

United States Department of Agriculture



## **Grain Transportation Report**

A weekly publication of the Agricultural Marketing Service www.ams.usda.gov/GTR

### WEEKLY HIGHLIGHTS

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The next release is September 22, 2022

**Rail Unions and Rail Carriers Reach Tentative Deal** 

 Earlier this morning, rail unions and rail carriers reached a tentative contract agreement, averting possible rail disruptions that could have occurred as early as September 16. After years of negotiations, a Presidential Emergency Board (PEB) issued recommendations on August 16 to help the two sides come to a resolution on contract negotiations. Following the PEB recommendations, negotiations continued during a mandatory 30-day cooling-off period, delaying any actions by labor unions or rail carriers to impact rail operations. The White House praised the U.S. Secretary of Labor, Secretary of Transportation, Secretary of Agriculture, and National Economic Council Director for their work with both sides to reach the tentative agreement. The White House commended their efforts to ensure continued rail operations and prevent further strain on agricultural and food supply chains.

### Port Authority of New York, New Jersey Delays Dwell Fee for Empties

The Port of New York and New Jersey recently postponed its plan—originally set to begin on September 1—to charge ocean carriers a fee for long-dwelling containers. The plan is intended to cull some empties from the dock. Through a public comment period, port officials uncovered unanticipated consequences of the fee plan. Ocean carriers have committed to restoring fluidity to port traffic and have been working on plans to remove the empties. Port officials are working to modify the current fee plan and have delayed implementing the charge until the fourth quarter of this year, with the first invoices being issued in January.

### **FMCSA Extends Emergency HOS Waiver for Feed and Fuel**

The Federal Motor Carrier Safety Administration (FMCSA), <u>extended through October 15</u> its waiver on hours-of-service (HOS) requirements for trucks transporting feed, fuel, propane, and ethanol. FMCSA cautioned the waiver may end sooner than October 15 if conditions warrant. Originally issued in 2020 to help address the national COVID-19 emergency, the waiver still exempts property-carrying vehicles from FMCSA-mandated maximum driving times. Like previous iterations, the current waiver forbids motor carriers from asking truckers to haul loads when they say they are tired. The waiver does not cover routine commercial deliveries—including mixed loads—with nominal amounts of waiver-qualifying materials. Carriers and drivers operating under the waiver's terms must report their reliance on the waiver within 5 days of the end of each month through an FMCSA electronic portal.

**Snapshots by Sector** 

### Export Sales

USDA's Foreign Agricultural Service (FAS) encountered difficulties during the launch of its new Export Sales Reporting and Maintenance System on August 25. Therefore, FAS was unable to publish weekly export sales data on Thursday, September 1 and Thursday, September 8. The agency resumed regular reporting today, Thursday, September 15, and will be reflected starting with next week's *Grain Transportation Report*.

### Rail

U.S. Class I railroads originated 20,342 grain carloads during the week ending September 3. This was a 5-percent increase from the previous week, 22 percent more than last year, and 1 percent fewer than the 3-year average.

Average September shuttle secondary railcar bids/offers (per car) were \$167 above tariff for the week ending September 8. This was \$253 more than last week and \$184 lower than this week last year.

### Barge

For the week ending September 10, **barged grain movements** totaled 249,727 tons. This was 4 percent higher than the previous week and 41 percent more than the same period last year.

For the week ending September 10, 155 grain barges **moved down river**—5 more barges than last week. There were 348 grain barges **unloaded** in the New Orleans region, 26 percent fewer than last week.

### Ocean

For the week ending September 8, 18 occangoing grain vessels were loaded in the Gulf—200 percent more than the same period last year. Within the next 10 days (starting September 9), 37 vessels were expected to be loaded—23 percent more than the same period last year. At this time last year, vessel loadings were low due to Hurricane Ida.

As of September 8, the rate for shipping a metric ton (mt) of grain from the U.S. Gulf to Japan was \$58.00. This was 2 percent more than the previous week. The rate from the Pacific Northwest to Japan was \$33.50 per mt, unchanged from the previous week.

#### Fuel

For the week ending September 12, the U.S. average **diesel fuel price** decreased 5.1 cents from the previous week to \$5.033 per gallon, 166.1 cents above the same week last year.

### Second-Quarter 2022 Corn and Soybean Transportation Costs Continue To Rise

Transportation costs for shipping corn and soybeans from Minneapolis, MN, to Japan via the U.S. Gulf (Gulf route), and from Minneapolis to Japan via the Pacific Northwest (the PNW route), increased from second quarter 2021 to second quarter 2022 (year to year) and from first quarter 2022 to second quarter 2022 (quarter to quarter). For most routes, notable year-to-year increases in ocean freight and trucking rates were the primary drivers behind increases in corn and soybean transportation costs. The higher ocean rates largely reflected rising global inflation, the effects of the war in Ukraine, and fluctuating Chinese demand (*Grain Transportation Report (GTR*), July 21, 2022). Trucking rates soared because of higher diesel prices and increased demand for grain.

For corn and soybean shipments to Japan by all routes, total landed costs increased significantly from year to year because of both higher transportation costs and higher farm values. Quarter to quarter, landed cost increases continued to be steeper for corn than for soybeans (tables 1 and 2).

|                              |              |              | Corn         |                |            |              |               | Soybeans     |                |            |
|------------------------------|--------------|--------------|--------------|----------------|------------|--------------|---------------|--------------|----------------|------------|
|                              |              | \$/1         | metric ton   | Percent change |            |              | \$/metric ton |              | Percent Change |            |
|                              | 2nd qtr. '21 | 1st qtr. '22 | 2nd qtr. '22 | Yr. to Yr.     | Qtr to Qtr | 2nd qtr. '21 | 1st qtr. '22  | 2nd qtr. '22 | Yr. to Yr.     | Qtr to Qtr |
| Truck                        | 13.99        | 16.67        | 23.40        | 67.26          | 40.37      | 13.99        | 16.67         | 23.40        | 67.26          | 40.37      |
| Barge <sup>1</sup>           | 29.60        | 29.07        | 44.56        | 50.54          | 53.29      | 29.60        | 29.07         | 44.56        | 50.54          | 53.29      |
| Rail <sup>2</sup>            | -            | 41.74        | -            | -              | -          | -            | 38.04         | -            | -              | -          |
| Ocean                        | 65.94        | 69.31        | 79.61        | 20.73          | 14.86      | 65.94        | 69.31         | 79.61        | 20.73          | 14.86      |
| Total transportation cost    | 109.53       | 156.79       | 147.57       | 34.73          | -5.88      | 109.53       | 153.09        | 147.57       | 34.73          | -3.61      |
| Farm value <sup>3</sup>      | 205.89       | 228.60       | 270.33       | 31.30          | 18.25      | 529.11       | 527.88        | 589.12       | 11.34          | 11.60      |
| Total landed cost            | 315.42       | 385.39       | 417.9        | 32.49          | 8.44       | 638.64       | 680.97        | 736.69       | 15.35          | 8.18       |
| Transportation % landed cost | 34.73        | 40.68        | 35.31        |                |            | 17.15        | 22.48         | 20.03        |                |            |

#### Table 1: Cost of shipping corn and soybeans from Minneapolis to Japan through the U.S. Gulf

#### Table 2: Cost of shipping corn and soybeans from Minneapolis to Japan through the Pacific Northwest

|                              |              |              | Corn         |                |            | Soybeans     |               |              |                |            |  |
|------------------------------|--------------|--------------|--------------|----------------|------------|--------------|---------------|--------------|----------------|------------|--|
|                              |              | \$/m         | etric ton    | Percent change |            |              | \$/metric ton |              | Percent Change |            |  |
|                              | 2nd qtr. '21 | 1st qtr. '22 | 2nd qtr. '22 | Yr. to Yr.     | Qtr to Qtr | 2nd qtr. '21 | 1st qtr. '22  | 2nd qtr. '22 | Yr. to Yr.     | Qtr to Qtr |  |
| Truck                        | 13.99        | 16.67        | 23.40        | 67.26          | 40.37      | 13.99        | 16.67         | 23.40        | 67.26          | 40.37      |  |
| Rail <sup>2</sup>            | 51.44        | 53.43        | 53.43        | 3.87           | 0.00       | 58.59        | 60.58         | 60.58        | 3.40           | 0.00       |  |
| Ocean                        | 38.34        | 38.47        | 45.20        | 17.89          | 17.49      | 38.34        | 38.47         | 45.20        | 17.89          | 17.49      |  |
| Total Transportation Cost    | 103.77       | 108.57       | 122.03       | 17.60          | 12.40      | 110.92       | 115.72        | 129.18       | 16.46          | 11.63      |  |
| Farm Value <sup>3</sup>      | 205.89       | 228.60       | 270.33       | 31.30          | 18.25      | 529.11       | 527.88        | 589.12       | 11.34          | 11.60      |  |
| Total Landed Cost            | 309.66       | 337.17       | 392.36       | 26.71          | 16.37      | 640.03       | 643.60        | 718.30       | 12.23          | 11.61      |  |
| Transportation % Landed Cost | 33.51        | 32.20        | 31.10        |                |            | 17.33        | 17.98         | 17.98        |                |            |  |

<sup>1</sup> Barge rates are from Minneapolis to the Gulf for the second quarter and St. Louis to the Gulf for the first quarter. First quarter also includes a rail portion, from Minneapolis to St. Louis, given the closure of the the Upper Mississippi River.

<sup>2</sup> All rail tariffs include fuel surcharges and revisions for heavy axle rail cars and shuttle trains. The rail tariff rate is a base price of rail freight rates, but during periods of high rail demand or car shortages, high auction and secondary market rates could exceed the base rail tariffs per car.

<sup>3</sup> USDA, National Agricultural Statistics Service is the source for corn and soybean prices<sup>.</sup>

Note: qtr. = quarter; yr. = year.

Source: USDA, Agricultural Marketing Service.

### U.S. Gulf Costs

**Transportation and landed costs.** Year to year, transportation costs through the Gulf increased 35 percent for corn and soybeans. For both corn and soybeans, rising barge rates (up 51 percent) and truck rates (up 67 percent) drove these increases. Quarter to quarter, transportation costs for Gulf-route shipping were down 6 percent for corn and down 4 percent for soybeans, as the opening of the Upper Mississippi allowed full barge trips to the Gulf.

Year to year, transportation's share of Gulf-route landed costs rose for corn and soybeans. In second quarter 2022, farm values accounted for 65 percent of landed costs for corn and 80 percent of the landed costs for soybeans (see table 1).

**Exports.** Accounting for 59 percent of total second-quarter 2022 corn exports, Gulf-route corn inspections for export totaled 10.3 million metric tons (mmt), down 25 percent year to year. Accounting for 60 percent of total second-quarter 2022 soybean exports, Gulf-route soybean inspections for export totaled 4.5 mmt, up 115 percent year to year (*GTR*, July 14, 2022).

### Pacific Northwest Costs

**Transportation and landed costs.** Year to year, total PNW-route transportation costs jumped 18 percent for corn and rose 16 percent for soybeans, mainly because of higher trucking and ocean freight rates (table 2). Quarter to quarter, transportation costs increased 12 percent each for corn and soybeans. For the same period, PNW-route rail rates were unchanged for corn and for soybeans.

Because of both higher transportation costs and higher farm values, total PNW-route landed costs for corn increased 16 percent quarter to quarter and rose 27 percent year to year. Similar to corn, soybean landed costs increased 12 percent quarter to quarter and rose 12 percent year to year, as a result of higher transportation costs and higher farm values.

For PNW-route corn shipments in second quarter 2022, transportation costs accounted for 31 percent of the total landed costs, amounting to decreases both quarter to quarter and year to year. For soybeans, transportation costs accounted for 18 percent of landed costs—a share that was unchanged quarter-to-quarter and up year-to-year (see table 2).

**Exports.** Second-quarter 2022 PNW corn exports totaled 4.5 mmt, down 32 percent year to year, mainly because of decreased shipments to China and Japan (*GTR*, July 14, 2022). PNW corn exports were 26 percent of total second quarter 2022 corn exports. Second-quarter 2022 PNW soybean exports totaled 0.565 mmt, a sharp 1,027-percent increase year to year, rebounding from the second lowest quarter on record for soybean exports in the PNW region. Despite this increase, PNW soybean exports accounted for only 7 percent of total second-quarter 2022 soybean exports.

### Market Outlook

According to USDA's August *World Agricultural Supply and Demand Estimates* report, from marketing year (MY) 2021/22 to MY 2022/23, total U.S. corn exports are expected to decrease 3 percent to 60 mmt, because of tightened supplies and higher prices. Also, from MY 2021/22 to MY 2022/23, soybean exports are expected to remain unchanged at 59 mmt.

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### Table 1

### Grain transport cost indicators<sup>1</sup>

|                     | Truck | Rai         | il      | Barge | 00   | ean     |
|---------------------|-------|-------------|---------|-------|------|---------|
| For the week ending |       | Non-Shuttle | Shuttle |       | Gulf | Pacific |
| 09/14/22            | 338   | 335         | 271     | 454   | 259  | 238     |
| 09/07/22            | 341   | 335         | 263     | 359   | 255  | 238     |

<sup>1</sup>Indicator: Base year 2000 = 100. Weekly updates include truck = diesel ( $\beta$ gallon); rail = near-month secondary rail market bid and monthly tariff rate with fuel surcharge ( $\beta$ /car); barge = Illinois River barge rate (index = percent of tariff rate); ocean = routes to Japan ( $\beta$ /metric ton); n/a = not available.

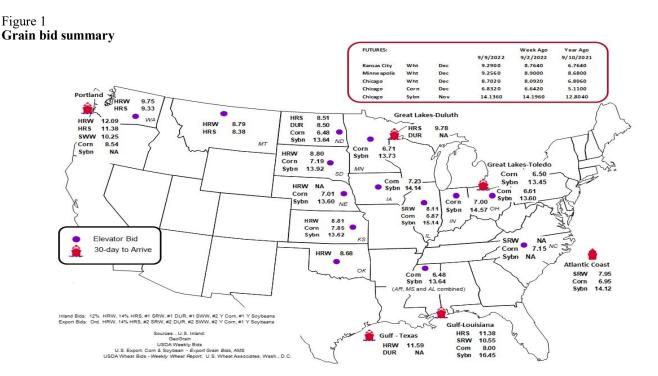
Source: USDA, Agricultural Marketing Service.

Table 2

| Market Update: U.S. origins to export position price spreads (\$/bushel) |                    |          |          |  |  |  |  |  |  |
|--|--------------------|----------|----------|--|--|--|--|--|--|
| Commodity  | Origin-destination | 9/9/2022 | 9/2/2022 |  |  |  |  |  |  |
| Corn   | IL–Gulf            | -1.13    | -0.98    |  |  |  |  |  |  |
| Corn   | NE–Gulf            | -0.99    | -1.02    |  |  |  |  |  |  |
| Soybean  | IA–Gulf            | -2.31    | -2.25    |  |  |  |  |  |  |
| HRW  | KS–Gulf            | -2.78    | -2.24    |  |  |  |  |  |  |
| HRS  | ND–Portland        | -2.87    | -2.19    |  |  |  |  |  |  |

Note: nq = no quote; n/a = not available; HRW = hard red winter wheat; HRS = hard red spring wheat. Source: USDA, Agricultural Marketing Service.

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.



| Table 3         |    |      |                         |
|-----------------|----|------|-------------------------|
| Rail deliveries | to | port | (carloads) <sup>1</sup> |

|   | Mississippi |            | Pacific   | Atlantic & |         |                    | Cross-border        |
|---|-------------|------------|-----------|------------|---------|--------------------|---------------------|
| For the week ending                           | Gulf        | Texas Gulf | Northwest | East Gulf  | Total   | Week ending        | Mexico <sup>3</sup> |
| 9/7/2022 <sup>p</sup>                         | 329         | 360        | 3,015     | 119        | 3,823   | 9/3/2022           | 2,738               |
| 8/31/2022 <sup>r</sup>                        | 225         | 234        | 2,118     | 74         | 2,651   | 8/27/2022          | 2,937               |
| 2022 YTD <sup>r</sup>                         | 41,392      | 29,261     | 175,756   | 15,548     | 261,957 | 2022 YTD           | 96,775              |
| 2021 YTD <sup>r</sup>                         | 36,875      | 46,554     | 192,418   | 10,366     | 286,213 | 2021 YTD           | 100,694             |
| 2022 YTD as % of 2021 YTD                     | 112         | 63         | 91        | 150        | 92      | % of 2021 YTD      | 96                  |
| Last 4 weeks as % of 2021 <sup>2</sup>        | 151         | 58         | 124       | 169        | 112     | Last 4wks. % 2021  | 88                  |
| Last 4 weeks as % of 4-year avg. <sup>2</sup> | 57          | 50         | 66        | 55         | 62      | Last 4wks. % 4 yr. | 100                 |
| Total 2021                                    | 53,554      | 68,335     | 305,865   | 21,913     | 449,667 | Total 2021         | 145,883             |
| Total 2020                                    | 45,177      | 63,348     | 296,060   | 24,202     | 428,787 | Total 2020         | 126,407             |

<sup>1</sup>Data is incomplete as it is voluntarily provided.

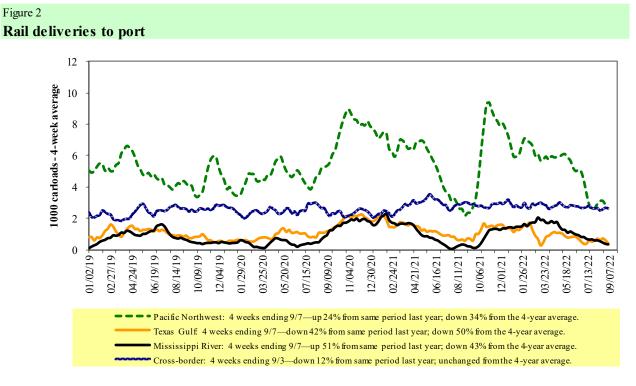
<sup>2</sup> Compared with same 4-weeks in 2021 and prior 4-year average.

<sup>3</sup> Cross-border weekly data is approximately 15 percent below the Association of American Railroads' reported weekly carloads received by Mexican railroads to reflect switching between Kansas City Southern de Mexico (KCSM) and Grupo Mexico.

YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available; wks. = weeks; avg. = average.

Source: USDA, Agricultural Marketing Service.

Railroads originate approximately 24 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.



Source: USDA, Agricultural Marketing Service.

### Table 4 Class I rail carrier grain car bulletin (grain carloads originated)

| For the week ending:              | Е      | ast     |         | West   |         | U.S. total | Ca      | nada    |
|-----------------------------------|--------|---------|---------|--------|---------|------------|---------|---------|
| 9/3/2022                          | CSXT   | NS      | BNSF    | KCS    | UP      | 0.5. (0(a) | CN      | СР      |
| This week                         | 1,431  | 1,828   | 10,397  | 1,101  | 5,585   | 20,342     | 2,207   | 3,161   |
| This week last year               | 1,229  | 1,474   | 7,456   | 1,427  | 5,057   | 16,643     | 3,231   | 3,753   |
| 2022 YTD                          | 62,351 | 84,899  | 380,467 | 42,749 | 201,317 | 771,783    | 117,842 | 118,799 |
| 2021 YTD                          | 63,007 | 86,256  | 404,628 | 40,061 | 214,600 | 808,552    | 143,449 | 168,735 |
| 2022 YTD as % of 2021 YTD         | 99     | 98      | 94      | 107    | 94      | 95         | 82      | 70      |
| Last 4 weeks as % of 2021*        | 122    | 123     | 117     | 90     | 115     | 115        | 79      | 104     |
| Last 4 weeks as % of 3-yr. avg.** | 109    | 97      | 93      | 105    | 114     | 101        | 69      | 73      |
| Total 2021                        | 93,935 | 120,650 | 609,890 | 64,818 | 318,002 | 1,207,295  | 210,044 | 242,533 |

\*The past 4 weeks of this year as a percent of the same 4 weeks last year.

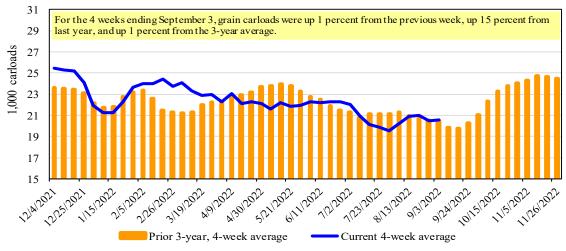
\*\*The past 4 weeks as a percent of the same period from the prior 3-year average. YTD = year-to-date; avg. = average; yr. = year.

Note: NS = Norfolk Southern; KCS = Kansas City Southern; UP = Union Pacific; CN = Canadian National; CP = Canadian Pacific.

Source: Association of American Railroads.

Figure 3





Source: Association of American Railroads.

### Table 5

### Railcar auction offerings $^{1}(\text{/car})^{2}$

| Fo                | or the week ending: |          | Delivery period |          |        |          |        |        |        |  |  |
|-------------------|---------------------|----------|-----------------|----------|--------|----------|--------|--------|--------|--|--|
|                   | 9/8/2022            | Sep-22   | Sep-21          | Oct-22   | Oct-21 | Nov-22   | Nov-21 | Dec-22 | Dec-21 |  |  |
| BNSF <sup>3</sup> | COTgrain units      | 0        | n/a             | 0        | 0      | no bids  | 0      | 0      | 0      |  |  |
|                   | COTgrain single-car | no bids  | no bids         | 156      | 129    | 111      | 0      | 75     | 0      |  |  |
| UP <sup>4</sup>   | GCAS/Region 1       | no offer | n/a             | no offer | n/a    | no offer | n/a    | n/a    | n/a    |  |  |
|                   | GCAS/Region 2       | no offer | n/a             | no offer | n/a    | no offer | n/a    | n/a    | n/a    |  |  |

<sup>1</sup>Auction offerings are for single-car and unit train shipments only.

<sup>2</sup>Average premium/discount to tariff, last auction. n/a = not available.

 $^{3}$ BNSF - COT = BNSF Railway Certificate of Transportation; north grain and south grain bids were combined effective the week ending 6/24/06.

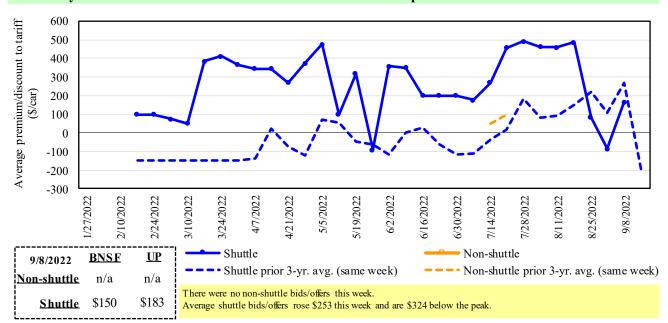
 $^{4}$ UP - GCAS = Union P acific Railroad Grain Car Allocation System.

Region lincludes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

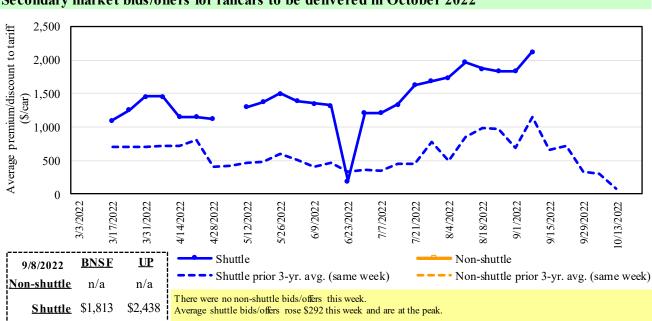
Source: USDA, Agricultural Marketing Service.

The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/ supply.



### Secondary market bids/offers for railcars to be delivered in September 2022

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service.



### Secondary market bids/offers for railcars to be delivered in October 2022

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service.

Figure 4

Figure 5

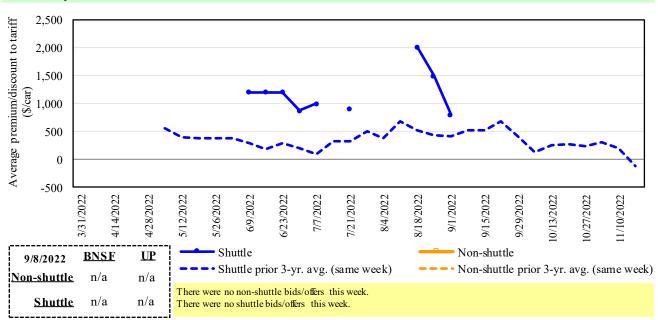


Figure 6 Secondary market bids/offers for railcars to be delivered in November 2022

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad. Source: USDA, Agricultural Marketing Service.

### Table 6

### Weekly secondary railcar market (\$/car)<sup>1</sup>

|            | For the week ending:       |        | ŕ      | Del    | livery period |        |        |
|------------|----------------------------|--------|--------|--------|---------------|--------|--------|
|            | 9/8/2022                   | Sep-22 | Oct-22 | Nov-22 | Dec-22        | Jan-23 | Feb-23 |
|            | BNSF-GF                    | n/a    | n/a    | n/a    | n/a           | n/a    | n/a    |
| e          | Change from last week      | n/a    | n/a    | n/a    | n/a           | n/a    | n/a    |
| nttl       | Change from same week 2021 | n/a    | n/a    | n/a    | n/a           | n/a    | n/a    |
| on-shuttle | UP-Pool                    | n/a    | n/a    | n/a    | n/a           | n/a    | n/a    |
| ž          | Change from last week      | n/a    | n/a    | n/a    | n/a           | n/a    | n/a    |
|            | Change from same week 2021 | n/a    | n/a    | n/a    | n/a           | n/a    | n/a    |
|            | BNSF-GF                    | 150    | 1,813  | n/a    | n/a           | n/a    | n/a    |
|            | Change from last week      | 198    | 71     | n/a    | n/a           | n/a    | n/a    |
| ttle       | Change from same week 2021 | (51)   | 836    | n/a    | n/a           | n/a    | n/a    |
| Shuttle    | UP-Pool                    | 183    | 2,438  | n/a    | n/a           | n/a    | n/a    |
|            | Change from last week      | 308    | 513    | n/a    | n/a           | n/a    | n/a    |
|            | Change from same week 2021 | (317)  | 1,000  | n/a    | n/a           | n/a    | n/a    |

<sup>1</sup>Average premium/discount to tariff, \$/car-last week.

Note: Bids listed are market indicators only and are not guaranteed prices. n/a = not available; GF = guaranteed freight; Pool = guaranteed pool; BNSF = BNSF Railway; UP = Union Pacific Railroad.

Data from James B. Joiner Co., Tradewest Brokerage Co.

Source: USDA, Agricultural Marketing Service.

The **tariff rail rate** is the base price of freight rail service. Together with **fuel surcharges** and any **auction and secondary rail** values, the tariff rail rate constitutes the full cost of shipping by rail. Typically, auction and secondary rail values are a small fraction of the full cost of shipping by rail relative to the tariff rate. However, during times of high rail demand or short supply, high auction and secondary rail values can exceed the cost of the tariff rate plus fuel surcharge.

### Table 7

### Tariff rail rates for unit and shuttle train shipments<sup>1</sup>

|                            |                            |                                 | TT       | Fuel                   |                  |                     | Percent                    |
|----------------------------|----------------------------|---------------------------------|----------|------------------------|------------------|---------------------|----------------------------|
| S                          | Origin region <sup>3</sup> | Destination region <sup>3</sup> | Tariff   | surcharge _<br>per car | Tariff plus surc | bushel <sup>2</sup> | change<br>Y/Y <sup>4</sup> |
| September 2022             | Origin region              | Destination region              | rate/car | per car                | metric ton       | Dusiter             | 1/1                        |
| <u>Unit train</u><br>Wheat | Wishits VS                 | St. Louis MO                    | \$3,695  | \$344                  | \$40.11          | \$1.09              | 6                          |
| wheat                      | Wichita, KS                | St. Louis, MO                   |          |                        | \$40.11          |                     | 6                          |
|                            | Grand Forks, ND            | Duluth-Superior, MN             | \$3,858  | \$167                  | \$39.97          | \$1.09              | 10                         |
|                            | Wichita, KS                | Los Angeles, CA                 | \$7,490  | \$857                  | \$82.89          | \$2.26              | 17                         |
|                            | Wichita, KS                | New Orleans, LA                 | \$4,600  | \$605                  | \$51.69          | \$1.41              | 10                         |
|                            | Sioux Falls, SD            | Galveston-Houston, TX           | \$7,226  | \$703                  | \$78.74          | \$2.14              | 16                         |
|                            | Colby, KS                  | Galveston-Houston, TX           | \$4,850  | \$663                  | \$54.75          | \$1.49              | 9                          |
|                            | Amarillo, TX               | Los Angeles, CA                 | \$5,121  | \$923                  | \$60.02          | \$1.63              | 11                         |
| Corn                       | Champaign-Urbana, IL       | New Orleans, LA                 | \$4,000  | \$684                  | \$46.52          | \$1.18              | 13                         |
|                            | Toledo, OH                 | Raleigh, NC                     | \$8,551  | \$757                  | \$92.43          | \$2.35              | 19                         |
|                            | Des Moines, IA             | Davenport, IA                   | \$2,505  | \$145                  | \$26.31          | \$0.67              | 6                          |
|                            | Indianapolis, IN           | Atlanta, GA                     | \$6,593  | \$568                  | \$71.12          | \$1.81              | 20                         |
|                            | Indianapolis, IN           | Knoxville, TN                   | \$5,564  | \$368                  | \$58.91          | \$1.50              | 18                         |
|                            | Des Moines, IA             | Little Rock, AR                 | \$4,000  | \$426                  | \$43.95          | \$1.12              | 9                          |
|                            | Des Moines, IA             | Los Angeles, CA                 | \$5,880  | \$1,240                | \$70.70          | \$1.80              | 14                         |
| Soybeans                   | Minneapolis, MN            | New Orleans, LA                 | \$4,431  | \$1,077                | \$54.70          | \$1.49              | 41                         |
|                            | Toledo, OH                 | Huntsville, AL                  | \$7,037  | \$539                  | \$75.24          | \$2.05              | 15                         |
|                            | Indianapolis, IN           | Raleigh, NC                     | \$7,843  | \$767                  | \$85.51          | \$2.33              | 21                         |
|                            | Indianapolis, IN           | Huntsville, AL                  | \$5,689  | \$364                  | \$60.11          | \$1.64              | 15                         |
|                            | Champaign-Urbana, IL       | New Orleans, LA                 | \$4,865  | \$684                  | \$55.11          | \$1.50              | 13                         |
| <u>Shuttle train</u>       |                            |                                 |          |                        |                  |                     |                            |
| Wheat                      | Great Falls, MT            | Portland, OR                    | \$4,393  | \$493                  | \$48.52          | \$1.32              | 17                         |
|                            | Wichita, KS                | Galveston-Houston, TX           | \$4,611  | \$384                  | \$49.60          | \$1.35              | 18                         |
|                            | Chicago, IL                | Albany, NY                      | \$7,090  | \$715                  | \$77.50          | \$2.11              | 22                         |
|                            | Grand Forks, ND            | Portland, OR                    | \$6,051  | \$851                  | \$68.54          | \$1.87              | 18                         |
|                            | Grand Forks, ND            | Galveston-Houston, TX           | \$5,399  | \$886                  | \$62.42          | \$1.70              | 10                         |
|                            | Colby, KS                  | Portland, OR                    | \$5,923  | \$1,087                | \$69.62          | \$1.89              | 9                          |
| Corn                       | Minneapolis, MN            | Portland, OR                    | \$5,380  | \$1,037                | \$63.72          | \$1.62              | 24                         |
|                            | Sioux Falls, SD            | Tacoma, WA                      | \$5,340  | \$949                  | \$62.45          | \$1.59              | 22                         |
|                            | Champaign-Urbana, IL       | New Orleans, LA                 | \$3,920  | \$684                  | \$45.72          | \$1.16              | 13                         |
|                            | Lincoln, NE                | Galveston-Houston, TX           | \$4,080  | \$553                  | \$46.01          | \$1.17              | 19                         |
|                            | Des Moines, IA             | Amarillo, TX                    | \$4,420  | \$535                  | \$49.21          | \$1.25              | 10                         |
|                            | Minneapolis, MN            | Tacoma, WA                      | \$5,380  | \$1,028                | \$63.64          | \$1.62              | 24                         |
|                            | Council Bluffs, IA         | Stockton, CA                    | \$5,300  | \$1,063                | \$63.19          | \$1.61              | 25                         |
| Soybeans                   | Sioux Falls, SD            | Tacoma, WA                      | \$6,350  | \$949                  | \$72.48          | \$1.97              | 21                         |
| 2                          | Minneapolis, MN            | Portland, OR                    | \$6,400  | \$1,037                | \$73.85          | \$2.01              | 22                         |
|                            | Fargo, ND                  | Tacoma, WA                      | \$6,250  | \$844                  | \$70.45          | \$1.92              | 19                         |
|                            | Council Bluffs, IA         | New Orleans, LA                 | \$5,095  | \$789                  | \$58.43          | \$1.59              | 14                         |
|                            | Toledo, OH                 | Huntsville, AL                  | \$4,797  | \$539                  | \$52.99          | \$1.44              | 8                          |
|                            | Grand Island, NE           | Portland, OR                    | \$5,730  | \$1,113                | \$67.96          | \$1.85              | 21                         |

<sup>1</sup>A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of

75-120 cars that meet railroad efficiency requirements.

 $^{2}$ Approximate load per car = 111 short tons (100.7 metric tons): corn 56 pounds per bushel (lbs/bu), wheat and soybeans 60 lbs/bu.

<sup>3</sup>Regional economic areas are defined by the Bureau of Economic Analysis (BEA).

<sup>4</sup>Percentage change year over year (Y/Y) calculated using tariff rate plus fuel surcharge.

Source: BNSF Railway, Canadian National Railway, CSX Transportation, and Union Pacific Railroad.

| Date      | : December | r 2021               |                      | Fuel                 | Tarif                   | ff rate plus        | Percent             |
|-----------|------------|----------------------|----------------------|----------------------|-------------------------|---------------------|---------------------|
|           | Origin     |                      | Tariff rate          | surcharge            | fuel surc               | harge per:          | change <sup>4</sup> |
| Commodity | state      | Destination region   | per car <sup>1</sup> | per car <sup>2</sup> | metric ton <sup>3</sup> | bushel <sup>3</sup> | Y/Y                 |
| Wheat     | MT         | Chihuahua, CI        | \$7,699              | \$0                  | \$78.67                 | \$2.14              | 4                   |
|           | OK         | Cuautitlan, EM       | \$6,900              | \$230                | \$72.85                 | \$1.98              | 6                   |
|           | KS         | Guadalajara, JA      | \$7,619              | \$719                | \$85.19                 | \$2.32              | 7                   |
|           | TX         | Salinas Victoria, NL | \$4,420              | \$138                | \$46.57                 | \$1.27              | 4                   |
| Corn      | IA         | Guadalajara, JA      | \$9,102              | \$663                | \$99.77                 | \$2.53              | 6                   |
|           | SD         | Celaya, GJ           | \$8,300              | \$0                  | \$84.81                 | \$2.15              | 2                   |
|           | NE         | Queretaro, QA        | \$8,322              | \$462                | \$89.75                 | \$2.28              | 5                   |
|           | SD         | Salinas Victoria, NL | \$6,905              | \$0                  | \$70.55                 | \$1.79              | 0                   |
|           | MO         | Tlalnepantla, EM     | \$7,687              | \$450                | \$83.14                 | \$2.11              | 5                   |
|           | SD         | Torreon, CU          | \$7,825              | \$0                  | \$79.95                 | \$2.03              | 2                   |
| Soybeans  | МО         | Bojay (Tula), HG     | \$8,647              | \$614                | \$94.63                 | \$2.57              | 5                   |
|           | NE         | Guadalajara, JA      | \$9,207              | \$646                | \$100.67                | \$2.74              | 5                   |
|           | IA         | El Castillo, JA      | \$9,510              | \$0                  | \$97.17                 | \$2.64              | 1                   |
|           | KS         | Torreon, CU          | \$8,109              | \$466                | \$87.61                 | \$2.38              | 5                   |
| Sorghum   | NE         | Celaya, GJ           | \$7,932              | \$597                | \$87.15                 | \$2.21              | 6                   |
|           | KS         | Queretaro, QA        | \$8,108              | \$287                | \$85.77                 | \$2.18              | 3                   |
|           | NE         | Salinas Victoria, NL | \$6,713              | \$231                | \$70.94                 | \$1.80              | 3                   |
|           | NE         | Torreon, CU          | \$7,225              | \$438                | \$78.29                 | \$1.99              | 6                   |

### Table 8 Tariff rail rates for U.S. bulk grain shipments to Mexico

<sup>1</sup>Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified

shipments of 75-110 cars that meet railroad efficiency requirements.

<sup>2</sup>Fuel surcharge adjusted to reflect the change in Ferrocarril Mexicano, S.A. de C.V railroad fuel surcharge policy as of 10/01/2009.

<sup>3</sup>Approximate load per car = 97.87 metric tons: Corn & Sorghum 56 lbs/bu, Wheat & Soybeans 60 lbs/bu.

<sup>4</sup>Percentage change calculated using tariff rate plus fuel surchage; Y/Y = year over year.

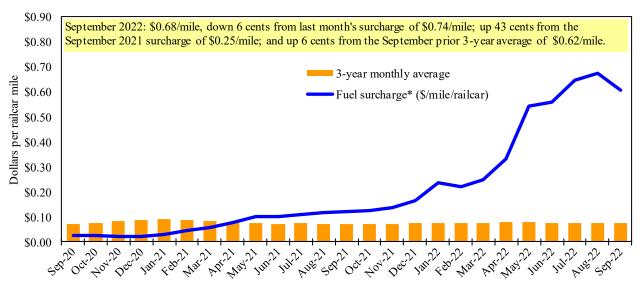
<sup>5</sup> As of January 1, both BNSF and Union Pacific changed their billing and reporting of rates to Mexico.

As we incorporate the change, Table 8 updates will be delayed.

Sources: BNSF Railway, Union Pacific Railroad, Kansas City Southern.

### Figure 7

### Railroad fuel surcharges, North American weighted average<sup>1</sup>



<sup>1</sup> Weighted by each Class I railroad's proportion of grain traffic for the prior year.

\* Beginning January 2009, the Canadian Pacific fuel surcharge is computed by a monthly average of the bi-weekly fuel surcharge.

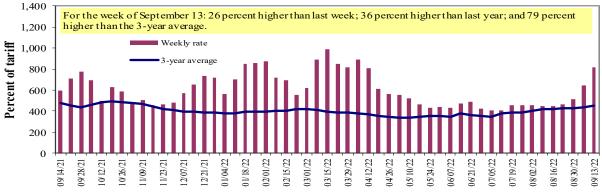
\*\*CSX strike price changed from \$2.00/gal. to \$3.75/gal. starting January 1,2015.

Sources: BNSF Railway, Canadian National Railway, CSX Transportation, Canadian Pacific Railway, Union Pacific Railroad, Kansas City Southern Railway, Norfolk Southern Corporation.

### **Barge Transportation**

Figure 8

### Illinois River barge freight rate<sup>1,2</sup>



<sup>1</sup>Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); <sup>2</sup>4-week moving average of the 3-year average. \*Source: USDA, Agricultural Marketing Service.

### Table 9Weekly barge freight rates:Southbound only

|                   |                          | Twin<br>Cities | Mid-<br>Mississippi | Lower<br>Illinois<br>River | St. Louis | Cincinnati | Lower<br>Ohio | Cairo-<br>Memphis |
|-------------------|--------------------------|----------------|---------------------|----------------------------|-----------|------------|---------------|-------------------|
| Rate <sup>1</sup> | 9/13/2022                | 846            | 858                 | 817                        | 694       | 792        | 792           | 657               |
|                   | 9/6/2022                 | 703            | 672                 | 647                        | 561       | 609        | 609           | 528               |
| \$/ton            | 9/13/2022                | 52.37          | 45.65               | 37.91                      | 27.69     | 37.14      | 32.00         | 20.63             |
|                   | 9/6/2022                 | 43.52          | 35.75               | 30.02                      | 22.38     | 28.56      | 24.60         | 16.58             |
| Curren            | t week % change          | e from the sa  | me week:            |                            |           |            |               |                   |
|                   | Last year                | 43             | 40                  | 36                         | 21        | 25         | 25            | 2                 |
|                   | 3-year avg. <sup>2</sup> | 85             | 99                  | -                          | 90        | 101        | 101           | 72                |
| Rate <sup>1</sup> | October                  | 953            | 941                 | 935                        | 836       | 925        | 925           | 765               |
|                   | December                 | -              | -                   | 671                        | 550       | 628        | 628           | 508               |

<sup>1</sup>Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); <sup>2</sup>4-week moving average; ton = 2,000 pounds; "-" data not available. Source: USDA, Agricultural Marketing Service.

### Figure 9 Benchmark tariff rates

### Calculating barge rate per ton:

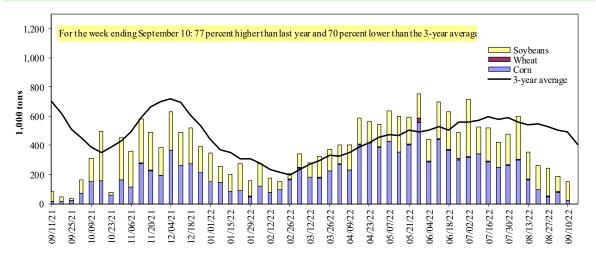
(Rate \* 1976 tariff benchmark rate per ton)/100

Select applicable index from market quotes are included in tables on this page. The 1976 benchmark rates per ton are provided in map.

Map Credit: USDA, Agricultural Marketing Service



### Figure 10 Barge movements on the Mississippi River<sup>1</sup> (Locks 27 - Granite City, IL)



<sup>1</sup> The 3-year average is a 4-week moving average.

Note: The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks. Source: U.S. Army Corps of Engineers.

### Table 10

### Barge grain movements (1,000 tons)

| For the week ending 09/10/2022         | Corn   | Wheat | Soybeans | Other | Total  |
|--|--------|-------|----------|-------|--------|
| Mississippi River                      |        |       |          |       |        |
| Rock Island, IL (L15)                  | 3      | 0     | 46       | 0     | 49     |
| Winfield, MO (L25)                     | 11     | 0     | 99       | 0     | 110    |
| Alton, IL (L26)                        | 20     | 0     | 118      | 0     | 138    |
| Granite City, IL (L27)                 | 22     | 0     | 127      | 0     | 149    |
| Illinois River (La Grange)             | 10     | 0     | 26       | 0     | 36     |
| Ohio River (Olmsted)                   | 18     | 18    | 34       | 4     | 74     |
| Arkansas River (L1)                    | 4      | 20    | 3        | 0     | 27     |
| Weekly total - 2022                    | 44     | 38    | 164      | 4     | 250    |
| Weekly total - 2021                    | 28     | 58    | 91       | 0     | 177    |
| $2022 \text{ YTD}^1$                   | 13,109 | 1,431 | 8,683    | 185   | 23,409 |
| 2021 YTD <sup>1</sup>                  | 18,812 | 1,334 | 5,975    | 217   | 26,338 |
| 2022 as % of 2021 YTD                  | 70     | 107   | 145      | 85    | 89     |
| Last 4 weeks as % of 2021 <sup>2</sup> | 114    | 56    | 117      | 36    | 102    |
| Total 2021                             | 23,516 | 1,634 | 11,325   | 297   | 36,772 |

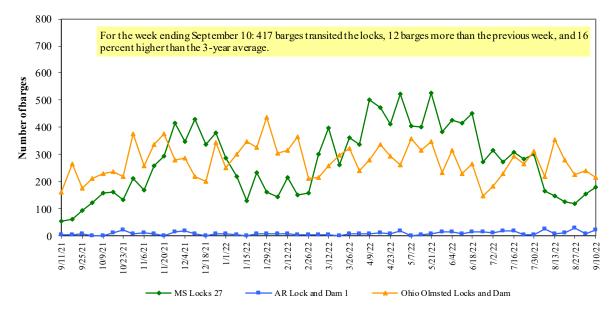
<sup>1</sup> Weekly total, YTD (year-to-date), and calendar year total include MI/27, OH/Olmsted, and AR/1; Other refers to oats, barley, sorghum, and rye. Total may not add exactly due to rounding.

<sup>2</sup> As a percent of same period in 2021.

Note: L (as in "L15") refers to a lock, locks, or locks and dam facility. The U.S. Army Corps of Engineers has recently migrated its database and has noted the latest data may be revised in coming weeks.

Source: U.S. Army Corps of Engineers.

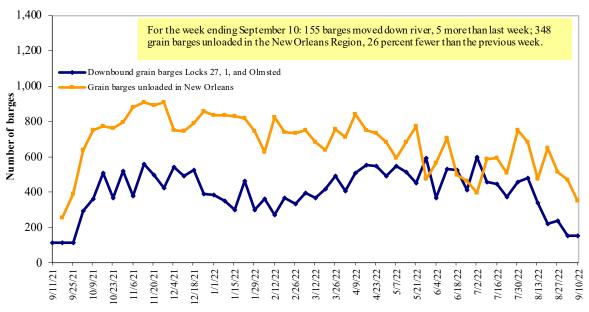
### Figure 11 Upbound empty barges transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Olmsted Locks and Dam



Note: The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

Source: U.S. Army Corps of Engineers.

### Figure 12 Grain barges for export in New Orleans region



Note: Olmsted = Olmsted Locks and Dam. The U.S. Army Corps of Engineers has recently migrated its lock and vessel database and has noted the latest data may be revised in coming weeks.

Source: U.S. Army Corps of Engineers and USDA, Agricultural Marketing Service.

### **Truck Transportation**

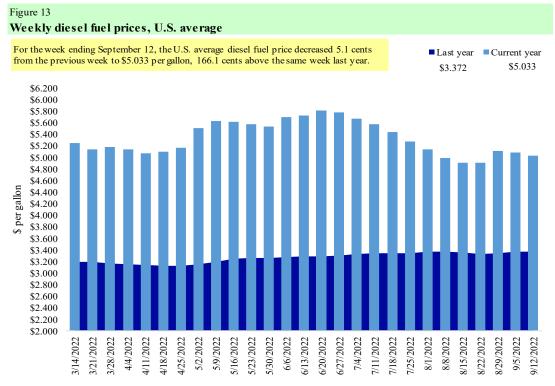
The weekly diesel price provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

|        |                            |       | Change from |          |  |
|--------|----------------------------|-------|-------------|----------|--|
| Region | Location                   | Price | Week ago    | Year ago |  |
| Ι      | East Coast                 | 4.949 | -0.084      | 1.612    |  |
|        | New England                | 5.087 | -0.074      | 1.799    |  |
|        | Central Atlantic           | 5.134 | -0.089      | 1.648    |  |
|        | Lower Atlantic             | 4.865 | -0.085      | 1.619    |  |
| II     | Midwest                    | 5.085 | -0.047      | 1.803    |  |
| III    | Gulf Coast                 | 4.760 | -0.036      | 1.661    |  |
| IV     | Rocky Mountain             | 4.961 | -0.010      | 1.325    |  |
| V      | West Coast                 | 5.658 | -0.035      | 1.642    |  |
|        | West Coast less California | 5.217 | -0.058      | 1.556    |  |
|        | California                 | 6.164 | -0.010      | 1.851    |  |
| Total  | United States              | 5.033 | -0.051      | 1.661    |  |

<sup>1</sup>Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel.

Note: On June 13, the Energy Information Administration implemented a new methodology to estimate weekly on-highway diesel fuel prices.

Source: U.S. Department of Energy, Energy Information Administration.



Note: On June 13, the Energy Information Administration implemented a new methodology to estimate weekly on-highway diesel fuel prices. Source: U.S. Department of Energy, Energy Information Administration, Retail On-Highway Diesel Prices.

## **Grain Exports**

### Table 12

### U.S. export balances and cumulative exports (1,000 metric tons)

|  | Wheat |       |       |       |       |           | Corn   | Soybeans | Total   |
|--|-------|-------|-------|-------|-------|-----------|--------|----------|---------|
| For the week ending                            | HRW   | SRW   | HRS   | SWW   | DUR   | All wheat |        |          |         |
| Export balances <sup>1</sup>                   |       |       |       |       |       |           |        |          |         |
| 8/11/2022                                      | 1,471 | 866   | 1,489 | 1,420 | 109   | 5,355     | 3,209  | 4,076    | 12,640  |
| This week year ago                             | 1,631 | 889   | 1,271 | 877   | 8     | 4,677     | 4,906  | 2,381    | 11,964  |
| Cumulative exports-marketing year <sup>2</sup> |       |       |       |       |       |           |        |          |         |
| 2021/22 YTD                                    | 1,163 | 745   | 1,011 | 521   | 18    | 3,458     | 57,741 | 55,482   | 116,681 |
| 2020/21 YTD                                    | 1,531 | 706   | 1,291 | 766   | 42    | 4,336     | 65,412 | 59,703   | 129,451 |
| YTD 2021/22 as % of 2020/21                    | 76    | 0     | 78    | 68    | 0     | 80        | 88     | 93       | 90      |
| Last 4 wks. as % of same period 2020/21        | 95    | 112   | 119   | 162   | 1,347 | 120       | 84     | 216      | 124     |
| Total 2020/21                                  | 8,331 | 1,744 | 7,337 | 6,281 | 654   | 24,347    | 66,702 | 60,287   | 151,336 |
| Total 2019/20                                  | 9,526 | 2,318 | 6,960 | 4,751 | 922   | 24,477    | 42,622 | 43,994   | 111,094 |

<sup>1</sup> Current unshipped (outstanding) export sales to date.

<sup>2</sup> Shipped export sales to date.

Note: marketing year: wheat = 6/01-5/31, corn and soybeans = 9/01-8/31. YTD = year-to-date; wks. = weeks; HR W= hard red winter; SR W = soft red winter; HR S= hard red spring; SWW= soft white wheat; DUR= durum.

Source: USDA, Foreign Agricultural Service.

The USDA's Foreign Agricultural Service (FAS) encountered issues during the during the launch of the new Export

Sales Reporting and Maintenance System on August 25 and was unable to publish weekly export sales data on

Thurs day, September 1 or Thurs day, September 8. FAS expects to resume regular reporting on Thurs day, September 15.

### Table 13

#### Top 5 importers<sup>1</sup> of U.S. corn

| For the week ending 08/11/2022      | Total commitments <sup>2</sup> |            |         | % change     | Exports <sup>3</sup> |
|-------------------------------------|--------------------------------|------------|---------|--------------|----------------------|
|                                     | 2022/23                        | 2021/22    | 2020/21 | current MY   | 3-yr. avg.           |
|                                     | next MY                        | current MY | last MY | from last MY | 2018-20              |
|                                     |                                | 1,000 mt - |         |              |                      |
| Mexico                              | 2783.3                         | 16,879     | 15,620  | 8            | 14,817               |
| Japan                               | 849.5                          | 10,118     | 11,049  | (8)          | 11,082               |
| China                               | 3097.5                         | 14,796     | 22,883  | (35)         | 7,920                |
| Columbia                            | 174                            | 4,403      | 3,949   | 12           | 4,491                |
| Korea                               | 0                              | 1,476      | 3,527   | 0            | 3,302                |
| Top 5 importers                     | 6,904                          | 47,672     | 57,027  | (16)         | 41,613               |
| Total U.S. corn export sales        | 8,798                          | 60,950     | 70,318  | (13)         | 53,145               |
| % of projected exports              | 15%                            | 98%        | 101%    |              |                      |
| Change from prior week <sup>2</sup> | 750                            | 99         | 216     |              |                      |
| Top 5 importers' share of U.S. corn |                                |            |         |              |                      |
| export sales                        | 78%                            | 78%        | 81%     |              | 78%                  |
| USDA forecast August 2022           | 60,433                         | 62,341     | 69,898  | (11)         |                      |
| Corn use for ethanol USDA forecast, |                                |            |         |              |                      |
| August 2022                         | 136,525                        | 135,890    | 127,838 | 6            |                      |

<sup>1</sup>Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2020/21; marketing year (MY) = Sep 1- Aug 31.

 $^{2}$ Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. Total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales.

<sup>3</sup>FAS marketing year ranking reports (carryover plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

Source: USDA, Foreign Agricultural Service.

The USDA's Foreign Agricultural Service (FAS) encountered issues during the during the launch of the new Export Sales Reporting and Maintenance System on August 25 and was unable to publish weekly export sales data on Thursday, September 1 or Thursday, September 8. FAS expects to resume regular reporting on Thursday, September 15.

### Table 14

### Top 5 importers<sup>1</sup> of U.S. soybeans

| For the week ending 08/11/2022      | Total commit | Total commitments <sup>2</sup> |         |              | Exports <sup>3</sup> |
|-------------------------------------|--------------|--------------------------------|---------|--------------|----------------------|
|                                     | 2022/23      | 2021/22                        | 2020/21 | current MY   | 3-yr. avg.           |
|                                     | next MY      | current MY                     | last MY | from last MY | 2018-20              |
|                                     |              |                                |         |              | - 1,000 mt -         |
| China                               | 9,647        | 30,615                         | 35,962  | (15)         | 21,666               |
| Mexico                              | 1,082        | 5,465                          | 4,805   | 14           | 4,754                |
| Egypt                               | 340          | 4,082                          | 2,777   | 47           | 3,093                |
| Indonesia                           | 31           | 1,800                          | 2,364   | (24)         | 2,325                |
| Japan                               | 191          | 2,576                          | 2,368   | 9            | 2,275                |
| Top 5 importers                     | 11,291       | 44,538                         | 48,276  | (8)          | 34,113               |
| Total U.S. soybean export sales     | 17,046       | 59,558                         | 62,085  | (4)          | 50,758               |
| % of projected exports              | 29%          | 101%                           | 101%    |              |                      |
| change from prior week <sup>2</sup> | 1,303        | 97                             | 68      |              |                      |
| Top 5 importers' share of U.S.      |              |                                |         |              |                      |
| soybean export sales                | 66%          | 75%                            | 78%     |              | 67%                  |
| USDA forecast, August 2022          | 58,719       | 58,856                         | 61,744  | (5)          |                      |

<sup>1</sup>Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2020/21; marketing year (MY) = Sep 1- Aug 31.

<sup>2</sup>Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales and/or accumulated sales.

<sup>3</sup>FAS marketing year ranking reports (carryover plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

Source: USDA, Foreign Agricultural Service.

The USDA's Foreign Agricultural Service (FAS) encountered issues during the during the launch of the new Export Sales Reporting and Maintenance System on August 25 and was unable to publish weekly export sales data on Thursday, September 1 or Thursday, September 8. FAS expects to resume regular reporting on Thursday, September 15.

### Table 15

### Top 10 importers<sup>1</sup> of all U.S. wheat

| For the week ending 8/11/2022       | Total Commi | tments <sup>2</sup> | % change     | Exports <sup>3</sup> |
|-------------------------------------|-------------|---------------------|--------------|----------------------|
|                                     | 2022/23     | 2021/22             | current MY   | 3-yr. avg.           |
|                                     | current MY  | last MY             | from last MY | 2018-20              |
|                                     |             | 1,000 mt -          |              | - 1,000 mt -         |
| Mexico                              | 1,571       | 1,473               | 7            | 3,388                |
| Philippines                         | 1,236       | 1,325               | (7)          | 3,121                |
| Japan                               | 810         | 889                 | (9)          | 2,567                |
| Korea                               | 605         | 580                 | 4            | 1,501                |
| Nigeria                             | 408         | 687                 | (41)         | 1,490                |
| China                               | 273         | 809                 | (66)         | 1,268                |
| Taiwan                              | 269         | 343                 | (22)         | 1,187                |
| Indonesia                           | 81          | 0                   | 40400        | 1,131                |
| Thailand                            | 182         | 177                 | 3            | 768                  |
| Italy                               | 122         | 72                  | 69           | 681                  |
| Top 10 importers                    | 5,557       | 6,355               | (13)         | 17,102               |
| Total U.S. wheat export sales       | 8,813       | 9,012               | (2)          | 24,617               |
| % of projected exports              | 39%         | 41%                 |              |                      |
| change from prior week <sup>2</sup> | 207         | 307                 |              |                      |
| Top 10 importers' share of U.S.     |             |                     |              |                      |
| wheat export sales                  | 63%         | 71%                 |              | 69%                  |
| USDA forecast, August 2022          | 22,480      | 21,798              | 3            |                      |

<sup>1</sup> Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2020/21; Marketing year (MY) = Jun 1- May 31.

 $^{2}$ Cumulative exports (shipped)+outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from the previous week's outstanding and/or accumulated sales.

 $^{3}$  FAS marketing year final reports (carryover plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number.

 $Source: USDA, Foreign \ A gricultural \ Service.$ 

The USDA's Foreign Agricultural Service (FAS) encountered issues during the during the launch of the new Export Sales Reporting and Maintenance System on August 25 and was unable to publish weekly export sales data on Thursday, September 1 or Thursday, September 8. FAS expects to resume regular reporting on Thursday, September 15.

# Table 16 Grain inspections for export by U.S. port region (1,000 metric tons)

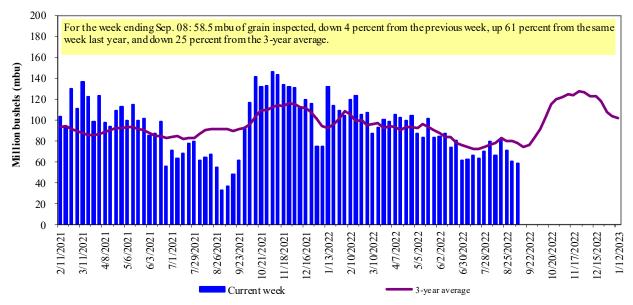
|                        | For the week ending | Previous | Current week     |           |           | 2022 YTD as   | Last 4-we | eks as % of:     |             |
|------------------------|---------------------|----------|------------------|-----------|-----------|---------------|-----------|------------------|-------------|
| Port regions           | 09/08/22            | week*    | as % of previous | 2022 YTD* | 2021 YTD* | % of 2021 YTD | Last year | Prior 3-yr. avg. | 2021 total* |
| Pacific Northwest      |                     |          |                  |           |           |               |           |                  |             |
| Wheat                  | 353                 | 324      | 109              | 6,887     | 10,891    | 63            | 113       | 107              | 13,243      |
| Corn                   | 67                  | 0        | n/a              | 8,952     | 12,322    | 73            | n/a       | 129              | 13,420      |
| Soybeans               | 73                  | 71       | 103              | 5,212     | 3,824     | 136           | 650       | 63               | 14,540      |
| Total                  | 494                 | 396      | 105              | 21,052    | 27,037    | 78            | 166       | 96               | 41,203      |
| Mississippi Gulf       | 51                  | •,•      |                  |           | ,         |               | 100       |                  |             |
| Wheat                  | 91                  | 138      | 66               | 3,344     | 2,339     | 143           | 226       | 161              | 3,202       |
| Corn                   | 202                 | 390      | 52               | 25,482    | 30,921    | 82            | 145       | 109              | 38,498      |
| Soybeans               | 232                 | 365      | 64               | 15,684    | 11,672    | 134           | 245       | 59               | 27,159      |
| Total                  | 527                 | 893      | 59               | 44,510    | 44,933    | 99            | 187       | 85               | 68,858      |
| Texas Gulf             |                     | 070      | •                | ,010      | ,         | ~~            | 107       |                  | 00,000      |
| Wheat                  | 151                 | 0        | n/a              | 2,297     | 2,924     | 79            | 75        | 76               | 3,888       |
| Corn                   | 0                   | 35       | 0                | 557       | 421       | 132           | 70        | 88               | 627         |
| Soybeans               | 0                   | 0        | n/a              | 2         | 656       | 0             | n/a       | 0                | 1,611       |
| Total                  | 151                 | 35       | 427              | 2,856     | 4,001     | 71            | 74        | 63               | 6,126       |
| Interior               |                     |          |                  | ,         | ,         |               |           |                  | ,           |
| Wheat                  | 113                 | 102      | 111              | 2,161     | 2,257     | 96            | 89        | 147              | 2,973       |
| Corn                   | 166                 | 88       | 189              | 6,228     | 6,670     | 93            | 83        | 88               | 10,157      |
| Soybeans               | 36                  | 83       | 44               | 4,635     | 4,050     | 114           | 94        | 67               | 6,525       |
| Total                  | 316                 | 273      | 116              | 13,024    | 12,977    | 100           | 87        | 91               | 19,656      |
| Great Lakes            |                     |          |                  |           |           |               |           |                  |             |
| Wheat                  | 64                  | 1        | n/a              | 232       | 305       | 76            | 158       | 52               | 536         |
| Corn                   | 0                   | 9        | 0                | 141       | 94        | 150           | 41        | 72               | 145         |
| Soybeans               | 0                   | 0        | n/a              | 239       | 67        | 357           | n/a       | 0                | 592         |
| Total                  | 64                  | 10       | 647              | 612       | 466       | 131           | 102       | 40               | 1,273       |
| Atlantic               |                     |          |                  |           |           |               |           |                  |             |
| Wheat                  | 2                   | 1        | 112              | 125       | 93        | 134           | 642       | 283              | 128         |
| Corn                   | 3                   | 0        | n/a              | 220       | 42        | 525           | 36        | 80               | 85          |
| Soybeans               | 4                   | 8        | 52               | 1,588     | 1,084     | 147           | 228       | 52               | 2,184       |
| Total                  | 8                   | 9        | 93               | 1,933     | 1,219     | 159           | 120       | 70               | 2,397       |
| U.S. total from ports* | ł                   |          |                  |           |           |               |           |                  |             |
| Wheat                  | 775                 | 567      | 137              | 15,046    | 18,808    | 80            | 117       | 112              | 23,969      |
| Corn                   | 439                 | 522      | 84               | 41,579    | 50,471    | 82            | 133       | 105              | 62,932      |
| Soybeans               | 347                 | 527      | 66               | 27,361    | 21,354    | 128           | 222       | 58               | 52,612      |
| Total                  | 1,561               | 1,616    | 97               | 83,986    | 90,633    | 93            | 143       | 87               | 139,512     |

\*Data includes revisions from prior weeks; some regional totals may not add exactly due to rounding.

Source: USDA, Federal Grain Inspection Service; YTD= year-to-date; n/a = not applicable or no change.

The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 50 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 55 percent of the U.S. export grain shipments departed through the U.S. Gulf region in 2019.



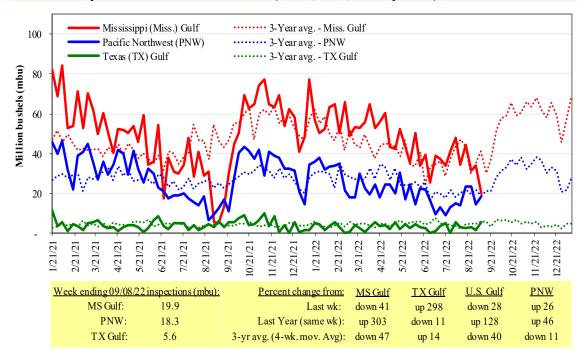


Note: 3-year average consists of 4-week running average.

Source: USDA, Federal Grain Inspection Service.

### Figure 15

U.S. Grain inspections: U.S. Gulf and PNW<sup>1</sup> (wheat, corn, and soybeans)



Source: USDA, Federal Grain Inspection Service.

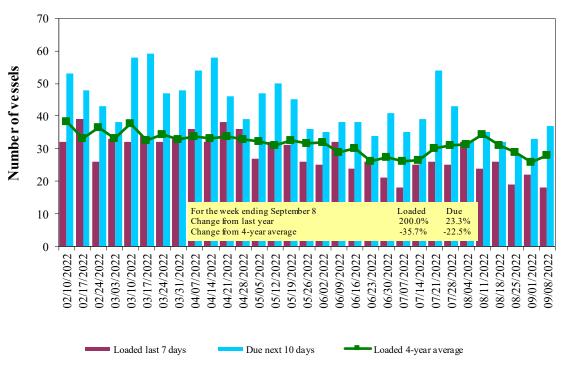
### Table 17

### Weekly port region grain ocean vessel activity (number of vessels)

|              |         |        |          | Pacific   |
|--------------|---------|--------|----------|-----------|
|              |         | Gulf   |          | Northwest |
|              |         | Loaded | Due next |           |
| Date         | In port | 7-days | 10-days  | In port   |
| 9/8/2022     | 22      | 18     | 37       | 11        |
| 9/1/2022     | 19      | 22     | 33       | 11        |
| 2021 range   | (1057)  | (548)  | (1569)   | (427)     |
| 2021 average | 34      | 32     | 49       | 15        |

Source: USDA, Agricultural Marketing Service.

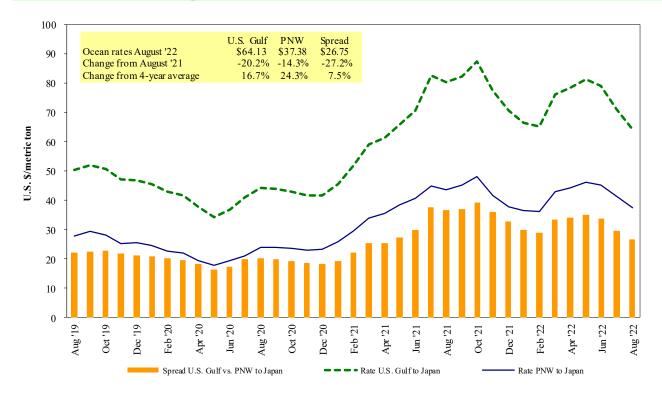




<sup>1</sup>U.S. Gulf includes Mississippi, Texas, and East Gulf Source:USDA, Agricultural Marketing Service.

### Figure 17

### Grain vessel rates, U.S. to Japan



Note: PNW = Pacific Northwest. Source: O'Neil Commodity Consulting.

### Table 18

### Ocean freight rates for selected shipments, week ending 09/10/2022

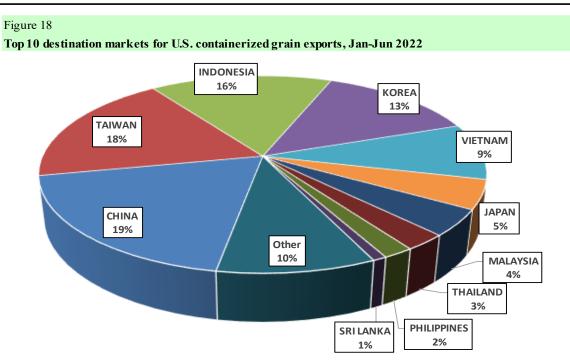
| Export    | Import   | Grain        | Loading         | Volume loads  | Freight rate       |
|-----------|----------|--------------|-----------------|---------------|--------------------|
| region    | region   | types        | date            | (metric tons) | (US \$/metric ton) |
| U.S. Gulf | Japan    | Heavy grain  | Jul 20/30, 2022 | 50,000        | 81.50              |
| U.S. Gulf | Japan    | Heavy grain  | Jun 1/10, 2022  | 50,000        | 89.65              |
| U.S. Gulf | Japan    | Heavy grain  | May 1/20, 2022  | 50,000        | 78.90              |
| U.S. Gulf | S. China | Corn         | Aug 1/10, 2022  | 68,000        | 71.00              |
| U.S. Gulf | Djibouti | Sorghum      | Oct 5/15, 2022  | 13,920        | 94.08*             |
| U.S. Gulf | Djibouti | Wheat        | Sep 7/17, 2022  | 31,800        | 66.10*             |
| U.S. Gulf | Honduras | Soybean Meal | Feb 18/28, 2022 | 7,820         | 57.15*             |
| U.S. Gulf | S. Korea | Heavy grain  | Jun 1/Jul, 2022 | 55,000        | 82.75              |
| U.S. Gulf | Sudan    | Sorghum      | Mar 1/10, 2022  | 35,790        | 149.97*            |
| PNW       | Yemen    | Wheat        | Jul 10/20, 2022 | 27,000        | 169.50*            |
| Brazil    | N. China | Heavy grain  | Mar 18/27, 2022 | 64,000        | 56.85              |
| Argentina | Taiwan   | Corn         | May 1/Jun, 2022 | 65,000        | 85.00              |

\*50 percent of food aid from the United States is required to be shipped on U.S.-flag vessels.

Note: Rates shown are per metric ton (2,204.62 lbs. = 1 metric ton), free on board (F.O.B), except where otherwise indicated; op = option.

Source: Maritime Research, Inc.

In 2020, containers were used to transport 10 percent of total U.S. waterborne grain exports. Approximately 66 percent of U.S. waterborne grain exports in 2020 went to Asia, of which 14 percent were moved in containers. Approximately 95 percent of U.S. waterborne containerized grain exports were destined for Asia.



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: '1001', '100190', '1002', '100200', '1003', '100300', '1004', '100400', '1005', '100590', '1007', '100700', '110100', '1102', '110220', '110290', '1201', '120100', '120190', '120810', '230210',

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

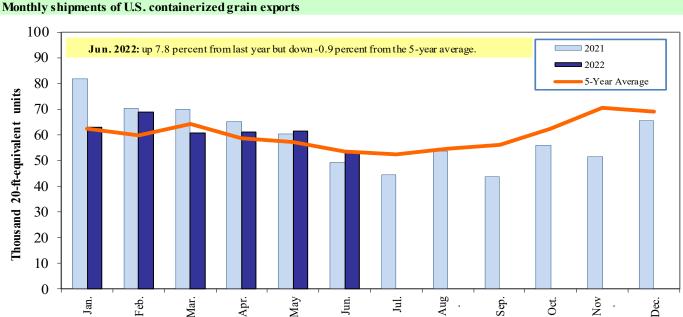


Figure 19

Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: '1001', '100190', '1002', '100200', '1003', '100300', '1004', '100400', '1005', '100590', '1007', '100700', '110100', '1102', '110220', '110290', '12010', '120100', '120190', '120810', '230210', '230310', '230330', '2304', and '230990'.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

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