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#### Landed Costs to Mexico and U.S. Border Fell From Fourth Quarter 2023 to First Quarter 2024

Low transportation and landed costs are vital to the competitiveness of shipments of U.S. grain to Mexico and globally. A top importer of U.S. grain, Mexico receives U.S. grain either by cross-border land movements or by sea movements to Mexican ports for inland distribution. This article examines the costs of transporting U.S. grain to Mexico over land to various U.S.-Mexico border locations (land routes) and by sea to Veracruz (water routes), tracking changes over time (table 1).1 For a table showing quarterly and yearly changes in transportation and landed costs, see Grain Transportation Report, August 1, 2024.

Quarter-to-quarter transportation costs. From fourth quarter 2023 to first quarter 2024 (quarter to quarter), total transportation costs decreased for U.S. corn and soybeans, shipped both by water and land, and for wheat shipped by land. For the water routes, falling transportation costs reflected falling costs of all modes of transportation. Truck rates dropped partly because of lower diesel prices (Grain Transportation Report, August 1, 2024 fig. 13 and Grain Truck and Ocean Rate Advisory, first quarter 2024). Barge rates fell because of improved navigation conditions in the Mississippi River System and fewer inspections at the U.S. Gulf. Rail rates (public tariff, plus fuel surcharge) fell partly because of a decrease in fuel surcharges. Ocean freight rates also fell.

<sup>&</sup>lt;sup>1</sup>Land routes to Mexico previously relied on rail rate data through the border to Guadalajara. However, in January 2022, because of a new Mexican tax, the U.S. railroads stopped publishing tariff rates for the complete "through" shipment from a U.S. origin to a Mexican destination. The railroads reported rates only to the U.S.-Mexico border (first highlight, Grain Transportation Report, July 4, 2024). Beginning this quarter (and adjusted for first quarter 2023 for comparability), the rail rates shown reflect only the route from the U.S. origin to the border. The total cost of the shipment would include a separate rate obtained from a Mexican railroad (not shown). It could also include additional costs (not shown) of purchasing empty rail cars in the secondary market. Also, please note Missouri has replaced Nebraska in the data, as a representative origin for soybeans exported to Mexico over land.

<sup>&</sup>lt;sup>2</sup> Water routes typically involve truck transportation to barge to oceangoing vessel, or else, truck to rail to oceangoing vessel.





**Year-to-year transportation costs**. From first quarter 2023 to first quarter 2024 (year to year), the total transportation costs of shipping U.S. corn and soybeans to Mexico by the water routes fell because of falling truck, barge, and ocean rates. However, the costs of shipping wheat to Mexico by the water and land routes rose, because of higher truck and rail tariff rates. The rising costs of shipping corn and soybeans by land were reflected in higher truck rates.

Quarter-to-quarter landed costs. Quarter to quarter, landed costs fell for all grains shipped by the water and land routes. For corn and soybeans shipped by the water routes, and for all grains shipped by the land routes, lower landed costs reflected a decline in both transportation costs and farm values. However, for waterborne wheat, lower landed costs reflected a drop in farm values that exceeded the rise in transportation costs (table 1 and figs. 1 and 2). The share of landed costs comprising transportation ranged from 11 percent to 27 percent for the water routes and from 12 percent to 27 percent for the land routes.

**Year-to-year landed costs**. Year to year, landed costs decreased for waterborne corn, soybeans, and wheat, because of both lower transportation costs and lower farm values. For land-route corn, soybeans, and wheat, the decrease in farm values outweighed the increase in transportation costs, causing landed costs to fall.

**U.S.** Inspections for Exports to Mexico: According to <u>USDA's Federal Grain Inspection Service</u>, the United States inspected 5.1 million metric tons (mmt) of corn, 1.2 mmt of soybeans, and 0.9 mmt of wheat for export to Mexico in first quarter 2024. Quarter to quarter, U.S. inspections for export to Mexico were up 10 percent for corn, down 6 percent for soybeans, and up 41 percent for wheat. Year to year, U.S. inspections destined to Mexico rose 34 percent for corn, fell 6 percent for soybeans, and rose 14 percent for wheat. Lower landed costs for corn and wheat are consistent with quarter-to-quarter and year-to-year increases in corn and soybean shipments to Mexico.

Ocean Freight Rates: Ocean freight rates for shipping bulk grains to Mexico rose from the prior 4-year average. In the first quarter—via 25,000 ton-capacity vessels—the cost of shipping a metric ton (mt) of grain from the U.S. Gulf to Veracruz, Mexico, averaged \$22.22 per mt. This was down 1 percent quarter to quarter, down 1 percent year to year, and up 2 percent from the prior 4-year average. The cost of shipping by the same route in 35,000-40,000 ton-capacity vessels averaged \$19.43 per mt. This amounted to a 2-percent decrease quarter to quarter, 4-percent increase year to year, and 5-percent increase from the 4-year average. Ocean freight rates rose above the 4-year average in response to a strong global demand for bulk shipments and amid logistical challenges in the Panama Canal and Suez Canal.

**Railroad:** According to USDA's Foreign Agricultural Service, in first quarter 2024, 5.54 mmt of grain and oilseeds were exported to Mexico by land. Exports by land to Mexico are overwhelmingly rail shipments. Land-based exports to Mexico were up 7 percent quarter to quarter, up 6 percent year to year, and up 27 percent from the prior-3-year average.

Because of a Mexican value-added tax (VAT) charged on the Mexican portion of the rail shipment, U.S. railroads report only rates to the U.S. border. Tariff rail rates to the border per grain car averaged \$4,920 (table 2), down 1 percent quarter to quarter, but up 2 percent year to year and from the 3-year average. Fuel surcharges to the border per railcar averaged \$449, down 22 percent quarter to quarter, down 34 percent year to year, and down 9 percent from the 3-year average. Overall, rail transportation costs (tariff rates plus fuel surcharges) to the border were down 3 percent quarter to quarter and down 2 percent year to year, but up 1 percent from the 3-year average.





### Fruit and Vegetables

In first quarter 2024, total reported shipments of fruits and vegetables by refrigerated truck from Mexico were 3.50 million tons, down 5 percent from year to year. The sum of the top five commodities decreased by 45,000 tons, down 3 percent from year to year. At 373,000 tons—down 1 percent year to year—avocados were the largest refrigerated-truck import from Mexico by volume.

For shipments crossing the Arizona border from Mexico and traveling 501-1,500 miles, truck rates averaged \$2.81 per mile—up 14 percent quarter to quarter and down 2 percent year to year. For shipments crossing the Texas-Mexico border and traveling 501-1,500 miles, rates averaged \$2.85 per mile—up 2 percent quarter to quarter and down 8 percent year to year.

Diesel fuel prices for Texas-Mexico border crossings averaged \$3.69 per gallon. Diesel fuel prices for Arizona-Mexico border crossings averaged \$4.13 per gallon. The Texas-Mexico border crossing had a slight surplus of trucks in January, a surplus of trucks in February, and adequate truck availability in March. The Arizona-Mexico border crossing had adequate truck availability throughout the first quarter.





Table 1. Quarterly costs of transporting U.S. grain and soybeans to Mexico

		2024								
		Water ro	ute (to V	/eracruz)			and rout	te (to Gua	adalajara	)
	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg.	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg.
		US	/metric	ton			US	\$/metric	ton	
					Co	rn				
Origin			IL					IA		
Truck	16.11				16.11	6.61				6.61
Rail <sup>1</sup>	-				-	60.16				60.16
Barge	20.61				20.61	-				-
Ocean <sup>2</sup>	19.43				19.43	-				-
Total transportation cost	56.15				56.15	66.77				66.77
Farm price <sup>3</sup>	172.30				172.30	179.26				179.26
Landed cost <sup>4</sup>	228.45				228.45	246.03				246.03
Transport % of landed cost	24.6				24.6	27.1				27.1
					Soyb	eans				
Origin			IL					NE		
Truck	16.11				16.11	6.61				6.61
Rail <sup>1</sup>	-				-	54.59				54.59
Barge	20.61				20.61	-				Ξ
Ocean <sup>2</sup>	19.43				19.43	-				Ξ
Total transportation cost	56.15				56.15	61.20				61.20
Farm price <sup>3</sup>	451.95				451.95	449.50				449.50
Landed cost <sup>4</sup>	508.10				508.10	510.70				510.70
Transport % of landed cost	11.1				11.1	12.0				12.0
					Wh	eat				
Origin			KS					KS		
Truck	6.61				6.61	6.61				6.61
Rail <sup>1</sup>	54.21				54.21	48.59				48.59
Ocean <sup>2</sup>	19.43				19.43	-				Ξ
Total transportation cost	80.25				80.25	55.20				55.20
Farm price <sup>3</sup>	212.50				212.50	212.50				212.50
Landed cost <sup>4</sup>	292.75				292.75	267.70				267.70
Transport % of landed cost	27.4				27.4	20.6				20.6

<sup>1</sup>In 2022, due to tax changes in Mexico, all three Class I railroads that ship from the U.S. to Mexico (BNSF, Union Pacific, and Kansas City Southern) are only reporting rates to the border for interchange, called Rule 11 rates. The estimated total includes the estimated tariff through-rate for shuttle train service to U.S.-Mexico border locations and the reported fuel surcharge. The estimated rate does not include any additional costs for shuttle car service.

Note: "-" indicates data not required or applicable. Total may not add exactly because of rounding.

Source: Compiled by the USDA, Agricultural Marketing Service.

<sup>&</sup>lt;sup>2</sup>Source: O'Neil Commodity Consulting, Inc.

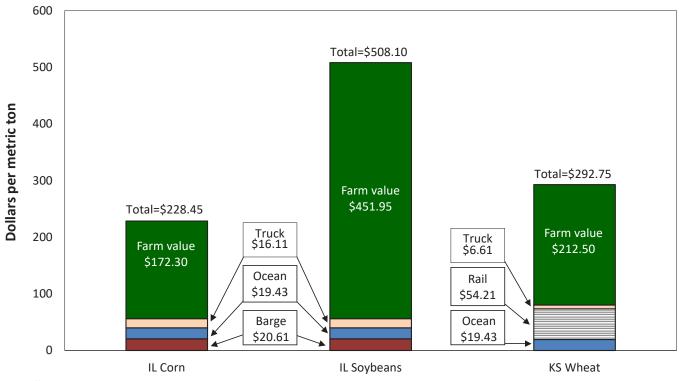
<sup>&</sup>lt;sup>3</sup>Source: USDA/NASS.

<sup>&</sup>lt;sup>4</sup>Landed cost is total transportation cost plus the farm price.





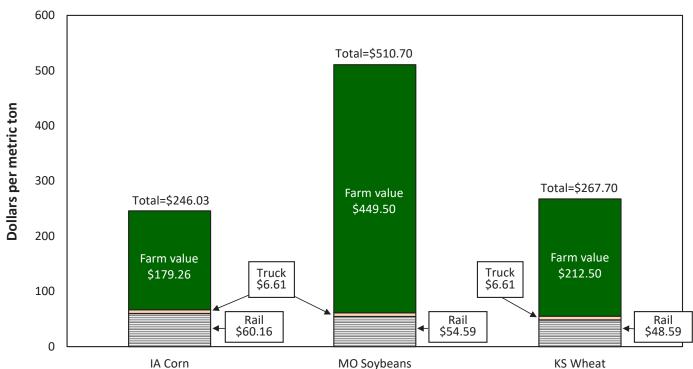
Figure 1. First-quarter 2024 water-route shipment costs (\$/mt) to Veracruz, Mexico



Note: IL = Illinois; KS = Kansas.

Source: USDA, Agricultural Marketing Service.

Figure 2. First-quarter 2024 land-route shipment costs (\$/mt) to Guadalajara, Mexico



Note: IA = Iowa; NE = Nebraska; KS = Kansas. Source: USDA, Agricultural Marketing Service.





### QUARTERLY BULK GRAIN AND SOYBEANS

Table 2. Quarterly tariff rail rates for U.S. bulk grain shipments to Mexico (US\$/car), 2024

	Origin			Tari	ff rate/c	ar <sup>1,3</sup>			Fuel sui	rcharge	per car²	
Commodity	State	Destination	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg
	IL	El Paso, TX	4,260				4,260	261				261
	KS	Laredo, TX	4,970				4,970	604				604
	IA	Laredo, TX	5,440				5,440	673				673
Corn	МО	Laredo, TX	4,895				4,895	581				581
Com	МО	Laredo, TX	5,080				5,080	616				616
	IL	Eagle Pass, TX	4,405				4,405	502				502
	IL	Eagle Pass, TX	4,525				4,525	521				521
	NE	El Paso, TX	4,700				4,700	205				205
	KS	Laredo, TX	4,970				4,970	604				604
	МО	El Paso, TX	5,325				5,325	221				221
Soybeans	NE	Eagle Pass, TX	5,970				5,970	478				478
Joybeans	МО	Eagle Pass, TX	5,325				5,325	225				225
	МО	Laredo, TX	4,895				4,895	581				581
	IA	Eagle Pass, TX	6,055				6,055	501				501
	TX	El Paso, TX	3,518				3,518	252				252
Wheat	KS	Laredo, TX	4,708				4,708	359				359
vvneat	МО	Laredo, TX	4,895				4,895	581				581
	KS	Laredo, TX	4,630				4,630	316				316

<sup>1</sup>Rail tariff rates to Mexico are only estimated values. Due to tax changes in Mexico, all three Class I railroads that ship from the U.S. to Mexico (BNSF, Union Pacific, and Kansas City Southern) are only reporting rates to the border for interchange, called Rule 11 rates. Due to lack of data, Mexico tariff rate changes were estimated using the historical correlation between changes in US tariff rates (GTR Table 6) and Mexico tariff rates. The estimated total includes the estimated tariff through-rate for shuttle train service to Mexico and the reported fuel surcharge. The estimated rate does not include any additional costs for shuttle car service.

Sources: www.bnsf.com; www.uprr.com; www.kcsouthern.com.

<sup>&</sup>lt;sup>2</sup>Corrections were made to previously reported rail fuel surcharge calcuations.

<sup>&</sup>lt;sup>3</sup>Approximate load per car = 97.87 mt: corn & sorghum 56 lbs/bu, wheat & soybeans 60 lbs/bu.





Table 3. Quarterly tariff rail rates plus fuel surcharges for U.S. bulk grain shipments to Mexico, 2024

				Tariff <sup>1,2</sup> plus fuel surcharge per:									
Commodity	Origin	Dostination		US\$	/metric	ton			US	\$/bush	el³		
Commodity	State	Destination	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	
	IL	El Paso, TX	44.49				44.49	1.13				1.13	
	KS	Laredo, TX	54.86				54.86	1.39				1.39	
	IA	Laredo, TX	60.16				60.16	1.53				1.53	
Corn	МО	Laredo, TX	53.89				53.89	1.37				1.37	
Com	МО	Laredo, TX	56.06				56.06	1.42				1.42	
	IL	Eagle Pass, TX	48.30				48.30	1.23				1.23	
	IL	Eagle Pass, TX	49.67				49.67	1.26				1.26	
	NE	El Paso, TX	48.28				48.28	1.23				1.23	
	KS	Laredo, TX	54.86				54.86	1.56				1.56	
	МО	El Paso, TX	54.59				54.59	1.55				1.55	
Soybeans	NE	Eagle Pass, TX	63.46				63.46	1.80				1.80	
Soybeans	МО	Eagle Pass, TX	54.62				54.62	1.55				1.55	
	МО	Laredo, TX	53.89				53.89	1.53				1.53	
	IA	Eagle Pass, TX	64.52				64.52	1.83				1.83	
	TX	El Paso, TX	37.10				37.10	1.06				1.06	
Wheat	KS	Laredo, TX	49.86				49.86	1.42				1.42	
vvneat	MO	Laredo, TX	53.89				53.89	1.53				1.53	
	KS	Laredo, TX	48.67				48.67	1.39				1.39	

<sup>1</sup>Rail tariff rates to Mexico are only estimated values. Due to tax changes in Mexico, all three Class I railroads that ship from the U.S. to Mexico (BNSF, Union Pacific, and Kansas City Southern) are only reporting rates to the border for interchange, called Rule 11 rates. Due to lack of data, Mexico tariff rate changes were estimated using the historical correlation between changes in US tariff rates (GTR Table 6) and Mexico tariff rates. The estimated total includes the estimated tariff through-rate for shuttle train service to Mexico and the reported fuel surcharge. The estimated rate does not include any additional costs for shuttle car service.

Sources: www.bnsf.com; www.uprr.com; www.kcsouthern.com.

<sup>&</sup>lt;sup>2</sup>Corrections were made to previously reported rail fuel surcharge calcuations.

<sup>&</sup>lt;sup>3</sup>Approximate load per car = 97.87 mt: corn & sorghum 56 lbs/bu, wheat & soybeans 60 lbs/bu.





Table 4. Quarterly exports of U.S. distillers' dried grains with soluble (DDGS) to Mexico\*

V		ī	housand metric ton	S	
Year	1st qtr	2nd qtr	3rd qtr	4th qtr	Total
2010	439	399	424	383	1,645
2011	506	430	476	369	1,781
2012	426	388	352	332	1,498
2013	284	329	290	381	1,285
2014	356	420	366	435	1,577
2015	497	276	413	463	1,649
2016	483	467	470	490	1,910
2017	604	475	551	551	2,181
2018	516	516	514	467	2,013
2019	410	574	475	491	1,950
2020	526	344	396	476	1,742
2021	481	647	611	644	2,383
2022	584	513	604	530	2,231
2023	534	510	621	530	2,195
2024	681				

<sup>\*</sup>Data are for brewers' and distillers' dregs and waste, of which Distillers' Dried Grains with Soluble is a principal component. Source: USDA, Economic Research Service (ERS), Feed grains database.

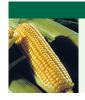




Table 5. Quarterly ocean freight rate for bulk grain shipments from the U.S. Gulf to Veracruz, Mexico

		US\$/ma	atric ton		
	ı	U3\$/M€	etric ton	ı	
Vessel capacity (metric ton)	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Average
25,000	16.03	14.85	15.16	16.69	15.68
35-40,000	14.27	12.95	12.98	14.26	13.62
Vessel capacity (metric ton)	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Average
25,000	16.11	16.20	16.68	17.94	16.73
35-40,000	13.97	14.07	14.68	15.63	14.59
Vessel capacity (metric ton)	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Average
25,000	16.37	16.65	18.27	17.98	17.32
35-40,000	13.89	14.01	15.50	15.23	14.66
Vessel capacity (metric ton)	1st qtr 2020	2nd qtr 2020	3rd qtr 2020	4th qtr 2020	Average
25,000	16.37	15.31	17.20	17.40	16.57
35-40,000	13.64	12.41	14.39	14.43	13.72
Vessel capacity (metric ton)	1st qtr 2021	2nd qtr 2021	3rd qtr 2021	4th qtr 2021	Average
25,000	22.56	27.14	30.33	27.66	26.92
35-40,000	19.19	23.75	27.68	25.23	23.96
Vessel capacity (metric ton)	1st qtr 2022	2nd qtr 2022	3rd qtr 2022	4th qtr 2022	Average
25,000	25.81	30.00	27.12	24.42	26.84
35-40,000	22.51	26.27	23.33	20.73	23.21
Vessel capacity (metric ton)	1st qtr 2023	2nd qtr 2023	3rd qtr 2023	4th qtr 2023	Average
25,000	22.39	22.53	21.19	22.49	22.15
35-40,000	18.75	19.14	18.48	19.74	19.03
Vessel capacity (metric ton)	1st qtr 2024	2nd qtr 2024	3rd qtr 2024	4th qtr 2024	Average
25,000	22.22				22.22
35-40,000	19.43				19.43

Source: O'Neil Commodity Consulting.





### FRUIT AND VEGETABLE

Table 6. Fruit and vegetable truck rates for shipments between 501 to 1,500 miles crossing the U.S.-Mexico border

	ι	JS\$/mile			
Origin/border crossing	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Average
Nogales, Arizona	2.05	2.32	2.45	2.38	2.3
Pharr, Texas	2.19	2.21	2	2.36	2.19
Origin/border crossing	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Average
Nogales, Arizona	2.92	3.21	2.75	2.47	2.84
Pharr, Texas	2.95	3.13	2.27	2.34	2.67
Origin/border crossing	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Average
Nogales, Arizona	2.52	2.7	2.52	2.21	2.49
Pharr, Texas	2.45	2.28	2.04	2.23	2.25
Origin/border crossing	1st qtr 2020	2nd qtr 2020	3rd qtr 2020	4th qtr 2020	Average
Nogales, Arizona	2.53	2.55	2.16	2.81	2.51
Pharr, Texas	2.49	2.25	2.35	2.88	2.49
Origin/border crossing	1st qtr 2021	2nd qtr 2021	3rd qtr 2021	4th qtr 2021	Average
Nogales, Arizona	3.16	3.9	2.1	3.28	3.11
Pharr, Texas	2.93	3.19	2.9	3.44	3.11
Origin/border crossing	1st qtr 2022	2nd qtr 2022	3rd qtr 2022	4th qtr 2022	Average
Nogales, Arizona	3.66	3.44	2.86	2.92	3.22
Pharr, Texas	3.77	3.5	3.01	3.08	3.34
Origin/border crossing	1st qtr 2023	2nd qtr 2023	3rd qtr 2023	4th qtr 2023	Average
Nogales, Arizona	2.87	2.92	2.62	2.47	2.72
Pharr, Texas	3.1	2.9	2.81	2.79	2.9
Origin/border crossing	1st qtr 2024	2nd qtr 2024	3rd qtr 2024	4th qtr 2024	Average
Nogales, Arizona	2.81				2.81
Pharr, Texas	2.85				2.85

 $Source: USDA, Agricultural\ Marketing\ Service\ (AMS), Specialty\ Crops\ Program,\ Market\ News\ Division.$ 





Table 7. Quarterly U.S.-Mexico border crossing fresh fruit and vegetables truck availability

	1st quarter 2024													
Legend:	1 =Surplus	2 = Sli	ght su	rplus	3 =	3 = Adequate 4 = Slight shor		t short	age 5 = Shortage					
	Truck availability													
Mexico borde	r crossings/month		J	anuar	У			Febr	uary			Ma	rch	
Week ending		1/2	1/9	1/16	1/23	1/30	2/6	2/13	2/20	2/27	3/5	3/12	3/19	3/26
Through Nogales, AZ	Tomato, Squash Cucumber, Honeydew, Watermelon, Mixed Fruits, Vegetables, Mango	4	3	3	3	3	3	3	3	3	4	4	3	3
Through TX	Vegetables, Limes, Mangoes, Onions, Tomatoes, Broccoli, Mixed Fruits	1	3	3	1	1	1	1	1	1	3	3	3	3

Note: NA = not available.

Source: USDA, Agricultural Marketing Service (AMS), Specialty Crop Program, Market News Division, Fruit and Vegetable Truck Rate Report.

Table 8. Top ten commodities shipped by truck to the U.S. from Mexico, 2024 (1,000 metric tons)

Commodity	1st qtr 2024	Rank
Avocados	373	1
Cucumbers	289	2
Tomatoes, plum type	281	3
Peppers, bell type	263	4
Tomatoes	201	5
Peppers, other	167	6
Strawberries	163	7
Limes	155	8
Squash	139	9
Broccoli	110	10





Table 9. Top five commodities shipped by truck to the U.S. from Mexico (10,000 lbs)

Commodity	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Total 2017
Tomatoes (all varieties)	107,852	82,194	49,088	73,166	312,300
Peppers (all varieties)	67,566	38,714	31,137	59,172	196,589
Avocados	49,565	36,996	32,133	47,015	165,709
Cucumbers	47,336	32,892	16,064	44,415	140,707
Watermelons	31,890	68,086	5,264	33,293	138,533
Subtotal	304,209	258,882	133,686	257,061	953,838
Other	291,177	291,747	170,323	205,516	958,763
Total	595,386	550,629	304,009	462,577	1,912,601
Commodity	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Total 2018
Tomatoes (all varieties)	105,364	79,851	49,278	62,478	296,971
Avocados	74,252	46,390	35,103	57,726	213,471
Peppers	55,189	49,914	35,246	49,781	190,130
Watermelons	51,964	36,452	14,131	43,288	145,835
Cucumbers	28,829	75,429	6,062	27,782	138,102
Subtotal	315,598	288,036	139,820	241,055	984,509
Other	296,266	281,580	156,781	205,426	940,053
Total	611,864	569,616	296,601	446,481	1,924,562
			,	,	, ,
Commodity	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Total 2019
Commodity Tomatoes (all varieties)	1st qtr 2019 95,760	2nd qtr 2019 78,123	-		
	-		3rd qtr 2019	4th qtr 2019	Total 2019
Tomatoes (all varieties)	95,760	78,123	3rd qtr 2019 55,836	4th qtr 2019 69,366	Total 2019 299,085
Tomatoes (all varieties) Peppers (all varieties)	95,760 65,865	78,123 45,479	3rd qtr 2019 55,836 38,006	4th qtr 2019 69,366 56,847	Total 2019 299,085 206,197
Tomatoes (all varieties) Peppers (all varieties) Avocados	95,760 65,865 57,162	78,123 45,479 25,622	3rd qtr 2019 55,836 38,006 42,135	4th qtr 2019 69,366 56,847 58,520	Total 2019 299,085 206,197 183,439
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers	95,760 65,865 57,162 24,868	78,123 45,479 25,622 88,165	3rd qtr 2019 55,836 38,006 42,135 11,138	4th qtr 2019 69,366 56,847 58,520 30,506	Total 2019 299,085 206,197 183,439 154,677
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Watermelons	95,760 65,865 57,162 24,868 48,614	78,123 45,479 25,622 88,165 34,729	3rd qtr 2019 55,836 38,006 42,135 11,138 18,919	4th qtr 2019 69,366 56,847 58,520 30,506 41,334	Total 2019 299,085 206,197 183,439 154,677 143,596
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Watermelons Subtotal	95,760 65,865 57,162 24,868 48,614 <b>292,269</b>	78,123 45,479 25,622 88,165 34,729 <b>272,118</b>	3rd qtr 2019 55,836 38,006 42,135 11,138 18,919 166,034	4th qtr 2019 69,366 56,847 58,520 30,506 41,334 256,573	Total 2019 299,085 206,197 183,439 154,677 143,596 986,994
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Watermelons Subtotal Other	95,760 65,865 57,162 24,868 48,614 <b>292,269</b> 272,760	78,123 45,479 25,622 88,165 34,729 <b>272,118</b> 262,948	3rd qtr 2019 55,836 38,006 42,135 11,138 18,919 166,034 182,481	4th qtr 2019 69,366 56,847 58,520 30,506 41,334 256,573 213,013	Total 2019 299,085 206,197 183,439 154,677 143,596 986,994 931,202
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Watermelons Subtotal Other Total	95,760 65,865 57,162 24,868 48,614 <b>292,269</b> 272,760 <b>565,029</b>	78,123 45,479 25,622 88,165 34,729 <b>272,118</b> 262,948 <b>535,066</b>	3rd qtr 2019 55,836 38,006 42,135 11,138 18,919 166,034 182,481 348,515	4th qtr 2019 69,366 56,847 58,520 30,506 41,334 256,573 213,013 469,586	Total 2019 299,085 206,197 183,439 154,677 143,596 986,994 931,202 1,918,196
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Watermelons Subtotal Other Total Commodity	95,760 65,865 57,162 24,868 48,614 <b>292,269</b> 272,760 <b>565,029</b> 1st qtr 2020	78,123 45,479 25,622 88,165 34,729 <b>272,118</b> 262,948 <b>535,066</b> 2nd qtr 2020	3rd qtr 2019 55,836 38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020	4th qtr 2019 69,366 56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020	Total 2019 299,085 206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Watermelons Subtotal Other Total Commodity Tomatoes (all varieties)	95,760 65,865 57,162 24,868 48,614 <b>292,269</b> 272,760 <b>565,029</b> 1st qtr 2020 105,181	78,123 45,479 25,622 88,165 34,729 <b>272,118</b> 262,948 <b>535,066</b> 2nd qtr 2020 82,796	3rd qtr 2019 55,836 38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020 66,804	4th qtr 2019 69,366 56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020 83,797	Total 2019 299,085 206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020 334,784
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Watermelons Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties)	95,760 65,865 57,162 24,868 48,614 <b>292,269</b> 272,760 <b>565,029</b> 1st qtr 2020 105,181 72,764	78,123 45,479 25,622 88,165 34,729 <b>272,118</b> 262,948 <b>535,066</b> <b>2nd qtr 2020</b> 82,796 47,080	3rd qtr 2019 55,836 38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020 66,804 39,078	4th qtr 2019 69,366 56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020 83,797 60,235	Total 2019 299,085 206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020 334,784 217,633
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Watermelons Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Avocados	95,760 65,865 57,162 24,868 48,614 <b>292,269</b> 272,760 <b>565,029</b> 1st qtr 2020 105,181 72,764 58,796	78,123 45,479 25,622 88,165 34,729 <b>272,118</b> 262,948 <b>535,066</b> <b>2nd qtr 2020</b> 82,796 47,080 48,461	3rd qtr 2019 55,836 38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020 66,804 39,078 45,480	4th qtr 2019 69,366 56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020 83,797 60,235 63,907	Total 2019 299,085 206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020 334,784 217,633 217,195
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Watermelons Subtotal Other Total  Commodity Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers	95,760 65,865 57,162 24,868 48,614 292,269 272,760 565,029 1st qtr 2020 105,181 72,764 58,796 51,075	78,123 45,479 25,622 88,165 34,729 <b>272,118</b> 262,948 <b>535,066</b> <b>2nd qtr 2020</b> 82,796 47,080 48,461 71,858	3rd qtr 2019 55,836 38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020 66,804 39,078 45,480 12,878	4th qtr 2019 69,366 56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020 83,797 60,235 63,907 47,328	Total 2019 299,085 206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020 334,784 217,633 217,195 154,587
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Watermelons Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Watermelons	95,760 65,865 57,162 24,868 48,614 292,269 272,760 565,029 1st qtr 2020 105,181 72,764 58,796 51,075 33,236	78,123 45,479 25,622 88,165 34,729 <b>272,118</b> 262,948 <b>535,066</b> <b>2nd qtr 2020</b> 82,796 47,080 48,461 71,858 3,6687	3rd qtr 2019 55,836 38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020 66,804 39,078 45,480 12,878 20,722	4th qtr 2019 69,366 56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020 83,797 60,235 63,907 47,328 38,603	Total 2019 299,085 206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020 334,784 217,633 217,195 154,587 150,683

Source: Data is obtained from the Department of Homeland Security (DHS), U.S. Customs and Border Protection (CBP) through USDA, AMS, Market News.





Commodity	1st qtr 2021	2nd qtr 2021	3rd qtr 2021	4th qtr 2021	Total 2021
Tomatoes (all varieties)	119,801	90,736	77,009	87,045	374,591
Peppers (all varieties)	85,890	57,801	42,944	67,413	254,048
Avocados	74,254	58,525	44,100	60,319	237,198
Cucumbers	54,355	81,417	31,188	51,131	184,903
Watermelons	38,041	48,229	14,332	34,991	15,607
Subtotal	372,341	336,708	209,573	300,899	1,208,347
Other	338,366	364,523	232,163	247,863	1,181,488
Total	710,707	701,231	441,736	548,762	2,389,835
Commodity	1st qtr 2022	2nd qtr 2022	3rd qtr 2022	4th qtr 2022	Total 2022
Tomatoes (all varieties)	107,847	94,495	84,287	92,668	379,297
Peppers (all varieties)	79,451	53,250	39,669	54,831	227,201
Avocados	58,684	39,754	43,174	63,620	205,232
Watermelons	55,289	48,494	30,653	45,636	180,072
Cucumbers	26,762	70,132	8,979	36,822	142,695
Subtotal	328,033	306,125	206,762	293,577	1,134,497
Other	345,147	366,998	234,550	271,000	1,217,695
Total	673,180	673,123	441,312	564,577	2,352,192
Commodity	1st qtr 2023	2nd qtr 2023	3rd qtr 2023	4th qtr 2023	Total 2023
Commodity Tomatoes (all varieties)	1st qtr 2023 114,171	2nd qtr 2023 105,170	3rd qtr 2023 81,005	4th qtr 2023 87,735	Total 2023 388,081
<u> </u>				·	
Tomatoes (all varieties)	114,171	105,170	81,005	87,735	388,081
Tomatoes (all varieties) Peppers (all varieties)	114,171 80,619	105,170 64,589	81,005 38,182	87,735 64,021	388,081 246,738
Tomatoes (all varieties) Peppers (all varieties) Avocados	114,171 80,619 75,768	105,170 64,589 64,800	81,005 38,182 42,149	87,735 64,021 56,031	388,081 246,738 239,421
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers	114,171 80,619 75,768 62.605	105,170 64,589 64,800 53,187	81,005 38,182 42,149 33,333	87,735 64,021 56,031 43,433	388,081 246,738 239,421 192,558
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Squash	114,171 80,619 75,768 62.605 35,477	105,170 64,589 64,800 53,187 74,173	81,005 38,182 42,149 33,333 12,111	87,735 64,021 56,031 43,433 41,186	388,081 246,738 239,421 192,558 161,543
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Squash Subtotal	114,171 80,619 75,768 62.605 35,477 <b>368,640</b>	105,170 64,589 64,800 53,187 74,173 <b>361,919</b>	81,005 38,182 42,149 33,333 12,111 <b>206,780</b>	87,735 64,021 56,031 43,433 41,186 292,406	388,081 246,738 239,421 192,558 161,543 1,228,341
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Squash Subtotal Other	114,171 80,619 75,768 62.605 35,477 <b>368,640</b> 366,744	105,170 64,589 64,800 53,187 74,173 <b>361,919</b> 406,507	81,005 38,182 42,149 33,333 12,111 <b>206,780</b> 230,644	87,735 64,021 56,031 43,433 41,186 <b>292,406</b> 239,094	388,081 246,738 239,421 192,558 161,543 <b>1,228,341</b> 1,244,393
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Squash Subtotal Other Total	114,171 80,619 75,768 62.605 35,477 <b>368,640</b> 366,744 <b>735,384</b>	105,170 64,589 64,800 53,187 74,173 <b>361,919</b> 406,507 <b>768,426</b>	81,005 38,182 42,149 33,333 12,111 206,780 230,644 437,424	87,735 64,021 56,031 43,433 41,186 <b>292,406</b> 239,094 <b>531,500</b>	388,081 246,738 239,421 192,558 161,543 <b>1,228,341</b> 1,244,393 <b>2,472,734</b>
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Squash Subtotal Other Total Commodity	114,171 80,619 75,768 62.605 35,477 <b>368,640</b> 366,744 <b>735,384</b> 1st qtr 2024	105,170 64,589 64,800 53,187 74,173 <b>361,919</b> 406,507 <b>768,426</b>	81,005 38,182 42,149 33,333 12,111 206,780 230,644 437,424	87,735 64,021 56,031 43,433 41,186 <b>292,406</b> 239,094 <b>531,500</b>	388,081 246,738 239,421 192,558 161,543 1,228,341 1,244,393 2,472,734 Total 2024
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Squash Subtotal Other Total Commodity Tomatoes (all varieties)	114,171 80,619 75,768 62.605 35,477 <b>368,640</b> 366,744 <b>735,384</b> 1st qtr 2024 110,275	105,170 64,589 64,800 53,187 74,173 <b>361,919</b> 406,507 <b>768,426</b>	81,005 38,182 42,149 33,333 12,111 206,780 230,644 437,424	87,735 64,021 56,031 43,433 41,186 <b>292,406</b> 239,094 <b>531,500</b>	388,081 246,738 239,421 192,558 161,543 1,228,341 1,244,393 2,472,734 Total 2024 110,275
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Squash Subtotal Other Total  Commodity Tomatoes (all varieties) Peppers (all varieties)	114,171 80,619 75,768 62.605 35,477 <b>368,640</b> 366,744 <b>735,384</b> 1st qtr 2024 110,275 85,939	105,170 64,589 64,800 53,187 74,173 <b>361,919</b> 406,507 <b>768,426</b>	81,005 38,182 42,149 33,333 12,111 206,780 230,644 437,424 3rd qtr 2024	87,735 64,021 56,031 43,433 41,186 292,406 239,094 531,500 4th qtr 2024	388,081 246,738 239,421 192,558 161,543 1,228,341 1,244,393 2,472,734 Total 2024 110,275 85,939
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Avocados	114,171 80,619 75,768 62.605 35,477 <b>368,640</b> 366,744 <b>735,384</b> 1st qtr 2024 110,275 85,939 74,661	105,170 64,589 64,800 53,187 74,173 <b>361,919</b> 406,507 <b>768,426</b>	81,005 38,182 42,149 33,333 12,111 206,780 230,644 437,424 3rd qtr 2024	87,735 64,021 56,031 43,433 41,186 292,406 239,094 531,500 4th qtr 2024	388,081 246,738 239,421 192,558 161,543 1,228,341 1,244,393 2,472,734 Total 2024 110,275 85,939 74,661
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Squash Subtotal Other Total  Commodity Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers	114,171 80,619 75,768 62.605 35,477 368,640 366,744 735,384 1st qtr 2024 110,275 85,939 74,661 57,846	105,170 64,589 64,800 53,187 74,173 <b>361,919</b> 406,507 <b>768,426</b>	81,005 38,182 42,149 33,333 12,111 206,780 230,644 437,424 3rd qtr 2024	87,735 64,021 56,031 43,433 41,186 292,406 239,094 531,500 4th qtr 2024	388,081 246,738 239,421 192,558 161,543 1,228,341 1,244,393 2,472,734 Total 2024 110,275 85,939 74,661 57,846
Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Squash Subtotal Other Total  Commodity Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Misc	114,171 80,619 75,768 62.605 35,477 368,640 366,744 735,384 1st qtr 2024 110,275 85,939 74,661 57,846 32,843	105,170 64,589 64,800 53,187 74,173 <b>361,919</b> 406,507 <b>768,426</b>	81,005 38,182 42,149 33,333 12,111 206,780 230,644 437,424 3rd qtr 2024	87,735 64,021 56,031 43,433 41,186 292,406 239,094 531,500 4th qtr 2024	388,081 246,738 239,421 192,558 161,543 1,228,341 1,244,393 2,472,734 Total 2024 110,275 85,939 74,661 57,846 32,843

Source: Data is obtained from the Department of Homeland Security (DHS), U.S. Customs and Border Protection (CBP) through USDA, AMS, Market News.





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#### Related Websites:

- U.S. Grain and Soybean Exports to Mexico A Modal Share Transportation Analysis (PDF)
- Grain Transportation Report
- Agricultural Refrigerated Truck Quarterly

#### Data Sets (all XLS files):

- Figure 1:First-quarter 2024 water-route shipment costs (\$/mt) to Veracruz, Mexico
- Figure 2: First-quarter 2024 land-route shipment costs (\$/mt) to Guadalajara, Mexico
- Table 1: Quarterly costs of transporting U.S. grain and soybeans to Mexico
- Table 2: Quarterly tariff rail rates for U.S. bulk grain shipments to Mexico (US\$/car), 2024
- Table 3: Quarterly tariff rail rates plus fuel surcharge for U.S. bulk grain shipments to Mexico, 2024
- Table 4: Quarterly exports of U.S. Distillers' Dried Grains with Soluble (DDGS) to Mexico
- Table 5: Quarterly ocean freight rate for bulk shipments from the U.S. Gulf to Veracruz, Mexico
- <u>Table 6: Fruit and vegetable truck rates for shipments between 501 and 1,500 miles crossing the U.S.-Mexico border</u>
- Table 7: Quarterly U.S.-Mexico border crossing fresh fruit and vegetables truck availability
- Table 8: Top ten commodities shipped by truck to the U.S. from Mexico, 2024 (1,000 metric tons)
- Table 9: Top five commodities shipped by truck to the U.S. from Mexico (10,000 lbs)

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