

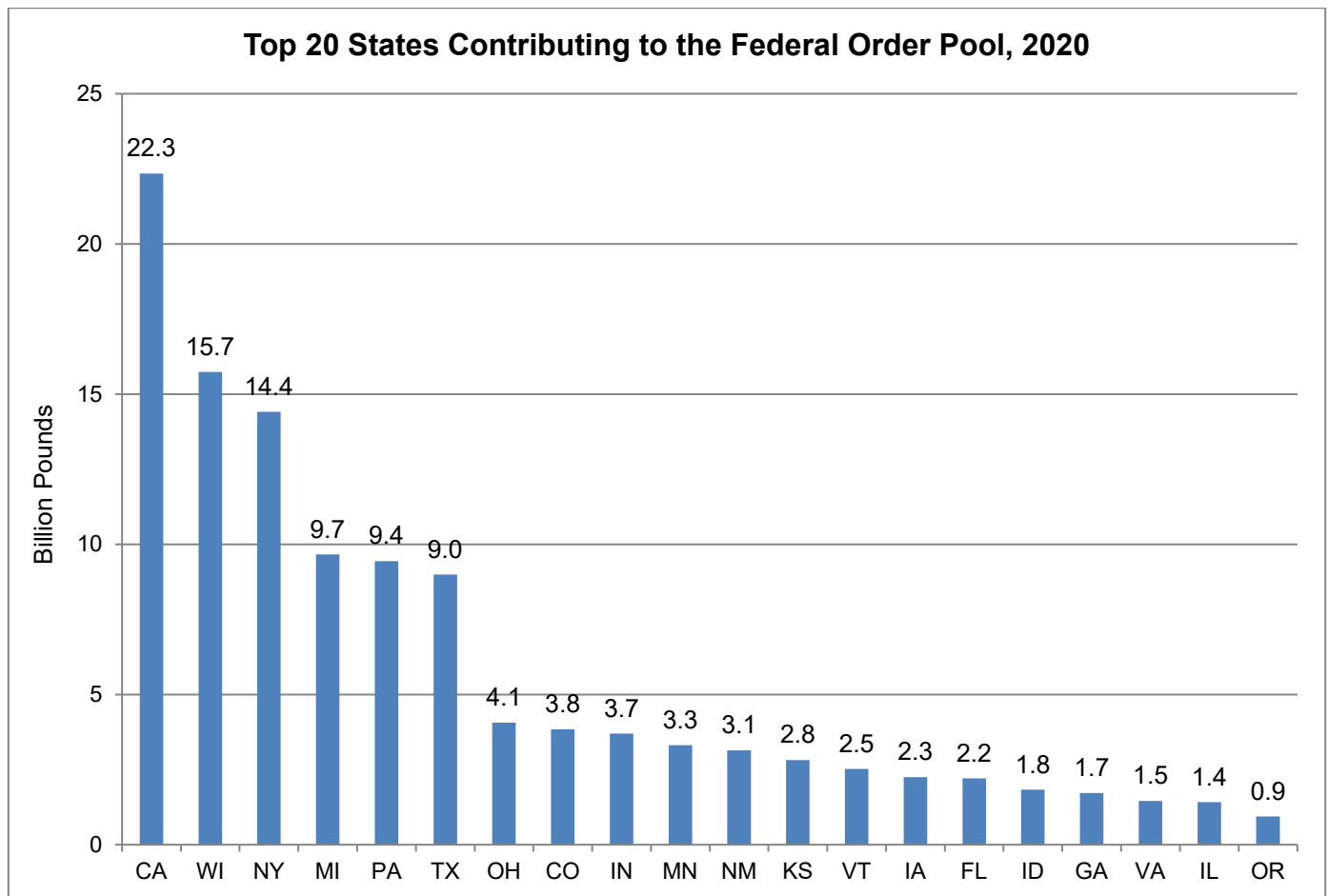
# Producer Milk by State of Origin Report

United States Department of Agriculture

**2020 Highlights:** 137.8 billion pounds of milk were pooled and marketed in Federal Milk Marketing Orders, accounting for sixty-two percent of the U.S. milk production sold to milk dealers.

Forty-seven of the fifty states marketed milk in Federal milk marketing orders in 2020. Twenty-four states marketed 75% or more of their milk and fourteen states marketed 95% or more of their milk through Federal Orders.

The eleven Federal Milk Marketing Orders received producer milk from the following number of states in 2020: Northeast (1) - 18; Appalachian (005) - 12; Florida (006) - 2; Southeast (007) - 13; Upper Midwest (030) - 14; Central (032) - 19; Mideast (033) - 11; California (051) – 6; Pacific Northwest (124) - 3; Southwest (126) - 12; and, Arizona (131) - 2.



**Receipts of Producer Milk by Handlers Regulated under  
Federal Milk Orders, 2020**

State and Region	Producer Milk Receipts		
	Total <sup>1</sup>	Share of Total Milk Marketed by Producers	
		Fluid Grade	All Milk
	<i>(million pounds)</i>	<i>(percent)</i>	<i>(percent)</i>
New York	14,411	94	94
Pennsylvania	9,444	93	93
Vermont	2,522	98	98
Maryland	853	98	98
Maine	578	98	98
Connecticut	422	97	97
New Hampshire	219	95	95
Massachusetts	181	93	93
Other States <sup>2</sup>	156	88	88
<b>Northeast</b>	<b>28,786</b>	<b>94</b>	<b>94</b>
Florida	2,213	97	97
Georgia	1,718	97	97
Virginia	1,457	96	96
Kentucky	922	99	99
North Carolina	881	99	99
Tennessee	532	99	99
South Carolina	181	97	97
Louisiana	126	96	96
Mississippi	123	96	96
Alabama	40	91	91
<b>Southeast</b>	<b>8,194</b>	<b>97</b>	<b>97</b>
Michigan	9,660	83	83
Ohio	4,066	75	73
Indiana	3,703	86	86
Illinois	1,416	81	80
West Virginia	32	36	36
<b>Mideast</b>	<b>18,877</b>	<b>81</b>	<b>81</b>

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**Receipts of Producer Milk by Handlers Regulated  
under Federal Milk Orders, 2020 - Continued**

State and Region	Producer Milk Receipts		
	Total <sup>1</sup>	Share of Total Milk Marketed by Producers	
		Fluid Grade	All Milk
	<i>(million pounds)</i>	<i>(percent)</i>	<i>(percent)</i>
Wisconsin	15,742	52	52
Minnesota	3,314	33	33
Iowa	2,253	42	42
Nebraska	885	61	61
South Dakota	489	16	16
North Dakota	101	32	31
<b>Midwest</b>	<b>22,784</b>	<b>45</b>	<b>45</b>
Colorado	3,838	75	75
Kansas	2,821	70	70
Oklahoma	529	73	73
Missouri	437	42	41
Arkansas	2	3	3
<b>Central</b>	<b>7,626</b>	<b>70</b>	<b>69</b>
California	22,260	56	54
Idaho	1,831	11	11
Washington	1,095	16	16
Oregon	946	36	36
Nevada	759	100	100
Utah	75	3	3
Wyoming	59	32	32
Alaska	0	0	0
Hawaii	0	0	0
Montana	0	0	0
<b>West</b>	<b>27,025</b>	<b>39</b>	<b>38</b>
Texas	8,994	61	61
New Mexico	3,146	39	39
Arizona	1,090	22	22
<b>Southwest</b>	<b>13,230</b>	<b>48</b>	<b>48</b>
<b>U.S. Total</b>	<b>126,521</b>	<b>57</b>	<b>57</b>

<sup>1</sup> Regional and U.S. Total figures do not include restricted data and may not add due to rounding. <sup>2</sup> Other States include New Jersey, Delaware, and Rhode Island.

## Receipts of Producer Milk by State and Marketing Area<sup>1</sup>, 2020

State and Federal Milk Marketing Area <sup>1,2</sup>	Producer Milk Receipts	Share of Market Total
	<i>(thousand pounds)</i>	<i>(percent)</i>
New York	13,671,546	51.0
Pennsylvania	8,230,563	30.7
Vermont	2,522,283	9.4
Maryland	685,443	2.6
Maine	577,873	2.2
Connecticut	421,779	1.6
New Hampshire	219,246	0.8
Massachusetts	181,483	0.7
Other States	159,364	0.6
Restricted Data	137,713	0.5
<b>Northeast Order (001) Total</b>	<b>26,807,293</b>	<b>100.0</b>
Virginia	1,408,792	26.5
North Carolina	881,166	16.6
Kentucky	502,107	9.4
Georgia	407,110	7.6
Michigan	347,353	6.5
Tennessee	347,333	6.5
Indiana	344,529	6.5
Pennsylvania	339,436	6.4
Ohio	235,430	4.4
South Carolina	181,336	3.4
Restricted Data	172,581	3.3
Maryland	133,088	2.5
West Virginia	21,643	0.4
<b>Appalachian Order (005) Total</b>	<b>5,321,902</b>	<b>100.0</b>
Florida	2,117,524	84.4
Georgia	309,109	12.3
Restricted Data	82,212	3.3
<b>Florida Order (006) Total</b>	<b>2,508,845</b>	<b>100.0</b>

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**Receipts of Producer Milk by State and Marketing Area<sup>1</sup>, 2020 - Continued**

State and Federal Milk Marketing Area <sup>1,2</sup>	Producer Milk Receipts	Share of Market Total
	<i>(thousand pounds)</i>	<i>(percent)</i>
Restricted Data	1,134,980	24.1
Georgia	1,001,644	21.3
Indiana	671,561	14.3
Texas	648,076	13.8
Kentucky	416,067	8.9
Tennessee	184,482	3.9
Kansas	152,783	3.3
Louisiana	125,999	2.7
Mississippi	123,356	2.6
Florida	95,403	2.0
Illinois	89,931	1.9
Alabama	40,002	0.9
Other States	16,125	0.3
<b>Southeast Order (007) Total</b>	<b>4,700,409</b>	<b>100.0</b>
Wisconsin	15,387,954	76.0
Minnesota	3,173,765	15.7
Iowa	693,782	3.4
Illinois	382,910	1.9
South Dakota	242,073	1.2
Michigan	105,268	0.5
North Dakota	101,101	0.5
Restricted Data	87,449	0.4
Other States	80,277	0.4
<b>Upper Midwest Order (030) Total</b>	<b>20,254,580</b>	<b>100.0</b>

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**Receipts of Producer Milk by State and Marketing Area<sup>1</sup>, 2020 - Continued**

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State and Federal Milk Marketing Area <sup>1,2</sup>	Producer Milk Receipts	Share of Market Total
	<i>(thousand pounds)</i>	<i>(percent)</i>
Colorado	3,833,641	28.8
Kansas	2,380,536	17.9
Iowa	1,559,538	11.7
Texas	1,194,778	9.0
Illinois	917,930	6.9
Nebraska	846,270	6.4
New Mexico	803,956	6.0
Oklahoma	439,313	3.3
Missouri	425,930	3.2
Wisconsin	338,720	2.5
South Dakota	246,801	1.9
Other States	189,393	1.4
Minnesota	138,020	1.0
<b>Central Order (032) Total</b>	<b>13,314,826</b>	<b>100.0</b>
Michigan	9,175,721	51.0
Ohio	3,761,549	20.9
Indiana	2,650,897	14.7
Pennsylvania	874,426	4.9
New York	739,081	4.1
Restricted Data	670,635	3.7
Other States	106,198	0.6
<b>Mideast Order (033) Total</b>	<b>17,978,507</b>	<b>100.0</b>

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**Receipts of Producer Milk by State and Marketing Area<sup>1</sup>, 2020 - Continued**

State and Federal Milk Marketing Area <sup>1,2</sup>	Producer Milk Receipts	Share of Market Total
	<i>(thousand pounds)</i>	<i>(percent)</i>
California	22,234,963	96.7
Nevada	758,983	3.3
Other States	10,522	<sup>3</sup>
<b>California Order (051) Total</b>	<b>23,004,468</b>	<b>100.0</b>
Restricted Data	6,136,306	80.0
Oregon	936,638	12.2
Washington	566,537	7.4
Idaho	35,670	0.5
<b>Pacific Northwest Order (124) Total</b>	<b>7,675,151</b>	<b>100.0</b>
Texas	7,149,619	61.2
New Mexico	2,342,072	20.0
Idaho	1,718,059	14.7
Kansas	287,243	2.5
Other States	194,764	1.7
<b>Southwest Order (126) Total</b>	<b>11,691,757</b>	<b>100.0</b>
Restricted Data	3,761,940	83.6
Arizona	625,100	13.9
California	110,202	2.5
<b>Arizona Order (131) Total</b>	<b>4,497,242</b>	<b>100.0</b>
<b>All Federal Milk Orders</b>	<b>137,754,980</b>	<b>62.0</b>

<sup>1</sup> The source of the receipt is based on the location of the producer, not the location of the regulated handler. Marketing area totals may not add due to rounding. <sup>2</sup> For some marketing areas, receipts from some States have been combined in order to mask either administratively confidential data and/or small volumes. The States are listed by decreasing proportions of deliveries to the marketing area. For some marketing areas, handlers elected not to pool producer milk that normally would have been associated with the marketing area due to disadvantageous price relationships. <sup>3</sup> Less than 0.1 percent.

## The Top Ten States from Which the Largest Volume of Producer Milk was Marketed in Federal Milk Orders, 2020

State	Federal Milk Order Rank <sup>1</sup>	Producer Milk Receipts in all Federal orders		United States Rank <sup>2</sup>
	<i>(number)</i>	<i>(million pounds)</i>	<i>(percent of total)</i>	<i>(number)</i>
California	1	22,260	16.2%	1
Wisconsin	2	15,742	11.4%	2
New York	3	14,411	10.5%	4
Michigan	4	9,660	7.0%	6
Pennsylvania	5	9,444	6.9%	5
Texas	6	8,994	5.9%	7
Ohio	7	4,066	3.0%	11
Colorado	8	3,838	2.8%	13
Indiana	9	3,703	2.7%	15
Minnesota	10	3,314	2.4%	8
<b>Total</b>		<b>95,432</b>	<b>69.3%</b>	

<sup>1</sup> Ranked according to total producer milk receipts in all Federal milk order markets. <sup>2</sup> Ranked according to total milk marketed in the United States. Idaho ranked #3, New Mexico ranked #9, Washington ranked #10, Iowa ranked #12, and Arizona ranked #14.

## The Top Ten States from Which the Largest Volume of Producer Milk was Marketed in Federal Milk Orders, 2015

State	Federal Milk Order Rank <sup>1</sup>	Producer Milk Receipts in all Federal orders		United States Rank <sup>2</sup>
	<i>(number)</i>	<i>(million pounds)</i>	<i>(percent of total)</i>	<i>(number)</i>
Wisconsin	1	22,403	17.8%	2
New York	2	13,335	10.6%	4
Pennsylvania	3	10,092	8.0%	5
Michigan	4	8,896	7.1%	7
Texas	5	8,505	6.7%	6
Minnesota	6	6,382	5.1%	8
New Mexico	7	5,724	4.5%	9
Washington	8	5,175	4.1%	10
Ohio	9	5,082	4.0%	11
Arizona	10	4,672	3.7%	13
<b>Total</b>		<b>90,266</b>	<b>71.6%</b>	

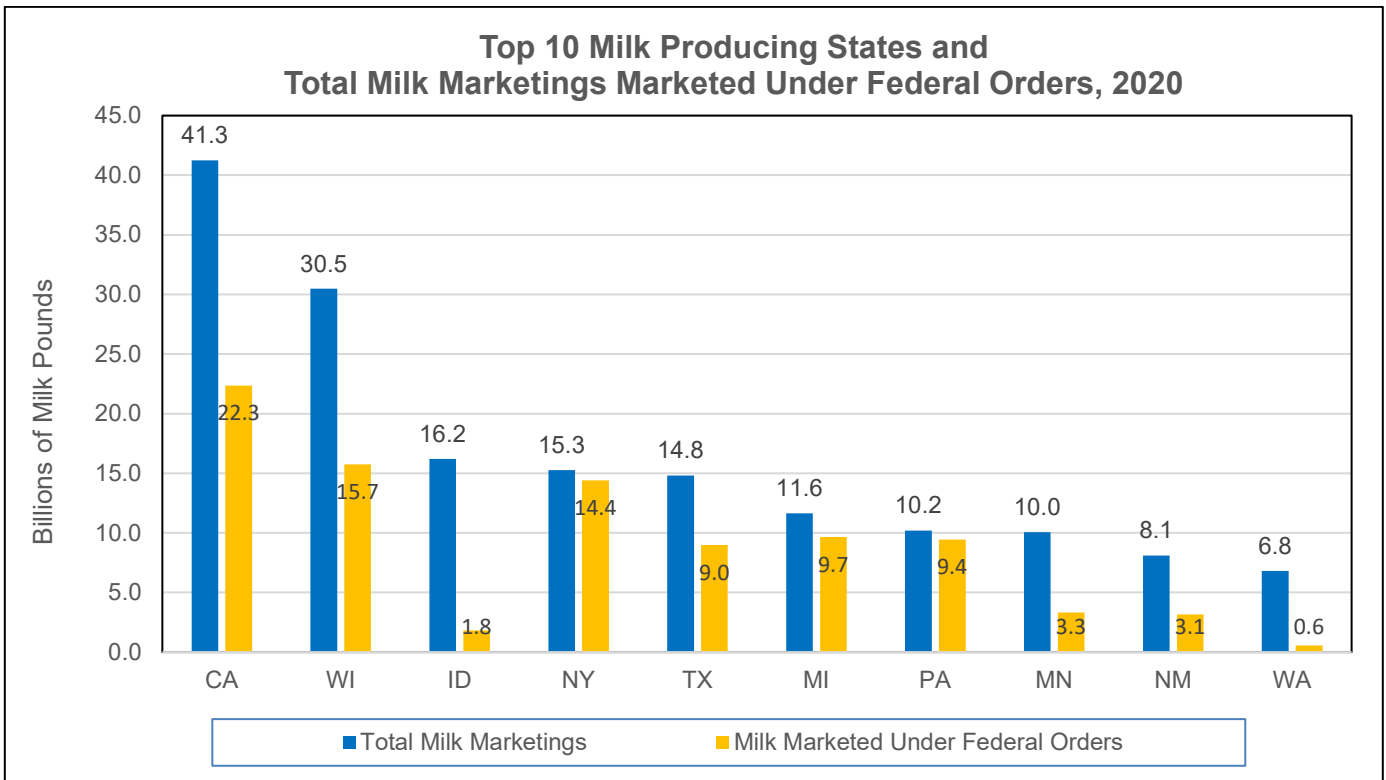
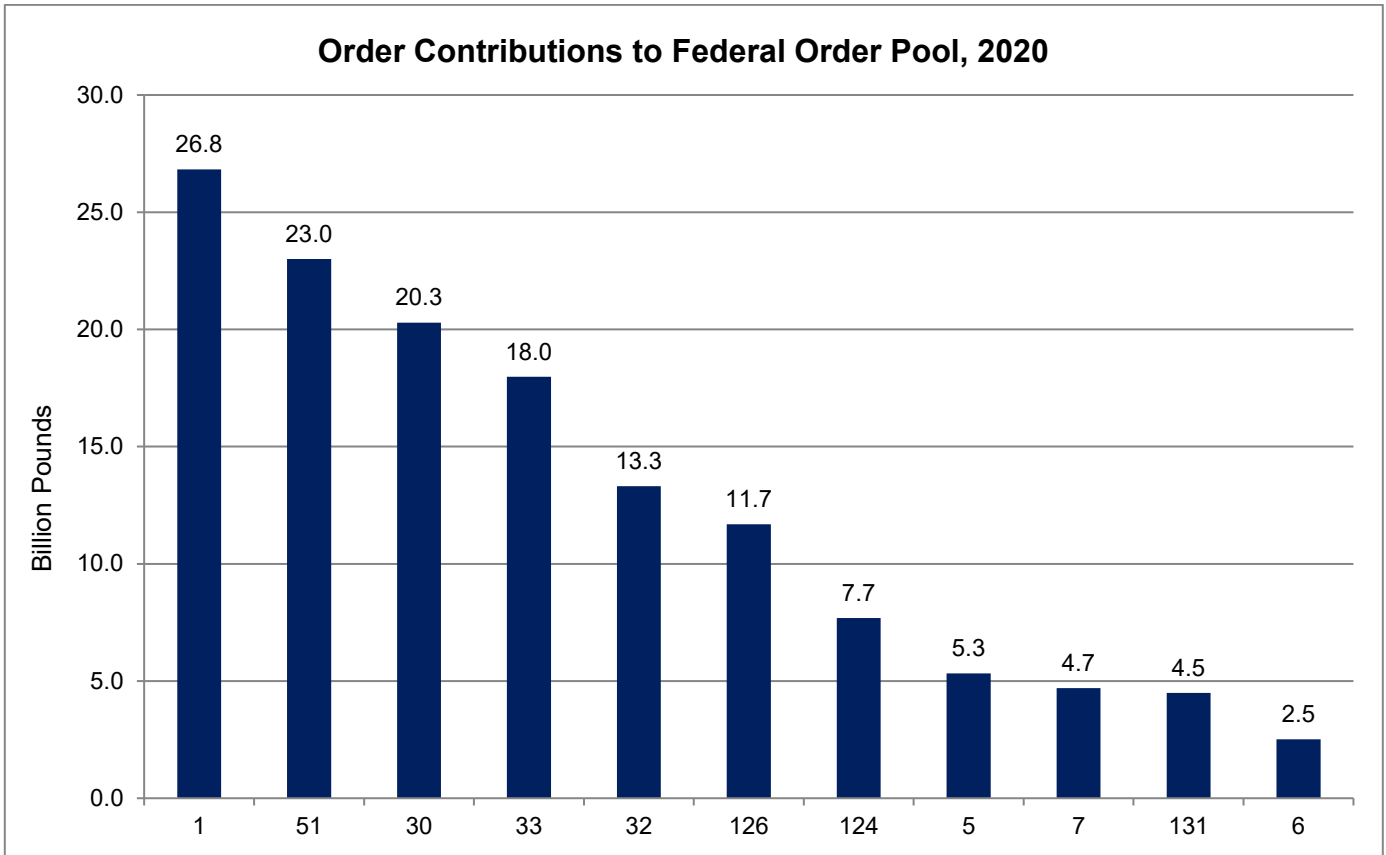
<sup>1</sup> Ranked according to total producer milk receipts in all Federal milk order markets. <sup>2</sup> Ranked according to total milk marketed in the United States. California ranked #1 and Idaho ranked #3, and Colorado ranked #12.

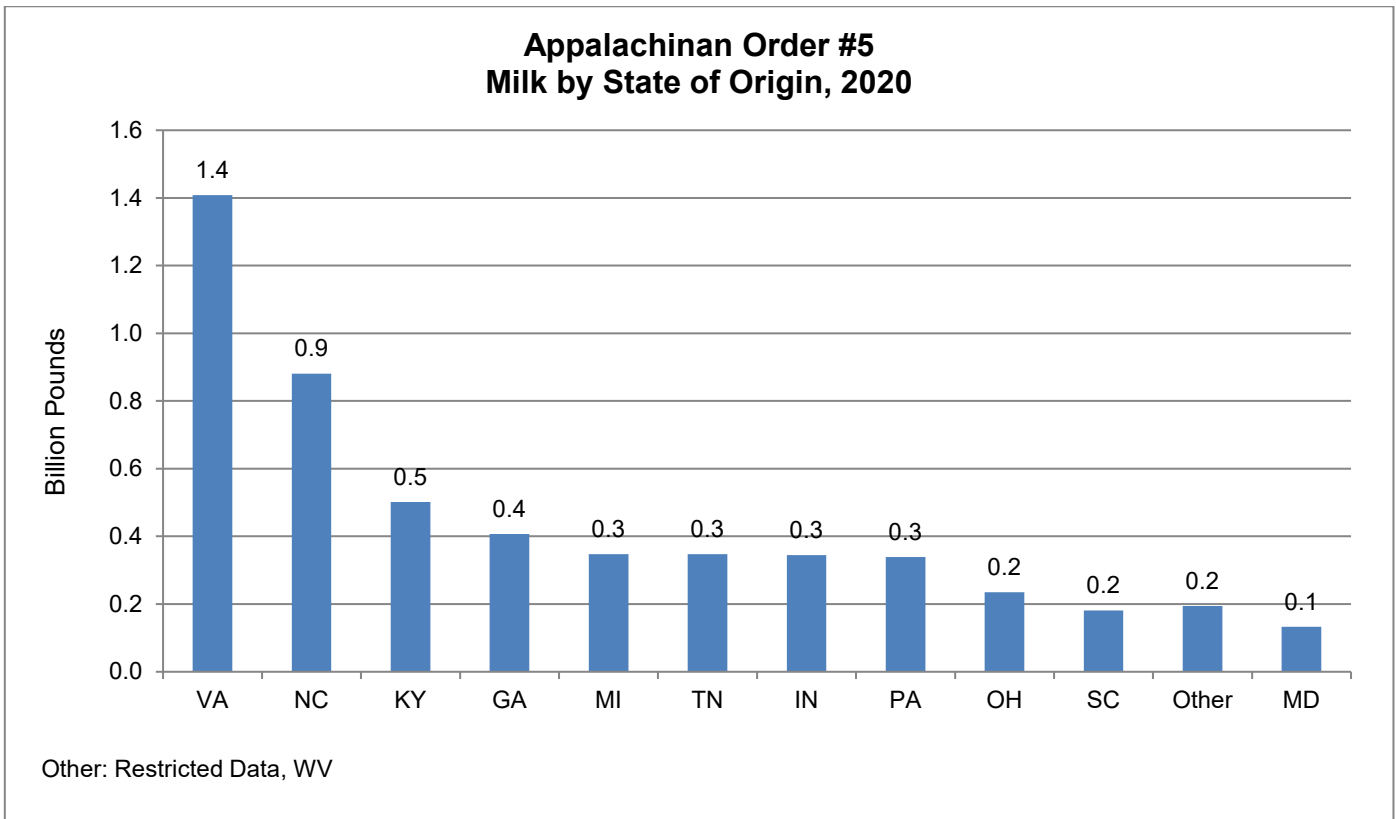
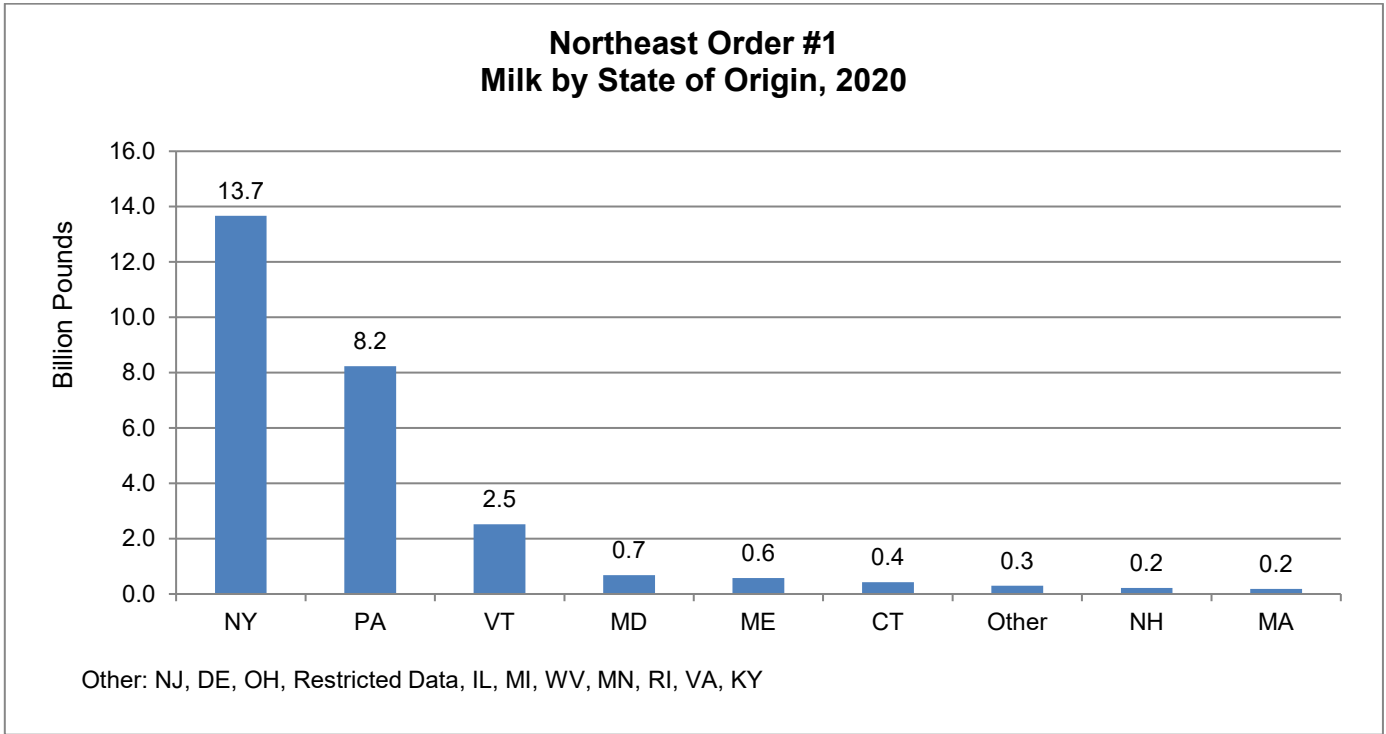


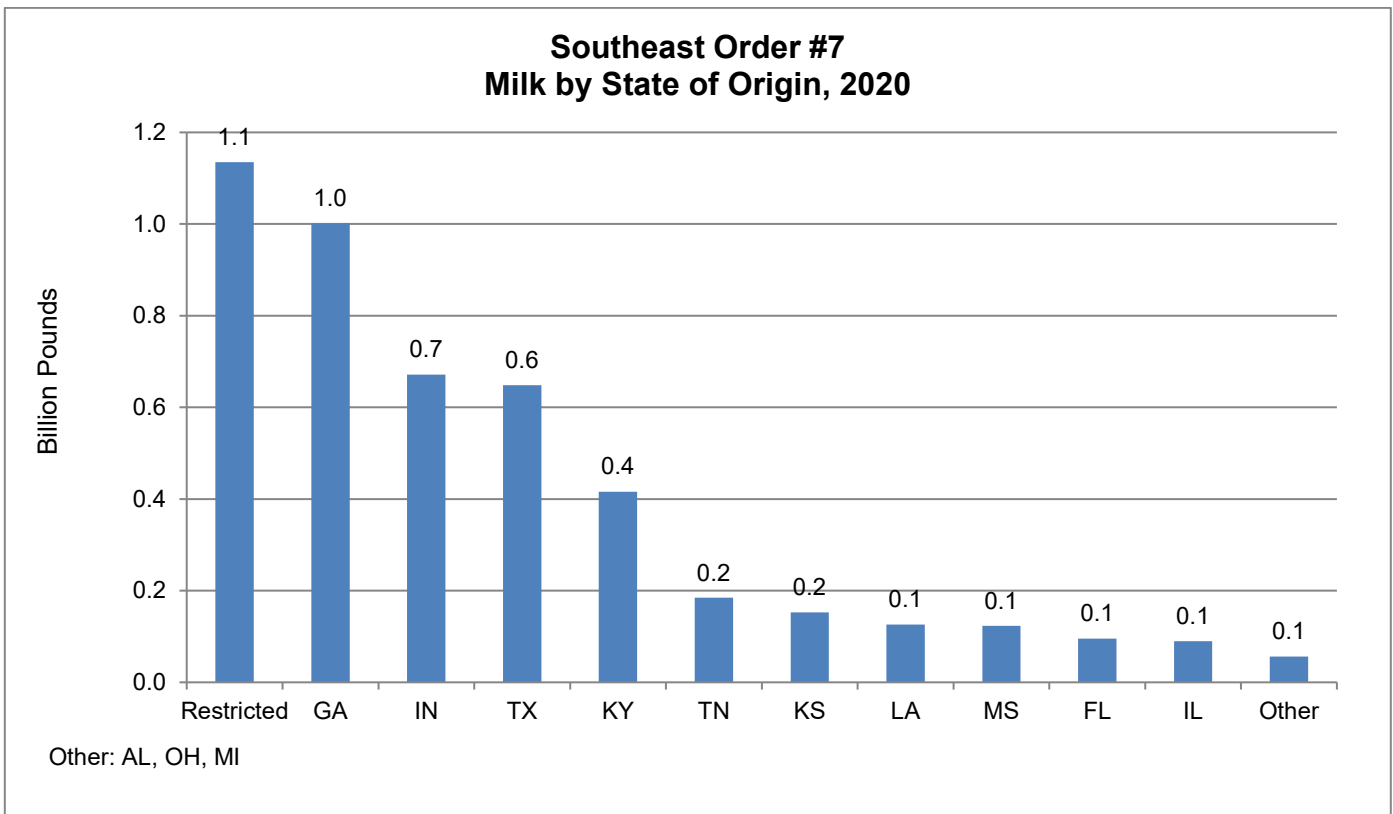
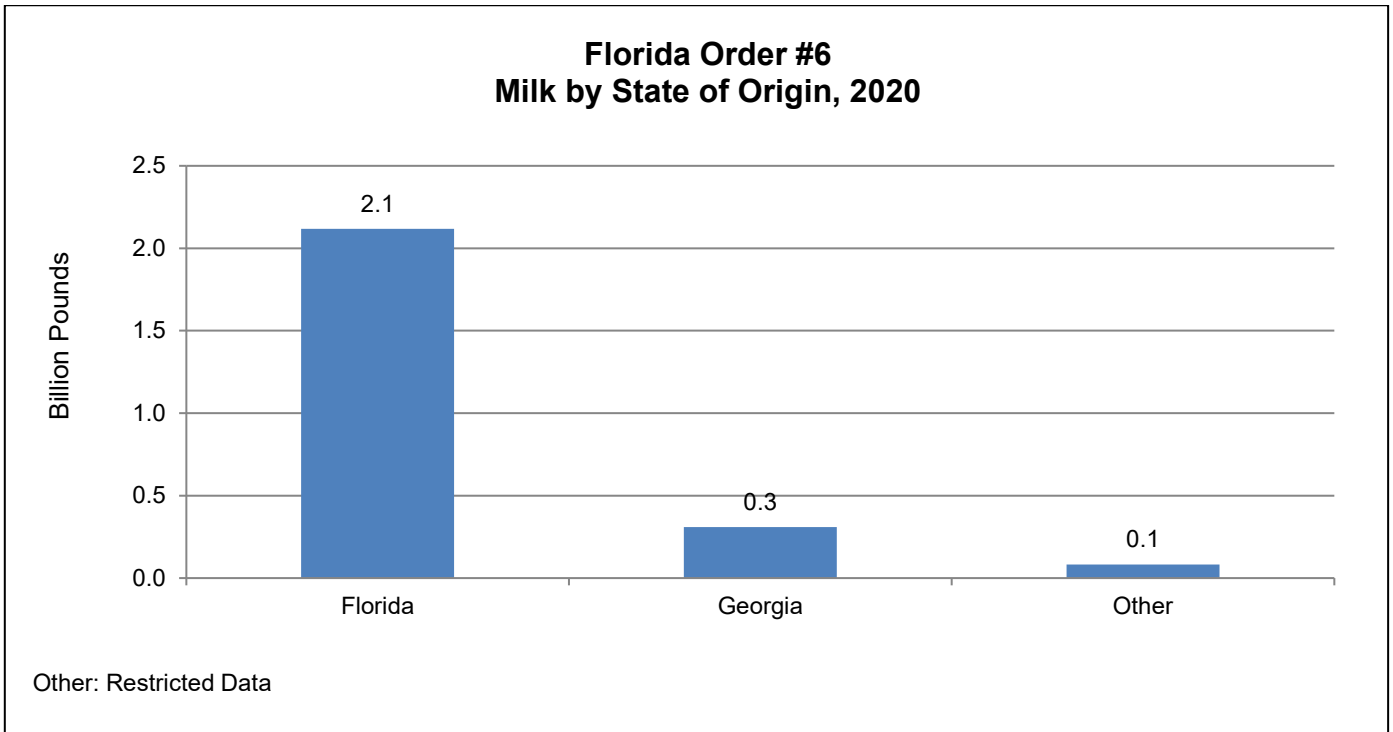
**The Top Ten States from Which the Largest Volume of Producer Milk was Marketed in Federal Milk Orders, 2010**

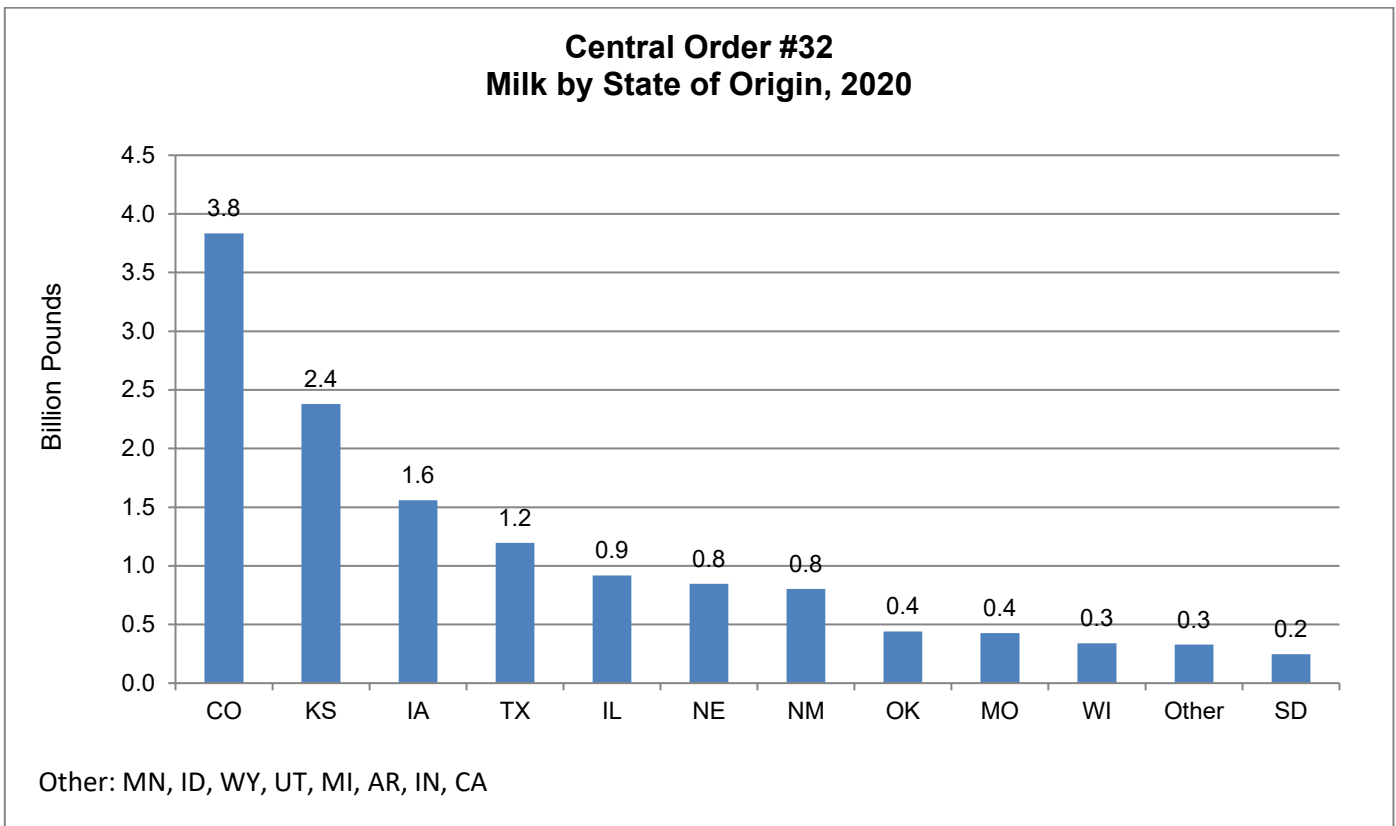
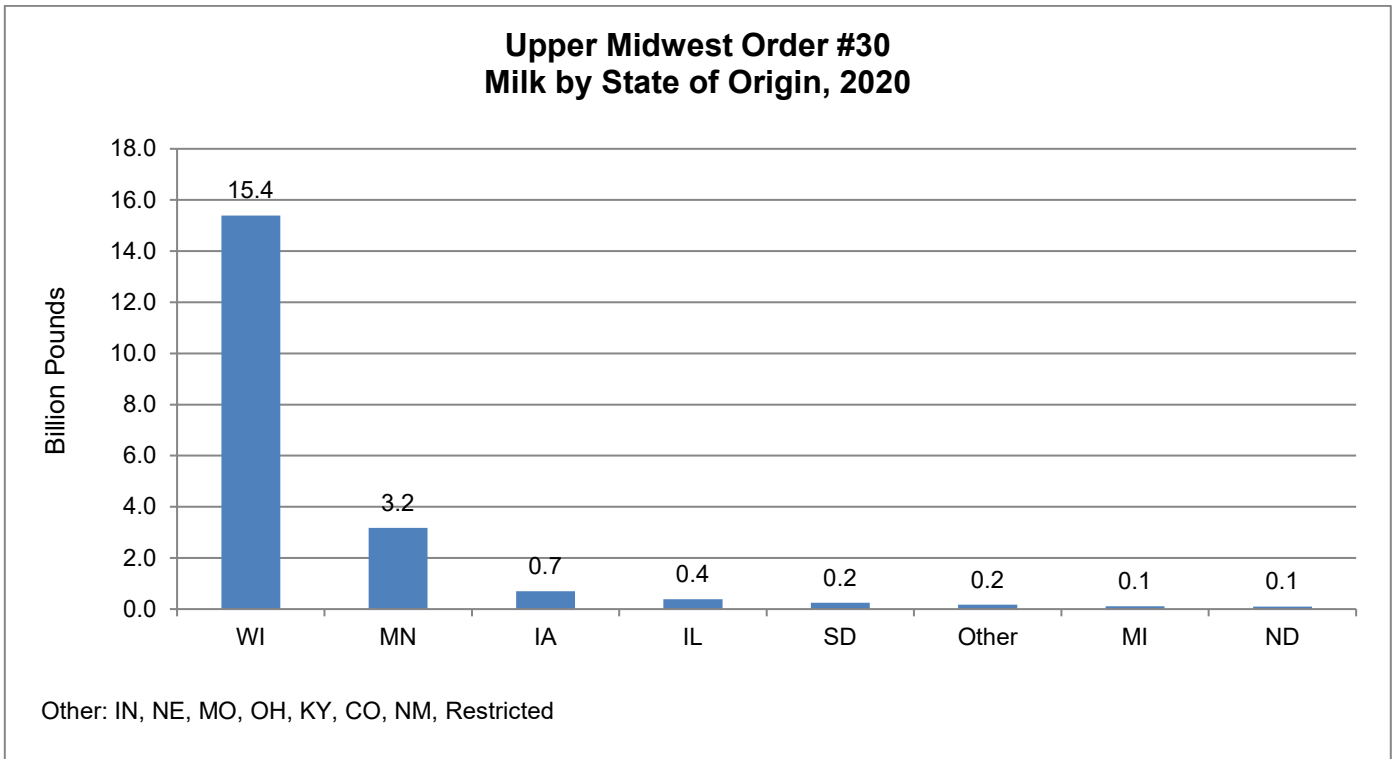
State	Federal Milk Order Rank <sup>1</sup>	Producer Milk Receipts in all Federal orders		United States Rank <sup>2</sup>
	<i>(number)</i>	<i>(million pounds)</i>	<i>(percent of total)</i>	<i>(number)</i>
Wisconsin	1	23,913	26.1%	2
New York	2	12,221	13.3%	4
Pennsylvania	3	9,907	10.8%	5
Minnesota	4	8,564	9.4%	6
Michigan	5	7,872	8.6%	8
Texas	6	7,371	8.0%	7
New Mexico	7	7,263	7.9%	9
Washington	8	5,765	6.3%	10
Ohio	9	4,583	5.0%	11
Arizona	10	4,131	4.5%	13
<b>Total</b>		<b>91,588</b>	<b>72.2%</b>	

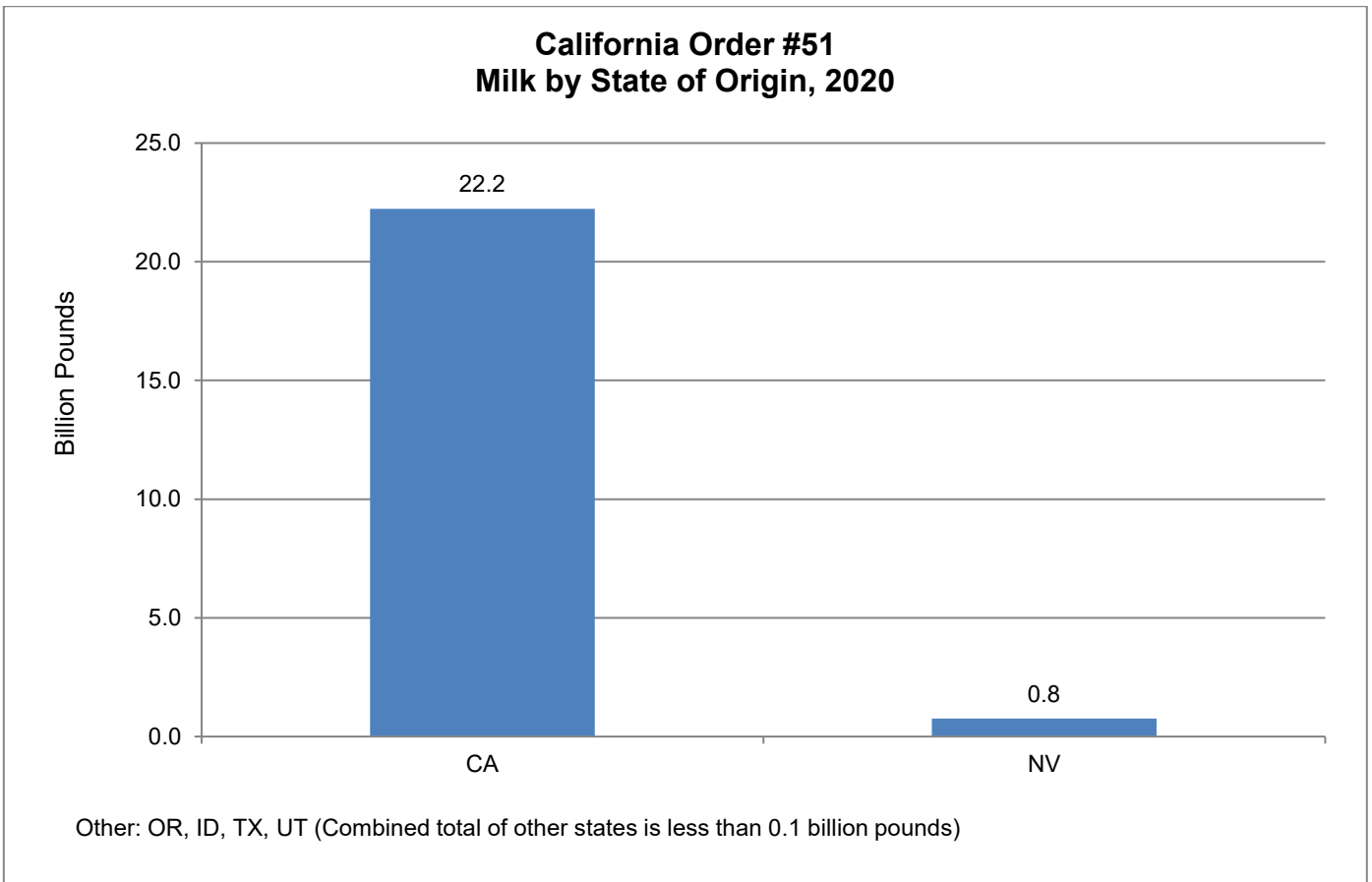
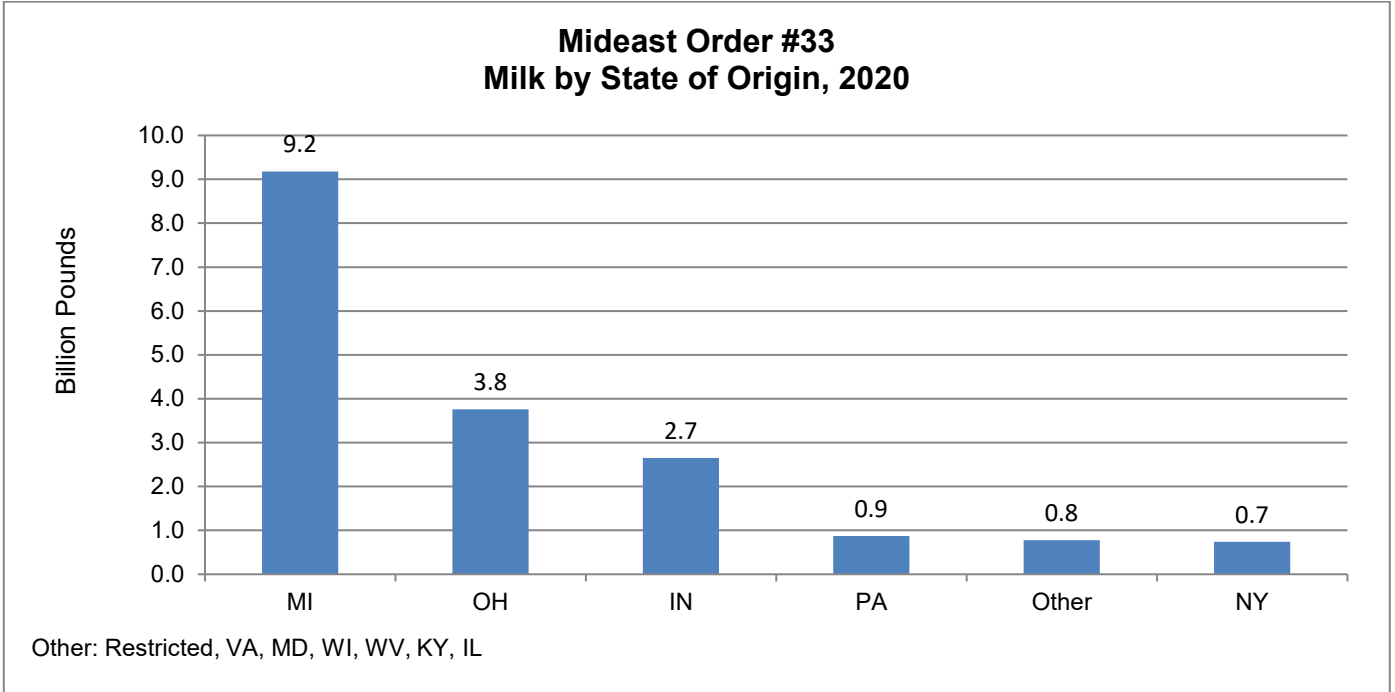
<sup>1</sup> Ranked according to total producer milk receipts in all Federal milk order markets. <sup>2</sup> Ranked according to total milk marketed in the United States. California ranked #1, Idaho ranked #3, and Iowa ranked #12.

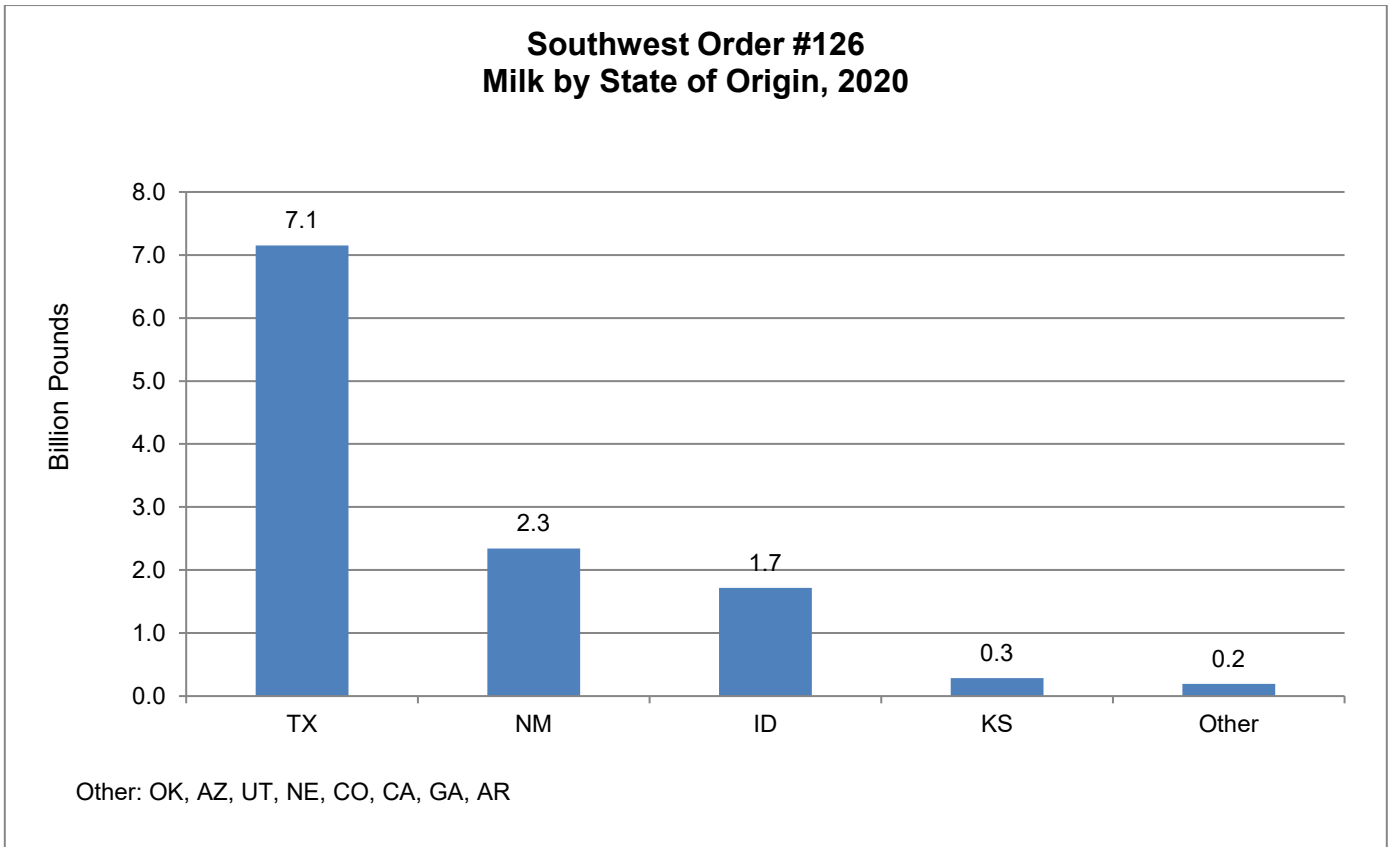
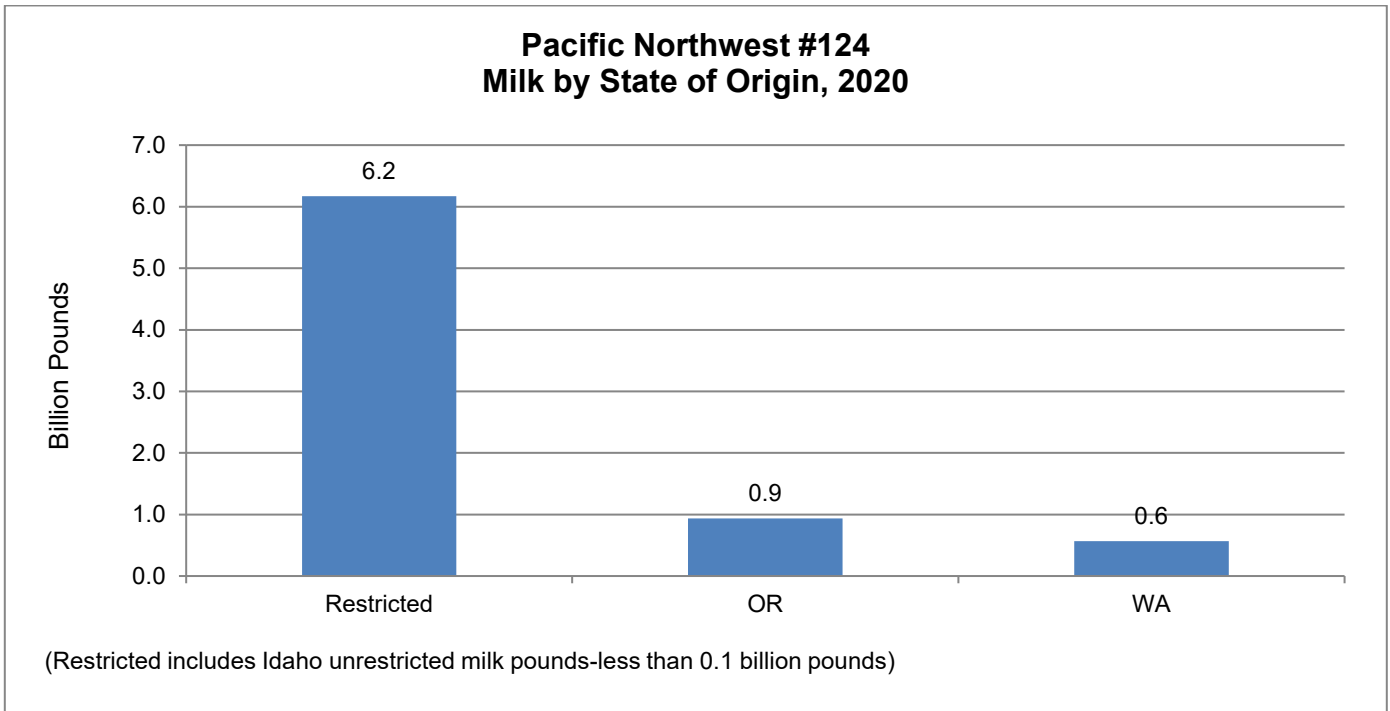


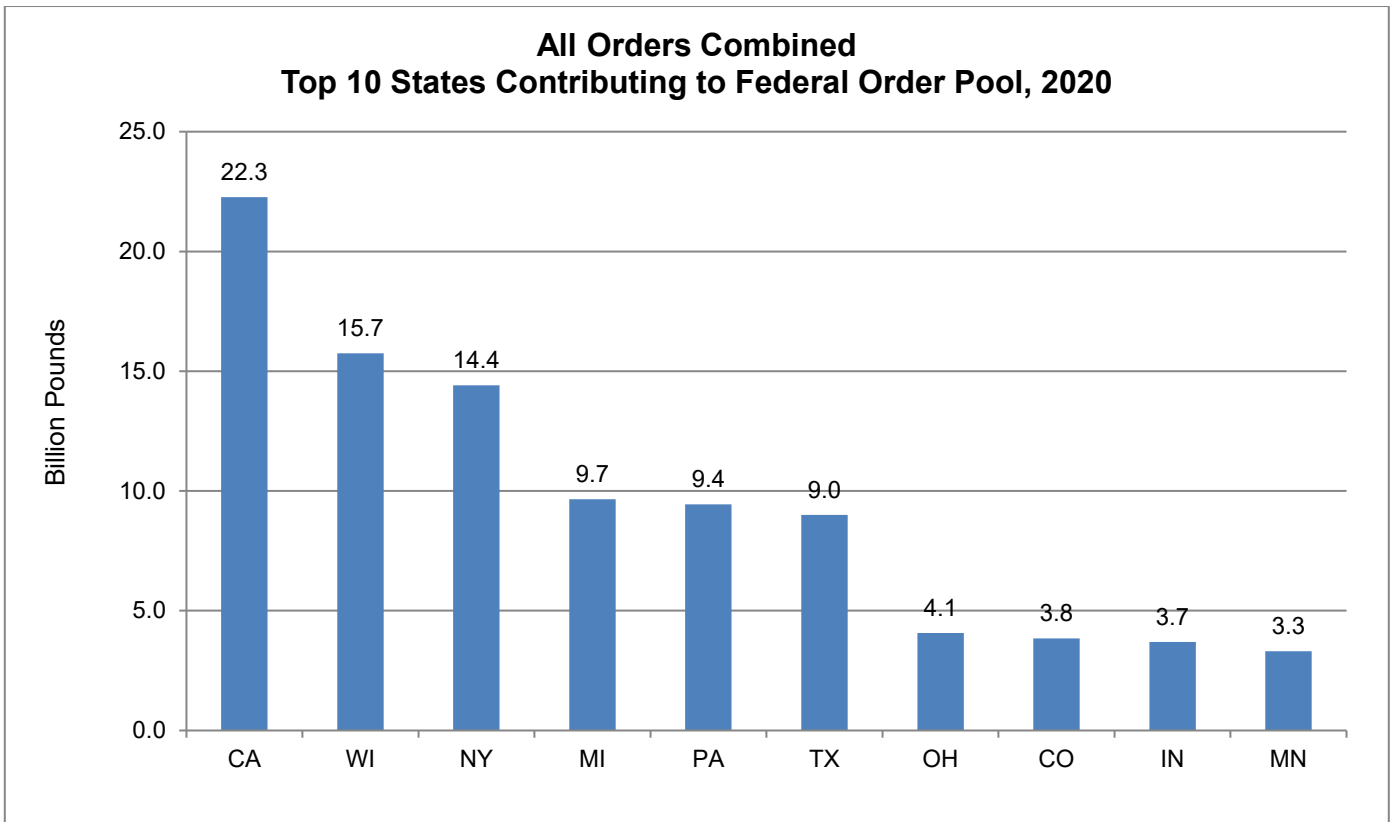
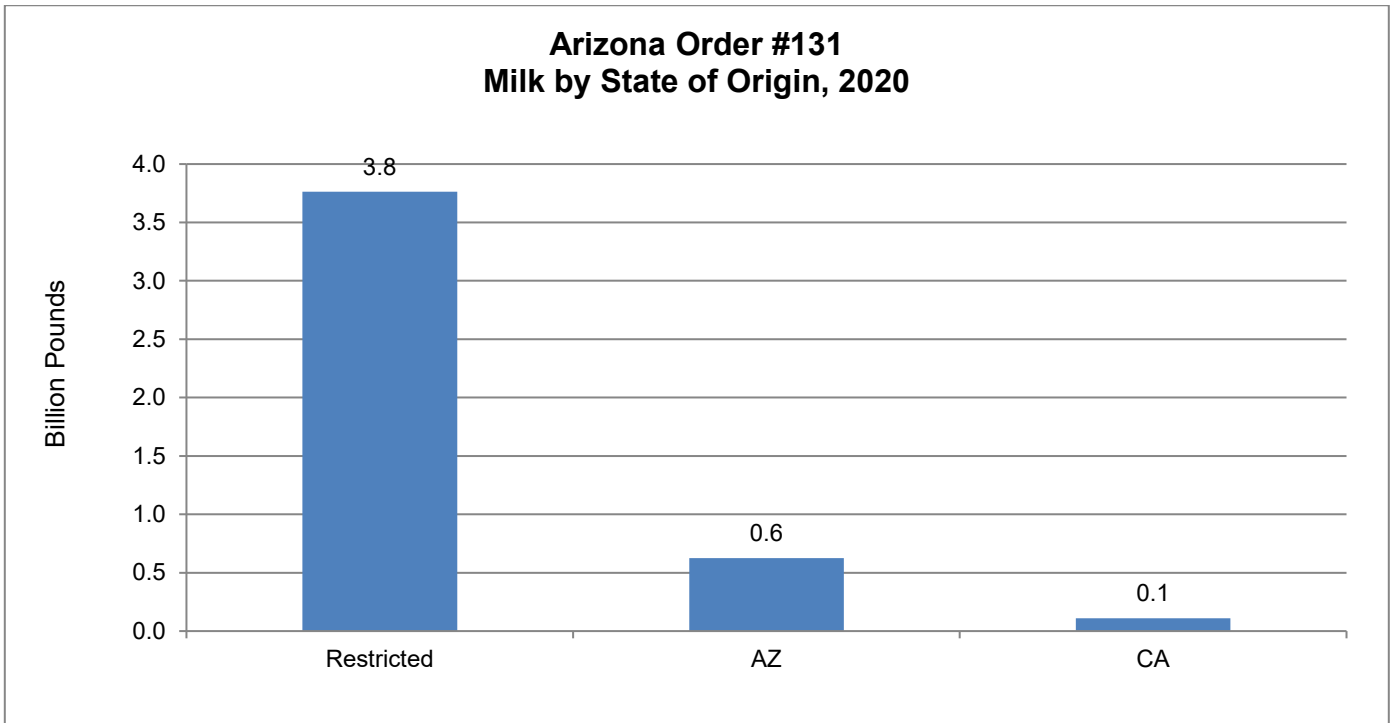














## **Methodology: Producer Milk by State of Origin**

### **Definitions:**

**Producer** is any person who produces milk approved by a duly constituted regulatory agency for fluid consumption as Grade A milk and whose milk (or components of milk) is received at a pool plant directly from the producer or diverted by the plant operator.

**Producer Milk** is the skim milk (or the skim equivalent of components of skim milk) and butterfat contained in milk of a producer that is received by the operator of a regulated pool plant.

Milk marketed and percentages are computed from data obtained from "Milk Production, Disposition and Income - 2020 Summary," April 2021, ISSN: 1949-1506 NASS, USDA.

All milk marketed is milk sold to plants and dealers as whole milk and equivalent amounts of milk for cream. This includes milk produced by dealers' own herds and milk sold directly to consumers. It also includes milk produced by institutional herds.

Fluid milk marketed is milk that is eligible for fluid use (Grade A in most States).

**Data:** The Milk by State of Origin data are collected by Federal Milk Marketing Orders and aggregated by Market Information Branch of Agricultural Marketing Service (AMS).

Producer milk receipts are listed according to the location of the producer, not the location of the regulated handler. Regional and U.S. Total figures may not add due to rounding. Excludes volumes not pooled due to disadvantageous price relationships.

Marketing area totals may not add due to rounding.

For some marketing areas, receipts from some States have been combined in order to mask either administratively confidential data and/or small volumes. The States are listed by decreasing proportions of deliveries to the marketing area. For some marketing areas, handlers elected not to pool producer milk that normally would have been associated with the marketing area due to disadvantageous price relationships.

**Reliability:** Data are subject to revision for three years following the initial annual report. The AMS audit staff periodically perform on-site audits on a company's sales records to ensure accurate reporting of pool information.

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## Information Contacts

Listed below are the specialists in the Agricultural Marketing Service, Dairy Program, Market Information Branch to contact for additional information. E-mail inquiries may be sent to [dpp@usda.gov](mailto:dpp@usda.gov).

Lorie Warren Cashman  
Chief, Market Information  
(202) 720-4405

## Dairy Products Mandatory Reporting Program

Patsy Emmons  
Dairy Products Marketing Specialist, Coordinator  
(202) 720-6491

Kerry Siekmann  
Dairy Products Marketing Specialist  
(952) 277-2363

Jessica Newsome  
Dairy Products Marketing Specialist  
(202) 260-9091

Hripsime Tamrazyan  
Dairy Products Marketing Specialist  
(202) 260-8953

## Federal Milk Order Information Program

Kerry Siekmann  
Dairy Products Marketing Specialist, Coordinator  
(952) 277-2363

Randal Stoker  
Dairy Products Marketing Specialist  
(202) 690-1932

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