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Dear Ms. Coale:

The producer-members of National All-Jersey whose milk is supplied to plants in the Southeast and Appalachian regions are interested in information to review and evaluate the financial impact on dairy farmers of federal milk marketing order provisions relating to producer milk qualification standards, transportation credit eligibility, and seasonal need to dispose of the regular supply of regional milk production for manufacturing uses.

Our anticipated review will inform NAJ members, other dairy farmers and associations, and Dairy Programs staff concerning the potential desirability of informal adjustment of pooling and/or credit eligibility standards as provided by sections 13(d)(7) and 82(c)(2)(iii) of the Southeast and Appalachian Milk Orders, amendatory proposals, or other regulatory relief necessary to preserve dairy farms and milk supplies in these economically-stressed dairy markets.

The information request that follows is derived, in part from a 32-page presentation by Sue Mosley to the 35th Annual Southern Dairy Conference, on January 28, 2009 ("SDC-09"), entitled "Recent Changes to FMMO Provisions."

We understand that some of the information requested might not be feasible to assemble in the form desired or may be confidential in the detail requested. It may well be that some queries will produce redundant information, or might be unnecessary if much is revealed by other requests. We look forward to working with Dairy Programs and hope that you can contribute suggestions to assist us in gathering information that is useful without placing unreasonable burdens on the agency's staff.

General Data on Orders 5 and 7 Producer Milk and Sources of Supply

1. The combined annual total pounds of milk pooled on any federal order from the states of Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri and Tennessee 2000 – 2012 (data for 2000 – 2007 appears in SDC-09 p. 4),
2. The combined annual total pounds of milk pooled on any federal order from the states of North Carolina, South Carolina, and Virginia 2000 – 2012
3. Line Graph of annual state milk production for states of Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri, Tennessee, North Carolina, South Carolina, and Virginia (data for 2000 – 2007, except for the Carolinas and Virginia, appears in SDC-09 pp. 5-6).
4. Bar Graph showing Total Producer Milk and Number of Farms pooled in the Southeast and Florida Orders, 2000 – 2012 (data for 2000 – 2007 appears at SDC-09, p. 7).
5. Bar Graph showing Total Producer Milk and Number of Farms pooled in the Appalachian Order, 2000 – 2012.
6. Line Graph of Order 7 pooled farms, by month, 2000 - 2012: total farms, farms located inside FO 7, and Farms located outside of FO7 (data for 2000 – 2008 appears at SDC-09, p. 23).
7. Line Graph of Order 5 pooled farms, by month, 2000 - 2012: total farms, farms located inside FO 5, and Farms located outside of FO5.
8. Bar Graph of FO 7 Annual Producer Milk by Source Delivered to FO7 (% and pounds), 2000 – 2012: Each bar should show producer milk from inside Order 7, from the North (Oh, In, Mi, Wi, Il, Mn, Ia, & WVa.), Florida, Northeast (NY, Pa, Del, Md, Va, NJ), and the West (Tx, Mo, NM, Ok, Ks, and beyond). Similar data, with % but not pounds, for 2000 – 2008 appears at SDC-09 p. 26.
9. Bar Graph of FO 5 Annual Producer Milk by Source Delivered to FO5 (% and pounds), 2000 – 2012: Each bar should show producer milk from farms inside Order 5, and from outside sources to the North (Oh, In, Mi, Wi, Il, Mn, & WVa.), Northeast (NY, Pa, Del, Md, Va, NJ), South (Ga, Fl, & Al), West (Tn, Ky, Mo, & Ar), and Far West (Tx, NM, Ok, Ks, and beyond).
10. Monthly utilization of Order 7 producer milk for 2007 – 2013 by source of supply groupings:  
from inside Order 7, from the North, Florida, the West and Northeast

from inside Order 7, from the North, Florida, the West and Northeast.

11. Monthly utilization of Order 5 producer milk for 2007 – 2013 by source of supply groupings: from inside Order 5, from the North, South, Northeast, West, and Far West.

12. Daily average production per producer, by month, for Orders 5 and 7, for 2000 – 2013, and percentage point deviation each month from annual average production for the year. Please provide data for all producers pooled, and for each state of production in the milkshed.

Data Relating to Diverted Milk Pooled on Orders 5 and 7

13. Bar Graph of FO 7 Annual Producer Milk Diverted to nonpool plants, pounds and percent of total diverted milk, by source, 2000 – 2012. Sources are the same as for milk delivered to FO 7 plants - producer milk from inside Order 7, from the North, Florida, the West and Northeast.

14. Bar Graph of FO 5 Annual Producer Milk Diverted to nonpool plants, pounds and percent of total diverted milk, by source, 2000 – 2012. Sources are the same as for milk delivered to FO plants - producer milk from inside Order 5, from the North, Northeast, South, and Far West.

15. For 2007 – 2012, the total monthly volume of Order 7 pooled producer milk from dairy farms whose milk was delivered to (physically received at) a pool plant (as described in 7 CFR §§1007.13(d)(1)-(2)), in each of the following delivery categories: (a) 10 days' production or less, (b) 5 days' production or less, (c) 2 days' production or less, and (d) one days' production.

16. For 2007 – 2012, the total monthly volume of Order 5 pooled producer milk from dairy farms whose milk was delivered to (physically received at) a pool plant (as described in 7 CFR §§1005.13(d)(1)-(2)), in each of the following delivery categories: (a) 10 days' production or less, (b) 5 days' production or less, (c) 2 days' production or less, and (d) one days' production.

17. Utilization of total Order 7 diverted producer milk by class, 2007 – 2012, by month.

18. Utilization of Order 7 diverted producer milk from sources located outside of Order 7 to the North, Northeast, and West, by class, 2007 – 2012, by month.

19. Weighted average 7 CFR § 1000.52 Class I differential and Order 7 blend price of diverted producer milk from sources located outside of Order 7 to the North, Northeast, and West, 2007 – 2012, by month.

20. Utilization of total Order 5 diverted producer milk by class, 2007 – 2012, by month.

21. Utilization of Order 5 diverted producer milk from sources located outside of Order 7 to the North, Northeast, West, and Far West, by class, 2007 – 2012, by month.

22. Weighted average Order 5 zone price and blend price of diverted producer milk from sources located outside of Order 5 to the North, Northeast, West, and Far West, 2007 – 2012, by month.

23. List of nonpool manufacturing plants – by city, state and pricing zone location – that received Order 7 diverted milk during six months or more in each of the years of 2007 – 2012.

24. List of nonpool manufacturing plants – by city, state and pricing zone location – that received Order 5 diverted milk during six months or more in each of the years of 2007 – 2012.

Data Relating to Transportation Credits and Credit-Eligible Milk Supplies

25. For each month of 2006 – 2012, a summary of transportation credit balancing fund assessments, pounds claimed, dollars claimed, dollars paid and proration, for the Southeast Market and for the Appalachian Market. Note, this data has been reported for Order 7 by the Southeast Market Administrator on page 25 of the annual marketing statistics publication.

26. For each month of 2006 – 2012, the volume of milk, and amount of credit funds paid, for which Order 7 transportation credits were claimed in each category of bulk milk from plants (§ 1007.82(c)(1)), and bulk milk from farms (§ 1007.82(c)(2)). This simply provides further detail, by credit category, on the pounds claimed, dollars claimed and dollars paid columns reported by the SE Market Administrator.

27. For each month of 2006 – 2012, the volume of milk, and amount of credit funds paid, for which Order 5 transportation credits were claimed in each category of bulk milk from plants (§ 1005.82(c)(1)), and bulk milk from farms (§ 1005.82(c)(2)).

28. For each month of June through January, June 2006 – Dec. 2012, the number of producers and volume of producer milk pooled in Order 7 from dairy farmers whose milk would be qualified for

transportation credits pursuant to 7 CFR 1007.82(c)(2)(ii)-(iii)(2007) or 7 CFR 1007.82(c)(2)(i) – (ii)(2008), and the monthly utilization of such milk. (Note, this requests total production volume and total utilization, not just volume and utilization of milk shipped to distributing plants for which a credit was claimed).

28-a. For the foregoing producers whose milk was eligible for transportation credits during June – January, the total number of producers and total volume of pooled milk production represented for the following categories of number of days on which milk of the producer was delivered to an Order 7 pool distributing plant: (a) 10 days or less, (b) 5 days or less, (c) 2 days or less, and (d) one day.

29. For each month of June through January, June 2006 – Dec. 2012, the number of producers and volume of producer milk pooled in Order 5 from dairy farmers whose milk would be qualified for transportation credits pursuant to 7 CFR 1005.82(c)(2)(ii)-(iii)(2007) or 7 CFR 1005.82(c)(2)(i) – (ii)(2008), and the monthly utilization of such milk. (Note, this requests total production volume and total utilization, not just volume and utilization of milk shipped to distributing plants for which a credit was claimed).

29-a. For the foregoing producers whose milk was eligible for transportation credits during June – January, the total number of producers and total volume of pooled milk production represented for the following categories of number of days on which milk of the producer was delivered to an Order 7

pool distributing plant: (a) 10 days or less, (b) 5 days or less, (c) 2 days or less, and (d) one day.

30. Estimate of 2006-2012 monthly impact on the Order 7 and 5 blend prices if milk production of transportation credit eligible producers had not been pooled, but the bulk milk from those farms delivered to distributing plants, instead, had been supplied by plant transfer from other-order plants.

31. For producers whose milk was qualified during March – May, 2006 – 2012, for Order 7 transportation credits during following months by not pooling milk on the credit-eligible order, pursuant to section 82(c)(2) of the Southeast Order, the volume and percentage of total of milk production by such producers marketed in Order 7 and elsewhere : (a) pooled on Order 5 (Appalachian), (b) pooled on Order 126 (Southwest), (c) pooled on Order 32 (Central), (d) pooled on Order 33 (Midwest), (e) pooled on Order 1 (Northeast), (f) pooled on Order 30 (Upper Midwest), (g) pooled on Order 6 (Florida), (f) pooled on other FMMO markets, and (g) not pooled or marketed to unregulated plants.

32. For producers whose milk was qualified during March – May, 2006 – 2012, for Order 5 transportation credits during following months by not pooling milk on the credit-eligible order, pursuant to section 82(c)(2) of the Appalachian Order, the volume and percentage of total of milk production by such producers marketed in Order 5 and elsewhere : (a) pooled on Order 7 (Southeast), (b) pooled on Order 126 (Southwest), (c) pooled on Order 32 (Central), (d) pooled on Order 33 (Midwest), (e) pooled on Order 1 (Northeast), (f) pooled on Order 30 (Upper Midwest), (g) pooled on Order 6 (Florida), (f) pooled on other FMMO markets, and (g) not pooled or marketed to unregulated plants.

Our members appreciate Dairy Programs' consideration and prompt action on this data request.

Thank you.

Sincerely,

Erick Metzger

General Manager

National All-Jersey Inc.









