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### SUMMARY: WHAT HAPPENED?

## Transportation Costs to Mexico Remained Relatively Stable, but Landed Costs Were Mixed

**Transportation Costs:** Compared to the previous quarter, the transportation costs of shipping bulk grains (corn, soybeans, and wheat) to Mexico remained relatively stable during the second quarter of 2019. The transportation costs of shipping grains to Mexico, through both water and land routes, fluctuated within a 1-percent range. While the costs of shipping seaborne corn and soybeans fell 1 percent, the costs of shipping seaborne wheat and all grains by the land route rose 1 percent (see August 15, 2019 Grain Transportation Report (GTR)). All told, the changes in landed costs were mixed, as costs for corn increased while those for soybeans and wheat decreased. Along the water route, barge rates fell by 11 percent because of reduced demand from persistent flooding and navigation disruptions during the second quarter (see April 4, 2019 and June 27, 2019 GTR). From the first to the second quarter, truck rates for waterborne corn and soybeans increased 25 percent while remaining relatively unchanged for seaborne wheat and grains transported through the land route. Rail tariff rates also remained relatively stable during the second quarter. Despite significant effort and considerable progress in restoring services, railroads were affected by inclement weather and flood conditions during the second quarter (June 27, 2019 GTR).

As an increase in the farm value of corn from the first to the second quarter pushed up landed costs for corn, the farm value for soybeans and wheat decreased, resulting in lower landed costs for these commodities in the second quarter. Year-to-year landed costs were down for all grains shipped through the water route, as well as for soybeans and wheat transported through the land route. However, the landed cost for corn transported through the land route increased from last year. The landed costs for the water route ranged from \$193 to \$356 per metric ton (mt) (see table 1 and figure 1), and \$241 to \$391 per mt (see table 1 and figure 2) for the land route. The transportation share of the landed costs fell for corn, did not change for soybeans, and increased for wheat. The transportation share



of the landed costs ranged from 13 to 27 percent for the water route and 25 to 40 percent for the land route (see table 1). change for soybeans, and increased for wheat. The transportation share of the landed costs ranged from 13 to 27 percent for the water route and 25 to 40 percent for the land route (see table 1).

More corn and wheat, but less soybeans, were inspected for export to Mexico during the second quarter of 2019 than in the previous quarter (<u>USDA's grain inspection data</u>). However, less corn and soybeans were inspected for export to Mexico than in the same period last year. During the second quarter of 2019, 3.39 million metric tons (mmt) of corn, .87 mmt of wheat, and 1.03 mmt of soybeans were inspected for export to Mexico. In contrast, inspections of corn, wheat, and soybeans for export to Mexico were 3.06 mmt, .70 mmt, and 1.13 mmt, respectively, during the first quarter of 2019. During the second quarter of 2019, total inspections of corn and wheat for export to Mexico were higher than in the first quarter by 11 and 24 percent, respectively. However, soybeans inspected for export to Mexico were lower by 8 percent than in the first quarter. In the second quarter of 2019, there was 51 percent more wheat, 14 percent less corn, and 12 percent less soybeans inspected for export to Mexico than in the second quarter of 2018. Lower transportation costs helped boost the competitiveness of U.S. grain exports to Mexico.

Ocean Freight Rates: Compared to the previous quarter, ocean freight rates for shipping bulk grains to Mexico were relatively stable during the first quarter. However, the rates were above the 4-year average. During the quarter, the cost of shipping a metric ton of grain, via 25,000 ton-capacity vessel, from the U.S. Gulf to Veracruz, Mexico, averaged \$16.65 per mt. This is just about 2 percent higher than the previous quarter, 3 percent more than the same period last year, and 13 percent more than the 4-year average. The cost of shipping in a 35,000-40,000 ton-capacity vessel averaged \$14.01 per mt. This represents about a 1-percent increase over the previous quarter, unchanged from the same quarter last year, and is 11 percent above the 4-year average. Although strong movements of coal and iron ore slightly pushed up the rates for shipping bulk commodities, including grain in the second quarter, ocean freight rates were moderated by the excess vessel supply in the market (see July 25, 2019 GTR).

Railroad: During the second quarter of 2019, railroads transported 31,844 carloads of grain and oilseeds to Mexico, unchanged from the previous quarter and down 25 percent from the second quarter of 2018. Tariff rail rates per grain car averaged \$7,534, unchanged from the first quarter of 2019 and up 2 percent from the second quarter of 2018 and from the prior-3-year average. Fuel surcharges per railcar averaged \$210, up 5 percent from the previous quarter, up 27 percent from the second quarter 2018, and up 116 percent from the prior-3-year average. Overall, rail transportation costs (tariff rates plus fuel surcharges) were unchanged from the previous quarter, up 3 percent from second quarter 2018, and up 4 percent from the prior 3-year average.

### Fruit and Vegetables

During the second quarter of 2019, total reported shipments of fruits and vegetables from Mexico were 3.05 million tons, a 7-percent increase from the same quarter last year. The sum of the top five commodities increased nearly 60,000 tons, or 5 percent. Seedless watermelons had the largest shipments to the United States, with 366,000 tons, a 15-percent increase from last year.

Truck rates for shipping distances between 501 and 1,500 miles—through the Texas border crossings—averaged \$2.28 per mile, which is 7 percent lower than last quarter and 27 percent lower than the same quarter last year. Rates for distances between 501 and 1,500 miles—through the Arizona border crossings—averaged \$2.70 per mile, which is up 7 percent from last quarter, but 16 percent lower than the same quarter last year.

Diesel fuel prices for border crossings through Texas averaged \$2.88 per gallon. Diesel fuel prices for border crossings through Arizona averaged \$3.28 per gallon. Truck availability through both Arizona and Texas crossings in April and May were reported as surplus to adequate. Shippers reported shortage conditions in early June but ended the month adequate through Texas crossings and slight surplus through Arizona.



Table 1. Quarterly costs of transporting U.S. grain and soybeans to Mexico, 2019

		Water ro	oute (to \	/eracruz)		L	and rout	e (to Gua	adalajara	)	
	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg.	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg.	
		USŞ	/metric	ton			US\$	/metric	ton		
					Co	rn					
Origin			IL			IA					
Truck	8.78	10.98			9.88	4.37	4.38			4.38	
Rail <sup>1</sup>						91.00	91.96			91.48	
Barge	24.50	21.74			23.12						
Ocean <sup>2</sup>	13.89	14.01			13.95						
Total transportation cost	47.17	46.73			46.95	95.37	96.34			95.86	
Farm price <sup>3</sup>	141.20	145.79			143.50	139.49	145.01			142.25	
Landed cost⁴	188.37	192.52			190.45	234.86	241.35			238.11	
Transport % of landed cost	25.0	24.3			24.7	40.6	39.9			40.3	
					Soyb	eans					
Origin			IL			NE					
Truck	8.78	10.98			9.88	4.37	4.38			4.38	
Rail <sup>1</sup>						94.21	95.11			94.66	
Barge	24.50	21.74			23.12						
Ocean <sup>2</sup>	13.89	14.01			13.95						
Total transportation cost	47.17	46.73			46.95	98.58	99.49			99.04	
Farm price <sup>3</sup>	321.87	308.77			315.32	302.89	291.26			297.08	
Landed cost⁴	369.04	355.50			362.27	401.47	390.75			396.11	
Transport % of landed cost	12.8	13.1			13.0	24.6	25.5			25.0	
					Wh	eat					
Origin			KS					KS			
Truck	4.37	4.38			4.38	4.37	4.38			4.38	
Rail <sup>1</sup>	42.66	42.88			42.77	79.65	80.31			79.98	
Ocean <sup>2</sup>	13.89	14.01			13.95						
Total transportation cost	60.92	61.27			61.10	84.02	84.69			84.36	
Farm price <sup>3</sup>	181.39	167.67			174.53	181.39	167.67			174.53	
Landed cost⁴	242.31	228.94			235.63	265.41	252.36			258.89	
Transport % of landed cost	25.1	26.8			26.0	31.7	33.6			32.6	

<sup>&</sup>lt;sup>1</sup>Rail rates include U.S. and Mexico portions of the movement. Mexico rail rates are estimated based on actual quoted market rates. BNSF and Union Pacific quoted rail tariff rates are through rates for shuttle trains. Rail rates include fuel surcharges, but do not include the cost of purchasing empty rail cars in the secondary market, which could exceed the rail tariff rate plus the fuel surcharge shown in the table.

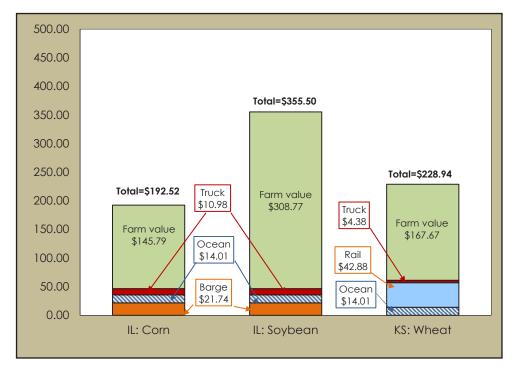
<sup>&</sup>lt;sup>2</sup>Source: O'Neil Commodity Consulting, Inc.

<sup>&</sup>lt;sup>3</sup>Source: USDA/NASS

<sup>&</sup>lt;sup>4</sup>Landed cost is total transportation cost plus the farm price.

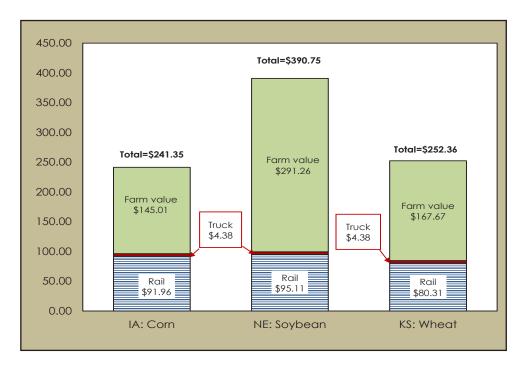


Figure 1. Water route shipment costs (\$/mt) to Veracruz, Mexico



Source: USDA, Agricultural Marketing Service

Figure 2. Land route shipment costs (\$/mt) to Guadalajara, Mexico



Source: USDA, Agricultural Marketing Service



### QUARTERLY BULK GRAIN AND SOYBEANS

Table 2. Quarterly tariff rail rates for U.S. bulk grain shipments to Mexico (US\$/car), 2019

	-	tariii raii rates			ff rate/			Fuel surcharge per car <sup>2</sup>				
Commodity	Origin State	Destination	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg
	MT	Chihuahua, Cl	7,284	7,284			7,284	0	0			0
Wheat	ОК	Cuautitlan, EM	6,743	6,710			6,726	149	137			143
wneat	KS	Guadalajara, JA	7,371	7,371			7,371	424	489			457
	TX	Salinas Victoria, NL	4,329	4,329			4,329	91	84			87
	IA	Guadalajara, JA	8,528	8,578			8,553	378	422			400
	SD	Celaya, GJ	7,880	7,880			7,880	0	0			0
	NE	Queretaro, QA	8,207	8,207			8,207	311	287			299
Corn	SD	Salinas Victoria, NL	6,905	6,905			6,905	0	0			0
	МО	Tlalnepantla, EM	7,573	7,573			7,573	303	279			291
	SD	Torreon, CU	7,480	7,480			7,480	0	0			0
	МО	Bojay (Tula), HG	8,284	8,355			8,319	350	395			373
Caultana	NE	Guadalajara, JA	8,842	8,888			8,865	379	420			400
Soybeans	IA	El Castillo, JA	9,110	9,110			9,110	0	0			0
	KS	Torreon, CU	7,714	7,747			7,730	277	299			288
	NE	Celaya, GJ	7,527	7,570			7,549	346	380			363
Complement	KS	Queretaro, QA	8,000	8,000			8,000	186	171			178
Sorghum	NE	Salinas Victoria, NL	6,633	6,633			6,633	149	137			143
	NE	Torreon, CU	6,962	6,997			6,980	262	279			270

<sup>&</sup>lt;sup>1</sup>Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements. The cost of obtaining empty grain cars in the Secondary Grain Car markets, which in times of high demand may exceed the tariff rate plus fuel surcharge, is not included.

<sup>&</sup>lt;sup>2</sup>Approximate load per car = 97.87 mt: corn & sorghum 56 lbs/bu, wheat & soybeans 60 lbs/bu Sources: www.bnsf.com; www.uprr.com; www.kcsouthern.com



Table 3. Quarterly tariff rail rates plus fuel surcharges for U.S. bulk grain shipments to Mexico, 2019

						Tariff¹ p	olus fuel	surcha	rge per:			
				US\$	/metric	ton		US\$/bushel²				
Commodity	Origin State	Destination	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg
	MT	Chihuahua, Cl	74.43	74.43			74.43	2.02	2.02			2.02
Wheat	ОК	Cuautitlan, EM	70.42	69.96			70.19	1.91	1.90			1.91
vviieat	KS	Guadalajara, JA	79.65	80.31			79.98	2.17	2.18			2.17
	TX	Salinas Victoria, NL	45.16	45.08			45.12	1.23	1.23			1.23
	IA	Guadalajara, JA	91.00	91.96			91.48	2.31	2.33			2.32
	SD	Celaya, GJ	80.51	80.51			80.51	2.04	2.04			2.04
Corn	NE	Queretaro, QA	87.03	86.78			86.90	2.21	2.20			2.21
Com	SD	Salinas Victoria, NL	70.55	70.55			70.55	1.79	1.79			1.79
	МО	Tlalnepantla, EM	80.48	80.23			80.35	2.04	2.04			2.04
	SD	Torreon, CU	76.43	76.43			76.43	1.94	1.94			1.94
	МО	Bojay (Tula), HG	88.22	89.40			88.81	2.40	2.43			2.41
Coulboons	NE	Guadalajara, JA	94.21	95.11			94.66	2.56	2.59			2.57
Soybeans	IA	El Castillo, JA	93.08	93.08			93.08	2.53	2.53			2.53
	KS	Torreon, CU	81.64	82.21			81.92	2.22	2.24			2.23
	NE	Celaya, GJ	80.44	81.24			80.84	2.04	2.06			2.05
Conghii	KS	Queretaro, QA	83.64	83.49			83.56	2.12	2.12			2.12
Sorghum	NE	Salinas Victoria, NL	69.29	69.17			69.23	1.76	1.76			1.76
	NE	Torreon, CU	73.81	74.34			74.08	1.87	1.89			1.88

<sup>&</sup>lt;sup>1</sup>Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements. The cost of obtaining empty grain cars in the Secondary Grain Car markets, which in times of high demand may exceed the tariff rate plus fuel surcharge, is not included.

<sup>&</sup>lt;sup>2</sup>Approximate load per car = 97.87 mt: corn & sorghum 56 lbs/bu, wheat & soybeans 60 lbs/bu Sources: www.bnsf.com; www.uprr.com; www.kcsouthern.com



Table 4. Quarterly exports of U.S. distillers' dried grains with soluble (DDGS) to Mexico\*

		1	housand metric ton	S	
Year	1st qtr	2nd qtr	3rd qtr	4th qtr	Total
2009	316	377	371	395	1,459
2010	439	399	424	383	1,645
2011	506	430	476	369	1,781
2012	426	388	352	332	1,498
2013	284	329	290	381	1,285
2014	356	420	366	435	1,577
2015	497	276	413	463	1,649
2016	483	467	470	490	1,910
2017	604	475	551	551	2,181
2018	516	516	514	467	2,013
2019	410	574			984

<sup>\*</sup>Data are for brewers' and distillers' dregs and waste, of which Distillers' Dried Grains with Soluble is a principal component. Source: USDA, Economic Research Service (ERS), Feed grains database



Table 5. Quarterly ocean freight rate for bulk grain shipments from the U.S. Gulf to Veracruz, Mexico

		US\$/me	etric ton		
Vessel capacity (metric ton)	1st qtr 2011	2nd qtr 2011	3rd qtr 2011	4th qtr 2011	Average
25,000	21.71	21.13	21.96	23.29	22.02
35-40,000	18.75	18.86	19.89	21.21	19.68
Vessel capacity (metric ton)	1st qtr 2012	2nd qtr 2012	3rd qtr 2012	4th qtr 2012	Average
25,000	20.28	20.79	20.68	18.73	20.12
35-40,000	18.37	18.62	18.53	16.73	18.06
Vessel capacity (metric ton)	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Average
25,000	20.19	19.59	20.47	20.01	20.07
35-40,000	17.89	17.58	17.85	17.13	17.61
Vessel capacity (metric ton)	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Average
25,000	20.08	17.48	15.75	16.32	17.41
35-40,000	17.53	15.48	13.56	13.96	15.13
Vessel capacity (metric ton)	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Average
25,000	13.67	14.23	14.59	13.95	14.11
35-40,000	11.63	11.89	12.85	12.12	12.12
Vessel capacity (metric ton)	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Average
25,000	12.34	13.47	15.00	14.85	13.92
35-40,000	10.44	11.65	13.20	13.26	12.14
Vessel capacity (metric ton)	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Average
25,000	16.03	14.85	15.16	16.69	15.68
35-40,000	14.27	12.95	12.98	14.26	13.62
Vessel capacity (metric ton)	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Average
25,000	16.11	16.20	16.68	17.94	16.73
35-40,000	13.97	14.07	14.68	15.63	14.59
Vessel capacity (metric ton)	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Average
25,000	16.37	16.65			16.51
35-40,000	13.89	14.01			13.95

Source: O'Neil Commodity Consulting



#### Fruit and Vegetable

Table 6. Fruit and vegetable truck rates for shipments between 501 to 1,500 miles crossing the U.S.-Mexico border

	L	JS\$/mile			
Origin/border crossing	1st qtr 2011	2nd qtr 2011	3rd qtr 2011	4th qtr 2011	Average
Nogales, Arizona	1.87	2.38	1.85	1.80	1.97
Pharr, Texas	1.84	2.12	1.77	1.87	1.90
Origin/border crossing	1st qtr 2012	2nd qtr 2012	3rd qtr 2012	4th qtr 2012	Average
Nogales, Arizona	2.00	2.57	1.84	1.92	2.08
Pharr, Texas	1.97	2.26	1.89	2.09	2.05
Origin/border crossing	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Average
Nogales, Arizona	2.34	2.59	1.63	2.33	2.22
Pharr, Texas	2.15	2.33	2.02	2.01	2.13
Origin/border crossing	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Average
Nogales, Arizona	2.46	2.69	1.74	2.31	2.30
Pharr, Texas	2.32	2.53	2.12	2.13	2.28
Origin/border crossing	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Average
Nogales, Arizona	2.41	2.49	2.71	2.51	2.53
Pharr, Texas	2.26	2.23	2.50	2.27	2.32
Origin/border crossing	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Average
Nogales, Arizona	2.31	2.43	2.53	2.65	2.48
Pharr, Texas	2.98	2.17	2.24	2.34	2.43
Origin/border crossing	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Average
Nogales, Arizona	2.05	2.32	2.45	2.38	2.30
Pharr, Texas	2.16	2.21	2.00	2.36	2.18
Origin/border crossing	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Average
Nogales, Arizona	2.92	3.21	2.75	2.47	2.84
Pharr, Texas	2.95	3.13	2.27	2.34	2.67
Origin/border crossing	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Average
Nogales, Arizona	2.52	2.7			2.61
Pharr, Texas	2.45	2.28			2.36

Source: USDA, Agricultural Marketing Service (AMS), Specialty Crops Program, Market News Division



Table 7. Quarterly U.S.-Mexico border crossing fresh fruit and vegetables truck availability

			2nd	l quai	rter 2	019								
Legend:	1 =Surplus	2 = Slight surplus		3 = Adequate		4 =	4 = Slight shorta		age 5 = Shortage		ge			
Truck availability														
Mexico border crossings/month April						May June								
Week ending		4/2	4/9	4/16	4/23	4/30	5/7	5/14	5/21	5/28	6/4	6/11	6/18	6/25
Through Nogales, AZ	Tomatoes, Squash, Cucumbers, Mangoes, Honeydew, Watermelons, Mixed Fruits, Vegetables	2	2	3	3	3	3	2	3	2	4	5	3	2
Through TX	Vegetables, Limes, Mangoes, Onions, Tomatoes, Broccoli, Mixed Fruits	2	2	2	3	3	3	1	1	1	4	3	3	3

Source: USDA, Agricultural Marketing Service (AMS), Specialty Crop Program, Market News Division, Fruit and Vegetable Truck Rate Report

Table 8. Top ten commodities shipped by truck to the U.S. from Mexico, 2019 (10,000 lbs)

Commodity	2nd qtr 2019	Rank
Watermelons, Seedless	366	1
Tomatoes, Plum Type	214	2
Avocados	206	3
Grapes	199	4
Cucumbers	195	5
Mangoes	179	6
Tomatoes	164	7
Limes	163	8
Peppers, Other	135	9
Squash	127	10

Source: USDA, AMS, Specialty Crops Program, Market News Division



Table 9. Top five commodities shipped by truck to the U.S. from Mexico (10,000 lbs)

Commodity	1st qtr 2012	2nd qtr 2012	3rd qtr 2012	4th qtr 2012	<b>Total 2012</b>
Tomatoes (all varieties)	99,264	69,282	41,120	57,099	266,765
Peppers (all varieties)	56,506	33,399	25,990	33,073	148,968
Cucumbers	42,668	25,798	11,919	30,383	110,768
Onions (dry and green)	29,949	20,020	8,122	8,744	66,835
Squash	26,776	16,033	3,401	19,556	65,766
Subtotal	255,163	164,532	90,552	148,855	659,102
Other	200,550	256,945	122,889	190,616	771,000
Total	455,713	421,477	213,441	339,471	1,430,102
Commodity	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Total 2013
Tomatoes (all varieties)	88,753	75,505	43,373	52,154	259,785
Peppers (all varieties)	55,952	35,111	27,341	51,481	169,885
Avocados	38,933	26,387	15,049	30,766	111,135
Cucumbers	38,877	30,555	11,592	31,523	112,547
Onions (dry and green)	24,818	22,138	7,584	8,070	62,610
Subtotal	247,333	189,696	104,939	173,994	715,962
Other	206,944	271,688	126,051	168,680	773,363
Total	454,277	461,384	230,990	342,674	1,489,325
Commodity	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Total 2014
Commodity Tomatoes (all varieties)	1st qtr 2014 102,175	2nd qtr 2014 77,596	3rd qtr 2014 40,598	4th qtr 2014 56,783	Total 2014 277,152
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Tomatoes (all varieties)	102,175	77,596	40,598	56,783	277,152
Tomatoes (all varieties) Peppers (all varieties)	102,175 62,356	77,596 33,083	40,598 27,349	56,783 48,167	277,152 170,955
Tomatoes (all varieties) Peppers (all varieties) Cucumbers	102,175 62,356 47,565	77,596 33,083 30,978	40,598 27,349 12,150	56,783 48,167 35,905	277,152 170,955 126,598
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	102,175 62,356 47,565 37,085	77,596 33,083 30,978 26,363	40,598 27,349 12,150 26,044	56,783 48,167 35,905 39,140	277,152 170,955 126,598 128,632
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	102,175 62,356 47,565 37,085 29,622	77,596 33,083 30,978 26,363 16,334	40,598 27,349 12,150 26,044 3,814	56,783 48,167 35,905 39,140 22,495	277,152 170,955 126,598 128,632 72,265
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal	102,175 62,356 47,565 37,085 29,622 278,803	77,596 33,083 30,978 26,363 16,334 <b>184,354</b>	40,598 27,349 12,150 26,044 3,814 <b>109,955</b>	56,783 48,167 35,905 39,140 22,495 <b>202,490</b>	277,152 170,955 126,598 128,632 72,265 <b>775,602</b>
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other	102,175 62,356 47,565 37,085 29,622 <b>278,803</b> 214,020	77,596 33,083 30,978 26,363 16,334 184,354 306,544	40,598 27,349 12,150 26,044 3,814 <b>109,955</b> 126,219	56,783 48,167 35,905 39,140 22,495 <b>202,490</b> 160,627	277,152 170,955 126,598 128,632 72,265 <b>775,602</b> 807,410
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total	102,175 62,356 47,565 37,085 29,622 <b>278,803</b> 214,020 <b>492,823</b>	77,596 33,083 30,978 26,363 16,334 184,354 306,544 490,898	40,598 27,349 12,150 26,044 3,814 <b>109,955</b> 126,219 <b>236,174</b>	56,783 48,167 35,905 39,140 22,495 <b>202,490</b> 160,627 <b>363,117</b>	277,152 170,955 126,598 128,632 72,265 <b>775,602</b> 807,410 <b>1,583,012</b>
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity	102,175 62,356 47,565 37,085 29,622 <b>278,803</b> 214,020 <b>492,823</b> 1st qtr 2015	77,596 33,083 30,978 26,363 16,334 184,354 306,544 490,898 2nd qtr 2015	40,598 27,349 12,150 26,044 3,814 109,955 126,219 236,174 3rd qtr 2015	56,783 48,167 35,905 39,140 22,495 <b>202,490</b> 160,627 <b>363,117</b> <b>4th qtr 2015</b>	277,152 170,955 126,598 128,632 72,265 <b>775,602</b> 807,410 <b>1,583,012</b> Total <b>2015</b>
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties)	102,175 62,356 47,565 37,085 29,622 278,803 214,020 492,823 1st qtr 2015 99,053	77,596 33,083 30,978 26,363 16,334 184,354 306,544 490,898 2nd qtr 2015 73,537	40,598 27,349 12,150 26,044 3,814 109,955 126,219 236,174 3rd qtr 2015 42,002	56,783 48,167 35,905 39,140 22,495 <b>202,490</b> 160,627 <b>363,117</b> <b>4th qtr 2015</b> 61,571	277,152 170,955 126,598 128,632 72,265 <b>775,602</b> 807,410 <b>1,583,012</b> <b>Total 2015</b> 276,163
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties)	102,175 62,356 47,565 37,085 29,622 278,803 214,020 492,823 1st qtr 2015 99,053 61,334	77,596 33,083 30,978 26,363 16,334 184,354 306,544 490,898 2nd qtr 2015 73,537 34,579	40,598 27,349 12,150 26,044 3,814 109,955 126,219 236,174 3rd qtr 2015 42,002 28,060	56,783 48,167 35,905 39,140 22,495 <b>202,490</b> 160,627 <b>363,117</b> <b>4th qtr 2015</b> 61,571 46,690	277,152 170,955 126,598 128,632 72,265 <b>775,602</b> 807,410 <b>1,583,012</b> <b>Total 2015</b> 276,163 170,663
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers	102,175 62,356 47,565 37,085 29,622 278,803 214,020 492,823 1st qtr 2015 99,053 61,334 50,114	77,596 33,083 30,978 26,363 16,334 184,354 306,544 490,898 2nd qtr 2015 73,537 34,579 34,601	40,598 27,349 12,150 26,044 3,814 109,955 126,219 236,174 3rd qtr 2015 42,002 28,060 14,335	56,783 48,167 35,905 39,140 22,495 202,490 160,627 363,117 4th qtr 2015 61,571 46,690 35,947	277,152 170,955 126,598 128,632 72,265 <b>775,602</b> 807,410 <b>1,583,012</b> <b>Total 2015</b> 276,163 170,663 134,997
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	102,175 62,356 47,565 37,085 29,622 278,803 214,020 492,823 1st qtr 2015 99,053 61,334 50,114 44,510	77,596 33,083 30,978 26,363 16,334 184,354 306,544 490,898 2nd qtr 2015 73,537 34,579 34,601 37,667	40,598 27,349 12,150 26,044 3,814 109,955 126,219 236,174 3rd qtr 2015 42,002 28,060 14,335 39,582	56,783 48,167 35,905 39,140 22,495 202,490 160,627 363,117 4th qtr 2015 61,571 46,690 35,947 49,063	277,152 170,955 126,598 128,632 72,265 <b>775,602</b> 807,410 <b>1,583,012</b> <b>Total 2015</b> 276,163 170,663 134,997 170,822
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	102,175 62,356 47,565 37,085 29,622 278,803 214,020 492,823 1st qtr 2015 99,053 61,334 50,114 44,510 29,026	77,596 33,083 30,978 26,363 16,334 184,354 306,544 490,898 2nd qtr 2015 73,537 34,579 34,601 37,667 18,088	40,598 27,349 12,150 26,044 3,814 109,955 126,219 236,174 3rd qtr 2015 42,002 28,060 14,335 39,582 3,527	56,783 48,167 35,905 39,140 22,495 202,490 160,627 363,117 4th qtr 2015 61,571 46,690 35,947 49,063 23,863	277,152 170,955 126,598 128,632 72,265 <b>775,602</b> 807,410 <b>1,583,012</b> <b>Total 2015</b> 276,163 170,663 134,997 170,822 74,504

Source: Data is obtained from the Department of Homeland Security (DHS), U.S. Customs and Border Protection (CBP) through USDA, AMS, Market News



Commodity	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Total 2016
Tomatoes (all varieties)	122,571	105,099	49,289	66,534	343,493
Peppers (all varieties)	57,984	46,626	33,631	65,270	203,511
Cucumbers	45,829	37,791	14,670	39,803	138,093
Avocados	57,605	40,197	34,993	40,457	173,252
Squash	31,051	26,672	5,322	30,711	93,756
Subtotal	315,040	256,385	137,905	242,775	952,105
Other	242,834	350,555	162,307	204,561	960,257
Total	557,874	606,940	300,212	447,336	1,912,362
Commodity	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	<b>Total 2017</b>
Tomatoes (all varieties)	107,194	82,449	48,893	73,581	312,117
Peppers (all varieties)	67,337	38,757	30,928	59,131	196,153
Cucumbers	47,202	32,892	16,021	44,297	140,412
Avocados	49,557	36,996	31,683	47,011	165,247
Squash	31,937	20,737	5,099	33,126	90,899
Subtotal	303,227	211,831	132,624	257,146	904,828
Other	289,814	339,353	170,127	206,746	1,006,040
Total	593,041	551,184	302,751	463,892	1,910,868
Commodity	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Total 2018
Commodity Tomatoes (all varieties)	1st qtr 2018 105,274	2nd qtr 2018 80,008	3rd qtr 2018 49,400	4th qtr 2018 62,553	Total 2018 297,235
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Tomatoes (all varieties)	105,274	80,008	49,400	62,553	297,235
Tomatoes (all varieties) Peppers (all varieties)	105,274 73,682	80,008 46,268	49,400 35,266	62,553 57,763	297,235 212,979
Tomatoes (all varieties) Peppers (all varieties) Cucumbers	105,274 73,682 44,297	80,008 46,268 36,450	49,400 35,266 36,046	62,553 57,763 50,126	297,235 212,979 190,506
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	105,274 73,682 44,297 47,011	80,008 46,268 36,450 49,914	49,400 35,266 36,046 14,131	62,553 57,763 50,126 43,301	297,235 212,979 190,506 145,721
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	105,274 73,682 44,297 47,011 33,126	80,008 46,268 36,450 49,914 22,075	49,400 35,266 36,046 14,131 6,150	62,553 57,763 50,126 43,301 27,782	297,235 212,979 190,506 145,721 137,900
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal	105,274 73,682 44,297 47,011 33,126 <b>303,390</b>	80,008 46,268 36,450 49,914 22,075 <b>234,715</b>	49,400 35,266 36,046 14,131 6,150 <b>140,993</b>	62,553 57,763 50,126 43,301 27,782 <b>241,525</b>	297,235 212,979 190,506 145,721 137,900 984,341
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other	105,274 73,682 44,297 47,011 33,126 303,390 304,695	80,008 46,268 36,450 49,914 22,075 <b>234,715</b> 335,630	49,400 35,266 36,046 14,131 6,150 140,993 156,881	62,553 57,763 50,126 43,301 27,782 <b>241,525</b> 205,849	297,235 212,979 190,506 145,721 137,900 <b>984,341</b> 939,337
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total	105,274 73,682 44,297 47,011 33,126 303,390 304,695 608,085	80,008 46,268 36,450 49,914 22,075 <b>234,715</b> 335,630 <b>570,345</b>	49,400 35,266 36,046 14,131 6,150 140,993 156,881 297,874	62,553 57,763 50,126 43,301 27,782 <b>241,525</b> 205,849 <b>447,374</b>	297,235 212,979 190,506 145,721 137,900 <b>984,341</b> 939,337 <b>1,923,678</b>
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity	105,274 73,682 44,297 47,011 33,126 303,390 304,695 608,085 1st qtr 2019	80,008 46,268 36,450 49,914 22,075 <b>234,715</b> 335,630 <b>570,345</b> <b>2nd qtr 2019</b>	49,400 35,266 36,046 14,131 6,150 140,993 156,881 297,874	62,553 57,763 50,126 43,301 27,782 <b>241,525</b> 205,849 <b>447,374</b>	297,235 212,979 190,506 145,721 137,900 <b>984,341</b> 939,337 <b>1,923,678</b> Total <b>2019</b>
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total  Commodity Tomatoes (all varieties)	105,274 73,682 44,297 47,011 33,126 303,390 304,695 608,085 1st qtr 2019 98,631	80,008 46,268 36,450 49,914 22,075 <b>234,715</b> 335,630 <b>570,345</b> <b>2nd qtr 2019</b> 81,296	49,400 35,266 36,046 14,131 6,150 140,993 156,881 297,874	62,553 57,763 50,126 43,301 27,782 <b>241,525</b> 205,849 <b>447,374</b>	297,235 212,979 190,506 145,721 137,900 <b>984,341</b> 939,337 <b>1,923,678</b> Total <b>2019</b> 179,927
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total  Commodity Tomatoes (all varieties) Peppers (all varieties)	105,274 73,682 44,297 47,011 33,126 303,390 304,695 608,085 1st qtr 2019 98,631 68,655	80,008 46,268 36,450 49,914 22,075 <b>234,715</b> 335,630 <b>570,345</b> <b>2nd qtr 2019</b> 81,296 50,059	49,400 35,266 36,046 14,131 6,150 140,993 156,881 297,874	62,553 57,763 50,126 43,301 27,782 <b>241,525</b> 205,849 <b>447,374</b>	297,235 212,979 190,506 145,721 137,900 984,341 939,337 1,923,678 Total 2019 179,927 118,714
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total  Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers	105,274 73,682 44,297 47,011 33,126 303,390 304,695 608,085 1st qtr 2019 98,631 68,655 66,751	80,008 46,268 36,450 49,914 22,075 <b>234,715</b> 335,630 <b>570,345</b> <b>2nd qtr 2019</b> 81,296 50,059 88,960	49,400 35,266 36,046 14,131 6,150 140,993 156,881 297,874	62,553 57,763 50,126 43,301 27,782 <b>241,525</b> 205,849 <b>447,374</b>	297,235 212,979 190,506 145,721 137,900 984,341 939,337 1,923,678 Total 2019 179,927 118,714 114,717
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total  Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	105,274 73,682 44,297 47,011 33,126 303,390 304,695 608,085 1st qtr 2019 98,631 68,655 66,751 50,934	80,008 46,268 36,450 49,914 22,075 234,715 335,630 570,345 2nd qtr 2019 81,296 50,059 88,960 41,293	49,400 35,266 36,046 14,131 6,150 140,993 156,881 297,874	62,553 57,763 50,126 43,301 27,782 <b>241,525</b> 205,849 <b>447,374</b>	297,235 212,979 190,506 145,721 137,900 984,341 939,337 1,923,678 Total 2019 179,927 118,714 114,717 10,044
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total  Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	105,274 73,682 44,297 47,011 33,126 303,390 304,695 608,085 1st qtr 2019 98,631 68,655 66,751 50,934 36,760	80,008 46,268 36,450 49,914 22,075 234,715 335,630 570,345 2nd qtr 2019 81,296 50,059 88,960 41,293 39,066	49,400 35,266 36,046 14,131 6,150 140,993 156,881 297,874	62,553 57,763 50,126 43,301 27,782 <b>241,525</b> 205,849 <b>447,374</b>	297,235 212,979 190,506 145,721 137,900 984,341 939,337 1,923,678 Total 2019 179,927 118,714 114,717 10,044 90,000

Source: Data is obtained from the Department of Homeland Security (DHS), U.S. Customs and Border Protection (CBP) through USDA, AMS, Market News



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#### Related Websites:

- U.S. Grain and Soybean Exports to Mexico A Modal Share Transportation Analysis (PDF)
- Grain Transportation Report
- Agricultural Refrigerated Truck Quarterly

#### Data Sets (all XLS files):

- Figure 1: Water route shipment costs (\$/mt) to Veracruz, Mexico
- Figure 2: Land route shipment costs (\$/mt) to Guadalajara, Mexico
- Table 1: Quarterly costs of transporting U.S. grain and soybeans to Mexico, 2019
- Table 2: Quarterly tariff rail rates for U.S. bulk grain shipments to Mexico (US\$/car), 2019
- Table 3: Quarterly tariff rail rates plus fuel surcharge for U.S. bulk grain shipments to Mexico, 2019
- Table 4: Quarterly exports of U.S. Distillers' Dried Grains with Soluble (DDGS) to Mexico
- Table 5: Quarterly ocean freight rate for bulk shipments from the U.S. Gulf to Veracruz, Mexico
- <u>Table 6: Fruit and vegetable truck rates for shipments between 501 and 1,500 miles crossing the U.S.-</u> Mexico border
- Table 7: Quarterly U.S.-Mexico border crossing fresh fruit and vegetables truck availability
- Table 8: Top ten commodities shipped by truck to the U.S. from Mexico, 2019 (10,000 lbs)
- Table 9: Top five commodities shipped by truck to the U.S. from Mexico (10,000 lbs)

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