



Grain Transportation Report

A weekly publication of the Agricultural Marketing Service www.ams.usda.gov/GTR

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July 23, 2020

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WEEKLY HIGHLIGHTS

FWHA Awards \$15.1 Million in Surface Transportation Alternative Grants

On July 9, the Federal Highway Administration (FHWA) awarded \$15.1 million in Surface Transportation System Funding Alternatives grants. Enacted in 2015, the program supports States in exploring user-based revenue mechanisms for funding highway infrastructure projects, such as miles-based user fees (MBUF) and road user charges. The MBUF system uses technology to tabulate how far a vehicle has traveled, which helps determine how much it is charged. The funding represents seven projects in Washington (\$5.5 million), Oregon (\$5 million), Delaware (\$3.3 million), Utah (\$745,000 total for two separate projects), and Wyoming (\$250,000).

KDOT Selects 24 Transportation Projects for Cost-Share Awards

On July 9, Kansas State Department of Transportation (KDOT) announced the award of almost \$20 million statewide for 24 projects as part of KDOT's Cost Share Program. The program provides funding to local groups for transportation projects to improve safety, support job growth, enhance mobility, and relieve congestion. The selected projects include road improvements in Logan County and three bridge replacements in Kingman County. Given Kansas's status as a major source of agricultural products, the KDOT projects could benefit the movement of agricultural products, such as wheat to elevators or millers.

FMCSA Announces 2020 Trucking Safety Summit

The Federal Motor Carrier Safety Association (FMCSA) will hold an online public meeting—its "2020 Trucking Safety Summit"—on Wednesday, August 5, 2020, from 9 a.m. to 4:30 pm, eastern time. The virtual meeting will allow interested stakeholders and members of the public to share ideas on improving the safety of property-carrying commercial motor vehicles on the Nation's roadways. A full agenda of the meeting is <u>available online</u>.

Total Grain Inspections Up Slightly, While Corn Remains Strong

For the week ending July 16, **total inspections of grain** (corn, wheat, and soybeans) for export from all major U.S. export regions totaled 2.1 million metric tons (mmt). Total grain inspections were up 1 percent from the previous week, up 45 percent from last year, and unchanged from the 3-year average. Inspections of corn increased 25 percent from the previous week, while soybean inspections decreased 6 percent and wheat inspections decreased 24 percent. Shipments to Latin America and Asia increased from the previous week, mainly as a result of higher corn inspections. Also, from the previous week, grain inspections decreased 7 percent in the Pacific Northwest (PNW) and increased 1 percent in the Mississippi Gulf. For the last 4 weeks, corn inspections were up 103 percent from the same period last year. Likewise, for the last 4 weeks, total grain inspections were up 14 percent from the same period last year, but 1 percent below the 3-year average.

Snapshots by Sector

Export Sales

For the week ending July 9, **unshipped balances** of wheat, corn, and soybeans totaled 20.9 million metric tons (mmt). This represented a 9-percent increase in outstanding sales from the same time last year. Net **corn export sales** were 0.981 mmt, up significantly from the last week. Net **soybean export sales** were 0.313 mmt, down 67 percent from the previous week. Net **wheat export sales** were 0.764 mmt, up significantly from the previous week.

Rail

U.S. Class I railroads originated 19,443 grain carloads during the week ending July 11. This was 5 percent less than the previous week, 20 percent less than last year, and 13 percent lower than the 3-year average.

Average August shuttle **secondary railcar** bids/offers (per car) were \$194 above tariff for the week ending July 16. This was \$181 more than last week and \$249 more than this week last year. There were no non-shuttle bids/offers this week.

Barge

For the week ending July 18, barge grain movements totaled 746,792 tons. This was 10 percent less than the previous week and 3 percent less than the same period last year.

For the week ending July 18, 479 grain barges **moved down river**—66 fewer barges than the previous week. There were 590 grain barges **unloaded in New Orleans**, 12 percent less than the previous week.

Ocean

For the week ending July 16, 30 occangoing grain vessels were loaded in the U.S. Gulf—67 percent more than the same period last year. Within the next 10 days (starting July 17), 35 vessels were expected to be loaded—41 percent fewer than the same period last year.

As of July 16, the rate for shipping a metric ton (mt) of grain from the U.S. Gulf to Japan was \$42.50. This was 8 percent more than the previous week. The rate from the Pacific Northwest to Japan was \$21.50 per mt, 2 percent more than the previous week.

Fuel

For the week ending July 20, the U.S. average **diesel fuel price** decreased 0.5 cents from the previous week to \$2.433 per gallon, 61.1 cents below the same week last year.

Feature Article/Calendar

Bulk Ocean Freight Rates Fell in Second Quarter 2020

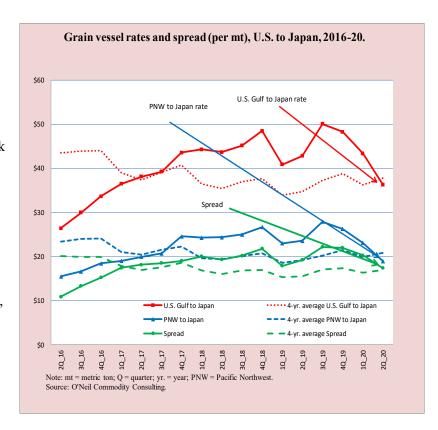
Demand for commodities in Europe and Asia was weak in second quarter 2020, and ocean freight rates for shipping bulk items, including grain, mirrored that weakness. Rates dropped from the previous quarter (quarter to quarter), from second quarter 2019 (year to year) and from the 4-year average (see table and figure). The ocean freight rate for shipping a metric ton (mt) of grain from the U.S. Gulf to Japan averaged \$36.33—down 16 percent quarter to quarter, down 15 percent year to year, and down 4 percent from the 4-year average (see table). The cost of shipping grain from the Pacific Northwest (PNW) to Japan averaged \$18.94 per mt—down 18 percent from quarter to quarter, down 20 percent year to year, and down 9 percent from the 4-year average. It cost \$13.17 per mt to ship grain from the U.S. Gulf to Europe—down 11 percent from quarter to quarter, down 21 percent year to year, and down 20 percent from the 4-year average.

| Ocean freight rates for grain routes during the second quarter 2020 | | | | | | | | | | |
|---|-------|-------|-------|-------------|--------------|--------------|------------|--|--|--|
| Route | Ann | May | Jun. | 2nd quarter | Change from | | | | | |
| Route | Apr. | | Jun. | 2020 | 1st qtr. '20 | 2nd qtr. '19 | 4-yr. avg. | | | |
| | \$/mt | | | \$/mt | Percent | | | | | |
| U.S. Gulf to Japan | 37.80 | 34.31 | 36.88 | 36.33 | -16 | -15 | -4 | | | |
| PNW to Japan | 19.45 | 17.94 | 19.44 | 18.94 | -18 | -20 | -9 | | | |
| Spread | 18.35 | 16.37 | 17.44 | 17.39 | -14 | -10 | 3 | | | |
| U.S. Gulf to Europe | 12.40 | 12.06 | 15.06 | 13.17 | -11 | -21 | -20 | | | |

Note: qtr. = quarter; avg = average; mt = metric ton; yr = year; PNW = Pacific Northwest.

Ocean freight rates continuously declined from October 2019 to the end of May 2020. In first quarter 2020, many factors amplified this decline, including holidays, weather-related supply disruptions, and the COVID-19 outbreak, which culminated in reduced global dry bulk trade (see April 16, 2020 Grain Transportation Report). With its wide-rippling impacts, the pandemic persisted in dampening ocean freight rates for the first 2 months of second quarter 2020.

According to *Drewry Maritime Research* (Drewry), demand for steel, iron ore and coking coal fell in April when some car manufacturers responded to COVID-19-related restrictions by halting production in Europe. At the same time, in India, lockdowns stymied manufacturing, construction, and electricity



consumption, thereby inhibiting imports of non-coking coal.

^{*}Spread is the difference between ocean freight rates for shipping grain from the U.S. Gulf to Japan and PNW to Japan. Source: O'Neil Commodity Consulting.

Further exacerbating low ocean freight rates in April, COVID-19-related restrictions in South Asia discouraged shipyards from scrapping, thereby reducing demolition of older ships and increasing vessel supply. In April, only 3 vessels were demolished, compared to 12 vessels a year earlier. Ocean freight rates continued their descent in May, as Brazil's battle with a surging COVID-19 outbreak hampered operations at major iron ore mines.

In June, however, the bulk market rallied, and ocean freight rates ticked up in response. Significantly bolstering this rally, China's demand for iron ore imports rose sharply. Chinese ports sought to replenish their diminishing iron ore inventories, which had fallen to a 3-year low. According to the July 2 *Transportation and Export Report* by O'Neil Commodity Consulting, Brazil, Australia, Canada, and South Africa all increased their iron shipments to China. Additionally, grain trade to China was strong in May, especially for soybean shipments, which steadily increased from February through May. As of the end of May, China's year-to-date soybean imports totaled 41.11 million tons, compared to 34.18 million tons for the same period a year ago—a 20-percent increase (Drewry).

Current Market Analysis and Outlook

For the week ending July 16, the ocean freight rate for shipping a metric ton of grain from the U.S. Gulf to Japan was \$42.50—7 percent less than January 2 (first available rate in 2020) and 14 percent less than the same week last year. The rate from PNW to Japan was \$21.50 per mt—14 percent less than January 2 and 20 percent less than the same week last year. Although ocean freight rates increased from the beginning of June until the third week in July, they are still lower than June 2019 rates and lower than the first available rates in 2020.

Some countries are slowly resuming economic activity, but it remains uncertain whether the recent rise in ocean freight rates can sustain itself amid the lingering pandemic. At least for now, manufacturing activities have resumed in China. According to Drewry, the Chinese government's efforts to stabilize economic growth and support infrastructure development should improve the country's demand for steel and iron ore. Also, low iron ore inventories at Chinese ports will continue to boost the demand for iron ore imports for stock rebuilding.

Still, several countervailing factors may halt or even reverse the recent increase in ocean freight rates. According to Drewry, India's sluggish return of economic activity following its lockdowns will hinder that country's demand for coal, steel and cement, impacting imports of these resources. India's rising COVID-19 cases are causing a labor shortage that has affected recovery in construction and other infrastructure-based industries. Also, during the monsoon season (June to September), increased hydropower availability will further suppress India's demand for coal—and coal imports.

Meanwhile, globally, fleet expansion is putting downward pressure on ocean freight rates. The dry bulk fleet expansion was 2.6 percent more in the first half of 2020 than in the last half of 2019 (Drewry). An additional 2.8 percent (25 million deadweight tons) of the current fleet is scheduled for delivery in the second half of 2020.

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Grain Transportation Indicators

Table 1 **Grain transport cost indicators**¹

| _ | Truck | Ra | Rail | | e* Ocean | |
|---------------------|-------|------------|---------|-----|----------|---------|
| For the week ending | | Unit train | Shuttle | | Gulf | Pacific |
| 07/22/20 | 163 | 280 | 231 | 187 | 190 | 152 |
| 07/15/20 | 164 | 280 | 225 | 159 | 177 | 149 |

¹Indicator: Base year 2000 = 100. Weekly updates include truck = diesel (\$/gallon); rail = near-month secondary rail market bid and monthly tariff rate with fuel surcharge (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); ocean = routes to Japan (\$/metric ton);

Table 2

Market Update: U.S. origins to export position price spreads (\$/bushel)

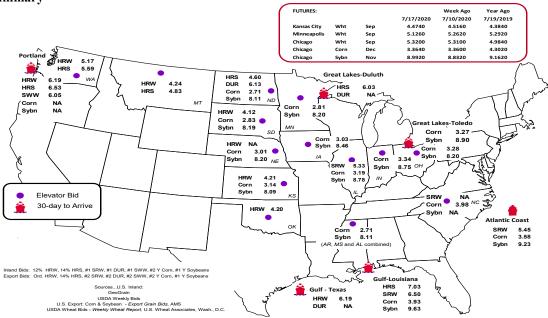
| Commodity | Origin-destination | 7/17/2020 | 7/10/2020 |
|-----------|--------------------|-----------|-----------|
| Corn | IL-Gulf | -0.74 | -0.67 |
| Corn | NE-Gulf | -0.92 | -0.86 |
| Soybean | IA-Gulf | -1.17 | -1.12 |
| HRW | KS–Gulf | -1.98 | -1.99 |
| HRS | ND-Portland | -1.93 | -2.04 |

Note: nq = no quote; n/a = not available; HRW = hard red winter wheat; HRS = hard red spring wheat.

Source: USDA, Agricultural Marketing Service.

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

Figure 1 Grain bid summary



^{*}Due to the closure of several lock and dam facilities on Illinois River between July 1 and October 27, 2020, mid-Mississippi barge rate was substituted for Illinois rate as the benchmark for calculating cost index during the closures.

Rail Transportation

Table 3

Rail deliveries to port (carloads)¹

| For the week ending | Mississippi Gulf | Texas Gulf | Pacific Northwest | Atlantic & East Gulf | Total | Week ending | Cross-border Mexico ³ |
|---|---------------------|------------|----------------------|----------------------|---------|--------------------|-------------------------------------|
| 7/15/2020 ^p | 575 | 1,089 | 3.725 | 92 | 5,481 | 7/11/2020 | 2,769 |
| 7/08/2020 ^r | 433 | 879 | 3,513 | 210 | 5,035 | 7/4/2020 | 2,184 |
| 2020 YTD ^r | 11,982 | 25,351 | 133,222 | 5,615 | 176,170 | 2020 YTD | 67,270 |
| 2019 YTD ^r | 28,683 | 34,239 | 150,931 | 10,412 | 224,265 | 2019 YTD | 65,996 |
| 2020 YTD as % of 2019 YTD | 42 | 74 | 88 | 54 | 79 | % change YTD | 102 |
| Last 4 weeks as % of 2019 ² | 25 | 85 | 102 | 39 | 80 | Last 4wks. % 2019 | 102 |
| Last 4 weeks as % of 4-year avg. ² | 78 | 97 | 82 | 53 | 83 | Last 4wks. % 4 yr. | 104 |
| Total 2019 | 40,974 | 51,167 | 251,181 | 16,192 | 359,514 | Total 2019 | 127,622 |
| Total 2018 | 22,118 | 46,532 | 310,449 | 21,432 | 400,531 | Total 2018 | 129,674 |

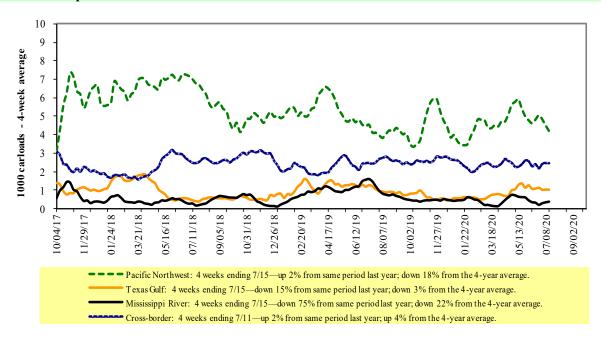
¹Data is incomplete as it is voluntarily provided.

 $YTD = year-to-date; p = preliminary \ data; r = revised \ data; n/a = not \ available; wks. = weeks; avg. = average.$

Source: USDA, Agricultural Marketing Service.

Railroads originate approximately 24 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2 Rail deliveries to port



Source: USDA, Agricultural Marketing Service.

² Compared with same 4-weeks in 2019 and prior 4-year average.

³ Cross-border weekly data is approximately 15 percent below the Association of American Railroads' reported weekly carloads received by Mexican railroads. to reflect switching between Kansas City Southern de Mexico (KCSM) and Grupo Mexico.

Table 4

Class I rail carrier grain car bulletin (grain carloads originated)

| For the week ending: | Ea | nst | | West | | U.S. total | Car | nada |
|-----------------------------------|--------|---------|---------|--------|---------|------------|---------|---------|
| 7/11/2020 | CSXT | NS | BNSF | KCS | UP | U.S. total | CN | CP |
| This week | 1,209 | 2,627 | 9,389 | 1,034 | 5,184 | 19,443 | 4,606 | 4,097 |
| This week last year | 1,490 | 3,377 | 11,730 | 1,090 | 6,531 | 24,218 | 4,522 | 4,620 |
| 2020 YTD | 45,922 | 66,089 | 297,892 | 28,966 | 139,034 | 577,903 | 112,330 | 124,680 |
| 2019 YTD | 53,152 | 79,972 | 310,411 | 31,391 | 144,041 | 618,967 | 122,209 | 121,461 |
| 2020 YTD as % of 2019 YTD | 86 | 83 | 96 | 92 | 97 | 93 | 92 | 103 |
| Last 4 weeks as % of 2019* | 77 | 84 | 88 | 91 | 93 | 88 | 112 | 110 |
| Last 4 weeks as % of 3-yr. avg.** | 76 | 88 | 89 | 98 | 95 | 90 | 126 | 104 |
| Total 2019 | 91,611 | 137,143 | 568,369 | 58,527 | 260,269 | 1,115,919 | 212,496 | 235,892 |

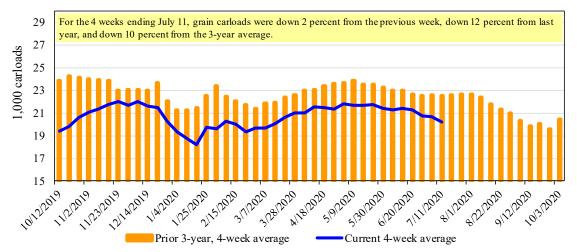
^{*}The past 4 weeks of this year as a percent of the same 4 weeks last year.

Note: NS = Norfolk Southern; KCS = Kansas City Southern; UP = Union Pacific; CN = Canadian National; CP = Canadian Pacific.

Source: Association of American Railroads.

Figure 3

Total weekly U.S. Class I railroad grain carloads



Source: Association of American Railroads.

Table 5
Railcar auction offerings¹ (\$/car)²

| Fo | or the week ending: | Delivery period | | | | | | | | |
|-------------------|---|------------------------|--------------------|--------------------|--------------------|----------------------|----------------------|--------------------|--------------|--|
| | 7/16/2020 | Aug-20 | Aug-19 | Sep-20 | Sep-19 | Oct-20 | Oct-19 | Nov-20 | Nov-19 | |
| BNSF ³ | COT grain units COT grain single-car | 0 0 | 15 0 | 0 3 | 0 0 | 0 0 | no bid 26 | no bids no bids | no bid 35 | |
| UP ⁴ | GCAS/Region 1 GCAS/Region 2 | no offer no bid | no offer no bid | no offer no bid | no offer no bid | no offer no offer | no offer no offer | n/a n/a | n/a n/a | |

¹Auction offerings are for single-car and unit train shipments only.

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

Source: USDA, Agricultural Marketing Service.

^{**}The past 4 weeks as a percent of the same period from the prior 3-year average. YTD = year-to-date; avg. = average; yr. = year.

²Average premium/discount to tariff, last auction. n/a = not available.

³BNSF - COT = BNSF Railway Certificate of Transportation; north grain and south grain bids were combined effective the week ending 6/24/06.

⁴UP - GCAS = Union Pacific Railroad Grain Car Allocation System.

Region 1 includes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/ supply.

Figure 4 Bids/offers for railcars to be delivered in August 2020, secondary market 250 Average premium/discount to tariff 200 150 100 50 (\$/car) 0 -50 -100 -150 -200 -250 5/7/2020 1/30/2020 4/9/2020 1/23/2020 6/4/2020 1/2/2020 1/16/2020 2/13/2020 2/27/2020 3/12/2020 3/26/2020 5/21/2020 5/18/2020 7/2/2020 7/16/2020 7/30/2020 8/13/2020 Non-shuttle Shuttle <u>UP</u> **BNSF** 7/16/2020 Shuttle prior 3-yr. avg. (same week) ---- Non-shuttle prior 3-yr. avg. (same week) Non-shuttle n/a n/a There were no non-shuttle bids/offers this week. \$138 **Shuttle** \$250 Average shuttle bids/offers rose \$181 this week and are at the peak.

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service.

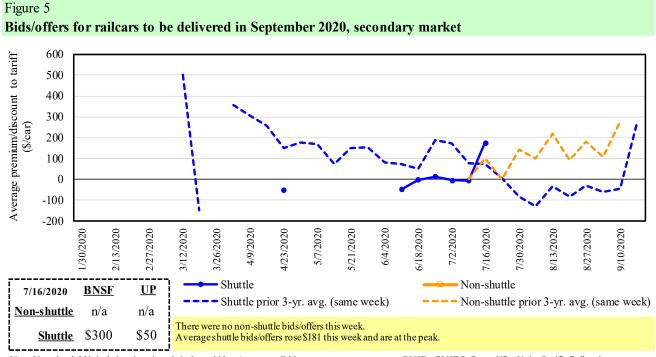
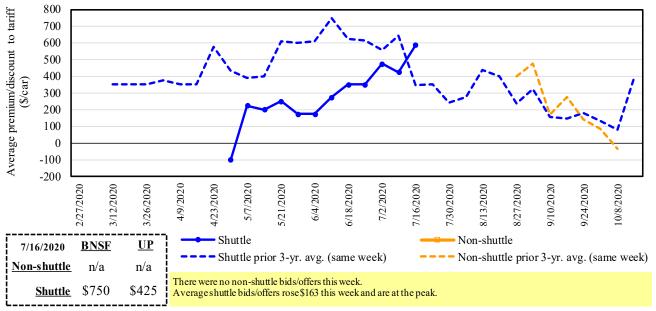


Figure 6
Bids/offers for railcars to be delivered in October 2020, secondary market



Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service.

Table 6

Weekly secondary railcar market (\$/car)¹

| | For the week ending: | | | De | livery period | | |
|----------|----------------------------|--------|--------|--------|---------------|--------|--------|
| | 7/16/2020 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 | Jan-21 |
| | BNSF-GF | n/a | n/a | n/a | n/a | n/a | n/a |
| l e | Change from last week | n/a | n/a | n/a | n/a | n/a | n/a |
| -shuttle | Change from same week 2019 | n/a | n/a | n/a | n/a | n/a | n/a |
| Non-s | UP-Pool | n/a | n/a | n/a | n/a | n/a | n/a |
| | Change from last week | n/a | n/a | n/a | n/a | n/a | n/a |
| | Change from same week 2019 | n/a | n/a | n/a | n/a | n/a | n/a |
| | BNSF-GF | 250 | 300 | 750 | n/a | 100 | n/a |
| | Change from last week | 250 | 275 | 275 | n/a | 56 | n/a |
| Shuttle | Change from same week 2019 | 306 | 325 | 700 | n/a | n/a | n/a |
| Shu | UP-Pool | 138 | 50 | 425 | 163 | 0 | n/a |
| | Change from last week | 113 | 88 | 50 | 63 | (25) | n/a |
| | Change from same week 2019 | n/a | n/a | n/a | n/a | n/a | n/a |

¹Average premium/discount to tariff, \$/car-last week.

 $Note: Bids\ listed\ are\ market\ indicators\ only\ and\ are\ not\ guaranteed\ prices.\ n/a=not\ available; GF=guaranteed\ freight; Pool=guaranteed\ pool; and are not\ guaranteed\ prices.\ n/a=not\ available; GF=guaranteed\ freight; Pool=guaranteed\ pool; and are not\ guaranteed\ prices.\ n/a=not\ available; GF=guaranteed\ freight; Pool=guaranteed\ pool; and guaranteed\ prices.\ n/a=not\ available; GF=guaranteed\ freight; Pool=guaranteed\ pool; and guaranteed\ prices.\ n/a=not\ available; GF=guaranteed\ prices.$

BNSF = BNSF Railway; UP = Union Pacific Railroad.

Data from James B. Joiner Co., Tradewest Brokerage Co.

Source: USDA, Agricultural Marketing Service.

The **tariff rail rate** is the base price of freight rail service. Together with **fuel surcharges** and any **auction and secondary rail** values, the tariff rail rate constitutes the full cost of shipping by rail. Typically, auction and secondary rail values are a small fraction of the full cost of shipping by rail relative to the tariff rate. However, during times of high rail demand or short supply, high auction and secondary rail values can exceed the cost of the tariff rate plus fuel surcharge.

Table 7

Tariff rail rates for unit and shuttle train shipments¹

| | | | no tee | Fuel | 7D 100 1 | | Percent |
|------------------|---------------------------------------|---------------------------------|----------|------------|-------------------|---------------------|----------------------------|
| T 1 2020 | Origin region ³ | Destination region ³ | Tariff | surcharge_ | Tariff plus surch | bushel ² | change Y/Y ⁴ |
| July 2020 | Origin region | Destination region | rate/car | per car | metric ton | busner | Y/Y |
| Unit train Wheat | Wichita, KS | St. Louis MO | \$3,983 | \$30 | \$39.85 | \$1.08 | -2 |
| wneat | · · · · · · · · · · · · · · · · · · · | St. Louis, MO | | | | | 2 |
| | Grand Forks, ND | Duluth-Superior, MN | \$4,333 | \$0 | \$43.03 | \$1.17 | |
| | Wichita, KS | Los Angeles, CA | \$7,240 | \$0 | \$71.90 | \$1.96 | 0 |
| | Wichita, KS | New Orleans, LA | \$4,525 | \$53 | \$45.47 | \$1.24 | -3 |
| | Sioux Falls, SD | Galveston-Houston, TX | \$6,976 | \$0 | \$69.28 | \$1.89 | 0 |
| | Colby, KS | Galveston-Houston, TX | \$4,801 | \$59 | \$48.26 | \$1.31 | -3 |
| _ | Amarillo, TX | Los Angeles, CA | \$5,121 | \$81 | \$51.66 | \$1.41 | -4 |
| Corn | Champaign-Urbana, IL | New Orleans, LA | \$3,900 | \$60 | \$39.33 | \$1.00 | -2 |
| | Toledo, OH | Raleigh, NC | \$6,816 | \$0 | \$67.69 | \$1.72 | 4 |
| | Des Moines, IA | Davenport, IA | \$2,415 | \$13 | \$24.11 | \$0.61 | 12 |
| | Indianapolis, IN | Atlanta, GA | \$5,818 | \$0 | \$57.78 | \$1.47 | 3 |
| | Indianapolis, IN | Knoxville, TN | \$4,874 | \$0 | \$48.40 | \$1.23 | 4 |
| | Des Moines, IA | Little Rock, AR | \$3,800 | \$38 | \$38.11 | \$0.97 | 1 |
| | Des Moines, IA | Los Angeles, CA | \$5,680 | \$109 | \$57.49 | \$1.46 | -2 |
| Soybeans | Minneapolis, MN | New Orleans, LA | \$3,631 | \$30 | \$36.35 | \$0.99 | -5 |
| | Toledo, OH | Huntsville, AL | \$5,630 | \$0 | \$55.91 | \$1.52 | 3 |
| | Indianapolis, IN | Raleigh, NC | \$6,932 | \$0 | \$68.84 | \$1.87 | 3 |
| | Indianapolis, IN | Huntsville, AL | \$5,107 | \$0 | \$50.71 | \$1.38 | 3 |
| | Champaign-Urbana, IL | New Orleans, LA | \$4,645 | \$60 | \$46.73 | \$1.27 | -1 |
| Shuttle train | | | | | | | |
| Wheat | Great Falls, MT | Portland, OR | \$4,143 | \$0 | \$41.14 | \$1.12 | 2 |
| | Wichita, KS | Galveston-Houston, TX | \$4,361 | \$0 | \$43.31 | \$1.18 | 0 |
| | Chicago, IL | Albany, NY | \$7,074 | \$0 | \$70.25 | \$1.91 | 20 |
| | Grand Forks, ND | Portland, OR | \$5,801 | \$0 | \$57.61 | \$1.57 | 1 |
| | Grand Forks, ND | Galveston-Houston, TX | \$6,121 | \$0 | \$60.78 | \$1.65 | 1 |
| | Colby, KS | Portland, OR | \$6,012 | \$96 | \$60.65 | \$1.65 | -4 |
| Corn | Minneapolis, MN | Portland, OR | \$5,180 | \$0 | \$51.44 | \$1.31 | 0 |
| | Sioux Falls, SD | Tacoma, WA | \$5,140 | \$0 | \$51.04 | \$1.30 | 0 |
| | Champaign-Urbana, IL | New Orleans, LA | \$3,820 | \$60 | \$38.53 | \$0.98 | -2 |
| | Lincoln, NE | Galveston-Houston, TX | \$3,880 | \$0 | \$38.53 | \$0.98 | 0 |
| | Des Moines, IA | Amarillo, TX | \$4,220 | \$47 | \$42.38 | \$1.08 | 1 |
| | Minneapolis, MN | Tacoma, WA | \$5,180 | \$0 | \$51.44 | \$1.31 | 0 |
| | Council Bluffs, IA | Stockton, CA | \$5,000 | \$0 | \$49.65 | \$1.26 | 0 |
| Soybeans | Sioux Falls, SD | Tacoma, WA | \$5,850 | \$0 | \$58.09 | \$1.58 | 2 |
| | Minneapolis, MN | Portland, OR | \$5,900 | \$0 | \$58.59 | \$1.59 | 2 |
| | Fargo, ND | Tacoma, WA | \$5,750 | \$0 | \$57.10 | \$1.55 | 2 |
| | Council Bluffs, IA | New Orleans, LA | \$4,875 | \$70 | \$49.10 | \$1.34 | -2 |
| | Toledo, OH | Huntsville, AL | \$4,805 | \$0 | \$47.72 | \$1.30 | 4 |
| | Grand Island, NE | Portland, OR | \$5,260 | \$98 | \$53.21 | \$1.45 | -12 |

¹A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of

Source: BNSF Railway, Canadian National Railway, CSX Transportation, and Union Pacific Railroad.

⁷⁵⁻¹²⁰ cars that meet railroad efficiency requirements.

²Approximate load per car = 111 short tons (100.7 metric tons): com 56 pounds per bushel (lbs/bu), wheat and soybeans 60 lbs/bu.

³Regional economic areas are defined by the Bureau of Economic Analysis (BEA).

⁴Percentage change year over year (Y/Y) calculated using tariff rate plus fuel surcharge.

Table 8

Tariff rail rates for U.S. bulk grain shipments to Mexico

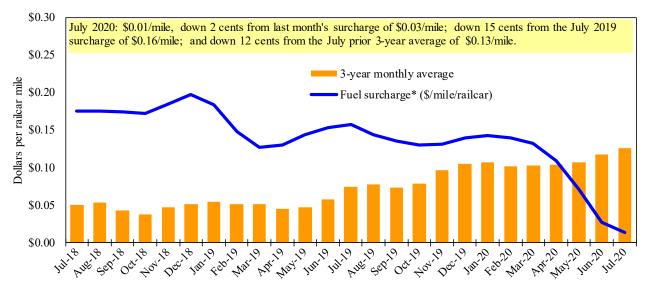
| Date | : July 2020 | | | Fuel | Tari | ff rate plus | Percent |
|-----------|-------------|----------------------|----------------------|----------------------|-------------------------|----------------------|---------------------|
| | Origin | | Tariff rate | s urcharge | fuel s urc | harge per: | change ⁴ |
| Commodity | state | Destination region | per car ¹ | per car ² | metric ton ³ | bus hel ³ | Y/Y |
| Wheat | MT | Chihuahua, CI | \$7,509 | \$0 | \$76.72 | \$2.09 | 3 |
| | OK | Cuautitlan, EM | \$6,775 | \$42 | \$69.65 | \$1.89 | -2 |
| | KS | Guadalajara, JA | \$7,534 | \$410 | \$81.16 | \$2.21 | -3 |
| | TX | Salinas Victoria, NL | \$4,329 | \$25 | \$44.49 | \$1.21 | -2 |
| Corn | IA | Guadalajara, JA | \$8,902 | \$325 | \$94.28 | \$2.39 | -1 |
| | SD | Celaya, GJ | \$8,140 | \$0 | \$83.17 | \$2.11 | 0 |
| | NE | Queretaro, QA | \$8,278 | \$86 | \$85.46 | \$2.17 | -2 |
| | SD | Salinas Victoria, NL | \$6,905 | \$0 | \$70.55 | \$1.79 | 0 |
| | MO | Tlalnepantla, EM | \$7,643 | \$84 | \$78.95 | \$2.00 | -2 |
| | SD | Torreon, CU | \$7,690 | \$0 | \$78.57 | \$1.99 | 0 |
| Soybeans | MO | Bojay (Tula), HG | \$8,547 | \$306 | \$90.45 | \$2.46 | -2 |
| | NE | Guadalajara, JA | \$9,172 | \$313 | \$96.91 | \$2.63 | 0 |
| | IA | El Castillo, JA | \$9,490 | \$0 | \$96.97 | \$2.64 | 4 |
| | KS | Torreon, CU | \$7,964 | \$205 | \$83.47 | \$2.27 | 0 |
| Sorghum | NE | Celaya, GJ | \$7,772 | \$279 | \$82.26 | \$2.09 | -3 |
| | KS | Queretaro, QA | \$8,108 | \$52 | \$83.37 | \$2.12 | 0 |
| | NE | Salinas Victoria, NL | \$6,713 | \$42 | \$69.01 | \$1.75 | 0 |
| | NE | Torreon, CU | \$7,092 | \$181 | \$74.32 | \$1.89 | -3 |

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified

Sources: BNSF Railway, Union Pacific Railroad, Kansas City Southern.

Figure 7

Railroad fuel surcharges, North American weighted average¹



¹ Weighted by each Class I railroad's proportion of grain traffic for the prior year.

Sources: BNSF Railway, Canadian National Railway, CSX Transportation, Canadian Pacific Railway, Union Pacific Railroad, Kansas City Southern Railway, Norfolk Southern Corporation.

shipments of 75-110 cars that meet railroad efficiency requirements.

²Fuel surcharge adjusted to reflect the change in Ferrocarril Mexicano, S.A. de C.V railroad fuel surcharge policy as of 10/01/2009.

³Approximate load per car = 97.87 metric tons: Corn & Sorghum 56 lbs/bu, Wheat & Soybeans 60 lbs/bu.

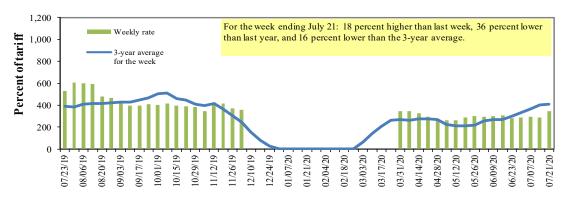
⁴Percentage change calculated using tariff rate plus fuel surchage; Y/Y = year over year.

^{*} Beginning January 2009, the Canadian Pacific fuel surcharge is computed by a monthly average of the bi-weekly fuel surcharge.

^{**}CSX strike price changed from \$2.00/gal. to \$3.75/gal. starting January 1, 2015.

Barge Transportation

Figure 8a Mid-Mississippi barge freight rate^{1,2}



¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average of the 3-year average.

Source: USDA, Agricultural Marketing Service.

Table 9

Weekly barge freight rates: Southbound only Lower Twin Mid-Illinois Lower Cairo-Cities Mississippi River St. Louis Cincinnati Ohio Memphis Rate¹ 7/21/2020 425 343 214 216 216 200 7/14/2020 371 291 192 190 190 183 \$/ton 7/21/2020 26.31 18.25 8.54 10.13 8.73 6.28 7/14/2020 22.96 15.48 7.66 8.91 7.68 5.75 Current week % change from the same week: -14 -27 -18 -18 -38 Last year -36 3-year avg. ² -20 -2 -16 -27 -26 -26 248 253 253 239 Rate1 August 424 350 October 486 390 478 388 478 478 373

Figure 9 Benchmark tariff rates

Calculating barge rate per ton:

(Rate * 1976 tariff benchmark rate per ton)/100

Select applicable index from market quotes are included in tables on this page. The 1976 benchmark rates per ton are provided in map.

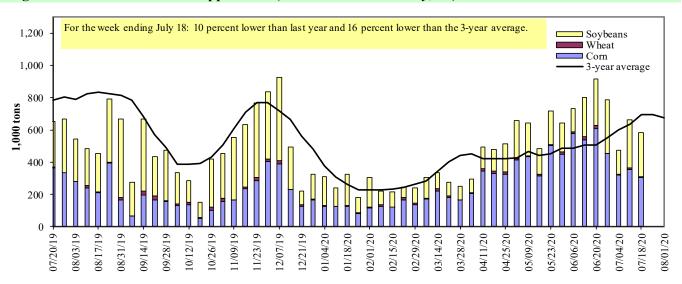
Map Credit: USDA, Agricultural Marketing Service



¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average; ton = 2,000 pounds; "-" not available due to closure. Source: USDA, Agricultural Marketing Service.

Figure 10

Barge movements on the Mississippi River¹ (Locks 27 - Granite City, IL)



¹ The 3-year average is a 4-week moving average.

Source: U.S. Army Corps of Engineers.

Table 10 **Barge grain movements (1,000 tons)**

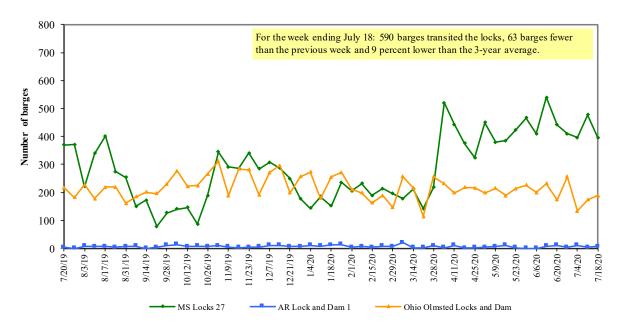
| For the week ending 07/18/2020 | Corn | Wheat | Soybe ans | Other | Total |
|--|--------|-------|-----------|-------|--------|
| Mississippi River | | | | | |
| Rock Island, IL (L15) | 249 | 2 | 215 | 0 | 466 |
| Winfield, MO (L25) | 303 | 3 | 284 | 5 | 595 |
| Alton, IL (L26) | 307 | 3 | 295 | 5 | 609 |
| Granite City, IL (L27) | 306 | 3 | 274 | 5 | 587 |
| Illinois River (La Grange) | 0 | 0 | 0 | 0 | 0 |
| Ohio River (Olmsted) | 36 | 16 | 40 | 0 | 91 |
| Arkansas River (L1) | 1 | 45 | 22 | 0 | 69 |
| Weekly total - 2020 | 343 | 64 | 336 | 5 | 747 |
| Weekly total - 2019 | 385 | 42 | 346 | 0 | 773 |
| 2020 YTD ¹ | 10,583 | 1,083 | 6,905 | 97 | 18,668 |
| 2019 YTD ¹ | 7,000 | 1,055 | 5,601 | 76 | 13,731 |
| 2020 as % of 2019 YTD | 151 | 103 | 123 | 128 | 136 |
| Last 4 weeks as % of 2019 ² | 112 | 167 | 89 | 336 | 104 |
| Total 2019 | 12,780 | 1,631 | 14,683 | 154 | 29,247 |

¹ Weekly total, YTD (year-to-date), and calendar year total include MS/27, OH/Olmsted, and AR/1; Other refers to oats, barley, sorghum, and rye. L (as in "L15") refers to a lock or lock and dam facility. Olmsted = Olmsted Locks and Dam. La Grange = La Grange Lock and Dam.

Note: Total may not add exactly because of rounding. Starting from 11/24/2018, weekly movement through Ohio 52 is replaced by Olmsted. Source: U.S. Army Corps of Engineers.

² As a percent of same period in 2019.

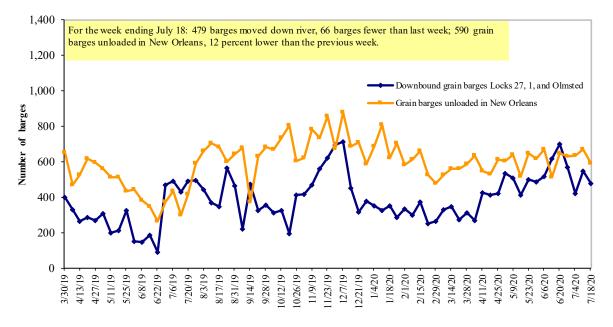
Figure 11
Upbound empty barges transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Olmsted Locks and Dam



Source: U.S. Army Corps of Engineers.

Figure 12

Grain barges for export in New Orleans region



Note: Olmsted = Olmsted Locks and Dam.

Source: U.S. Army Corps of Engineers and USDA, Agricultural Marketing Service.

Truck Transportation

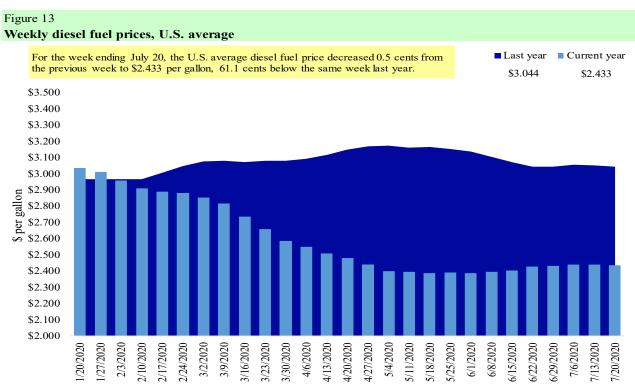
The **weekly diesel price** provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

Table 11 Retail on-highway diesel prices, week ending 7/20/2020 (U.S. \$/gallon)

| | | | Change | e from |
|--------|----------------------------|-------|----------|----------|
| Region | Location | Price | Week ago | Year ago |
| I | East Coast | 2.520 | -0.011 | -0.552 |
| | New England | 2.626 | -0.024 | -0.496 |
| | Central Atlantic | 2.699 | -0.008 | -0.560 |
| | Lower Atlantic | 2.377 | -0.010 | -0.560 |
| II | Midwest | 2.309 | -0.004 | -0.639 |
| III | Gulf Coast | 2.198 | 0.000 | -0.606 |
| IV | Rocky Mountain | 2.343 | -0.002 | -0.635 |
| V | West Coast | 2.954 | 0.000 | -0.657 |
| | West Coast less California | 2.597 | 0.003 | -0.601 |
| | California | 3.248 | -0.003 | -0.691 |
| Total | United States | 2.433 | -0.005 | -0.611 |

¹Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel.

Source: U.S. Department of Energy, Energy Information Administration.



Source: U.S. Department of Energy, Energy Information Administration, Retail On-Highway Diesel Prices.

Grain Exports

Table 12 U.S. export balances and cumulative exports (1,000 metric tons)

| | • | , | Who | eat | | | Corn | Soybeans | Total |
|--|-------|-------|-------|-------|-----|-----------|--------|----------|---------|
| For the week ending | HRW | SRW | HRS | SWW | DUR | All wheat | | | |
| Export balances ¹ | | | | | | | | | |
| 7/9/2020 | 1,871 | 536 | 1,680 | 1,151 | 190 | 5,428 | 7,509 | 7,968 | 20,904 |
| This week year ago | 1,643 | 837 | 1,297 | 994 | 173 | 4,945 | 4,913 | 9,279 | 19,137 |
| Cumulative exports-marketing year ² | | | | | | | | | |
| 2019/20 YTD | 1,312 | 208 | 772 | 469 | 137 | 2,897 | 35,981 | 38,340 | 77,218 |
| 2018/19 YTD | 1,509 | 277 | 640 | 404 | 59 | 2,890 | 44,708 | 39,381 | 86,979 |
| YTD 2019/20 as % of 2018/19 | 87 | 75 | 121 | 116 | 230 | 100 | 80 | 97 | 89 |
| Last 4 wks. as % of same period 2018/19* | 116 | 67 | 126 | 110 | 118 | 109 | 170 | 86 | 113 |
| Total 2018/19 | 8,591 | 3,204 | 6,776 | 5,164 | 479 | 24,214 | 48,924 | 46,189 | 119,327 |
| Total 2017/18 | 9,150 | 2,343 | 5,689 | 4,854 | 384 | 22,419 | 57,209 | 56,214 | 135,842 |

¹ Current unshipped (outstanding) export sales to date.

Note: marketing year: wheat = 6/01-5/31, corn and soybeans = 9/01-8/31. YTD = year-to-date; wks. = weeks; HRW= hard red winter; SRW = soft red winter;

HRS= hard red spring; SWW= soft white wheat; DUR= durum.

Source: USDA, Foreign Agricultural Service.

Table 13 **Top 5 importers**¹ **of U.S. corn**

| For the week ending 07/9/2020 | T | % change | Exports ³ | | |
|-------------------------------------|---------|--------------|----------------------|--------------|------------|
| | 2020/21 | 2019/20 | 2018/19 | current MY | 3-yr. avg. |
| | next MY | current MY | last MY* | from last MY | 2016-18 |
| | | - 1,000 mt - | | | |
| Mexico | 1,832 | 14,294 | 15,277 | (6) | 14,659 |
| Japan | 721 | 9,648 | 12,530 | (23) | 11,955 |
| Korea | 0 | 2,567 | 3,697 | (31) | 4,977 |
| Colombia | 40 | 4,483 | 4,637 | (3) | 4,692 |
| Peru | 40 | 452 | 1,992 | (77) | 2,808 |
| Top 5 importers | 2,633 | 31,443 | 38,133 | (18) | 39,091 |
| Total U.S. corn export sales | 5,362 | 43,490 | 49,621 | (12) | 54,024 |
| % of projected exports | 10% | 96% | 94% | | |
| Change from prior week ² | 655 | 981 | 200 | | |
| Top 5 importers' share of U.S. corn | | | | | |
| export sales | 49% | 72% | 77% | | 72% |
| USDA forecast July 2020 | 54,707 | 45,165 | 52,570 | (14) | |
| Corn use for ethanol USDA forecast, | | | | | |
| July 2020 | 132,080 | 123,190 | 136,601 | (10) | |

 $^{^{1}}$ Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2018/19; marketing year (MY) = Sep 1 - Aug 31.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

Source: USDA, Foreign Agricultural Service.

² Shipped export sales to date; new marketing year now in effect for wheat, corn, and soybeans.

²Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. Total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales.

³FAS marketing year ranking reports (carry over plus accumulated export); yr. = year; avg. = average.

Table 14

Top 5 importers¹ of U.S. soybeans

| For the week ending 7/9/2020 | | Total commitment | ts ² | % change | Exports ³ |
|-------------------------------------|---------|------------------|-----------------|--------------|----------------------|
| | 2020/21 | 2019/20 | 2018/19 | current MY | 3-yr. avg. |
| | next MY | current MY | last MY* | from last MY | 2016-18 |
| | | - 1,000 mt - | | | - 1,000 mt - |
| China | 4,616 | 16,231 | 14,442 | 12 | 25,733 |
| Mexico | 670 | 4,731 | 4,875 | (3) | 4,271 |
| Indonesia | 3 | 2,158 | 2,327 | (7) | 2,386 |
| Japan | 126 | 2,385 | 2,500 | (5) | 2,243 |
| Egypt | 0 | 3,562 | 2,639 | 35 | 1,983 |
| Top 5 importers | 5,414 | 29,067 | 26,783 | 9 | 36,616 |
| Total U.S. soybean export sales | 8,087 | 46,308 | 48,660 | (5) | 53,746 |
| % of projected exports | 14% | 103% | 102% | | |
| change from prior week ² | 768 | 313 | 128 | | |
| Top 5 importers' share of U.S. | | | | | |
| soybean export sales | 67% | 63% | 55% | | 68% |
| USDA forecast, July 2020 | 55,858 | 44,959 | 47,738 | 94 | |

¹Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2018/19; marketing year (MY) = Sep 1 - Aug 31.

Source: USDA, Foreign Agricultural Service.

Table 15

Top 10 importers¹ of all U.S. wheat

| For the week ending 7/9/2020 | con | nmitments ² | % change | Exports ³ |
|-------------------------------------|-----------|------------------------|--------------|----------------------|
| G | 2020/21 | 2019/20 | current MY | 3-yr. avg. |
| c | urrent MY | last MY | from last MY | 2017-19 |
| | | - 1,000 mt - | | - 1,000 mt - |
| Mexico | 855 | 1,132 | (24) | 3,213 |
| Philippines | 1,185 | 1,033 | 15 | 2,888 |
| Japan | 805 | 636 | 27 | 2,655 |
| Nigeria | 396 | 556 | (29) | 1,433 |
| Korea | 549 | 388 | 42 | 1,372 |
| Indonesia | 269 | 270 | (0) | 1,195 |
| Taiwan | 359 | 365 | (2) | 1,175 |
| Thailand | 174 | 255 | (32) | 727 |
| Italy | 236 | 121 | 96 | 622 |
| Colombia | 121 | 282 | (57) | 618 |
| Top 10 importers | 4,948 | 5,035 | (2) | 15,897 |
| Total U.S. wheat export sales | 8,325 | 7,835 | 6 | 23,821 |
| % of projected exports | 32% | 30% | | |
| change from prior week ² | 764 | 347 | | |
| Top 10 importers' share of | | | | |
| U.S. wheat export sales | 59% | 64% | | 67% |
| USDA forecast, July 2020 | 25,886 | 26,294 | (2) | |

Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2018/19; Marketing year (MY) = Jun 1 - May 31.

Note: A red number in parentheses indicates a negative number.

 $Source: USDA, For eign\ Agricultural\ Service.$

²Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales and/or accumulated sales.

³FAS marketing year ranking reports (carry over plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

² Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from the previous week's outstanding and/or accumulated sales.

³ FAS marketing year final reports (carryover plus accumulated export); yr. = year; avg. = average.

Table 16
Grain inspections for export by U.S. port region (1,000 metric tons)

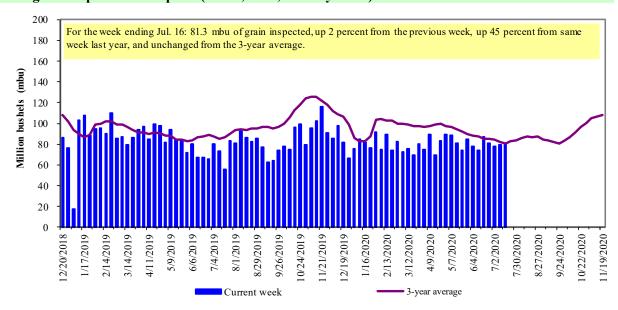
| | For the week ending | Previous | Current week | | | 2020 YTD as | Last 4-we | eeks as % of: | |
|-----------------------|---------------------|----------|------------------|-----------|-----------|---------------|-----------|------------------|--------------|
| Port regions | 07/16/20 | week* | as % of previous | 2020 YTD* | 2019 YTD* | % of 2019 YTD | Last year | Prior 3-yr. avg. | 2019 total* |
| Pacific Northwest | | | | | | | | | |
| Wheat | 273 | 284 | 96 | 8,687 | 7,474 | 116 | 137 | 118 | 13,961 |
| Corn | 232 | 248 | 94 | 5,954 | 6,744 | 88 | 214 | 103 | 7,047 |
| Soybeans | 0 | 13 | 0 | 2,759 | 5,375 | 51 | 4 | 5 | 11,969 |
| Total | 505 | 544 | 93 | 17,401 | 19,593 | 89 | 116 | 92 | 32,977 |
| Mississippi Gulf | | · · · | ,• | 17,101 | 27,070 | v, | 110 | ,- | 0- ,, |
| Wheat | 48 | 145 | 33 | 2,123 | 2,844 | 75 | 89 | 86 | 4,448 |
| Corn | 716 | 507 | 141 | 16,763 | 13,440 | 125 | 262 | 115 | 20,763 |
| Soybeans | 365 | 460 | 79 | 11,698 | 13,008 | 90 | 95 | 109 | 31,398 |
| Total | 1,128 | 1,112 | 101 | 30,584 | 29,293 | 104 | 147 | 110 | 56,609 |
| Texas Gulf | -, | -, | | 00,000 | _,_,_, | | | | , |
| Wheat | 143 | 245 | 59 | 2,576 | 4,242 | 61 | 74 | 115 | 6,009 |
| Corn | 0 | 0 | n/a | 428 | 393 | 109 | 173 | 113 | 640 |
| Soybeans | 0 | 0 | n/a | 7 | 0 | n/a | n/a | n/a | 2 |
| Total | 143 | 245 | 59 | 3,011 | 4,635 | 65 | 78 | 115 | 6,650 |
| Interior | | | | | | | | | |
| Wheat | 42 | 21 | 200 | 1,242 | 1,007 | 123 | 63 | 75 | 1,987 |
| Corn | 181 | 147 | 123 | 4,646 | 4,202 | 111 | 116 | 106 | 7,857 |
| Soybeans | 105 | 33 | 316 | 3,469 | 3,724 | 93 | 70 | 78 | 7,043 |
| Total | 328 | 201 | 163 | 9,357 | 8,933 | 105 | 90 | 92 | 16,887 |
| Great Lakes | | | | | | | | | |
| Wheat | 21 | 0 | n/a | 342 | 507 | 67 | 57 | 50 | 1,339 |
| Corn | 0 | 0 | n/a | 0 | 0 | n/a | n/a | 0 | 11 |
| Soybeans | 0 | 0 | n/a | 61 | 294 | 21 | 0 | 0 | 493 |
| Total | 21 | 0 | n/a | 402 | 801 | 50 | 21 | 23 | 1,844 |
| Atlantic | | | | | | | | | |
| Wheat | 1 | 0 | n/a | 6 | 32 | 19 | n/a | 49 | 37 |
| Corn | 0 | 0 | n/a | 8 | 92 | 9 | 0 | 0 | 99 |
| Soybeans | 6 | 3 | 227 | 422 | 780 | 54 | 17 | 19 | 1,353 |
| Total | 7 | 3 | 246 | 436 | 904 | 48 | 16 | 19 | 1,489 |
| U.S. total from ports | ķ | | | | | | | | |
| Wheat | 527 | 694 | 76 | 14,976 | 16,107 | 93 | 99 | 106 | 27,781 |
| Corn | 1,129 | 902 | 125 | 27,800 | 24,871 | 112 | 203 | 109 | 36,417 |
| Soybeans | 476 | 509 | 94 | 18,415 | 23,182 | 79 | 64 | 77 | 52,258 |
| Total | 2,132 | 2,105 | 101 | 61,190 | 64,160 | 95 | 114 | 99 | 116,457 |

^{*}Data includes revisions from prior weeks; some regional totals may not add exactly due to rounding.

Source: USDA, Federal Grain Inspection Service; YTD= year-to-date; n/a = not applicable or no change.

The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 50 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 55 percent of the U.S. export grain shipments departed through the U.S. Gulf region in 2019.

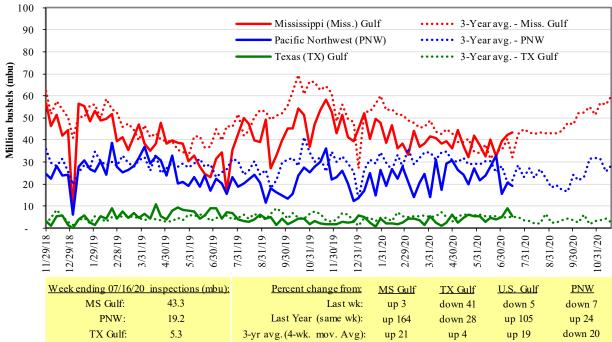
Figure 14
U.S. grain inspected for export (wheat, corn, and soybeans)



Note: 3-year average consists of 4-week running average.

Source: USDA, Federal Grain Inspection Service.

Figure 15
U.S. Grain inspections: U.S. Gulf and PNW¹ (wheat, corn, and soybeans)



Source: USDA, Federal Grain Inspection Service.

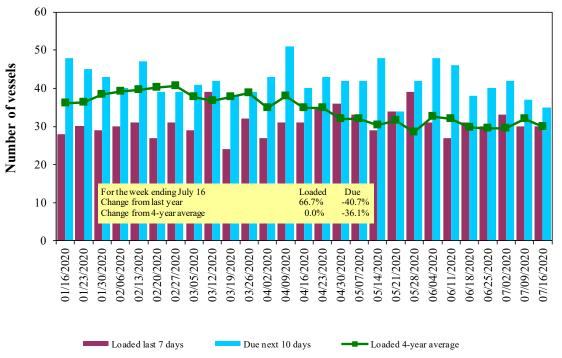
Ocean Transportation

Table 17
Weekly port region grain ocean vessel activity (number of vessels)

| | | • | , | Pacific |
|--------------|---------|--------|----------|-----------|
| | | Gulf | | Northwest |
| | | Loaded | Due next | |
| Date | In port | 7-days | 10-days | In port |
| 7/16/2020 | 27 | 30 | 35 | 14 |
| 7/9/2020 | 28 | 30 | 37 | 13 |
| 2019 range | (2661) | (1844) | (3369) | (833) |
| 2019 average | 40 | 31 | 49 | 17 |

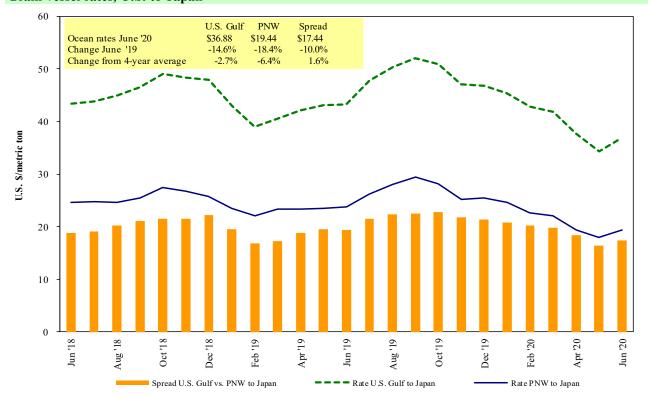
Source: USDA, Agricultural Marketing Service.

Figure 16
U.S. Gulf¹ vessel loading activity



¹U.S. Gulf includes Mississippi, Texas, and East Gulf. Source:USDA, Agricultural Marketing Service.

Figure 17 **Grain vessel rates, U.S. to Japan**



Note: PNW = Pacific Northwest.

Source: O'Neil Commodity Consulting.

Table 18

Ocean freight rates for selected shipments, week ending 07/18/2020

| Export | Import | Grain | Loading | Volume loads | Freight rate |
|-----------|----------|-------------|--------------|---------------|-------------------|
| region | region | types | date | (metric tons) | (US\$/metric ton) |
| U.S. Gulf | Mombasa | Wheat | Jul 23/Aug 3 | 1,200 | 117.97* |
| U.S. Gulf | Pt Sudan | Sorghum | Jun 5/15 | 33,370 | 99.50 |
| PNW | Yemen | Wheat | Jun 5/15 | 40,000 | 40.89 |
| PNW | Yemen | Wheat | Jun 5/15 | 30,000 | 44.89 |
| PNW | Yemen | Wheat | May 18/26 | 20,000 | 55.75* |
| PNW | Yemen | Wheat | May 4/14 | 49,630 | 36.50 |
| PNW | Yemen | Wheat | Jul 1/10 | 40,000 | 46.94* |
| Brazil | China | Heavy grain | Jun 25/30 | 65,000 | 23.50 |
| Brazil | Japan | Corn | Sep 11/20 | 49,000 | 34.75 |
| Brazil | Japan | Corn | Sep 1/10 | 60,000 | 34.00 |
| Brazil | SE Asia | Corn | Jul 1/6 | 66,000 | 22.75 |
| Brazil | Pakistan | Heavy grain | Jun 19/29 | 70,000 | 21.85 |

^{*50} percent of food aid from the United States is required to be shipped on U.S.-flag vessels.

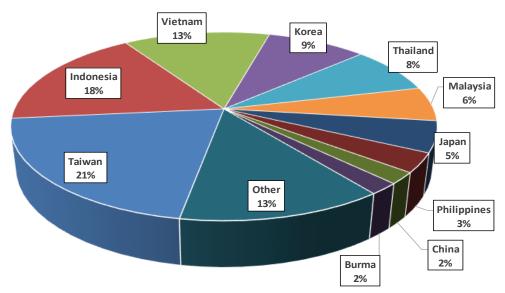
Note: Rates shown are per metric ton (2,204.62 lbs. = 1 metric ton), free on board (F.O.B), except where otherwise indicated; op = option.

Source: Maritime Research, Inc.

In 2018, containers were used to transport 8 percent of total U.S. waterborne grain exports. Approximately 55 percent of U.S. waterborne grain exports in 2018 went to Asia, of which 13 percent were moved in containers. Approximately 94 percent of U.S. waterborne containerized grain exports were destined for Asia.

Figure 18

Top 10 destination markets for U.S. containerized grain exports, 2019



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 1001, 100190, 1002, 1003 100300, 1004, 100400, 1005, 100590, 1007, 100700, 1102, 110100, 230310, 110220, 110290, 1201, 120100, 230210, 230990, 230330, and 120810.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

Figure 19
Monthly shipments of containerized grain to Asia



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 100190, 100200, 100300, 100400, 100590, 100700, 110100, 110220, 110290, 1201, 120100, 120190, 120810, 230210, 230310, 230330, and 230990.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

Contacts and Links

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