

USDA Agricultural Marketing Service

U.S. DEPARTMENT OF AGRICULTURE







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Grain Transportation Report

August 8, 2024 A weekly publication of the Agricultural Marketing Service www.ams.usda.gov/GTR

Weekly Highlights

Agriculture Calls Attention to Mexican Rail Disruptions. Last week, over two dozen agricultural trade associations voiced concern to U.S. Federal officials that "rail service capacity issues in Mexico ... are hindering U.S. agricultural trade." Since late 2023, multiple embargoes by Ferromex (one of two major Mexican railroads) have rationed service to U.S. agricultural exporters.

Currently, Ferromex embargoes limit service (through permits) for grain shipped to Mexico through the <u>Eagle Pass, TX</u>, and <u>El Paso, TX</u>, border crossings. The trade associations note that, while <u>migrant flows</u> have "periodically" been an issue, Ferromex's main challenge is "insufficient rail capacity to meet demand."

These service issues come amid rising U.S.— Mexico cross-border rail trade. In the first half of 2024, total grain inspections (from Interior locations) to Mexico were 9.6 million metric tons (mmt)—37 percent above the prior 5-year average (see also, this week's feature). According to U.S. Department of Transportation data, from January through May, U.S. agricultural imports (2.9 mmt) and non-agricultural imports (4.9 mmt) from Mexico (by rail) were up 57 percent and 13 percent, respectively, from the prior 5-year average.

ILA Seeks Large Wage Increase, as Contract Deadline Nears. Last weekend, the International Longshoremen's Association (ILA) gave a <u>60-day strike notice</u> to the U.S.

Maritime Alliance (USMX). ILA cautioned it would strike if the two parties cannot agree on a new contract before the current one expires on September 30.

Currently, ILA seeks a nearly 80-percent wage increase over the life of its next 6-year contract with maritime employers on the East and Gulf Coasts—according to communications with the Journal of Commerce by two ocean carrier sources familiar with the negotiations. If agreed to by USMX, this wage increase would exceed those granted to the West Coast dockworkers. As reasons for the request, ILA cited the need to adjust for inflation, as well as the need to compensate and recognize workers' contributions during the COVID-19 pandemic.

STB Publishes Updated Rail Rate
Study. The Surface Transportation Board
(STB) recently released an updated Rail Rate
Index Study, showing real (adjusted for
inflation) and nominal rail rates from 1985 to
2022. The study shows how rates (measured as
revenue per ton-mile) have changed over time
across the entire rail industry and within
specific commodity groups. (Earlier rate studies
and data behind the studies are available on
STB's website.)

Real rates in the rail industry fell from 1985 through the early 2000s, and then rose through the early 2010s. Real rates fell again through 2021, before jumping 11 percent from 2021 to 2022. Real rail rates for grain fell about 2 percent per year from 1985 to 2003, and then grew 4 percent per year through 2014. Real rates for

grain generally fell again (1 percent per year) through 2021, before rising 3 percent from 2021 to 2022. Notably, from 2011 to 2020 and again in 2022, rail rates for grain were (on average) 4 percent above their 1985 level—in stark contrast with rates for other commodities, which were down.

EPA Grants Fuel Waiver to Four Midwestern States. The Environmental Protection Agency (EPA) has issued an emergency fuel waiver for Wisconsin, Illinois, Indiana, and Michigan that is effective through August 20, 2024. The waiver allows these four States to produce, sell, and distribute fuel with a higher Reid vapor pressure, which is normally allowed only in winter months.

The waiver comes in response to an emergency shutdown of an Exxon Mobil refinery in Joliet, IL, which supplies fuel to many Midwestern States. (The plant was shut down by a power outage from a July 15 tornado.) The waiver is intended to alleviate fuel shortages caused by the shutdown.

For additional transportation news related to grain and other agricultural products, see the Transportation Updates and Regulatory News page on AgTransport. A dataset of all news entries since January 2023 is also available on AgTransport.

Snapshots by Sector

Export Sales

For the week ending July 25, <u>unshipped</u> balances of corn and soybeans for marketing year (MY) 2023/24 totaled 9.92 million metric tons (mmt), down 10 percent from last week and up 76 percent from the same time last year. The <u>unshipped balance</u> of wheat for MY 2024/25 was 5.40 mmt, down 3 percent from last week and up 66 percent from the same time last year.

Net <u>corn export sales</u> for MY 2023/24 were 0.17 mmt, down 49 percent from last week. Net <u>soybean export sales</u> were 0.38 mmt, up significantly from last week. Net <u>wheat export sales</u> for MY 2024/25 were 0.29 mmt, down 7 percent from last week.

Rail

U.S. Class I railroads originated 24,833 grain carloads during the week ending July 27. This was a 23-percent increase from the previous week, 41 percent more than last year, and 18 percent more than the 3-year average.

Average August shuttle secondary railcar bids/offers (per car) were \$38 above tariff for the week ending August 1. This was \$144 less than last week and \$246 more than this week last year. Average non-shuttle secondary railcar bids/offers per car were \$225 above tariff. This was \$56 less than last week and \$31 more than this week last year.

Barge

For the week ending August 3, <u>barged grain</u> <u>movements</u> totaled 621,850 tons. This was 6 percent less than the previous week and 89 percent more than the same period last year.

For the week ending August 3, 389 grain barges moved down river—35 fewer than last week. There were 593 grain barges unloaded in the New Orleans region, 26 percent more than last week.

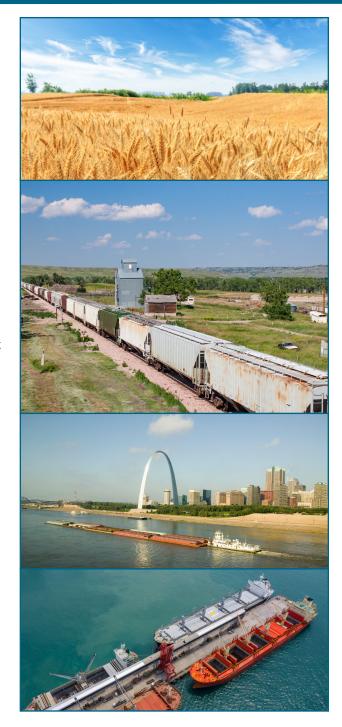
Ocean

For the week ending August 1, 26 oceangoing grain vessels were loaded in the Gulf—8 percent more than the same period last year. Within the next 10 days (starting August 2), 35 vessels were expected to be loaded—67 percent more than the same period last year.

As of August 1, the rate for shipping a metric ton (mt) of grain from the U.S. Gulf to Japan was \$60.50, 1 percent more than the previous week. The rate from the Pacific Northwest to Japan was \$31.75 per mt, unchanged from the previous week.

Fuel

For the week ending August 5, the U.S. average <u>diesel price</u> decreased 1.3 cents from the previous week to \$3.755 per gallon, 48.4 cents below the same week last year.



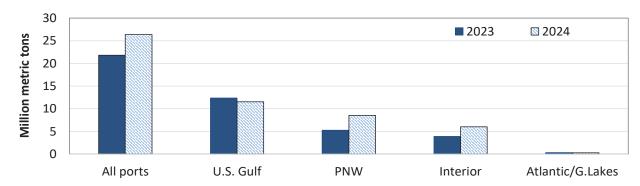
Second-Quarter 2024 Grain Inspections Rose From Previous Year

During second quarter 2024, grain inspections (wheat, corn, and soybeans) for export from all major U.S. ports totaled 26.4 million metric tons (mmt), according to <u>USDA's Federal Grain Inspection Service (FGIS)</u>. The amount of grain inspected was up 21 percent from second quarter 2023 (year to year), but down 6 percent from the prior 5-year average (fig. 1). The year-to-year increase in total grain inspections reflected a rise in inspections for all three commodities. A large rise in wheat inspections was due to higher inspections to Mexico and various Asian countries.

Although not up as much as wheat (in terms of percentage), inspections of corn and soybeans were also up—corn, because of higher inspections to Mexico, and soybeans, because of increased inspections to Egypt and Indonesia. In both cases, these gains offset declines in second-quarter 2024 U.S. inspections to China that resulted from Brazilian competition. Displaced by China's purchases from Brazil, second-quarter 2024 U.S. inspections of exports to China were down 66 percent for corn and down 4 percent for soybeans, year to year.

Both year to year and compared to the 5-year average, grain inspections rose in the Pacific Northwest (PNW) and Interior port regions, while falling in the U.S. Gulf and Atlantic-Great Lakes port regions.

Figure 1. Second-quarter grain inspections by region, 2023 and 2024



Source: USDA, Federal Grain Inspection Service.

According to USDA's July World Agricultural Supply and Demand Estimates (WASDE) report—from marketing year (MY) 2023/24 to MY 2024/25—exports are estimated to be flat for corn, up 7 percent for soybeans, and up 17 percent for wheat.

Grain Inspections by Region

U.S. Gulf. At 11.5 mmt, grain inspections in the U.S. Gulf fell 7 percent year to year and fell 22 percent from the 5-year average. The year-to-year decline reflected a drop in corn inspections. Of total second-quarter Gulf inspections, corn inspections were 62 percent; soybean inspections, 25 percent; and wheat inspections, 13 percent.

PNW. PNW grain inspections totaled 8.5 mmt—up 63 percent year to year and up 6 percent from the 5-year average. The year-to-

year increase reflected a rise in corn and wheat inspections. Of total second-quarter PNW inspections, corn inspections were 65 percent; wheat inspections, 34 percent; and soybean inspections, 1 percent.

Interior. Interior grain inspections were 6.0 mmt—up 54 percent year to year and up 34 percent from the 5-year average. The year-to-year increase owed to rises in inspections of all three grains. Of total second-quarter Interior inspections, corn inspections were 62 percent; soybean inspections, 25 percent; and wheat inspections, 13 percent.

Atlantic-Great Lakes. At 0.3 mmt, grain inspections in the Atlantic-Great Lakes were down 12 percent year to year and down 58 percent from the 5-year average. The year-to-year decline reflected a drop in soybean

inspections. Of total second-quarter Atlantic-Great Lakes inspections, wheat inspections were 48 percent; corn inspections, 33 percent; and soybeans inspections, 19 percent.

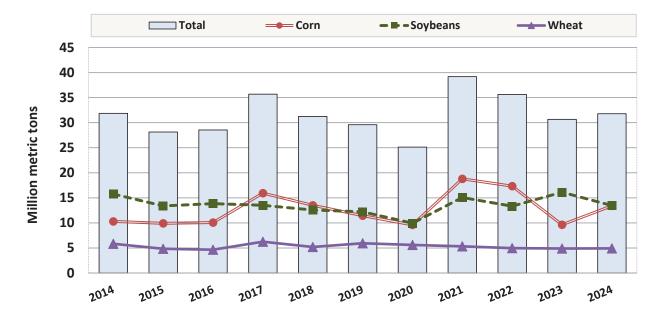
Inspections by Commodity

Corn. Second-quarter 2024 corn inspections were 16.6 mmt—up 20 percent year to year and up 1 percent from the 5-year average (fig. 2). The year-to-year increase was primarily due to increased inspections destined to Mexico. During the second quarter, U.S. Gulf inspections were 7.2 mmt—down 14 percent year to year and 22 percent below the 5-year average.

Corn inspections in PNW were 5.6 mmt—up 84 percent year to year and up 29 percent from the 5-year average. At 3.7 mmt, Interior inspections of corn increased 60 percent year to year and rose 51 percent from the 5-year average. Finally, corn inspections in the Atlantic-Great Lakes were 0.1 mmt—up 59 percent year to year and up 17 percent from the 5-year average.

Soybeans. Second-quarter soybean inspections were 4.5 mmt—up 13 percent year to year, but down 20 percent from the 5-year average (fig. 2). The year-to-year increase was mainly due to higher inspections destined to Egypt and Indonesia. During the second quarter, U.S. Gulf soybean inspections were 2.9 mmt—up 10 percent year to year, but down 11 percent from the 5-year average.

Figure 2. Second-quarter inspections by grain type, 2014-24



Source: USDA, Federal Grain Inspection Service.

At 1.5 mmt, Interior soybean inspections were up 47 percent year to year and 4 percent above the 5-year average. PNW soybean inspections were 0.1 mmt—down 65 percent year to year and down 87 percent from the 5-year average. At 0.1 mmt, Atlantic-Great Lakes inspections of soybeans were down 66 percent year to year and down 86 percent from the 5-year average.

Wheat. Second-quarter wheat inspections were 5.3 mmt—up 31 percent year to year, but down 12 percent from the 5-year average (fig. 2). The year-to-year increase was mainly due to higher inspections destined to Mexico and

various Asian countries. During the second quarter, PNW wheat inspections were 2.9 mmt—up 44 percent year to year, but down 7 percent from the 5-year average.

U.S. Gulf wheat inspections were 1.5 mmt—up 8 percent year to year, but down 29 percent from the 5-year average. At 0.8 mmt, wheat inspections in the Interior were up 45 percent year to year and up 38 percent from the 5-year average. Atlantic-Great Lakes wheat inspections were 0.1 mmt—up 33 percent year to year, but down 40 percent from the 5-year average.

Feature Article

Market Outlook

USDA's July **WASDE report** projected MY 2024/25 corn exports to be 56.5 mmt—flat compared to the MY 2023/24 estimate. In the

same report, USDA projected MY 2024/25 soybean exports to be 49.7 mmt—up 7 percent from the MY 2023/24 estimate. MY 2024/25 wheat exports were projected to be 22.5 mmt—up 17 percent from the MY 2023/2024 estimate.

From June to July, WASDE projections of corn and wheat exports increased, and projections of soybean exports were unchanged.

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Grain Transportation Indicators

Grains are transported to the domestic and international markets via one or a combination of the following modes: truck, rail, barge and ocean-going vessel. Monitoring the cost of transportation for each mode is vital to the marketing decision making process.

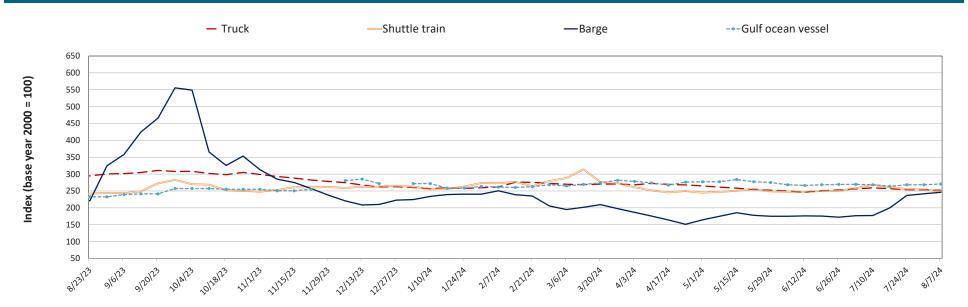
Table 1. Grain transport cost indicators

| For the week | | Rail | | | Oc | ean |
|--------------|-------|-------------|---------|-------|------|---------|
| ending: | Truck | Non-shuttle | Shuttle | Barge | Gulf | Pacific |
| 08/07/24 | 252 | 331 | 249 | 246 | 271 | 225 |
| 07/31/24 | 253 | 333 | 254 | 242 | 268 | 225 |
| 08/09/23 | 285 | 324 | 237 | 229 | 208 | 184 |

Note: Indicator: Base year 2000 = 100. Weekly updates include truck = diesel (\$/gallon); rail = nearmonth secondary rail market bid and monthly tariff rate with fuel surcharge (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); ocean = routes to Japan (\$/metric ton); n/a = not available.

Source: USDA, Agricultural Marketing Service.

Figure 1. Grain transportation cost indicators as of week ending 08/07/24



Source: USDA, Agricultural Marketing Service.

Grain Transportation Indicators

Figure 2. Grain bid summary

The grain bid summary illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

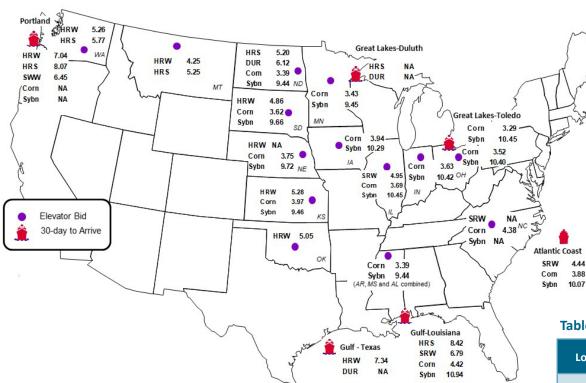


Table 2a. Market update: U.S. origins to export position price spreads (\$/bushel)

| Commodity | Origin– destination | 8/2/2024 | 7/26/2024 |
|-----------|------------------------|----------|-----------|
| Corn | IL–Gulf | -0.73 | -0.68 |
| Corn | NE-Gulf | -0.67 | -0.60 |
| Soybean | IA-Gulf | -0.65 | -0.81 |
| HRW | KS-Gulf | -2.06 | -2.26 |
| HRS | ND-Portland | -2.87 | -2.89 |

Note: nq = no quote; n/a = not available; HRW = hard red winter wheat; HRS = hard red spring wheat.

Source: USDA, Agricultural Marketing Service.

Table 2b. Futures

| Location | Grain | Month | 8/2/2024 | Week ago 7/26/2024 | Year ago 8/4/2023 |
|-------------|---------|-------|----------|-----------------------|----------------------|
| Kansas City | Wheat | Sep | 5.472 | 5.466 | 7.640 |
| Minneapolis | Wheat | Sep | 5.950 | 5.884 | 8.244 |
| Chicago | Wheat | Sep | 5.252 | 5.236 | 6.462 |
| Chicago | Corn | Sep | 3.980 | 4.066 | 4.966 |
| Chicago | Soybean | Sep | 10.186 | 10.212 | 13.082 |

Sources: U.S. Inland: GeoGrain, USDA Weekly Bids, U.S. Export: Corn & Soybean - Export Grain Bids, AMS, USDA Wheat Bids - Weekly Wheat Report, U.S. Wheat Associates, Washington, DC.

Inland bids: 12% HRW, 14% HRS, #1 SRW, #1 DUR, #1 SWW, #2 Y Corn, #1 Y Soybeans Export bids: Ord HRW, 14% HRS, #2 SRW, #2 DUR, #2 SWW, #2 Y Corn, #1 Soybeans

Note: HRW = Hard red winter wheat, HRS = Hard red spring wheat, SRW = Soft red winter wheat, DUR = Durum, SWW = Soft white winter wheat, Y = Yellow, Ord = Ordinary. Data from tables 2a and 2b derived from map information.

Sources: U.S. Inland: GeoGrain, USDA Weekly Bids, U.S. Export: Corn & Soybean - Export Grain Bids, AMS, USDA Wheat Bids - Weekly Wheat Report, U.S. Wheat Associates, Washington, DC.

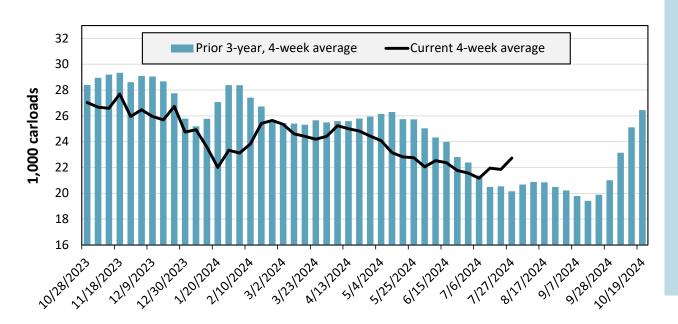
Table 3. Class I rail carrier grain car bulletin (grain carloads originated)

| For the week ending: | East | | W | est | Centra | | |
|---------------------------------|--------|---------|---------|---------|---------|--------|------------|
| 7/27/2024 | СЅХТ | NS | BNSF | UP | СРКС | CN | U.S. total |
| This week | 1,595 | 2,902 | 10,718 | 5,450 | 3,035 | 1,133 | 24,833 |
| This week last year | 1,104 | 2,239 | 7,303 | 4,386 | 1,318 | 1,285 | 17,635 |
| 2024 YTD | 49,720 | 79,958 | 312,813 | 153,770 | 81,477 | 27,820 | 705,558 |
| 2023 YTD | 54,750 | 80,708 | 265,289 | 158,898 | 66,858 | 40,221 | 666,724 |
| 2024 YTD as % of 2023 YTD | 91 | 99 | 118 | 97 | 122 | 69 | 106 |
| Last 4 weeks as % of 2023 | 148 | 114 | 148 | 112 | 143 | 97 | 130 |
| Last 4 weeks as % of 3-yr. avg. | 120 | 110 | 117 | 100 | 135 | 96 | 113 |
| Total 2023 | 92,754 | 130,762 | 499,462 | 278,079 | 131,352 | 66,535 | 1,198,944 |

Note: The last 4-week percentages compare the last 4 weeks of this year to the closest 4 weeks of last year, and to the average across the prior 3 years. NS = Norfolk Southern; UP = Union Pacific; CN = Canadian National; CPKC = Canadian Pacific Kansas City; YTD = year-to-date; avg. = average; yr. = year. CPKC and CN report carloads for their U.S.-operations only, so the U.S. total reflects originated carloads for all six Class I railroads.

Source: Surface Transportation Board.

Figure 3. Total weekly U.S. Class I railroad grain carloads



For the 4 weeks ending July 27, grain carloads were up 4 percent from the previous week, up 30 percent from last year, and up 13 percent from the 3-year average.

Source: Surface Transportation Board.

Table 4a. Rail service metrics—grain unit train origin dwell times and train speeds

| For the week ending: | | East | | West | | Central U.S. | | | U.S. Average |
|----------------------|-----------------------------------|------|------|------|------|--------------|------|------|--------------|
| | 7/27/2024 | | NS | BNSF | UP | CN | СР | KCS | U.S. Average |
| Grain unit train | This week | 17.4 | 29.1 | 32.6 | 14.7 | 8.5 | 31.6 | 15.4 | 21.3 |
| origin dwell times | Average over last 4 weeks | 29.5 | 28.6 | 29.2 | 18.1 | 8.6 | 27.8 | 36.6 | 25.5 |
| (hours) | Average of same 4 weeks last year | 41.7 | 29.0 | 15.4 | 15.0 | 6.6 | 13.9 | 19.9 | 20.2 |
| Grain unit train | This week | 23.2 | 21.1 | 23.8 | 22.4 | 25.6 | 19.2 | 25.6 | 23.0 |
| speeds | Average over last 4 weeks | 23.4 | 20.8 | 24.5 | 22.3 | 24.4 | 19.1 | 24.7 | 22.7 |
| (miles per hour) | Average of same 4 weeks last year | 23.5 | 15.5 | 25.3 | 22.9 | 27.0 | 21.1 | 26.4 | 23.1 |

Note: NS = Norfolk Southern; UP = Union Pacific; CN = Canadian National; CP = Canadian Pacific; KCS = Kansas City Southern. Although CP and KCS have merged to form CPKC, the service metrics are reported for two legacy networks that correspond to the old nomenclature (CP and KCS).

These service metrics are published weekly on the <u>Surface Transportation Board's website</u> and on <u>AgTransport</u>. For more information on each service metric, see <u>49 CFR § 1250.2</u>. Source: Surface Transportation Board.

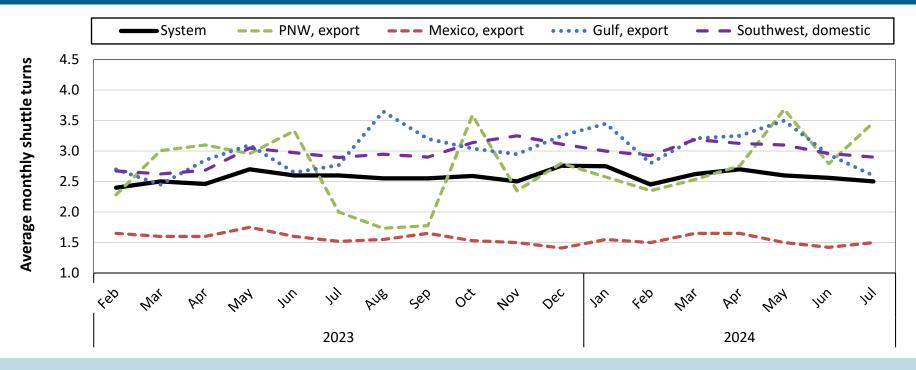
Table 4b. Rail service metrics—unfilled grain car orders and delays

| F | For the week ending: | | st | We | st | | Central U.S. | | U.S. Total |
|-------------------------------|-----------------------------------|-----|-----|-------|-----|----|--------------|-----|------------|
| | 7/27/2024 | CSX | NS | BNSF | UP | CN | СР | KCS | U.S. Iotai |
| Empty grain cars | This week | 12 | 5 | 431 | 94 | 3 | 51 | 20 | 616 |
| not moved in over 48 hours | Average over last 4 weeks | 11 | 9 | 510 | 107 | 6 | 50 | 51 | 743 |
| (number) | Average of same 4 weeks last year | 31 | 14 | 531 | 70 | 10 | 49 | 32 | 737 |
| Loaded grain cars | This week | 8 | 175 | 809 | 62 | 2 | 130 | 66 | 1,253 |
| not moved in over 48 hours | Average over last 4 weeks | 16 | 144 | 885 | 83 | 4 | 115 | 51 | 1,298 |
| (number) | Average of same 4 weeks last year | 36 | 324 | 351 | 71 | 12 | 68 | 20 | 882 |
| Grain unit trains | This week | 0 | 0 | 29 | 6 | 0 | 3 | 5 | 43 |
| held | Average over last 4 weeks | 0 | 1 | 23 | 6 | 0 | 5 | 6 | 41 |
| (number) | Average of same 4 weeks last year | 1 | 5 | 7 | 7 | 0 | 1 | 3 | 24 |
| Unfilled grain car | This week | 1 | 1 | 1,330 | 89 | 4 | 421 | 0 | 1,846 |
| orders | Average over last 4 weeks | 4 | 0 | 995 | 164 | 1 | 195 | 20 | 1,378 |
| (number) | Average of same 4 weeks last year | 6 | 27 | 302 | 101 | 0 | 69 | 45 | 549 |

Note: NS = Norfolk Southern; UP = Union Pacific; CN = Canadian National; CP = Canadian Pacific; KCS = Kansas City Southern. Although CP and KCS have merged to form CPKC, the service metrics are reported for two legacy networks that correspond to the old nomenclature (CP and KCS).

These service metrics are published weekly on the <u>Surface Transportation Board's website</u> and on <u>AgTransport</u>. For more information on each service metric, see <u>49 CFR § 1250.2</u>. Source: Surface Transportation Board.

Figure 4. Average monthly turns for grain shuttle trains, by region



Average monthly system-wide grain shuttle turns reported in the first week of July 2024 were 2.5. By destination region, average monthly grain shuttle turns were 3.47 to PNW, 1.5 to Mexico, 2.6 to the Gulf, and 2.9 to the Southwest.

Note: Data is submitted in the first weekly report of each month, covering the previous month. A "shuttle turn" refers to the number of trips completed per month by a single train.

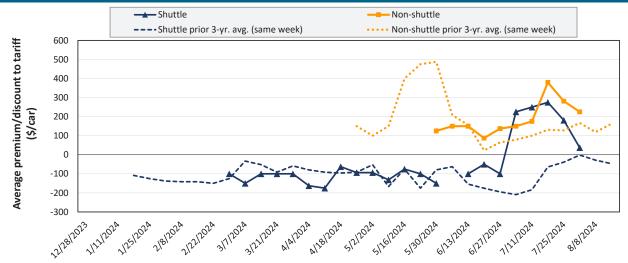
Numbers reflect averages of the three railroads with a shuttle train program: BNSF Railway, Union Pacific Railroad; and CPKC. CPKC only reports values for the Pacific Northwest (PNW). Regions are not standardized and vary across railroads. "Southwest" refers to domestic destinations and includes: "West Texas, Arkansas/Texas, California/Arizona, and California."

Source: Surface Transportation Board.

Rail Transportation

Railroads periodically auction guaranteed grain car service for an individual trip or a period of time (e.g., one year). This ordering system is referred to as the "primary market." Once grain shippers acquire guaranteed freight on the primary market, they can trade that freight with other shippers through a broker. These transactions are referred to as the "secondary market." Secondary rail values are indicators of rail service quality and demand/supply. The values published herein are market indicators only and do not represent guaranteed prices.

Figure 5. Secondary market bids/offers for railcars to be delivered in August 2024



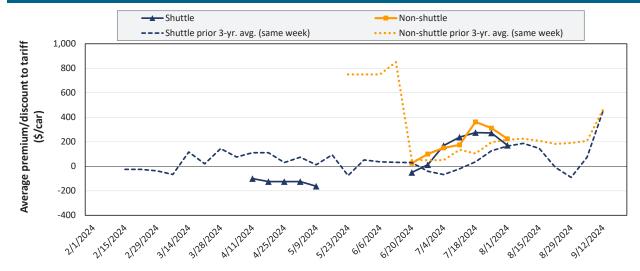
Average non-shuttle bids/offers fell \$56 this week, and are \$154 below the peak.

Average shuttle bids/offers fell \$144 this week and are \$238 below the peak.

| 8/1/2024 | BNSF | UP |
|-------------|-------|-------|
| Non-Shuttle | \$200 | \$250 |
| Shuttle | \$75 | \$0 |

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service analysis of data from Tradewest Brokerage Company and the Malsam Company.

Figure 6. Secondary market bids/offers for railcars to be delivered in September 2024



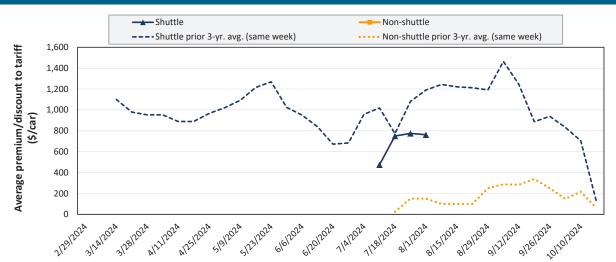
Average non-shuttle bids/offers fell \$88 this week, and are \$138 below the peak.

Average shuttle bids/offers fell \$100 this week and are \$103 below the peak

| 8/1/2024 | BNSF | UP |
|-------------|-------|-------|
| Non-Shuttle | \$225 | \$225 |
| Shuttle | \$319 | \$25 |

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service analysis of data from Tradewest Brokerage Company and the Malsam Company.

Figure 7. Secondary market bids/offers for railcars to be delivered in October 2024



There were no non-shuttle bids/offers this week.

Average shuttle bids/offers fell \$13 this week and are \$13 below the peak.

| 8/1/2024 | BNSF | UP |
|-------------|---------|-------|
| Non-Shuttle | n/a | n/a |
| Shuttle | \$1,050 | \$475 |

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service analysis of data from Tradewest Brokerage Company and the Malsam Company.

Table 5. Weekly secondary railcar market (dollars per car)

| For the week ending: | | | Delivery period | | | | | | |
|----------------------|----------------------------|--------|-----------------|--------|--------|--------|--------|--|--|
| | 8/1/2024 | Aug-24 | Sep-24 | Oct-24 | Nov-24 | Dec-24 | Jan-25 | | |
| | BNSF | 200 | 225 | n/a | n/a | n/a | n/a | | |
| | Change from last week | -13 | -25 | n/a | n/a | n/a | n/a | | |
| Non-shuttle | Change from same week 2023 | 113 | 75 | n/a | n/a | n/a | n/a | | |
| Non-snuttle | UP | 250 | 225 | n/a | n/a | n/a | n/a | | |
| | Change from last week | -100 | -150 | n/a | n/a | n/a | n/a | | |
| | Change from same week 2023 | -50 | 0 | n/a | n/a | n/a | n/a | | |
| | BNSF | 75 | 319 | 1,050 | n/a | 400 | n/a | | |
| | Change from last week | -313 | -150 | -50 | n/a | n/a | n/a | | |
| | Change from same week 2023 | 125 | 233 | -300 | n/a | 50 | n/a | | |
| | UP | 0 | 25 | 475 | n/a | n/a | n/a | | |
| Shuttle | Change from last week | 25 | -50 | 25 | n/a | n/a | n/a | | |
| | Change from same week 2023 | 367 | 225 | -458 | n/a | n/a | n/a | | |
| | СРКС | 0 | -100 | n/a | n/a | n/a | n/a | | |
| | Change from last week | -200 | 0 | n/a | n/a | n/a | n/a | | |
| | Change from same week 2023 | 100 | 75 | n/a | n/a | n/a | n/a | | |

Note: Bids and offers represent a premium/discount to tariff rates; n/a = not available; BNSF = BNSF Railway; UP = Union Pacific Railroad; CPKC = Canadian Pacific Kansas City. Source: USDA, Agricultural Marketing Service analysis of data from Tradewest Brokerage Company and the Malsam Company.

Rail Transportation

The tariff rail rate is the base price of freight rail service. Together with fuel surcharges and any auction and secondary rail values, the tariff rail rate constitutes the full cost of shipping by rail. Typically, auction and secondary rail values are a small fraction of the full cost of shipping by rail relative to the tariff rate. However, during times of high rail demand or short supply, high auction and secondary rail values can exceed the cost of the tariff rate plus fuel surcharge.

Table 6. Tariff rail rates for unit train shipments, August 2024

| Commodity | Origin region | Destination region | Tariff rate/car | Fuel surcharge per car | Tariff plus surcharge per metric ton | Tariff plus surcharge per bushel | Percent Change Y/Y |
|-----------|----------------------|-----------------------|--------------------|---------------------------|--|--|--------------------------|
| | Wichita, KS | St. Louis, MO | \$4,991 | \$167 | \$51.22 | \$1.39 | 21 |
| | Grand Forks, ND | Duluth-Superior, MN | \$3,862 | \$36 | \$38.71 | \$1.05 | -4 |
| | Wichita, KS | Los Angeles, CA | \$7,020 | \$184 | \$71.54 | \$1.95 | -5 |
| Wheat | Wichita, KS | New Orleans, LA | \$4,425 | \$294 | \$46.86 | \$1.28 | -8 |
| | Sioux Falls, SD | Galveston-Houston, TX | \$6,966 | \$151 | \$70.67 | \$1.92 | -2 |
| | Colby, KS | Galveston-Houston, TX | \$4,675 | \$322 | \$49.62 | \$1.35 | -8 |
| | Amarillo, TX | Los Angeles, CA | \$5,585 | \$448 | \$59.91 | \$1.63 | 8 |
| | Champaign-Urbana, IL | New Orleans, LA | \$4,000 | \$332 | \$43.02 | \$1.09 | -0 |
| | Toledo, OH | Raleigh, NC | \$8,877 | \$0 | \$88.15 | \$2.24 | 4 |
| | Des Moines, IA | Davenport, IA | \$2,830 | \$70 | \$28.80 | \$0.73 | 6 |
| Corn | Indianapolis, IN | Atlanta, GA | \$6,866 | \$0 | \$68.18 | \$1.73 | 4 |
| | Indianapolis, IN | Knoxville, TN | \$5,790 | \$0 | \$57.50 | \$1.46 | 4 |
| | Des Moines, IA | Little Rock, AR | \$4,425 | \$207 | \$45.99 | \$1.17 | 4 |
| | Des Moines, IA | Los Angeles, CA | \$6,305 | \$602 | \$68.59 | \$1.74 | 2 |
| | Minneapolis, MN | New Orleans, LA | \$3,156 | \$472 | \$36.03 | \$0.98 | -9 |
| | Toledo, OH | Huntsville, AL | \$7,269 | \$0 | \$72.18 | \$1.96 | 3 |
| Soybeans | Indianapolis, IN | Raleigh, NC | \$8,169 | \$0 | \$81.12 | \$2.21 | 4 |
| | Indianapolis, IN | Huntsville, AL | \$5,921 | \$0 | \$58.80 | \$1.60 | 4 |
| | Champaign-Urbana, IL | New Orleans, LA | \$5,040 | \$332 | \$53.35 | \$1.45 | 3 |

Note: A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of 75-120 cars that meet railroad efficiency requirements. The table assumes 111 short tons (100.7 metric tons) per car, 56 pounds per bushel of corn, and 60 pounds per bushel of wheat and soybeans. Percentage change year to year (Y/Y) is calculated using the tariff rate plus fuel surcharge

Source: BNSF Railway, Canadian National Railway, CSX Transportation, and Union Pacific Railroad.

Table 7. Tariff rail rates for shuttle train shipments, August 2024

| Commodity | Origin region | Destination region | Tariff rate/car | Fuel surcharge per car | Tariff plus surcharge per metric ton | Tariff plus surcharge per bushel | Percent Change Y/Y |
|-----------|----------------------|-----------------------|--------------------|---------------------------|--|--|--------------------------|
| | Great Falls, MT | Portland, OR | \$4,343 | \$106 | \$44.18 | \$1.20 | -5 |
| | Wichita, KS | Galveston-Houston, TX | \$4,411 | \$82 | \$44.62 | \$1.21 | -5 |
| Wheat | Chicago, IL | Albany, NY | \$7,413 | \$0 | \$73.61 | \$2.00 | 5 |
| wneat | Grand Forks, ND | Portland, OR | \$6,001 | \$182 | \$61.40 | \$1.67 | -4 |
| | Grand Forks, ND | Galveston-Houston, TX | \$5,446 | \$187 | \$55.94 | \$1.52 | -2 |
| | Colby, KS | Portland, OR | \$5,923 | \$528 | \$64.06 | \$1.74 | -0 |
| | Minneapolis, MN | Portland, OR | \$5,660 | \$222 | \$58.41 | \$1.48 | -1 |
| | Sioux Falls, SD | Tacoma, WA | \$5,620 | \$203 | \$57.83 | \$1.47 | -1 |
| | Champaign-Urbana, IL | New Orleans, LA | \$4,345 | \$332 | \$46.44 | \$1.18 | 3 |
| Corn | Lincoln, NE | Galveston-Houston, TX | \$4,560 | \$119 | \$46.46 | \$1.18 | 4 |
| | Des Moines, IA | Amarillo, TX | \$4,845 | \$260 | \$50.69 | \$1.29 | 3 |
| | Minneapolis, MN | Tacoma, WA | \$5,660 | \$220 | \$58.39 | \$1.48 | -1 |
| | Council Bluffs, IA | Stockton, CA | \$5,780 | \$228 | \$59.66 | \$1.52 | 3 |
| | Sioux Falls, SD | Tacoma, WA | \$6,335 | \$203 | \$64.93 | \$1.77 | -1 |
| | Minneapolis, MN | Portland, OR | \$6,385 | \$222 | \$65.61 | \$1.79 | -1 |
| Caulagana | Fargo, ND | Tacoma, WA | \$6,235 | \$181 | \$63.71 | \$1.73 | -1 |
| Soybeans | Council Bluffs, IA | New Orleans, LA | \$5,270 | \$383 | \$56.14 | \$1.53 | 3 |
| | Toledo, OH | Huntsville, AL | \$5,509 | \$0 | \$54.71 | \$1.49 | 4 |
| | Grand Island, NE | Portland, OR | \$5,905 | \$540 | \$64.00 | \$1.74 | 2 |

Note: A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of 75-120 cars that meet railroad efficiency requirements. The table assumes 111 short tons (100.7 metric tons) per car, 56 pounds per bushel of corn, and 60 pounds per bushel of wheat and soybeans. Percentage change year to year (Y/Y) is calculated using the tariff rate plus fuel surcharge.

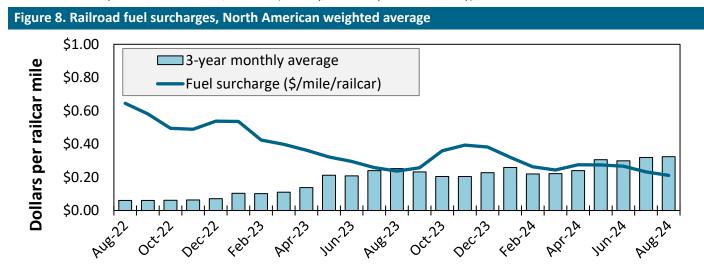
Source: BNSF Railway, Canadian National Railway, CSX Transportation, and Union Pacific Railroad.

Table 8. Tariff rail rates for U.S. bulk grain shipments to Mexico, August 2024

| Commodity | US origin | US border city | US railroad | Train type | US rate plus fuel surcharge per car (USD) | US tariff rate + fuel surcharge per metric ton (USD) | US tariff rate + fuel surcharge per bushel (USD) | Percent M/M | Percent Y/Y |
|-----------|--------------------|----------------|-------------|-------------|---|--|--|-------------|-------------|
| | Adair, IL | El Paso, TX | BNSF | Shuttle | \$4,414 | \$43.44 | \$1.10 | -0.9 | 1.7 |
| | Atchison, KS | Laredo, TX | KCS | Non-shuttle | \$5,480 | \$53.93 | \$1.37 | -0.7 | 1.5 |
| | Council Bluffs, IA | Laredo, TX | KCS | Non-shuttle | \$6,009 | \$59.14 | \$1.50 | -0.7 | 3.3 |
| Corn | Kansas City, MO | Laredo, TX | KCS | Non-shuttle | \$5,386 | \$53.01 | \$1.35 | -0.7 | 1.6 |
| Corn | Marshall, MO | Laredo, TX | KCS | Non-shuttle | \$5,601 | \$55.13 | \$1.40 | -0.7 | 1.5 |
| | Pontiac, IL | Eagle Pass, TX | UP | Shuttle | \$4,826 | \$47.50 | \$1.21 | -0.5 | 3.2 |
| | Sterling, IL | Eagle Pass, TX | UP | Shuttle | \$4,963 | \$48.85 | \$1.24 | -0.5 | 3.1 |
| | Superior, NE | El Paso, TX | BNSF | Shuttle | \$4,821 | \$47.45 | \$1.21 | -0.6 | 1.7 |
| | Atchison, KS | Laredo, TX | KCS | Non-shuttle | \$5,480 | \$53.93 | \$1.47 | -0.7 | 1.5 |
| | Brunswick, MO | El Paso, TX | BNSF | Shuttle | \$5,456 | \$53.70 | \$1.46 | -0.6 | 3.1 |
| Caubaans | Grand Island, NE | Eagle Pass, TX | UP | Shuttle | \$6,371 | \$62.70 | \$1.71 | -0.4 | 2.4 |
| Soybeans | Hardin, MO | Eagle Pass, TX | BNSF | Shuttle | \$5,457 | \$53.71 | \$1.46 | -0.6 | 3.1 |
| | Kansas City, MO | Laredo, TX | KCS | Non-shuttle | \$5,386 | \$53.01 | \$1.44 | -0.7 | 1.6 |
| | Roelyn, IA | Eagle Pass, TX | UP | Shuttle | \$6,475 | \$63.73 | \$1.73 | -0.4 | 2.4 |
| | FT Worth, TX | El Paso, TX | BNSF | DET | \$4,017 | \$39.54 | \$1.08 | -4.9 | -8.9 |
| | FT Worth, TX | El Paso, TX | BNSF | Shuttle | \$3,599 | \$35.42 | \$0.96 | -4.9 | -9.4 |
| Wheat | Great Bend, KS | Laredo, TX | UP | Shuttle | \$4,609 | \$45.36 | \$1.23 | -0.4 | -8.3 |
| | Kansas City, MO | Laredo, TX | KCS | Non-shuttle | \$5,386 | \$53.01 | \$1.44 | -0.7 | 1.6 |
| | Wichita, KS | Laredo, TX | UP | Shuttle | \$4,495 | \$44.24 | \$1.20 | -0.4 | -8.5 |

Note: After December 2021, U.S. railroads stopped reporting "through rates" from the U.S. origin to the Mexican destination. Thus, the table shows "Rule 11 rates," which cover only the portion of the shipment from a U.S. origin to locations on the U.S.-Mexico border. The Rule 11 rates apply only to shipments that continue into Mexico, and the total cost of the shipment would include a separate rate obtained from a Mexican railroad. The rates apply to jumbo covered hopper ("C114") cars. The "shuttle" train type applies to qualified shipments (typically, 110 cars) that meet railroad efficiency requirements. The "non-shuttle" train type applies to Kansas City Southern (KCS) (now CPKC) shipments and is made up of 75 cars or more (except the Marshall, MO, rate is for a 50-74 car train). BNSF Railway's destination efficiency trains (DET) are shuttle-length trains (typically 110 cars) that can be split en route for unloading at multiple destinations. Percentage change month to month (M/M) and year to year (Y/Y) are calculated using the tariff rate plus fuel surcharge. For a larger list of to-the-border rates, see <u>AgTransport</u>.

Source: BNSF Railway, Union Pacific Railroad, and CPKC (formerly, Kansas City Southern Railway).



August 2024: \$0.21/mile, down 2 cents from last month's surcharge of \$0.23/mile; down 3 cents from the August 2023 surcharge of \$0.24/mile; and down 11 cents from the August prior 3-year average of \$0.32/mile.

Note: Weighted by each Class I railroad's proportion of grain traffic for the prior year.

Barge Transportation

Figure 9. Illinois River barge freight rate



For the week ending August 6: 2 percent higher than the previous week; 7 percent higher than last year; and 15 percent higher than the 3-year average.

Note: Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); 3-year avg. = 4-week moving average of the 3-year average. Source: USDA, Agricultural Marketing Service.

Table 9. Weekly barge freight rates: southbound only

| Measure | Date | Twin Cities | Mid- Mississippi | Lower Illinois River | St. Louis | | Lower Ohio | Cairo- Memphis |
|---------------------------------|-------------|----------------|---------------------|-------------------------|-----------|------------|---------------|-------------------|
| Data | 8/6/2024 | 572 | 468 | 443 | 351 | 447 | 447 | 304 |
| Rate | 7/30/2024 | 551 | 464 | 435 | 314 | 440 | 440 | 255 |
| ¢/ton | 8/6/2024 | 35.41 | 24.90 | 20.56 | 14.00 | 20.96 | 18.06 | 9.55 |
| \$/ton | 7/30/2024 | 34.11 | 24.68 | 20.18 | 12.53 | 20.64 | 17.78 | 8.01 |
| Measure | Time Period | Twin Cities | Mid- Mississippi | Lower Illinois River | St. Louis | Cincinnati | Lower Ohio | Cairo- Memphis |
| Current week % | Last year | 25 | 12 | 7 | -1 | 17 | 17 | -22 |
| change from the same week | 3-year avg. | 23 | 15 | 15 | 10 | 31 | 30 | -2 |
| Data | September | 637 | 596 | 594 | 568 | 604 | 604 | 565 |
| Rate | November | 591 | 553 | 535 | 463 | 525 | 525 | 417 |

Note: Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); 3-year avg. = 4-week moving average of the 3-year avg.; ton = 2,000 pounds; n/a = data not available.

Source: USDA, Agricultural Marketing Service.

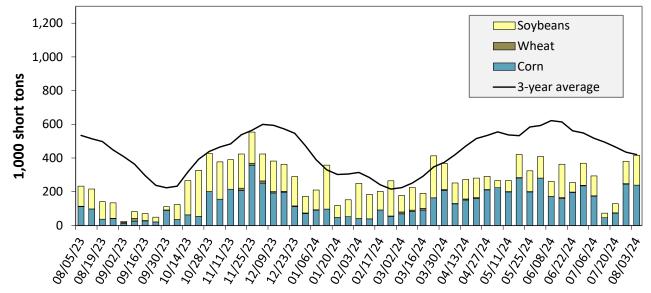


Calculating barge rate per ton:

(Rate* 1976 tariff benchmark rate per ton)/100 Select applicable index from market quotes are included in tables on this page. The 1976 benchmark rates per ton are provided in map.

Source: USDA, Agricultural Marketing Service.

Figure 11. Barge movements on the Mississippi River (Locks 27-Granite City, IL)



For the week ending August 3: 79 percent higher than last year and 1 percent lower than the 3-year average.

Note: The 3-year average is a 4-week moving average. The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

Source: U.S. Army Corps of Engineers.

Table 10. Barged grain movements (1,000 tons)

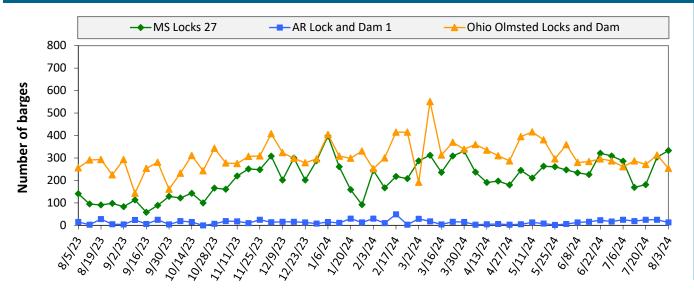
| For the week ending 08/03/2024 | Corn | Wheat | Soybeans | Other | Total |
|--|--------|-------|----------|-------|--------|
| Mississippi River (Rock Island, IL (L15)) | 84 | 2 | 84 | 0 | 169 |
| Mississippi River (Winfield, MO (L25)) | 90 | 0 | 78 | 0 | 168 |
| Mississippi River (Alton, IL (L26)) | 213 | 0 | 164 | 0 | 377 |
| Mississippi River (Granite City, IL (L27)) | 239 | 0 | 177 | 0 | 416 |
| Illinois River (La Grange) | 74 | 0 | 76 | 0 | 150 |
| Ohio River (Olmsted) | 120 | 23 | 43 | 0 | 186 |
| Arkansas River (L1) | 0 | 18 | 1 | 0 | 20 |
| Weekly total - 2024 | 359 | 42 | 222 | 0 | 622 |
| Weekly total - 2023 | 144 | 51 | 133 | 0 | 328 |
| 2024 YTD | 8,480 | 1,028 | 6,219 | 145 | 15,872 |
| 2023 YTD | 8,524 | 878 | 6,722 | 191 | 16,316 |
| 2024 as % of 2023 YTD | 99 | 117 | 93 | 76 | 97 |
| Last 4 weeks as % of 2023 | 171 | 88 | 80 | 15 | 117 |
| Total 2023 | 12,857 | 1,346 | 11,824 | 267 | 26,294 |

Note: "Other" refers to oats, barely, sorghum, and rye. Total may not add up due to rounding. YTD = year to date. Weekly total, YTD, and calendar year total include Mississippi River lock 27, Ohio River Olmsted lock, and Arkansas Lock 1. "L" (as in "L15") refers to a lock, locks, or lock and dam facility. The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

Source: U.S. Army Corps of Engineers.

Barge Transportation

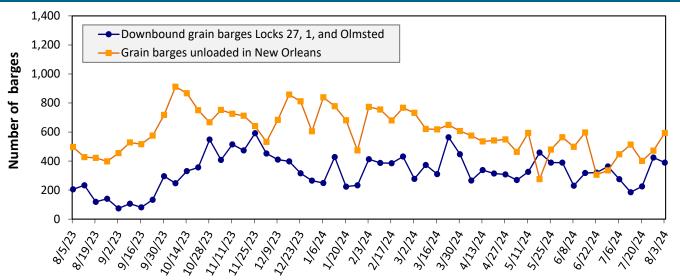
Figure 12. Upbound empty barges transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Olmsted Locks and Dam



For the week ending August 3: 600 barges transited the locks, 42 barges fewer than the previous week, and 39 percent higher than the 3-year average.

Note: The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks. Source: U.S. Army Corps of Engineers.





For the week ending August 3: 389 barges moved down river, 35 fewer than the previous week; 593 grain barges unloaded in the New Orleans Region, 26 percent more than the previous week.

Note: Olmsted = Olmsted Locks and Dam. The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

Source: U.S. Army Corps of Engineers and USDA, Agricultural Marketing Service.

The weekly diesel price provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

Table 11. Retail on-highway diesel prices, week ending 8/05/2024 (U.S. \$/gallon)

| Davion | Laustian | Price | Change | from |
|----------|----------------------------|-------|----------|----------|
| Region | Location | Price | Week ago | Year ago |
| | East Coast | 3.830 | -0.014 | -0.418 |
| , | New England | 4.073 | -0.016 | -0.162 |
| ' | Central Atlantic | 3.991 | -0.037 | -0.404 |
| | Lower Atlantic | 3.742 | -0.009 | -0.454 |
| II | Midwest | 3.729 | 0.002 | -0.466 |
| III | Gulf Coast | 3.436 | -0.032 | -0.524 |
| IV | Rocky Mountain | 3.702 | -0.016 | -0.586 |
| | West Coast | 4.356 | -0.014 | -0.555 |
| V | West Coast less California | 3.951 | -0.017 | -0.587 |
| | California | 4.821 | -0.010 | -0.518 |
| Total | United States | 3.755 | -0.013 | -0.484 |

Note: Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel. On June 13, 2022, the Energy Information Administration implemented a new methodology to estimate weekly on-highway diesel fuel prices.

Source: U.S. Department of Energy, Energy Information Administration.

Figure 14. Weekly diesel fuel prices, U.S. average



For the week ending August 5, the U.S. average diesel fuel price decreased 1.3 cents from the previous week to \$3.755 per gallon, 48.4 cents below the same week last year.

Note: On June 13, 2022, the Energy Information Administration implemented a new methodology to estimate weekly on-highway diesel fuel prices. Source: U.S. Department of Energy, Energy Information Administration.

Table 12. U.S. export balances and cumulative exports (1,000 metric tons)

| Grain Exports | | | | Wh | neat | | | | | |
|--|---|-----------------------------|-----------------------------|-----------------------------|------------------------|-------|-----------|--------|----------|---------|
| | | Hard red winter (HRW) | Soft red winter (SRW) | Hard red spring (HRS) | Soft white wheat (SWW) | Durum | All wheat | Corn | Soybeans | Total |
| | For the week ending 7/25/2024 | 1,333 | 845 | 1,957 | 1,131 | 131 | 5,397 | 6,803 | 3,115 | 15,314 |
| Current unshipped (outstanding) export sales | This week year ago | 647 | 773 | 1,239 | 527 | 74 | 3,260 | 3,294 | 2,351 | 8,904 |
| export sales | Last 4 wks. as % of same period 2022/23 | 217 | 112 | 159 | 218 | 173 | 169 | 245 | 144 | 191 |
| | 2023/24 YTD | 697 | 453 | 882 | 880 | 6 | 2,918 | 48,408 | 42,401 | 93,726 |
| | 2022/23 YTD | 474 | 799 | 756 | 537 | 17 | 2,583 | 36,871 | 50,395 | 89,849 |
| Current shipped (cumulative) exports sales | YTD 2023/24 as % of 2022/23 | 147 | 57 | 117 | 164 | 0 | 113 | 131 | 84 | 104 |
| exports suits | Total 2022/23 | 4,872 | 2,695 | 5,382 | 4,414 | 395 | 17,759 | 39,469 | 52,208 | 109,435 |
| | Total 2021/22 | 7,172 | 2,786 | 5,254 | 3,261 | 196 | 18,669 | 59,764 | 57,189 | 135,622 |

Note: The marketing year for wheat is Jun. 1 to May 31 and, for corn and soybeans, Sep. 1 to Aug. 31. YTD = year-to-date; wks. = weeks. YTD totals for wheat are for MY 2024/25 and MY 2023/2024, respectively, while YTD totals for corn and soybeans are for MY 2023/24 and 2022/23, respectively.

Source: USDA, Foreign Agricultural Service.

Table 13. Top 5 importers of U.S. corn

| For the week ending 7/25/2024 | Total | commitments (1,000 | 0 mt) | % change current MY from last | Exports 3-year average 2020-22 |
|--|----------------|--------------------|----------------|-------------------------------|--------------------------------|
| For the week ending 7/23/2024 | YTD MY 2024/25 | YTD MY 2023/24 | YTD MY 2022/23 | MY | (1,000 mt) |
| Mexico | 3,410 | 22,118 | 15,232 | 45 | 15,445 |
| China | 0 | 2,819 | 7,581 | -63 | 14,427 |
| Japan | 793 | 10,968 | 6,828 | 61 | 9,283 |
| Colombia | 198 | 6,116 | 2,305 | 165 | 3,592 |
| Korea | 1 | 2,415 | 821 | 194 | 1,938 |
| Top 5 importers | 4,401 | 44,436 | 32,767 | 36 | 44,685 |
| Total U.S. corn export sales | 5,584 | 55,211 | 40,165 | 37 | 55,397 |
| % of YTD current month's export projection | 10% | 98% | 95% | - | - |
| Change from prior week | 711 | 168 | 108 | - | - |
| Top 5 importers' share of U.S. corn export sales | 79% | 80% | 82% | - | 81% |
| USDA forecast July 2024 | 56,518 | 56,518 | 42,217 | 34 | - |
| Corn use for ethanol USDA forecast, July 2024 | 138,430 | 138,430 | 131,471 | 5 | - |

Note: The top 5 importers are based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for marketing year (MY) 2022/23 (Sep. 1 – Aug. 31). "Total commitments" = cumulative exports (shipped) + outstanding sales (unshipped), from FAS weekly export sales report, or export sales query. Total commitments' change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales. In rightmost column, "Exports" = carryover plus accumulated exports (as defined in FAS marketing year ranking reports). mt = metric ton; yr. = year; avg. = average; YTD = year to date; "-" = not applicable.

Source: USDA, Foreign Agricultural Service.

Table 14. Top 5 importers of U.S. soybeans

| For the week and in 7/25/2024 | Total | commitments (1,00 | 0 mt) | % change current MY | Exports 3-year average | |
|---|----------------|-------------------|----------------|---------------------|------------------------|--|
| For the week ending 7/25/2024 | YTD MY 2024/25 | YTD MY 2023/24 | YTD MY 2022/23 | from last MY | 2020-22 (1,000 mt) | |
| China | 162 | 24,411 | 31,221 | -22 | 32,321 | |
| Mexico | 422 | 4,865 | 4,774 | 2 | 4,912 | |
| Egypt | 0 | 1,561 | 1,148 | 36 | 2,670 | |
| Japan | 82 | 2,169 | 2,359 | -8 | 2,259 | |
| Indonesia | 73 | 2,128 | 1,689 | 26 | 1,973 | |
| Top 5 importers | 738 | 35,133 | 41,190 | -15 | 44,133 | |
| Total U.S. soybean export sales | 3,536 | 45,516 | 52,746 | -14 | 56,656 | |
| % of YTD current month's export projection | 7% | 98% | 98% | - | - | |
| Change from prior week | 632 | 376 | 34 | - | - | |
| Top 5 importers' share of U.S. soybean export sales | 21% | 77% | 78% | - | 78% | |
| USDA forecast, July 2024 | 49,673 | 46,271 | 53,892 | -14 | - | |

Note: The top 5 importers are based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for marketing year (MY) 2022/23 (Sep. 1 – Aug. 31). "Total commitments" = cumulative exports (shipped) + outstanding sales (unshipped), from FAS weekly export sales report, or export sales query. Total commitments' change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales. In rightmost column, "Exports" = carryover plus accumulated export (as defined in FAS marketing year ranking reports). mt = metric ton; yr. = year; avg. = average; YTD = year to date; "-" = not applicable.

Source: USDA, Foreign Agricultural Service.

Table 15. Top 10 importers of all U.S. wheat

| For the control and in 207/25/2024 | Total commitm | ents (1,000 mt) | % change current MY | Exports 3-year average |
|--|----------------|-----------------|---------------------|------------------------|
| For the week ending 07/25/2024 | YTD MY 2024/25 | YTD MY 2023/24 | from last MY | 2021-23 (1,000 mt) |
| Mexico | 1,349 | 1,145 | 18 | 3,298 |
| Philippines | 1,113 | 841 | 32 | 2,494 |
| Japan | 670 | 669 | 0 | 2,125 |
| China | 141 | 157 | -10 | 1,374 |
| Korea | 848 | 381 | 123 | 1,274 |
| Taiwan | 343 | 450 | -24 | 921 |
| Nigeria | 150 | 104 | 44 | 920 |
| Thailand | 289 | 106 | 173 | 552 |
| Colombia | 128 | 108 | 18 | 522 |
| Vietnam | 133 | 117 | 13 | 313 |
| Top 10 importers | 5,165 | 4,078 | 27 | 13,792 |
| Total U.S. wheat export sales | 8,314 | 5,843 | 42 | 18,323 |
| % of YTD current month's export projection | 37% | 30% | | - |
| Change from prior week | 287 | 421 | - | - |
| Top 10 importers' share of U.S. wheat export sales | 62% | 70% | - | 75% |
| USDA forecast, July 2024 | 22,453 | 19,241 | 17 | - |

Note: The top 5 importers are based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for marketing year (MY) 2022/23 (Sep. 1 – Aug. 31). "Total commitments" = cumulative exports (shipped) + outstanding sales (unshipped), from FAS weekly export sales report, or export sales query. Total commitments' change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales. In rightmost column, "Exports" = carryover plus accumulated export (as defined in FAS marketing year ranking reports). mt = metric ton; yr. = year; avg. = average; YTD = year to date; "-" = not applicable.

Table 16. Grain inspections for export by U.S. port region (1,000 metric tons)

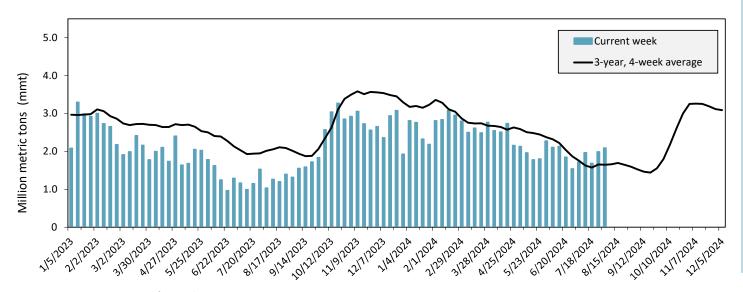
| Bard was damed | Carrana d'Ara | For the week ending | Previous | Current week | 2024 YTD* | 2023 YTD* | 2024 YTD as | Last 4-w | eeks as % of: | 2023 total* |
|----------------|---------------|---------------------|----------|------------------|-----------|-----------|---------------|-----------|------------------|-------------|
| Port regions | Commodity | 08/01/2024 | week* | as % of previous | 2024 YID* | 2023 YID* | % of 2023 YTD | Last year | Prior 3-yr. avg. | 2023 total* |
| | Corn | 238 | 258 | 92 | 11,133 | 3,983 | 280 | n/a | 212 | 5,267 |
| Pacific | Soybeans | 0 | 0 | n/a | 2,523 | 3,356 | 75 | n/a | n/a | 10,286 |
| Northwest | Wheat | 164 | 283 | 58 | 6,345 | 5,696 | 111 | 156 | 129 | 9,814 |
| | All Grain | 402 | 541 | 74 | 21,086 | 13,231 | 159 | 371 | 164 | 25,913 |
| | Corn | 758 | 526 | 144 | 15,763 | 15,585 | 101 | 224 | 112 | 23,630 |
| Mississippi | Soybeans | 122 | 240 | 51 | 12,222 | 13,408 | 91 | 75 | 63 | 26,878 |
| Gulf | Wheat | 119 | 89 | 133 | 3,111 | 2,181 | 143 | 65 | 90 | 3,335 |
| | All Grain | 1,000 | 855 | 117 | 31,151 | 31,174 | 100 | 130 | 95 | 53,843 |
| | Corn | 8 | 21 | 40 | 312 | 162 | 193 | 294 | 94 | 397 |
| Texas Gulf | Soybeans | 0 | 0 | n/a | 0 | 49 | 0 | n/a | n/a | 267 |
| iexas Guii | Wheat | 80 | 20 | 400 | 990 | 1,265 | 78 | 1445 | 117 | 1,593 |
| | All Grain | 251 | 95 | 264 | 3,565 | 3,144 | 113 | 136 | 111 | 5,971 |
| | Corn | 209 | 261 | 80 | 8,008 | 5,547 | 144 | 148 | 143 | 10,474 |
| Interior | Soybeans | 139 | 168 | 83 | 4,266 | 3,334 | 128 | 179 | 160 | 6,508 |
| interior | Wheat | 56 | 39 | 144 | 1,735 | 1,359 | 128 | 151 | 101 | 2,281 |
| | All Grain | 416 | 472 | 88 | 14,153 | 10,313 | 137 | 158 | 140 | 19,467 |
| | Corn | 0 | 0 | n/a | 0 | 23 | 0 | n/a | n/a | 57 |
| Great Lakes | Soybeans | 0 | 0 | n/a | 18 | 29 | 62 | n/a | n/a | 192 |
| Great Lakes | Wheat | 20 | 20 | 102 | 238 | 162 | 147 | 345 | 344 | 581 |
| | All Grain | 20 | 20 | 102 | 256 | 214 | 119 | 345 | 143 | 831 |
| | Corn | 0 | 5 | 0 | 208 | 79 | 262 | n/a | 95 | 166 |
| Atlantic | Soybeans | 0 | 0 | n/a | 438 | 1,167 | 38 | 10 | 9 | 2,058 |
| Atlantic | Wheat | 2 | 3 | 71 | 23 | 70 | 33 | 78 | 57 | 101 |
| | All Grain | 2 | 8 | 24 | 668 | 1,317 | 51 | 68 | 44 | 2,325 |
| | Corn | 1,213 | 1,070 | 113 | 35,423 | 25,390 | 140 | 266 | 134 | 40,004 |
| All Regions | Soybeans | 261 | 409 | 64 | 19,521 | 21,448 | 91 | 103 | 88 | 46,459 |
| All Regions | Wheat | 441 | 454 | 97 | 12,442 | 10,736 | 116 | 124 | 113 | 17,738 |
| | All Grain | 2,090 | 1,990 | 105 | 70,933 | 59,510 | 119 | 165 | 118 | 108,664 |

^{*}Note: Data include revisions from prior weeks; "All grain" includes corn, soybeans, wheat, sorghum, oats, barley, rye, sunflower, flaxseed, and mixed grains; "All regions" includes listed regions and other minor regions not listed; YTD= year-to-date; n/a = not available or no change.

Source: USDA, Federal Grain Inspection Service.

The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 50 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 55 percent of U.S. export grain shipments departed through the U.S. Gulf region in 2019.

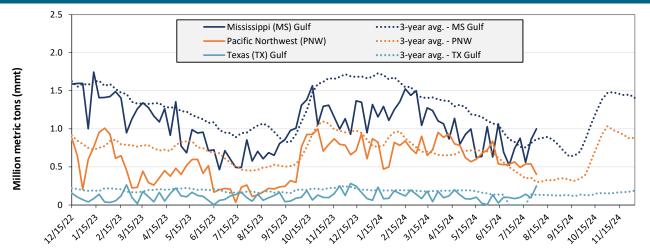
Figure 15. U.S. grain inspected for export (wheat, corn, and soybeans)



For the week ending Aug. 1: 2.1 mmt of grain inspected, up 5 percent from the previous week, up 88 percent from the same week last year, and up 27 percent from the 3-year, 4-week average.

Note: 3-year average consists of 4-week running average. Source: USDA, Federal Grain Inspection Service.

Figure 16. U.S. grain inspections for U.S. Gulf and PNW (wheat, corn, and soybeans)



| Week ending 08/01/24 inspections (mmt): | | | | | | |
|---|--|--|--|--|--|--|
| MS Gulf: 1 | | | | | | |
| PNW: 0.4 | | | | | | |
| TX Gulf: 0.25 | | | | | | |

| Percent change from: | MS Gulf | TX Gulf | U.S. Gulf | PNW |
|--|------------|------------|--------------|------|
| Last week | up | up | up | down |
| | 17 | 164 | 32 | 26 |
| Last year (same 7 days) | up | up | up | up |
| | 39 | 316 | 61 | 2419 |
| 3-year average (4-week moving average) | up | up | up | up |
| | 16 | 89 | 25 | 34 |

Ocean Transportation

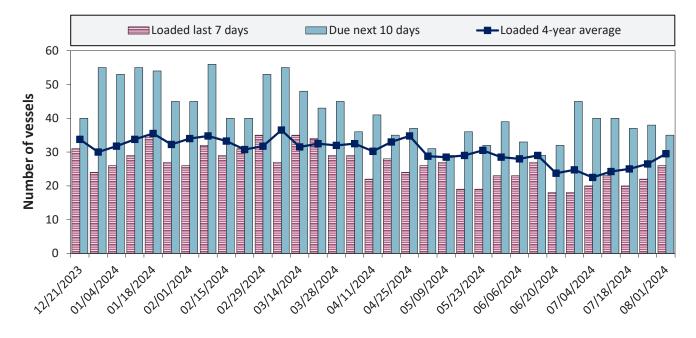
Table 17. Weekly port region grain ocean vessel activity (number of vessels)

| Date | Gulf | | | Pacific Northwest |
|--------------|---------|---------------|------------------|-------------------|
| | In port | Loaded 7-days | Due next 10-days | In port |
| 8/1/2024 | 16 | 26 | 35 | 11 |
| 7/25/2024 | 21 | 22 | 38 | 10 |
| 2023 range | (838) | (1734) | (2156) | (124) |
| 2023 average | 22 | 26 | 39 | 10 |

Note: The data are voluntarily submitted and may not be complete.

Source: USDA, Agricultural Marketing Service.

Figure 17. U.S . Gulf vessel loading activity



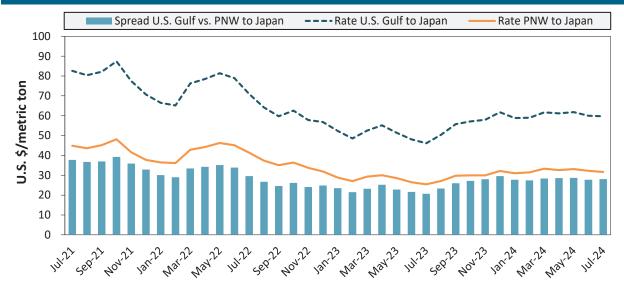
| Week ending 8/1/24, number of vessels | Loaded | Due |
|---------------------------------------|--------|-----|
| Change from last year | 8% | 67% |
| Change from 4-year average | -12% | -1% |

Note: U.S. Gulf includes Mississippi, Texas, and the East Gulf region.

Source: USDA, Agricultural Marketing Service.

Ocean Transportation

Figure 18. U.S. Grain vessel rates, U.S. to Japan



| Ocean rates | U.S. Gulf | PNW | Spread |
|----------------------------|-----------|------|--------|
| July 2024 | \$60 | \$32 | \$28 |
| Change from July 2023 | 30% | 25% | 36% |
| Change from 4-year average | -1% | -5% | 4% |

Note: PNW = Pacific Northwest. Source: O'Neil Commodity Consulting.

Table 18. Ocean freight rates for selected shipments, week ending 08/03/2024

| Export region | Import region | Grain types | Entry date | Loading date | Volume loads (metric tons) | Freight rate (US\$/metric ton) |
|---------------|---------------|--------------|--------------|---------------------|-------------------------------|-----------------------------------|
| U.S. Gulf | Japan | Heavy grain | Mar 9, 2024 | Apr 25/May 4, 2024 | 54,000 | 67.00 |
| U.S. Gulf | Japan | Heavy grain | Mar 20, 2024 | Apr 1/5, 2024 | 50,000 | 69.50 |
| U.S. Gulf | Colombia | Soybean Meal | May 7, 2024 | May 20/30, 2024 | 3,000 | 28.30 |
| U.S. Gulf | Colombia | Soybean Meal | May 7, 2024 | May 20/30, 2024 | 4,700 | 30.00 |
| U.S. Gulf | Colombia | Wheat | May 7, 2024 | May 20/30, 2024 | 3,000 | 28.30 |
| Brazil | N. China | Heavy grain | Jul 11, 2024 | Aug 7/13, 2024 | 63,000 | 47.25 |
| Brazil | China | Heavy grain | Jul 5, 2024 | Aug 4/Sep 14, 2024 | 63,000 | 42.50 |
| Brazil | China | Heavy grain | Jun 21, 2024 | Jul 20/31, 2024 | 63,000 | 42.25 |
| Brazil | China | Heavy grain | May 13, 2024 | May 23/29, 2024 | 60,000 | 48.75 |
| Brazil | China | Corn | May 10, 2024 | Jun 15/Jul 15, 2024 | 65,000 | 49.00 |
| Brazil | N. China | Heavy grain | May 3, 2024 | May 20/30, 2024 | 65,000 | 46.00 |
| Brazil | China | Heavy grain | Apr 19, 2024 | May 4/11, 2024 | 60,000 | 53.25 |
| Brazil | N. China | Heavy grain | Apr 18, 2024 | May 5/15, 2024 | 63,000 | 48.50 |
| Brazil | Philippines | Soybean Meal | Feb 23, 2024 | Apr 15/25, 2024 | 40,000 | 61.00 |
| France | Morocco | Wheat | Feb 6, 2024 | Feb 10/14, 2024 | 30,000 | 16.10 |
| France | Mauritania | Wheat | Feb 6, 2024 | Feb 10/14, 2024 | 30,000 | 23.50 |
| Ukraine | S. China | Barley | Jun 25, 2024 | Jul 10/30, 2024 | 60,000 | 49.00 |
| Ukraine | Indonesia | Heavy grain | Jun 26, 2024 | Jul 6/13, 2024 | 60,000 | 53.50 |

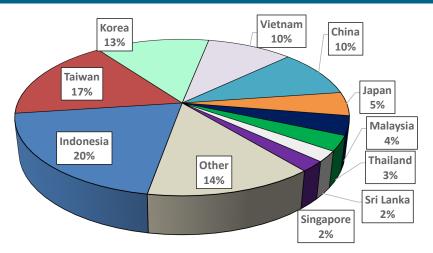
Note: 50 percent of food aid from the United States is required to be shipped on U.S.-flag vessels. Rates shown are per metric ton (1 metric ton = 2,204.62 pounds), free on board (F.O.B), except where otherwise indicated. op = option.

Source: Maritime Research, Inc.

Ocean Transportation

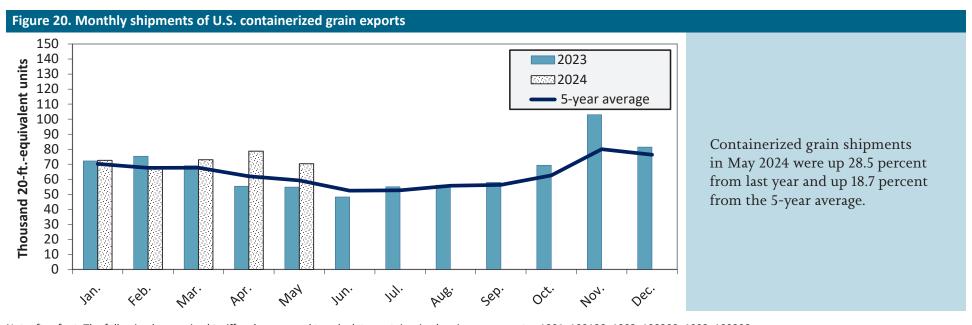
In 2023, containers were used to transport 14 percent of total U.S. waterborne grain exports. Approximately 62 percent of U.S. waterborne grain exports in 2023 went to Asia, of which 20 percent were moved in containers. Approximately 90 percent of U.S. waterborne containerized grain exports were destined for Asia.

Figure 19. Top 10 destination markets for U.S. containerized grain exports, Jan-May 2024



Note: The following harmonized rariff codes are used to calculate containerized grains movements: 1001, 100190, 1002, 100200, 1003, 100300, 1004, 100400, 1005, 100590, 1007, 100700, 110100, 1102, 110220, 110290, 1201, 120100, 120190, 120810, 230210, 230310, 230330, 2304, and 230990.

Source: USDA, Agricultural Marketing Service analysis of PIERS data, S&P Global.



Note: ft. = foot. The following harmonized tariff codes are used to calculate containerized grains movements: 1001, 100190, 1002, 100200, 1003, 100300, 1004, 100400, 1005, 100590, 1007, 100700, 110100, 1102, 110220, 110290, 1201, 120100, 120190, 120810, 230210, 230310, 230330, 2304, and 230990. Source: USDA, Agricultural Marketing Service analysis of PIERS data, S&P Global.

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Additional Transportation Research and Analysis resources include the <u>Grain Truck and Ocean Rate Advisory (GTOR)</u>, the <u>Mexico Transport Cost Indicator Report</u>, and the <u>Brazil Soybean Transportation Report</u>.

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