



# **Grain Transportation Report**

A weekly publication of the Agricultural Marketing Service www.ams.usda.gov/GTR

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**September 19, 2019** 

### WEEKLY HIGHLIGHTS

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Subscription Information

The next release is September 26, 2019 Panama Canal Approves Toll Structure Modifications

Subsequent to the public hearing held on July 24, 2019 on the proposed toll structure modifications (August 15, 2019 <u>Grain Transportation Report</u>) and implementation of some of the suggested comments, the Cabinet Council of the Republic of Panama officially approved modifications to the Canal toll structure on September 3. The new structure modifies the tolls charged to Neopanamax dry bulk vessels carrying iron ore, Neopanamax dry bulk vessels transiting in ballast, and the liquid bulk segment (including oil and product tankers, chemical tankers, liquefied petroleum gas and liquefied natural gas vessels). The modifications also include a 20-foot-equivalent-unit tariff applicable to non-container vessels carrying containers on deck and a revised toll structure for small vessels. For more, see: <a href="https://www.pancanal.com/common/maritime/advisories/2019/a-34-2019.pdf">https://www.pancanal.com/common/maritime/advisories/2019/a-34-2019.pdf</a>.

### MARAD Offers Cargo Preference Training Courses

On September 12, the U.S. Department of Transportation's Maritime Administration (MARAD) launched newly accredited, web-based training courses on cargo preference laws and regulations. The courses, developed in collaboration with Defense Acquisition University (DAU), are intended to enhance comprehension of and compliance with cargo preference laws by other Federal agencies, supporting contractors and program participants, such as loan and grant recipients. Cargo preference laws and regulations statutorily mandate the use of U.S.-flag vessels for cargo purchased, furnished, or financed with federal funding. U.S. cargo preference laws require that 100 percent of military and at least 50 percent of non-military government cargo be carried on U.S.-flag vessels. The laws protect the Nation's cargo interest and help U.S.-flag operators remain competitive. The public can access the courses at <a href="https://www.dau.edu/">https://www.dau.edu/</a>.

### **Total Grain Inspections Lowest Since Mid-July**

For the week ending September 12, total inspections of grain (corn, wheat, and soybeans) for export from all major U.S. export regions reached 1.60 million metric tons (mmt). Inspections are down 23 percent from the previous week, down 31 percent from last year, and 38 percent below the 3-year average. Total inspections were the lowest since the middle of July, with corn inspections dropping 31 percent from the previous week and soybeans decreasing 32 percent for the same period. Wheat inspections, however, were up 11 percent from the previous week. Mississippi Gulf grain inspections decreased 45 percent from the past week, while Pacific Northwest inspections increased 40 percent.

### **Snapshots by Sector**

Export Sales

For the week ending September 5, unshipped balances of wheat, corn, and soybeans totaled 21 mmt. This indicates a 40-percent decrease in outstanding sales, compared to the same time last year. Net corn export sales reached .499 mmt for the beginning of the new marketing year; up significantly from the past week. Net soybean export sales were 1.17 mmt, also up noticeably from the previous week. Net weekly wheat export sales reached .611 mmt, up 96 percent from the from the previous week.

### Rail

U.S. Class I railroads originated 17,431 grain carloads during the week ending September 7. This is a 21-percent decrease from the previous week, 13 percent less than last year, and 13 percent lower than the 3-year average.

Average September shuttle **secondary railcar** bids/offers (per car) were \$194 below tariff for the week ending September 12. This is \$148 more than last week and \$119 lower than this week last year. There were no non-shuttle bids/offers this week.

### Barge

For the week ending September 14, **barge grain movements** totaled 735,777 tons. This is a 106-percent increase from the previous week and 36 percent more than the same period last year.

For the week ending September 14, 473 grain barges **moved down river**. This is 252 more barges than the previous week. There were 374 grain barges **unloaded in New Orleans**, 45 percent fewer than the previous week.

### Ocean

For the week ending September 12, 30 ocean-going grain vessels were loaded in the Gulf. This is 9 percent fewer than the same period last year. Forty vessels are expected to be loaded within the next 10 days. This is 29 percent fewer than the same period last year.

As of September 12, the rate for shipping a metric ton (mt) of grain from the U.S. Gulf to Japan was \$52.00. This is 1 percent more than the previous week. The rate from PNW to Japan was \$29.75 per mt, 1 percent more than the previous week.

### Fuel

For the week ending September 16, the U.S. average **diesel fuel price** increased 1.6 cents from the previous week to \$2.987 per gallon. This price is 28.1 cents less than the same week last year.

## Feature Article/Calendar

| Date                   | Event   | Location                | Phone/Website  |
|------------------------|---|-------------------------|--|
| September 17-19        | 2019 National Waterway Conference Annual Meeting            | Memphis, TN             | www.waterways.org  |
| September 24           | Farm Foundation Forum                                       | Washington, DC          | https://www.farmfoundation.org/forums/sept-<br>24-2019-farm-foundation-forum-incentivizing-<br>conservation-agriculture/     |
| September 27-October 2 | CropLife America Government Policy/Annual Meeting           | Colorado Springs,<br>CO | http://www.cvent.com/events/2019-croplife-<br>america-annual-meeting/event-summary-<br>2159cb024893493e97e0100dd88fd5b7.aspx |
| October 9-11           | Pacific Northwest Waterways Assocation Annual<br>Convention | Vancouver, WA           | www.pnwa.net   |
| October 13-15          | Global Ethanol Summitt                                      | Washingtom DC           | https://grains.org/ges/  |
| October 13-16          | American Association of Port Authorities Annual Convention  | Norfolk, VA             | www.aapa-ports.org   |
| October 17-19          | Rally 2019: National Land Conservation Conference           | Raleigh, NC             | https://alliancerally.org/   |
| October 17-20          | North American Millers Association Annual Meeting           | Colorado Springs,       | https://www.namamillers.org/meetings/2019-annual-meeting/  |
| October 22-23          | IDFA Dairy Plant Food Safety Workshop                       | Wilbraham, MA           | https://www.idfa.org/events/dpfsw#KansasCi<br>ty   |
| October 23-25          | National Organic Standards Board (NOSB) Meeting             | Pittsburgh, PA          | https://www.ams.usda.gov/event/national-<br>organic-standards-board-nosb-meeting-<br>pittsburgh-pa                           |
| October 25-27          | AgritourismWorld Summit                                     | Franklin, TN            | https://agritourismsummit.com/   |
| October 28-30          | Oklahoma Agribusiness Expo                                  | Norman, OK              | https://www.oklahomaag.com/oklahoma-ag-<br>expo.html   |
| November 3-6           | IAOM Mideast and Africa Region Conference                   | Dubai, UAE              | http://www.iaom-mea.com  |
| November 6-8           | 2019 Waterway Council Annual Meeting                        | Pittsburgh, PA          | www.waterwayscouncil.org   |
| November 20-21         | Kansas Agribusiness Expo                                    | Wichita, KS             | https://10times.com/kansas-agri-business   |
| December 8-10          | 48th Annual County Elevator Conference                      | Indianapolis, IN        | www.ngfa.org   |
| January 12-16          | Transportation Research Board's 99th Annual Meeting         | Washington, DC          | http://www.trb.org/AnnualMeeting/AnnualMeeting.aspx  |
| January 13-15          | Michigan Agribusiness Association Meeting                   | Lansing, MI             | 517-336-0223   |
| January 15-16          | South Dakota Ag Expo  | Sioux Falls, SD         | 605-224-2445   |
| January 28-30          | International Feed Expo                                     | Atlanta, GA             | 703-524-0810   |
| February 16-18         | Grain and Feed Association of Illinois                      | Springfield, IL         | 217-787-2417   |

## **Grain Transportation Indicators**

Table 1 **Grain Transport Cost Indicators** 

1

|                     | Truck | Ra         | il      | Barge | 0    | Ocean   |  |  |
|---------------------|-------|------------|---------|-------|------|---------|--|--|
| For the week ending |       | Unit Train | Shuttle |       | Gulf | Pacific |  |  |
| 09/18/19            | 200   | n/a        | 212     | 211   | 233  | 211     |  |  |
| 09/11/19            | 199   | n/a        | 206     | 218   | 235  | 213     |  |  |

Indicator: Base year 2000 = 100; Weekly updates include truck = diesel (\$/gallon); rail = near-month secondary rail market bid and monthly tariff rate with fuel surcharge (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); and ocean = routes to Japan (\$/metric ton) n/a = not available

USDA, Agricultural Marketing Service

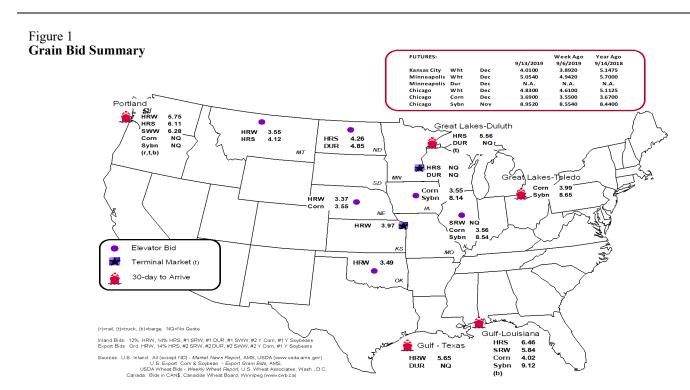
Table 2

Market Update: U.S. Origins to Export Position Price Spreads (\$/bushel)

| Commodity | OriginDestination | 9/13/2019 | 9/6/2019 |
|-----------|-------------------|-----------|----------|
| Corn      | IL–Gulf           | -0.46     | -0.41    |
| Corn      | NE–Gulf           | -0.47     | -0.44    |
| Soybean   | IA-Gulf           | -0.98     | -1.01    |
| HRW       | KS–Gulf           | -1.68     | -1.71    |
| HRS       | ND–Portland       | -1.85     | -1.88    |

Note: nq = no quote; n/a = not available Source: USDA, Agricultural Marketing Service

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.



## Rail Transportation

Table 3

Rail Deliveries to Port (carloads)<sup>1</sup>

| For the Week Ending                           | Mississippi<br>Gulf | Texas Gulf | Pacific<br>Northwest | Atlantic &  East Gulf | Total   | Week ending      | Cross-Border<br>Mexico <sup>3</sup> |
|---|---------------------|------------|----------------------|-----------------------|---------|------------------|-------------------------------------|
|   |                     |            |                      |                       |         |                  |                                     |
| 9/11/2019 <sup>p</sup>                        | 505                 | 881        | 3,716                | 156                   | 5,258   | 9/7/2019         | 2,377                               |
| 9/04/2019 <sup>r</sup>                        | 466                 | 843        | 4,748                | 195                   | 6,252   | 8/31/2019        | 2,858                               |
| 2019 YTD <sup>r</sup>                         | 34,240              | 41,458     | 183,963              | 13,248                | 272,909 | 2019 YTD         | 87,658                              |
| 2018 YTD <sup>r</sup>                         | 15,608              | 37,609     | 238,028              | 14,634                | 305,879 | 2018 YTD         | 85,871                              |
| 2019 YTD as % of 2018 YTD                     | 219                 | 110        | 77                   | 91                    | 89      | % change YTD     | 102                                 |
| Last 4 weeks as % of 2018 <sup>2</sup>        | 96                  | 156        | 78                   | 123                   | 88      | Last 4wks % 2018 | 97                                  |
| Last 4 weeks as % of 4-year avg. <sup>2</sup> | 122                 | 76         | 93                   | 119                   | 93      | Last 4wks % 4 yr | 118                                 |
| Total 2018                                    | 22,118              | 46,532     | 310,449              | 21,432                | 400,531 | Total 2018       | 129,116                             |
| Total 2017                                    | 28,796              | 75,543     | 287,267              | 21,312                | 412,918 | Total 2017       | 119,661                             |

<sup>&</sup>lt;sup>1</sup> Data is incomplete as it is voluntarily provided

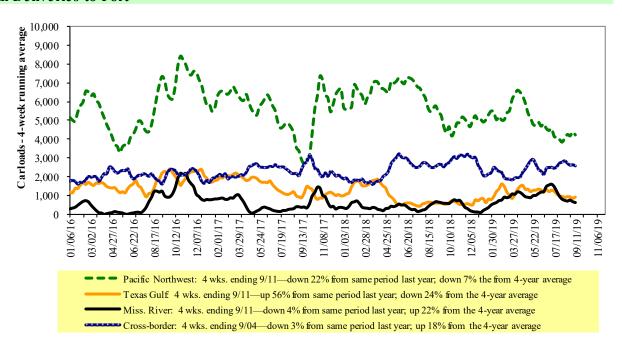
YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available

Source: USDA, Agricultural Marketing Service

Railroads originate approximately 24 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2

Rail Deliveries to Port



Source: USDA, Agricultural Marketing Service

<sup>&</sup>lt;sup>2</sup> Compared with same 4-weeks in 2018 and prior 4-year average.

<sup>&</sup>lt;sup>3</sup> Cross-border weekly data is approximately 15 percent below the Association of American Railroads' reported weekly carloads received by Mexican railroads to reflect switching between KCSM and Grupo Mexico.

Table 4

Class I Rail Carrier Grain Car Bulletin (grain carloads originated)

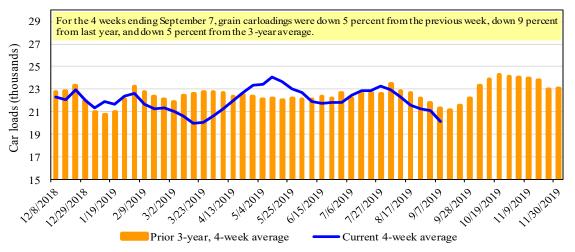
| For the week ending:             | E      | ast     |         | West   |         | U.S. total | Ca      | nada    |
|----------------------------------|--------|---------|---------|--------|---------|------------|---------|---------|
| 9/7/2019                         | CSXT   | NS      | BNSF    | KCS    | UP      | U.S. total | CN      | CP      |
| This week                        | 1,369  | 1,961   | 8,931   | 1,148  | 4,022   | 17,431     | 2,683   | 3,881   |
| This week last year              | 1,494  | 2,519   | 10,261  | 630    | 5,116   | 20,020     | 4,306   | 4,166   |
| 2019 YTD                         | 65,466 | 100,998 | 397,705 | 40,442 | 183,999 | 788,610    | 147,421 | 158,086 |
| 2018 YTD                         | 68,867 | 92,429  | 446,918 | 33,917 | 189,039 | 831,170    | 138,822 | 167,285 |
| 2019 YTD as % of 2018 YTD        | 95     | 109     | 89      | 119    | 97      | 95         | 106     | 95      |
| Last 4 weeks as % of 2018*       | 88     | 93      | 90      | 158    | 85      | 91         | 67      | 93      |
| Last 4 weeks as % of 3-yr avg.** | 105    | 94      | 96      | 152    | 83      | 95         | 79      | 94      |
| Total 2018                       | 98,978 | 133,276 | 635,458 | 48,638 | 267,713 | 1,184,063  | 211,801 | 244,697 |

<sup>\*</sup>The past 4 weeks of this year as a percent of the same 4 weeks last year.

Source: Association of American Railroads

Figure 3

Total Weekly U.S. Class I Railroad Grain Car Loadings



Source: Association of American Railroads.

Table 5

Railcar Auction Offerings (\$/car)<sup>2</sup>

| Fo                | or the week ending:               |        |          |        | <u>Deliver</u> | y period |        |        |        |
|-------------------|-----------------------------------|--------|----------|--------|----------------|----------|--------|--------|--------|
| 9/12/2019         |                                   | Nov-19 | Nov-18   | Dec-19 | Dec-18         | Jan-20   | Jan-19 | Feb-20 | Feb-19 |
| BNSF <sup>3</sup> | COT grain units                   | n/a    | 0        | n/a    | no bids        | n/a      | n/a    | n/a    | n/a    |
|                   | COT grain single-car <sup>5</sup> | n/a    | 31       | n/a    | 49             | n/a      | n/a    | n/a    | n/a    |
| UP <sup>4</sup>   | GCAS/Region 1                     | n/a    | no offer | n/a    | n/a            | n/a      | n/a    | n/a    | n/a    |
|                   | GCAS/Region 2                     | n/a    | 81       | n/a    | n/a            | n/a      | n/a    | n/a    | n/a    |

<sup>&</sup>lt;sup>1</sup>Auction offerings are for single-car and unit train shipments only.

Region lincludes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

 $Region\ 2\ includes\colon CO, IA, KS, MN, NE, WY, and\ Kansas\ City\ and\ St.\ Joseph, MO.$ 

Source: USDA, Agricultural Marketing Service.

<sup>\*\*</sup>The past 4 weeks as a percent of the same period from the prior 3-year average. YTD = year-to-date.

<sup>&</sup>lt;sup>2</sup>Average premium/discount to tariff, last auction

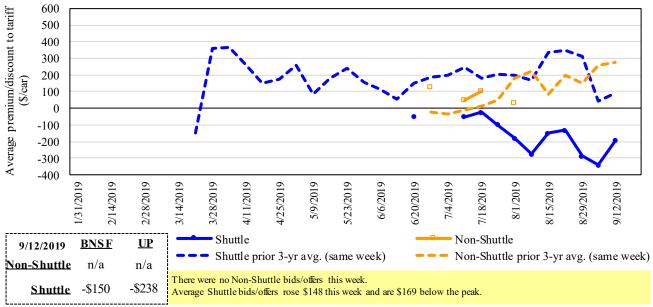
<sup>&</sup>lt;sup>3</sup>BNSF - COT = Certificate of Transportation; north grain and south grain bids were combined effective the week ending 6/24/06.

 $<sup>^4</sup>UP$  - GCAS = Grain Car Allo cation System

 $<sup>{}^5</sup>R$  ange is shown because average is not available. Not available = n/a.

The secondary rail market information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The auction and secondary rail values are indicators of rail service quality and demand/ supply.

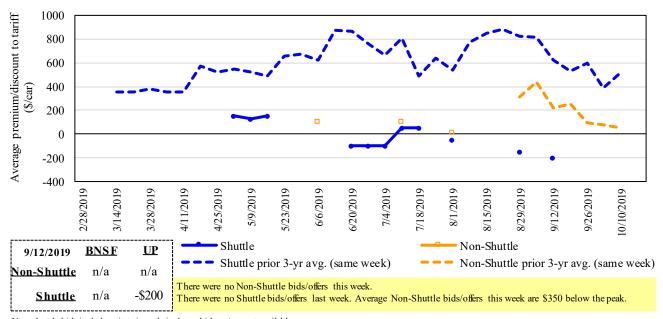
Figure 4 Bids/Offers for Railcars to be Delivered in September 2019, Secondary Market



Non-shuttle bids include unit-train and single-car bids. n/a = not available.

Source: USDA, Agricultural Marketing Service.

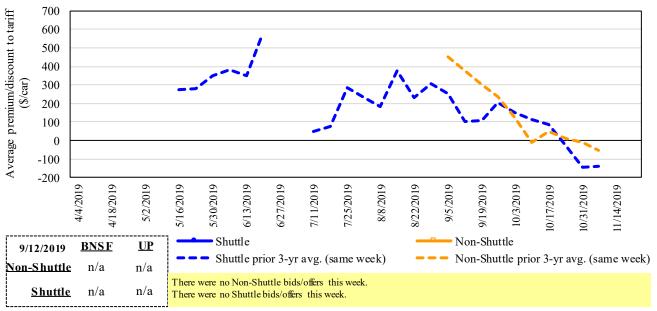
Figure 5 Bids/Offers for Railcars to be Delivered in October 2019, Secondary Market



Non-shuttle bids include unit-train and single-car bids. n/a = not available.

Source: USDA, Agricultural Marketing Service.

Figure 6
Bids/Offers for Railcars to be Delivered in November 2019, Secondary Market



Non-shuttle bids include unit-train and single-car bids. n/a = not available.

Source: USDA, Agricultural Marketing Service.

Table 6
Weekly Secondary Railcar Market (\$/car)<sup>1</sup>

|          | For the week ending:       |        |        | Del    | livery period |        |        |
|----------|----------------------------|--------|--------|--------|---------------|--------|--------|
|          | 9/12/2019                  | Sep-19 | Oct-19 | Nov-19 | Dec-19        | Jan-20 | Feb-20 |
|          | BNSF-GF                    | n/a    | n/a    | n/a    | n/a           | n/a    | n/a    |
| <u>و</u> | Change from last week      | n/a    | n/a    | n/a    | n/a           | n/a    | n/a    |
| shuttle  | Change from same week 2018 | n/a    | n/a    | n/a    | n/a           | n/a    | n/a    |
| Non-s    | UP-Pool                    | n/a    | n/a    | n/a    | n/a           | n/a    | n/a    |
| Ž        | Change from last week      | n/a    | n/a    | n/a    | n/a           | n/a    | n/a    |
|          | Change from same week 2018 | n/a    | n/a    | n/a    | n/a           | n/a    | n/a    |
|          | BNSF-GF                    | (150)  | n/a    | n/a    | n/a           | n/a    | n/a    |
|          | Change from last week      | 83     | n/a    | n/a    | n/a           | n/a    | n/a    |
| ttle     | Change from same week 2018 | (50)   | n/a    | n/a    | n/a           | n/a    | n/a    |
| Shuttle  | UP-Pool                    | (238)  | (200)  | n/a    | n/a           | n/a    | n/a    |
|          | Change from last week      | 212    | n/a    | n/a    | n/a           | n/a    | n/a    |
|          | Change from same week 2018 | (188)  | (200)  | n/a    | n/a           | n/a    | n/a    |

<sup>&</sup>lt;sup>1</sup>Average premium/discount to tariff, \$/car-last week

Note: Bids listed are market INDICATORS only & are NOT guaranteed prices, n/a = not available; GF = guaranteed freight; Pool = guaranteed pool. Data from James B. Joiner Co., Tradewest Brokerage Co.

Source: USDA, Agricultural Marketing Service.

The tariff rail rate is the base price of freight rail service, and together with fuel surcharges and any auction and secondary rail values constitute the full cost of shipping by rail. Typically, auction and secondary rail values are a small fraction of the full cost of shipping by rail relative to the tariff rate. High auction and secondary rail values, during times of high rail demand or short supply, can exceed the cost of the tariff rate plus fuel surcharge.

Table 7

Tariff Rail Rates for Unit and Shuttle Train Shipments 1

|                   |                            |                                 |          | Fuel       |                  |                     | Percent          |
|-------------------|----------------------------|---------------------------------|----------|------------|------------------|---------------------|------------------|
|                   | 2                          | 2                               | Tariff   | surcharge_ | Tariff plus surc |                     | change           |
| September, 2019   | Origin region <sup>3</sup> | Destination region <sup>3</sup> | rate/car | per car    | metric ton       | bushel <sup>2</sup> | Y/Y <sup>4</sup> |
| <u>Unit train</u> |                            |                                 |          |            |                  |                     |                  |
| Wheat             | Wichita, KS                | St. Louis, MO                   | \$3,983  | \$96       | \$40.51          | \$1.10              | 0                |
|                   | Grand Forks, ND            | Duluth-Superior, MN             | \$4,333  | \$0        | \$43.03          | \$1.17              | 2                |
|                   | Wichita, KS                | Los Angeles, CA                 | \$7,240  | \$0        | \$71.90          | \$1.96              | 1                |
|                   | Wichita, KS                | New Orleans, LA                 | \$4,525  | \$169      | \$46.61          | \$1.27              | -1               |
|                   | Sioux Falls, SD            | Galveston-Houston, TX           | \$6,976  | \$0        | \$69.28          | \$1.89              | 1                |
|                   | Northwest KS               | Galveston-Houston, TX           | \$4,801  | \$185      | \$49.52          | \$1.35              | -1               |
|                   | Amarillo, TX               | Los Angeles, CA                 | \$5,121  | \$258      | \$53.41          | \$1.45              | -1               |
| Corn              | Champaign-Urbana, IL       | New Orleans, LA                 | \$3,800  | \$191      | \$39.63          | \$1.01              | -4               |
|                   | Toledo, OH                 | Raleigh, NC                     | \$6,581  | \$0        | \$65.35          | \$1.66              | 4                |
|                   | Des Moines, IA             | Davenport, IA                   | \$2,114  | \$40       | \$21.39          | \$0.54              | -7               |
|                   | Indianapolis, IN           | Atlanta, GA                     | \$5,646  | \$0        | \$56.07          | \$1.42              | 4                |
|                   | Indianapolis, IN           | Knoxville, TN                   | \$4,704  | \$0        | \$46.71          | \$1.19              | 4                |
|                   | Des Moines, IA             | Little Rock, AR                 | \$3,660  | \$119      | \$37.53          | \$0.95              | 1                |
|                   | Des Moines, IA             | Los Angeles, CA                 | \$5,520  | \$346      | \$58.26          | \$1.48              | 2                |
| Soybeans          | Minneapolis, MN            | New Orleans, LA                 | \$3,631  | \$186      | \$37.91          | \$1.03              | -13              |
|                   | Toledo, OH                 | Huntsville, AL                  | \$5,459  | \$0        | \$54.21          | \$1.48              | 3                |
|                   | Indianapolis, IN           | Raleigh, NC                     | \$6,698  | \$0        | \$66.51          | \$1.81              | 4                |
|                   | Indianapolis, IN           | Huntsville, AL                  | \$4,937  | \$0        | \$49.03          | \$1.33              | 4                |
|                   | Champaign-Urbana, IL       | New Orleans, LA                 | \$4,545  | \$191      | \$47.03          | \$1.28              | -5               |
| Shuttle Train     |                            |                                 |          |            |                  |                     |                  |
| Wheat             | Great Falls, MT            | Portland, OR                    | \$4,143  | \$0        | \$41.14          | \$1.12              | 2                |
|                   | Wichita, KS                | Galveston-Houston, TX           | \$4,361  | \$0        | \$43.31          | \$1.18              | 2                |
|                   | Chicago, IL                | Albany, NY                      | \$5,896  | \$0        | \$58.55          | \$1.59              | 4                |
|                   | Grand Forks, ND            | Portland, OR                    | \$5,801  | \$0        | \$57.61          | \$1.57              | 1                |
|                   | Grand Forks, ND            | Galveston-Houston, TX           | \$6,121  | \$0        | \$60.78          | \$1.65              | 1                |
|                   | Northwest KS               | Portland, OR                    | \$6,012  | \$304      | \$62.72          | \$1.71              | 1                |
| Corn              | Minneapolis, MN            | Portland, OR                    | \$5,180  | \$0        | \$51.44          | \$1.31              | 4                |
|                   | Sioux Falls, SD            | Tacoma, WA                      | \$5,140  | \$0        | \$51.04          | \$1.30              | 4                |
|                   | Champaign-Urbana, IL       | •                               | \$3,720  | \$191      | \$38.84          | \$0.99              | -1               |
|                   | Lincoln, NE                | Galveston-Houston, TX           | \$3,880  | \$0        | \$38.53          | \$0.98              | 5                |
|                   | Des Moines, IA             | Amarillo, TX                    | \$4,060  | \$150      | \$41.80          | \$1.06              | 1                |
|                   | Minneapolis, MN            | Tacoma, WA                      | \$5,180  | \$0        | \$51.44          | \$1.31              | 4                |
|                   | Council Bluffs, IA         | Stockton, CA                    | \$5,000  | \$0        | \$49.65          | \$1.26              | 4                |
| Soybeans          | Sioux Falls, SD            | Tacoma, WA                      | \$5,750  | \$0        | \$57.10          | \$1.55              | 0                |
| J                 | Minneapolis, MN            | Portland, OR                    | \$5,800  | \$0        | \$57.60          | \$1.57              | 0                |
|                   | Fargo, ND                  | Tacoma, WA                      | \$5,650  | \$0        | \$56.11          | \$1.53              | 0                |
|                   | Council Bluffs, IA         | New Orleans, LA                 | \$4,775  | \$220      | \$49.61          | \$1.35              | -1               |
|                   | Toledo, OH                 | Huntsville, AL                  | \$4,634  | \$0        | \$46.02          | \$1.25              | 6                |
|                   | Grand Island, NE           | Portland, OR                    | \$5,710  | \$311      | \$59.79          | \$1.63              | -1               |

<sup>&</sup>lt;sup>1</sup>A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of

<sup>75-120</sup> cars that meet railroad efficiency requirements.

<sup>&</sup>lt;sup>2</sup>Approximate load per car = 111 short tons (100.7 metric tons): corn 56 pounds per bushel (lbs./bu.), wheat and soybeans 60 lbs./bu.

<sup>&</sup>lt;sup>3</sup>Regional economic areas are defined by the Bureau of Economic Analysis (BEA)

<sup>&</sup>lt;sup>4</sup>Percentage change year over year calculated using tariff rate plus fuel surcharge

Source: BNSF Railway, Canadian National Railway, CSX Transportation, and Union Pacific Railroad.

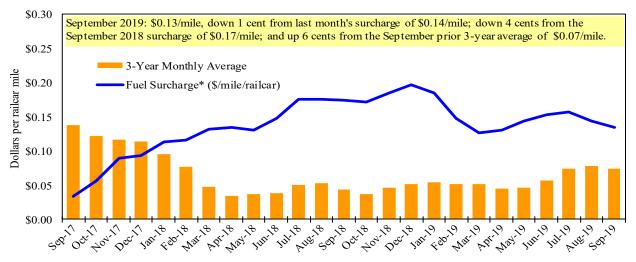
Table 8 Tariff Rail Rates for U.S. Bulk Grain Shipments to Mexico

| Date      | : Septembe | er, 2019                  |                       | Fuel                 |                         |                     | Percent             |
|-----------|------------|---------------------------|-----------------------|----------------------|-------------------------|---------------------|---------------------|
|           | Origin     |                           | Tariff                | surcharge            | Tariff plus surc        | harge per:          | change <sup>4</sup> |
| Commodity | state      | <b>Destination region</b> | rate/car <sup>1</sup> | per car <sup>2</sup> | metric ton <sup>3</sup> | bushel <sup>3</sup> | Y/Y                 |
| Wheat     | MT         | Chihuahua, CI             | \$7,509               | \$0                  | \$76.72                 | \$2.09              | 3                   |
|           | OK         | Cuautitlan, EM            | \$6,775               | \$132                | \$70.58                 | \$1.92              | 0                   |
|           | KS         | Guadalajara, JA           | \$7,534               | \$594                | \$83.04                 | \$2.26              | 5                   |
|           | TX         | Salinas Victoria, NL      | \$4,329               | \$81                 | \$45.06                 | \$1.23              | 0                   |
| Corn      | IA         | Guadalajara, JA           | \$8,828               | \$502                | \$95.33                 | \$2.42              | 8                   |
|           | SD         | Celaya, GJ                | \$8,140               | \$0                  | \$83.17                 | \$2.11              | 6                   |
|           | NE         | Queretaro, QA             | \$8,207               | \$278                | \$86.69                 | \$2.20              | 2                   |
|           | SD         | Salinas Victoria, NL      | \$6,905               | \$0                  | \$70.55                 | \$1.79              | 2                   |
|           | MO         | Tlalnepantla, EM          | \$7,573               | \$271                | \$80.15                 | \$2.03              | 2                   |
|           | SD         | Torreon, CU               | \$7,690               | \$0                  | \$78.57                 | \$1.99              | 5                   |
| Soybeans  | MO         | Bojay (Tula), HG          | \$8,497               | \$475                | \$91.67                 | \$2.49              | 5                   |
|           | NE         | Guadalajara, JA           | \$9,122               | \$497                | \$98.27                 | \$2.67              | 5                   |
|           | IA         | El Castillo, JA           | \$9,390               | \$0                  | \$95.94                 | \$2.61              | 3                   |
|           | KS         | Torreon, CU               | \$7,914               | \$344                | \$84.37                 | \$2.29              | 5                   |
| Sorghum   | NE         | Celaya, GJ                | \$7,787               | \$446                | \$84.12                 | \$2.13              | 7                   |
|           | KS         | Queretaro, QA             | \$8,000               | \$165                | \$83.43                 | \$2.12              | 2                   |
|           | NE         | Salinas Victoria, NL      | \$6,633               | \$133                | \$69.12                 | \$1.75              | 2                   |
|           | NE         | Torreon, CU               | \$7,172               | \$316                | \$76.51                 | \$1.94              | 6                   |

<sup>&</sup>lt;sup>1</sup>Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements.

Source: BNSF Railway, Kansas City Southern Railway, and Union Pacific Railroad.

Figure 7 Railroad Fuel Surcharges, North American Weighted Average<sup>1</sup>



<sup>&</sup>lt;sup>2</sup>Fuel surcharge adjusted to reflect the change in Ferrocarril Mexicano, S.A. de C.V railroad fuel surcharge policy as of 10/01/2009.

<sup>&</sup>lt;sup>3</sup>Approximate load per car = 97.87 metric tons: corn and sorghum 56 pounds per bushel (lbs./bu.), wheat and soybeans 60 lbs./bu.

<sup>&</sup>lt;sup>4</sup>Percentage change calculated using tariff rate plus fuel surcharge.

<sup>&</sup>lt;sup>1</sup>Weighted by each Class I railroad's proportion of grain traffic for the prior year.
\*Beginning January 2009, the Canadian Pacific fuel surcharge is computed by a monthly average of the bi-weekly fuel surcharge.

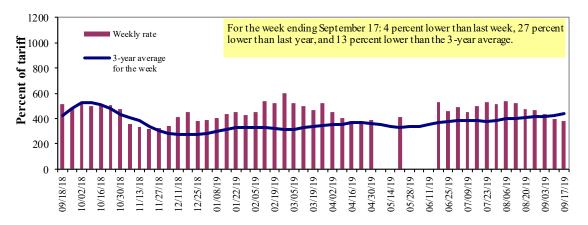
<sup>\*\*</sup>CSX strike price changed from \$2.00/gal. to \$3.75/gal. starting January 1,2015.

Source: BNSF Railway, Canadian National Railway, Canadian Pacific Railway, CSX Transportation, Kansas City Southern Railway, Norfolk Southern Railway, and Union Pacific Railroad.

### **Barge Transportation**

Figure 8

Illinois River Barge Freight Rate<sup>1,2</sup>



<sup>&</sup>lt;sup>1</sup>Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); <sup>2</sup>4-week moving average of the 3-year average. Source: USDA, Agricultural Marketing Service.

Table 9
Weekly Barge Freight Rates: Southbound Only

|                   |                          |             |             | Lower    |           |            |       |         |
|-------------------|--------------------------|-------------|-------------|----------|-----------|------------|-------|---------|
|                   |                          | Twin        | Mid-        | Illinois |           |            | Lower | Cairo-  |
|                   |                          | Cities      | Mississippi | River    | St. Louis | Cincinnati | Ohio  | Memphis |
| Rate <sup>1</sup> | 9/17/2019                | 373         | 400         | 379      | 375       | 363        | 363   | 400     |
|                   | 9/10/2019                | 382         | 400         | 393      | 367       | 332        | 332   | 358     |
| \$/ton            | 9/17/2019                | 23.09       | 21.28       | 17.59    | 14.96     | 17.02      | 14.67 | 12.56   |
|                   | 9/10/2019                | 23.65       | 21.28       | 18.24    | 14.64     | 15.57      | 13.41 | 11.24   |
| Curren            | t week % change          | from the sa | me week:    |          |           |            |       |         |
|                   | Last year                | -31         | -24         | -27      | -13       | -29        | -29   | -11     |
|                   | 3-year avg. <sup>2</sup> | -22         | -10         | -13      | 12        | -13        | -13   | 23      |
| Rate <sup>1</sup> | October                  | 413         | 413         | 409      | 381       | 398        | 398   | 385     |
|                   | December                 | -           | -           | 363      | 288       | 313        | 313   | 269     |

<sup>&</sup>lt;sup>1</sup>Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); <sup>2</sup>4-week moving average; ton = 2,000 pounds; "-" n/a due to closure \* - Current weekly rate is a nominal value, reflecting the anticipation of improved navigation conditions Source: USDA, Agricultural Marketing Service.

Figure 9 Benchmark tariff rates

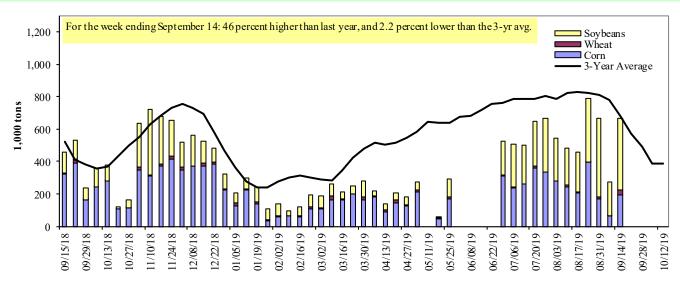
### Calculating barge rate per ton:

(Rate \* 1976 tariff benchmark rate per ton)/100

Select applicable index from market quotes included in tables on this page. The 1976 benchmark rates per ton are provided in map.



Figure 10 Barge Movements on the Mississippi River<sup>1</sup> (Locks 27 - Granite City, IL)



<sup>&</sup>lt;sup>1</sup> The 3-year average is a 4-week moving average.

Source: U.S. Army Corps of Engineers

Table 10

**Barge Grain Movements (1,000 tons)** For the week ending 09/14/2019

| For the week ending 09/14/2019         | Corn   | Wheat | Soybeans | Other | Total  |
|--|--------|-------|----------|-------|--------|
| Mississippi River                      |        |       |          |       |        |
| Rock Island, IL (L15)                  | 61     | 11    | 118      | 0     | 189    |
| Winfield, MO (L25)                     | 177    | 28    | 392      | 2     | 599    |
| Alton, IL (L26)                        | 200    | 28    | 484      | 2     | 713    |
| Granite City, IL (L27)                 | 195    | 27    | 446      | 2     | 669    |
| Illinois River (LAGRANGE)              | 14     | 0     | 39       | 0     | 53     |
| Ohio River (OLMSTED)                   | 16     | 9     | 32       | 6     | 62     |
| Arkansas River (L1)                    | 0      | 0     | 4        | 0     | 4      |
| Weekly total - 2019                    | 211    | 36    | 482      | 7     | 736    |
| Weekly total - 2018                    | 368    | 30    | 143      | 0     | 541    |
| 2019 YTD <sup>1</sup>                  | 8,962  | 1,247 | 8,682    | 129   | 19,019 |
| 2018 YTD <sup>1</sup>                  | 17,698 | 1,345 | 8,923    | 88    | 28,054 |
| 2019 as % of 2018 YTD                  | 51     | 93    | 97       | 147   | 68     |
| Last 4 weeks as % of 2018 <sup>2</sup> | 37     | 63    | 137      | 430   | 72     |
| Total 2018                             | 23,349 | 1,674 | 12,819   | 133   | 37,975 |

<sup>&</sup>lt;sup>1</sup> Weekly total, YTD (year-to-date) and calendar year total includes Miss/27, Ohio/OLMSTED, and Ark/1; "Other" refers to oats, barley, sorghum, and rye.

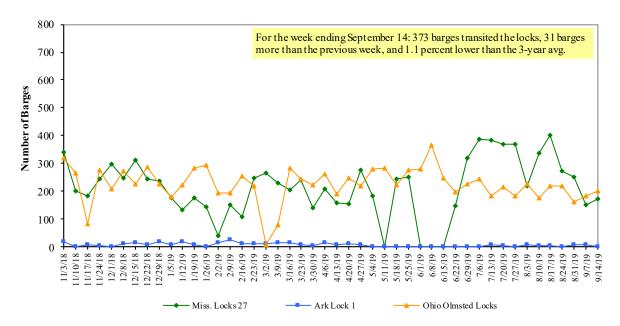
Note: 1. Total may not add exactly, due to rounding.

Source: U.S. Army Corps of Engineers

<sup>&</sup>lt;sup>2</sup> As a percent of same period in 2018.

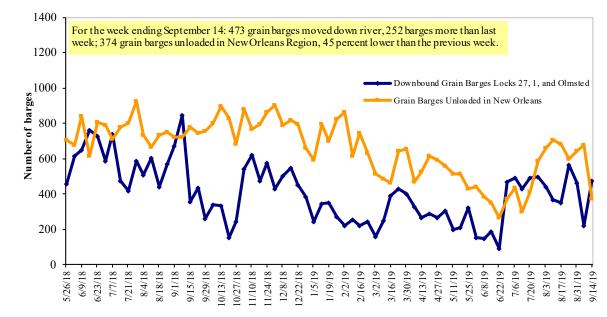
<sup>2.</sup> Starting from 11/24/2018, weekly movement through Ohio 52 is replaced by Olmsted.

Figure 11
Upbound Empty Barges Transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Olmsted Locks and Dam



Source: U.S. Army Corps of Engineers

Figure 12 **Grain Barges for Export in New Orleans Region** 



Source: U.S. Army Corps of Engineers and AMS FGIS

## **Truck Transportation**

The weekly diesel price provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

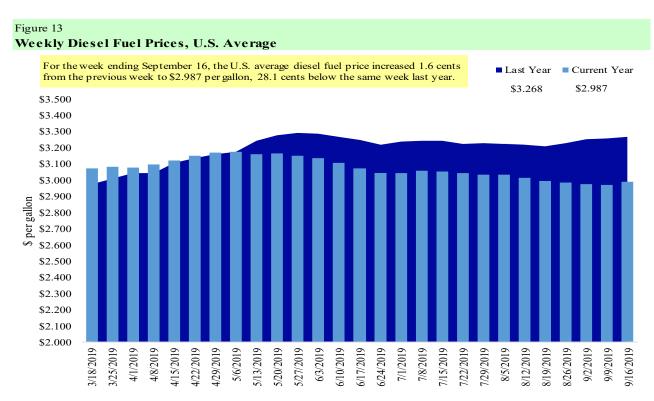
Table 11

Retail on-Highway Diesel Prices, Week Ending 9/16/2019 (US \$/gallon)

|        |                            |       | Change   | e from   |
|--------|----------------------------|-------|----------|----------|
| Region | Location                   | Price | Week ago | Year ago |
| I      | East Coast                 | 2.998 | 0.006    | -0.254   |
|        | New England                | 3.013 | -0.009   | -0.254   |
|        | Central Atlantic           | 3.177 | 0.016    | -0.238   |
|        | Lower Atlantic             | 2.874 | 0.003    | -0.261   |
| II     | Midwest                    | 2.882 | 0.018    | -0.326   |
| III    | Gulf Coast                 | 2.761 | 0.016    | -0.295   |
| IV     | Rocky Mountain             | 2.959 | 0.026    | -0.404   |
| V      | West Coast                 | 3.574 | 0.026    | -0.181   |
|        | West Coast less California | 3.161 | 0.030    | -0.312   |
|        | California                 | 3.901 | 0.023    | -0.078   |
| Total  | U.S.                       | 2.987 | 0.016    | -0.281   |

<sup>&</sup>lt;sup>1</sup>Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel.

Source: Energy Information Administration/U.S. Department of Energy (www.eia.doe.gov)



Source: Retail On-Highway Diesel Prices, Energy Information Administration, Dept. of Energy

## **Grain Exports**

Table 12
U.S. Export Balances and Cumulative Exports (1,000 metric tons)

| C.S. Export Balances and Cumulative Exports (1,000 metric tons) |       |       |       |       |     |           |        |          |         |
|---|-------|-------|-------|-------|-----|-----------|--------|----------|---------|
|   |       |       | Who   | eat   |     |           | Corn   | Soybeans | Total   |
| For the week ending   | HRW   | SRW   | HRS   | SWW   | DUR | All wheat |        |          |         |
| Export Balances <sup>1</sup>                                    |       |       |       |       |     |           |        |          |         |
| 9/5/2019  | 1,425 | 681   | 1,717 | 1,018 | 303 | 5,143     | 6,778  | 9,033    | 20,954  |
| This week year ago  | 1,449 | 541   | 1,304 | 881   | 179 | 4,354     | 14,444 | 16,119   | 34,918  |
| Cumulative exports-marketing year <sup>2</sup>                  |       |       |       |       |     |           |        |          |         |
| 2019/20 YTD   | 3,069 | 837   | 1,642 | 1,129 | 186 | 6,863     | 412    | 476      | 7,752   |
| 2018/19 YTD   | 1,448 | 673   | 1,629 | 1,548 | 86  | 5,384     | 727    | 825      | 6,937   |
| YTD 2019/20 as % of 2018/19                                     | 212   | 124   | 101   | 73    | 216 | 127       | 57     | 58       | 112     |
| Last 4 wks as % of same period 2018/19                          | 101   | 126   | 127   | 108   | 172 | 116       | 20     | 31       | 37      |
| 2018/19 Total   | 8,591 | 3,204 | 6,776 | 5,164 | 479 | 24,214    | 48,924 | 46,189   | 119,327 |
| 2017/18 Total   | 9,150 | 2,343 | 5,689 | 4,854 | 384 | 22,419    | 57,209 | 56,214   | 135,842 |

<sup>&</sup>lt;sup>1</sup> Current unshipped (outstanding) export sales to date

Note: YTD = year-to-date. Marketing Year: wheat = 6/01-5/31, corn & soybeans = 9/01-8/31

Source: USDA, Foreign Agricultural Service

Table 13 **Top 5 Importers**<sup>1</sup> **of U.S. Corn** 

| For the week ending 9/05/2019       | Total Comm | itments <sup>2</sup> | % change     | Exports <sup>3</sup> |
|-------------------------------------|------------|----------------------|--------------|----------------------|
|                                     | 2019/20    | 2018/19              | current MY   | 3-year avg           |
|                                     | Current MY | Last MY              | from last MY | 2015-2017            |
|                                     |            | - 1,000 mt -         |              |                      |
| Mexico                              | 3,619      | 4,613                | (22)         | 13,691               |
| Japan                               | 944        | 2,482                | (62)         | 11,247               |
| Korea                               | 70         | 1,260                | (94)         | 4,754                |
| Colombia                            | 196        | 365                  | (46)         | 4,678                |
| Peru                                | 0          | 230                  | (100)        | 2,975                |
| Top 5 Importers                     | 4,829      | 8,950                | (46)         | 37,344               |
| Total US corn export sales          | 7,190      | 15,172               | (53)         | 53,184               |
| % of Projected                      | 14%        | 29%                  |              |                      |
| Change from prior week <sup>2</sup> | 499        | 774                  |              |                      |
| Top 5 importers' share of U.S. corn |            |                      |              |                      |
| export sales                        | 67%        | 59%                  |              | 70%                  |
| USDA forecast, September 2019       | 52,163     | 52,417               | (0)          |                      |
| Corn Use for Ethanol USDA forecast, |            |                      |              |                      |
| September 2019                      | 138,430    | 136,525              | 1            |                      |

<sup>(</sup>n) indicates negative number.

<sup>&</sup>lt;sup>2</sup> Shipped export sales to date; new marketing year now in effect for wheat, corn, and soybeans

<sup>&</sup>lt;sup>1</sup>Based on USDA, Foreign Agricultural Service (FAS) Marketing Year Ranking Reports for 2017/18; Marketing year (MY) = Sep 1 - Aug 31.

<sup>&</sup>lt;sup>2</sup>Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report, or Export Sales Query. Total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales.

<sup>&</sup>lt;sup>3</sup>FAS Marketing Year Ranking Reports

Table 14

Top 5 Importers of U.S. Soybeans

| For the week ending 9/05/2019       | <b>Total Commitments<sup>2</sup></b> |              | % change     | Exports <sup>3</sup> |
|-------------------------------------|--------------------------------------|--------------|--------------|----------------------|
|                                     | 2019/20                              | 2018/19      | current MY   | 3-yr avg.            |
|                                     | Current MY                           | Last MY      | from last MY | 2015-2017            |
|                                     |                                      | - 1,000 mt - |              | - 1,000 mt -         |
| China                               | 67                                   | 1,070        | (94)         | 31,228               |
| Mexico                              | 1,896                                | 2,055        | (8)          | 3,716                |
| Indonesia                           | 205                                  | 545          | (62)         | 2,250                |
| Japan                               | 460                                  | 522          | (12)         | 2,145                |
| Netherlands                         | 57                                   | 0            | n/a          | 2,209                |
| Top 5 importers                     | 2,684                                | 4,193        | (36)         | 41,549               |
| Total US soybean export sales       | 9,509                                | 16,944       | (44)         | 55,113               |
| % of Projected                      | 20%                                  | 36%          |              |                      |
| Change from prior week <sup>2</sup> | 1,173                                | 694          |              |                      |
| Top 5 importers' share of U.S.      |                                      |              |              |                      |
| soybean export sales                | 28%                                  | 25%          |              | 75%                  |
| USDA forecast, September 2019       | 48,365                               | 47,548       | 102          |                      |

<sup>(</sup>n) indicates negative number.

Table 15

Top 10 Importers of All U.S. Wheat

| For the week ending 9/05/2019       | Total Commi | itments <sup>2</sup> | % change     | Exports <sup>3</sup> |  |
|-------------------------------------|-------------|----------------------|--------------|----------------------|--|
|                                     | 2019/20     | 2018/19              | current MY   | 3-yr avg             |  |
|                                     | Current MY  | Last MY              | from last MY | 2016-2018            |  |
|                                     | - 1,0       | 000 mt -             |              | - 1,000 mt -         |  |
| Philippines                         | 1,447       | 1,521                | (5)          | 3,047                |  |
| Mexico                              | 1,703       | 1,189                | 43           | 3,034                |  |
| Japan                               | 1,155       | 1,145                | 1            | 2,695                |  |
| Nigeria                             | 765         | 448                  | 71           | 1,564                |  |
| Indonesia                           | 234         | 370                  | (37)         | 1,381                |  |
| Korea                               | 704         | 802                  | (12)         | 1,355                |  |
| Taiwan                              | 557         | 501                  | 11           | 1,164                |  |
| Egypt                               | 42          | 0                    | n/a          | 821                  |  |
| Thailand                            | 375         | 459                  | (18)         | 747                  |  |
| Iraq                                | 262         | 305                  | (14)         | 574                  |  |
| Top 10 importers                    | 7,244       | 6,740                | 7            | 16,382               |  |
| Total US wheat export sales         | 12,006      | 9,739                | 23           | 24,388               |  |
| % of Projected                      | 45%         | 38%                  |              |                      |  |
| Change from prior week <sup>2</sup> | 611         | 388                  |              |                      |  |
| Top 10 importers' share of U.S.     |             |                      |              |                      |  |
| wheat export sales                  | 60%         | 69%                  |              | 67%                  |  |
| USDA forecast, September 2019       | 26,567      | 25,504               | 4            |                      |  |

<sup>(</sup>n) indicates negative number.

Based on USDA, Foreign Agricultural Service (FAS) Marketing Year Ranking Reports for 2017/18; Marketing year (MY) = Sep 1 - Aug 31.

<sup>&</sup>lt;sup>2</sup>Cumulative Exports (shipped) +Outstanding Sales (unshipped), FAS Weekly Export Sales Report, or Export Sales Query. The total commitments change (net sales) from prior week could include reivisions from previous week's outstanding sales and/or accumulated sales

<sup>&</sup>lt;sup>3</sup> FAS Marketing Year Final Reports. (Carryo ver plus Accumulated Exports)

<sup>&</sup>lt;sup>1</sup> Based on USDA, Foreign Agricultural Service (FAS) Marketing Year Ranking Reports for 2018/19; Marketing year = Jun 1 - May 31.

<sup>&</sup>lt;sup>2</sup> Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report, or Export Sales Query. Total commitments change (net sales) from prior week could include revisions from the previous week's outstanding and/or accumulated sales

<sup>&</sup>lt;sup>3</sup> FAS Marketing Year Final Reports

Table 16
Grain Inspections for Export by U.S. Port Region (1,000 metric tons)

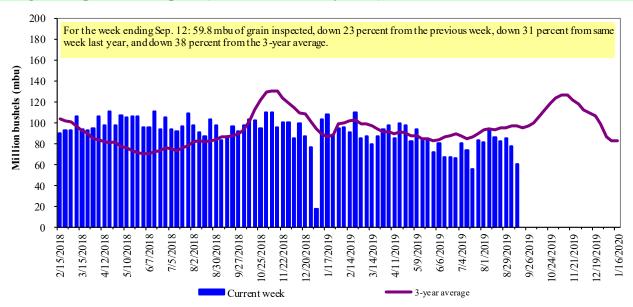
|                        | For the Week Ending | Previous | Current Week     |           |           | 2019 YTD as   | Last 4-we | eks as % of:     |             |
|------------------------|---------------------|----------|------------------|-----------|-----------|---------------|-----------|------------------|-------------|
| Port Regions           | 09/12/19            | Week*    | as % of Previous | 2019 YTD* | 2018 YTD* | % of 2018 YTD | Last Year | Prior 3-yr. avg. | 2018 Total* |
| Pacific Northwest      |                     |          |                  |           |           |               |           |                  |             |
| Wheat                  | 223                 | 171      | 130              | 9,586     | 9,209     | 104           | 88        | 85               | 13,315      |
| Corn                   | 0                   | 0        | n/a              | 6,858     | 15,424    | 44            | 0         | 0                | 20,024      |
| Soybeans               | 211                 | 139      | 151              | 7,400     | 6,400     | 116           | 162       | 191              | 7,719       |
| Total                  | 434                 | 311      | 140              | 23,844    | 31,033    | 77            | 72        | 75               | 41,058      |
| Mississippi Gulf       |                     | <b>V</b> | 1.0              | 20,011    | 21,000    |               |           |                  | 11,000      |
| Wheat                  | 114                 | 105      | 109              | 3,653     | 2,888     | 126           | 159       | 141              | 3,896       |
| Corn                   | 236                 | 459      | 51               | 16,422    | 25,133    | 65            | 51        | 55               | 33,735      |
| Soybeans               | 368                 | 739      | 50               | 17,997    | 17,139    | 105           | 107       | 87               | 28,124      |
| Total                  | 719                 | 1,303    | 55               | 38,072    | 45,161    | 84            | 81        | 76               | 65,755      |
| Texas Gulf             |                     | ,        |                  | ,         | ,         |               |           |                  | ,           |
| Wheat                  | 97                  | 113      | 86               | 5,025     | 2,239     | 224           | 283       | 89               | 3,198       |
| Corn                   | 32                  | 0        | n/a              | 563       | 590       | 95            | 190       | 76               | 730         |
| Soybeans               | 0                   | 0        | n/a              | 2         | 69        | 2             | 0         | 0                | 69          |
| Total                  | 129                 | 113      | 115              | 5,590     | 2,898     | 193           | 255       | 86               | 3,997       |
| Interior               |                     |          |                  |           |           |               |           |                  |             |
| Wheat                  | 49                  | 13       | 372              | 1,377     | 1,150     | 120           | 78        | 87               | 1,614       |
| Corn                   | 146                 | 142      | 103              | 5,449     | 6,224     | 88            | 88        | 82               | 8,650       |
| Soybeans               | 119                 | 127      | 94               | 4,876     | 4,790     | 102           | 108       | 156              | 6,729       |
| Total                  | 314                 | 282      | 111              | 11,702    | 12,164    | 96            | 94        | 103              | 16,993      |
| Great Lakes            |                     |          |                  |           |           |               |           |                  |             |
| Wheat                  | 0                   | 32       | 0                | 705       | 533       | 132           | 74        | 83               | 894         |
| Com                    | 0                   | 0        | n/a              | 0         | 342       | 0             | 0         | 0                | 404         |
| Soybeans               | 0                   | 22       | 0                | 445       | 554       | 80            | 28        | 58               | 1,192       |
| Total                  | 0                   | 54       | 0                | 1,150     | 1,428     | 81            | 46        | <b>5</b> 7       | 2,491       |
| Atlantic               |                     |          |                  |           |           |               |           |                  |             |
| Wheat                  | 0                   | 1        | n/a              | 35        | 68        | 52            | n/a       | 192              | 69          |
| Com                    | 0                   | 0        | n/a              | 94        | 75        | 127           | 38        | 17               | 138         |
| Soybeans               | 3                   | 1        | 191              | 986       | 1,431     | 69            | 249       | 263              | 2,047       |
| Total                  | 3                   | 2        | 158              | 1,116     | 1,573     | 71            | 228       | 201              | 2,253       |
| U.S. total from ports* |                     |          |                  |           |           |               |           |                  |             |
| Wheat                  | 483                 | 434      | 111              | 20,382    | 16,086    | 127           | 111       | 93               | 22,986      |
| Corn                   | 414                 | 601      | 69               | 29,387    | 47,788    | 61            | 46        | 47               | 63,682      |
| Soybeans               | 701                 | 1,029    | 68               | 31,706    | 30,382    | 104           | 115       | 109              | 45,879      |
| Total                  | 1,599               | 2,064    | 77               | 81,474    | 94,257    | 86            | 83        | 80               | 132,547     |

<sup>\*</sup>Data includes revisions from prior weeks; some regional totals may not add exactly due to rounding.

Source: USDA, Federal Grain Inspection Service; YTD= year-to-date; n/a = not applicable or no change

The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 50 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 53 percent of the U.S. export grain shipments departed through the U.S. Gulf region in 2018.

Figure 14
U.S. grain inspected for export (wheat, corn, and soybeans)



Source: USDA, Federal Grain Inspection Service Note: 3-year average consists of 4-week running average

Figure 15 U.S. Grain Inspections: U.S. Gulf and PNW<sup>1</sup> (wheat, corn, and soybeans) 100 Miss. Gulf 3-Year avg - Miss. Gulf 90 PNW ····· 3-Year avg - PNW Texas Gulf · · · 3-Year avg - TX Gulf 80 Million bushels (mbu) 70 60 50 40 30 20 10 1/25/18 4/25/18 7/25/18 12/25/18 1/25/19 4/25/19 5/25/19 9/25/19 12/25/19 3/25/18 8/25/18 0/25/18 1/25/18 6/25/19 11/25/19 6/25/18 Week ending 09/12/19 inspections (mbu): U.S. Gulf **PNW** Percent change from: MS Gulf TX Gulf Mississippi Gulf: 27.0 down 40 Last Week: down 45 up 17 up 39 PNW: 15.9 Last Year (same week): down 43 up 399 down 34 down 29 Texas Gulf: 4.8 3-yr avg. (4-wk. mov. Avg): down 47 down 12 down 44 down 36

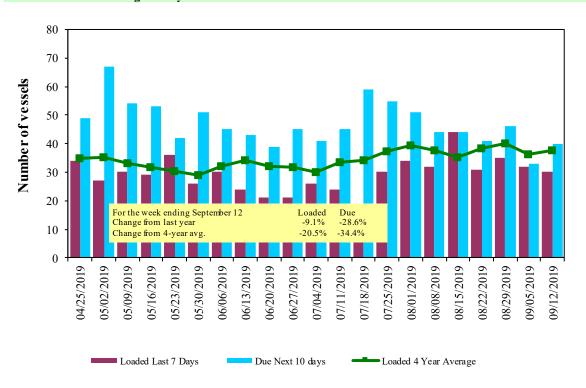
## **Ocean Transportation**

Table 17
Weekly Port Region Grain Ocean Vessel Activity (number of vessels)

|            |         |        |          | Pacific   |
|------------|---------|--------|----------|-----------|
|            |         | Gulf   |          | Northwest |
|            |         | Loaded | Due next |           |
| Date       | In port | 7-days | 10-days  | In port   |
| 9/12/2019  | 31      | 30     | 40       | 14        |
| 9/5/2019   | 38      | 32     | 33       | 9         |
| 2018 range | (2388)  | (2441) | (3867)   | (430)     |
| 2018 avg.  | 40      | 34     | 54       | 17        |

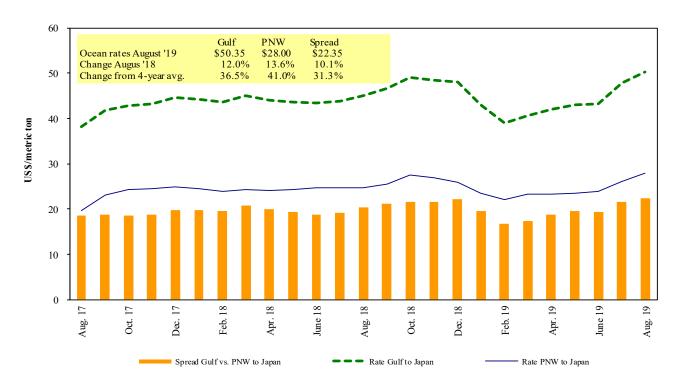
Source: USDA, Agricultural Marketing Service

Figure 16
U.S. Gulf<sup>1</sup> Vessel Loading Activity



Source: USDA, Agricultural Marketing Service <sup>1</sup>U.S. Gulfincludes Mississippi, Texas, and East Gulf.

Figure 17 **Grain Vessel Rates, U.S. to Japan** 



Data Source: O'Neil Commodity Consulting

Table 18

Ocean Freight Rates For Selected Shipments, Week Ending 09/14/2019

| Export    | Import      | Grain        | Loading      | Volume loads  | Freight rate       |
|-----------|-------------|--------------|--------------|---------------|--------------------|
| region    | region      | types        | date         | (metric tons) | (US \$/metric ton) |
| U.S. Gulf | China       | Heavy Grain  | Jun 1/30     | 63,000        | 42.00              |
| U.S. Gulf | Pt Sudan    | Sorghum      | Sep 20/30    | 24,960        | 58.15*             |
| U.S. Gulf | Djibouti    | Wheat        | Aug 19/29    | 20,000        | 85.66*             |
| U.S. Gulf | Somaliland  | Sorghum      | Sep 20/30    | 32,240        | 61.75*             |
| PNW       | Philippines | Soybean Meal | Oct 31/31    | 15,390        | 49.82*             |
| PNW       | Vietnam     | Soybean Meal | Oct 21/31    | 3,200         | 49.82*             |
| PNW       | Yemen       | Wheat        | Sep 5/15     | 35,380        | 59.59*             |
| PNW       | Yemen       | Wheat        | Sep 20/30    | 35,000        | 62.19*             |
| Brazil    | China       | Heavy Grain  | Jun 10/20    | 65,000        | 33.00              |
| Brazil    | China       | Heavy Grain  | Apr 20/May 5 | 63,000        | 33.00              |

Rates shown are per metric ton (2,204.62 lbs. = 1 metric ton), F.O.B., except where otherwise indicated; op = option

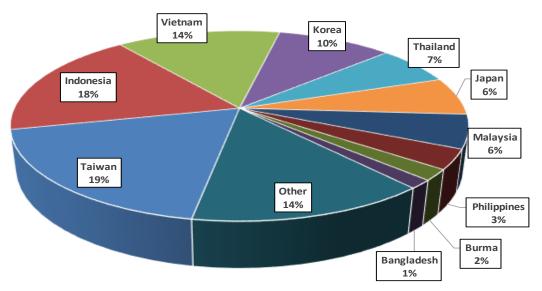
Source: Maritime Research Inc.

 $<sup>^*50</sup>$  percent of food aid from the United States is required to be shipped on U.S.-flag vessels.

In 2018, containers were used to transport 8 percent of total U.S. waterborne grain exports. Approximately 55 percent of U.S. waterborne grain exports in 2018 went to Asia, of which 13 percent were moved in containers. Approximately 94 percent of U.S. waterborne containerized grain exports were destined for Asia.

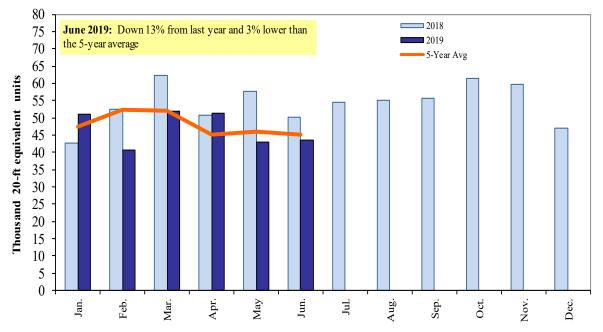
Figure 18

Top 10 Destination Markets for U.S. Containerized Grain Exports, Jan-Jun 2019



Source: USDA/Agricultural Marketing Service/Transportation Services Division analysis of PIERS data Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 1001, 100190, 1002, 1003 100300, 1004, 100400, 1005, 100590, 1007, 100700, 1102, 110100, 230310, 110220, 110290, 1201, 120100, 230210, 230990, 230330, and 120810.

Figure 19
Monthly Shipments of Containerized Grain to Asia



Source: USDA/Agricultural Marketing Service/Transportation Services Division analysis of PIERS data.

Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 100190, 100200, 100300, 100400, 100590, 100700, 110100, 110220, 110290, 120100, 120810, 230210, 230210, 230330, and 230990.

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