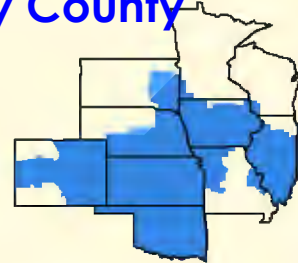


**JULY 2023 California & Federal Order Marketings by County**

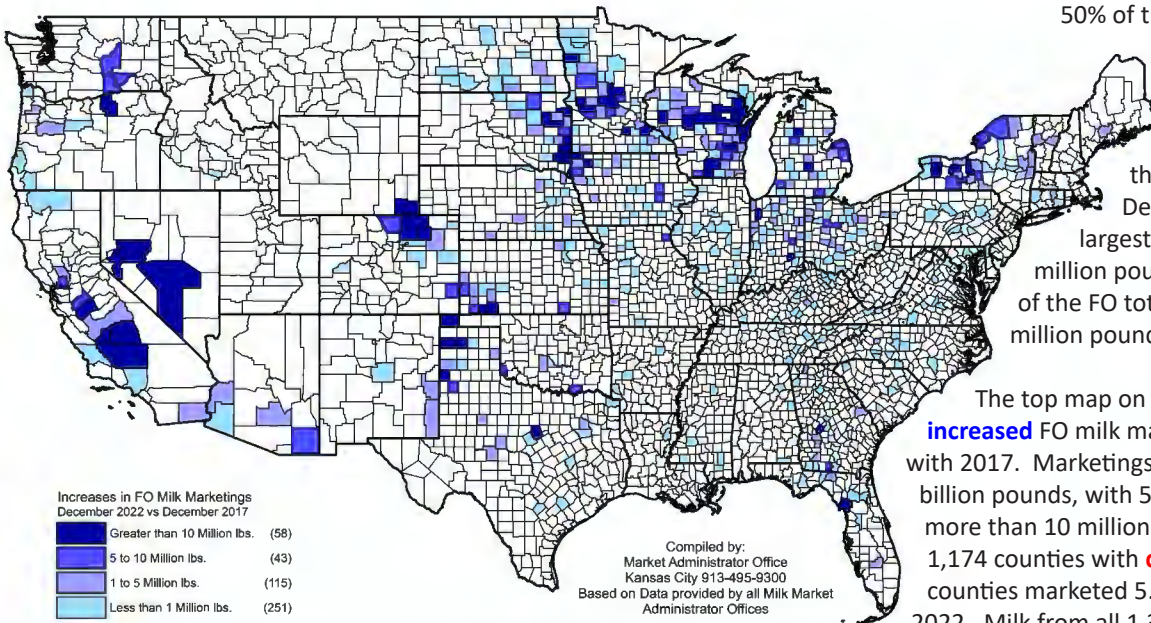
# Bulletin

*Facilitating the efficient marketing of milk and dairy products.*



**CENTRAL MARKETING AREA**

## 467 Counties Increased Marketings

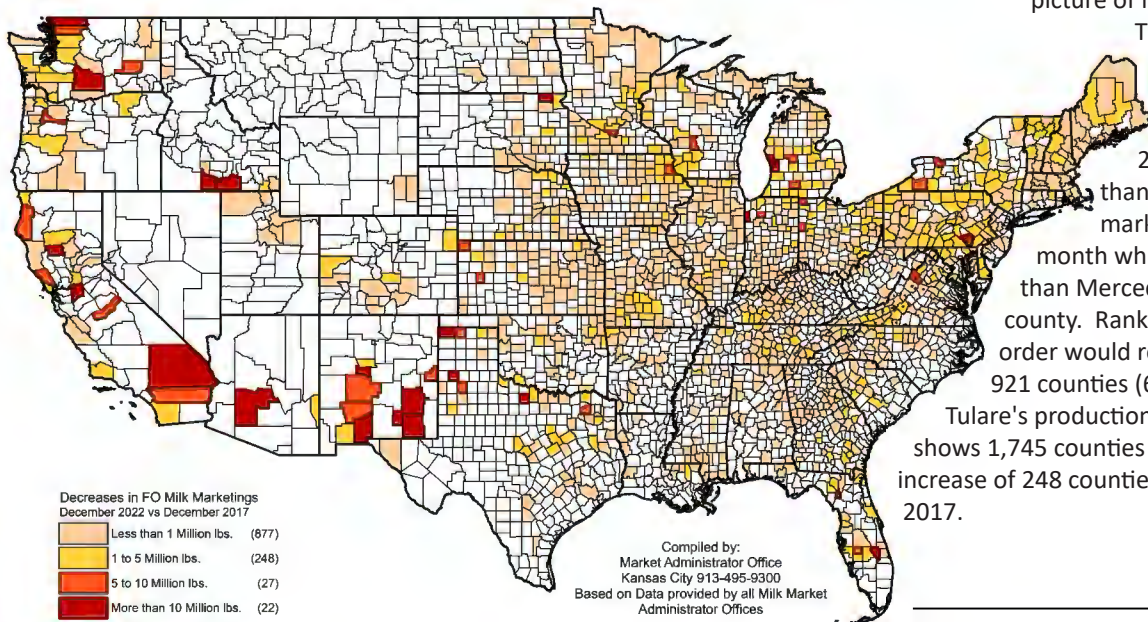


The origin of milk marketings remains highly concentrated, with 53 counties accounting for 50% of the December 2022 Federal order (FO) total.\* These 53 counties represent only 3.9% of the 1,365 counties with FO milk marketings, and this number is **down** from 59 counties that comprised 50% of the total in December 2017. While each of the 53 largest counties marketed more than 66.871 million pounds, there were 605 counties (44.3% of the FO total) that marketed less than one million pounds each in December 2022.

The top map on this page depicts 467 counties with **increased** FO milk marketings, comparing December 2022 with 2017. Marketings from these counties totaled 11.405 billion pounds, with 58 counties increasing marketings by more than 10 million pounds. The map below depicts 1,174 counties with **decreased** marketings, and these counties marketed 5.097 billion pounds in December 2022. Milk from all 1,365 counties with FO marketings

totaled 16.502 billion pounds, an **increase** of 504 million pounds (+3.2%) compared with December 2017.

## 1,174 Counties Decreased Marketings

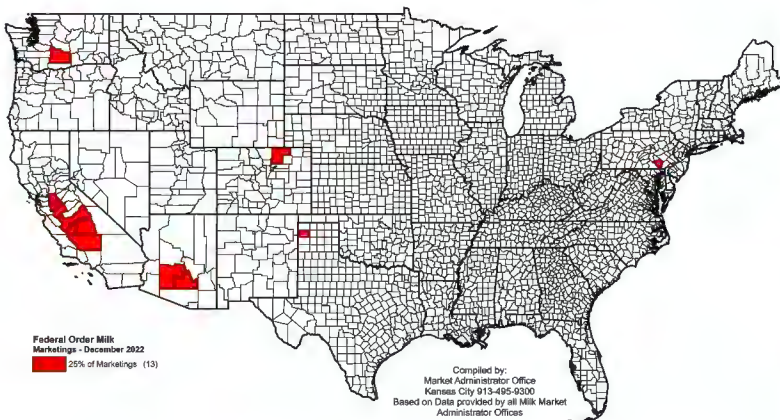


The maps on the next two pages break out the milk marketings by quartiles and show an overall picture of marketings from December 2022.

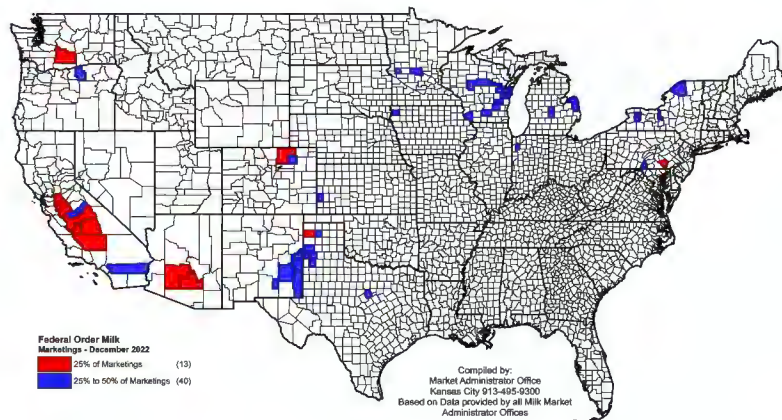
Thirteen counties marketed 25% of the milk totaling to 4.216 billion pounds, an increase of 206 million pounds (+5.3%) compared to December 2017. Tulare, CA produces more milk than any other county in the country marketing 944 million pounds in just one month which is also 401 million pounds more than Merced, CA the second highest producing county. Ranking all the counties in ascending order would require marketings from the smallest 921 counties (67.5% of the 1,365 total) to equal Tulare's production. The final map on this publication shows 1,745 counties with no Federal Order marketings an increase of 248 counties (+16.6%) compared with December 2017.

\*FO marketings included in this analysis represent approximately 91% of the total pounds of milk produced in the U.S. in December 2022.

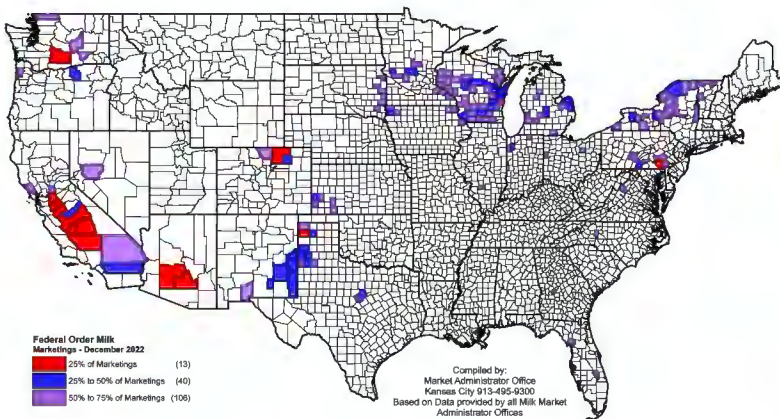
**13 Counties Marketed 25% of All Federal Order Milk during December 2022**



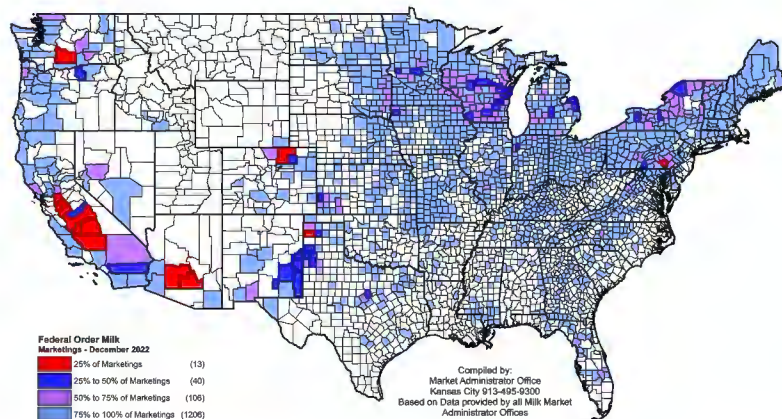
**53 Counties Marketed 50% of All Federal Order Milk during December 2022**



**159 Counties Marketed 75% of All Federal Order Milk during December 2022**



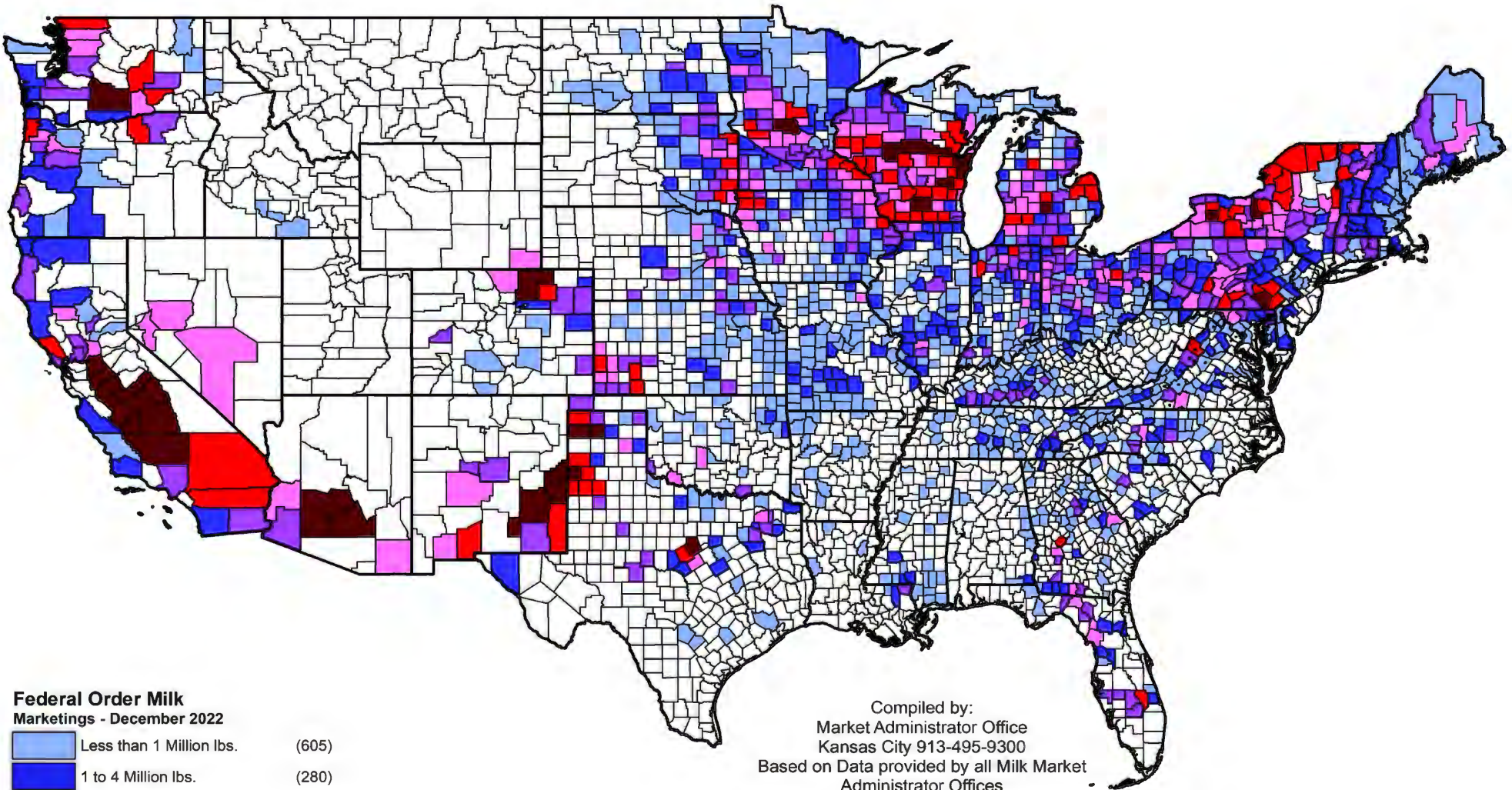
**1,365 Counties Marketed 100% of All Federal Order Milk during December 2022**



**Thirteen Counties Marketed 25% Of The Federal Order Milk During December 2022**

	Dec '22 Mktgs	Dec 2022 % of FO Total
Tulare, CA	944,057,289	5.72
Merced, CA	543,981,434	3.30
Kings, CA	344,313,676	2.32
Kern, CA	363,582,096	2.20
Stanislaus, CA	318,802,944	1.93
Weld, CO	279,583,659	1.69
Fresno, CA	234,368,833	1.42
Yakima, WA	210,340,621	1.27
Hartley, TX	203,063,468	1.23
Maricopa, AZ	196,703,182	1.19
San Joaquin, CA	185,594,193	1.12
Lancaster, PA	184,214,964	1.12
Pinal, AZ	168,457,220	1.02
<b>13-County Total</b>	<b>4,216,103,907</b>	<b>25.55</b>
<b>FO Total</b>	<b>16,502,140,812</b>	

# Federal Order Milk Marketings by County December 2022



**Federal Order Milk Marketings - December 2022**

Less than 1 Million lbs.	(605)
1 to 4 Million lbs.	(280)
4 to 12 Million lbs.	(214)
12 to 32 Million lbs.	(143)
32 to 100 Million lbs.	(91)
Greater than 100 Million lbs.	(32)

Compiled by:  
Market Administrator Office  
Kansas City 913-495-9300  
Based on Data provided by all Milk Market  
Administrator Offices