



Exhibit 20 A

**Exhibits of Elvin Hollon
(First statement)**

**In Support of Proposal 1 of California Dairies, Inc.,
Dairy Farmers of America, Inc., and Land O'Lakes, Inc.**

**Proposal to Establish a Federal Milk Marketing Order for the
State of California**

Table 1.B **Pages 1.B.4 and 1.B.5**

Table 1.C **Pages 1.C.4 and 1.C.5**

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 Cooperatives Table 1.B. Comparison of FMMO Class I Announced Prices in the Marketing Area and CSO Class 1 Prices, 2000 - July 2015

| A | B | C | D | E | F | G | H | I (H-C) | J (H-D) | K | L (K-E) | M (K-F) | N (K-G) |
|---------------------|------------------|------------|------------|------------|------------|------------|------------|-------------------|-------------------|------------|-------------------|-------------------|-------------------|
| Month | FO Class I Mover | C1 @\$2.10 | C1 @\$2.00 | C1 @\$1.80 | C1 @\$1.70 | C1 @\$1.60 | C1 - S. CA | S CA - FO @\$2.10 | S CA - FO @\$2.00 | C1 - N. CA | N CA - FO @\$1.80 | N CA - FO @\$1.70 | N CA - FO @\$1.60 |
| 01/00 - 11/07 Avg | \$13.38 | \$15.48 | \$15.38 | \$15.18 | \$15.08 | \$14.98 | \$15.25 | (\$0.23) | (\$0.13) | \$14.98 | (\$0.20) | (\$0.10) | (\$0.00) |
| 01/00 - 11/07 Med | \$12.65 | \$14.75 | \$14.65 | \$14.45 | \$14.35 | \$14.25 | \$14.74 | (\$0.12) | (\$0.02) | \$14.47 | (\$0.10) | \$0.00 | \$0.10 |
| 12/07 - 08/11 Avg | \$15.76 | \$17.86 | \$17.76 | \$17.56 | \$17.46 | \$17.36 | \$17.69 | (\$0.17) | (\$0.07) | \$17.42 | (\$0.15) | (\$0.05) | \$0.05 |
| 12/07 - 08/11 Med | \$15.74 | \$17.84 | \$17.74 | \$17.54 | \$17.44 | \$17.34 | \$17.69 | (\$0.21) | (\$0.11) | \$17.42 | (\$0.18) | (\$0.08) | \$0.02 |
| 09/11 - 07/12 Avg | \$17.51 | \$19.61 | \$19.51 | \$19.31 | \$19.21 | \$19.11 | \$19.41 | (\$0.20) | (\$0.10) | \$19.14 | (\$0.17) | (\$0.07) | \$0.03 |
| 09/11 - 07/12 Med | \$17.03 | \$19.13 | \$19.03 | \$18.83 | \$18.73 | \$18.63 | \$18.79 | (\$0.26) | (\$0.16) | \$18.52 | (\$0.23) | (\$0.13) | (\$0.03) |
| 08/12 - current Avg | \$19.86 | \$21.96 | \$21.86 | \$21.66 | \$21.56 | \$21.46 | \$21.60 | (\$0.36) | (\$0.26) | \$21.33 | (\$0.33) | (\$0.23) | (\$0.13) |
| 08/12 - current Med | \$19.07 | \$21.17 | \$21.07 | \$20.87 | \$20.77 | \$20.67 | \$20.94 | (\$0.38) | (\$0.28) | \$20.67 | (\$0.35) | (\$0.25) | (\$0.15) |

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 Cooperatives Table 1.C. Comparison of CSO Minimum Class I Announced Prices in the Marketing Area With Surrounding Market FMMO Minimum Prices, 2000 - July 2015

| O | P | Q | R (Q-P) | S (B+P) | T | U (T-S) | V | W | X (W-V) | Y (B+V) | Z | (Z-Y) | AB | AC | AD (AC-AB) | AE(B+AB) | AF | AG (AF-AE) | |
|---------------------|-----------------|-----------------|----------------|------------------|-----------|--------------|-------------------|-----------------|----------------|--------------------|-----------|--------------|--------------|--------------------|----------------|---------------|-----------|--------------|--|
| Month | FO Diff Phoenix | FO Diff LA / SD | FO Grid Spread | FO Price Phoenix | CDFA S CA | CDFA less FO | FO Diff Las Vegas | FO Diff LA / SD | FO Grid Spread | FO Price Las Vegas | CDFA S CA | CDFA less FO | FO Diff Reno | FO Diff Sacramento | FO Grid Spread | FO Price Reno | CDFA N CA | CDFA less FO | |
| Jan-00 | | | | | | | | | | | | | | | | | | | |
| 01/00 - 11/07 Avg | \$2.35 | \$2.10 | (\$0.25) | \$15.73 | \$15.25 | (\$0.48) | \$2.00 | \$2.10 | \$0.10 | \$15.38 | \$15.25 | (\$0.13) | \$1.70 | \$1.70 | \$0.00 | \$15.08 | \$14.98 | (\$0.10) | |
| 01/00 - 11/07 Med | \$2.35 | \$2.10 | (\$0.25) | \$15.00 | \$14.74 | (\$0.27) | \$2.00 | \$2.10 | \$0.10 | \$14.65 | \$14.74 | (\$0.09) | \$1.70 | \$1.70 | \$0.00 | \$14.35 | \$14.47 | \$0.00 | |
| 12/07 - 08/11 Avg | \$2.35 | \$2.10 | (\$0.25) | \$18.11 | \$17.69 | (\$0.42) | \$2.00 | \$2.10 | \$0.10 | \$17.76 | \$17.69 | (\$0.07) | \$1.70 | \$1.70 | \$0.00 | \$17.46 | \$17.42 | (\$0.04) | |
| 12/07 - 08/11 Med | \$2.35 | \$2.10 | (\$0.25) | \$18.09 | \$17.69 | (\$0.40) | \$2.00 | \$2.10 | \$0.10 | \$17.74 | \$17.69 | (\$0.05) | \$1.70 | \$1.70 | \$0.00 | \$17.44 | \$17.42 | (\$0.02) | |
| 09/11 - 07/12 Avg | \$2.35 | \$2.10 | (\$0.25) | \$19.86 | \$19.41 | (\$0.45) | \$2.00 | \$2.10 | \$0.10 | \$19.51 | \$19.41 | (\$0.10) | \$1.70 | \$1.70 | \$0.00 | \$19.21 | \$19.14 | (\$0.07) | |
| 09/11 - 07/12 Med | \$2.35 | \$2.10 | (\$0.25) | \$19.38 | \$18.79 | (\$0.59) | \$2.00 | \$2.10 | \$0.10 | \$19.03 | \$18.79 | (\$0.24) | \$1.70 | \$1.70 | \$0.00 | \$18.73 | \$18.52 | (\$0.21) | |
| 08/12 - current Avg | \$2.35 | \$2.10 | (\$0.25) | \$22.21 | \$21.60 | (\$0.61) | \$2.00 | \$2.10 | \$0.10 | \$21.86 | \$21.60 | (\$0.26) | \$1.70 | \$1.70 | \$0.00 | \$21.56 | \$21.33 | (\$0.23) | |
| 08/12 - current Med | \$2.35 | \$2.10 | (\$0.25) | \$21.42 | \$20.94 | (\$0.48) | \$2.00 | \$2.10 | \$0.10 | \$21.07 | \$20.94 | (\$0.13) | \$1.70 | \$1.70 | \$0.00 | \$20.77 | \$20.67 | (\$0.10) | |