


**UPSTATE NIAGARA
COOPERATIVE, INC.**
FARMER OWNED

May 24, 2023

Bruce Summers, Administrator
Agricultural Marketing Service
U.S. Department of Agriculture
1400 Independence Avenue, SW
Washington, DC 20250

General Office:

PHYSICAL ADDRESS:
368 Pleasant View Drive
Lancaster, NY 14086

MAILING ADDRESS:
P.O. Box 268
Lancaster, NY 14086

Membership Division:
700 Ellicott Street, Suite 2
Batavia, NY 14020

Buffalo Fluid Plant:
1730 Dale Road
Buffalo, NY 14225

Rochester Fluid Plant:
45 Fulton Avenue
Rochester, NY 14608

Upstate Farms Dairy, LLC:
240 Oneida Street
Syracuse, NY 13202

Valley Farms Dairy, LLC:
1860 East Third Street
Williamsport, PA 17701

Cultured Products Plant:
3300 North America Drive
West Seneca, NY 14224

North Country Dairy, LLC:
22 County Route 52
North Lawrence, NY 12967

*Upstate Farms
Cultured Products, LLC:*
5011 Ag Park Drive West
Batavia, NY 14020

*O-AT-KA Milk Products
Cooperative, Inc.:*
4815 Ellicott Street Road
Batavia, NY 14020

Dear Administrator Summers:

I am writing on behalf of the 260 dairy farmers who own Upstate Niagara Cooperative, Inc. to urge USDA to move forward with the National Milk Producer's Federation (NMPF) request for a national Federal Milk Marketing Order hearing.

Upstate Niagara Cooperative owns eight dairy manufacturing facilities that turn milk into a full spectrum of wholesome and nutritious dairy products that are sold to retail, foodservice, and hospitality and education partners across the nation. Our members range in size from small to large and produce high-quality conventional and specialty milks.

Upstate Niagara, as both a dairy cooperative and dairy product manufacturer, understands the need to balance both the farmer, processor, and consumer. We believe that NMPF proposal balances farmer and processor interests without any singular party bearing an undue burden. The NMPF plan represents an important and essential approach toward the systemwide changes that are far overdue. These updates are needed to ensure a stable, orderly supply of milk across the United States.

I especially urge you to move forward with a national Federal Order hearing that includes all aspects of the NMPF proposal. Because of the extensive length of time that has passed since these provisions were last updated, and the complex interactions between these various provisions of milk-marketing orders, each individual component is essential to the success of the whole. Please help dairy farmers advance this industry by moving forward with the NMPF proposal. A brighter future for our farms, families and rural communities relies upon it.

Sincerely,



John T. Gould
President and Chairman of the Board



Kevin J. Ellis
Chief Executive Officer

cc: Dane Coale
Erin Taylor

