



Grain Transportation Report

A weekly publication of the Agricultural Marketing Service www.ams.usda.gov/GTR

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February 10, 2022

WEEKLY HIGHLIGHTS

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Inland Waterways Users Board Reactivated After Long Wait

On February 3, the U.S. Army Corps of Engineers (USACE) announced it is officially reinstating the Inland Waterways Users Board (IWUB) with its full complement of 11 members. IWUB is an advisory board that monitors the Inland Waterways Trust Fund and advises USACE and Congress on the Fund's investment priorities. Along with other Federal advisory committees, IWUB operations were suspended in early 2021 as a result of the Department of Defense's (DOD) zero-based review of all DOD Federal advisory committees. The USACE Director of Civil Works (CW) serves as IWUB Executive Director. The USACE Assistant Secretary of the Army (CW) serves as an Inter-Agency Observer, along with representatives of the Maritime Administration, the National Oceanic and Atmospheric Administration, and Department of Agriculture. The composition of IWUB's membership reflects a balanced representation of each of the inland waterways system's six main geographic regions. A list of IWUB representatives (and their organizations) serving for IWUB's current term—January 31, 2022 to January 30, 2024—can be found here

USDA Releases Updated Report on the Role of U.S. Waterways in Agriculture

On February 9, USDA released an updated A Reliable Waterway System Is Important to Agriculture report, previously published in October 2018. The latest report summarizes statistics on U.S. grain and agricultural products, including bulk and containerized cargos transiting the U.S. waterway navigation system. In 2019, agricultural exports were responsible for 25.5 percent of U.S. farm income—driving rural economic activity and supporting more than 1 million American jobs on and off the farm. The report describes marine transportation's projected contribution to agricultural exports and imports in fiscal year 2022. It also provides statistical data showing the key role of U.S. waterways in moving many commodities, including grain, forestry and fishery products, and critical farm inputs (such as fertilizer, feed, and fuel). The report includes information related to harbor channels, waterway drafts, closures, and Federal budget issues, with a comprehensive bibliography on these subjects.

Fuel Price Jumps 10.5 Cents, to Highest Level Since 2014

For the week ending February 7, 2022, the U.S. average **diesel fuel price** increased by 10.5 cents from the previous week to \$3.951 per gallon—\$1.15 above the same week last year. The price of diesel, trucking's main fuel, has risen 33.8 cents a gallon over the past 5 weeks. This week's diesel price is the highest since May 5, 2014, when it was \$3.964 per gallon. In the Midwest, which contains the major grain-producing States, the diesel price increased by 9.4 cents per gallon to \$3.808 per gallon—\$1.06 above the same time last year. According to the American Transportation Research Institute's (ATRI), *An Analysis of the Operational Costs of Trucking: 2021 Update*, fuel costs accounted for 19 percent of the total marginal cost of operating a truck in 2020.

Snapshots by Sector

Export Sales

For the week ending January 27, **unshipped balances** of wheat, corn, and soybeans for marketing year 2021/22 totaled 39.2. million metric tons (mmt), down 27 percent from the same time last year, and down 1 percent from the previous week. Net **corn export sales** were 1.175 mmt, down 16 percent from the previous week. Net **soybean export sales** were 1.096 mmt, up 7 percent from the previous week. Net weekly **wheat export sales** were 0.057 mmt, down 92 percent from the previous week.

Rai

U.S. Class I railroads originated 24,959 grain carloads during the week ending January 29. This was a 7-percent increase from the previous week, 9 percent fewer than last year, and 10 percent more than the 3-year average.

Average February shuttle secondary railcar bids/offers (per car) were \$671 above tariff for the week ending February 3. This was \$485 less than last week and \$752 more than this week last year. There were no non-shuttle bids/offers this week.

Barge

For the week ending February 5, barged grain movements totaled 581,372 tons. This was 19 percent higher than the previous week and 27 percent less than the same period last year.

For the week ending February 5, 363 grain barges **moved down river**—63 more barges than the previous week. There were 628 grain barges unloaded in the New Orleans Region, 15 percent fewer than last week.

Ocean

For the week ending February 3, 35 oceangoing grain vessels were loaded in the Gulf—22 percent fewer than the same period last year. Within the next 10 days (starting February 4), 45 vessels were expected to be loaded—22 percent fewer than the same period last year.

As of February 3, the rate for shipping a metric ton (mt) of grain from the U.S. Gulf to Japan was \$61.00. This was 2 percent less than the previous week. The rate from the Pacific Northwest to Japan was \$34.00 per mt, 1 percent less than the previous week.

Feature Article/Calendar

Grain-Export Transportation Demand in 2021 and (So Far) in 2022

The majority of exported grain is moved to export facilities by barge and/or rail and, eventually, to final destinations by oceangoing vessels. The demand for these transportation modes depends on many factors, including the amount of grain intended for export, supply issues, economic volatility, and logistical challenges caused by adverse weather and other events (like pandemics). This article considers some of these factors as it reports the amount of grain inspected for export in 2021 and how each mode fared in the grain export market. The outlook for 2022 is also examined.

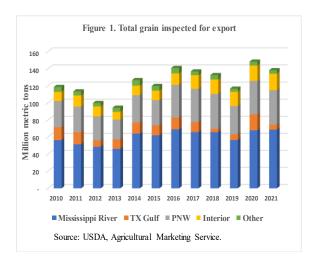
2021 Synopsis

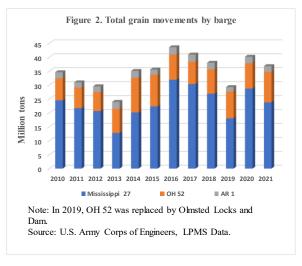
Despite the uncertainty and logistical challenges posed by the COVID-19 pandemic, the annual amount of grain inspected for export in 2020 and 2021 surpassed that of the previous 3 years: after a remarkable and record-setting year in 2016 (*Grain Transportation Report (GTR)*, March 23, 2017), demand for transporting U.S. grain exports declined markedly across all modes (barge, rail, and oceangoing grain vessel) for the next 3+ years. In 2019, transportation demand took a major hit from a trade war with China and a series of extreme weather events in the Midwest (*GTR*, April 4, 2019, and June 27, 2019). However, demand has since recovered following trade agreements with China and Mexico.

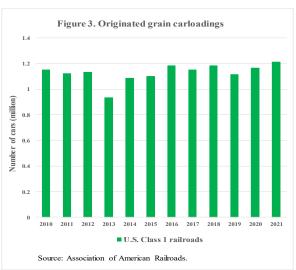
Regardless of pandemic-related challenges, a total 138.3 million metric tons (mmt) of U.S. grain was inspected for export in 2021 in all export regions, 7 percent less than in 2020 and 2 percent less than 2016 (fig. 1). However, the Mississippi Gulf, Pacific Northwest, Atlantic, and Interior regions reported higher inspections in 2021 than 2020.

In 2021, barges moved 36.77 million tons of grain on the Mississippi River to New Orleans for export, 8 percent less than 2020, 15 percent less than 2016, and 4 percent less than the 5-year average (38.30 million tons) (fig. 2). Additionally, weekly barge grain movements on the Mississippi exceeded 1 million tons only 5 times in 2021, versus 7 times in 2020, and 13 times in 2016. Possible reasons for the dip in barged grain movements from 2020 to 2021 include severe winter weather, which limited barge and labor supplies, and flooding and infrastructure damage from Hurricane Ida.

U.S. Class 1 railroads originated more carloads of grain (fig. 3) and rail deliveries to ports (fig. 4) in 2021 than in 2020 or 2016. In 2021, sample carloads of grain to U.S. ports totaled







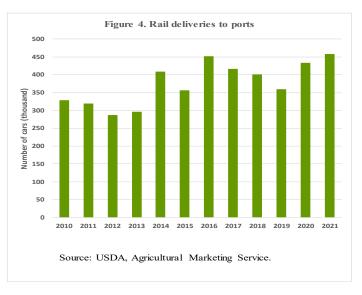
a record 458,169—6 percent more than 2020's 433,750 carloads and 1 percent more than the previous record of 452.580 carloads in 2016.

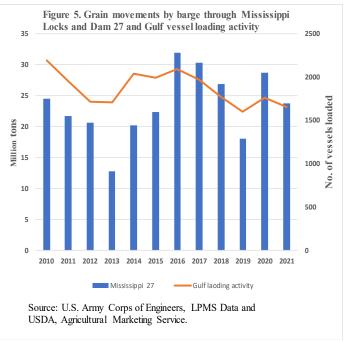
In 2021, the average number of oceangoing grain vessels at berth (loading or waiting to load) per week in the U.S. Gulf was 34 compared to 37 in 2020 and 43 in 2016. In the Pacific Northwest (PNW), an average of 15 vessels were at berth per week in 2021, 2020, and 2016, respectively. Since 2010, the total tonnages of barged grain transiting the Mississippi River (at Locks No. 27) has closely paralleled the grain vessel-loading activity of oceangoing vessels (number of grain vessels loaded) in the U.S. Gulf. The two indicators continued to be closely tied in 2021 (fig. 5).

2022 and Beyond

Year-to- date (YTD) demand for grain-export transportation has been slow due to inclement winter weather, but demand could change as the year progresses, responding to any number of factors. As of February 5, 2022, YTD grain barge movements down the Mississippi River were 36 percent fewer than the same period in 2021 (*GTR* table 10). As of February 2, 2022, YTD rail deliveries to ports were 12 percent fewer than the same period in 2021 (GTR table 3). As of January 29, 2022, YTD grain carloads originated by U.S. Class I railroads were 14 percent fewer than the same period in 2021 (GTR table 4). As of February 3, 2022, YTD weekly average of 48 grain vessels were at berth in the U.S. Gulf, compared to 42 vessels in 2021. In PNW, a weekly average of 22 grain vessels were at berth in 2022, compared to 18 vessels in 2021.

According to USDA's February <u>World Agricultural</u> <u>Supply and Demand Estimates</u>, the marketing year 2021/22 global outlook includes increased exports for wheat, corn and soybeans.





As of December 1, 2021, total grain stocks in all locations were higher than 2020 levels. Both corn and soybean stocks were higher than in 2020. High stocks signal possible future movements, as grain is moved out of storage and into marketing channels. YTD grain inspections (*GTR* table 16), as of February 3, and outstanding (unshipped) export balances of grain (*GTR* table 12), as of January 27, were lower than in 2021. However, several factors could continue to boost U.S. exports, pushing up transportation demand for exported grain in the near future. These include the continued reopening of major economies, along with a possible reduction in global supply chain logjams.

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¹ Locks No. 27 (Chain of Rocks Locks)—located at the southern end of <u>Chouteau Island</u> near <u>St. Louis</u>, MO—contain a 1,200-foot main lock and a 600-foot auxiliary lock and are the southernmost locks on the <u>Mississippi</u> <u>River</u>.

Grain Transportation Indicators

Table 1 **Grain transport cost indicators** ¹

Stant transport to	st martitor	<u> </u>						
	Truck	Rai	Rail		Rail Barge		Ocean	
For the week ending		Non-Shuttle	Shuttle		Gulf	Pacific		
02/09/22	265	298	253	401	273	241		
02/02/22	258	299	272	484	280	245		

¹Indicator: Base year 2000 = 100. Weekly updates include truck = diesel (\$/gallon); rail = near-month secondary rail market bid and monthly tariff rate with fuel surcharge (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); ocean = routes to Japan (\$/metric ton); n/a = not available.

Source: USDA, Agricultural Marketing Service.

Table 2

Market Update: U.S. origins to export position price spreads (\$/bushel)

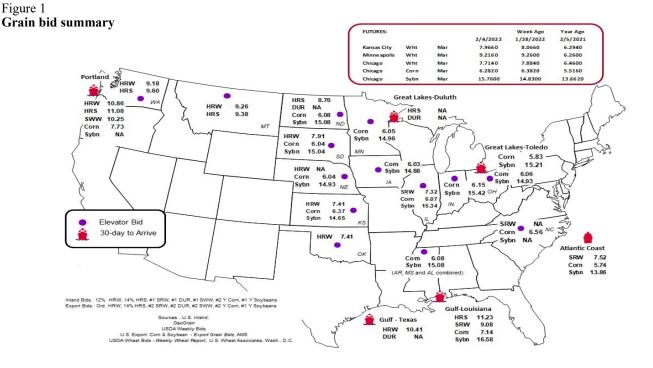
Commodity	Origin-destination	2/4/2022	1/28/2022
Corn	IL-Gulf	-1.07	-1.26
Corn	NE-Gulf	-1.10	-1.29
Soybean	IA-Gulf	-1.70	-1.76
HRW	KS-Gulf	-3.00	-3.15
HRS	ND–Portland	-2.32	-2.37

Note: nq = no quote; n/a = not available; HRW = hard red winter wheat; HRS = hard red spring wheat.

Source: USDA, Agricultural Marketing Service.

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

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Rail Transportation

Table 3

Rail deliveries to port (carloads)¹

	Mississippi		Pacific	Atlantic &			Cross-border
For the week ending	Gulf	Texas Gulf	Northwest	East Gulf	Total	Week ending	Mexico ³
2/2/2022 ^p	2,007	1,431	7,426	632	11,496	1/29/2022	3,072
1/26/2022 ^r	1,489	1,937	6,867	940	11,233	1/22/2022	2,152
2022 YTD ^r	6,523	6,171	28,329	3,066	44,089	2022 YTD	11,858
2021 YTD ^r	8,251	8,539	29,059	4,021	49,870	2021 YTD	9,127
2022 YTD as % of 2021 YTD	79	72	97	76	88	% change YTD	130
Last 4 weeks as % of 2021 ²	79	72	97	76	88	Last 4wks. % 2021	130
Last 4 weeks as % of 4-year avg. ²	163	116	119	162	126	Last 4wks. % 4 yr.	134
Total 2021	54,982	69,213	311,407	22,567	458,169	Total 2021	147,859
Total 2020	45,294	64,116	299,882	24,458	433,750	Total 2020	128,714

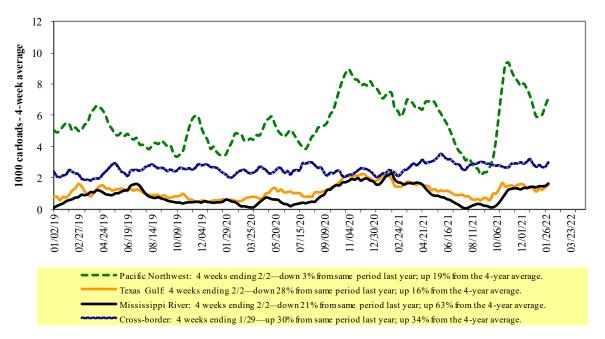
¹Data is incomplete as it is voluntarily provided.

YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available; wks. = weeks; avg. = average.

Source: USDA, Agricultural Marketing Service.

Railroads originate approximately 24 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2 Rail deliveries to port



Source: USDA, Agricultural Marketing Service.

² Compared with same 4-weeks in 2021 and prior 4-year average.

³ Cross-border weekly data is approximately 15 percent below the Association of American Railroads' reported weekly carloads received by Mexican railroads to reflect switching between Kansas City Southern de Mexico (KCSM) and Grupo Mexico.

Table 4

Class I rail carrier grain car bulletin (grain carloads originated)

For the week ending:	E	ast		West		U.S. total	Ca	nada
1/29/2022	CSXT	NS	BNSF	KCS	UP	U.S. total	CN	CP
This week	2,085	2,119	13,306	1,511	5,938	24,959	4,161	3,583
This week last year	2,084	3,150	13,756	1,133	7,350	27,473	5,931	4,869
2022 YTD	7,363	9,332	46,701	5,678	25,440	94,514	14,039	13,742
2021 YTD	9,135	12,352	55,441	4,494	28,488	109,910	22,235	20,260
2022 YTD as % of 2021 YTD	81	76	84	126	89	86	63	68
Last 4 weeks as % of 2021*	81	76	84	126	89	86	63	68
Last 4 weeks as % of 3-yr. avg.**	93	86	99	132	113	102	83	78
Total 2021	93,935	120,776	609,890	64,818	318,002	1,207,421	210,335	242,533

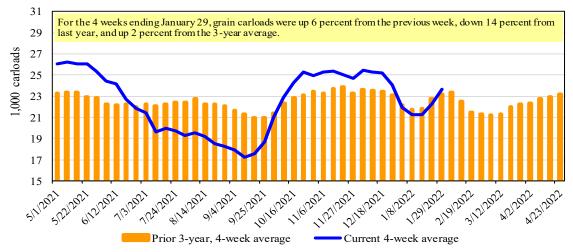
^{*}The past 4 weeks of this year as a percent of the same 4 weeks last year.

Note: NS = Norfolk Southern; KCS = Kansas City Southern; UP = Union Pacific; CN = Canadian National; CP = Canadian Pacific.

Source: Association of American Railroads.

Figure 3

Total weekly U.S. Class I railroad grain carloads



Source: Association of American Railroads.

Table 5
Railcar auction offerings 1 (\$/car)²

Fo	or the week ending:		<u>Delivery period</u>							
	2/3/2022	Feb-22	Feb-21	Mar-22	Mar-21	Apr-22	Apr-21	May-22	May-21	
BNSF ³	COTgrain units	no bids	no offer	no bids	0	no bids	no bids	no bids	no bids	
	COTgrain single-car	0	no offer	0	0	0	no bids	no bids	0	
UP ⁴	GCAS/Region 1	no offer	no offer	no offer	no offer	no offer	no offer	n/a	n/a	
	GCAS/Region 2	no offer	no offer	no offer	no offer	no offer	no offer	n/a	n/a	

6

Region 1 includes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

Source: USDA, Agricultural Marketing Service.

^{**}The past 4 weeks as a percent of the same period from the prior 3-year average. YTD = year-to-date; avg. = average; yr. = year.

Auction offerings are for single-car and unit train shipments only.

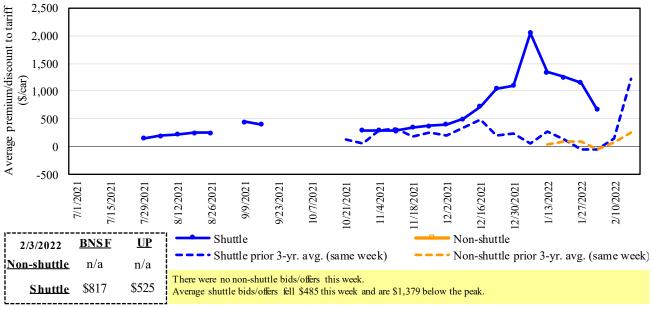
 $^{^{2}}$ Average premium/discount to tariff, last auction. n/a = not available.

³BNSF - COT = BNSF Railway Certificate of Transportation; north grain and south grain bids were combined effective the week ending 6/24/06.

⁴UP - GCAS = Union Pacific Railro ad Grain Car Allo cation System.

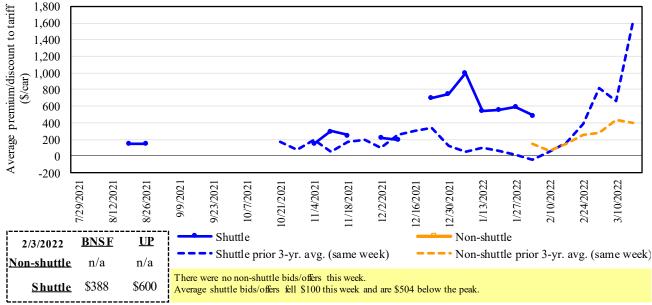
The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/ supply.

Figure 4
Secondary market bids/offers for railcars to be delivered in February 2022



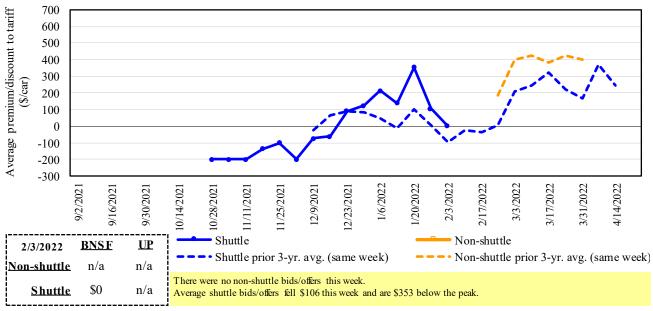
Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service.

Figure 5
Secondary market bids/offers for railcars to be delivered in March 2022



Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service.

Figure 6
Secondary market bids/offers for railcars to be delivered in April 2022



Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service.

Table 6

Weekly secondary railcar market (\$/car)¹

	For the week ending:			Del	livery period		
	2/3/2022	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22
	BNSF-GF	n/a	n/a	n/a	n/a	n/a	n/a
e	Change from last week	n/a	n/a	n/a	n/a	n/a	n/a
shuttle	Change from same week 2021	n/a	n/a	n/a	n/a	n/a	n/a
Non-sl	UP-Pool	n/a	n/a	n/a	n/a	n/a	n/a
ž	Change from last week	n/a	n/a	n/a	n/a	n/a	n/a
	Change from same week 2021	n/a	n/a	n/a	n/a	n/a	n/a
	BNSF-GF	817	388	0	(158)	n/a	n/a
	Change from last week	(308)	(226)	(106)	(89)	n/a	n/a
ttle	Change from same week 2021	904	444	125	(108)	n/a	n/a
Shuttle	UP-Pool	525	600	n/a	n/a	n/a	n/a
	Change from last week	(663)	25	n/a	n/a	n/a	n/a
	Change from same week 2021	600	663	n/a	n/a	n/a	n/a

¹Average premium/discount to tariff, \$/car-last week.

Note: Bids listed are market indicators only and are not guaranteed prices. n/a = not available; GF = guaranteed freight; Pool = guaranteed pool; BNSF = BNSF Railway; UP = Union Pacific Railroad.

Data from James B. Joiner Co., Tradewest Brokerage Co.

 $Source: USDA, Agricultural\,Marketing\,Service.$

The **tariff rail rate** is the base price of freight rail service. Together with **fuel surcharges** and any **auction and secondary rail** values, the tariff rail rate constitutes the full cost of shipping by rail. Typically, auction and secondary rail values are a small fraction of the full cost of shipping by rail relative to the tariff rate. However, during times of high rail demand or short supply, high auction and secondary rail values can exceed the cost of the tariff rate plus fuel surcharge.

Table 7

Tariff rail rates for unit and shuttle train shipments 1

				Fuel			Percent
			Tariff	surcharge_	Tariff plus surc		change
February 2022	Origin region ³	Destination region ³	rate/car	per car	metric ton	bushel ²	Y/Y ⁴
<u>Unit train</u>							
Wheat	Wichita, KS	St. Louis, MO	\$3,695	\$157	\$38.25	\$1.04	3
	Grand Forks, ND	Duluth-Superior, MN	\$3,658	\$0	\$36.33	\$0.99	-13
	Wichita, KS	Los Angeles, CA	\$7,290	\$0	\$72.39	\$1.97	2
	Wichita, KS	New Orleans, LA	\$4,436	\$276	\$46.79	\$1.27	2
	Sioux Falls, SD	Galveston-Houston, TX	\$7,026	\$0	\$69.77	\$1.90	3
	Colby, KS	Galveston-Houston, TX	\$4,712	\$302	\$49.79	\$1.36	2
	Amarillo, TX	Los Angeles, CA	\$5,121	\$421	\$55.03	\$1.50	5
Corn	Champaign-Urbana, IL	New Orleans, LA	\$4,000	\$312	\$42.82	\$1.09	8
	Toledo, OH	Raleigh, NC	\$8,130	\$0	\$80.73	\$2.05	4
	Des Moines, IA	Davenport, IA	\$2,505	\$66	\$25.53	\$0.65	4
	Indianapolis, IN	Atlanta, GA	\$6,227	\$0	\$61.84	\$1.57	4
	Indianapolis, IN	Knoxville, TN	\$5,247	\$0	\$52.11	\$1.32	4
	Des Moines, IA	Little Rock, AR	\$4,000	\$194	\$41.65	\$1.06	6
	Des Moines, IA	Los Angeles, CA	\$5,880	\$565	\$64.00	\$1.63	8
Soybeans	Minneapolis, MN	New Orleans, LA	\$3,631	\$420	\$40.22	\$1.09	9
	Toledo, OH	Huntsville, AL	\$6,714	\$0	\$66.67	\$1.81	2
	Indianapolis, IN	Raleigh, NC	\$7,422	\$0	\$73.70	\$2.01	4
	Indianapolis, IN	Huntsville, AL	\$5,367	\$0	\$53.30	\$1.45	2
	Champaign-Urbana, IL	New Orleans, LA	\$4,665	\$312	\$49.42	\$1.35	5
Shuttle train							
Wheat	Great Falls, MT	Portland, OR	\$4,193	\$0	\$41.64	\$1.13	4
	Wichita, KS	Galveston-Houston, TX	\$4,411	\$0	\$43.80	\$1.19	4
	Chicago, IL	Albany, NY	\$6,670	\$0	\$66.24	\$1.80	5
	Grand Forks, ND	Portland, OR	\$5,851	\$0	\$58.10	\$1.58	3
	Grand Forks, ND	Galveston-Houston, TX	\$5,199	\$0	\$51.63	\$1.41	-13
	Colby, KS	Portland, OR	\$6,012	\$496	\$64.62	\$1.76	5
Corn	Minneapolis, MN	Portland, OR	\$5,380	\$0	\$53.43	\$1.36	4
	Sioux Falls, SD	Tacoma, WA	\$5,340	\$0	\$53.03	\$1.35	4
	Champaign-Urbana, IL	New Orleans, LA	\$3,920	\$312	\$42.02	\$1.07	8
	Lincoln, NE	Galveston-Houston, TX	\$4,080	\$0	\$40.52	\$1.03	5
	Des Moines, IA	Amarillo, TX	\$4,420	\$244	\$46.32	\$1.18	6
	Minneapolis, MN	Tacoma, WA	\$5,380	\$0	\$53.43	\$1.36	4
	Council Bluffs, IA	Stockton, CA	\$5,300	\$0	\$52.63	\$1.34	4
Soybeans	Sioux Falls, SD	Tacoma, WA	\$6,050	\$0	\$60.08	\$1.64	3
•	Minneapolis, MN	Portland, OR	\$6,100	\$0	\$60.58	\$1.65	3
	Fargo, ND	Tacoma, WA	\$5,950	\$0	\$59.09	\$1.61	3
	Council Bluffs, IA	New Orleans, LA	\$4,895	\$360	\$52.18	\$1.42	5
	Toledo, OH	Huntsville, AL	\$4,954	\$0	\$49.20	\$1.34	0
	Grand Island, NE	Portland, OR	\$5,280	\$507	\$57.47	\$1.56	7

¹A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of

Source: BNSF Railway, Canadian National Railway, CSX Transportation, and Union Pacific Railroad.

⁷⁵⁻¹²⁰ cars that meet railroad efficiency requirements.

²Approximate load per car = 111 short tons (100.7 metric tons): corn 56 pounds per bushel (lbs/bu), wheat and soybeans 60 lbs/bu.

³Regional economic areas are defined by the Bureau of Economic Analysis (BEA).

⁴Percentage change year over year (Y/Y) calculated using tariff rate plus fuel surcharge.

Table 8

Tariff rail rates for U.S. bulk grain shipments to Mexico

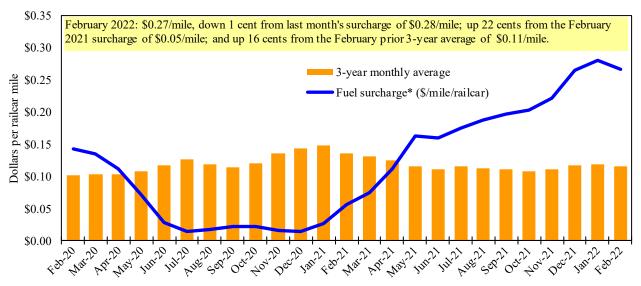
Date	: December	r 2021		Fuel	Tarif	f rate plus	Percent
	Origin		Tariff rate	surcharge_	fuel surc	harge per:	change ⁴
Commodity	state	Destination region	per car ¹	per car ²	metric ton ³	bushel ³	Y/Y
Wheat	MT	Chihuahua, CI	\$7,699	\$0	\$78.67	\$2.14	4
	OK	Cuautitlan, EM	\$6,900	\$230	\$72.85	\$1.98	6
	KS	Guadalajara, JA	\$7,619	\$719	\$85.19	\$2.32	7
	TX	Salinas Victoria, NL	\$4,420	\$138	\$46.57	\$1.27	4
Corn	IA	Guadalajara, JA	\$9,102	\$663	\$99.77	\$2.53	6
	SD	Celaya, GJ	\$8,300	\$0	\$84.81	\$2.15	2
	NE	Queretaro, QA	\$8,322	\$462	\$89.75	\$2.28	5
	SD	Salinas Victoria, NL	\$6,905	\$0	\$70.55	\$1.79	0
	MO	Tlalnepantla, EM	\$7,687	\$450	\$83.14	\$2.11	5
	SD	Torreon, CU	\$7,825	\$0	\$79.95	\$2.03	2
Soybeans	МО	Bojay (Tula), HG	\$8,647	\$614	\$94.63	\$2.57	5
	NE	Guadalajara, JA	\$9,207	\$646	\$100.67	\$2.74	5
	IA	El Castillo, JA	\$9,510	\$0	\$97.17	\$2.64	1
	KS	Torreon, CU	\$8,109	\$466	\$87.61	\$2.38	5
Sorghum	NE	Celaya, GJ	\$7,932	\$597	\$87.15	\$2.21	6
	KS	Queretaro, QA	\$8,108	\$287	\$85.77	\$2.18	3
	NE	Salinas Victoria, NL	\$6,713	\$231	\$70.94	\$1.80	3
	NE	Torreon, CU	\$7,225	\$438	\$78.29	\$1.99	6

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements.

Sources: BNSF Railway, Union Pacific Railroad, Kansas City Southern.

Figure 7

Railroad fuel surcharges, North American weighted average 1



¹ Weighted by each Class I railroad's proportion of grain traffic for the prior year.

Sources: BNSF Railway, Canadian National Railway, CSX Transportation, Canadian Pacific Railway, Union Pacific Railroad, Kansas City Southern Railway, Norfolk Southern Corporation.

²Fuel surcharge adjusted to reflect the change in Ferrocarril Mexicano, S.A. de C.V railroad fuel surcharge policy as of 10/01/2009.

³Approximate load per car = 97.87 metric tons: Corn & Sorghum 56 lbs/bu, Wheat & Soybeans 60 lbs/bu.

⁴Percentage change calculated using tariff rate plus fuel surchage; Y/Y = year over year.

⁵ As of January 1, both BNSF and Union Pacific changed their billing and reporting of rates to Mexico. As we incorporate the change, Table 8 updates will be delayed.

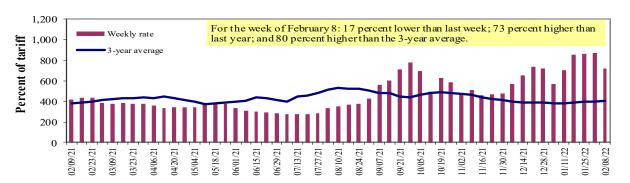
^{*} Beginning January 2009, the Canadian Pacific fuel surcharge is computed by a monthly average of the bi-weekly fuel surcharge.

^{**}CSX strike price changed from \$2.00/gal. to \$3.75/gal. starting January 1,2015.

Barge Transportation

Figure 8

Illinois River barge freight rate 1,2



¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average of the 3-year average.

Table 9
Weekly barge freight rates: Southbound only

	y burge neigh		atmooding om	-J				
		Twin Cities	Mid- Mississippi	Lower Illinois River	St. Louis	Cincinnati	Lower Ohio	Cairo- Memphis
Rate ¹	2/8/2022 2/1/2022	-	-	721 871	628 721	700 808	700 808	530 617
\$/ton	2/8/2022 2/1/2022	-	-	33.45 40.41	25.06 28.77	32.83 37.90	28.28 32.64	16.64 19.37
Curren	t week % change	from the san	ne week:					
	Last year 3-year avg. ²	-	-	73 80	125 114	118 112	118 112	114 93
Rate ¹	March May	- 473	585 488	565 460	477 378	568 405	568 405	391 313

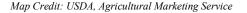
¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average; ton = 2,000 pounds; "-" not available due to lock closure.

Figure 9 Benchmark tariff rates

Calculating barge rate per ton:

(Rate * 1976 tariff benchmark rate per ton)/100

Select applicable index from market quotes are included in tables on this page. The 1976 benchmark rates per ton are provided in map.



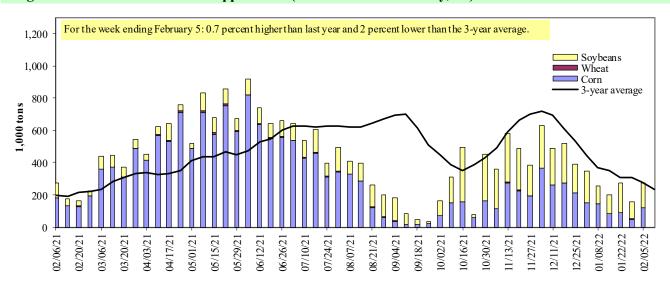


^{*}Source: USDA, Agricultural Marketing Service.

Source: USDA, Agricultural Marketing Service.

Figure 10

Barge movements on the Mississippi River¹ (Locks 27 - Granite City, IL)



¹ The 3-year average is a 4-week moving average.

Source: U.S. Army Corps of Engineers.

Table 10 **Barge grain movements (1,000 tons)**

For the week ending 02/05/2022	Corn	Wheat	Soybeans	Other	Total
Mississippi River					
Rock Island, IL (L15)	0	0	0	0	0
Winfield, MO (L25)	14	0	17	0	31
Alton, IL (L26)	87	0	126	0	212
Granite City, IL (L27)	119	0	156	0	275
Illinois River (La Grange)	62	0	139	0	201
Ohio River (Olmsted)	180	0	69	5	255
Arkansas River (L1)	6	27	20	0	52
Weekly total - 2022	305	27	245	5	581
Weekly total - 2021	513	19	237	25	793
2022 YTD ¹	1,326	128	1,411	17	2,883
2021 YTD ¹	2,534	70	1,808	85	4,497
2022 as % of 2021 YTD	52	183	78	20	64
Last 4 weeks as % of 2021 ²	48	190	78	9	61
Total 2021	23,516	1,634	11,325	297	36,772

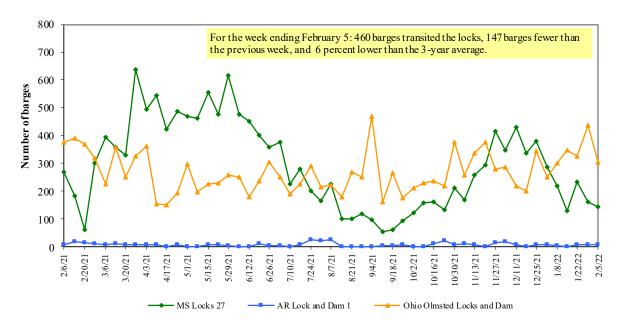
Tweekly total, YTD (year-to-date), and calendar year total include MI/27, OH/Olmsted, and AR/1; Other refers to oats, barley, sorghum, and rye. Total may not add exactly due to rounding.

Note: L (as in "L15") refers to a lock, locks, or locks and dam facility.

Source: U.S. Army Corps of Engineers.

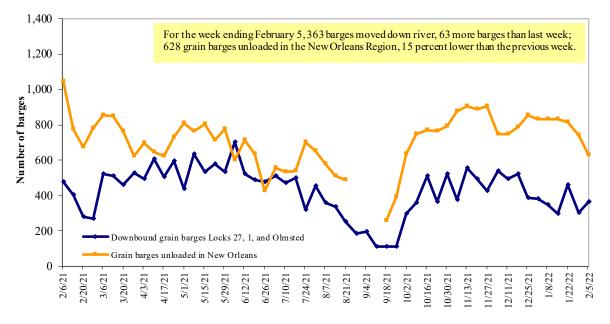
² As a percent of same period in 2020.

Figure 11
Upbound empty barges transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Olmsted Locks and Dam



Source: U.S. Army Corps of Engineers.

Figure 12 **Grain barges for export in New Orleans region**



Note: Olmsted = Olmsted Locks and Dam.

Source: U.S. Army Corps of Engineers and USDA, Agricultural Marketing Service.

Truck Transportation

The **weekly diesel price** provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

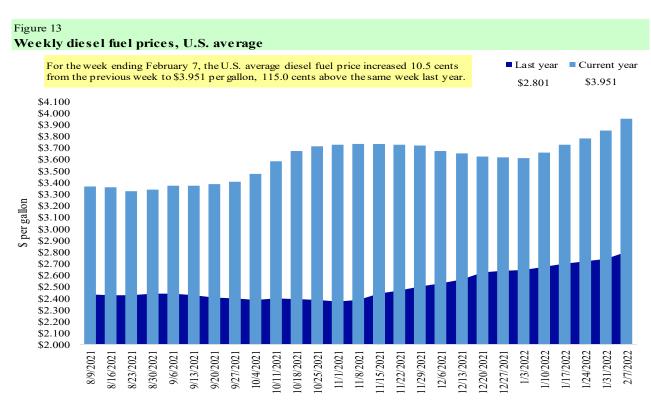
Table 11

Retail on-highway diesel prices, week ending 2/7/2022 (U.S. \$/gallon)

			Change	e from
Region	Location	Price	Week ago	Year ago
I	East Coast	3.971	0.119	1.126
	New England	3.947	0.114	1.107
	Central Atlantic	4.098	0.096	1.093
	Lower Atlantic	3.896	0.135	1.156
II	Midwest	3.808	0.094	1.060
III	Gulf Coast	3.730	0.122	1.164
IV	Rocky Mountain	3.861	0.104	1.162
V	West Coast	4.622	0.078	1.364
	West Coast less California	4.250	0.066	1.353
	California	4.949	0.087	1.391
Total	United States	3.951	0.105	1.150

¹Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel.

Source: U.S. Department of Energy, Energy Information Administration.



Source: U.S. Department of Energy, Energy Information Administration, Retail On-Highway Diesel Prices.

Grain Exports

Table 12
U.S. export balances and cumulative exports (1,000 metric tons)

_			Who	eat			Corn	Soybeans	Total
For the week ending	HRW	SRW	HRS	SWW	DUR	All wheat			
Export balances ¹									
1/27/2022	2,037	711	1,267	751	55	4,820	25,558	8,868	39,245
This week year ago	1,358	445	2,019	2,415	167	6,405	36,090	11,132	53,626
Cumulative exports-marketing year ²									
2021/22 YTD	4,815	1,848	3,366	2,300	113	12,443	19,566	36,361	68,370
2020/21 YTD	6,187	1,208	4,639	3,485	491	16,009	20,017	47,391	83,417
YTD 2021/22 as % of 2020/21	78	153	73	66	23	78	98	77	82
Last 4 wks. as % of same period 2020/21*	152	159	64	33	33	77	71	86	75
Total 2020/21	8,331	1,744	7,337	6,281	654	24,347	66,702	60,287	151,336
Total 2019/20	9,526	2,318	6,960	4,751	922	24,477	42,622	43,994	111,094

¹ Current uns hipped (outstanding) export sales to date.

Note: marketing year: wheat = 6/01-5/31, corn and so ybeans = 9/01-8/31. YTD = year-to-date; wks. = weeks; HRW= hard red winter; SRW = so ft red winter;

HRS=hard red spring; SWW=soft white wheat; DUR=durum.

Source: USDA, Foreign Agricultural Service.

Table 13 **Top 5 importers**¹ **of U.S. corn**

For the week ending 1/27/2022		Total commitments ²	% change	Exports ³
	2021/22	2020/21	current MY	3-yr. avg.
	current MY	last MY	from last MY	2019-21
	1,000 mt -			
Mexico	13,026	11,084	18	14,817
Japan	5,604	7,546	(26)	11,082
China	12,445	17,705	(30)	7,920
Columbia	2,760	2,480	11	4,491
Korea	78	1,271	(94)	3,302
Top 5 importers	33,913	40,086	(15)	41,613
Total U.S. corn export sales	45,123	56,107	(20)	53,145
% of projected exports	73%	80%		
Change from prior week ²	1,175	7,437		
Top 5 importers' share of U.S. corn				
export sales	75%	71%		78%
USDA forecast February 2022	61,705	70,051	(12)	
Corn use for ethanol USDA forecast,				
February 2022	135,255	127,711	6	

¹Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2020/21; marketing year (MY) = Sep 1-Aug 31.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

Source: USDA, Foreign Agricultural Service.

² Shipped export sales to date; 2021/22 marketing year now in effect for wheat, corn and soybeans.

 $^{^2}$ Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. Total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales.

³FAS marketing year ranking reports (carryover plus accumulated export); yr. = year; avg. = average.

Table 14

Top 5 importers 1 of U.S. soybeans

For the week ending 1/27/2022	Total commitments ²		% change	Exports ³
	2021/22	2020/21	current MY	3-yr. avg.
	current MY	last MY	from last MY	2018-20
				- 1,000 mt -
China	25,395	35,256	(28)	21,666
Mexico	4,216	3,962	6	4,754
Egypt	2,205	2,150	3	3,093
Indonesia	914	1,379	(34)	2,325
Japan	1,518	1,450	5	2,275
Top 5 importers	34,248	44,197	(23)	34,113
Total U.S. soybean export sales	45,230	58,523	(23)	50,758
% of projected exports	81%	95%		
change from prior week ²	1,096	767		
Top 5 importers' share of U.S.				
soybean export sales	76%	76%		67%
USDA forecast, February 2022	55,858	61,608	(9)	

Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2020/21; marketing year (MY) = Sep 1- Aug 31.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

Source: USDA, Foreign Agricultural Service.

Table 15

Top 10 importers of all U.S. wheat

For the week ending 1/27/2022	Total C	Commitments ²	% change	Exports ³
	2021/22	2020/21	current MY	3-yr. avg.
	current MY	last MY	from last MY	2018-20
		1,000 mt -		- 1,000 mt -
Mexico	2,953	2,948	0	3,388
Philippines	2,510	2,771	(9)	3,121
Japan	2,060	2,078	(1)	2,567
Korea	1,096	1,481	(26)	1,501
Nigeria	1,859	1,170	59	1,490
China	848	2,714	(69)	1,268
Taiwan	765	942	(19)	1,187
Indonesia	67	987	(93)	1,131
Thailand	526	704	(25)	768
Italy	190	545	(65)	681
Top 10 importers	12,873	16,340	(21)	17,102
Total U.S. wheat export sales	17,262	22,414	(23)	24,617
% of projected exports	78%	83%		
change from prior week ²	57	643		
Top 10 importers' share of U.S.				
wheat export sales	75%	73%		69%
USDA forecast, February 2022	22,071	27,030	(18)	

Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2020/21; Marketing year (MY) = Jun 1- May 31.

Note: A red number in parentheses indicates a negative number.

 $Source: USDA, Foreign\ Agricultural\ Service.$

²Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales and/or accumulated sales.

³FAS marketing year ranking reports (carryover plus accumulated export); yr. = year; avg. = average.

²Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from the previous week's outstanding and/or accumulated sales.

 $^{^3}$ FAS marketing year final reports (carryover plus accumulated export); yr. = year; avg. = average.

Table 16
Grain inspections for export by U.S. port region (1,000 metric tons)

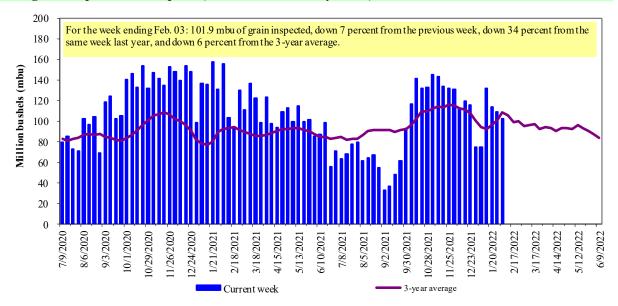
	For the week ending	Previous	Current week			2022 YTD as	Last 4-we	eks as % of:	
Port regions	02/03/22	week*	as % of previous	2022 YTD*	2021 YTD*	% of 2021 YTD	Last year	Prior 3-yr. avg.	2021 total*
Pacific Northwest									
Wheat	232	255	91	957	1,415	68	73	79	13,243
Corn	254	125	204	980	1,388	71	84	118	13,420
Soybeans	349	643	54	2,195	2,548	86	94	148	14,540
Total	836	1,022	82	4,132	5,351	77	86	117	41,203
Mississippi Gulf	000	1,022	02	1,102	3,031	11	00	117	41,200
Wheat	83	20	422	369	201	183	165	97	3,202
Com	649	684	95	3,408	4,056	84	88	118	38,498
Soybeans	652	611	107	3,743	6,130	61	64	90	27,159
Total	1,384	1,315	105	7,520	10,388	72	76	101	68,858
Texas Gulf	1,004	1,013	100	1,020	10,500	12	70	101	00,030
Wheat	48	72	66	307	300	102	107	101	3,888
Corn	0	42	0	75	51	148	148	165	627
Soybeans	0	0	n/a	0	569	0	0	0	1,611
Total	48	114	42	382	920	42	45	74	6,126
Interior									-, -
Wheat	74	47	157	228	246	93	97	121	2,972
Corn	131	167	79	792	786	101	98	114	10,147
Soybeans	147	177	83	717	855	84	84	96	6,525
Total	352	391	90	1,736	1,887	92	91	107	19,644
Great Lakes									
Wheat	3	3	97	6	16	38	38	49	536
Corn	0	0	n/a	0	0	n/a	n/a	n/a	145
Soybeans	0	0	n/a	0	0	n/a	n/a	0	592
Total	3	3	97	6	16	38	38	34	1,273
Atlantic									
Wheat	0	0	n/a	4	0	n/a	n/a	n/a	128
Corn	0	0	n/a	18	0	n/a	n/a	220	85
Soybeans	78	56	140	306	474	65	74	131	2,184
Total	79	56	141	329	474	69	76	133	2,397
U.S. total from ports*									
Wheat	440	396	111	1,872	2,179	86	89	89	23,969
Corn	1,035	1,017	102	5,272	6,281	84	89	118	62,921
Soybeans	1,226	1,487	82	6,961	10,577	66	70	103	52,612
Total	2,701	2,901	93	14,104	19,036	74	79	105	139,501

^{*}Data includes revisions from prior weeks; some regional totals may not add exactly due to rounding.

Source: USDA, Federal Grain Inspection Service; YTD= year-to-date; n/a = not applicable or no change.

The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 50 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 55 percent of the U.S. export grain shipments departed through the U.S. Gulf region in 2019.

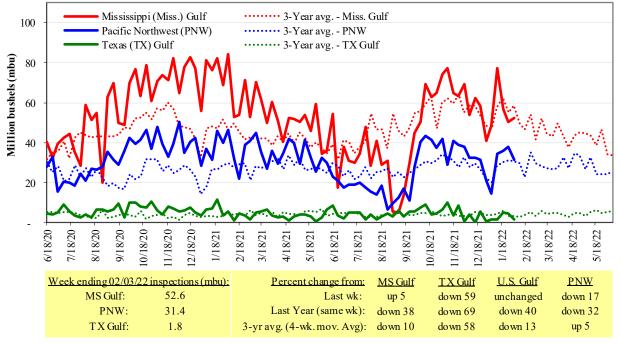
Figure 14
U.S. grain inspected for export (wheat, corn, and soybeans)



Note: 3-year average consists of 4-week running average.

Source: USDA, Federal Grain Inspection Service.

Figure 15
U.S. Grain inspections: U.S. Gulf and PNW¹ (wheat, corn, and soybeans)



Source: USDA, Federal Grain Inspection Service.

Ocean Transportation

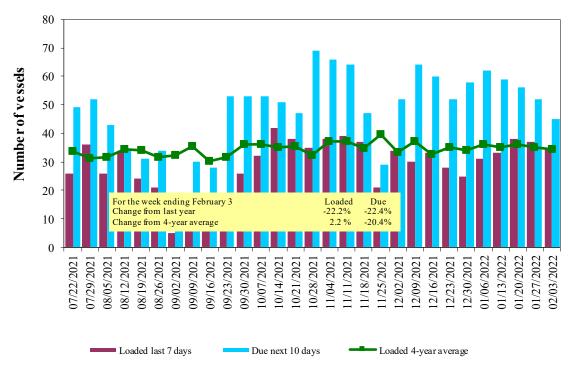
Table 17

Weekly port region grain ocean vessel activity (number of vessels)

		-		Pacific
		Gulf		Northwest
		Loaded	Due next	
Date	In port	7-days	10-days	In port
2/3/2022	40	35	45	23
1/27/2022	61	37	52	18
2021 range	(1057)	(548)	(1569)	(427)
2021 average	34	32	49	15

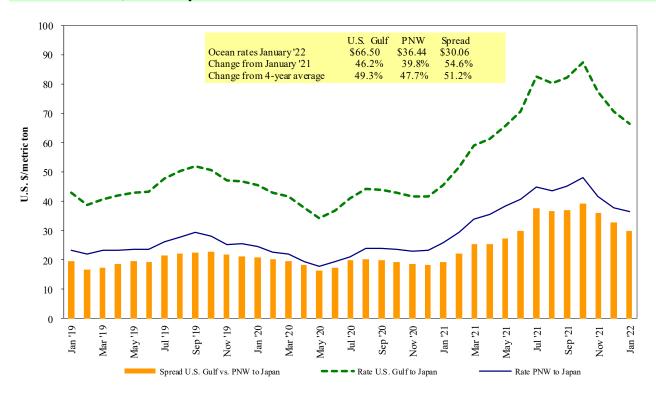
Note: n/a = not available due to the holiday Source: USDA, Agricultural Marketing Service.

Figure 16
U.S. Gulf¹ vessel loading activity



¹U.S. Gulf includes Mississippi, Texas, and East Gulf. Source: USDA, Agricultural Marketing Service.

Figure 17 **Grain vessel rates, U.S. to Japan**



Note: PNW = Pacific Northwest Source: O'Neil Commodity Consulting

Table 18

Ocean freight rates for selected shipments, week ending 02/05/2022

Export	Import	Grain	Loading	Volume loads	Freight rate
region	region	types	date	(metric tons)	(US \$/metric ton)
U.S. Gulf	Japan	Heavy grain	Oct 1/10, 2021	48,000	70.10
U.S. Gulf	China	Heavy grain	Dec 1/10, 2021	65,000	76.00
U.S. Gulf	China	Heavy grain	Nov 1/10, 2021	66,000	89.00
U.S. Gulf	China	Heavy grain	Oct 1/10, 2021	55,000	81.50
U.S. Gulf	Djibouti	Sorghum	Mar 1/10, 2022	10,000	209.97*
U.S. Gulf	Honduras	Soybean Meal	Feb 18/28, 2022	7,820	57.15*
U.S. Gulf	Sudan	Sorghum	Mar 1/10, 2022	35,790	149.97*
U.S. Gulf	Sudan	Sorghum	Feb 1/10, 2022	35,780	77.60*
PNW	Japan	Wheat	Sep 1, 2021	52,170	56.55*
PNW	Taiwan	Wheat	Nov 1/10, 2021	49,580	67.30
PNW	Yemen	Wheat	Jan 24/Feb 4, 2022	29,960	124.00*
Brazil	N. China	Heavy grain	Jan 1/5, 2022	64,000	58.25
Australia	Japan	Barley	Nov 1/10, 2021	55,000	65.50
River Plate	South Korea	Corn	Oct 21, 2021	67,000	79.80

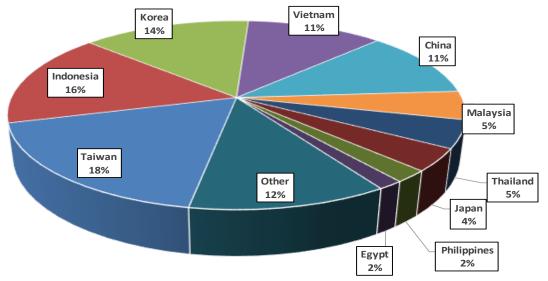
 *50 percent of food aid from the United States is required to be shipped on U.S.-flag vessels.

Note: Rates shown are per metric ton (2,204.62 lbs. = 1 metric ton), free on board (F.O.B), except where otherwise indicated; op = option.

Source: Maritime Research, Inc.

In 2019, containers were used to transport 9 percent of total U.S. waterborne grain exports. Approximately 60 percent of U.S. waterborne grain exports in 2019 went to Asia, of which 14 percent were moved in containers. Approximately 94 percent of U.S. waterborne containerized grain exports were destined for Asia.

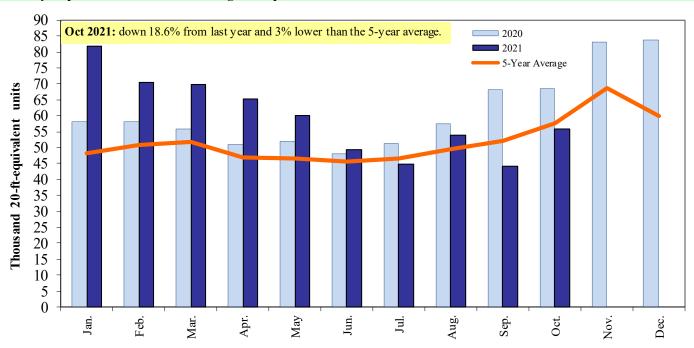
Figure 18
Top 10 destination markets for U.S. containerized grain exports, Jan-Oct 2021



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 1001, 100190, 1002, 1003 100300, 1004, 100400, 1005, 100590, 1007, 100700, 1102, 110100, 230310, 110220, 110290, 1201, 120100, 230210, 230990, 230330, 120810, and 120190.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

Figure 19
Monthly shipments of U.S. containerized grain exports



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 100190, 100200, 100300, 100400, 100590, 100700, 110100, 110220, 110290, 1201, 120100, 120190, 120810, 230210, 230310, 230330, and 230990.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

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