



Grain Transportation Report

A weekly publication of the Agricultural Marketing Service www.ams.usda.gov/GTR

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The next release is August 25, 2022 WEEKLY HIGHLIGHTS

Presidential Emergency Board Provides Recommendations on Labor Dispute

On August 16, The Presidential Emergency Board (PEB) submitted to President Biden recommendations to help resolve the ongoing contract dispute between the Class Is and other railroads (carriers), on one side, and unions representing all rail employees, on the other. The PEB report suggests that—before the PEB was created—the two sides' proposals widely diverged in value by more than \$9 billion. After working with both parties, the PEB made several recommendations to help resolve the dispute, including a 24-percent compounded wage increase over 5 years (some retroactive). The wage-increase recommendation was 7 percent above the carriers' offer and 7 percent below the unions' offer, but also included annual service-recognition bonuses. With the PEB's submission, the Railway Labor Act now requires a 30-day cooling off period, after which, if railroads and unions still cannot come to agreement, strikes and lockouts are allowed to take place.

Diesel Price Drops 8.2 Cents, With Oil Price Lowest Since February

For the week ending August 15—the eighth consecutive week of decline—the U.S average **price of diesel** fell 8.2 cents to \$4.991 per gallon, according to the U.S. Energy Information Administration's (EIA) data. This was the first time in the last 6 weeks that prices dropped less than 10 cents a gallon. On average, diesel is still \$1.555 more per gallon than it was the same time last year. Also, on August 16, the price of West Texas Intermediate crude oil, the U.S. benchmark, dipped below \$87 per barrel—the lowest level since February 1, before Russia's invasion of Ukraine. From 2000 to 2021, crude oil prices accounted for about 50 percent of monthly average U.S. retail on-highway diesel fuel prices. The drop in oil prices resulted from an economic slowdown in China, the world's largest oil importer. Oil prices also responded to the world market's uncertainty about a possible trade deal to allow more Iranian oil exports.

New York/New Jersey Port Authority To Charge Dwell Fee for Empties

Beginning September 1, the Port of New York and New Jersey will begin charging ocean carriers a fee for long-dwelling containers in an effort to cull some empties from the dock. The fee is intended to encourage carriers to pick up their empty containers more quickly, to keep commerce moving through the port and region. Per the fee policy, a \$100-per-container fee will be assessed quarterly to carriers whose outgoing container volume does not equal or exceed 110 percent of their incoming volume. The fee will take effect after a mandatory 30-day public comment period and will be reevaluated in the future. The fee will be used to offset the cost of additional storage capacity and other expenses incurred by empty containers. In 2020, the port handled 1.1 million metric tons (mmt) of containerized grain, grain products, and soybeans. With this volume—13 percent of total containerized grain handled by all U.S. ports—the Port of New York and New Jersey ranked fourth in the Nation.

Snapshots by Sector

Export Sales

For the week ending August 4, **unshipped balances** of wheat, corn, and soybeans totaled 13.90 mmt, up 7 percent from the same time last year and down 9 percent from the previous week. Net **corn export sales** were 0.192 mmt, up significantly from the previous week. Net **soybean export sales** were -0.067 mmt, down significantly from the previous week. Net weekly **wheat export sales** for marketing year 2022/23 were 0.359 mmt, up 44 percent from last week.

Rail

U.S. Class I railroads originated 19,916 grain carloads during the week ending August 6. This was an 8-percent decrease from the previous week, 10 percent more than last year, and 5 percent fewer than the 3-year average.

Average August shuttle secondary railcar bids/offers (per car) were \$138 above tariff for the week ending August 11. This was \$9 less than last week and \$391 more than this week last year.

Barge

For the week ending August 13, **barged grain movements** totaled 537,618 tons. This was 29 percent lower than the previous week and unchanged from the same period last year.

For the week ending August 13, 341 grain barges **moved down river**—137 fewer barges than last week. There were 473 grain barges **unloaded** in the New Orleans region, 31 percent fewer than last week.

Ocean

For the week ending August 11, 24 occangoing grain vessels were loaded in the Gulf—29 percent fewer than the same period last year. Within the next 10 days (starting August 12), 35 vessels were expected to be loaded—3 percent more than the same period last year.

As of August 11, the rate for shipping a metric ton (mt) of grain from the U.S. Gulf to Japan was \$65.50. This was 2 percent less than the previous week. The rate from the Pacific Northwest to Japan was \$38.00 per mt, 4 percent less than the previous week.

Feature Article/Calendar

Second-Quarter 2022 Wheat Transportation and Landed Costs

In second-quarter 2022, wheat transportation costs to Japan increased both from first quarter 2022 (quarter to quarter) and from second quarter 2021 (year to year). These increases held true for all four routes tracked—i.e., from Kansas (KS) and North Dakota (ND) origins, via both the Pacific Northwest (PNW) and the U.S. Gulf. Both quarter to quarter and year to year, landed costs (farm value plus transportation costs) also increased for all routes.

Transportation Costs

Quarter to quarter, PNW-route wheat transportation costs to Japan increased 14 percent from the Kansas origin and rose 12 percent from North Dakota. Year to year, these costs rose 18 percent from Kansas and rose 13 percent from North Dakota. Quarter to quarter, U.S. Gulf-route wheat transportation costs to Japan increased 14 percent from Kansas and rose 12 percent from North Dakota. Year to year, these costs rose 21 percent from Kansas and rose 11 percent from North Dakota. Costs rose both quarter to quarter and year to year, mainly because of significantly higher truck and ocean freight rates.

Ocean freight rates. PNW ocean freight rates for shipping wheat rose 17 percent quarter to quarter and 18 percent year to year. The increases were the result of stronger demand for iron ore, effects of the war in Ukraine, and logistical challenges in Chinese ports and other ports around the world (*Grain Transportation Report*, July 21, 2022). U.S. Gulf-route ocean rates increased 15 percent from quarter to quarter and rose 21 percent from year to year.

Rail freight rates. Quarter to quarter, rail rates for shipping wheat via the PNW route were up 4 percent for Kansas and were unchanged for North Dakota. Year to year, however, rail rates were up 7 percent for Kansas and up 3 percent for North Dakota. For the U.S. Gulf route, quarter to quarter, rail rates rose 2 percent for Kansas and were unchanged for North Dakota. Year to year, rail rates were up 6 percent for Kansas and down 13 percent for North Dakota.

Truck freight rates. Quarter to quarter, PNW and U.S. Gulf trucking rates increased 40 percent, and year to year, jumped 67 percent, reflecting the surge in fuel prices and increases in the overall demand for grain.

Table 1: Quarterly rate comparisons for shipping Kansas and North Dakota wheat to Japan through the PNW

		K	ansas				No	orth Dakota		
	2021	2022	2022	Year-to-year	Quarterly	2021	2022	2022	Year-to-year	Quarterly
Mode	2nd q tr	1st qtr	2nd qtr	change	change	2nd qtr	1st qtr	2nd qtr	change	change
		\$/metric	ton	%	%		\$/metric	ton	%	%
Truck	13.99	16.67	23.40	67.26	40.37	13.99	16.67	23.40	67.26	40.37
Rail	62.77	64.53	67.34	7.28	4.35	56.37	58.10	58.10	3.07	0.00
Ocean vessel	38.34	38.47	45.20	17.89	17.49	38.34	38.47	45.20	17.89	17.49
Transportation costs	115.10	119.67	135.94	18.11	13.60	108.70	113.24	126.70	16.56	11.89
Farm value ²	227.44	319.67	370.01	62.68	15.75	237.49	361.56	402.34	69.41	11.28
Total landed cost	342.54	439.34	505.95	47.71	15.16	346.19	474.80	529.04	52.82	11.42
Transport % of landed cost	33.60	27.24	26.87			31.40	23.85	23.95		

Table 2: Quarterly rate comparisons for shipping Kansas and North Dakota wheat to Japan through the U.S. Gulf

		K	ansas				No	orth Dakota		
	2021	2022	2022	Year-to-year	Quarterly	2021	2022	2022	Year-to-year	Quarterly
Mode	2nd q tr	1st atr	2nd atr	change	change	2nd atr	1st atr	2nd atr	change	change
		\$/metric	ton	%	%		\$/metric	ton	%	%
Truck	13.99	16.67	23.40	67.26	40.37	13.99	16.67	23.40	67.26	40.37
Rail	42.07	43.80	44.46	5.68	1.51	59.54	51.63	51.63	-13.29	0.00
Ocean vessel	65.94	69.31	79.61	20.73	14.86	65.94	69.31	79.61	20.73	14.86
Transportation costs	122.00	129.78	147.47	20.88	13.63	139.47	137.61	154.64	10.88	12.38
Farm value ²	227.44	319.67	370.01	62.68	15.75	237.49	361.56	402.34	69.41	11.28
Total landed cost	349.44	449.45	517.48	48.09	15.14	376.96	499.17	556.98	47.76	11.58
Transport % of landed cost	34.91	28.88	28.50			37.00	27.57	27.76		

Rail tariff rates include fuel surcharges and revisions for heavy-axle railcars and shuttle trains. The rail tariff rate is a base price of rail freight rates, but during periods of high rail demand or car shortages, high auction and secondary market rates could exceed the base rail tariffs per car.

Source: USDA, Agricultural Marketing Service

² USDA, National Agricultural Statistics Service is the source for wheat prices for North Dakota (mainly hard red spring) and Kansas (mainly hard red winter). Note: PNW = Pacific Northwest; qtr = quarter.

Landed Costs

Both quarter-to-quarter and year-to-year, increases in total landed costs were due to higher transportation costs and higher farm values for all routes (tables 1 and 2).

PNW-route. In second quarter 2022, total PNW landed costs were \$506/metric ton (mt) from Kansas and \$529/mt from North Dakota (table 1). Second-quarter PNW-route transportation costs represented 27 percent of total landed costs for Kansas, which were down quarter to quarter and year to year. PNW-route transportation costs from North Dakota were 24 percent of total landed costs, which were slightly up quarter to quarter and down year to year (fig. 1 and table 1).

U.S. Gulf-route. Total Gulf-route landed costs were \$517/mt from Kansas and \$557/mt from North Dakota. Second-quarter 2022 Gulf-route transportation costs from Kansas were 29 percent of the total landed costs—this share was down quarter to quarter and year to year (see table 2). Gulf-route transportation costs from North Dakota were 28 percent of the total landed costs, which were slightly up quarter to quarter but down year to year (fig. 2 and table 2).

Second-Quarter 2022 Wheat Inspections

According to <u>USDA's Federal Grain</u>
<u>Inspection Service</u>, second-quarter 2022 wheat inspected for export to Japan totaled .519 million metric tons (mmt), down 16 percent quarter to quarter and down 2 percent year to year. Of total U.S. second-quarter 2022 wheat exports (4.5 mmt), Japan's share accounted for only 11 percent. Year to year, total wheat exports decreased 37 percent.

Figure 1. Landed costs for shipping wheat (Pacific Northwest) to Japan, second quarter 2022

KS-PNW

73

13
9

ND-PNW

76

11
9

Farm Value Truck Rail Ocean

Figure 2. Landed costs for shipping wheat (U.S. Gulf)

Figure 2. Landed costs for shipping wheat (U.S. Gulf) to Japan, second quarter 2022

KS-U.S. Gulf

72

5 9 15

ND-U.S. Gulf

72

4 9 14

Note: KS= Kansas; ND= North Dakota.
Source: USDA, Agricultural Marketing Service.

According to USDA's August *World Agricultural Supply and Demand Estimates*, the projected total of U.S. wheat exports for marketing year (MY) 2022/23—22.45 mmt—was revised up 3 percent from the July projection. This total is 3 percent more than the estimate for MY 2021/22.

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Grain Transportation Indicators

Table 1 **Grain transport cost indicators** ¹

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	Truck	Ra	Rail		Ocean		
For the week ending		Non-Shuttle	Shuttle		Gulf	Pacific	
08/17/22	330	326	241	249	293	270	
08/10/22	335	326	241	248	297	280	

¹Indicator: Base year 2000 = 100. Weekly updates include truck = diesel (\$/gallon); rail = near-month secondary rail market bid and monthly tariff rate with fuel surcharge (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); ocean = routes to Japan (\$/metric ton); n/a = not available.

Source: USDA, Agricultural Marketing Service.

Table 2

Market Update: U.S. origins to export position price spreads (\$/bushel)

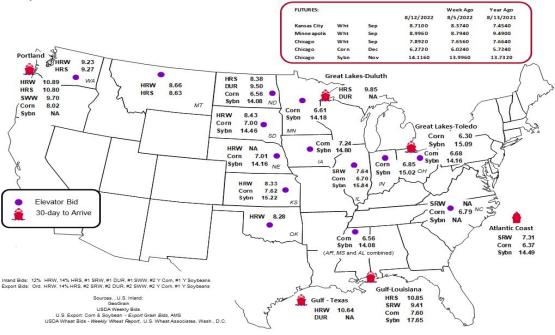
Commodity	Origin-destination	8/12/2022	8/5/2022
Corn	IL-Gulf	-0.90	-0.82
Corn	NE-Gulf	-0.59	-0.98
Soybean	IA-Gulf	-2.85	-2.81
HRW	KS-Gulf	-2.31	-2.31
HRS	ND-Portland	-2.42	-2.31

Note: nq = no quote; n/a = not available; HRW = hard red winter wheat; HRS = hard red spring wheat.

Source: USDA, Agricultural Marketing Service.

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

Figure 1 Grain bid summary



Rail Transportation

Table 3

Rail deliveries to port (carloads)¹

For the week ending	Mississippi Gulf	Texas Gulf	Pacific Northwest	Atlantic & East Gulf	Total	Week ending	Cross-border Mexico ³
8/10/2022 ^p	451	1,104	2,952	154	4.661	8/6/2022	2,906
8/3/2022 ^r	542	704	3,024	91	4,361	7/30/2022	2,583
2022 YTD ^r	39,983	27,555	164,186	15,036	246,760	2022 YTD	86,289
2021 YTD ^r	35,944	43,617	183,064	10,063	272,688	2021 YTD	88,773
2022 YTD as % of 2021 YTD	111	63	90	149	90	% of 2021 YTD	97
Last 4 weeks as % of 2021 ²	286	109	97	316	112	Last 4wks. % 2021	93
Last 4 weeks as % of 4-year avg. ²	141	98	65	49	74	Last 4wks. % 4 yr.	93
Total 2021	53,554	68,335	305,865	21,913	449,667	Total 2021	145,883
Total 2020	45,177	63,348	296,060	24,202	428,787	Total 2020	126,407

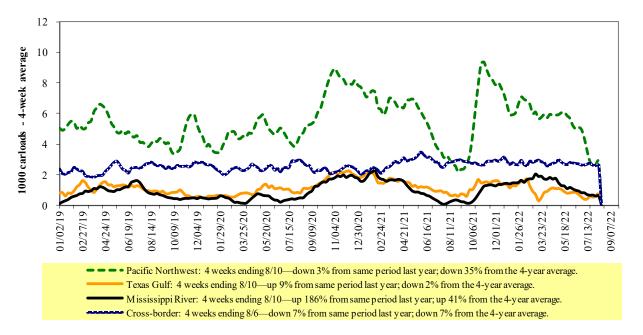
¹Data is incomplete as it is voluntarily provided.

YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available; wks. = weeks; avg. = average.

Source: USDA, Agricultural Marketing Service.

Railroads originate approximately 24 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2 Rail deliveries to port



Source: USDA, Agricultural Marketing Service.

² Compared with same 4-weeks in 2021 and prior 4-year average.

³ Cross-border weekly data is approximately 15 percent below the Association of American Railroads' reported weekly carloads received by Mexican railroads to reflect switching between Kansas City Southern de Mexico (KCSM) and Grupo Mexico.

Table 4

Class I rail carrier grain car bulletin (grain carloads originated)

For the week ending:	E	ast		West		U.S. total	Ca	nada
8/6/2022	CSXT	NS	BNSF	KCS	UP	U.S. total	CN	CP
This week	1,678	2,466	9,195	650	5,927	19,916	2,644	3,037
This week last year	1,433	2,162	8,061	938	5,513	18,107	2,494	3,102
2022 YTD	56,046	76,270	342,446	37,487	177,368	689,617	108,115	106,939
2021 YTD	57,849	79,243	372,046	34,200	193,817	737,155	131,197	157,291
2022 YTD as % of 2021 YTD	97	96	92	110	92	94	82	68
Last 4 weeks as % of 2021*	117	109	103	91	102	104	134	73
Last 4 weeks as % of 3-yr. avg.**	108	100	90	92	98	95	99	65
Total 2021	93,935	120,810	609,890	64,818	318,002	1,207,455	210,044	242,533

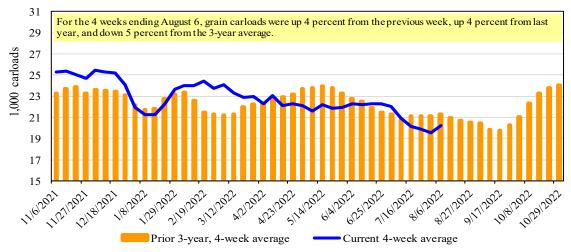
^{*}The past 4 weeks of this year as a percent of the same 4 weeks last year.

Note: NS = Norfolk Southern; KCS = Kansas City Southern; UP = Union Pacific; CN = Canadian National; CP = Canadian Pacific.

Source: Association of American Railroads.

Figure 3

Total weekly U.S. Class I railroad grain carloads



Source: Association of American Railroads.

Table 5
Railcar auction offerings 1 (\$/car)²

Fo	or the week ending:		Delivery period								
	8/11/2022	Aug-22	Aug-21	Sep-22	Sep-21	Oct-22	Oct-21	Nov-22	Nov-21		
BNSF ³	COT grain units	no bids	no bids	0	0	3	0	0	no bids		
	COT grain single-car	0	no bids	0	0	218	no bids	134	0		
UP ⁴	GCAS/Region 1	no offer	no offer	no offer	no offer	no offer	no offer	n/a	n/a		
	GCAS/Region 2	no offer	no offer	no offer	no offer	no offer	no offer	n/a	n/a		

¹Auction offerings are for single-car and unit train shipments only.

Region 1 includes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kans as City and St. Joseph, MO.

Source: USDA, Agricultural Marketing Service.

^{**}The past 4 weeks as a percent of the same period from the prior 3-year average. YTD = year-to-date; avg. = average; yr. = year.

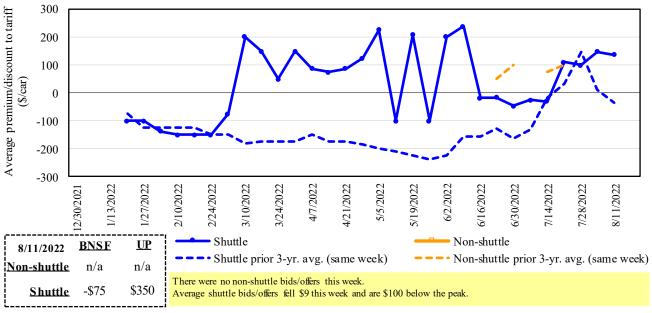
 $^{^{2}}$ Average premium/discount to tariff, last auction. n/a = not available.

³BNSF - COT = BNSF Railway Certificate of Transportation; north grain and south grain bids were combined effective the week ending 6/24/06.

⁴UP - GCAS = Union Pacific Railroad Grain Car Allocation System.

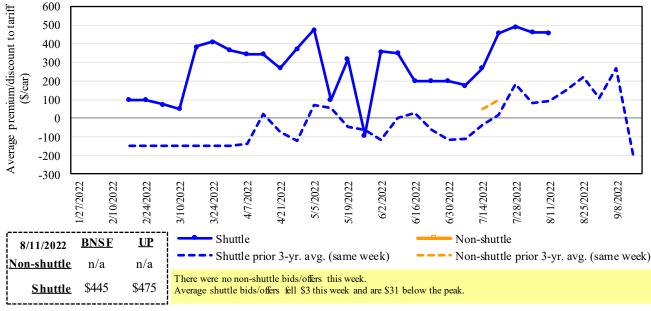
The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/ supply.

Figure 4
Secondary market bids/offers for railcars to be delivered in August 2022



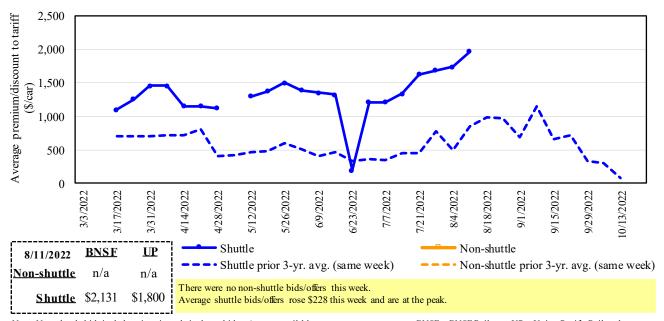
Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service.

Figure 5
Secondary market bids/offers for railcars to be delivered in September 2022



Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service.

Figure 6
Secondary market bids/offers for railcars to be delivered in October 2022



Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service.

Table 6

Weekly secondary railcar market (\$/car)¹

	For the week ending:			Del	ivery period		
	8/11/2022	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23
	BNSF-GF	n/a	n/a	n/a	n/a	n/a	n/a
<u>و</u>	Change from last week	n/a	n/a	n/a	n/a	n/a	n/a
shuttle	Change from same week 2021	n/a	n/a	n/a	n/a	n/a	n/a
Non-sl	UP-Pool	n/a	n/a	n/a	n/a	n/a	n/a
Ž	Change from last week	n/a	n/a	n/a	n/a	n/a	n/a
	Change from same week 2021	n/a	n/a	n/a	n/a	n/a	n/a
	BNSF-GF	(75)	445	2,131	n/a	600	n/a
	Change from last week	63	120	256	n/a	0	n/a
ttle	Change from same week 2021	181	158	1,407	n/a	n/a	n/a
Shuttle	UP-Pool	350	475	1,800	n/a	n/a	n/a
	Change from last week	(81)	(125)	200	n/a	n/a	n/a
	Change from same week 2021	600	681	1,000	n/a	n/a	n/a

¹Average premium/discount to tariff, \$/car-last week.

Note: Bids listed are market indicators only and are not guaranteed prices. n/a = not available; GF = guaranteed freight; Pool = guaranteed pool; BNSF = BNSF Railway; UP = Union Pacific Railroad.

Data from James B. Joiner Co., Tradewest Brokerage Co.

 $Source: USDA, Agricultural\, Marketing\, Service.$

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The **tariff rail rate** is the base price of freight rail service. Together with **fuel surcharges** and any **auction and secondary rail** values, the tariff rail rate constitutes the full cost of shipping by rail. Typically, auction and secondary rail values are a small fraction of the full cost of shipping by rail relative to the tariff rate. However, during times of high rail demand or short supply, high auction and secondary rail values can exceed the cost of the tariff rate plus fuel surcharge.

Table 7

Tariff rail rates for unit and shuttle train shipments 1

				Fuel			Percent
			Tariff	surcharge_	Tariff plus surc		change
August 2022	Origin region ³	Destination region ³	rate/car	per car	metric ton	bushel ²	Y/Y ⁴
<u>Unit train</u>							
Wheat	Wichita, KS	St. Louis, MO	\$3,695	\$374	\$40.41	\$1.10	7
	Grand Forks, ND	Duluth-Superior, MN	\$3,858	\$0	\$38.31	\$1.04	5
	Wichita, KS	Los Angeles, CA	\$7,490	\$0	\$74.38	\$2.02	5
	Wichita, KS	New Orleans, LA	\$4,600	\$659	\$52.22	\$1.42	11
	Sioux Falls, SD	Galveston-Houston, TX	\$7,226	\$0	\$71.76	\$1.95	5
	Colby, KS	Galveston-Houston, TX	\$4,850	\$722	\$55.33	\$1.51	11
	Amarillo, TX	Los Angeles, CA	\$5,121	\$1,004	\$60.83	\$1.66	12
Corn	Champaign-Urbana, IL	New Orleans, LA	\$4,000	\$744	\$47.11	\$1.20	15
	Toledo, OH	Raleigh, NC	\$8,130	\$808	\$88.76	\$2.25	14
	Des Moines, IA	Davenport, IA	\$2,505	\$158	\$26.44	\$0.67	6
	Indianapolis, IN	Atlanta, GA	\$6,227	\$607	\$67.87	\$1.72	14
	Indianapolis, IN	Knoxville, TN	\$5,247	\$393	\$56.01	\$1.42	12
	Des Moines, IA	Little Rock, AR	\$4,000	\$463	\$44.32	\$1.13	10
	Des Moines, IA	Los Angeles, CA	\$5,880	\$1,349	\$71.79	\$1.82	16
Soybeans	Minneapolis, MN	New Orleans, LA	\$4,431	\$1,169	\$55.61	\$1.51	44
	Toledo, OH	Huntsville, AL	\$6,714	\$576	\$72.40	\$1.97	11
	Indianapolis, IN	Raleigh, NC	\$7,422	\$820	\$81.84	\$2.23	16
	Indianapolis, IN	Huntsville, AL	\$5,367	\$389	\$57.16	\$1.56	10
	Champaign-Urbana, IL	New Orleans, LA	\$4,665	\$744	\$53.72	\$1.46	11
Shuttle train							
Wheat	Great Falls, MT	Portland, OR	\$4,393	\$0	\$43.62	\$1.19	5
	Wichita, KS	Galveston-Houston, TX	\$4,611	\$0	\$45.79	\$1.25	9
	Chicago, IL	Albany, NY	\$6,670	\$763	\$73.82	\$2.01	17
	Grand Forks, ND	Portland, OR	\$6,051	\$0	\$60.09	\$1.64	3
	Grand Forks, ND	Galveston-Houston, TX	\$5,399	\$0	\$53.61	\$1.46	-6
	Colby, KS	Portland, OR	\$5,923	\$1,183	\$70.57	\$1.92	11
Corn	Minneapolis, MN	Portland, OR	\$5,380	\$0	\$53.43	\$1.36	4
	Sioux Falls, SD	Tacoma, WA	\$5,340	\$0	\$53.03	\$1.35	4
	Champaign-Urbana, IL	New Orleans, LA	\$3,920	\$744	\$46.32	\$1.18	15
	Lincoln, NE	Galveston-Houston, TX	\$4,080	\$0	\$40.52	\$1.03	5
	Des Moines, IA	Amarillo, TX	\$4,420	\$582	\$49.68	\$1.26	11
	Minneapolis, MN	Tacoma, WA	\$5,380	\$0	\$53.43	\$1.36	4
	Council Bluffs, IA	Stockton, CA	\$5,300	\$0	\$52.63	\$1.34	4
Soybeans	Sioux Falls, SD	Tacoma, WA	\$6,050	\$0	\$60.08	\$1.64	3
-	Minneapolis, MN	Portland, OR	\$6,100	\$0	\$60.58	\$1.65	3
	Fargo, ND	Tacoma, WA	\$5,950	\$0	\$59.09	\$1.61	3
	Council Bluffs, IA	New Orleans, LA	\$4,895	\$858	\$57.13	\$1.55	12
	Toledo, OH	Huntsville, AL	\$4,954	\$576	\$54.92	\$1.49	12
	Grand Island, NE	Portland, OR	\$5,280	\$1,211	\$64.46	\$1.75	15

¹A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of

Source: BNSF Railway, Canadian National Railway, CSX Transportation, and Union Pacific Railroad.

⁷⁵⁻¹²⁰ cars that meet railroad efficiency requirements.

²Approximate load per car = 111 short tons (100.7 metric tons): corn 56 pounds per bushel (lbs/bu), wheat and soybeans 60 lbs/bu.

³Regional economic areas are defined by the Bureau of Economic Analysis (BEA).

⁴Percentage change year over year (Y/Y) calculated using tariff rate plus fuel surcharge.

Table 8

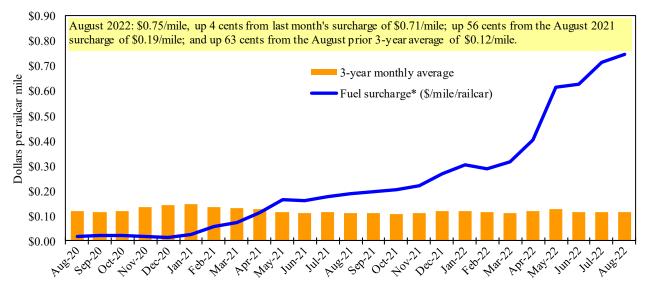
Tariff rail rates for U.S. bulk grain shipments to Mexico

Date	: December	r 2021		Fuel	Tarit	f rate plus	Percent
	Origin		Tariff rate	surcharge	fuel surc	harge per:	change ⁴
Commodity	state	Destination region	per car ¹	per car ²	metric ton ³	bushel ³	Y/Y
Wheat	MT	Chihuahua, CI	\$7,699	\$0	\$78.67	\$2.14	4
	OK	Cuautitlan, EM	\$6,900	\$230	\$72.85	\$1.98	6
	KS	Guadalajara, JA	\$7,619	\$719	\$85.19	\$2.32	7
	TX	Salinas Victoria, NL	\$4,420	\$138	\$46.57	\$1.27	4
Corn	IA	Guadalajara, JA	\$9,102	\$663	\$99.77	\$2.53	6
	SD	Celaya, GJ	\$8,300	\$0	\$84.81	\$2.15	2
	NE	Queretaro, QA	\$8,322	\$462	\$89.75	\$2.28	5
	SD	Salinas Victoria, NL	\$6,905	\$0	\$70.55	\$1.79	0
	MO	Tlalnepantla, EM	\$7,687	\$450	\$83.14	\$2.11	5
	SD	Torreon, CU	\$7,825	\$0	\$79.95	\$2.03	2
Soybeans	MO	Bojay (Tula), HG	\$8,647	\$614	\$94.63	\$2.57	5
	NE	Guadalajara, JA	\$9,207	\$646	\$100.67	\$2.74	5
	IA	El Castillo, JA	\$9,510	\$0	\$97.17	\$2.64	1
	KS	Torreon, CU	\$8,109	\$466	\$87.61	\$2.38	5
Sorghum	NE	Celaya, GJ	\$7,932	\$597	\$87.15	\$2.21	6
	KS	Queretaro, QA	\$8,108	\$287	\$85.77	\$2.18	3
	NE	Salinas Victoria, NL	\$6,713	\$231	\$70.94	\$1.80	3
	NE	Torreon, CU	\$7,225	\$438	\$78.29	\$1.99	6

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements.

Sources: BNSF Railway, Union Pacific Railroad, Kansas City Southern.

Figure 7
Railroad fuel surcharges, North American weighted average 1



¹ Weighted by each Class I railroad's proportion of grain traffic for the prior year.

Sources: BNSF Railway, Canadian National Railway, CSX Transportation, Canadian Pacific Railway, Union Pacific Railroad, Kansas City Southern Railway, Norfolk Southern Corporation.

²Fuel surcharge adjusted to reflect the change in Ferrocarril Mexicano, S.A. de C.V railroad fuel surcharge policy as of 10/01/2009.

³Approximate load per car = 97.87 metric tons: Corn & Sorghum 56 lbs/bu, Wheat & Soybeans 60 lbs/bu.

⁴Percentage change calculated using tariff rate plus fuel surchage; Y/Y = year over year.

⁵ As of January 1, both BNSF and Union Pacific changed their billing and reporting of rates to Mexico. As we incorporate the change, Table 8 updates will be delayed.

^{*} Beginning January 2009, the Canadian Pacific fuel surcharge is computed by a monthly average of the bi-weekly fuel surcharge.

^{**}CSX strike price changed from \$2.00/gal. to \$3.75/gal. starting January 1,2015.

Barge Transportation

Figure 8

Illinois River barge freight rate 1,2



¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average of the 3-year average.

Table 9
Weekly barge freight rates: Southbound only

· · · · · · · · · · · · · · · · · · ·	ly surge neigh		outhoound on					
		Twin Cities	Mid- Mississippi	Lower Illinois River	St. Louis	Cincinnati	Lower Ohio	Cairo- Memphis
Rate ¹	8/16/2022	568	492	448	390	443	443	378
	8/9/2022	570	494	447	377	463	468	372
\$/ton	8/16/2022	35.16	26.17	20.79	15.56	20.78	17.90	11.87
	8/9/2022	35.28	26.28	20.74	15.04	21.71	18.91	11.68
Curren	t week % change	e from the sa	ıme week:					
	Last year	28	32	21	38	39	39	39
	3-year avg. ²	24	15	-	27	50	50	31
Rate ¹	September	754	709	696	654	676	676	618
	November	758	705	686	577	675	675	554

¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average; ton = 2,000 pounds; "-" data not available. Source: USDA, Agricultural Marketing Service.

Figure 9 Benchmark tariff rates

Calculating barge rate per ton:

(Rate * 1976 tariff benchmark rate per ton)/100

Select applicable index from market quotes are included in tables on this page. The 1976 benchmark rates per ton are provided in map.

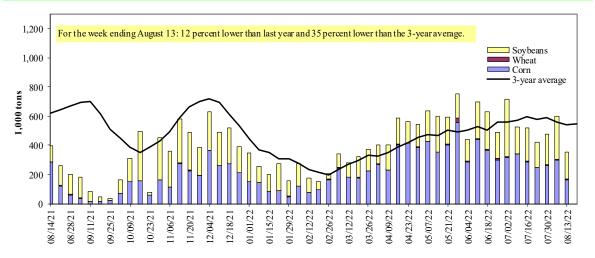




^{*}Source: USDA, Agricultural Marketing Service.

Figure 10

Barge movements on the Mississippi River¹ (Locks 27 - Granite City, IL)



¹ The 3-year average is a 4-week moving average.

Note: The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks. Source: U.S. Army Corps of Engineers.

Table 10 **Barge grain movements (1,000 tons)**

E111:09/12/2022	C	VV/I 4	C	O4h	Takal
For the week ending 08/13/2022	Corn	Wheat	Soybeans	Other	Total
Mississippi River					
Rock Island, IL (L15)	53	0	100	0	153
Winfield, MO (L25)	86	2	119	0	206
Alton, IL (L26)	130	5	123	0	258
Granite City, IL (L27)	164	6	183	2	355
Illinois River (La Grange)	58	0	42	0	100
Ohio River (Olmsted)	36	62	46	7	152
Arkansas River (L1)	0	28	3	0	31
Weekly total - 2022	200	97	232	9	538
Weekly total - 2021	343	32	164	0	539
2022 YTD ¹	12,785	1,282	7,965	180	22,212
2021 YTD ¹	18,528	1,070	5,361	203	25,161
2022 as % of 2021 YTD	69	120	149	89	88
Last 4 weeks as % of 2021 ²	89	108	184	385	115
Total 2021	23,516	1,634	11,325	297	36,772

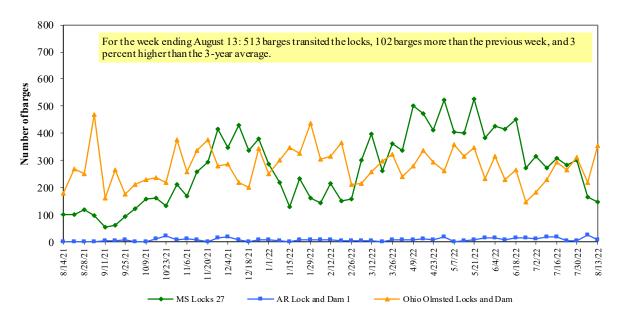
Weekly total, YTD (year-to-date), and calendar year total include MI/27, OH/Olmsted, and AR/1; Other refers to oats, barley, sorghum, and rye. Total may not add exactly due to rounding.

Note: L (as in "L15") refers to a lock, locks, or locks and dam facility. The U.S. Army Corps of Engineers has recently migrated its database and has noted the latest data may be revised in coming weeks.

Source: U.S. Army Corps of Engineers.

² As a percent of same period in 2021.

Figure 11
Upbound empty barges transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Olmsted Locks and Dam

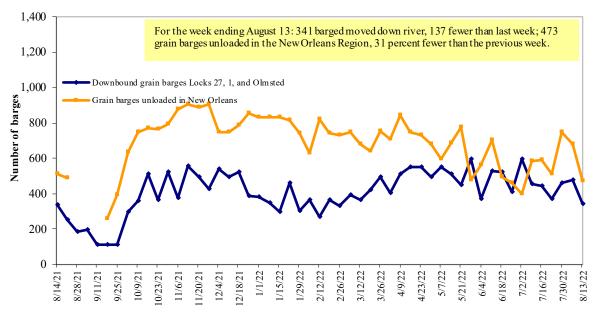


Note: The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

Source: U.S. Army Corps of Engineers.

Figure 12

Grain barges for export in New Orleans region



Note: Olmsted = Olmsted Locks and Dam. The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

Source: U.S. Army Corps of Engineers and USDA, Agricultural Marketing Service.

Truck Transportation

The **weekly diesel price** provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

Table 11 Retail on-highway diesel prices, week ending 8/15/2022 (U.S. \$/gallon)

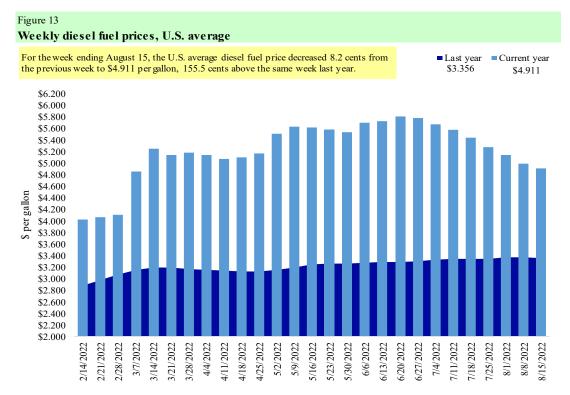
	•	9	Change from		
Region	Location	Price	Week ago	Year ago	
I	East Coast	4.950	-0.087	1.634	
	New England	5.175	-0.176	1.904	
	Central Atlantic	5.291	-0.093	1.806	
	Lower Atlantic	4.802	-0.072	1.590	
II	Midwest	4.872	-0.087	1.613	
III	Gulf Coast	4.614	-0.063	1.541	
IV	Rocky Mountain	4.963	-0.077	1.306	
V	West Coast	5.541	-0.089	1.512	
	West Coast less California	5.124	-0.100	1.442	
	California	6.019	-0.078	1.700	
Total	United States	4.911	-0.082	1.555	

¹Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel.

Note: On June 13, the Energy Information Administration implemented a new methodology to estimate weekly on-highway diesel fuel prices.

NA = Not Available

Source: U.S. Department of Energy, Energy Information Administration.



Note: On June 13, the Energy Information Administration implemented a new methodology to estimate weekly on-highway diesel fuel prices. Source: U.S. Department of Energy, Energy Information Administration, Retail On-Highway Diesel Prices.

Grain Exports

Table 12
U.S. export balances and cumulative exports (1,000 metric tons)

	270 011 001	(1)000		,					
	Wheat						Corn	Soybeans	Total
For the week ending	HRW	SRW	HRS	SWW	DUR	All wheat			
Export balances ¹									
8/4/2022	1,518	905	1,507	1,458	109	5,498	3,732	4,670	13,900
This week year ago	1,625	1,004	1,443	881	8	4,962	5,518	2,572	13,052
Cumulative exports-marketing year ²									
2021/22 YTD	1,070	659	921	440	18	3,108	57,118	54,791	115,017
2020/21 YTD	1,403	549	1,058	691	42	3,744	64,583	59,445	127,772
YTD 2021/22 as % of 2020/21	76	0	87	64	0	83	88	92	90
Last 4 wks. as % of same period 2020/21	96	109	107	157	1,392	115	87	225	124
Total 2020/21	8,331	1,744	7,337	6,281	654	24,347	66,702	60,287	151,336
Total 2019/20	9,526	2,318	6,960	4,751	922	24,477	42,622	43,994	111,094

¹ Current uns hipped (outstanding) export sales to date.

Note: marketing year: wheat = 6/01-5/31, corn and so ybeans = 9/01-8/31. YTD = year-to-date; wks. = weeks; HRW= hard red winter; SRW = soft red winter;

HRS=hard red spring; SWW=soft white wheat; DUR=durum.

Source: USDA, Foreign Agricultural Service.

Table 13 **Top 5 importers**¹ **of U.S. corn**

For the week ending 08/4/2022	Total cor	nmitments ²		% change	Exports ³
	2022/23	2021/22	2020/21	current MY	3-yr. avg.
	next MY	current MY	last MY	from last MY	2019-21
		1,000 mt -			
Mexico	2566.8	16,872	15,430	9	14,817
Japan	849.5	10,118	11,064	(9)	11,082
China	2961	14,724	22,880	(36)	7,920
Columbia	150	4,390	3,949	11	4,491
Korea	0	1,476	3,527	0	3,302
Top 5 importers	6,527	47,580	56,850	(16)	41,613
Total U.S. corn export sales	8,048	60,850	70,101	(13)	53,145
% of projected exports	13%	98%	100%		
Change from prior week ²	191	192	378		
Top 5 importers' share of U.S. corn					
export sales	81%	78%	81%		78%
USDA forecast August 2022	60,433	62,341	69,898	(11)	
Corn use for ethanol USDA forecast,					
August 2022	136,525	135,890	127,838	6	

 $^{^1}Based on USDA, Foreign Agricultural Service (FAS) \ marketing \ year \ ranking \ reports \ for \ 2020/2 \ l; \ marketing \ year \ (MY) = Sep \ 1-Aug \ 31.$

Note: A red number in parentheses indicates a negative number; mt = metric ton.

 $Source: USDA, Foreign\ Agricultural\ Service.$

² Shipped export sales to date.

²Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. Total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales.

³FAS marketing year ranking reports (carryover plus accumulated export); yr. = year; avg. = average.

Table 14 **Top 5 importers** of U.S. soybeans

For the week ending 08/04/2022	Total commitr	nents ²		% change	Exports ³
	2022/23	2021/22	2020/21	current MY	3-yr. avg.
	next MY	current MY	last MY	from last MY	2018-20
					- 1,000 mt -
China	8,868	30,534	35,870	(15)	21,666
Mexico	916	5,475	4,804	14	4,754
Egypt	280	4,144	2,777	49	3,093
Indonesia	17	1,798	2,356	(24)	2,325
Japan	191	2,575	2,357	9	2,275
Top 5 importers	10,272	44,527	48,164	(8)	34,113
Total U.S. soybean export sales	15,743	59,461	62,017	(4)	50,758
% of projected exports	27%	101%	100%		
change from prior week ²	477	(67)	97		
Top 5 importers' share of U.S.					
s oybean export sales	65%	75%	78%		67%
USDA forecast, August 2022	58,719	58,856	61,744	(5)	

Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2020/21; marketing year (MY) = Sep 1- Aug 31.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

Source: USDA, Foreign Agricultural Service.

Table 15 **Top 10 importers** of all U.S. wheat

For the week ending 8/04/2022	Total Commi	tments ²	% change	Exports ³	
	2022/23 current MY	2021/22 last MY	current MY from last MY	3-yr. avg. 2018-20	
		1,000 mt -		- 1,000 mt -	
Mexico	1,486	1,456	2	3,388	
Philippines	1,171	1,292	(9)	3,121	
Japan	784	888	(12)	2,567	
Korea	604	503	20	1,501	
Nigeria	409	659	(38)	1,490	
China	273	612	(55)	1,268	
Taiwan	269	294	(9)	1,187	
Indonesia	81	0	40400	1,131	
Thailand	182	175	4	768	
Italy	122	72	69	681	
Top 10 importers	5,380	5,951	(10)	17,102	
Total U.S. wheat export sales	8,606	8,705	(1)	24,617	
% of projected exports	38%	40%			
change from prior week ²	359	293			
Top 10 importers' share of U.S.					
wheat export sales	63%	68%		69%	
USDA forecast, August 2022	22,480	21,798	3		

Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2020/21; Marketing year (MY) = Jun 1-May 31.

Note: A red number in parentheses indicates a negative number.

 $Source: USDA, For eign\ Agricultural\ Service.$

²Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales and/or accumulated sales.

³FAS marketing year ranking reports (carryover plus accumulated export); yr. = year; avg. = average.

²Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from the previous week's outstanding and/or accumulated sales.

 $^{^3}$ FAS marketing year final reports (carryo ver plus accumulated export); yr. = year; avg. = average.

Table 16
Grain inspections for export by U.S. port region (1,000 metric tons)

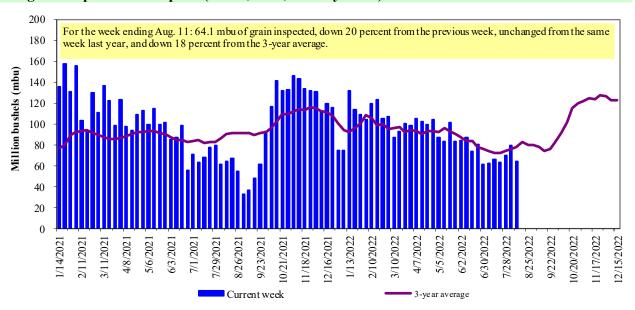
	For the week ending	Previous	Previous Current week			2022 YTD as	Last 4-we	eks as % of:	
Port regions	08/11/22	week*	as % of previous	2022 YTD*	2021 YTD*	% of 2021 YTD	Last year	Prior 3-yr. avg.	2021 total*
Pacific Northwest									
Wheat	155	220	71	5,493	9,668	57	59	57	13,243
Corn	0	103	0	8,622	12,322	70	61	66	13,420
Soybeans	215	71	302	4,781	3,758	127	n/a	84	14,540
Total	370	393	94	18,896	25,747	73	76	64	41,203
Mississippi Gulf				,	,				,
Wheat	107	198	54	2,775	2,087	133	105	144	3,202
Corn	346	335	103	23,999	29,900	80	58	77	38,498
Soybeans	444	746	59	14,303	11,113	129	358	124	27,159
Total	897	1,279	70	41,077	43,100	95	106	101	68,858
Texas Gulf		,		,	,				,
Wheat	46	155	29	2,030	2,566	79	90	78	3,888
Corn	28	0	n/a	491	326	150	n/a	177	627
Soybeans	0	0	n/a	2	656	0	n/a	0	1,611
Total	74	155	48	2,523	3,549	71	111	87	6,126
Interior									
Wheat	61	45	134	1,818	1,875	97	85	114	2,973
Corn	155	108	143	5,686	6,017	94	76	78	10,157
Soybeans	119	95	126	4,318	3,727	116	176	100	6,525
Total	335	249	135	11,822	11,619	102	100	92	19,656
Great Lakes									
Wheat	23	12	192	167	264	63	529	114	536
Corn	0	0	n/a	125	55	226	43	50	145
Soybeans	0	0	n/a	239	67	357	17	6	592
Total	23	12	192	531	386	137	113	44	1,273
Atlantic									
Wheat	1	40	2	113	91	124	576	905	128
Corn	0	0	n/a	210	14	n/a	n/a	n/a	85
Soybeans	6	5	124	1,559	1,071	146	223	35	2,184
Total	7	44	16	1,882	1,176	160	507	161	2,397
U.S. total from ports*									
Wheat	393	669	59	12,396	16,550	75	83	86	23,969
Corn	529	546	97	39,133	48,635	80	64	77	62,932
Soybeans	784	917	85	25,202	20,392	124	317	108	52,612
Total	1,706	2,132	80	76,731	85,578	90	99	89	139,512

^{*}Data includes revisions from prior weeks; some regional totals may not add exactly due to rounding.

Source: USDA, Federal Grain Inspection Service; YTD= year-to-date; n/a = not applicable or no change.

The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 50 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 55 percent of the U.S. export grain shipments departed through the U.S. Gulf region in 2019.

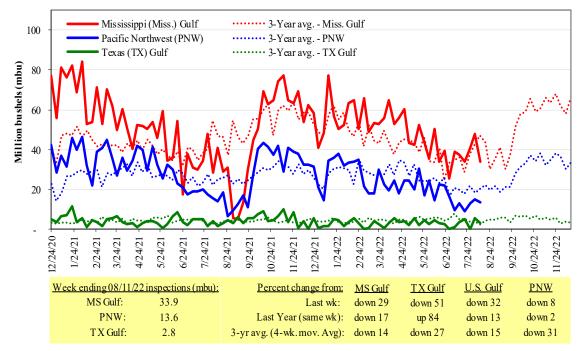
Figure 14
U.S. grain inspected for export (wheat, corn, and soybeans)



Note: 3-year average consists of 4-week running average.

Source: USDA, Federal Grain Inspection Service.

Figure 15
U.S. Grain inspections: U.S. Gulf and PNW¹ (wheat, corn, and soybeans)



Source: USDA, Federal Grain Inspection Service.

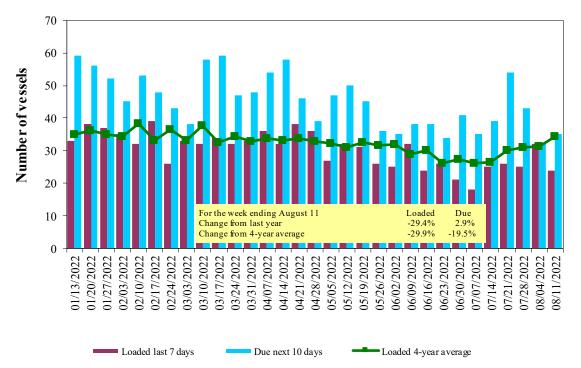
Ocean Transportation

Table 17
Weekly port region grain ocean vessel activity (number of vessels)

				Pacific
		Gulf		Northwest
		Loaded	Due next	
Date	In port	7-days	10-days	In port
8/11/2022	24	24	35	9
8/4/2022	24	32	32	7
2021 range	(1057)	(548)	(1569)	(427)
2021 average	34	32	49	15

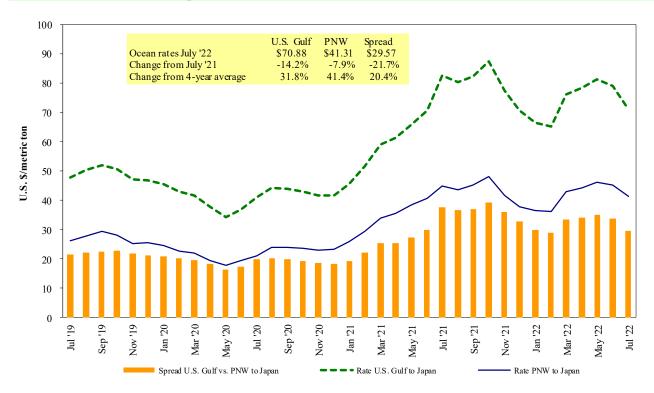
Source: USDA, Agricultural Marketing Service.

Figure 16
U.S. Gulf¹ vessel loading activity



¹U.S. Gulf includes Mississippi, Texas, and East Gulf Source: USDA, Agricultural Marketing Service.

Figure 17 **Grain vessel rates, U.S. to Japan**



Note: PNW = Pacific Northwest Source: O'Neil Commodity Consulting

Table 18

Ocean freight rates for selected shipments, week ending 08/13/2022

Export	Import	Grain	Loading	Volume loads	Freight rate
region	region	types	date	(metric tons)	(US \$/metric ton)
U.S. Gulf	Japan	Heavy grain	Jul 20/30, 2022	50,000	81.50
U.S. Gulf	Japan	Heavy grain	Jun 1/10, 2022	50,000	89.65
U.S. Gulf	Japan	Heavy grain	May 1/20, 2022	50,000	78.90
U.S. Gulf	S. China	Corn	Aug 1/10, 2022	68,000	71.00
U.S. Gulf	Djibouti	Wheat	Jun 5/15, 2022	37,150	190.81*
U.S. Gulf	Honduras	Soy bean Meal	Feb 18/28, 2022	7,820	57.15*
U.S. Gulf	S. Korea	Heavy grain	Jun 1/Jul, 2022	55,000	82.75
U.S. Gulf	Sudan	Sorghum	Mar 1/10, 2022	35,790	149.97*
U.S. Gulf	Sudan	Sorghum	Feb 1/10, 2022	35,780	77.60*
PNW	Yemen	Wheat	Jul 10/20, 2022	27,000	169.50*
Brazil	N. China	Heavy grain	Mar 18/27, 2022	64,000	56.85
Argentina	Taiwan	Corn	May 1/Jun, 2022	65,000	85.00

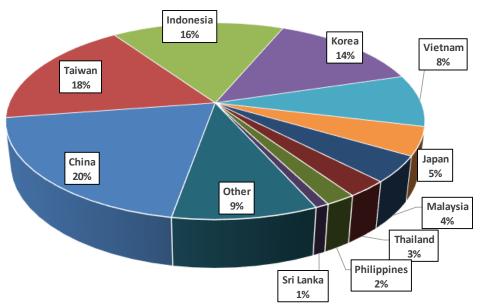
^{*50} percent of food aid from the United States is required to be shipped on U.S.-flag vessels.

Note: Rates shown are per metric ton (2,204.62 lbs. = 1 metric ton), free on board (F.O.B), except where otherwise indicated; op = option.

Source: Maritime Research, Inc.

In 2020, containers were used to transport 10 percent of total U.S. waterborne grain exports. Approximately 66 percent of U.S. waterborne grain exports in 2020 went to Asia, of which 14 percent were moved in containers. Approximately 95 percent of U.S. waterborne containerized grain exports were destined for Asia.

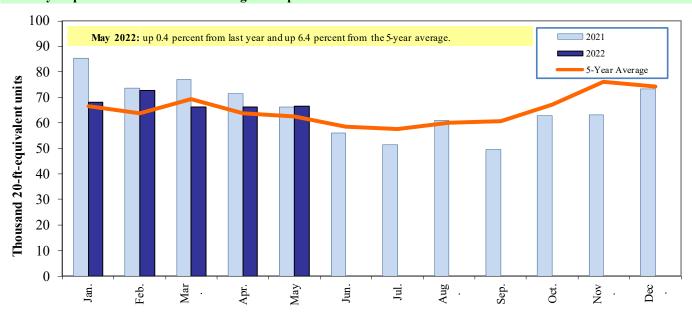
Figure 18
Top 10 destination markets for U.S. containerized grain exports, Jan-May 2022



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: '1001', '100190', '10020', '10020', '10030', '100300', '1004', '100400', '1005', '100590', '1007', '100700', '110100', '1102', '110220', '110290', '1201', '120100', '120190', '120810', '230210', '230310', '2303', '2304', and '230990'.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

Figure 19
Monthly shipments of U.S. containerized grain exports



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: '1001', '100190', '1002', '100200', '1003', '100300', '1004', '100400', '1005', '100590', '1007', '100700', '110100', '11020', '110220', '110290', '12010', '120190', '120190', '120810', '230210', '230310', '230330', '2304', and '230990'.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

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