRZ PKG-40/1 LB					108,000.000	LB
80 FISH, CANNED						
90 K SALMON PINK CAN-24/14.75 OZ (33630)						
100 EXETER CA						
110	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	04/01/2025-04/15/2025	93221		CS
					1,520.000	
120 SAN DIEGO CA						
130	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	04/01/2025-04/15/2025	92121		CS
					1,520.000	
140 EAST POINT GA						
150	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	02/01/2025-02/15/2025	30344		CS
					1,520.000	
160 BALTIMORE MD						
170	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	01/01/2025-01/15/2025	21227		CS
					1,520.000	
180 OAK PARK MI						
190	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	02/16/2025-02/28/2025	48237		CS
					1,520.000	
200 LOT: 118984868 PENNSAUKEN NJ / VINELA...						
Tendering text - Item : LOT: 118984868 PENNSAUKEN NJ / VINELAND NJ /						
210	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	02/01/2025-02/15/2025	08110		CS
					380.000	
220	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	02/01/2025-02/15/2025	08360		CS
					1,140.000	
230 LOT: 145589185 WASHINGTON DC						
240	110580	K SALMON PINK CAN-24/14.75 OZ	01/01/2025-01/15/2025	20017		CS

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Item	Material	Description	Required by	ZipCode	Quantity	
		(33630)			684.000	
250	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	01/01/2025-01/15/2025	20017	836.000	CS
260 LOT: 607411923 LITTLE ROCK AR / VAN B..						
Tendering text - Item : LOT: 607411923 LITTLE ROCK AR / VAN BUREN AR /						
270	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	04/01/2025-04/15/2025	72209	600.000	CS
280	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	04/01/2025-04/15/2025	72956	920.000	CS
Total Quantity for K SALMON PINK CAN-24/14.75 OZ (33630)					12,160.000	CS
290 SALMON PINK CAN-24/14.75 OZ (33630)						
300 BAKERSFIELD CA						
310	110563	SALMON PINK CAN-24/14.75 OZ (33630)	05/01/2025-05/15/2025	93307	1,520.000	CS
320 GARDEN GROVE CA						
330	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	92841	3,040.000	CS
340 INDUSTRY CA						
350	110563	SALMON PINK CAN-24/14.75 OZ (33630)	04/01/2025-04/15/2025	90601	3,040.000	CS
360	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	90601	3,040.000	CS
370 MODESTO CA						
380	110563	SALMON PINK CAN-24/14.75 OZ (33630)	04/01/2025-04/15/2025	95358	1,520.000	CS
390 SAN BERNARDINO CA						
400	110563	SALMON PINK CAN-24/14.75 OZ (33630)	02/01/2025-02/15/2025	92415	1,520.000	CS
410 SAN DIEGO CA						
420	110563	SALMON PINK CAN-24/14.75 OZ (33630)	05/01/2025-05/15/2025	92121	1,520.000	CS
430 SAN FRANCISCO CA						
440	110563	SALMON PINK CAN-24/14.75 OZ (33630)	05/01/2025-05/15/2025	94107	1,520.000	CS
450 LEXINGTON KY						
460	110563	SALMON PINK CAN-24/14.75 OZ (33630)	04/01/2025-04/15/2025	40511		CS

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Item	Material	Description	Required by	ZipCode	Quantity	
					1,520.000	
470		NEW ORLEANS LA				
480	110563	SALMON PINK CAN-24/14.75 OZ (33630)	04/01/2025-04/15/2025	70123		CS
					1,520.000	
490		KENTWOOD MI				
500	110563	SALMON PINK CAN-24/14.75 OZ (33630)	01/01/2025-01/15/2025	49512		CS
					1,520.000	
510		SIKESTON MO				
520	110563	SALMON PINK CAN-24/14.75 OZ (33630)	04/01/2025-04/15/2025	63801		CS
					1,520.000	
530		CREEDMOOR NC				
540	110563	SALMON PINK CAN-24/14.75 OZ (33630)	05/01/2025-05/15/2025	27522		CS
					1,520.000	
550		BRENTWOOD NY				
560	110563	SALMON PINK CAN-24/14.75 OZ (33630)	04/01/2025-04/15/2025	11717		CS
					1,520.000	
570	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	11717		CS
					1,520.000	
580		BRONX NY				
590	110563	SALMON PINK CAN-24/14.75 OZ (33630)	05/01/2025-05/15/2025	10474		CS
					1,520.000	
600		LOT: 35205133 FORT WORTH TX / ODESSA ...				
		Tendering text - Item : LOT: 35205133 FORT WORTH TX / ODESSA TX / PLANO TX /				
610	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	76107		CS
					380.000	
620	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	79761		CS
					380.000	
630	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	75075		CS
					760.000	
640		LOT: 65333725 BEAUMONT TX / HOUSTON T...				
		Tendering text - Item : LOT: 65333725 BEAUMONT TX / HOUSTON TX / SAN ANTONIO TX /				
650	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	77705		CS
					380.000	
660	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	77029		CS
					760.000	

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Item	Material	Description	Required by	ZipCode	Quantity	
670	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	78227	380.000	CS
680 LOT: 114855645 AUSTIN TX / PLANO TX /...						
Tendering text - Item : LOT: 114855645 AUSTIN TX / PLANO TX / TYLER TX /						
690	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	78744	505.000	CS
700	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	75075	510.000	CS
710	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	75711	505.000	CS
720 LOT: 142653607 CLINTON TOWNSHIP MI / ...						
Tendering text - Item : LOT: 142653607 CLINTON TOWNSHIP MI / FLINT MI /						
730	110563	SALMON PINK CAN-24/14.75 OZ (33630)	03/16/2025-03/31/2025	48036	494.000	CS
740	110563	SALMON PINK CAN-24/14.75 OZ (33630)	03/16/2025-03/31/2025	48503	470.000	CS
750	110563	SALMON PINK CAN-24/14.75 OZ (33630)	03/16/2025-03/31/2025	48507	556.000	CS
760 LOT: 202763621 HARRISBURG PA / NAZARE..						
Tendering text - Item : LOT: 202763621 HARRISBURG PA / NAZARETH PA /						
READING PA /						
770	110563	SALMON PINK CAN-24/14.75 OZ (33630)	04/01/2025-04/15/2025	17104	879.000	CS
780	110563	SALMON PINK CAN-24/14.75 OZ (33630)	04/01/2025-04/15/2025	18064	332.000	CS
790	110563	SALMON PINK CAN-24/14.75 OZ (33630)	04/01/2025-04/15/2025	19608	309.000	CS
800 LOT: 229270888 AMARILLO TX / EL PASO ...						
Tendering text - Item : LOT: 229270888 AMARILLO TX / EL PASO TX / LUBBOCK						
TX /						
810	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	79102	480.000	CS
820	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	79927	639.000	CS
830	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	79404	401.000	CS
840 LOT: 369180875 ALEXANDRIA LA / BATON ...						
Tendering text - Item : LOT: 369180875 ALEXANDRIA LA / BATON ROUGE LA /						

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		SHREVEPORT LA /				
850	110563	SALMON PINK CAN-24/14.75 OZ (33630)	04/01/2025-04/15/2025	71301	520.000	CS
860	110563	SALMON PINK CAN-24/14.75 OZ (33630)	04/01/2025-04/15/2025	70815	500.000	CS
870	110563	SALMON PINK CAN-24/14.75 OZ (33630)	04/01/2025-04/15/2025	71106	500.000	CS
880 LOT: 381378480 CADILLAC MI / WESTLAND...						
Tendering text - Item : LOT: 381378480 CADILLAC MI / WESTLAND MI /						
890	110563	SALMON PINK CAN-24/14.75 OZ (33630)	05/16/2025-05/31/2025	49601	760.000	CS
900	110563	SALMON PINK CAN-24/14.75 OZ (33630)	05/16/2025-05/31/2025	48186	760.000	CS
910 LOT: 510261469 DELMONT PA / ERIE PA /...						
Tendering text - Item : LOT: 510261469 DELMONT PA / ERIE PA / GREENSBURG PA /						
920	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	15626	241.000	CS
930	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	16501	414.000	CS
940	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	15601	865.000	CS
950 LOT: 526502774 BENTON HARBOR MI / DET...						
Tendering text - Item : LOT: 526502774 BENTON HARBOR MI / DETROIT MI /						
960	110563	SALMON PINK CAN-24/14.75 OZ (33630)	01/16/2025-01/31/2025	49022	760.000	CS
970	110563	SALMON PINK CAN-24/14.75 OZ (33630)	01/16/2025-01/31/2025	48238	760.000	CS
980 LOT: 643637867 LAREDO TX / PHARR TX /						
990	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	78040	927.000	CS
1000	110563	SALMON PINK CAN-24/14.75 OZ (33630)	06/01/2025-06/15/2025	78577	593.000	CS
1010 LOT: 742379389 CLARE MI / CLINTON TOW...						
Tendering text - Item : LOT: 742379389 CLARE MI / CLINTON TOWNSHIP MI / DETROIT MI /						
1020	110563	SALMON PINK CAN-24/14.75 OZ (33630)	05/16/2025-05/31/2025	48617	304.000	CS

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1030	110563	SALMON PINK CAN-24/14.75 OZ (33630)	05/16/2025-05/31/2025	48036	400.000	CS
1040	110563	SALMON PINK CAN-24/14.75 OZ (33630)	05/16/2025-05/31/2025	48238	816.000	CS
1050 LOT: 747390447 CLINTON TOWNSHIP MI / ...						
Tendering text - Item : LOT: 747390447 CLINTON TOWNSHIP MI / FLINT MI /						
1060	110563	SALMON PINK CAN-24/14.75 OZ (33630)	01/01/2025-01/15/2025	48036	495.000	CS
1070	110563	SALMON PINK CAN-24/14.75 OZ (33630)	01/01/2025-01/15/2025	48503	475.000	CS
1080	110563	SALMON PINK CAN-24/14.75 OZ (33630)	01/01/2025-01/15/2025	48507	550.000	CS
Total Quantity for SALMON PINK CAN-24/14.75 OZ (33630)					48,640.000	CS
Total Quantity for Invitation					168,800.000	CS



Contracting Officer
Commodity Procurement Division
United States Department of Agriculture