

**PURCHASE AWARD DESCRIPTION**

The Department of Agriculture (USDA) purchased salmon products as indicated below for distribution to the child nutrition and other related domestic food assistance programs for Fiscal Year 2018.

The purchase is the result of offers received in response to Solicitation No. 2000005385 dated May 17, 2018.

The material was purchased on an f.o.b. destination basis. Deliveries are to be made from September 1, 2018 and March 31, 2019.

Further information can be obtained from the Contracting Branch, Agricultural Marketing Service, USDA, Room 3522 South Building, Washington, DC 20250, telephone (202) 720- 4517 or the website at <http://www.ams.usda.gov/selling-food>.

Number of Offers/Quotes(Vendor Responses) received: 4

**PURCHASE SUMMARY**

| Material                              | Total Qty UOM         | Price Range              | Total Dollars       |
|---------------------------------------|-----------------------|--------------------------|---------------------|
| K SALMON PINK CAN-24/14.75 OZ (33630) | 27,360.000 CS         | \$51.5020 - \$55.0724 \$ | 1,462,304.30        |
| SALMON PINK CAN-24/14.75 OZ (33630)   | 92,720.000 CS         | \$50.0799 - \$55.1382 \$ | 4,942,202.63        |
| <b>TOTAL</b>                          | <b>120,080.000 CS</b> | <b>\$</b>                | <b>6,404,506.93</b> |

**PURCHASE DETAILS**

| Contractor/<br>Contract Number | Material | Plant<br>Location | Bid Inv.<br>Item | Destination | Quantity UOM | Price |
|--------------------------------|----------|-------------------|------------------|-------------|--------------|-------|
|--------------------------------|----------|-------------------|------------------|-------------|--------------|-------|

ICICLE SEAFOODS, INC.  
4019 21ST AVE W  
SEATTLE, WA 98199-1251

12-3J14-18-C-1365 LARSEN BAY, AK  
4100015092

**SALMON PINK CAN-24/14.75 OZ (33630)**

|     |                  |              |    |         |
|-----|------------------|--------------|----|---------|
| 360 | GARDEN GROVE, CA | 1,520.000 CS | \$ | 52.1618 |
| 380 | IRVINE, CA       | 1,520.000 CS | \$ | 52.1618 |
| 400 | SAN RAFAEL, CA   | 1,520.000 CS | \$ | 51.8046 |
| 420 | ORLANDO, FL      | 1,520.000 CS | \$ | 54.4039 |
| 430 | ORLANDO, FL      | 1,520.000 CS | \$ | 54.4039 |
| 450 | SAVANNAH, GA     | 1,520.000 CS | \$ | 54.2309 |
| 460 | SAVANNAH, GA     | 1,520.000 CS | \$ | 54.2309 |
| 480 | CHICAGO, IL      | 1,520.000 CS | \$ | 52.8796 |
| 500 | NEW ORLEANS, LA  | 1,520.000 CS | \$ | 54.1513 |
| 510 | NEW ORLEANS, LA  | 1,520.000 CS | \$ | 54.2829 |

| Contractor/<br>Contract Number | Material | Plant<br>Location | Bid Inv.<br>Item | Destination             | Quantity  | UOM   | Price   |
|--------------------------------|----------|-------------------|------------------|-------------------------|-----------|-------|---------|
|                                |          |                   | 530              | DETROIT, MI             | 1,520.000 | CS \$ | 53.5158 |
|                                |          |                   | 540              | DETROIT, MI             | 1,520.000 | CS \$ | 53.5158 |
|                                |          |                   | 550              | DETROIT, MI             | 1,520.000 | CS \$ | 53.5158 |
|                                |          |                   | 580              | MAPLEWOOD,<br>MN        | 1,520.000 | CS \$ | 52.6980 |
|                                |          |                   | 600              | CREEDMOOR,<br>NC        | 1,520.000 | CS \$ | 52.6243 |
|                                |          |                   | 620              | CREEDMOOR,<br>NC        | 1,520.000 | CS \$ | 54.2487 |
|                                |          |                   | 650              | SALISBURY,<br>NC        | 1,520.000 | CS \$ | 52.5211 |
|                                |          |                   | 660              | SALISBURY,<br>NC        | 1,520.000 | CS \$ | 52.5211 |
|                                |          |                   | 660              | SALISBURY,<br>NC        | 1,520.000 | CS \$ | 52.5211 |
|                                |          |                   | 690              | BRENTWOOD,<br>NY        | 1,520.000 | CS \$ | 54.0592 |
|                                |          |                   | 700              | BRENTWOOD,<br>NY        | 1,520.000 | CS \$ | 54.0592 |
|                                |          |                   | 710              | BRENTWOOD,<br>NY        | 1,520.000 | CS \$ | 54.0592 |
|                                |          |                   | 720              | BRENTWOOD,<br>NY        | 1,520.000 | CS \$ | 54.0592 |
|                                |          |                   | 730              | BRENTWOOD,<br>NY        | 1,520.000 | CS \$ | 54.0592 |
|                                |          |                   | 740              | BRENTWOOD,<br>NY        | 1,520.000 | CS \$ | 54.0592 |
|                                |          |                   | 780              | COAL<br>TOWNSHIP,<br>PA | 1,520.000 | CS \$ | 53.9092 |
|                                |          |                   | 800              | DUNCANSVILL<br>E, PA    | 1,520.000 | CS \$ | 53.9059 |
|                                |          |                   | 840              | WILKES-<br>BARRE, PA    | 1,520.000 | CS \$ | 53.7822 |
|                                |          |                   | 860              | CAGUAS, PR              | 1,520.000 | CS \$ | 53.0362 |
|                                |          |                   | 860              | CAGUAS, PR              | 1,520.000 | CS \$ | 53.0362 |
|                                |          |                   | 900              | BETHEL<br>HEIGHTS, AR   | 300.000   | CS \$ | 54.0197 |
|                                |          |                   | 910              | NORFORK, AR             | 400.000   | CS \$ | 54.0197 |
|                                |          |                   | 920              | VAN BUREN,<br>AR        | 820.000   | CS \$ | 54.0197 |
|                                |          |                   | 940              | DELMONT, PA             | 251.000   | CS \$ | 54.4145 |
|                                |          |                   | 950              | DUQUESNE,               | 788.000   | CS \$ | 54.4145 |

| Contractor/<br>Contract Number | Material | Plant<br>Location | Bid Inv.<br>Item | Destination                | Quantity UOM    | Price   |
|--------------------------------|----------|-------------------|------------------|----------------------------|-----------------|---------|
|                                |          |                   |                  | PA                         |                 |         |
|                                |          |                   | 960              | ERIE, PA                   | 481.000 CS \$   | 54.4145 |
|                                |          |                   | 980              | MODESTO, CA                | 760.000 CS \$   | 52.1118 |
|                                |          |                   | 990              | SAN RAFAEL,<br>CA          | 760.000 CS \$   | 52.1118 |
|                                |          |                   | 1010             | AIKEN, SC                  | 243.000 CS \$   | 55.1382 |
|                                |          |                   | 1020             | GREENVILLE,<br>SC          | 897.000 CS \$   | 55.1382 |
|                                |          |                   | 1030             | NO<br>CHARLESTON,<br>SC    | 380.000 CS \$   | 55.1382 |
|                                |          |                   | 1050             | HARRISBURG,<br>PA          | 716.000 CS \$   | 54.5664 |
|                                |          |                   | 1060             | JENKINS<br>TOWNSHIP,<br>PA | 354.000 CS \$   | 54.5664 |
|                                |          |                   | 1070             | NAZARETH,<br>PA            | 450.000 CS \$   | 54.5664 |
|                                |          |                   | 1090             | PHILADELPHIA<br>, PA       | 754.000 CS \$   | 54.1579 |
|                                |          |                   | 1100             | PHILADELPHIA<br>, PA       | 766.000 CS \$   | 54.1579 |
|                                |          |                   | 1120             | ALBUQUERQU<br>E, NM        | 635.000 CS \$   | 53.1316 |
|                                |          |                   | 1130             | FARMINGTON,<br>NM          | 250.000 CS \$   | 53.1316 |
|                                |          |                   | 1140             | LAS CRUCES,<br>NM          | 635.000 CS \$   | 53.1316 |
|                                |          |                   | 1160             | ALBUQUERQU<br>E, NM        | 700.000 CS \$   | 53.3289 |
|                                |          |                   | 1170             | LAS CRUCES,<br>NM          | 440.000 CS \$   | 53.3289 |
|                                |          |                   | 1180             | ROSWELL, NM                | 380.000 CS \$   | 53.3289 |
|                                |          |                   | 1200             | MODESTO, CA                | 507.000 CS \$   | 52.0461 |
|                                |          |                   | 1210             | SAN RAFAEL,<br>CA          | 1,013.000 CS \$ | 52.0461 |
|                                |          |                   | 1230             | DETROIT, MI                | 1,013.000 CS \$ | 53.9539 |
|                                |          |                   | 1240             | FLINT, MI                  | 507.000 CS \$   | 53.9539 |
|                                |          |                   | 1260             | LAREDO, TX                 | 625.000 CS \$   | 53.6125 |
|                                |          |                   | 1270             | PHARR, TX                  | 895.000 CS \$   | 53.6125 |
|                                |          |                   | 1290             | AIKEN, SC                  | 243.000 CS \$   | 54.8750 |
|                                |          |                   | 1300             | GREENVILLE,<br>SC          | 897.000 CS \$   | 54.8750 |

| Contractor/<br>Contract Number | Material | Plant<br>Location | Bid Inv.<br>Item                             | Destination             | Quantity          | UOM       | Price   |
|--------------------------------|----------|-------------------|--|-------------------------|-------------------|-----------|---------|
|                                |          |                   | 1310   | NO<br>CHARLESTON,<br>SC | 380.000           | CS \$     | 54.8750 |
|                                |          |                   | 1330   | CLARE, MI               | 380.000           | CS \$     | 54.1513 |
|                                |          |                   | 1340   | DETROIT, MI             | 1,140.000         | CS \$     | 54.1513 |
|                                |          |                   | 1360   | MODESTO, CA             | 507.000           | CS \$     | 52.0461 |
|                                |          |                   | 1370   | SAN RAFAEL,<br>CA       | 1,013.000         | CS \$     | 52.0461 |
|                                |          |                   | 1390   | CLEARWATER<br>, FL      | 380.000           | CS \$     | 55.0066 |
|                                |          |                   | 1400   | TAMPA, FL               | 1,140.000         | CS \$     | 55.0066 |
|                                |          |                   | 1420   | BEAUMONT,<br>TX         | 486.000           | CS \$     | 54.8079 |
|                                |          |                   | 1430   | LAREDO, TX              | 504.000           | CS \$     | 54.8079 |
|                                |          |                   | 1440   | TYLER, TX               | 530.000           | CS \$     | 54.8079 |
|                                |          |                   | 1460   | AUSTIN, TX              | 396.000           | CS \$     | 54.0855 |
|                                |          |                   | 1470   | LAREDO, TX              | 791.000           | CS \$     | 54.0855 |
|                                |          |                   | 1480   | ODESSA, TX              | 333.000           | CS \$     | 54.0855 |
|                                |          |                   | 1500   | BATON<br>ROUGE, LA      | 818.000           | CS \$     | 54.1513 |
|                                |          |                   | 1510   | DELHI, LA               | 702.000           | CS \$     | 54.1513 |
|                                |          |                   | 1530   | KANSAS<br>CITY, MO      | 760.000           | CS \$     | 53.6908 |
|                                |          |                   | 1540   | SIKESTON,<br>MO         | 760.000           | CS \$     | 53.6908 |
|                                |          |                   | 1560   | AUSTIN, TX              | 250.000           | CS \$     | 53.7566 |
|                                |          |                   | 1570   | ODESSA, TX              | 250.000           | CS \$     | 53.7566 |
|                                |          |                   | 1580   | SAN<br>ANTONIO, TX      | 1,020.000         | CS \$     | 53.7566 |
|                                |          |                   | <b>Subtotal</b>                              |                         | <b>76,000.000</b> | <b>CS</b> |         |
|                                |          |                   | <b>K SALMON PINK CAN-24/14.75 OZ (33630)</b> |                         |                   |           |         |
|                                |          |                   | 40   | ATLANTA, GA             | 1,520.000         | CS \$     | 53.5250 |
|                                |          |                   | 50   | ATLANTA, GA             | 1,520.000         | CS \$     | 53.5250 |
|                                |          |                   | 70   | MIDLAND, GA             | 1,520.000         | CS \$     | 53.7329 |
|                                |          |                   | 90   | CHICAGO, IL             | 1,520.000         | CS \$     | 52.8796 |
|                                |          |                   | 110  | CHICAGO, IL             | 1,520.000         | CS \$     | 52.8796 |
|                                |          |                   | 130  | JACKSON, MS             | 1,520.000         | CS \$     | 53.4684 |
|                                |          |                   | 200  | BRONX, NY               | 1,520.000         | CS \$     | 53.9704 |
|                                |          |                   | 210  | BRONX, NY               | 1,520.000         | CS \$     | 53.9704 |
|                                |          |                   | 220  | BRONX, NY               | 1,520.000         | CS \$     | 53.9704 |
|                                |          |                   | 240  | AIKEN, SC               | 243.000           | CS \$     | 55.0724 |
|                                |          |                   | 250  | GREENVILLE,             | 897.000           | CS \$     | 55.0724 |

| Contractor/<br>Contract Number | Material | Plant<br>Location     | Bid Inv.<br>Item | Destination                   | Quantity UOM     | Price        |
|--------------------------------|----------|-----------------------|------------------|-------------------------------|------------------|--------------|
|                                |          |                       | 260              | SC<br>NO<br>CHARLESTON,<br>SC | 380.000 CS \$    | 55.0724      |
|                                |          |                       | 280              | AIKEN, SC                     | 243.000 CS \$    | 54.8750      |
|                                |          |                       | 290              | GREENVILLE,<br>SC             | 897.000 CS \$    | 54.8750      |
|                                |          |                       | 300              | NO<br>CHARLESTON,<br>SC       | 380.000 CS \$    | 54.8750      |
|                                |          |                       | 320              | WASHINGTON<br>, DC            | 912.000 CS \$    | 54.1033      |
|                                |          |                       | 330              | WASHINGTON<br>, DC            | 608.000 CS \$    | 54.1033      |
|                                |          | <b>Subtotal</b>       |                  |                               | 18,240.000 CS    |              |
|                                |          | <b>Contract Total</b> |                  |                               | 94,240.000 CS \$ | 5,057,713.68 |
| <b>Contractor Total</b>        |          |                       |                  |                               | 94,240.000 CS \$ | 5,057,713.68 |

TRIDENT SEAFOODS  
CORPORATION  
5303 SHILSHOLE AVE NW  
SEATTLE, WA 98107-4000

12-3J14-18-C-1366  
4100015093

CORDOVA, AK

**SALMON PINK CAN-24/14.75 OZ (33630)**

|     |                  |                 |         |
|-----|------------------|-----------------|---------|
| 560 | DETROIT, MI      | 1,520.000 CS \$ | 53.3138 |
| 600 | CREEDMOOR,<br>NC | 1,520.000 CS \$ | 50.1740 |
| 610 | CREEDMOOR,<br>NC | 1,520.000 CS \$ | 50.1740 |
| 610 | CREEDMOOR,<br>NC | 1,520.000 CS \$ | 50.1740 |
| 640 | SALISBURY,<br>NC | 1,520.000 CS \$ | 51.1599 |
| 650 | SALISBURY,<br>NC | 1,520.000 CS \$ | 50.0799 |
| 680 | BRENTWOOD,<br>NY | 1,520.000 CS \$ | 53.5704 |
| 750 | BRENTWOOD,<br>NY | 1,520.000 CS \$ | 53.5704 |

| Contractor/<br>Contract Number | Material | Plant<br>Location | Bid Inv.<br>Item                      | Destination          | Quantity   | UOM   | Price        |
|--------------------------------|----------|-------------------|---------------------------------------|----------------------|------------|-------|--------------|
|                                |          |                   | 760                                   | BRENTWOOD,<br>NY     | 1,520.000  | CS \$ | 53.5704      |
|                                |          |                   | 820                                   | PHILADELPHIA<br>, PA | 1,520.000  | CS \$ | 51.5191      |
|                                |          |                   | 880                                   | MILWAUKEE,<br>WI     | 1,520.000  | CS \$ | 52.6724      |
|                                |          |                   | <b>Subtotal</b>                       |                      | 16,720.000 | CS    |              |
|                                |          |                   | K SALMON PINK CAN-24/14.75 OZ (33630) |                      |            |       |              |
|                                |          |                   | 100                                   | CHICAGO, IL          | 1,520.000  | CS \$ | 52.5599      |
|                                |          |                   | 150                                   | BRONX, NY            | 1,520.000  | CS \$ | 51.5020      |
|                                |          |                   | 160                                   | BRONX, NY            | 1,520.000  | CS \$ | 51.5020      |
|                                |          |                   | 170                                   | BRONX, NY            | 1,520.000  | CS \$ | 53.5020      |
|                                |          |                   | 180                                   | BRONX, NY            | 1,520.000  | CS \$ | 53.5020      |
|                                |          |                   | 190                                   | BRONX, NY            | 1,520.000  | CS \$ | 53.5020      |
|                                |          |                   | <b>Subtotal</b>                       |                      | 9,120.000  | CS    |              |
|                                |          |                   | <b>Contract Total</b>                 |                      | 25,840.000 | CS \$ | 1,346,793.28 |
| <b>Contractor Total</b>        |          |                   |                                       |                      | 25,840.000 | CS \$ | 1,346,793.28 |