

**United States Department of Agriculture**  
**1400 Independence Avenue,**  
S.W. - Room 3522  
1400 Independence Avenue, S.W.  
Room 3522-S, STOP 0239  
Washington, DC 20036

## Information

Description: **12-3J14-23-B-0602**  
Bid invitation number: **200009590**  
Purchasing Group: **AMS-Livestock**

## SOLICITATION

### Domestic Commodity Invitation

#### Bid invitation Overview

Bid Timezone: Central Time  
Start Date: 09/15/2023 15:50:00  
Offer Due Date : 09/22/2023 13:00:00  
  
Opening date: 09/22/2023 13:00:00  
  
Invitation Type : Definite Delivery

#### Additional requested information:

#### Tendering text - Header :

SALMON PRODUCTS SOLICITATION NO: 200009590

The U.S. Department of Agriculture (USDA) invites offers to sell salmon products pursuant to the AMS Master Solicitation for use in the National School Lunch Program and other Federal Food and Nutrition Assistance Programs. Acceptances will be announced by midnight, September 29, 2023. Deliveries are to be made between November 1, 2023 through December 31, 2023.

Material 110580 is "Full and Open" Competition.

The Contract Specialist for this solicitation is Chyra Lewis (chyra.lewis@usda.gov) and the Contracting Officer is Glenn Reid (glenn.reid@usda.gov). Any questions or concerns regarding this solicitation should be addressed to the Contract Specialist first.

\* \* For a new-to-USDA contractor and existing contractors who are bidding on new products, a probationary period will be implemented in which awards are limited to 10 truckloads per product. Contractor must demonstrate successful delivery of at least five (5) truckloads of product in order to be removed from probationary status on future solicitations. For the purposes of this rule, successful delivery is defined as product delivered on-time and in acceptable condition according to the terms and conditions of the contract. Any delivery problems directly attributable to the Government will not be held against the contractor.\* \*

This Solicitation may show multiple stops on some line items; however, the number of stops will be limited to a maximum of three. To determine the number of destinations, review the "Tendering Text" for the lot, which will indicate the City and State for each stop. Bidders may submit different prices for each stop. However, a price is required on all line items within the lot.

Offerors who intend to use more than one processing plant and shipping point for contracts awarded under this solicitation, other than the processing plant and shipping point entered in their bids, may submit a list of their approved processing plants and shipping points on a separate sheet of paper to be uploaded in WBSCM, and to be submitted with their bids.

For offshore destinations (Puerto Rico, Hawaii, etc.), offerors have the option to choose to enter their bids direct to the offshore destination or to the port.

Purchases will be made on an f.o.b. destination basis to cities on this Solicitation. Destination quantities listed are estimates and subject to adjustment based on offerings, changes in recipient needs, market conditions, and program operations.

All prime offerors are reminded that they are prohibited from subcontracting with companies or individuals that have been suspended or debarred.

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The Government reserves the right to reject, in total or in part, manufacturers lots, sub-lots, production dates or the like when non-conforming product is identified.

Offers must be submitted electronically via the Web-Based Supply Chain Management System (WBSCM). Offers submitted by any means other than WBSCM will be deemed nonresponsive. Offerors must be active in WBSCM and have the required bidder roles in order to submit offers under this solicitation. Once connected, follow the online procedures. A "HELP" button provides detailed instructions or call (202) 720-4517 for assistance.

Offerors are cautioned to bid only quantities they can reasonably expect to produce and deliver. Inquiries about the AMS Master Solicitation dated April 2023; Supplement 507 to dated June 2021; or this Solicitation should be directed to the Contracting Officer; USDA, AMS, Room 3522-South; 1400 Independence Avenue, S.W.; Washington, D.C. 20250-0239. Telephone: (202) 720-4517. FAX: (202)720-2782.

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The USDA prohibits discrimination against its customers, employees, and applicants for employment on the bases of race, color, national origin, age, disability, sex, gender identity, religion, reprisal, and where applicable, political beliefs, marital status, familial or parental status, sexual orientation, or all or part of an individual's income is derived from many public assistance program, or protected genetic information in employment or in any program or activity conducted or funded by the Department. (Not all prohibited bases will apply to all programs and/ or employment activities.) To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Avenue, S.W., Washington, D.C.20250-9410, or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 677-8642 (Relay voice users).

**See attached documents:**

- 1 . AMS Master Solicitation CP - April 2023
- 2 . Supplement 507 Salmon Products -- June 2021 (1)

**Attributes :**

OFFEROR CERTIFIES THAT THE OFFER IS MADE SUBJECT TO THE MASTER SOLICITATION; COMMODITY SUPPLEMENT AND/OR SPECIFICATION(S); THIS SOLICITATION; THE AGRICULTURE ACQUISITION REGULATIONS (AGAR) AND THE FEDERAL ACQUISITION REGULATIONS (FAR).  
 TIMELY PERFORMANCE: OFFEROR AND SUB CONTRACTOR HAVE COMPLETED REQUIRED PERFORMANCE OF ANY USDA CONTACT PRIOR TO THIS BID OPENING.

Permitted values: - Have been delivered

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- Have not been delivered
- Have not been delivered, but the Offeror has notified the Contracting Officer
- There are no existing contracts/purchase orders

OFFEROR REQUESTS HUBZONE SMALL BUSINESS PRICE EVALUATION PREFERENCE. APPLIES ONLY TO FIRMS CERTIFIED IN THE SMALL BUSINESS ADMINISTRATION'S HUBZONE PROGRAM (FAR SUBPART 19.13). MUST BE THE MANUFACTURER/PRODUCER OF THE PRODUCT TO RECEIVE A PRICE PREFERENCE

FURNISH NAME, TITLE, PHONE NUMBER, FAX NUMBER, AND E-MAIL ADDRESS OF PERSON SUBMITTING THIS BID (MUST BE AN OFFICER OF THE COMPANY OR A PERSON AUTHORIZED TO EXECUTE CONTRACTS/ PURCHASE ORDERS ON BEHALF OF BIDDER).

IS THE OFFEROR AN ENTITY THAT HAS FILED ARTICLES OF INCORPORATION IN ONE OF THE FIFTY STATES, THE DISTRICT OF COLUMBIA, OR THE VARIOUS TERRITORIES OF THE UNITED STATES? YOU MUST ANSWER THE NEXT 3 QUESTIONS IF THE ANSWER FOR THIS QUESTION IS YES.

HAS THE OFFEROR BEEN CONVICTED OF A FELONY CRIMINAL VIOLATION UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

HAS THE OFFEROR HAD ANY OFFICER OR AGENT OF OFFEROR CONVICTED OF A FELONY CRIMINAL VIOLATION FOR ACTIONS TAKEN ON BEHALF OF OFFEROR UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

DOES THE OFFEROR HAVE ANY UNPAID FEDERAL TAX LIABILITY ASSESSED, WHICH ALL JUDICIAL AND ADMINISTRATIVE REMEDIES HAVE BEEN EXHAUSTED/LAPSED, THAT IS NOT BEING PAID IN A TIMELY MANNER PURSUANT TO AGREEMENT WITH THE AUTHORITY RESPONSIBLE FOR COLLECTING IT?

OFFEROR ACKNOWLEDGES RECEIPT OF THE AMENDMENT(S) TO THE SOLICITATION. SELECT N/A IF NO AMENDMENT WAS ISSUED TO THE SOLICITATION.

- Permitted values:
- Yes
  - No
  - N/A

Offeror has reviewed the List of Required Products for GS1 Global Data Synchronization Network (GDSN) Reporting located at:

[https://www.ams.usda.gov/sites/default/files/media/GS1\\_GDSN\\_ListofRequiredProducts.xlsx](https://www.ams.usda.gov/sites/default/files/media/GS1_GDSN_ListofRequiredProducts.xlsx).

1B) Offeror certifies that complete and accurate product information will be submitted to GS1 GDSN no later than December 31, 2021, if the awarded contract includes item(s) from the List of Required Products for GS1 GDSN Reporting.

1C) Offeror certifies that the information submitted in GS1 GDSN will be kept up-to-date (to reflect changes in product attributes, such as changes to the ingredient or allergen statement) until the end of the contract period.

**Bid invitation Item details**

Item	Material Description	Required by	ZipCode	Quantity
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Item	Material	Description	Required by	ZipCode	Quantity	
<b>10 FISH, CANNED</b>						
<b>20 K SALMON PINK CAN-24/14.75 OZ (33630)</b>						
<b>30 EAST POINT GA</b>						
40	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/01/2023-11/15/2023	30344	1,520.000	CS
50	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/16/2023-11/30/2023	30344	1,520.000	CS
60	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	12/16/2023-12/31/2023	30344	1,520.000	CS
<b>70 PORTLAND OR</b>						
80	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/01/2023-11/15/2023	97211	1,520.000	CS
<b>90 HOUSTON TX</b>						
100	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/01/2023-11/15/2023	77029	1,520.000	CS
<b>110 LOT: 65950134 INDIANAPOLIS IN / LOUIS...</b>						
Tendering text - Item : LOT: 65950134 INDIANAPOLIS IN / LOUISVILLE KY /						
120	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/01/2023-11/15/2023	46241	1,079.000	CS
130	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/01/2023-11/15/2023	40228	441.000	CS
<b>140 LOT: 74881691 BLOOMINGTON IN / FORT W...</b>						
Tendering text - Item : LOT: 74881691 BLOOMINGTON IN / FORT WAYNE IN / SOUTH BEND IN /						
150	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/01/2023-11/15/2023	47404	506.000	CS
160	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/01/2023-11/15/2023	46805	623.000	CS
170	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/01/2023-11/15/2023	46601	391.000	CS
<b>180 LOT: 145946537 INDIANAPOLIS IN / LAFA...</b>						
Tendering text - Item : LOT: 145946537 INDIANAPOLIS IN / LAFAYETTE IN /						
190	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/16/2023-11/30/2023	46241	807.000	CS
200	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/16/2023-11/30/2023	47904	713.000	CS
<b>210 LOT: 199617727 EVANSVILLE IN / INDIAN...</b>						

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Item	Material	Description	Required by	ZipCode	Quantity	
<b>Tendering text - Item : LOT: 199617727 EVANSVILLE IN / INDIANAPOLIS IN / MUNCIE IN /</b>						
220	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/01/2023-11/15/2023	47711	403.000	CS
230	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/01/2023-11/15/2023	46241	595.000	CS
240	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/01/2023-11/15/2023	47303	522.000	CS
<b>250 LOT: 244514991 INDIANAPOLIS IN / MERR..</b>						
<b>Tendering text - Item : LOT: 244514991 INDIANAPOLIS IN / MERRILLVILLE IN / SOUTH BEND IN /</b>						
260	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/01/2023-11/15/2023	46241	515.000	CS
270	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/01/2023-11/15/2023	46410	687.000	CS
280	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	11/01/2023-11/15/2023	46601	318.000	CS
<b>290 LOT: 252905829 MYRTLE BEACH SC / NO C...</b>						
<b>Tendering text - Item : LOT: 252905829 MYRTLE BEACH SC / NO CHARLESTON SC /</b>						
300	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	12/01/2023-12/15/2023	29577	532.000	CS
310	110580	K SALMON PINK CAN-24/14.75 OZ (33630)	12/01/2023-12/15/2023	29405	988.000	CS
<b>Total Quantity for K SALMON PINK CAN-24/14.75 OZ (33630)</b>					<b>16,720.000</b>	<b>CS</b>
<b>Total Quantity for Invitation</b>					<b>16,720.000</b>	<b>CS</b>



**Contracting Officer**  
**Commodity Procurement Division**  
**United States Department of Agriculture**