

BEFORE THE UNITED STATES DEPARTMENT
OF AGRICULTURE
AGRICULTURE MARKETING SERVICE


In the Matter of Milk in California
Notice of Hearing on a Proposal to
Establish a Federal Milk Marketing
Order

7 CFR Part 1051
Docket No.: AO-15-0071
AMS-DA-14-0095

Clovis, California, November 2015

Exhibits to Testimony of Alan Zolin
Part 5

Screenshot from HCC producer services home page


Home Resources News Risk Management Contact the Milk Team

You are here: [Producer Services](#) > [Producer Home](#)

Producer Services

- Daily Market Update
- Hilmar Producer Connection
- Dalhart Producer Connection
- Hilmar Producer Handbook
- Dalhart Producer Handbook
- Market Basket Premium Calculator
- Texas Cheese Yield Calculator
- Farm Maintenance
- Edit User
- Ask the Milk Team

WELCOME, JAMES DEJONG



Welcome to your Producer Site! As an integral part of the Hilmar Cheese Company team, this site is designed for you—our producers. Features include timely access to your volume, components, quality test results and milk payroll statements; the latest company and industry news and resources; risk management tools; and much more.

SCROLL DOWN TO VIEW/RUN FARM DATA REPORTS AND MILK PAYROLL STATEMENTS...

Please [alert us](#) immediately if you experience any difficulties while using this site so that we may resolve them as quickly as possible.

Hilmar Reports

<p>Producer Test Results</p> <p>Get your latest test results, or review results from past tests. Analyze your data with graphs.</p>	<p>Periodic Quality Results</p> <p>The quickest way to get your quality results! Graph your data to identify trends.</p>	<p>Milk Payroll Statement</p> <p>View your detailed milk payroll statements from the past and present.</p>	<p>Combined Report</p> <p>NEW! Get your volume, components, bacteria tests, milk and cheese yield results all on one report! Route and Tank information is included for ease in analyzing individual tank data.</p>
RUN REPORT	RUN REPORT	RUN REPORT	RUN REPORT

Dalhart Reports

<p>Producer Test Results</p> <p>Get your latest test results, or review results from past tests. Analyze your data with graphs.</p>	<p>Periodic Quality Results</p> <p>The quickest way to get your quality results! Graph your data to identify trends.</p>	<p>Milk Payroll Statement</p> <p>View your detailed milk payroll statements from the past and present.</p>	<p>Combined Report</p> <p>NEW! Get your volume, components, bacteria tests, milk and cheese yield results all on one report! Route and Tank information is included for ease in analyzing individual tank data.</p>
RUN REPORT	RUN REPORT	RUN REPORT	RUN REPORT

Hilmar News

[Visitor Center Holiday Open House November 14 - Join us for free samples, great food and Santa!](#)

[Apply for Summer 2016 Internships](#)
Apply before December

[Our Commitment to Sustainability 2014 Report - Celebrating 30 Years](#)

[FARM 2015 Milk and Dairy Beef Drug Residue Prevention Manual](#)
Antibiotic Residue Prevention Manual available to dairy producers

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1

Screen shot from HCC producer website: Resources and News section



Resources

- [Industry Resources](#)
- [Policy Updates](#)
- [Daily Market Update](#)
- [Hilmar Producer Connection](#)
- [Dalhart Producer Connection](#)
- [Hilmar Producer Handbook](#)
- [Dalhart Producer Handbook](#)
- [Market Basket Premium Calculator](#)
- [Texas Cheese Yield Calculator](#)
- [Ask the Milk Team](#)

HCC RESOURCES

Hilmar Cheese Company information and forms are at your fingertips. Simply select a form below, type in your information, and print it to fax or mail. We have also included a collection of the most useful [industry resources](#), including links to industry and breed organizations, government and legislation, industry magazines and more.

[Go to Reports Menu](#)

- [Pfizer Milk Quality Presentation 11 2011](#)
- [Hilmar Cheese Company Annual Scholarship Guidelines](#)
- [US Legislator Contact Information 102011](#)

FARM/ Animal Well-Being

- [Down Cow SOP](#)
- [Down Cow SOP - Portuguese](#)
- [Down Cow SOP - Spanish](#)
- [Euthanasia SOP](#)
- [Euthanasia SOP - Portuguese](#)
- [Euthanasia SOP - Spanish](#)
- [Newborn and Calf Rearing SOP](#)
- [Newborn and Calf Rearing SOP - Portuguese](#)
- [Newborn and Calf Rearing SOP - Spanish](#)

Biosecurity

Please visit [industry resources](#) for more information.



News

- [Hilmar News Archive](#)
- [Dalhart News Archive](#)
- [Hilmar Producer Connection](#)
- [Dalhart Producer Connection](#)
- [Ask the Milk Team](#)

NEWS

As we strive to keep you informed, be sure to check here often for the latest company and industry news.

[Go to Reports Menu](#)

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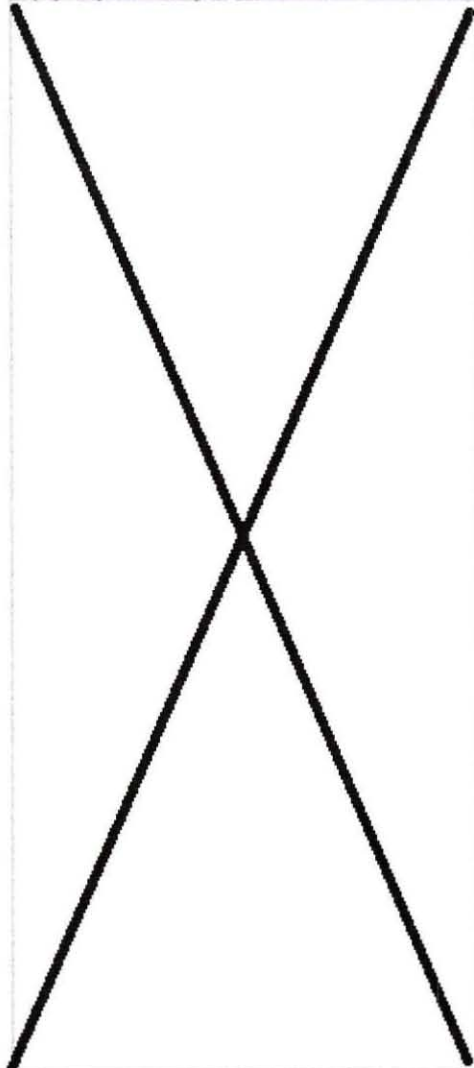
Sample of page 1 from the Hilmar location newsletter sent to producers. Similar monthly newsletters are also sent to Dalhart producers.

Producer Connection

April 2015

Hilmar Cheese Company Producer Newsletter

Cream of the Crop
Congratulations to the following producers who earned top quality in February 2015.



USDA to Hold California Federal Order Outreach Meetings in May
USDA will hold three public outreach meetings throughout California in May 2015 to provide a forum to review proposals received regarding a Federal Milk Marketing Order (FMMO) for California. The outreach meetings will give USDA the opportunity to explain the FMMO rulemaking process and allow proposal sponsors the opportunity to explain the technical details of their submissions. Agendas for the meetings will be released shortly. All attendees are encouraged to pre-register. Meetings will begin promptly at 9 am at the following locations:

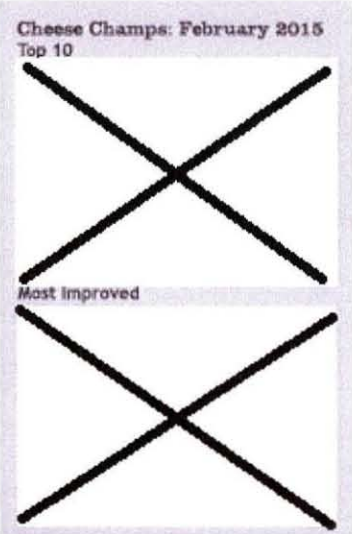
- Tuesday, May 5, 2015, California State University, Chico, Bell Memorial Student Union, Room 203, corner of West 2nd and Chestnut Streets, Chico
- Wednesday, May 6, 2015, Piccadilly Inn Airport, 5115 East McKinley Avenue, Fresno
- Thursday, May 7, 2015, Los Angeles County Farm Bureau, 41228 12th Street West, Palmdale

For more information and/or to register, visit, <http://www.ams.usda.gov/AMSv1.0/CAOutreach>.

New Dairy Princess Sought For District 6
District 6 is seeking its next Dairy Princess. During her reign, the District 6 Dairy Princess will represent the dairy industry in Alameda, Mariposa, Merced, Monterey, San Benito, San Francisco, San Mateo, Santa Clara, Santa Cruz, Stanislaus and Tuolumne counties by making a number of appearances at schools, fairs, industry meetings, service clubs and parades. She will be the local industry's voice — educating people about the dairy industry and promoting dairy products. The Dairy Princess also participates in a week of training in San Francisco, where she will take part in industry tours, as well as receive presentation and etiquette training. Dairy Princess participants will also receive a scholarship.

To qualify, contestants must at least be a junior in high school up to 21 years of age by contest date, and be unmarried. Additionally, her family must own a dairy farm, or she must work in the dairy industry or have a dairy-related background. For application forms, please contact Linda Telxeira at (209) 634-4500, or the CMAB office at (209) 525-6875, or on-line at californiadairyprincessroom.com. The application deadline is May 8.

Scholarship Update
Hilmar Cheese Company is pleased to announce that the winners of the 13th annual educational scholarship opportunity have been selected. Recipients will be revealed as soon as all students have been notified. Stay tuned for the May issue of Producer Connection for further details.





INDUSTRY RESOURCES

The following links offer you valuable access to the latest industry information and resources.

Breed Associations

- [American Jersey Cattle Association](#)
- [Holstein Association USA, Inc.](#)
- [National All-Jersey Inc.](#)

Policy Articles

- [New Zealand Op Ed: Cow Bells Tolling in US](#)
- [Why the Farm Bill Flounders](#)

Environment

- [CARES](#)
- [CDOAP](#)
- [Texas Commission of Environmental Quality](#)
- [Texas Natural Resources Conservation \(NRCS\)](#)
- [US Environmental Protection Agency \(USEPA\)](#)

Local, State and Government Agencies

- [California Department of Food & Agriculture \(CDFA\)](#)
- [Official California Legislative Information](#)
- [Texas Farm Bureau](#)
- [Texas Department of Agriculture](#)

- [International Dairy Foods Association \(IDFA\)](#)
- [USDA, Farm Service Agency](#)
- [US Dairy Export Council](#)

Publications

- [Cheese Market News](#)
- [Dairy Herd Management](#)
- [Hoard's Dairyman](#)
- [Western Dairy Business](#)
- [Western United Dairyman](#)
- [The Progressive Dairyman](#)

Universities / Cooperative Extensions

- [Texas Cooperative Extension](#)
- [Texas A & M University](#)
- [National Drought Mitigation Center](#)
- [US Drought Monitor](#)

Animal Health/Animal Care

- [FARM](#)
- [FARM: 2015 Milk and Dairy Beef Drug Residue Prevention Manual](#)
- [See It? Stop It!](#)
- [Cow Care Contract](#)
- [Cow Care Contract - Spanish](#)

Biosecurity/Farm Security/Health

- [IDFA](#)
- [CDFA](#)
- [Texas Animal Health Commission](#)
- [USDA](#)

- [US Government - Pandemic Flu Preparedness](#)
- [Homeland Security](#)
- [National Biosecurity Resource Center](#)
- [Farm Biosecurity: Dairies are at Risk on All Fronts](#)
- [USDA - Pre-Harvest Security Guidelines and Checklist 2006](#)
- [Practical Biosecurity for Dairies](#)
- [Farm and Ranch Biosecurity](#)
- [Farm Security - "Treat it Seriously"](#)
- [Dairy Response Center](#)
- [CDOAP Stress & Depression Webinar 2009](#)
- [Checklist for Stress & Depression](#)
- [AgrAbility Resource List - Stress and Depression](#)
- [Stress & Depression](#)

Other Dairy Links

- [California Farm Bureau Federation](#)
- [DMI](#)
- [Dairy MAX](#)
- [Southwest Dairy Museum](#)
- [3-A-Day](#)
- [Texas Association of Dairyman](#)
- [Texas Dairy Matters](#)
- [National Mastitis Council](#)
- [Cooperatives Working Together \(CWT\)](#)
- [Dairy Checkoff](#)
- [American Dairy Products Institute](#)