



Grain Transportation Report

A weekly publication of the Agricultural Marketing Service
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July 22, 2021

WEEKLY HIGHLIGHTS

Bunge Completed Sales of 35 U.S. Elevators to Zen-Noh Grain

On July 9, Bunge North America [announced](#) completion of the sale of 35 interior elevators to Zen-Noh Grain Corp., a subsidiary of the National Federation of Agricultural Cooperative Associations of Japan. At the same time, Zen-Noh immediately divested itself of 9 of these facilities—along with a 10th terminal operated by Zen-Noh’s Consolidated Grain and Barge Co. (CGB) affiliate—selling these to Viserion Grain, LLC. The sales to Viserion were made to maintain market competitiveness as [mandated](#) by the U.S. Department of Justice (DOJ). Most of these 35 elevators are located along the Mississippi River and its tributaries where grain shippers rely heavily on barges to deliver grain to the export markets. Headquartered in Covington, LA, Zen-Noh operates an export terminal in nearby Convent, LA. According to DOJ, Zen-Noh’s divestiture ensures that other grain buyers will be well positioned to compete with larger companies in trading corn and soybeans. The preservation of competition should benefit farmers, as well as grain shippers.

Weekly Grain Inspections Unchanged, but Year-to-Date Volume Remains Above 2020

For the week ending July 15, [total inspections of grain](#) (corn, wheat, and soybeans) for export from all major U.S. export regions totaled 1.65 million metric tons (mmt). Total grain inspections were unchanged from the previous week, down 25 percent from last year, and down 23 percent from the 3-year average. From week to week, total wheat inspections increased 15 percent; corn remained unchanged; and soybeans decreased 28 percent. Although inspections during the last 4 weeks were 23 percent below last year and 24 percent below the 3-year average, year-to-date grain inspections are up 27 percent. From the previous week, total grain inspections decreased 15 percent in the Pacific Northwest (PNW) and decreased 5 percent in the Mississippi Gulf.

FMC To Audit Top Container Lines on Billing of Detention and Demurrage Charges

On July 20, the Federal Maritime Commission (FMC) [began auditing](#) how carriers bill customers for detention and demurrage charges. The audit applies to container lines with the largest share of U.S. cargoes: Cosco Group, CMA CGM, Ocean Network Express, Evergreen, Maersk, Mediterranean Shipping Co., HMM, Yang Ming, and Hapag-Lloyd. FMC’s newly formed Vessel-Operating Common Carrier Audit program and dedicated audit team will assess carrier compliance with the agency’s rule on detention and demurrage. Each carrier must respond to the audit and provide monthly updates to regulators. The audit is a response to ongoing complaints from shippers, as well as recent guidelines by Congress and the White House to track unreasonable storage fees tied to persistent port congestion. This action also follows from the White House’s “Executive Order on Promoting Competition in the American Economy,” issued July 9. For more on the executive order’s implications for maritime (and railroad) shipping, please see [this week’s GTR feature](#).

Snapshots by Sector

Export Sales

For the week ending July 8, [unshipped balances](#) of wheat, corn, and soybeans totaled 18.5 mmt. This was 5 percent lower than last week and 11 percent lower than the same time last year. Net [corn export sales](#) were 0.139 mmt, 20 percent lower than the past week. Net [soybean export sales](#) were 0.022 mmt, down 66 percent from the previous week. Net weekly [wheat export sales](#) were 0.425 mmt, up 45 percent from last week.

Rail

U.S. Class I railroads originated 17,136 [grain carloads](#) during the week ending July 10. This was a 14-percent decrease from the previous week, 11 percent less than last year, and 21 percent fewer than the 3-year average.

Average July shuttle [secondary railcar](#) bids/offers (per car) were \$92 below tariff for the week ending July 15. This was \$105 more than last week. There were no shuttle bids/offers this week last year. There were no non-shuttle bids/offers this week.

Barge

For the week ending July 17, [barged grain movements](#) totaled 748,927 tons. This was 7 percent higher than the previous week and 9 percent fewer than the same period last year.

For the week ending July 17, 499 grain barges [moved down river](#)—26 more barges than the previous week. There were 539 grain barges [unloaded in New Orleans](#), 1 percent more than the previous week.

Ocean

For the week ending July 15, 24 [oceangoing grain vessels](#) were loaded in the Gulf—20 percent fewer than the same period last year. Within the next 10 days (starting July 16), 47 vessels were expected to be loaded—34 percent more than the same period last year.

As of July 15, the rate for shipping a metric ton (mt) of grain from the U.S. Gulf to Japan was \$84.00. This was 1 percent less than the previous week. The rate from PNW to Japan was \$45.00 per mt, 3 percent less than the previous week.

Fuel

For the week ending July 19, the U.S. average [diesel fuel price](#) increased 0.6 cents from the previous week to \$3.344 per gallon, 91.1 cents above the same week last year. This is the 12th consecutive week that the national average diesel price has increased.

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Feature Article/Calendar

Overview of the “Promoting Competition” Executive Order on Maritime and Rail Industries

On July 9, the White House issued an [executive order](#) (EO) to curb potential anticompetitive behavior among 72 industries, including the maritime and freight rail sectors. The order is premised on the principle that fair and competitive markets are foundational to the American economy. From this premise, the order addresses ongoing concerns from shippers and other stakeholders that several decades of industry consolidation have increased prices, suppressed innovation, and reduced choice.

In the maritime and freight rail industries, multiple rounds of consolidation have prompted repeated expressions of concern by shippers to the Federal Maritime Commission (FMC) and the Surface Transportation Board (STB). For years, shippers have routinely questioned whether rising rates, fees, and service issues are being driven by competition in the market or the lack thereof. Most recently, shippers have noted these longstanding issues are worsening, as rising U.S. demand for many commodities has strained supply chains, causing long delays in both ocean and rail transportation. As a corrective—by encouraging agencies to adopt “pro-competitive regulations”—the July 9 EO aims to ensure carriers operate efficiently and charge reasonable rates. Any changes stemming from the EO could significantly impact agricultural shippers.

This article provides historical context and discusses the details of some of the regulations recommended in the EO, with respect to the maritime and freight rail sectors.

Consolidation and Regulatory Options in the Maritime Industry

Ocean carriers benefit from large economies of scale. Continually expanding ship sizes allow carriers to move larger volumes of cargo per voyage at a lower per-unit cost. In 1956, the first container ship carried 58 reinforced highway trailers on the deck of an old World War II tanker vessel. The latest generation of container ships can carry nearly 24,000 20-foot equivalent units. For shippers, one drawback of these bigger ships is they make fewer vessel calls at U.S. ports.

Another problem with bigger ships is that capacity can outpace demand and create overcapacity. Overcapacity lowers rates for U.S. importers and exporters, but reduces profits for ocean carriers. Nonetheless, despite ongoing overcapacity issues for the past decade, the industry has continued to build more and bigger ships. From 2012 to 2015, the global container vessel fleet’s capacity grew 21 percent. Reduced profits from this excess capacity incentivized carriers to consolidate through mergers and acquisitions. Since 2016, the number of major ocean carriers in the U.S. east-west trade routes dropped from around 15 to fewer than 10. To better use capacity, carriers have formed vessel-sharing agreements. However, some exporters say these alliances further limit service options, particularly to smaller destinations.

Adding to these longstanding issues, a deluge of containerized imports to the United States over the past year, has made it extremely difficult to export containerized products—including agricultural products. Stresses posed by record-high volumes have created unprecedented challenges to secure ocean service, find available containers, and absorb rising freight rates and ancillary charges ([Grain Transportation Report, June 24, 2021](#)).

Even before the EO, FMC had taken steps to address port congestion and ocean carrier practices. In March 2020, the FMC initiated [a fact-finding investigation](#) to find operational solutions in delivery-system issues due to COVID-19. In November, the investigation expanded to examine ocean carriers operating in alliances and calling the Ports of Long Beach and Los Angeles or the Port of New York and New Jersey. On June 15, 2021, the U.S. House of Representatives’ Subcommittee on the Coast Guard and Maritime Transportation [held a hearing](#) on impacts of shipping container shortages, delays, and excessive demand on the North American Supply Chain. Building on FMC’s previous work to date, the EO outlines possible directions for FMC to consider in response to shipper concerns. For instance, the order urged FMC to

- Vigorously enforce existing rules against carriers charging American exporters exorbitant fees such as those for port delays;
- Consider further rulemakings to improve detention and demurrage practices and enforcement of related Shipping Act prohibitions; and
- Work with the Department of Justice (DOJ) to prosecute companies for anti-competitive conduct.

The order also establishes a White House Competition Council “to address overconcentration, monopolization, and unfair competition.” Council members include the Secretary of Agriculture and Secretary of Transportation, and the FMC and STB chairs are also invited to participate.

Consolidation and Regulation in the Freight Rail Industry

The Staggers Rail Act of 1980 partially deregulated the railroad industry, enabling railroads to respond to competitive market forces and eliminating heavy-handed rate and route regulations. Increased price flexibility was intended to generate enough return that railroads could improve and invest in infrastructure. In this way, they would meet the capacity demands of shippers. Although some shippers would still face higher rates than others—particularly for routes and commodities with limited competition—all rates were required to be reasonable. At present, the main regulatory option for shippers facing limited competition is to dispute their rates through STB. However, shippers have described STB’s processes as too lengthy and expensive to be effective.¹

Between 1980 and 2000, railroads consolidated significantly, and railroad rates generally declined. In 1976, there were 30 Class I railroads, but there have been only 7 operating since the late 1990s.² In recent years, the top 2 railroads accounted for 68 percent of originated Class I grain carloads. The top four railroads are geographically concentrated, with two railroads dominating in each half of the country. Because of the rail industry’s consolidation, many grain shippers are a “captive” market, having access to only a single railroad. Following a series of mergers in the 1990s, railroad rates between 2000 and 2019 generally increased. As rates have increased, regulatory attention has focused on enhancing competition within the consolidated industry and improving the rate dispute process.

In late 2016, [STB proposed new reciprocal switching rules](#), which would require an incumbent railroad to interchange with nearby competitors for a set interchange fee. However, STB has not yet acted on the proposal. In 2019, the [STB also proposed Final Offer Rate Review](#), a new rate dispute procedure for use in smaller cases.

The July 9 EO recommended STB consider “competitive access solutions” to shippers’ concerns. This broad category of policies attempts to enhance competition within the constraints of the existing infrastructure and geography by providing shippers more access to competitors’ network and service. The various competitive access solutions differ from each other in the details of exactly how they provide access to competitors. For instance, the EO encouraged STB to

- Revisit the idea of reciprocal switching;
- Consider adopting bottleneck rate rules, which would require railroads to quote a price for service to any interchange point on its network; and
- Look into concerns over interchange commitments (also known as “paper barriers”). These arrangements arise when a Class I railroad sells track to a short line railroad while requiring the short line to interchange only with that Class I.

Looking Ahead

The EO has already generated Federal regulatory action that could lead to changes in ocean and rail shipping. Following the order, the U.S. Department of Justice and FMC signed a Memorandum of Understanding on July 12 to foster increased cooperation and communication in their respective oversight and enforcement responsibilities of the ocean liner shipping industry.

In a [July 9 statement](#), the current STB chair encouraged the other “Board members to prioritize and strongly consider the concepts embodied in several measures, which are already pending or have been recommended by Board staff or stakeholders, including but not limited to reforming the Board’s competitive access policies; enhancing shipper visibility into first mile/last mile service; and increasing the practical accessibility of rate relief measures to shippers in market dominant situations.”

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¹ See, for example, shipper comments in STB docket Ex Parte No. 665 (Sub-No. 2), “Expanding Access to Rate Relief.”

² Railroad classification depends on annual freight revenue. In 2019, Class I railroads earned revenues above \$504.80 million; Class II railroads earned between \$40.38 and \$504.80 million; and Class III earned below \$40.38 million.

Grain Transportation Indicators

Table 1

Grain transport cost indicators¹

For the week ending	Truck	Rail		Barge	Ocean	
		Non-Shuttle	Shuttle		Gulf	Pacific
07/21/21	224	292	217	153	376	319
07/14/21	224	292	214	153	380	328

¹Indicator: Base year 2000 = 100. Weekly updates include truck = diesel (\$/gallon); rail = near-month secondary rail market bid and monthly tariff rate with fuel surcharge (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); ocean = routes to Japan (\$/metric ton); n/a = not available.

Source: USDA, Agricultural Marketing Service.

Table 2

Market Update: U.S. origins to export position price spreads (\$/bushel)

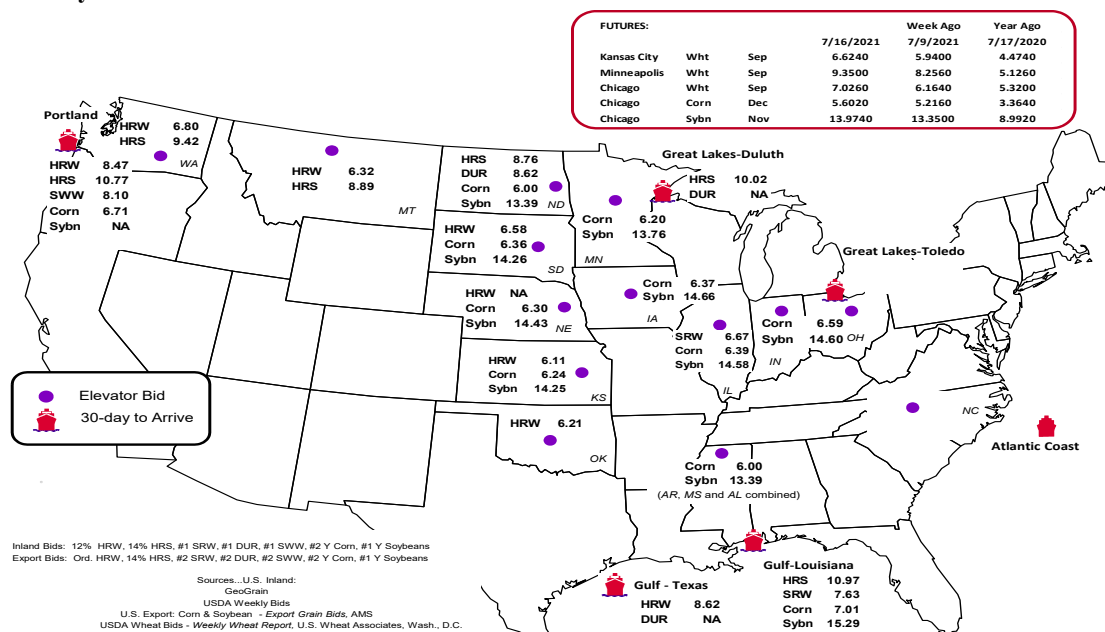
Commodity	Origin-destination	7/16/2021	7/9/2021
Corn	IL-Gulf	-0.62	-0.44
Corn	NE-Gulf	-0.71	-0.52
Soybean	IA-Gulf	-0.63	-0.62
HRW	KS-Gulf	-2.51	-2.40
HRS	ND-Portland	-2.01	-1.85

Note: nq = no quote; n/a = not available; HRW = hard red winter wheat; HRS = hard red spring wheat.

Source: USDA, Agricultural Marketing Service.

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

Figure 1
Grain bid summary



Rail Transportation

Table 3

Rail deliveries to port (carloads)¹

For the week ending	Mississippi		Pacific	Atlantic &		Total	Week ending	Cross-border Mexico ³
	Gulf	Texas Gulf	Northwest	East Gulf				
7/14/2021 ^p	22	1,218	3,302	0		4,542	7/10/2021	2,812
7/07/2021 ^r	106	659	2,960	0		3,725	7/3/2021	2,037
2021 YTD ^r	35,100	40,983	171,023	9,887		256,993	2021 YTD	77,378
2020 YTD ^r	11,407	24,262	129,497	5,523		170,689	2020 YTD	66,808
2021 YTD as % of 2020 YTD	308	169	132	179		151	% change YTD	116
Last 4 weeks as % of 2020 ²	77	88	81	0		80	Last 4wks. % 2020	113
Last 4 weeks as % of 4-year avg. ²	47	92	73	0		71	Last 4wks. % 4 yr.	114
Total 2020	45,294	64,116	299,882	24,458		433,750	Total 2020	126,407
Total 2019	40,974	51,167	251,181	16,192		359,514	Total 2019	127,622

¹Data is incomplete as it is voluntarily provided.

²Compared with same 4-weeks in 2020 and prior 4-year average.

³Cross-border weekly data is approximately 15 percent below the Association of American Railroads' reported weekly carloads received by Mexican railroads to reflect switching between Kansas City Southern de Mexico (KCSM) and Grupo Mexico.

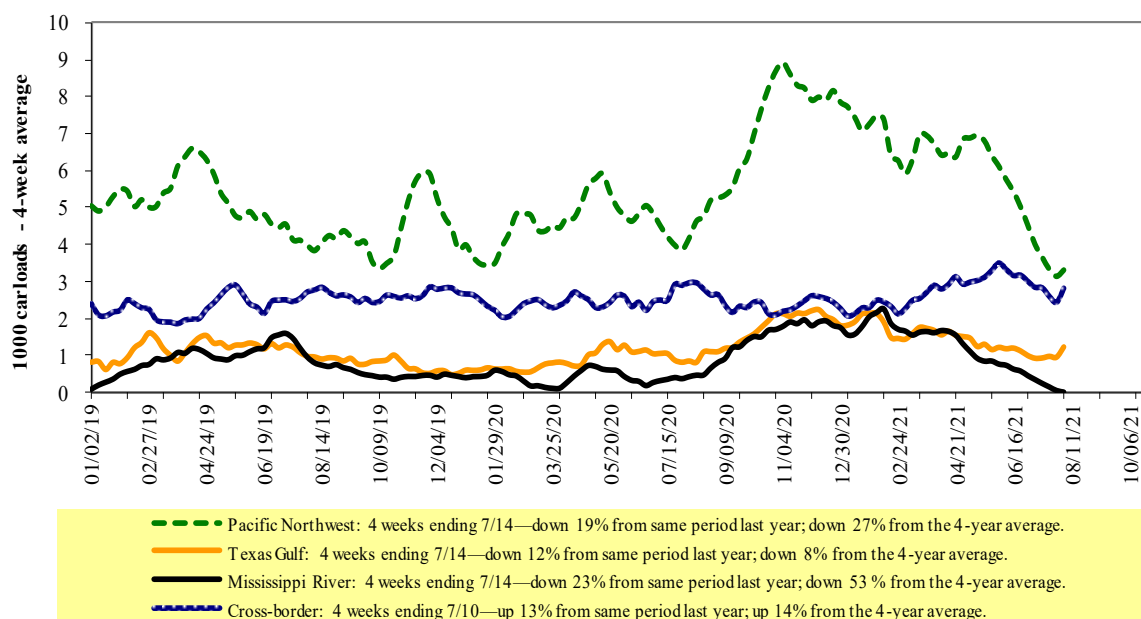
YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available; wks. = weeks; avg. = average.

Source: USDA, Agricultural Marketing Service.

Railroads originate approximately 24 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2

Rail deliveries to port



Source: USDA, Agricultural Marketing Service.

Table 4

Class I rail carrier grain car bulletin (grain carloads originated)

For the week ending: 7/10/2021	East		West			U.S. total	Canada	
	CSXT	NS	BNSF	KCS	UP		CN	CP
This week	2,087	2,212	7,715	896	4,226	17,136	2,245	2,891
This week last year	1,209	2,440	9,389	1,034	5,184	19,256	4,510	4,097
2021 YTD	51,996	69,374	335,591	29,973	172,169	659,103	120,688	140,727
2020 YTD	45,922	65,495	297,892	28,966	139,034	577,309	111,485	124,680
2021 YTD as % of 2020 YTD	113	106	113	103	124	114	108	113
Last 4 weeks as % of 2020*	121	93	91	108	106	98	68	88
Last 4 weeks as % of 3-yr. avg.**	100	84	82	104	102	89	75	93
Total 2020	91,659	130,335	613,630	57,782	296,701	1,190,107	238,468	261,778

*The past 4 weeks of this year as a percent of the same 4 weeks last year.

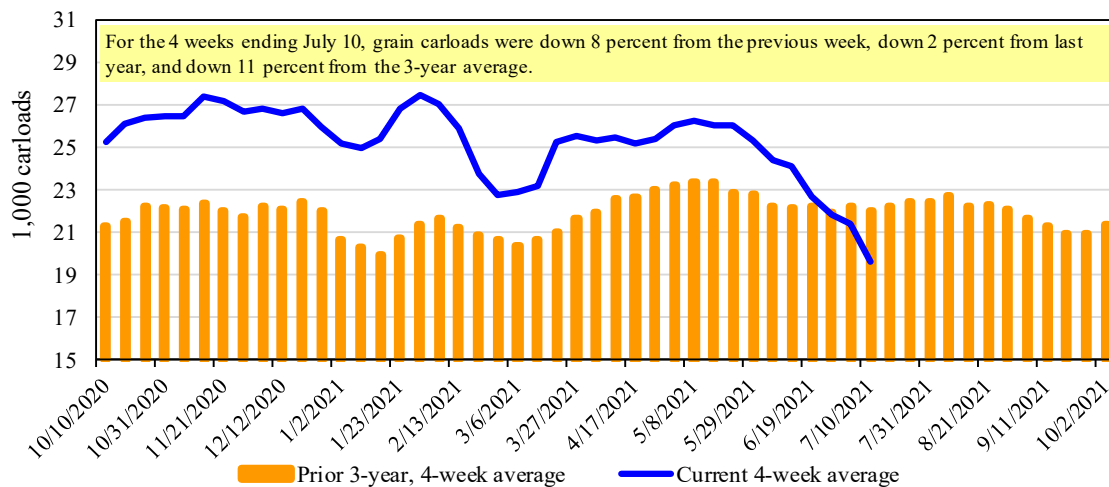
**The past 4 weeks as a percent of the same period from the prior 3-year average. YTD = year-to-date; avg. = average; yr. = year.

Note: NS = Norfolk Southern; KCS = Kansas City Southern; UP = Union Pacific; CN = Canadian National; CP = Canadian Pacific.

Source: Association of American Railroads.

Figure 3

Total weekly U.S. Class I railroad grain carloads



Source: Association of American Railroads.

Table 5

Railcar auction offerings¹ (\$/car)²

For the week ending: 7/15/2021		Delivery period							
		Jul-21	Jul-20	Aug-21	Aug-20	Sep-21	Sep-20	Oct-21	Oct-20
BNSF ³	COT grain units	no offer	n/a	0	0	no bids	0	no bids	0
	COT grain single-car	no offer	n/a	0	0	0	3	2	0
UP ⁴	GCAS/Region 1	no offer	n/a	no offer	no offer	no offer	no offer	n/a	no offer
	GCAS/Region 2	no offer	n/a	no offer	no bid	no offer	no bid	n/a	no offer

¹Auction offerings are for single-car and unit train shipments only.

²Average premium/discount to tariff, last auction. n/a = not available.

³BNSF - COT = BNSF Railway Certificate of Transportation; north grain and south grain bids were combined effective the week ending 6/24/06.

⁴UP - GCAS = Union Pacific Railroad Grain Car Allocation System.

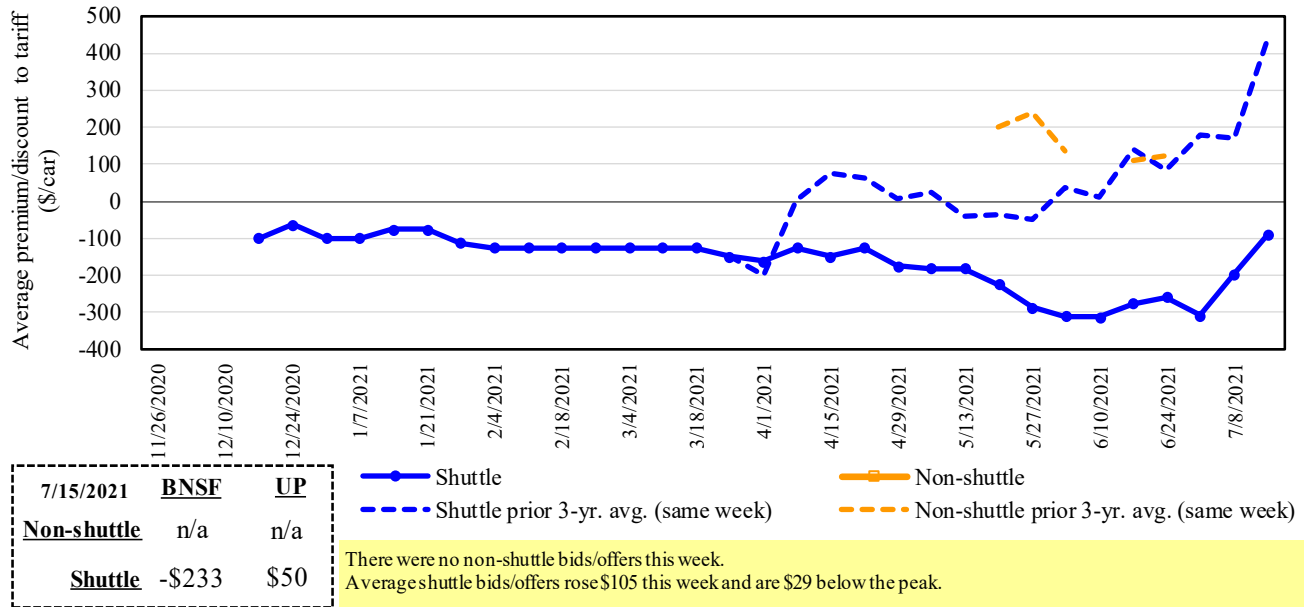
Region 1 includes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

Source: USDA, Agricultural Marketing Service.

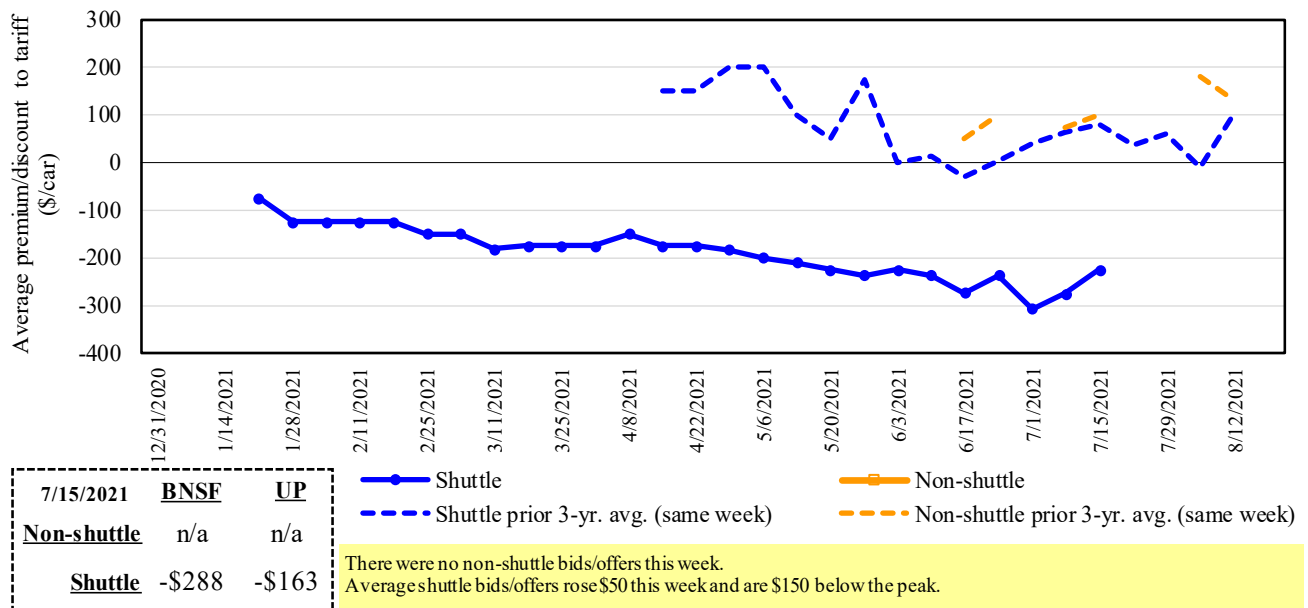
The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/supply.

Figure 4
Bids/offers for railcars to be delivered in July 2021, secondary market



Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad.
 Source: USDA, Agricultural Marketing Service.

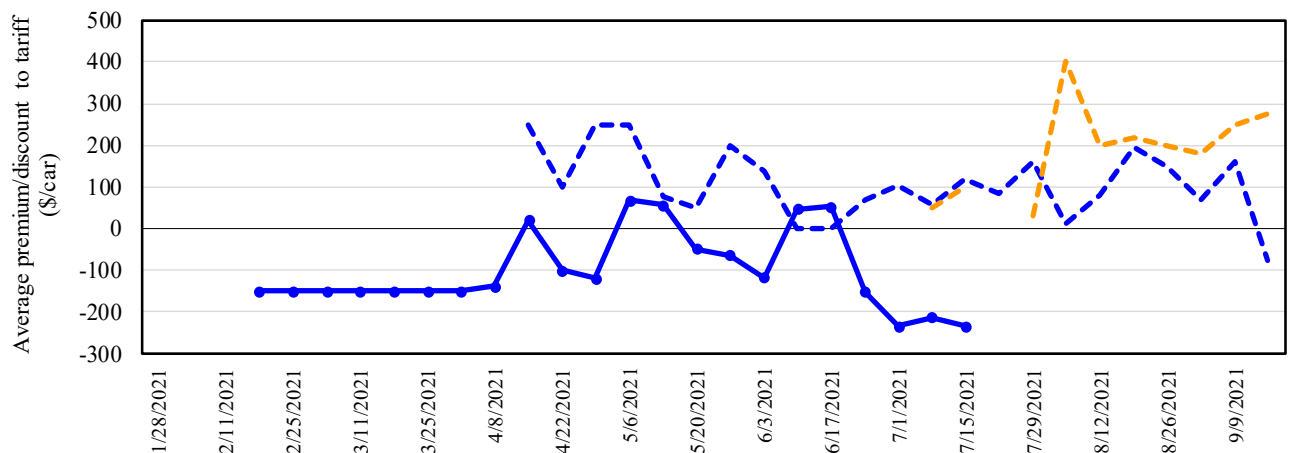
Figure 5
Bids/offers for railcars to be delivered in August 2021, secondary market



Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad.
 Source: USDA, Agricultural Marketing Service.

Figure 6

Bids/offers for railcars to be delivered in September 2021, secondary market



7/15/2021	BNSF	UP	Shuttle	Non-shuttle
Non-shuttle	n/a	n/a	Shuttle prior 3-yr. avg. (same week)	Non-shuttle prior 3-yr. avg. (same week)
Shuttle	-\$267	-\$200	There were no non-shuttle bids/offers this week. Average shuttle bids/offers fell \$21 this week and are \$302 below the peak.	

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad.
Source: USDA, Agricultural Marketing Service.

Table 6

Weekly secondary railcar market (\$/car)¹

For the week ending: 7/15/2021		Delivery period					
		Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
Non-shuttle	BNSF-GF	n/a	n/a	n/a	n/a	n/a	n/a
	Change from last week	n/a	n/a	n/a	n/a	n/a	n/a
	Change from same week 2020	n/a	n/a	n/a	n/a	n/a	n/a
	UP-Pool	n/a	n/a	n/a	n/a	n/a	n/a
	Change from same week 2020	n/a	n/a	n/a	n/a	n/a	n/a
Shuttle	BNSF-GF	(233)	(288)	(267)	694	500	n/a
	Change from last week	48	38	(42)	(19)	n/a	n/a
	Change from same week 2020	n/a	(538)	(567)	(56)	n/a	n/a
	UP-Pool	50	(163)	(200)	700	n/a	n/a
	Change from same week 2020	n/a	(300)	(250)	275	n/a	n/a

¹Average premium/discount to tariff, \$/car-last week.

Note: Bids listed are market indicators only and are not guaranteed prices. n/a = not available; GF = guaranteed freight; Pool = guaranteed pool;

BNSF = BNSF Railway; UP = Union Pacific Railroad.

Data from James B. Joiner Co., Tradewest Brokerage Co.

Source: USDA, Agricultural Marketing Service.

The **tariff rail rate** is the base price of freight rail service. Together with **fuel surcharges** and any **auction and secondary rail** values, the tariff rail rate constitutes the full cost of shipping by rail. Typically, auction and secondary rail values are a small fraction of the full cost of shipping by rail relative to the tariff rate. However, during times of high rail demand or short supply, high auction and secondary rail values can exceed the cost of the tariff rate plus fuel surcharge.

Table 7

Tariff rail rates for unit and shuttle train shipments¹

July 2021	Origin region ³	Destination region ³	Tariff rate/car	Fuel surcharge per car	Tariff plus surcharge per:		Percent change Y/Y ⁴
					metric ton	bushel ²	
Unit train							
Wheat	Wichita, KS	St. Louis, MO	\$3,695	\$116	\$37.85	\$1.03	5
	Grand Forks, ND	Duluth-Superior, MN	\$4,208	\$0	\$41.79	\$1.14	-3
	Wichita, KS	Los Angeles, CA	\$7,115	\$0	\$70.66	\$1.92	-2
	Wichita, KS	New Orleans, LA	\$4,525	\$205	\$46.97	\$1.28	3
	Sioux Falls, SD	Galveston-Houston, TX	\$6,851	\$0	\$68.03	\$1.85	-2
	Colby, KS	Galveston-Houston, TX	\$4,801	\$224	\$49.90	\$1.36	3
	Amarillo, TX	Los Angeles, CA	\$5,121	\$312	\$53.95	\$1.47	4
Corn	Champaign-Urbana, IL	New Orleans, LA	\$3,900	\$231	\$41.03	\$1.04	4
	Toledo, OH	Raleigh, NC	\$7,833	\$0	\$77.79	\$1.98	15
	Des Moines, IA	Davenport, IA	\$2,455	\$49	\$24.87	\$0.63	3
	Indianapolis, IN	Atlanta, GA	\$5,979	\$0	\$59.37	\$1.51	3
	Indianapolis, IN	Knoxville, TN	\$5,040	\$0	\$50.05	\$1.27	3
	Des Moines, IA	Little Rock, AR	\$3,900	\$144	\$40.16	\$1.02	5
	Des Moines, IA	Los Angeles, CA	\$5,780	\$419	\$61.56	\$1.56	7
Soybeans	Minneapolis, MN	New Orleans, LA	\$3,631	\$241	\$38.45	\$1.05	6
	Toledo, OH	Huntsville, AL	\$6,595	\$0	\$65.49	\$1.78	17
	Indianapolis, IN	Raleigh, NC	\$7,125	\$0	\$70.75	\$1.93	3
	Indianapolis, IN	Huntsville, AL	\$5,247	\$0	\$52.11	\$1.42	3
	Champaign-Urbana, IL	New Orleans, LA	\$4,645	\$231	\$48.42	\$1.32	4
Shuttle train							
Wheat	Great Falls, MT	Portland, OR	\$4,018	\$0	\$39.90	\$1.09	-3
	Wichita, KS	Galveston-Houston, TX	\$4,236	\$0	\$42.07	\$1.14	-3
	Chicago, IL	Albany, NY	\$6,376	\$0	\$63.32	\$1.72	-10
	Grand Forks, ND	Portland, OR	\$5,676	\$0	\$56.37	\$1.53	-2
	Grand Forks, ND	Galveston-Houston, TX	\$5,996	\$0	\$59.54	\$1.62	-2
	Colby, KS	Portland, OR	\$6,012	\$368	\$63.35	\$1.72	4
	Corn	Minneapolis, MN	Portland, OR	\$5,180	\$0	\$51.44	\$1.31
Sioux Falls, SD		Tacoma, WA	\$5,140	\$0	\$51.04	\$1.30	0
Champaign-Urbana, IL		New Orleans, LA	\$3,820	\$231	\$40.23	\$1.02	4
Lincoln, NE		Galveston-Houston, TX	\$3,880	\$0	\$38.53	\$0.98	0
Des Moines, IA		Amarillo, TX	\$4,320	\$181	\$44.70	\$1.14	5
Minneapolis, MN		Tacoma, WA	\$5,180	\$0	\$51.44	\$1.31	0
Council Bluffs, IA		Stockton, CA	\$5,100	\$0	\$50.65	\$1.29	2
Soybeans	Sioux Falls, SD	Tacoma, WA	\$5,850	\$0	\$58.09	\$1.58	0
	Minneapolis, MN	Portland, OR	\$5,900	\$0	\$58.59	\$1.59	0
	Fargo, ND	Tacoma, WA	\$5,750	\$0	\$57.10	\$1.55	0
	Council Bluffs, IA	New Orleans, LA	\$4,875	\$267	\$51.06	\$1.39	4
	Toledo, OH	Huntsville, AL	\$4,945	\$0	\$49.11	\$1.34	3
	Grand Island, NE	Portland, OR	\$5,260	\$377	\$55.97	\$1.52	5

¹A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of

75-120 cars that meet railroad efficiency requirements.

²Approximate load per car = 111 short tons (100.7 metric tons): corn 56 pounds per bushel (lbs/bu), wheat and soybeans 60 lbs/bu.

³Regional economic areas are defined by the Bureau of Economic Analysis (BEA).

⁴Percentage change year over year (Y/Y) calculated using tariff rate plus fuel surcharge.

Source: BNSF Railway, Canadian National Railway, CSX Transportation, and Union Pacific Railroad.

Table 8

Tariff rail rates for U.S. bulk grain shipments to Mexico

Date: July 2021			Tariff rate per car ¹	Fuel surcharge per car ²	Tariff rate plus fuel surcharge per:		Percent change ⁴ Y/Y
Commodity	Origin state	Destination region			metric ton ³	bushel ³	
Wheat	MT	Chihuahua, CI	\$7,384	\$0	\$75.45	\$2.05	-2
	OK	Cuautitlan, EM	\$6,813	\$160	\$71.25	\$1.94	2
	KS	Guadalajara, JA	\$7,531	\$703	\$84.13	\$2.29	4
	TX	Salinas Victoria, NL	\$4,347	\$97	\$45.41	\$1.23	2
Corn	IA	Guadalajara, JA	\$8,902	\$604	\$97.13	\$2.46	3
	SD	Celaya, GJ	\$8,140	\$0	\$83.17	\$2.11	0
	NE	Queretaro, QA	\$8,300	\$330	\$88.18	\$2.24	3
	SD	Salinas Victoria, NL	\$6,905	\$0	\$70.55	\$1.79	0
	MO	Tlahpantla, EM	\$7,665	\$322	\$81.61	\$2.07	3
	SD	Torreón, CU	\$7,690	\$0	\$78.57	\$1.99	0
Soybeans	MO	Bojay (Tula), HG	\$8,547	\$567	\$93.12	\$2.53	3
	NE	Guadalajara, JA	\$9,157	\$593	\$99.61	\$2.71	3
	IA	El Castillo, JA	\$9,410	\$0	\$96.15	\$2.61	-1
	KS	Torreón, CU	\$8,014	\$411	\$86.08	\$2.34	3
Sorghum	NE	Celaya, GJ	\$7,772	\$535	\$84.88	\$2.15	3
	KS	Queretaro, QA	\$8,108	\$200	\$84.88	\$2.15	2
	NE	Salinas Victoria, NL	\$6,713	\$161	\$70.23	\$1.78	2
	NE	Torreón, CU	\$7,092	\$376	\$76.31	\$1.94	3

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements.

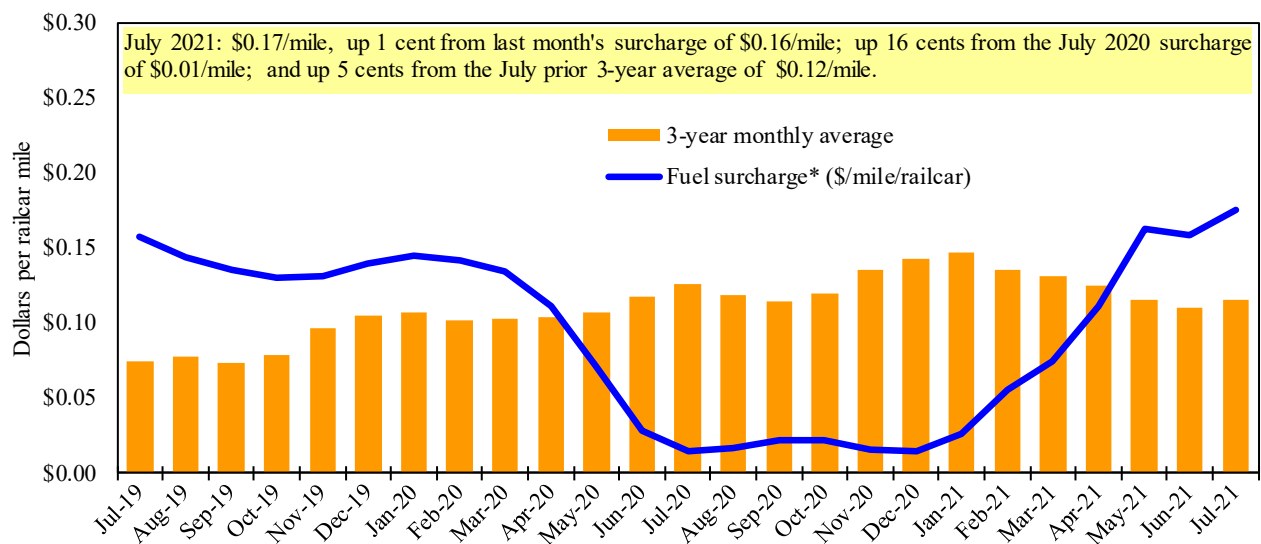
²Fuel surcharge adjusted to reflect the change in Ferrocarril Mexicano, S.A. de C.V railroad fuel surcharge policy as of 10/01/2009.

³Approximate load per car = 97.87 metric tons: Corn & Sorghum 56 lbs/bu, Wheat & Soybeans 60 lbs/bu.

⁴Percentage change calculated using tariff rate plus fuel surcharge; Y/Y = year over year.

Sources: BNSF Railway, Union Pacific Railroad, Kansas City Southern.

Figure 7

Railroad fuel surcharges, North American weighted average¹

¹ Weighted by each Class I railroad's proportion of grain traffic for the prior year.

* Beginning January 2009, the Canadian Pacific fuel surcharge is computed by a monthly average of the bi-weekly fuel surcharge.

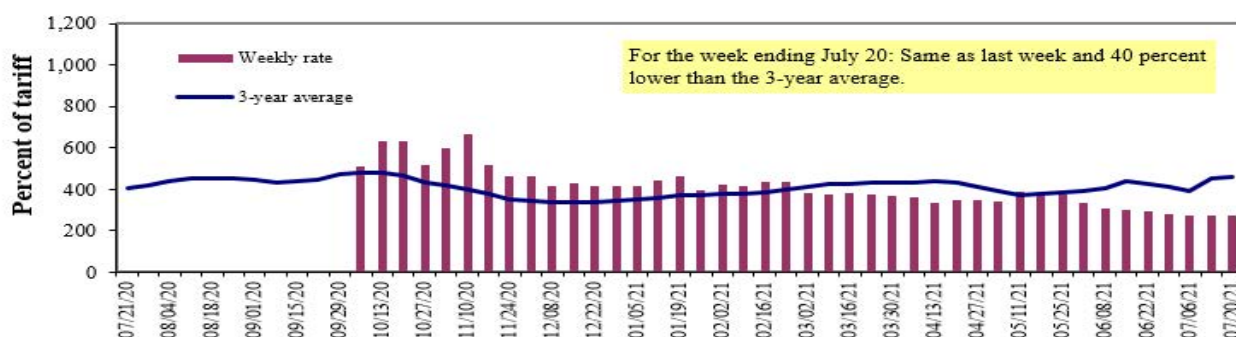
**CSX strike price changed from \$2.00/gal. to \$3.75/gal. starting January 1, 2015.

Sources: BNSF Railway, Canadian National Railway, CSX Transportation, Canadian Pacific Railway, Union Pacific Railroad, Kansas City Southern Railway, Norfolk Southern Corporation.

Barge Transportation

Figure 8

Illinois River barge freight rate^{1,2,3}



¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average of the 3-year average.

³No rates data from 06/23/20 to 9/29/20 due to the lock closure for rehabilitation and replacement of lock machinery.

The 3-yr avg counts the average of MY2018 and MY2019. MY2020 data is not available. *Source: USDA, Agricultural Marketing Service.

Table 9

Weekly barge freight rates: Southbound only

		Twin Cities	Mid-Mississippi	Lower Illinois River	St. Louis	Cincinnati	Lower Ohio	Cairo-Memphis
Rate¹	7/20/2021	356	281	276	203	204	204	188
	7/13/2021	354	278	275	200	209	209	188
\$/ton	7/20/2021	22.04	14.95	12.81	8.10	9.57	8.24	5.90
	7/13/2021	21.91	14.79	12.76	7.98	9.80	8.44	5.90
Current week % change from the same week:								
	Last year	-16	-18	-	-5	-6	-6	-6
	3-year avg. ²	-20	-31	-40	-29	-26	-27	-25
Rate¹	August	406	320	311	260	266	266	240
	October	581	545	540	438	540	540	419

¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average; ton = 2,000 pounds; "-" not available due to lock closure.

ILL River 3-year avg. is the 4-week moving average of MY18 and MY19. Data for MY20 is unavailable. Source: USDA, Agricultural Marketing Service.

Figure 9

Benchmark tariff rates

Calculating barge rate per ton:

$$(\text{Rate} * 1976 \text{ tariff benchmark rate per ton}) / 100$$

Select applicable index from market quotes are included in tables on this page. The 1976 benchmark rates per ton are provided in map.

Map Credit: USDA, Agricultural Marketing Service

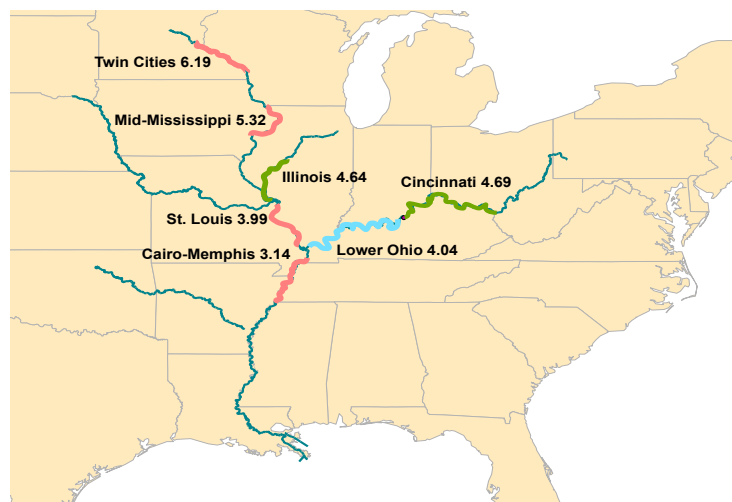
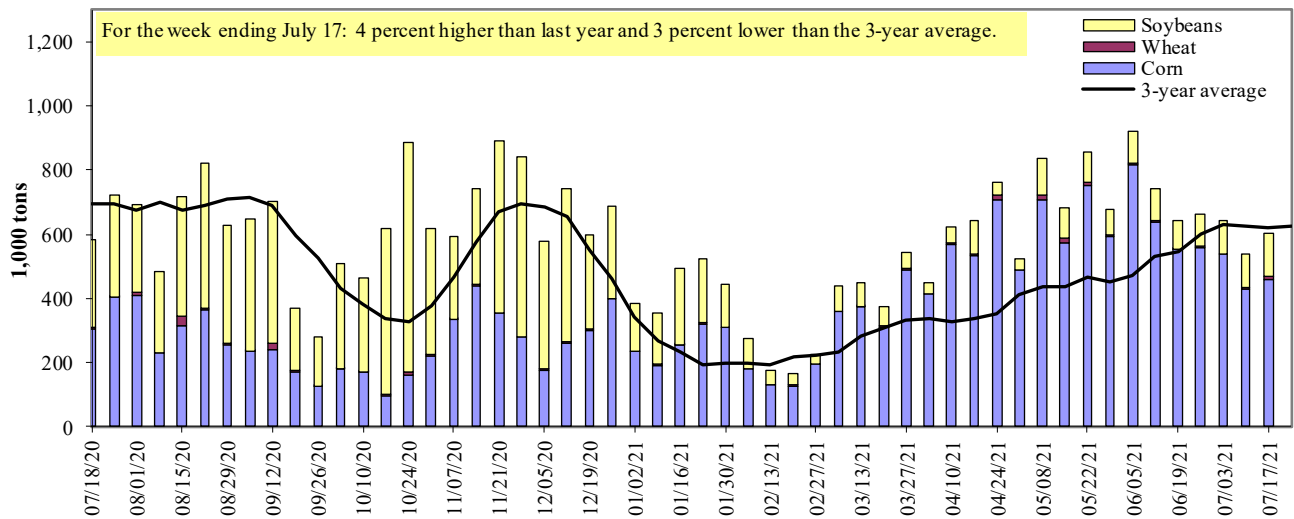


Figure 10

Barge movements on the Mississippi River¹ (Locks 27 - Granite City, IL)



¹ The 3-year average is a 4-week moving average.

Source: U.S. Army Corps of Engineers.

Table 10

Barge grain movements (1,000 tons)

For the week ending 07/17/2021	Corn	Wheat	Soybeans	Other	Total
Mississippi River					
Rock Island, IL (L15)	251	6	56	3	317
Winfield, MO (L25)	359	8	89	3	459
Alton, IL (L26)	440	8	118	3	569
Granite City, IL (L27)	459	8	137	3	607
Illinois River (La Grange)					
	73	3	25	0	101
Ohio River (Olmsted)					
	63	18	25	2	108
Arkansas River (L1)					
	0	34	0	0	34
Weekly total - 2021	522	60	162	5	749
Weekly total - 2020	409	71	344	2	825
2021 YTD ¹	17,072	834	4,811	198	22,915
2020 YTD ¹	10,240	1,019	6,569	92	17,921
2021 as % of 2020 YTD	167	82	73	215	128
Last 4 weeks as % of 2020 ²	140	77	44	53	96
Total 2020	18,942	1,765	19,205	237	40,149

¹ Weekly total, YTD (year-to-date), and calendar year total include MI/27, OH/Olmsted, and AR/1; Other refers to oats, barley, sorghum, and rye.

Total may not add exactly due to rounding.

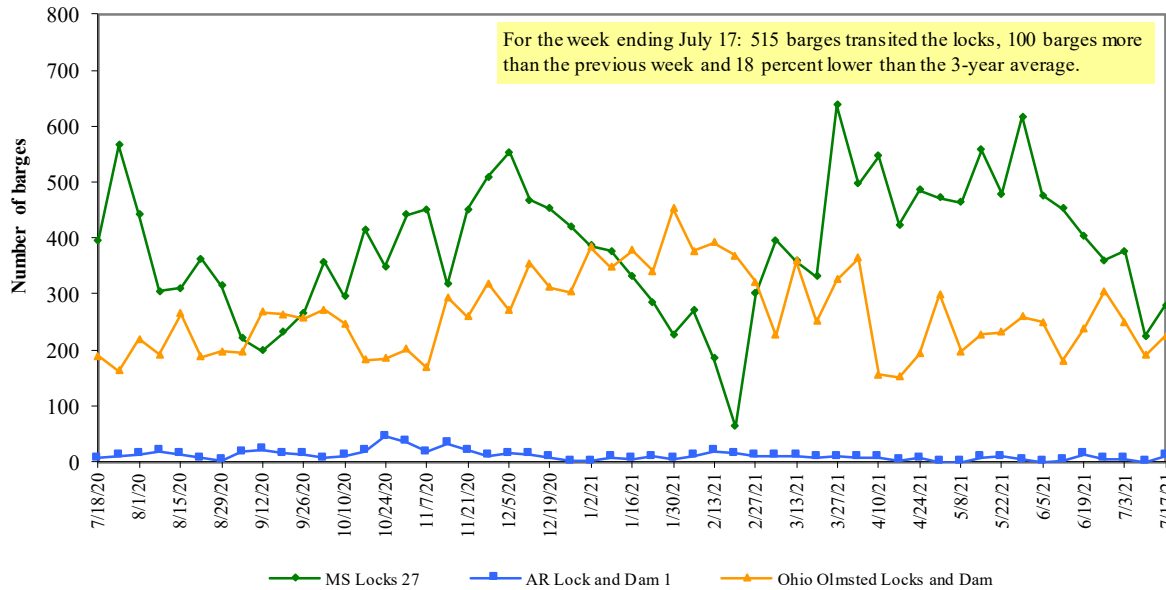
² As a percent of same period in 2020.

Note: L (as in "L15") refers to a lock, locks, or locks and dam facility.

Source: U.S. Army Corps of Engineers.

Figure 11

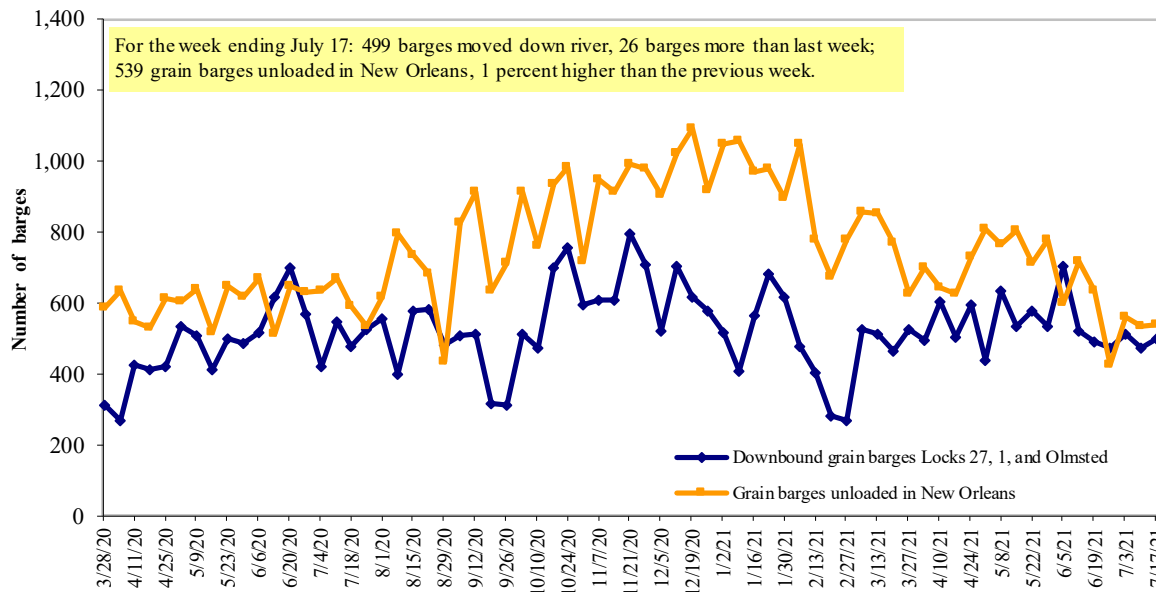
Upbound empty barges transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Olmsted Locks and Dam



Source: U.S. Army Corps of Engineers.

Figure 12

Grain barges for export in New Orleans region



Note: Olmsted = Olmsted Locks and Dam.

Source: U.S. Army Corps of Engineers and USDA, Agricultural Marketing Service.

Truck Transportation

The **weekly diesel price** provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

Table 11

Retail on-highway diesel prices, week ending 7/19/2021 (U.S. \$/gallon)

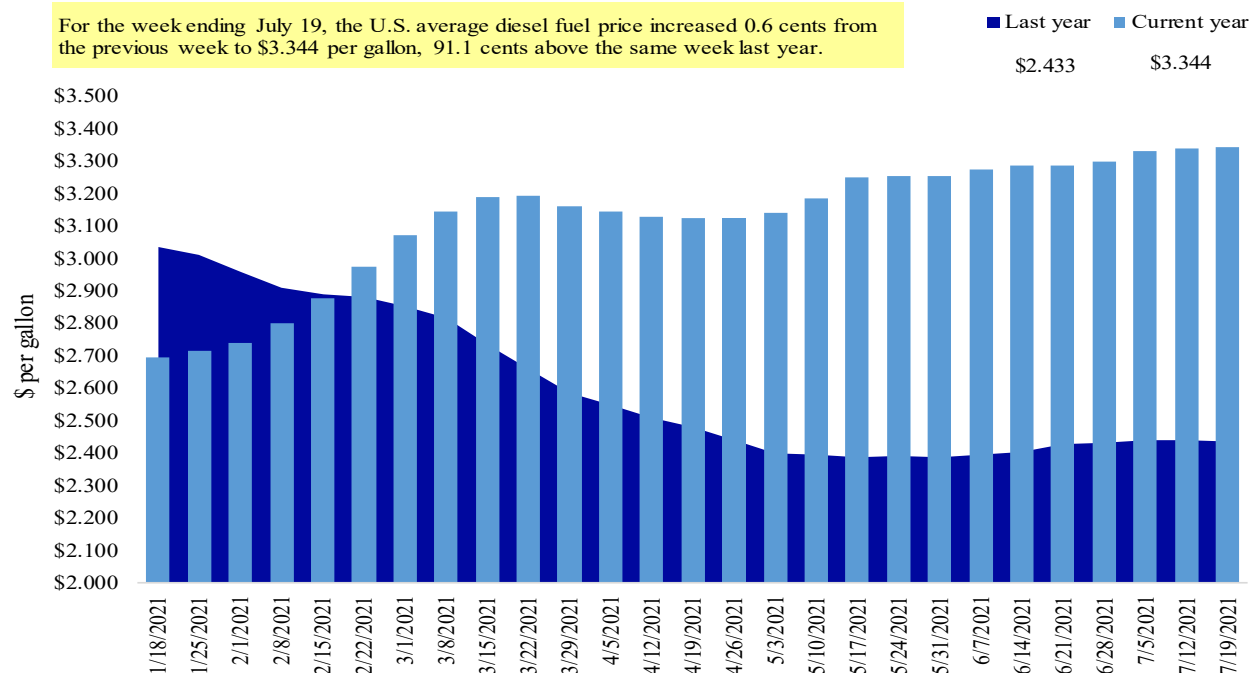
Region	Location	Price	Change from	
			Week ago	Year ago
I	East Coast	3.312	0.000	0.792
	New England	3.251	0.006	0.625
	Central Atlantic	3.478	0.001	0.779
	Lower Atlantic	3.211	-0.002	0.834
II	Midwest	3.264	0.003	0.955
III	Gulf Coast	3.083	0.000	0.885
IV	Rocky Mountain	3.634	0.040	1.291
	West Coast	3.929	0.024	0.975
V	West Coast less California	3.598	0.030	1.001
	California	4.205	0.018	0.957
Total	United States	3.344	0.006	0.911

¹Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel.

Source: U.S. Department of Energy, Energy Information Administration.

Figure 13

Weekly diesel fuel prices, U.S. average



Source: U.S. Department of Energy, Energy Information Administration, Retail On-Highway Diesel Prices.

Grain Exports

Table 12

U.S. export balances and cumulative exports (1,000 metric tons)

For the week ending	Wheat					All wheat	Corn	Soybeans	Total
	HRW	SRW	HRS	SWW	DUR				
Export balances¹									
7/8/2021	1,614	884	1,585	1,112	8	5,203	10,111	3,234	18,549
This week year ago	1,871	536	1,680	1,151	190	5,428	7,509	7,968	20,904
Cumulative exports-marketing year²									
2020/21 YTD	739	231	577	324	42	1,913	59,748	58,692	120,352
2019/20 YTD	1,312	208	772	399	137	2,827	35,981	38,120	76,928
YTD 2020/21 as % of 2019/20	56	111	75	81	31	68	166	154	156
Last 4 wks. as % of same period 2019/20*	83	181	93	94	4	95	155	43	97
Total 2019/20	9,526	2,318	6,960	4,751	922	24,477	42,622	43,994	111,094
Total 2018/19	8,591	3,204	6,776	5,164	479	24,214	48,924	46,189	119,327

¹ Current unshipped (outstanding) export sales to date.

² Shipped export sales to date; 2021/22 marketing year now in effect for wheat while corn and soybeans remain in effect for the 2020/21 marketing year.

Note: marketing year: wheat = 6/01-5/31, corn and soybeans = 9/01-8/31. YTD = year-to-date; wks. = weeks; HRW= hard red winter; SRW = soft red winter; HRS= hard red spring; SWW= soft white wheat; DUR= durum.

Source: USDA, Foreign Agricultural Service.

Table 13

Top 5 importers¹ of U.S. corn

For the week ending 07/08/2021	Total commitments ²			% change current MY from last MY	Exports ³ 3-yr. avg. 2017-19
	2021/22 next MY	2020/21 current MY	2019/20 last MY		
			- 1,000 mt -		
Mexico	2,044	15,095	14,294	6	14,869
Japan	864	10,859	9,648	13	11,221
Columbia	5	3,883	4,483	(13)	4,830
Korea	65	3,526	2,567	37	4,011
China	10,744	23,261	2,126	994	909
Top 5 importers	13,722	56,623	33,117	71	35,840
Total U.S. corn export sales	16,080	69,859	43,490	61	49,983
% of projected exports	25%	96%	96%		
Change from prior week ²	133	139	981		
Top 5 importers' share of U.S. corn export sales	85%	81%	76%		72%
USDA forecast July 2021	63,613	72,519	45,216	60	
Corn use for ethanol USDA forecast, July 2021	132,080	128,270	123,368	4	

¹Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2019/20; marketing year (MY) = Sep 1 - Aug 31.

²Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. Total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales.

³FAS marketing year ranking reports (carry over plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

Source: USDA, Foreign Agricultural Service.

Table 14

Top 5 importers¹ of U.S. soybeans

For the week ending 07/08/2021	Total commitments ²			% change current MY from last MY	Exports ³ 3-yr. avg. 2017-19
	2021/22 next MY	2020/21 current MY	2019/20 last MY		
			1,000 mt -		- 1,000 mt -
China	4,130	35,827	16,231	121	19,106
Mexico	812	4,785	4,731	1	4,591
Egypt	0	2,777	3,562	(22)	2,980
Indonesia	10	2,318	2,158	7	2,360
Japan	170	2,326	2,385	(2)	2,288
Top 5 importers	5,122	48,033	29,067	65	31,324
Total U.S. soybean export sales	9,689	61,926	46,087	34	49,352
% of projected exports	17%	100%	101%		
change from prior week ²	291	22	313		
Top 5 importers' share of U.S. soybean export sales	53%	78%	63%		63%
USDA forecast, July 2021	56,540	61,853	45,749	135	

¹Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2019/20; marketing year (MY) = Sep 1 - Aug 31.

²Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales and/or accumulated sales.

³FAS marketing year ranking reports (carryover plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

Source: USDA, Foreign Agricultural Service.

Table 15

Top 10 importers¹ of all U.S. wheat

For the week ending 07/08/2021	Total Commitments ²		% change current MY from last MY	Exports ³ 3-yr. avg. 2018-20
	2021/22 current MY	2020/21 last MY		
		1,000 mt -		- 1,000 mt -
Mexico	1,152	855	35	3,388
Philippines	1,081	1,185	(9)	3,121
Japan	812	805	1	2,567
Korea	451	549	(18)	1,501
Nigeria	516	396	30	1,490
China	348	885	(61)	1,268
Taiwan	239	359	(34)	1,187
Indonesia	2	269	(99)	1,131
Thailand	124	174	(29)	768
Italy	54	236	(77)	681
Top 10 importers	4,778	5,712	(16)	17,102
Total U.S. wheat export sales	7,116	8,255	(14)	24,617
% of projected exports	30%	31%		
change from prior week ²	425	764		
Top 10 importers' share of U.S. wheat export sales	67%	69%		69%
USDA forecast, July 2021	23,842	27,030	(12)	

¹Based on USDA, Foreign Agricultural Service(FAS) marketing year ranking reports for 2020/21; Marketing year (MY) = Jun 1 - May 31.

²Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from the previous week's outstanding and/or accumulated sales.

³FAS marketing year final reports (carryover plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number.

Source: USDA, Foreign Agricultural Service.

Table 16

Grain inspections for export by U.S. port region (1,000 metric tons)

Port regions	For the week ending 07/15/21	Previous week*	Current week as % of previous	2021 YTD*	2020 YTD*	2021 YTD as % of 2020 YTD	Last 4-weeks as % of:		2020 total*
							Last year	Prior 3-yr. avg.	
Pacific Northwest									
Wheat	223	172	130	8,559	8,700	98	54	63	15,966
Corn	199	322	62	11,600	5,965	194	110	104	9,969
Soybeans	0	0	n/a	3,758	2,759	136	30	2	14,028
Total	422	494	85	23,917	17,424	137	82	73	39,963
Mississippi Gulf									
Wheat	129	114	114	1,550	2,123	73	132	131	3,422
Corn	564	528	107	27,039	16,788	161	94	108	28,781
Soybeans	69	157	44	10,573	11,698	90	25	24	38,013
Total	763	799	95	39,162	30,609	128	72	77	70,215
Texas Gulf									
Wheat	51	134	38	2,216	2,576	86	58	70	4,248
Corn	51	0	n/a	322	428	75	94	107	723
Soybeans	0	0	n/a	656	7	n/a	n/a	n/a	2,098
Total	102	135	76	3,193	3,011	106	61	73	7,068
Interior									
Wheat	87	30	293	1,557	1,242	125	203	175	2,263
Corn	170	134	127	5,222	4,682	112	86	95	8,683
Soybeans	78	44	179	3,355	3,471	97	73	58	7,274
Total	335	207	162	10,134	9,396	108	94	90	18,220
Great Lakes									
Wheat	25	0	n/a	253	342	74	58	53	891
Corn	0	0	n/a	39	0	n/a	n/a	20	111
Soybeans	0	8	0	34	61	56	n/a	11	1,111
Total	25	8	307	326	402	81	93	26	2,113
Atlantic									
Wheat	1	1	n/a	78	6	n/a	416	272	65
Corn	0	0	n/a	14	8	174	n/a	0	33
Soybeans	4	3	121	1,061	422	252	90	18	1,870
Total	5	4	123	1,153	436	265	98	19	1,968
U.S. total from ports*									
Wheat	516	450	115	14,213	14,988	95	75	83	26,854
Corn	983	985	100	44,236	27,871	159	97	104	48,301
Soybeans	152	212	72	19,437	18,417	106	36	27	64,394
Total	1,651	1,647	100	77,886	61,277	127	77	76	139,548

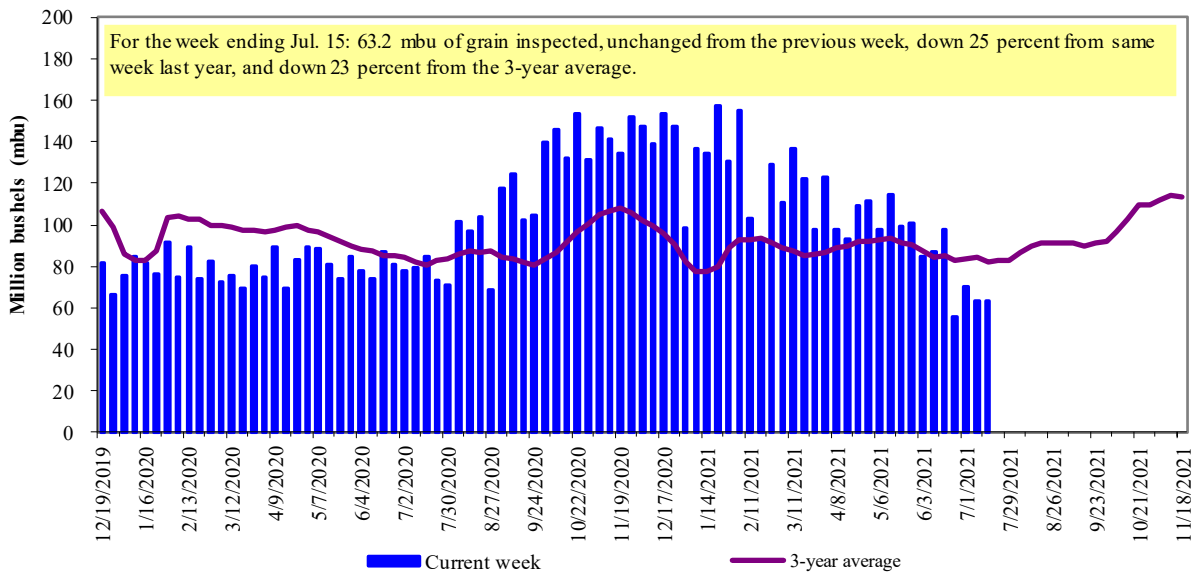
*Data includes revisions from prior weeks; some regional totals may not add exactly due to rounding.

Source: USDA, Federal Grain Inspection Service; YTD= year-to-date; n/a = not applicable or no change.

The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 50 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 55 percent of the U.S. export grain shipments departed through the U.S. Gulf region in 2019.

Figure 14

U.S. grain inspected for export (wheat, corn, and soybeans)

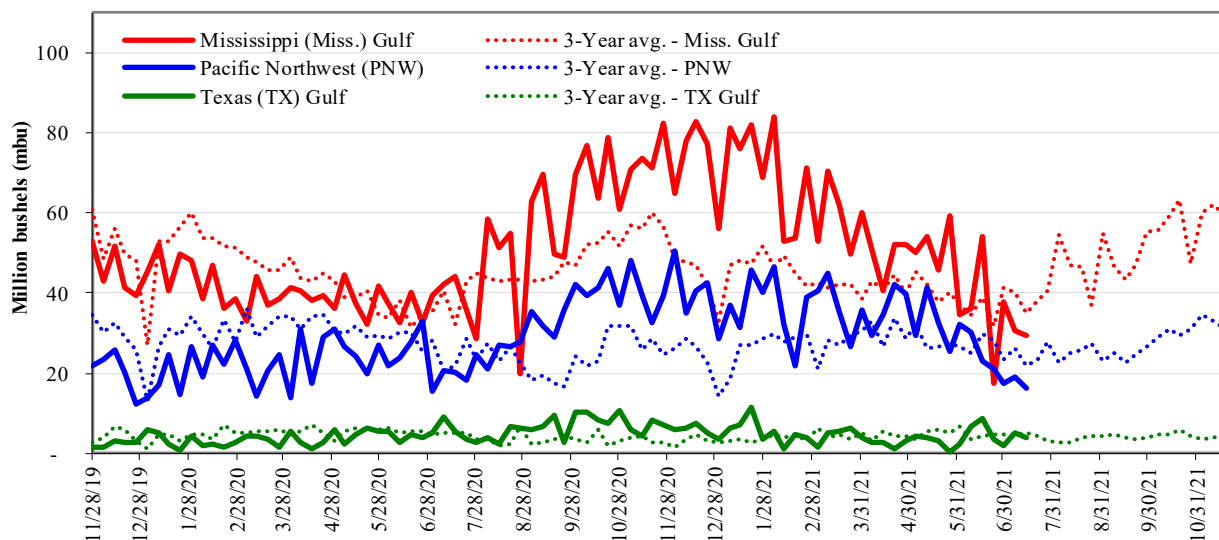


Note: 3-year average consists of 4-week running average.

Source: USDA, Federal Grain Inspection Service.

Figure 15

U.S. Grain inspections: U.S. Gulf and PNW¹ (wheat, corn, and soybeans)



Week ending 07/15/21 inspections (mbu):		Percent change from:				
MS Gulf:	29.5	Last wk:	MS Gulf	TX Gulf	U.S. Gulf	PNW
PNW:	16.0	Last Year (same wk):	down 4	down 22	down 6	down 16
TX Gulf:	3.9	3-yr avg.(4-wk. mov. Avg):	down 33	down 26	down 33	down 20
			down 20	down 20	down 20	down 35

Source: USDA, Federal Grain Inspection Service.

Ocean Transportation

Table 17

Weekly port region grain ocean vessel activity (number of vessels)

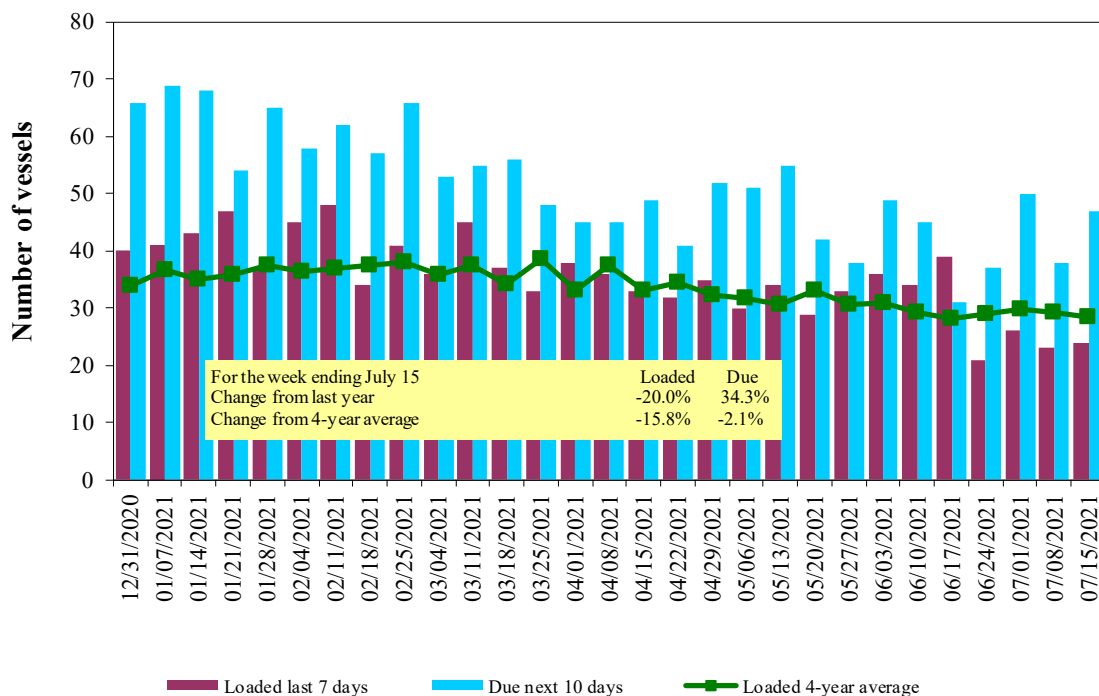
Date	Gulf			Pacific Northwest
	In port	Loaded	Due next	In port
		7-days	10-days	
7/15/2021	27	24	47	9
7/8/2021	20	23	38	5
2020 range	(22...60)	(23...46)	(34...68)	(7...24)
2020 average	37	33	49	15

Note: n/a = not available due to holiday.

Source: USDA, Agricultural Marketing Service.

Figure 16

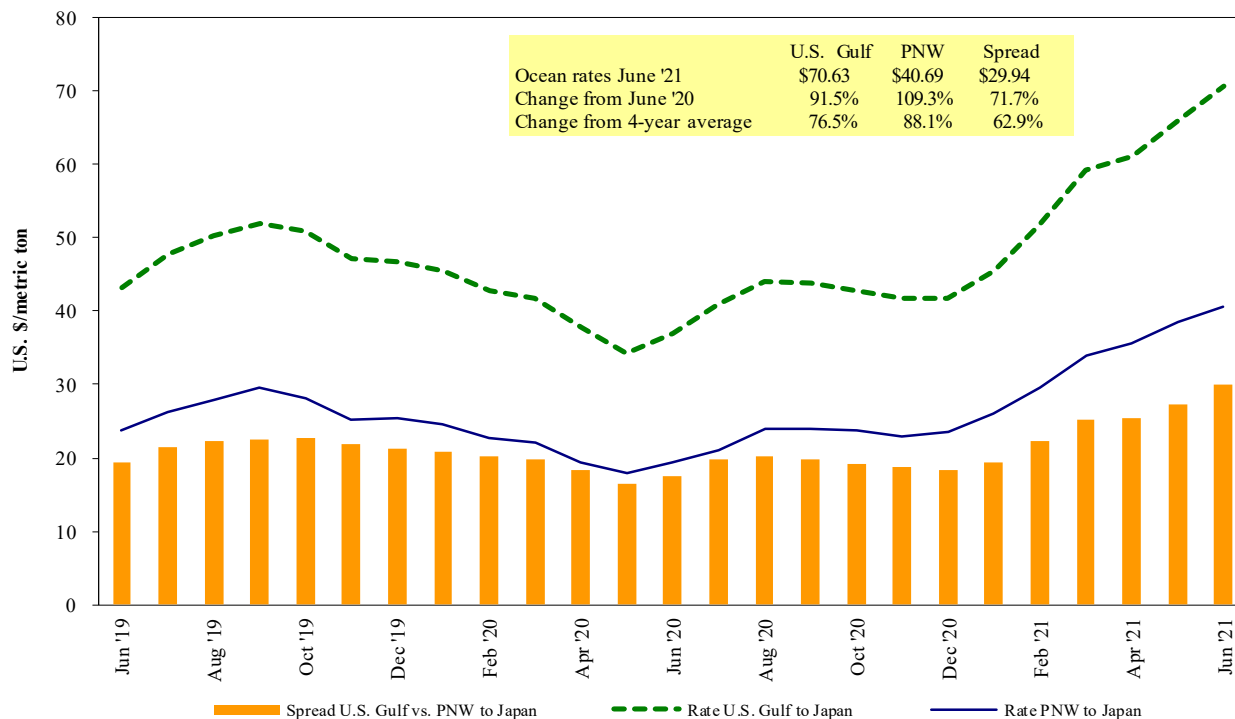
U.S. Gulf¹ vessel loading activity



¹U.S. Gulf includes Mississippi, Texas, and East Gulf.
Source: USDA, Agricultural Marketing Service.

Figure 17

Grain vessel rates, U.S. to Japan



Note: PNW = Pacific Northwest

Source: O'Neil Commodity Consulting

Table 18

Ocean freight rates for selected shipments, week ending 07/17/2021

Export region	Import region	Grain types	Loading date	Volume loads (metric tons)	Freight rate (US\$/metric ton)
U.S. Gulf	Japan	Heavy grain	Oct 1/10	48,000	70.10
U.S. Gulf	Japan	Heavy grain	Aug 21/Sep 9	50,000	60.90
U.S. Gulf	Japan	Heavy grain	Aug 1/10	50,000	69.75
U.S. Gulf	Japan	Heavy grain	Jul 1/15	50,000	64.10
U.S. Gulf	Japan	Grain	May 25/ Jun 25	50,000	46.85 op 47.85
U.S. Gulf	Japan	Heavy grain	Apr 15/May 15	50,000	47.00
U.S. Gulf	Sudan	Wheat	May 20/30	48,000	112.75*
U.S. Gulf	Djibouti	Wheat	Jul 6/16	5,880	85.70*
PNW	Japan	Wheat	Jul 25/ Aug 5	32,590	64.00
PNW	Japan	Wheat	Jul 16/31	30,250	64.35
PNW	Japan	Wheat	Jun 5/15	50,600	49.30
PNW	Yemen	Wheat	Jun 10/20	22,230	132.25*
PNW	Taiwan	Heavy grain	Aug 20/30	35,000	64.20*
PNW	Taiwan	Wheat	Aug 1/10	55,000	54.95
PNW	Taiwan	Wheat	May 29/ Jun 12	45,665	48.00

*50 percent of food aid from the United States is required to be shipped on U.S.-flag vessels.

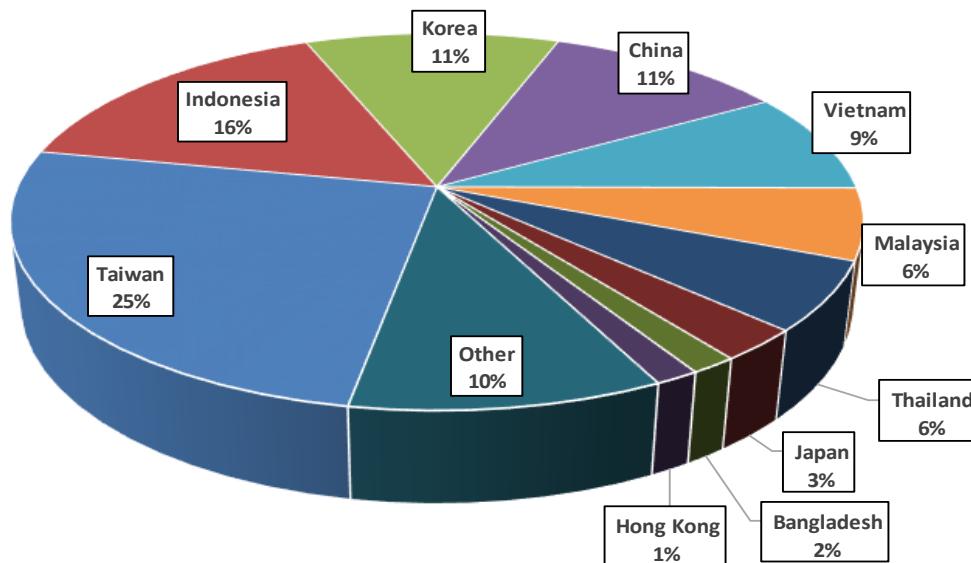
Note: Rates shown are per metric ton (2,204.62 lbs. = 1 metric ton), free on board (F.O.B), except where otherwise indicated;

op = option.

Source: Maritime Research, Inc.

In 2019, containers were used to transport 9 percent of total U.S. waterborne grain exports. Approximately 60 percent of U.S. waterborne grain exports in 2019 went to Asia, of which 14 percent were moved in containers. Approximately 94 percent of U.S. waterborne containerized grain exports were destined for Asia.

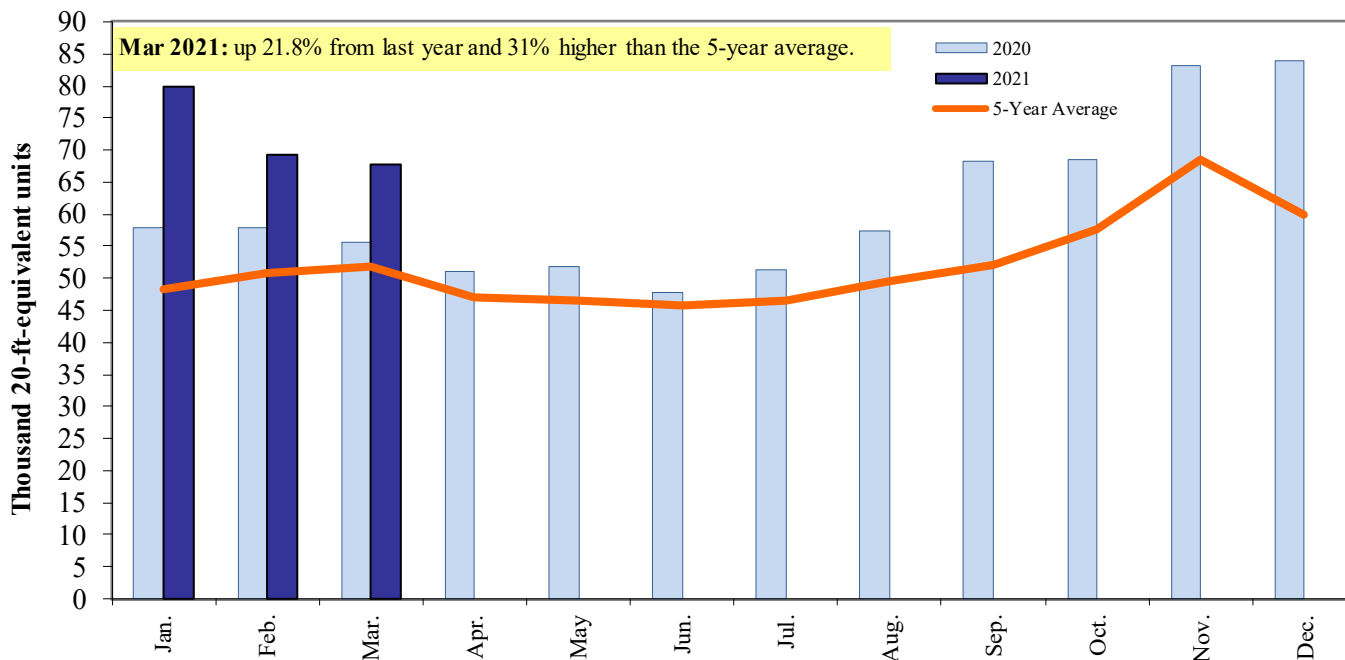
Figure 18
Top 10 destination markets for U.S. containerized grain exports, Jan-Mar 2021



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 1001, 100190, 1002, 1003, 100300, 1004, 100400, 1005, 100590, 1007, 100700, 1102, 110100, 230310, 110220, 110290, 1201, 120100, 230210, 230990, 230330, 120810, and 120190.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

Figure 19
Monthly shipments of U.S. containerized grain exports



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 100190, 100200, 100300, 100400, 100590, 100700, 110100, 110220, 110290, 1201, 120100, 120190, 120810, 230210, 230310, 230330, and 230990.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

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