



Grain Transportation Report

A weekly publication of the Agricultural Marketing Service www.ams.usda.gov/GTR

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August 8, 2019

WEEKLY HIGHLIGHTS

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<u>Total Grain Inspections Down Slightly; Mississippi Gulf Continues Up</u>

For the week ending August 1, total inspections of grain (corn, wheat, and soybeans) for export from all major U.S. export regions reached 2.12 million metric tons (mmt). This amount is down 4 percent from the previous week, down 18 percent from last year, and 15 percent below the 3-year average. Inspections were down from the previous week for each of the three major grains. Despite the decrease in overall inspections of grain, Mississippi Gulf grain inspections increased 21 percent from the previous week. The increase was primarily due to increased inspections of soybeans and wheat. Total grain inspections in the Mississippi Gulf were also the highest since late April. Pacific Northwest (PNW) grain inspections decreased 22 percent from week to week.

New Chicago Chassis Depot Expected to Bring Relief for Local Container Exporters

DNJ Intermodal (DNJ) announced the opening of a new chassis depot near the Canadian Pacific Railway's (CP) Bensenville Terminal near Chicago's O'Hare International Airport. Because CP's Bensenville terminal stores containers on the ground instead of on chassis, truckers must pick up a chassis before getting a container. The new depot offers chassis from three providers: (1) the Consolidated Chassis Management's (CCM's) cooperative Chicago and Ohio pool, (2) TRAC Intermodal-Hapag Lloyd, and (3) the North American Chassis Pool Cooperative. According to DNJ, "The move is a welcome relief for a market with chronic chassis shortages due to the huge volume of containers moving through the city." Most U.S. containerized grain exports originate in the Chicago region.

Railroads Move Record Volumes of Canadian Grain

Canadian National Railway (CN) and Canadian Pacific Railway (CP) recently announced they hauled record amounts of Canadian grain and grain products in the 2018/19 crop year, which ended July 31. CN stated it shipped more than 27 million metric tons (mmt) of Canadian grain, a 4 percent increase from last year. In 2018/19, CP shipped almost 27 mmt of Canadian grain and grain products, 3 percent higher than the prior year. According to the Surface Transportation Board's rail performance data, CP and CN also originated about 4 percent fewer grain carloads in the U.S. during the August 2018 through July 2019 timeframe. Grain carloads are also down for U.S. railroads. Year-to-date, U.S. Class I railroads have originated 5 percent fewer grain carloads compared to last year.

Snapshots by Sector

Export Sales

For the week ending July 25, **unshipped balances** of wheat, corn, and soybeans totaled 16.8 mmt. This indicates a 10 percent decrease in outstanding sales, compared to the same time last year. Net **corn export sales** reached .143 mmt, up 18 percent from the previous week. Net **soybean export sales** were .143 mmt, up notably from negative sales during the past week. Net weekly **wheat export sales** reached .383 mmt, down 42 percent from the previous week.

Rail

U.S. Class I railroads originated 22,342 **grain carloads**, for the week ending July 27. This is a 2 percent decrease from the previous week, 8 percent less than last year, and 4 percent lower than the 3-year average.

Average August shuttle secondary railcar bids/offers (per car) were \$204 below tariff for the week ending August 1. This is \$26 less than last week and \$33 lower than last year. There were no non-shuttle bids/offers this week.

Barge

For the week ending August 3, **barge grain movements** totaled 677,434 tons. This is a 14 percent decrease from the previous week and 16 percent less than the same period last year.

For the week ending August 3, 442 grain barges **moved down river**. This is 54 fewer barges than the previous week. There were 660 grain barges **unloaded in New Orleans**, 12 percent more than the previous week.

Ocean

For the week ending August 1, 34 ocean-going grain vessels were loaded in the Gulf. This is 17 percent more than the same period last year. Fifty-one vessels are expected to be loaded within the next 10 days. This is 11 percent more than the same period last year.

As of August 1, the rate for shipping a metric ton (mt) of grain from the U.S. Gulf to Japan was \$49.50. This is 2 percent less than the previous week. The rate from the PNW to Japan was \$27.50 per mt, 2 percent more than the previous week.

Fue

For the week ending August 5, the U.S. average **diesel fuel price** decreased 0.2 cents from the previous week, to \$3.032 per gallon. This price is 19.1 cents less than the same week last year.

Feature Article/Calendar

Wheat Transportation Costs Above First Quarter, but Mostly Below Last Year

During the second quarter of 2019, transportation costs for shipping U.S. wheat from Kansas and North Dakota to Japan, through the Pacific Northwest (PNW) and U.S. Gulf, increased from the previous quarter. Year-to-year transportation costs, however, were mostly down for shipping wheat to the PNW and the U.S. Gulf. Quarter-to-quarter landed costs (farm value plus transportation costs) for shipping wheat to Japan also decreased from Kansas and North Dakota. Year-to-year total landed costs for shipping wheat decreased for Kansas and North Dakota as well (see Tables 1 and 2).

Quarter-to-quarter transportation costs, for shipping wheat through the PNW, increased 4 percent from Kansas and 3 percent from North Dakota. Quarter-to-quarter transportation costs for shipping wheat from Kansas and North Dakota through the U.S. Gulf increased 5 and 4 percent, respectively. Year-to-year transportation costs for shipping wheat through the PNW were down 1 percent from Kansas, but were unchanged from North Dakota. Year-to-year transportation costs to the U.S Gulf decreased 1 percent from each state. Quarter-to-quarter total landed costs for shipping wheat from Kansas and North Dakota, through the PNW and the U.S. Gulf, decreased mainly because of farm values. Year-to-year landed costs for shipping wheat from Kansas, through the PNW and U.S. Gulf, decreased due to lower transportation costs and farm values. Total year-to-year landed costs for shipping wheat from North Dakota through each region decreased primarily due to lower farm values.

Table 1: Quarterly rate comparisons for shipping Kansas & North Dakota wheat to Japan through the PNW

		•••	Kansas		•		N	orth Dakota		
	2018	2019	2019	Year-to-Year	Quarterly	2018	2019	2019	Year-to-Year	Quarterly
Mode	2nd qtr	1st qtr	2nd qtr	change	change	2nd qtr	1st qtr	2nd qtr	change	change
			\$/metric ton	%	%		\$	metric ton	%	%
Truck	12.06	8.78	10.98	-8.96	25.06	12.06	8.78	10.98	-8.96	25.06
Rail ¹	60.73	62.10	62.16	2.35	0.10	55.72	58.46	57.96	4.02	-0.86
Ocean vessel	24.37	22.98	23.56	-3.32	2.52	24.37	22.98	23.56	-3.32	2.52
Transportation Costs	97.16	93.86	96.70	-0.47	3.03	92.15	90.22	92.50	0.38	2.53
Farm Value ²	175.02	181.39	167.67	-4.20	-7.56	205.40	187.39	175.63	-14.49	-6.28
Total Landed Cost	272.18	275.25	264.37	-2.87	-3.95	297.55	277.61	268.13	-9.89	-3.41
Transport % of landed cost	35.70	34.10	36.58			30.97	32.50	34.50		

Table 2: Quarterly rate comparisons for shipping Kansas & North Dakota wheat to Japan through the Gulf

			Kansas				N	orth Dakota	Į.	
	2018	2019	2019	Year-to-Year	Quarterly	2018	2019	2019	Year-to-Year	Quarterly
Mode	2nd qtr	1st qtr	2nd qtr	change	change	2nd qtr	1st qtr	2nd qtr	change	change
			\$/metric ton	%	%		\$	metric ton	%	%
Truck	12.06	8.78	10.98	-8.96	25.06	12.06	8.78	10.98	-8.96	25.06
Rail ¹	41.83	42.66	42.88	2.51	0.52	58.90	60.14	60.14	2.11	0.00
Ocean vessel	43.68	40.86	42.78	-2.06	4.70	43.68	40.86	42.78	-2.06	4.70
Transportation Costs	97.57	92.30	96.64	-0.95	4.70	114.64	109.78	113.90	-0.65	3.75
Farm Value ²	175.02	181.39	167.67	-4.20	-7.56	205.40	187.39	175.63	-14.49	-6.28
Total Landed Cost	272.59	273.69	264.31	-3.04	-3.43	320.04	297.17	289.53	-9.53	-2.57
Transport % of landed cost	35.79	33.72	36.56			35.82	36.94	39.34		

Source: USDA/AMS/TMP

PNW Cost Analysis: During the second quarter, the total landed costs for shipping wheat from each state through the PNW to Japan, ranged from \$264 per metric ton (mt) to \$268 (see table 1). Year-to-year landed costs to ship wheat from the PNW decreased 3 percent from Kansas and 10 percent from North Dakota. The decreases were caused primarily by lower farm values. Rail's share of total landed costs to the PNW, from Kansas and North Dakota, increased from last year. Second quarter farm values were 64 percent of the landed cost for shipping from Kansas and 66 percent from North Dakota. These costs were equal to last year's for Kansas, but above last year's for North Dakota (Table 1). PNW ocean rates increased 3 percent from quarter-to-quarter due to firm coal and iron ore trade (July 25, 2019 Grain Transportation Report (GTR)), but decreased 3 percent from year to year. Quarter-to-quarter rail rates for shipping wheat from

¹Rail tariff rates include fuel surcharges and revisions for heavy axle railcars and shuttle trains. The rail tariff rate is a base price of rail freight rates,

but during periods of high rail demand or car shortages, high auction and secondary market rates could exceed the base rail tariffs per car

²Source: USDA/NASS, wheat prices for North Dakota (mainly HRS) and Kansas (mainly HRW)

Kansas to the PNW were unchanged. North Dakota rail rates, however, were up 1 percent. Year-to-year rail rates, to ship wheat to the PNW, increased over 2 percent from Kansas and 4 percent from North Dakota. Trucking rates for wheat jumped 25 percent from quarter to quarter, as demand for U.S. wheat increased. Year-to-year trucking rates decreased 9 percent. Transportation costs in the PNW in the second quarter represented 35 to 37 percent of the total landed costs (*see table 1*).

U.S. Gulf Cost Analysis: Quarter-to-quarter total landed costs for shipping

Figure 1: Landed Costs for Shipping Wheat (PNW) to Japan, 2nd Quarter 2019

KS-PNW

64

4

23

9

ND-PNW

66

4

21

9

USDA/AMS/TMP

Farm value

Truck

Rail

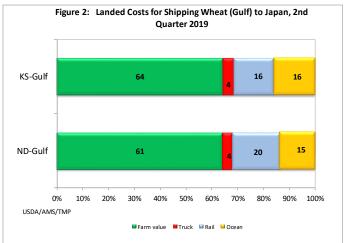
Ocean

wheat through the U.S. Gulf from Kansas and North Dakota decreased 3 percent. From year to year, landed costs for shipping wheat to Japan from the U.S. Gulf decreased 3 percent from Kansas and 10 percent from North Dakota (*see table 2*). The total landed costs to ship from each state, through the U.S. Gulf, ranged from \$264/mt to \$290/mt. Second quarter farm values represented 64 percent of the U.S. Gulf's landed costs from Kansas and 61 percent from North Dakota. This is unchanged from last year for Kansas and a decrease for North Dakota (*see Figure 2 & Table 2*).

Bulk ocean rates for shipping wheat, to Japan from the U.S. Gulf, increased 5 percent from quarter to quarter, but decreased 2 percent from year to year. Rail rates for shipping wheat to the U.S. Gulf increased

1 percent from Kansas, from quarter to quarter, but were unchanged from North Dakota. Year-to-year rail rates for shipping wheat to the U.S. Gulf from Kansas and North Dakota increased 3 percent and 2 percent, respectively. During the second quarter, Kansas and North Dakota transportation costs to the U.S. Gulf represented 37 and 39 percent, respectively, of the total landed costs. Both totals are below the previous quarter and last year (see table 2).

PNW vs. U.S. Gulf Cost Comparison: Ouarter-to-quarter



transportation costs for shipping wheat to Japan were down from each state. Total landed costs were down as well for each state, during this period. Year-to-year transportation costs were mostly down for each state (tables 1 and 2). From year to year, total landed costs for shipping wheat decreased for each state due mainly to lower trucking rates and ocean rates (see tables 1, 2).

According to USDA's Federal Grain Inspection Service, wheat inspected for export to Japan, during the second quarter, totaled .585 million metric tons (mmt). This represents a decrease of 17 percent from last year and is 10 percent below the first quarter of 2019. Totaling 7.8 mmt, second-quarter wheat exports to Japan accounted for 7 percent of the total wheat exports for the quarter, a 45 percent increase from last year (July 18, 2019 *GTR*). Due primarily to decreasing export competition abroad, total U.S. wheat exports were notably up during the second quarter. U.S. wheat exports for 2019/20 are expected to increase 2 percent, according to the USDA's *World Agricultural Supply and Demand Estimates* July report. *Johnny.Hill@usda.gov*

Grain Transportation Indicators

Table 1 **Grain Transport Cost Indicators**

1

_	Truck	Ra	il	Barge	0	cean
For the week ending		Unit Train	Shuttle		Gulf	Pacific
08/07/19	203	279	212	299	221	195
07/31/19	204	279	213	287	226	199

Indicator: Base year 2000 = 100; Weekly updates include truck = diesel (\$/gallon); rail = near-month secondary rail market bid and monthly tariff rate with fuel surcharge (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); and ocean = routes to Japan (\$/metric ton) n/a = not available

Source: Transportation & Marketing Program/AMS/USDA

Table 2
Market Update: U.S. Origins to Export Position Price Spreads (\$/bushel)

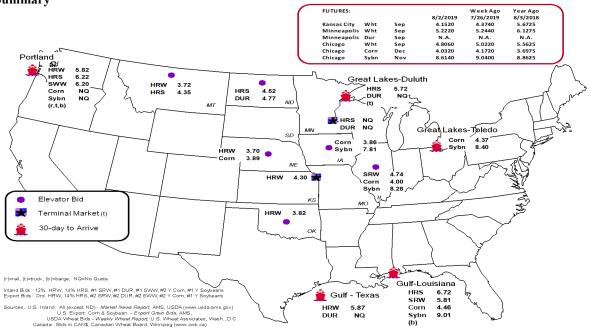
Commodity	OriginDestination	8/2/2019	7/26/2019
Corn	ILGulf	-0.46	-0.58
Corn	NEGulf	-0.57	-0.70
Soybean	IAGulf	-1.20	-1.42
HRW	KSGulf	-1.57	-1.62
HRS	NDPortland	-1.70	-1.66

Note: $nq = no \ quote$; $n/a = not \ available$

Source: Transportation & Marketing Program/AMS/USDA

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

Figure 1 Grain Bid Summary



Rail Transportation

Table 3

Rail Deliveries to Port (carloads)¹

Tun Benveries to Fore (curi	, uus j						
	Mississippi		Pacific	Atlantic &			Cross-Border
For the Week Ending	Gulf	Texas Gulf	Northwest	East Gulf	Total	Week ending	Mexico ³
7/31/2019 ^p	691	849	4,354	494	6,388	7/27/2019	2,635
7/24/2019 ^r	830	969	3,566	468	5,833	7/20/2019	3,370
2019 YTD ^r	30,204	36,057	158,851	11,374	236,486	2019 YTD	72,001
2018 YTD ^r	11,877	34,016	206,284	13,395	265,572	2018 YTD	70,585
2019 YTD as % of 2018 YTD	254	106	77	85	89	% change YTD	102
Last 4 weeks as % of 2018 ²	407	179	62	115	84	Last 4wks % 2018	100
Last 4 weeks as % of 4-year avg. ²	285	122	85	170	105	Last 4wks % 4 yr	121
Total 2018	22,118	46,532	310,449	21,432	400,531	Total 2018	129,116
Total 2017	28,796	75,543	287,267	21,312	412,918	Total 2017	119,661

¹ Data is incomplete as it is voluntarily provided

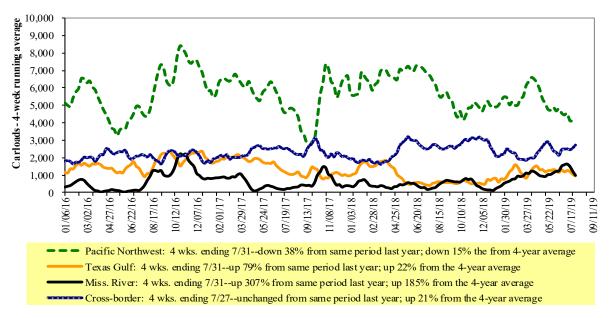
YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available

Source: Transportation & Marketing Program/AMS/USDA

Railroads originate approximately 24 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2

Rail Deliveries to Port



Source: Transportation & Marketing Program/AMS/USDA

² Compared with same 4-weeks in 2018 and prior 4-year average.

³ Cross-border weekly data is approximately 15 percent below the Association of American Railroads' reported weekly carloads received by Mexican railroads to reflect switching between KCSM and Grupo Mexico.

Table 4

Class I Rail Carrier Grain Car Bulletin (grain carloads originated)

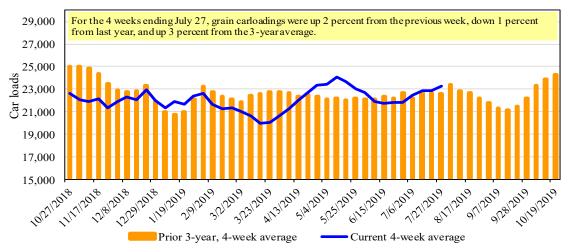
For the week ending:	E	ast		West		U.S. total	Ca	nada
7/27/2019	CSXT	NS	BNSF	KCS	UP	U.S. total	CN	CP
This week	1,573	2,370	11,921	1,259	5,219	22,342	4,103	4,636
This week last year	2,000	2,974	12,801	867	5,512	24,154	3,563	4,816
2019 YTD	56,486	85,523	332,789	33,834	155,429	664,061	129,683	131,025
2018 YTD	58,314	76,660	375,081	29,039	157,040	696,134	112,096	138,812
2019 YTD as % of 2018 YTD	97	112	89	117	99	95	116	94
Last 4 weeks as % of 2018*	82	104	93	132	111	99	103	98
Last 4 weeks as % of 3-yr avg.**	104	102	99	143	105	103	104	98
Total 2018	98,978	133,190	635,458	48,638	267,713	1,183,977	211,806	244,697

^{*}The past 4 weeks of this year as a percent of the same 4 weeks last year.

Source: Association of American Railroads (www.aar.org)

Figure 3

Total Weekly U.S. Class I Railroad Grain Car Loadings



Source: Association of American Railroads

Table 5
Railcar Auction Offerings (\$/car)²

For the week ending: <u>Delivery period</u>									
	8/1/2019	Aug-19	Aug-18	Sep-19	Sep-18	Oct-19	Oct-18	Nov-19	Nov-18
BNSF ³	COT grain units	0	no offer	no bid	no offer	no bid	no offer	no bid	no offer
	COT grain single-car ⁵	0	no offer	0	no offer	26	no offer	31	no offer
UP ⁴	GCAS/Region 1	no offer	n/a	n/a					
	GCAS/Region 2	no offer	no offer	no bid	no offer	no offer	no offer	n/a	n/a

¹Auction offerings are for single-car and unit train shipments only.

Region lincludes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

 $Region\ 2\ includes\colon CO, IA, KS, MN, NE, WY, and\ Kansas\ City\ and\ St.\ Joseph, MO.$

Source: Transportation & Marketing Program/AMS/USDA.

^{**}The past 4 weeks as a percent of the same period from the prior 3-year average. YTD = year-to-date.

²Average premium/discount to tariff, last auction

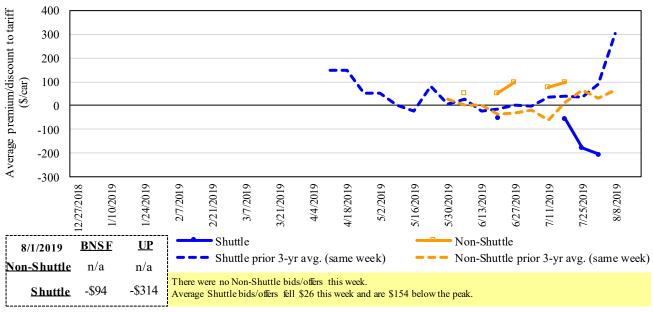
³BNSF - COT = Certificate of Transportation; north grain and south grain bids were combined effective the week ending 6/24/06.

 $^{^4}UP$ - GCAS = Grain Car Allo cation System

 $^{^5}R$ ange is shown because average is not available. Not available = n/a.

The secondary rail market information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The auction and secondary rail values are indicators of rail service quality and demand/ supply.

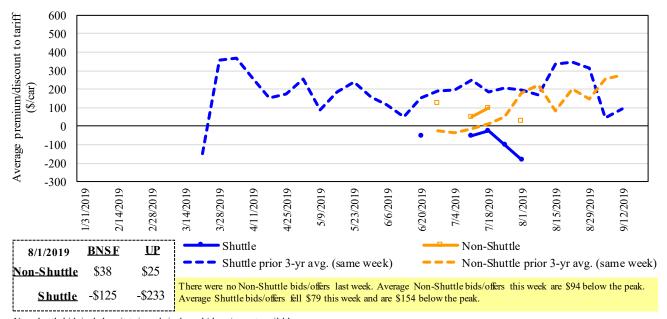
Figure 4 Bids/Offers for Railcars to be Delivered in August 2019, Secondary Market



Non-shuttle bids include unit-train and single-car bids. n/a = not available.

Source: Transportation & Marketing Program/AMS/USDA

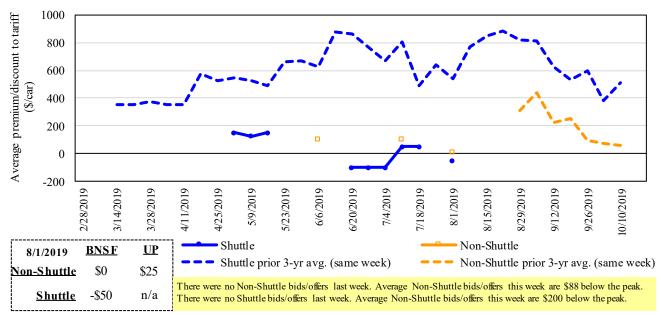
Figure 5 Bids/Offers for Railcars to be Delivered in September 2019, Secondary Market



Non-shuttle bids include unit-train and single-car bids. n/a = not available.

Source: Transportation & Marketing Program/AMS/USDA

Figure 6
Bids/Offers for Railcars to be Delivered in October 2019, Secondary Market



Non-shuttle bids include unit-train and single-car bids. n/a = not available.

Source: Transportation & Marketing Program/AMS/USDA

Table 6
Weekly Secondary Railcar Market (\$/car)¹

	For the week ending:			Del	livery period		
	8/1/2019	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20
	BNSF-GF	n/a	38	0	n/a	n/a	n/a
<u>e</u>	Change from last week	n/a	n/a	n/a	n/a	n/a	n/a
hutt	Change from same week 2018	n/a	(363)	n/a	n/a	n/a	n/a
Non-shuttle	UP-Pool	n/a	25	25	n/a	n/a	n/a
Ž	Change from last week	n/a	n/a	n/a	n/a	n/a	n/a
	Change from same week 2018	n/a	n/a	n/a	n/a	n/a	n/a
	BNSF-GF	(94)	(125)	(50)	n/a	n/a	n/a
	Change from last week	87	n/a	n/a	n/a	n/a	n/a
ttle	Change from same week 2018	(19)	(142)	(350)	n/a	n/a	n/a
Shuttle	UP-Pool	(314)	(233)	n/a	n/a	n/a	n/a
	Change from last week	(139)	(133)	n/a	n/a	n/a	n/a
	Change from same week 2018	(47)	(108)	n/a	n/a	n/a	n/a

¹Average premium/discount to tariff, \$/car-last week

Note: Bids listed are market INDICATORS only & are NOT guaranteed prices,

 $n/a = not\ available; GF = guaranteed\ freight; P\ o\ o\ l = guaranteed\ po\ o\ l$

Data from James B. Joiner Co., Tradewest Brokerage Co.

Source: Transportation and Marketing Program/AMS/USDA

The **tariff rail rate** is the base price of freight rail service, and together with **fuel surcharges** and any **auction and secondary rail** values constitute the full cost of shipping by rail. Typically, auction and secondary rail values are a small fraction of the full cost of shipping by rail relative to the tariff rate. High auction and secondary rail values, during times of high rail demand or short supply, can exceed the cost of the tariff rate plus fuel surcharge.

Table 7

Tariff Rail Rates for Unit and Shuttle Train Shipments 1

				Fuel			Percer
	2	3	Tariff	surcharge_	Tariff plus surc		chang
August, 2019	Origin region ³	Destination region ³	rate/car	per car	metric ton	bushel ²	Y/Y
<u>Unit train</u>							
Wheat	Wichita, KS	St. Louis, MO	\$3,983	\$101	\$40.56	\$1.10	
	Grand Forks, ND	Duluth-Superior, MN	\$4,333	\$0	\$43.03	\$1.17	
	Wichita, KS	Los Angeles, CA	\$7,240	\$0	\$71.90	\$1.96	
	Wichita, KS	New Orleans, LA	\$4,525	\$178	\$46.70	\$1.27	-
	Sioux Falls, SD	Galveston-Houston, TX	\$6,976	\$0	\$69.28	\$1.89	
	Northwest KS	Galveston-Houston, TX	\$4,801	\$195	\$49.61	\$1.35	
	Amarillo, TX	Los Angeles, CA	\$5,121	\$271	\$53.55	\$1.46	
Corn	Champaign-Urbana, IL	New Orleans, LA	\$3,800	\$201	\$39.73	\$1.01	
	Toledo, OH	Raleigh, NC	\$6,581	\$0	\$65.35	\$1.66	
	Des Moines, IA	Davenport, IA	\$2,114	\$43	\$21.42	\$0.54	
	Indianapolis, IN	Atlanta, GA	\$5,646	\$0	\$56.07	\$1.42	
	Indianapolis, IN	Knoxville, TN	\$4,704	\$0	\$46.71	\$1.19	
	Des Moines, IA	Little Rock, AR	\$3,660	\$125	\$37.59	\$0.95	
	Des Moines, IA	Los Angeles, CA	\$5,520	\$365	\$58.44	\$1.48	
Soybeans	Minneapolis, MN	New Orleans, LA	\$3,631	\$201	\$38.05	\$1.04	-
	Toledo, OH	Huntsville, AL	\$5,459	\$0	\$54.21	\$1.48	
	Indianapolis, IN	Raleigh, NC	\$6,698	\$0	\$66.51	\$1.81	
	Indianapolis, IN	Huntsville, AL	\$4,937	\$0	\$49.03	\$1.33	
	Champaign-Urbana, IL	New Orleans, LA	\$4,545	\$201	\$47.13	\$1.28	
huttle Train							
Wheat	Great Falls, MT	Portland, OR	\$4,143	\$0	\$41.14	\$1.12	
	Wichita, KS	Galveston-Houston, TX	\$4,361	\$0	\$43.31	\$1.18	
	Chicago, IL	Albany, NY	\$5,896	\$0	\$58.55	\$1.59	
	Grand Forks, ND	Portland, OR	\$5,736	\$0	\$56.96	\$1.55	
	Grand Forks, ND	Galveston-Houston, TX	\$6,121	\$0	\$60.78	\$1.65	
	Northwest KS	Portland, OR	\$6,012	\$320	\$62.88	\$1.71	
Corn	Minneapolis, MN	Portland, OR	\$5,180	\$0	\$51.44	\$1.31	
	Sioux Falls, SD	Tacoma, WA	\$5,140	\$0	\$51.04	\$1.30	
	Champaign-Urbana, IL	· ·	\$3,720	\$201	\$38.94	\$0.99	
	Lincoln, NE	Galveston-Houston, TX	\$3,880	\$0	\$38.53	\$0.98	
	Des Moines, IA	Amarillo, TX	\$4,060	\$157	\$41.88	\$1.06	
	Minneapolis, MN	Tacoma, WA	\$5,180	\$0	\$51.44	\$1.31	
	Council Bluffs, IA	Stockton, CA	\$5,000	\$0	\$49.65	\$1.26	
Soybeans	Sioux Falls, SD	Tacoma, WA	\$5,750	\$0	\$57.10	\$1.55	
,	Minneapolis, MN	Portland, OR	\$5,800	\$0	\$57.60	\$1.57	
	Fargo, ND	Tacoma, WA	\$5,650	\$0	\$56.11	\$1.53	
	Council Bluffs, IA	New Orleans, LA	\$4,775	\$232	\$49.72	\$1.35	
	Toledo, OH	Huntsville, AL	\$4,634	\$0	\$46.02	\$1.25	
	Grand Island, NE	Portland, OR	\$5,710	\$327	\$59.95	\$1.63	

¹A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of

⁷⁵⁻¹²⁰ cars that meet railroad efficiency requirements.

²Approximate load per car = 111 short tons (100.7 metric tons): corn 56 lbs./bu., wheat and soybeans 60 lbs./bu.

³Regional economic areas are defined by the Bureau of Economic Analysis (BEA)

⁴Percentage change year over year calculated using tariff rate plus fuel surcharge

Sources: www.bnsf.com, www.cn.ca, www.csx.com, www.up.com

Table 8

Tariff Rail Rates for U.S. Bulk Grain Shipments to Mexico.

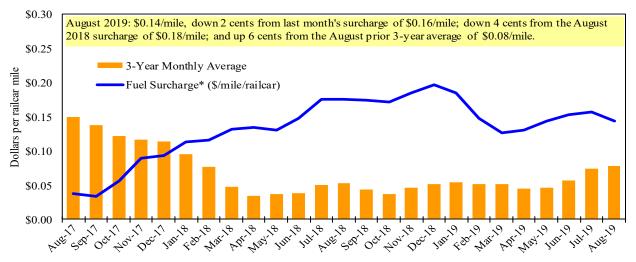
Date	: August,	2019		Fuel			Percent
	Origin		Tariff		Tariff plus surc	harge per:	change ⁴
Commodity	state	Destination region	rate/car ¹	per car ²	metric ton ³	bushel ³	Y/Y
Wheat	MT	Chihuahua, CI	\$7,509	\$0	\$76.72	\$2.09	3
	OK	Cuautitlan, EM	\$6,775	\$139	\$70.65	\$1.92	0
	KS	Guadalajara, JA	\$7,534	\$596	\$83.07	\$2.26	5
	TX	Salinas Victoria, NL	\$4,329	\$85	\$45.10	\$1.23	0
Corn	IA	Guadalajara, JA	\$8,828	\$508	\$95.39	\$2.42	8
	SD	Celaya, GJ	\$8,140	\$0	\$83.17	\$2.11	6
	NE	Queretaro, QA	\$8,207	\$291	\$86.83	\$2.20	2
	SD	Salinas Victoria, NL	\$6,905	\$0	\$70.55	\$1.79	2
	MO	Tlalnepantla, EM	\$7,573	\$284	\$80.28	\$2.04	2
	SD	Torreon, CU	\$7,690	\$0	\$78.57	\$1.99	5
Soybeans	MO	Bojay (Tula), HG	\$8,497	\$480	\$91.72	\$2.49	6
	NE	Guadalajara, JA	\$9,122	\$503	\$98.34	\$2.67	7
	IA	El Castillo, JA	\$9,390	\$0	\$95.94	\$2.61	5
	KS	Torreon, CU	\$7,914	\$349	\$84.43	\$2.30	7
Sorghum	NE	Celaya, GJ	\$7,787	\$452	\$84.19	\$2.14	8
	KS	Queretaro, QA	\$8,000	\$174	\$83.52	\$2.12	2
	NE	Salinas Victoria, NL	\$6,633	\$140	\$69.20	\$1.76	2
	NE	Torreon, CU	\$7,172	\$323	\$76.58	\$1.94	6

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75--110 cars that meet railroad efficiency requirements.

Sources: www.bnsf.com, www.uprr.com, www.kcsouthern.com

Figure 7

Railroad Fuel Surcharges, North American Weighted Average 1



 $^{^1\,}Weighted\,by\,each\,Class\,I\,railroad's\,proportion\,of\,grain\,traffic\,for\,the\,prior\,year.$

 $Sources: \ www.bnsf.com, www.cn.ca, www.csr.com, www.kcsi.com, www.nscorp.com, www.uprr.com, www.kcsi.com, www.nscorp.com, www.uprr.com, www.kcsi.com, www.nscorp.com, www.nscorp.com, www.kcsi.com, ww.kcsi.com, ww.kcsi.com, w$

²Fuel surcharge adjusted to reflect the change in Ferrocarril Mexicano, S.A. de C.V railroad fuel surcharge policy as of 10/01/2009

³Approximate load per car = 97.87 metric tons: Corn & Sorghum 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

⁴Percentage change calculated using tariff rate plus fuel surchage

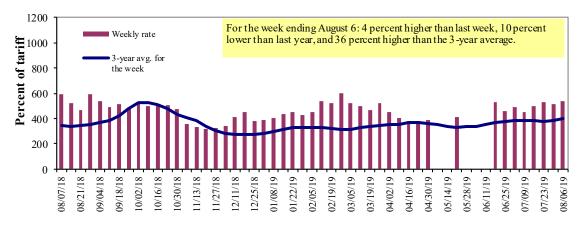
^{*} Beginning January 2009, the Canadian Pacific fuel surcharge is computed by a monthly average of the bi-weekly fuel surcharge.

^{**}CSX strike price changed from \$2.00/gal. to \$3.75/gal. starting January 1,2015.

Barge Transportation

Figure 8

Illinois River Barge Freight Rate^{1,2}



¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average of the 3-year average. Source: Transportation & Marketing Program/AMS/USDA

Table 9
Weekly Rarge Freight Rates: Southbound Only

WEEK	ly Barge Freig	iii Kates.	Southbound					
		Twin Cities	Mid- Mississippi	Lower Illinois River	St. Louis	Cincinnati	Lower Ohio	Cairo- Memphis
Rate ¹	8/6/2019	543	601	538	470	293	293	397
	7/30/2019	507	610	516	469	278	278	400
\$/ton	8/6/2019	33.61	31.97	24.96	18.75	13.74	11.84	12.47
	7/30/2019	31.38	32.45	23.94	18.71	13.04	11.23	12.56
Curren	t week % change	from the sa	me week:					
	Last year	-16	1	-10	18	-34	-34	13
	3-year avg. ²	17	47	36	65	-9	-9	60
Rate ¹	September	433	427	423	380	356	356	365
	Oct/Nov	440	418	396	304	339	339	281

¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average; ton = 2,000 pounds; "-" n/a due to closure * - Current weekly rate is a nominal value, reflecting the anticipation of improved navigation conditions Source: Transportation & Marketing Programs/AMS/USDA

Figure 9 Benchmark tariff rates

Calculating barge rate per ton:

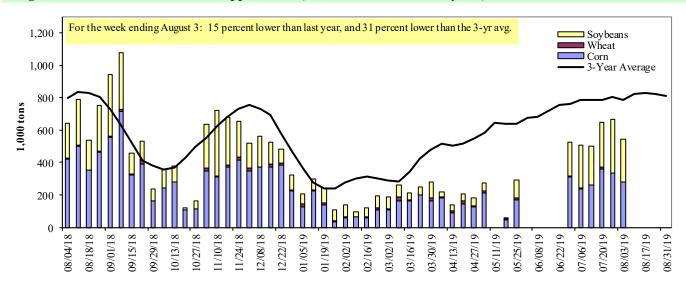
(Rate * 1976 tariff benchmark rate per ton)/100

Select applicable index from market quotes included in tables on this page. The 1976 benchmark rates per ton are provided in map.



Figure 10

Barge Movements on the Mississippi River¹ (Locks 27 - Granite City, IL)



¹ The 3-year average is a 4-week moving average.

Source: U.S. Army Corps of Engineers

Table 10

Barge Grain Movements (1.000 tons)

For the week ending 08/03/2019	Corn	Wheat	Soybeans	Other	Total
Mississippi River					
Rock Island, IL (L15)	209	10	204	2	424
Winfield, MO (L25)	204	6	199	3	412
Alton, IL (L26)	279	0	248	22	549
Granite City, IL (L27)	281	0	264	22	568
Illinois River (LAGRANGE)	38	0	27	16	81
Ohio River (OLMS TED)	15	23	64	0	102
Arkansas River (L1)	0	1	6	0	7
Weekly total - 2019	296	25	334	22	677
Weekly total - 2018	480	40	276	13	810
2019 YTD ¹	7,649	1,090	6,354	100	15,193
2018 YTD ¹	14,419	1,087	7,072	79	22,657
2019 as % of 2018 YTD	53	100	90	126	67
Last 4 weeks as % of 2018 ²	75	56	130	202	94
Total 2018	23,349	1,674	12,819	133	37,975

¹ Weekly total, YTD (year-to-date) and calendar year total includes Miss/27, Ohio/OLMSTED, and Ark/1; "Other" refers to oats, barley, sorghum, and rye.

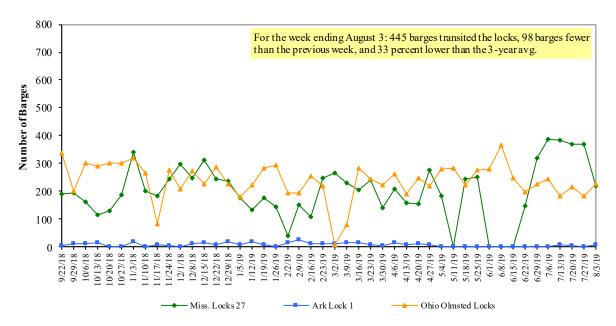
Note: 1. Total may not add exactly, due to rounding.

Source: U.S. Army Corps of Engineers

² As a percent of same period in 2018.

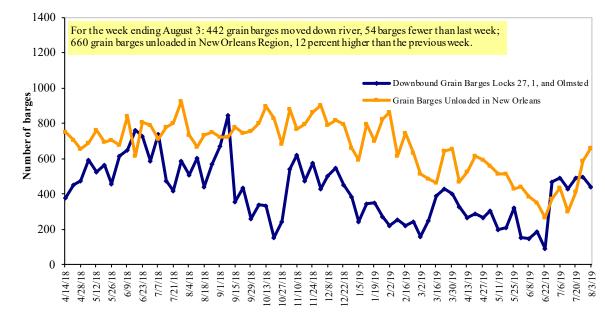
^{2.} Starting from 11/24/2018, weekly movement through Ohio 52 is replaced by Olmsted.

Figure 11
Upbound Empty Barges Transiting Mississippi River Locks 27, Arkansas River
Lock and Dam 1, and Ohio River Olmsted Locks and Dam



Source: U.S. Army Corps of Engineers

Figure 12 **Grain Barges for Export in New Orleans Region**



Source: U.S. Army Corps of Engineers and AMS FGIS

Truck Transportation

The weekly diesel price provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

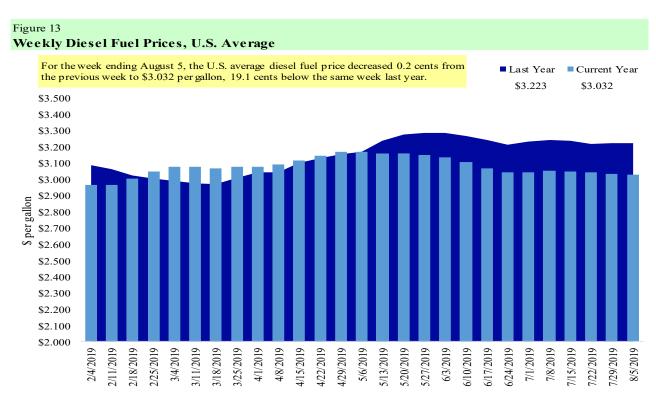
Table 11

Retail on-Highway Diesel Prices, Week Ending 8/5/2019 (US \$/gallon)

			Change from		
Region	Location	Price	Week ago	Year ago	
I	East Coast	3.055	-0.004	-0.167	
	New England	3.107	0.001	-0.164	
	Central Atlantic	3.233	-0.013	-0.160	
	Lower Atlantic	2.923	-0.001	-0.170	
II	Midwest	2.942	0.002	-0.209	
III	Gulf Coast	2.787	-0.006	-0.208	
IV	Rocky Mountain	2.965	-0.002	-0.396	
V	West Coast	3.605	-0.001	-0.112	
	West Coast less California	3.182	-0.004	-0.250	
	California	3.940	0.000	-0.003	
Total	U.S.	3.032	-0.002	-0.191	

¹Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel.

Source: Energy Information Administration/U.S. Department of Energy (www.eia.doe.gov)



Source: Retail On-Highway Diesel Prices, Energy Information Administration, Dept. of Energy

Grain Exports

Table 12
U.S. Export Balances and Cumulative Exports (1,000 metric tons)

C.S. Export Datanees and Cumulative Exports (1,000 metric tons)									
Wheat						Corn	Soybeans	Total	
For the week ending	HRW	SRW	HRS	SWW	DUR	All wheat			
Export Balances ¹									
7/25/2019	1,532	854	1,393	999	304	5,082	3,895	7,785	16,761
This week year ago	984	490	1,390	1,199	136	4,200	8,605	5,764	18,568
Cumulative exports-marketing year ²									
2018/19 YTD	2,025	321	843	569	59	3,817	45,991	40,940	90,748
2017/18 YTD	793	417	918	841	28	2,997	50,762	52,370	106,129
YTD 2018/19 as % of 2017/18	255	77	92	68	214	127	91	78	86
Last 4 wks as % of same period 2017/18	164	169	96	83	171	119	54	155	100
2017/18 Total	9,150	2,343	5,689	4,854	384	22,419	57,209	56,214	135,842
2016/17 Total	11,096	2,285	7,923	4,254	484	26,042	41,864	51,156	119,062

¹ Current unshipped (outstanding) export sales to date

Note: YTD = year-to-date. Marketing Year: wheat = 6/01-5/31, corn & soybeans = 9/01-8/31

Source: Foreign Agricultural Service/USDA (www.fas.usda.gov)

Table 13 **Top 5 Importers**¹ **of U.S. Corn**

For the week ending 7/25/2019		Total Commitm	% change	Exports ³	
	2019/20	2018/19	2017/18	current MY	3-year avg
	Next MY	Current MY	Last MY	from last MY	2015-2017
		- 1,000 mt -			
Mexico	2,090	15,469	15,010	3	13,691
Japan	536	12,670	11,407	11	11,247
Korea	0	3,697	5,700	(35)	4,754
Colombia	19	4,653	4,605	1	4,678
Peru	0	1,992	3,133	(36)	2,975
Top 5 Importers	2,645	38,480	39,855	(3)	37,344
Total US corn export sales	3,976	49,885	59,367	(16)	53,184
% of Projected	7%	93%	96%		
.Change from prior week ²	230	143	292		
Top 5 importers' share of U.S. corn					
export sales	67%	77%	67%		70%
USDA forecast, July 2019	54,707	53,435	62,036	(14)	
Corn Use for Ethanol USDA		_	_		
forecast, July 2019	142,367	138,430	142,367	(3)	

(n) indicates negative number.

 $^{^{\}rm 2}$ Shipped export sales to date; new marketing year now in effect for wheat

¹Based on FAS Marketing Year Ranking Reports for 2017/18 - www.fas.usda.gov; Marketing year (MY) = Sep 1 - Aug 31.

²Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report, or Export Sales Query--http://www.fas.usda.gov/esrquery/. Total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales.

³FAS Marketing Year Ranking Reports - http://apps.fas.usda.gov/export-sales/myrkaug.htm; 3-yr average

Table 14

Top 5 Importers¹ of U.S. Soybeans

For the week ending 7/25/2019		Total Commitm	% change	Exports ³	
	2019/20	2018/19	2017/18	current MY	3-yr avg.
	Next MY	Current MY	Last MY	from last MY	2015-2017
		- 1,000 mt -			- 1,000 mt -
China	194	14,360	28,000	(49)	31,228
Mexico	714	4,932	4,451	11	3,716
Indonesia	25	2,355	2,560	(8)	2,250
Japan	57	2,569	2,319	11	2,145
Netherlands	0	1,996	2,185	(9)	2,209
Top 5 importers	990	26,211	39,514	(34)	41,549
Total US soybean export sales	3,333	48,725	58,133	(16)	55,113
% of Projected	7%	105%	100%		
Change from prior week ²	306	143	94		
Top 5 importers' share of U.S.					
soybean export sales	30%	54%	68%		75%
USDA forecast, July 2019	51,090	46,322	58,147	80	

⁽n) indicates negative number.

Table 15

Top 10 Importers¹ of All U.S. Wheat Total Commitments² For the week ending 7/25/2019 % change Exports³ current MY 2019/20 2018/19 3-yr avg **Current MY** Last MY from last MY 2015-2017 - 1,000 mt -- 1,000 mt -Mexico 1,259 648 94 2,781 Japan 830 883 (6) 2,649 Philippines 1,110 1,040 7 2,441 Korea 411 667 (38)1,257 622 288 Nigeria 116 1,254 1,076 Indonesia 312 201 55 Taiwan 396 386 3 1,066 China 0 0 944 n/a Colombia 53 328 (84)714 315 Thailand 380 (17)618 Top 10 importers 5,308 4,820 10 14,800 Total US wheat export sales 8,899 7,197 24 22,869 % of Projected 34% 28% Change from prior week² 383 382 Top 10 importers' share of U.S. wheat export sales 60% 67% 65% USDA forecast, July 2019 25,886 25,504 1

Based on FAS Marketing Year Ranking Reports for 2017/18 - www.fas.usda.gov; Marketing year (MY) = Sep 1 - Aug 31.

²Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report, or Export Sales Query--http://www.fas.usda.gov/esrquery/. The total commitments change (net sales) from prior week could include reivisions from previous week's outstanding sales and/or accumulated sales

³ FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi_rpt.htm. (Carryover plus Accumulated Exports)

⁽n) indicates negative number.

 $^{^{1}\} Based\ on\ FAS\ Marketing\ Year\ Ranking\ Reports\ for\ 2017/18\ -\ www.fas.usda.gov;\ Marketing\ year=Jun\ 1\ -\ May\ 31.$

² Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report, or Export Sales Query--http://www.fas.usda.gov/esrquery/. Total commitments change (net sales) from prior week could include revisions from the previous week's outstanding and/or accumulated sales

³ FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi rpt.htm.

Table 16
Grain Inspections for Export by U.S. Port Region (1,000 metric tons)

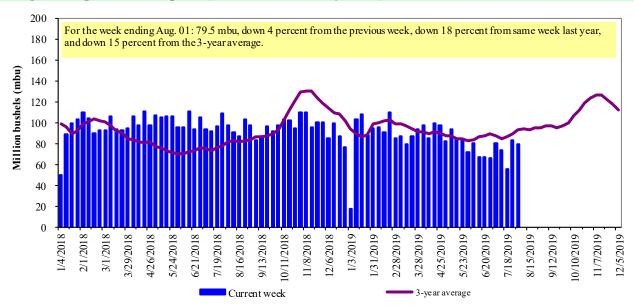
	For the Week Ending	g Previous	ous Current Week			2019 YTD as	Last 4-we	eks as % of:	
Port Regions	08/01/19	Week*	as % of Previous	2019 YTD*	2018 YTD*	% of 2018 YTD	Last Year	Prior 3-yr. avg.	2018 Total*
Pacific Northwest									
Wheat	158	195	81	7,826	7,348	107	63	54	13,315
Corn	114	0	n/a	6,858	13,808	50	20	25	20,024
Soybeans	213	426	50	6,014	5,727	105	256	298	7,719
Total	484	621	78	20,698	26,883	77	63	69	41,058
Mississippi Gulf	101	V21	70	20,070	20,000	.,	•	U)	11,000
Wheat	134	30	453	3,009	2,470	122	87	86	3,896
Corn	360	427	84	14,228	21,258	67	48	50	33,735
Soybeans	640	478	134	14,125	14,085	100	90	97	28,124
Total	1,134	935	121	31,362	37,813	83	67	71	65,755
Texas Gulf	,			,	,				,
Wheat	86	171	50	4,499	2,086	216	304	139	3,198
Corn	23	11	204	427	456	94	68	32	730
Soybeans	0	2	0	2	67	2	n/a	n/a	69
Total	109	184	59	4,928	2,609	189	255	118	3,997
Interior									
Wheat	37	40	92	1,084	878	123	163	131	1,614
Corn	124	217	57	4,543	5,198	87	92	105	8,650
Soybeans	147	161	92	4,031	4,002	101	97	132	6,729
Total	308	419	74	9,658	10,078	96	100	118	16,993
Great Lakes									
Wheat	1	0	n/a	508	356	143	33	35	894
Com	0	0	n/a	0	320	0	0	0	404
Soybeans	23	46	51	363	281	129	224	163	1,192
Total	24	46	52	871	958	91	66	73	2,491
Atlantic									
Wheat	0	0	n/a	32	67	48	0	0	69
Com	0	0	n/a	92	67	136	n/a	n/a	138
Soybeans	60	4	n/a	845	1,337	63	97	175	2,047
Total	60	4	n/a	968	1,471	66	95	165	2,253
U.S. total from ports*									
Wheat	416	436	95	16,958	13,204	128	99	79	22,986
Corn	620	656	95	26,147	41,108	64	44	49	63,682
Soybeans	1,083	1,117	97	25,380	25,498	100	116	132	45,879
Total	2,119	2,208	96	68,485	79,811	86	75	79	132,547

^{*}Data includes revisions from prior weeks; some regional totals may not add exactly due to rounding.

Source: USDA/Federal Grain Inspection Service (www.gipsa.usda.gov/fgs); YTD= year-to-date; n/a = not applicable

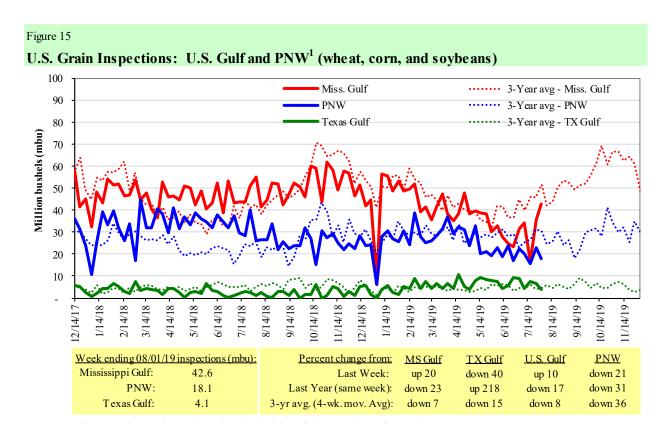
The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 50 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 53 percent of the U.S. export grain shipments departed through the U.S. Gulf region in 2018.

Figure 14
U.S. grain inspected for export (wheat, corn, and soybeans)



Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov)

Note: 3-year average consists of 4-week running average



Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov)

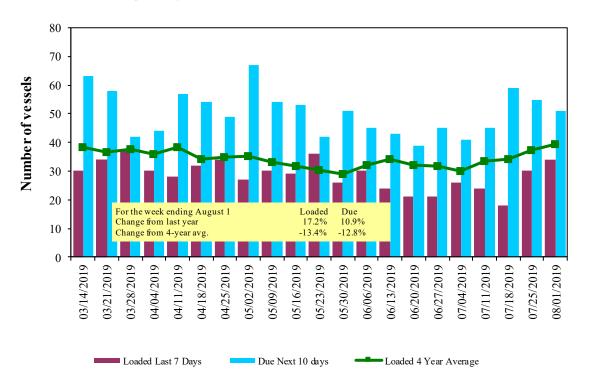
Ocean Transportation

Table 17
Weekly Port Region Grain Ocean Vessel Activity (number of vessels)

		• \		
				Pacific
		Gulf		Northwest
		Loaded	Due next	
Date	In port	7-days	10-days	In port
8/1/2019	46	34	51	19
7/25/2019	47	30	55	17
2018 range	(2388)	(2441)	(3867)	(430)
2018 avg.	40	34	54	17

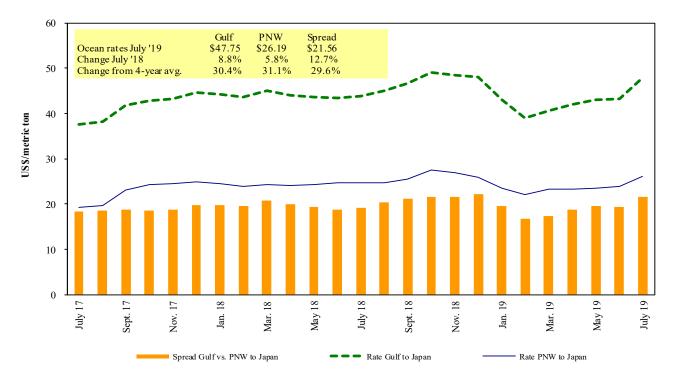
Source: Transportation & Marketing Programs/AMS/USDA

Figure 16 U.S. Gulf Vessel Loading Activity



Source: Transportation & Marketing Program/AMS/USDA $^{\rm l}$ U.S. Gulfincludes Mississippi, Texas, and East Gulf.

Figure 17 **Grain Vessel Rates, U.S. to Japan**



Data Source: O'Neil Commodity Consulting

Table 18
Ocean Freight Rates For Selected Shipments, Week Ending 08/03/2019

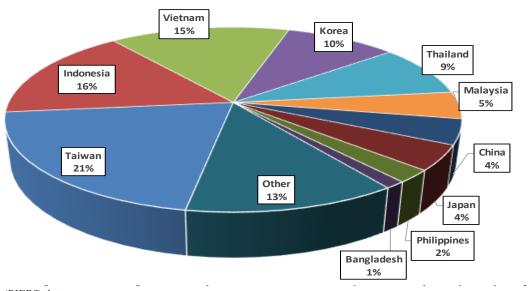
Export	Import	Grain	Loading	Volume loads	Freight rate
region	region	types	date	(metric tons)	(US \$/metric ton)
U.S. Gulf	China	Heavy Grain	Jun 1/30	63,000	42.00
U.S. Gulf	China	Heavy Grain	Mar 15/Apr 15	63,000	40.00
U.S. Gulf	Pt Sudan	Sorghum	Sep 20/30	38,540	133.75*
U.S. Gulf	Djibouti	Wheat	Aug 19/29	20,000	85.66*
U.S. Gulf	Durban	Sorghum	Jul 19/29	11,000	145.22*
PNW	China	Heavy Grain	Mar 2/18	60,000	27.50
PNW	Yemen	Wheat	Aug 19/29	29,200	71.75*
Brazil	China	Heavy Grain	Jun 10/20	65,000	33.00
Brazil	China	Heavy Grain	Apr 20/May 5	63,000	33.00
Brazil	China	Heavy Grain	Apr 15/30	63,000	32.50
Brazil	China	Heavy Grain	Mar 3/11	63,000	27.50
River Plate	China	Heavy Grain	Apr 21/30	65,000	37.85

Rates shown are per metric ton (2,204.62 lbs. = 1 metric ton), F.O.B., except where otherwise indicated; op = option

In 2017, containers were used to transport 7 percent of total U.S. waterborne grain exports. Approximately 62 percent of U.S. waterborne grain exports in 2017 went to Asia, of which 10 percent were moved in containers. Approximately 93 percent of U.S. waterborne containerized grain exports were destined for Asia.

Figure 18

Top 10 Destination Markets for U.S. Containerized Grain Exports, 2018



Service (PIERS) data

Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 1001, 100190, 1002, 1003 100300, 1004, 100400, 1005, 100590, 1007, 100700, 1102, 110100, 230310, 110220, 110290, 1201, 120100, 230210, 230990, 230330, and 120810.

Figure 19
Monthly Shipments of Containerized Grain to Asia



Source: USDA/Agricultural Marketing Service/Transportation Services Division analysis of Port Import Export Reporting Service (PIERS) data. Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 100190, 100200, 100300, 100400, 100590, 100700, 110100, 110220, 110290, 120100, 120810, 230210, 230310, 230330, and 230990.

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