

Exhibits Prepared at the Request of:
Dairy Farmers of America
Federal Order 7
Southeast Marketing Area

Prepared by:
Market Administrator
P.O Box 491778
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For use in public hearing
Docket No. AO-388-A15 and
AO-366-A44; DA-03-11
Atlanta, GA
February 2004

Table 1: FO 7 Uniform Price at Observed Butterfat Test

Month	Total Producer Milk	Butterfat Pounds	Butterfat Test	Uniform Skim	Uniform Bfat	Uniform @ 3.5	Uniform @ Test
Jan-00	680,198,667	25,120,124	3.69%	\$ 9.78	\$ 0.97	\$ 12.82	\$ 12.99
Feb-00	632,550,425	23,170,071	3.66%	\$ 9.72	\$ 0.96	\$ 12.74	\$ 12.88
Mar-00	681,378,764	24,410,651	3.58%	\$ 9.62	\$ 1.01	\$ 12.83	\$ 12.91
Apr-00	671,487,071	23,696,248	3.53%	\$ 9.36	\$ 1.10	\$ 12.88	\$ 12.91
May-00	662,935,190	23,314,077	3.52%	\$ 9.36	\$ 1.25	\$ 13.40	\$ 13.42
Jun-00	604,665,481	21,356,163	3.53%	\$ 9.39	\$ 1.35	\$ 13.78	\$ 13.82
Jul-00	570,000,579	20,229,685	3.55%	\$ 9.84	\$ 1.35	\$ 14.23	\$ 14.29
Aug-00	567,063,394	20,232,773	3.57%	\$ 9.98	\$ 1.29	\$ 14.15	\$ 14.24
Sep-00	563,356,612	20,402,276	3.62%	\$ 10.03	\$ 1.28	\$ 14.16	\$ 14.30
Oct-00	626,026,829	23,418,904	3.74%	\$ 9.82	\$ 1.26	\$ 13.89	\$ 14.17
Nov-00	608,003,199	23,056,901	3.79%	\$ 9.39	\$ 1.45	\$ 14.14	\$ 14.54
Dec-00	619,493,096	23,948,201	3.87%	\$ 9.46	\$ 1.54	\$ 14.51	\$ 15.03
00 Avg	623,929,942	22,696,340	3.64%	\$ 9.65	\$ 1.23	\$ 13.63	\$ 13.79
Jan-01	654,218,450	24,913,347	3.81%	\$ 9.82	\$ 1.50	\$ 14.73	\$ 15.17
Feb-01	619,968,293	22,915,661	3.70%	\$ 9.61	\$ 1.39	\$ 14.15	\$ 14.40
Mar-01	708,956,748	25,638,070	3.62%	\$ 9.62	\$ 1.61	\$ 14.92	\$ 15.09
Apr-01	703,743,481	24,844,812	3.53%	\$ 9.37	\$ 1.87	\$ 15.57	\$ 15.63
May-01	702,479,459	24,650,658	3.51%	\$ 9.71	\$ 2.05	\$ 16.54	\$ 16.56
Jun-01	631,032,968	22,405,749	3.55%	\$ 10.00	\$ 2.18	\$ 17.28	\$ 17.39
Jul-01	595,413,922	21,261,668	3.57%	\$ 10.16	\$ 2.21	\$ 17.54	\$ 17.69
Aug-01	596,421,749	21,344,736	3.58%	\$ 10.25	\$ 2.28	\$ 17.87	\$ 18.04
Sep-01	588,404,411	21,444,083	3.64%	\$ 10.11	\$ 2.38	\$ 18.09	\$ 18.42
Oct-01	627,361,834	23,512,163	3.75%	\$ 10.06	\$ 2.00	\$ 16.70	\$ 17.17
Nov-01	641,928,557	24,000,953	3.74%	\$ 10.92	\$ 1.62	\$ 16.20	\$ 16.57
Dec-01	699,404,539	26,237,402	3.75%	\$ 9.20	\$ 1.45	\$ 13.95	\$ 14.30
01 Avg	647,444,534	23,597,442	3.65%	\$ 9.90	\$ 1.88	\$ 16.13	\$ 16.37
Jan-02	745,264,708	27,931,518	3.75%	\$ 9.33	\$ 1.47	\$ 14.13	\$ 14.47
Feb-02	667,749,550	24,801,172	3.71%	\$ 9.07	\$ 1.43	\$ 13.75	\$ 14.03
Mar-02	761,035,742	28,000,365	3.68%	\$ 8.84	\$ 1.37	\$ 13.34	\$ 13.57
Apr-02	733,197,993	26,174,641	3.57%	\$ 8.89	\$ 1.33	\$ 13.23	\$ 13.31
May-02	742,074,704	26,287,854	3.54%	\$ 8.94	\$ 1.22	\$ 12.89	\$ 12.94
Jun-02	650,918,415	23,018,670	3.54%	\$ 9.00	\$ 1.15	\$ 12.69	\$ 12.73
Jul-02	607,405,610	21,609,368	3.56%	\$ 8.92	\$ 1.13	\$ 12.55	\$ 12.61
Aug-02	619,988,802	22,092,472	3.56%	\$ 9.11	\$ 1.10	\$ 12.63	\$ 12.69
Sep-02	598,359,369	21,681,553	3.62%	\$ 9.21	\$ 1.05	\$ 12.56	\$ 12.68
Oct-02	604,050,003	22,566,158	3.74%	\$ 9.45	\$ 1.05	\$ 12.81	\$ 13.04
Nov-02	591,122,595	22,597,770	3.82%	\$ 9.37	\$ 1.09	\$ 12.84	\$ 13.16
Dec-02	605,412,349	22,955,039	3.79%	\$ 9.01	\$ 1.16	\$ 12.76	\$ 13.07
02 Avg	660,548,320	24,143,048	3.66%	\$ 9.10	\$ 1.21	\$ 13.02	\$ 13.19
Jan-03	663,967,683	24,814,233	3.74%	\$ 8.80	\$ 1.20	\$ 12.68	\$ 12.94
Feb-03	572,914,306	21,213,107	3.70%	\$ 8.49	\$ 1.18	\$ 12.32	\$ 12.54
Mar-03	626,926,779	22,736,073	3.63%	\$ 8.15	\$ 1.16	\$ 11.91	\$ 12.04
Apr-03	636,043,368	22,447,450	3.53%	\$ 8.06	\$ 1.15	\$ 11.81	\$ 11.84
May-03	624,501,210	21,886,700	3.50%	\$ 8.21	\$ 1.16	\$ 11.99	\$ 12.00
Jun-03	566,518,840	19,956,426	3.52%	\$ 8.18	\$ 1.17	\$ 11.98	\$ 12.01
Jul-03	551,309,381	19,362,268	3.51%	\$ 8.57	\$ 1.20	\$ 12.47	\$ 12.48
Aug-03	482,490,996	17,036,248	3.53%	\$ 9.55	\$ 1.24	\$ 13.54	\$ 13.58
Sep-03	537,647,942	19,367,757	3.60%	\$ 11.62	\$ 1.27	\$ 15.65	\$ 15.77
Oct-03	594,522,437	22,072,655	3.71%	\$ 12.13	\$ 1.25	\$ 16.07	\$ 16.31
Nov-03	593,836,792	22,109,192	3.72%	\$ 11.62	\$ 1.29	\$ 15.72	\$ 15.98
Dec-03	620,264,504	23,424,201	3.78%	\$ 11.00	\$ 1.35	\$ 15.33	\$ 15.67
03 Avg	589,245,353	21,368,859	3.62%	\$ 9.53	\$ 1.22	\$ 13.46	\$ 13.60
4 Yr. Avg	630,292,037	22,951,422	3.64%	\$ 9.54	\$ 1.39	\$ 14.06	\$ 14.24