

Taylor, Erin

From: romardale@juno.com
Sent: Saturday, January 20, 2007 6:48 AM
To: amsdairycomments; goatraiser1470@aol.com%inter2
Subject: Manufacturing Allowance docket#AO-14-A74

Dear hearing clerk,

I along with my brother am a Maryland dairy producer shipping our milk via Md & Va milk producers Inc., the make allowance may allow milk handlers to increase their return, however at the rate cost are increasing on our farm (feed, energy, health insurance, etc.etc.) we will not be producing any milk to attach a make allowance to.

We were doing okay on our operation up until 1981, with the reduction in parity at that point we have been on a downward spiral ever since, with slight glimmers of hope from time to time as market forces dictated. We have lived on depreciation and lack of maintenance and repair until just about everything has run out. My brother and I have not taken a salary increase or cost of living increase since 1990 can you say that or would want to.

This has been a way of life for us for three generations and we would like to continue, however when we look at our balance sheet we are losing \$350 dollars per day even operating at bare minimums. We have borrowed \$60,000 from our retirement account since April 2006 and we need to borrow another \$20,000 right now just to cash flow at minimums. When I talk my neighboring dairy farmers across the state most say that they are in worse condition than I am. Something must change immediately if we are to continue to market a fresh supply of milk in this area.

Thank you Robert C. Beall, Rudell Beall & sons Inc.