

Procurement Details

BULK POTATOES FOR FURTHER PROCESSING, SOLICITATION NO: 2000010654

The U.S. Department of Agriculture (USDA) invites offers to sell BULK POTATOES FOR FURTHER PROCESSING pursuant to the AMS Master Solicitation for Commodity Procurements – Domestic Programs (MSCP-D) for use in various federal nutrition assistance programs.

Bids are due by March 4th, 2025, at 3:00 p.m. central time. Bids must be submitted through the Web-Based Supply Chain Management System (WBSCM).

Acceptances will be announced by midnight, Friday, March 21st, 2025. Deliveries are to be made between October 1st, 2025, and June 30th, 2026.

The [Commodity Specification for Bulk Products for Further Processing](#) dated June 2022 will be utilized for this solicitation.

Award will be made as indefinite-delivery, indefinite-quantity, requirement contracts. Solicitation header which reads ‘Definite Delivery’ is not applicable to this solicitation.

Pursuant to Section I, FAR clause 52.216-21, *Requirements*, no more than one contractor will be awarded per material/delivery location, and material/delivery locations will be awarded in their entirety.

Basis for Offers/Awards

- Commodity Procurement Program intends to procure commercial items using firm-fixed price supply, indefinite-delivery, indefinite-quantity, requirement contracts.
- Offerors are to bid a single fixed price per solicitation line item. Awards will be made per WBSCM material code and location in accordance with FAR Part 14 ‘Sealed Bidding’ Procedures and FAR 52.214-10 Contract Award—Sealed Bidding.
- Offeror’s price may not vary month to month. Offeror’s price may vary by processor location and WBSCM Material ID.
- Offerors who submit pricing affirm that they will be able to fulfill 100% of maximum quantity by location per material for offers submitted. Offerors are cautioned to bid on requirements they can reasonably expect to produce and deliver.

- Offerors may not enter constraints. It is the expectation that the successful offeror will be able to deliver 100% of the quantity the Government orders.
- Awardees will be guaranteed the Government's requirement for the material offered by location as the requirement for those products materializes.

Instructions to Offerors supplementing MSCP-D solicitation provision 52.212-1 and its addenda.

1. The forecasted quantities listed on the schedule represent the Government's expected requirements from October 01, 2025, until June 30, 2026 but may decrease or increase based on the needs of the program.
 - a. The maximum quantity is not guaranteed to be purchased.
2. Offered prices must be the same for every month of delivery.
3. The schedule lists the Government's target and maximum quantity as required. Monthly forecasted orders are listed in the 'Notes and Attachments' section of WBSCM. The monthly forecasted orders are estimates only. They represent the Government's forecast and are not firm.
 - a. Delivery shall be f.o.b. destination, *i.e.*, the seller or consignor delivers the goods on seller's or consignor's conveyance at destination; the seller or consignor is responsible for the cost of shipping and risk of loss.
 - b. Offer prices shall be:
 - i. Inclusive of all transportation costs
 - ii. Inclusive of all inspection costs.
 - c. Delivery shall be within the period specified in each delivery order. (Delivery will occur as needed by the destination. The awardee is expected to deliver the ordered quantity in coordination with the processing location)
4. USDA will accept product produced in calendar year 2025 and later for deliveries made under resulting contracts.
5. The USDA intends to issue updated forecasts on a bi-monthly basis up until the release of the first delivery order. A final forecast will be issued to contract holders before or during the month of February 2026.
6. The USDA will issue delivery orders to awardees for 3-month time periods *i.e.* (October, November, December) (January, February, March) (April, May, June)
7. The USDA does not currently possess a forecast with monthly delivery granularity. The first forecast with expected delivery dates will be released to contract awardees before May 30th, 2026.
8. Potatoes delivered to Easton, Maine are not subject to the 'Fry Color' evaluation or 'Bruise Free' evaluation if they are being brought directly from the field.
9. Vendors or subcontractors who are supplying fresh vegetables are required to undergo and pass the USDA AMS SCP Specialty Crop Inspection Division (SCID) Good Agricultural Practices (GAP) and Good Handling Practices (GHP) verification audits,

and must score at least 80% on each of the following scopes for each product being offered:

- a. For material 100506 - POTATO BULK FOR PROCESS FRZ and 110227 - POTATO FOR PROCESS INTO DEHY PRD-BULK:
 - i. GAP - Farm Review AND Field Harvesting & Field Packing Activities
 - ii. GHP- Storage & Transportation
 - b. For material 100980 - SWEET POTATO BULK FRESH PROC:
 - i. GAP - Farm Review AND Field Harvesting & Field Packing Activities
 - ii. GHP - House Packing Facility AND Storage & Transportation
 - c. All these requirements shall be met PRIOR to the bid opening date.
 - d. Brokers are exempt from the USDA GAP/GHP requirements themselves, HOWEVER suppliers/subcontractors supplying goods under the contract shall have the applicable USDA GAP/GHP certification(s).
 - e. Verification audits shall be performed by the USDA, AMS, SCP-SCID representatives only.
 - f. In order to be found responsive the contractor and/or its subcontractors/suppliers must be in compliance with USDA GAP/GHP certification. Offerors must include in their bid the completed GAP and GHP Audit Verification Document, which is found in the attachments section of this solicitation. Offerors who do not complete this document in its entirety, do not include the document as an attachment to their bid, or are missing the required USDA GAP/GHP scopes listed above shall be deemed nonresponsive.
 - g. All audits are valid for one year after the date the audit was conducted. More information on USDA GAP/GHP audits can be found here: <https://www.ams.usda.gov/services/auditing/gap-ghp> or by reaching out to scaudits@usda.gov
10. All prime vendors are reminded that they are prohibited from subcontracting with companies or individuals that have been suspended or debarred.
 11. In order to submit offers on this solicitation, offerors must be deemed responsive and responsible by the Contracting Officer.
 12. Offers must be submitted electronically via WBSCM. Offers submitted by any means other than WBSCM will be deemed nonresponsive. Offerors must be active in WBSCM and have the required bidder roles in order to submit offers under this solicitation. Once connected, follow the online procedures. A "HELP" button provides detailed instructions or call (202) 720-4517 for assistance.
 13. Inquiries about the MSCP-D (dated February 13, 2025); Commodity Specification for Bulk Products for Further Processing; or this solicitation should be directed to the Contract Specialist, Claudius.I.Price@usda.gov, USDA, AMS, Room 3522-South; 1400 Independence Avenue, S.W.; Washington, D.C. 20250-0239. Telephone: (202) 720-4517. FAX: (202)720-2782.

A. Schedule of Supplies

NAICS	WBSCM MATERIAL ID	DESCRIPTION	LOCATION	MINIMUM QUANTITY	FORECASTED QUANTITY (LB)	MAXIMUM QUANTITY (LB)	SET-ASIDE
311991	100506	Potatoes for Processing into Frozen	Jamestown, ND	40,000	7,300,000	8,760,000	100% Small Business
311991	100506	Potatoes for Processing into Frozen	Easton, ME	40,000	125,320,000	150,384,000	N/A
311991	100506	Potatoes for Processing into Frozen	Wisconsin Rapids, WI	40,000	40,000,000	48,000,000	100% Small Business
311991	110227	Potatoes for Processing into Dehy	Blackfoot, ID	40,000	11,000,000	13,200,000	100% Small Business
311991	110227	Potatoes for Processing into Dehy	Lewisville, ID	40,000	4,250,000	5,100,000	100% Small Business
311991	100980	Sweet Potatoes for Further Processing	Wisconsin Rapids, WI	40,000	14,000,000	16,800,000	100% Small Business

*All Quantities Listed Are in Pounds (LB)

B. CONTRACT CLAUSES

This IFB Solicitation is governed by the AMS Master Solicitation for Commodity Procurements – Domestic Programs (MSCP-D) dated February 13, 2025. The Master Solicitation is attached to the solicitation in WBSCM. The MSCP is also located online at:

<https://www.ams.usda.gov/sites/default/files/media/MSCP.pdf>

452.211-74 Period of Performance (Feb 1988)

(a) The base period of performance of this contract is from date of award until June 30, 2026.

52.216-18 Ordering (Oct 1995)

(a) Any supplies and services to be furnished under this contract shall be ordered by issuance of delivery orders or task orders by the individuals or activities designated in the Schedule. Such orders may be issued from August 01, 2025 through June 30, 2026.

(b) All delivery orders or task orders are subject to the terms and conditions of this contract. In the event of conflict between a delivery order or task order and this contract, the contract shall control.

(c) If mailed, a delivery order or task order is considered “issued” when the Government deposits the order in the mail. Orders may be issued orally, by facsimile, or by electronic commerce methods only if authorized in the Schedule.

4A52.216-70 Delivery Orders (Feb 2020)

(a) The Government reserves the right to restrict ordering based on performance.

(b) The Government shall issue delivery orders no later than 30 days prior to the beginning of the first delivery period listed on the order.

(c) At 15 days prior to the beginning of the calendar month the contractor is to supply the government a delivery schedule. This delivery schedule shall include a list of delivery appointments with an estimate of the total pounds to be delivery on those dates. This schedule may be submitted through email or through telecommunication with prior approval from the contracting office.

4A52.216-19 Order Limitations. (Oct 1995)

(a) *Minimum order.* When the Government requires supplies or services covered by this contract in an amount of less than **40,000 lb** the Government is not obligated to purchase, nor is the Contractor obligated to furnish, those supplies or services under the contract.

(b) *Maximum order*. The Contractor is not obligated to honor-

(1) Any order for a single material in excess of the maximum quantity listed on the schedule;

(c) If this is a requirements contract (*i.e.*, includes the Requirements clause at subsection [52.216-21](#) of the Federal Acquisition Regulation (FAR)), the Government is not required to order a part of any one requirement from the Contractor if that requirement exceeds the maximum-order limitations in paragraph (b) of this section.

(d) Notwithstanding paragraphs (b) and (c) of this section, the Contractor shall honor any order exceeding the maximum order limitations in paragraph (b), unless that order (or orders) is returned to the ordering office within 3 days after issuance, with written notice stating the Contractor's intent not to ship the item (or items) called for and the reasons. Upon receiving this notice, the Government may acquire the supplies or services from another source.

4A52.216-21 Requirements (Oct 1995)

(a) This is a requirements contract for the supplies or services specified, and effective for the period stated, in the Schedule. The quantities of supplies or services specified in the Schedule are estimates only and are not purchased by this contract. Except as this contract may otherwise provide, if the Government's requirements do not result in orders in the quantities described as "estimated" or "maximum" in the Schedule, that fact shall not constitute the basis for an equitable price adjustment.

(b) Delivery or performance shall be made only as authorized by orders issued in accordance with the Ordering clause. Subject to any limitations in the Order Limitations clause or elsewhere in this contract, the Contractor shall furnish to the Government all supplies or services specified in the Schedule and called for by orders issued in accordance with the Ordering clause. The Government may issue orders requiring delivery to multiple destinations or performance at multiple locations.

(c) Except as this contract otherwise provides, the Government shall order from the Contractor all the supplies or services specified in the Schedule that are required to be purchased by the Government activity or activities specified in the Schedule.

(d) The Government is not required to purchase from the Contractor requirements in excess of any limit on total orders under this contract.

(e) If the Government urgently requires delivery of any quantity of an item before the earliest date that delivery may be specified under this contract, and if the Contractor will not accept an order providing for the accelerated delivery, the Government may acquire the urgently required goods or services from another source.

(f) Any order issued during the effective period of this contract and not completed within that period shall be completed by the Contractor within the time specified in the order. The contract

shall govern the Contractor's and Government's rights and obligations with respect to that order to the same extent as if the order were completed during the contract's effective period; *provided*, that the Contractor shall not be required to make any deliveries under this contract after **June 30th, 2026**.

Incorporated by Reference

[52.219-7](#), Notice of Partial Small Business Set-Aside (June 2003) ([15 U.S.C. 644](#)).

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