

**Before the United States Department of Agriculture  
Agriculture Marketing Service**

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MILK IN THE PACIFIC NORTHWEST AND )  
WESTERN MARKETING AREAS; HEARING )  
ON POOLING )  
\_\_\_\_\_)

Docket No. AO-368-A30,  
AO-380-A18; DA-01-08

**CURRICULUM VITAE**

**CARL CONOVER**

I have spent a lifetime involved with federal and state regulations of milk, including milk marketing orders and prices paid by processors and manufacturers to dairy farmers for raw milk. After growing up on a dairy farm in Ohio and serving in the Marine Corps in World War II, I received my B.A. in Political Science from Ohio State University in March 1950.

I was first employed in the regulation of milk marketing by the United States Department of Agriculture ("USDA") on May 1, 1950, when I was asked to work as an auditor trainee for the Tri-State Administrator's Office in Huntington, West Virginia. Approximately one year later, I moved to Seattle, Washington and was employed by USDA as a supervising auditor in the Puget Sound Market Administrator's Office. I was subsequently promoted to supervise the milk marketing pool and statistics. Overall, I spent nine years working for USDA in Seattle. During that time, I calculated the Class prices prescribed by the order, I summarized the reports filed by regulated handlers and calculated the minimum blend price to be paid by handlers to producers.

**Exhibit No.:** \_\_\_\_\_

54

While employed by the Seattle Market Administrator's office, I testified a number of times at federal order hearings regarding the computation of the market pool, market statistics and the workings of federal orders.

In January, 1960, I transferred to Baltimore to be Assistant Administrator in the Baltimore Office for that region's federal order. Again, I supervised the pool and statistics for the market order. In December 1961, I transferred to the Order Enforcement Branch of USDA's Dairy Division in Washington, D.C. I remained in that branch, until my retirement. For the last six years of my employment, I was Chief of the Order Enforcement Branch. As an employee and later Chief of Order Enforcement Branch, it was my job to assist Federal Market Administrators throughout the nation on matters of regulatory interpretation and to coordinate USDA's civil enforcement of milk pricing and marketing regulations. I also worked closely with the attorneys in the Office of General Counsel, U.S. Department of Justice and US Attorneys. In this capacity I explained the workings of federal milk orders.

After leaving USDA in 1980, I have been consistently and continually employed as a dairy regulation consultant for private industry. I have worked for cooperatives, dairy farmers, processors, and manufacturers on drafting, promulgating, amending, contesting and defending milk orders. I have also served as a consultant on milk procurement matters, cooperative organization issues and private litigation involving milk pricing. In the course of my consulting work, I have worked with 25 proprietary milk processors, 8 farm cooperatives, 6 attorneys and 3 independent trade organizations. Since 1980, I have testified at least 12 times as a qualified expert in milk marketing regulations at Federal Milk Marketing Order hearings on a variety of issues. I have also filed affidavits and been deposed in 4 cases in the U.S. District Courts as an expert witness.