

Mexico Transport Cost Indicator Report

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SUMMARY: WHAT HAPPENED?

Landed Costs of Grain to Mexico Continued Rising in Second Quarter 2021

Given Mexico's status as a leading importer of U.S. grain (see August 12, 2021 <u>Grain Transportation Report GTR</u> tables 13, 14 and 15), low transportation and landed costs for U.S.-Mexico routes are vital to the competitiveness of U.S. grain in Mexico and globally. U.S. grain is transported to Mexico either by cross-border land movements or by sea movements to Mexican ports for inland distribution. This article examines the costs of transporting U.S. grain to Mexico over land to Guadalajara (land routes) and by sea to Veracruz (water routes), tracking changes over time (see table 1).

Quarter-to-quarter transportation costs. Total transportation costs for U.S. corn, soybeans, and wheat increased from first quarter 2021 to second quarter 2021 (quarter to quarter). Water-route shipping costs increased with higher truck and ocean freight rates.¹ Land-route shipping costs rose with higher rates for truck and rail (public tariff, plus fuel surcharge). Ocean freight rates continued to rise, in part, as a result of the sustained global optimism sparked by major economies' reopening early in the year. There was also upward pressure on ocean rates because of increased demand due to expansionary economic policies in the United States and abroad (e.g., stimulus packages) and tighter vessel supply due to congestion. For example, China's infrastructure policy has continued to increase construction activities, generating a strong demand for iron ore (Drewry Maritime Research, Inc.). Truck rates rose at least partly because of higher diesel fuel prices and increased demand for trucking services, especially in grain-producing regions (see August 12, 2021 <u>GTR fig. 13</u>). Rail rates increased at least partly because of higher fuel surcharges (see August 12, 2021 <u>GTR fig. 7</u>).

Year-to-year transportation costs. From second quarter 2020 to second quarter 2021 (year to year), total costs of shipping all grain (U.S. corn, soybeans, and wheat) to Mexico by the water routes rose because of higher truck, barge, and ocean rates. Likewise, total costs of shipping all grain to Mexico by the land routes rose because of higher truck and rail tariff rates.

¹ Water routes typically involve truck transportation to barge to oceangoing vessel, or truck to rail to oceangoing vessel.



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Quarter-to-quarter landed costs. Quarter to quarter, landed costs increased for all grains shipped via the water and land routes. For both shipping options, landed costs rose with higher transport costs and higher farm values (table 1 and figs. 1 and 2). The transportation share of landed costs ranged from 9 percent to 24 percent for the water routes and from 17 percent to 31 percent for the land routes (see table 1).

Year-to-year landed costs. Year to year, landed costs increased for both waterborne and land-route corn, soybeans, and wheat because of higher transportation costs and farm values.

U.S. Exports to Mexico: According to <u>USDA's Federal Grain Inspection Service</u>, Mexico imported 4.40 mmt of U.S. corn, 0.84 mmt of U.S. soybeans, and 1.00 mmt of U.S. wheat in second quarter 2021. Quarter to quarter, U.S. inspections for export to Mexico increased 34 percent for corn, decreased 31 percent for soybeans, and increased 27 percent for wheat. Year to year, U.S. inspections destined to Mexico rose 11 percent for corn, fell 7 percent for soybeans, and rose 43 percent for wheat. Despite the increases in farm prices and transportation costs, total U.S. grain shipments to Mexico have increased quarter to quarter and year to year. However, if transportation costs do fall in the future, the decline will be an added advantage in maintaining U.S. competitiveness in Mexico.

Ocean Freight Rates: Ocean freight rates for shipping bulk grains to Mexico increased quarter to quarter, year to year, and from the 4-year average. In the second quarter—via 25,000 ton-capacity vessels from the U.S. Gulf to Veracruz, Mexico—the cost of shipping a metric ton (mt) of grain averaged \$27.14 per mt. This was up 20 percent quarter to quarter, up 77 percent year to year, and up 72 percent from the prior-4-year average. The cost of shipping in a 35,000-40,000 ton-capacity vessel averaged \$23.75 per mt. This amounted to a 24-percent increase quarter to quarter, 91-percent increase year to year, and 78-percent increase from the prior-4-year average. Dry bulk trade, including grain remained strong during the quarter, supporting the rates.

Railroad: In second quarter 2021, railroads transported 47,133 carloads of grain and oilseeds to Mexico, up 20 percent quarter to quarter and up 21 percent year to year. Tariff rail rates per grain car averaged \$7,688, unchanged quarter to quarter and year to year, but up 2 percent from the prior-3-year average. Fuel surcharges per railcar averaged \$256, up 45 percent quarter to quarter, up 61 percent year to year, and up 44 percent from the prior-3-year average. Overall, rail transportation costs (tariff rates plus fuel surcharges) were up 1 percent quarter to quarter and year to year average.

Fruit and Vegetables

In second quarter 2021, total reported shipments of fruits and vegetables by refrigerated truck from Mexico were 3.51 million tons, a 20-percent increase from year to year. The sum of the top five commodities increased by 206,000 tons, or 18 percent. At 377,000 tons—a 27-percent increase from year to year—seedless watermelons were the largest reported refrigerated truck import from Mexico by volume.

Truck rates for shipments crossing the Arizona border from Mexico and traveling 501-1,500 miles averaged \$3.90 per mile, up 23 percent quarter to quarter and up 53 percent year to year. Rates for shipments crossing the Texas-Mexico border and traveling 501-1,500 miles averaged \$3.19 per mile, up 9 percent quarter to quarter and up 42 percent year to year.

Diesel fuel prices for Texas-Mexico border crossings averaged \$2.99 per gallon for the quarter. Diesel fuel prices for Arizona-Mexico border crossings averaged \$3.36 per gallon. Truck availability for Texas-Mexico border crossings ranged from adequate to slight shortage throughout the quarter. On average, truck availability for Arizona-Mexico border crossings fluctuated from slight shortage to shortage throughout the quarter.





Table 1. Quarterly costs of transporting U.S. grain and soybeans to Mexico

					20	21								
		Water ro	oute (to \	/eracruz)		L	and rout	te (to Gu	adalajara	ı)				
	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg.	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg.				
		USS	\$/metric	ton			US	\$/metric	ton					
					Co	orn								
Origin			IL					IA						
Truck	13.66	13.99			13.83	4.88	4.98			4.93				
Rail ¹						95.30	96.73			96.02				
Barge	20.87	17.29			19.08									
Ocean ²	19.19	23.75			21.47									
Total transportation cost	53.72	55.03			54.38	100.18	101.71			100.95				
Farm price ³	180.44	229.91			205.18	185.82	230.57			208.20				
Landed cost⁴	234.16	284.94			259.55	286.00	332.28			309.14				
Transport % of landed cost	22.9	19.3			20.9	35.0	30.6			32.7				
		0			Soyb	eans	<u>.</u>							
Origin			IL					NE						
Truck	13.66	13.99			13.83	4.88	4.98			4.93				
Rail ¹						97.77	99.21			98.49				
Barge	20.87	17.29			19.08									
Ocean ²	19.19	23.75			21.47									
Total transportation cost	53.72	55.03			54.38	102.65	104.19			103.42				
Farm price ³	442.15	527.88			485.02	445.82	519.31			482.57				
Landed cost ⁴	495.87	582.91			539.39	548.47	623.50			585.99				
Transport % of landed cost	10.8	9.4			10.1	18.7	16.7			17.7				
					Wh	eat								
Origin			KS					KS		Avg. 4.93 96.02 100.95 208.20 309.14 32.7 4.93 98.49 98.49 103.42 482.57 585.99				
Truck	4.88	4.98			4.93	4.88	4.98			4.93				
Rail ¹	42.07	42.07			42.07	81.72	83.37		1	82.55				
Ocean ²	19.19	23.75			21.47									
Total transportation cost	66.14	70.80			68.47	86.60	88.35			87.48				
Farm price ³	215.20	227.44			221.32	215.20	227.44			221.32				
Landed cost⁴	281.34	298.24			289.79	301.80	315.79			308.80				
Transport % of landed cost	23.5	23.7			23.6	28.7	28.0			28.3				

¹Rail rates include U.S. and Mexico portions of the movement. Mexico rail rates are estimated based on actual quoted market rates. BNSF and Union Pacific quoted rail tariff rates are through rates for shuttle trains. Rail rates include fuel surcharges, but do not include the cost of purchasing empty rail cars in the secondary market, which could exceed the rail tariff rate plus the fuel surcharge shown in the table. ²Source: O'Neil Commodity Consulting, Inc.

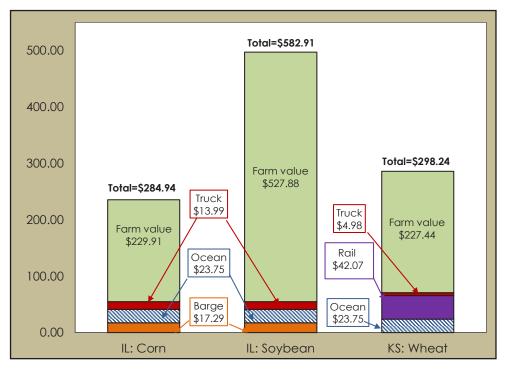
³Source: USDA/NASS

*Due to the closure of several lock and dam facilities on Illinois River between July 1 and October 27, 2020, mid-Mississippi barge rate was substituted forIllinois rate as the benchmark for calculating cost index during the closures.

 $^{4}\mbox{Landed}$ cost is total transportation cost plus the farm price.

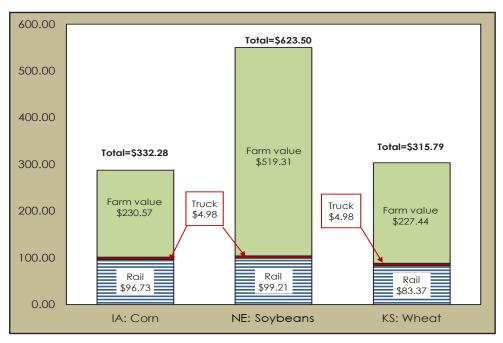


Figure 1. Second-quarter 2021 water-route shipment costs (\$/mt) to Veracruz, Mexico



Note: IL = Illinois; KS = Kansas Source: USDA, Agricultural Marketing Service

Figure 2. Second-quarter 2021 land-route shipment costs (\$/mt) to Guadalajara, Mexico



Note: IA = Iowa; NE = Nebraska; KS = Kansas Source: USDA, Agricultural Marketing Service



QUARTERLY BULK GRAIN AND SOYBEANS

Table 2. Quarterly tariff rail rates for U.S. bulk grain shipments to Mexico (US\$/car), 2021

				Tari	iff rate/	car1			Fuel su	charge	per car ²	r²		
Commodity	Origin State	Destination	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg		
	MT	Chihuahua, Cl	7,384	7,384			7,384	0	0			0		
Wheat	ОК	Cuautitlan, EM	6,713	6,746			6,729	67	135			101		
wheat	KS	Guadalajara, JA	7,471	7,491			7,481	527	668			597		
	тх	Salinas Victoria, NL	4,347	4,347			4,347	41	82			61		
	IA	Guadalajara, JA	8,902	8,902			8,902	425	565			495		
	SD	Celaya, GJ	8,140	8,140			8,140	0	0			0		
Corn	NE	Queretaro, QA	8,300	8,300			8,300	139	280			209		
com	SD	Salinas Victoria, NL	6,905	6,905			6,905	0	0			0		
	МО	Tlalnepantla, EM	7,665	7,665			7,665	135	273			204		
	SD	Torreon, CU	7,690	7,690			7,690	0	0			0		
	MO	Bojay (Tula), HG	8,547	8,547			8,547	401	531			466		
Soybeans	NE	Guadalajara, JA	9,157	9,157			9,157	412	553			482		
Soybeans	IA	El Castillo, JA	9,410	9,410			9,410	0	0			0		
	KS	Torreon, CU	8,014	8,014			8,014	274	379			327		
	NE	Celaya, GJ	7,772	7,772			7,772	367	498			433		
Construct	KS	Queretaro, QA	8,108	8,108			8,108	84	168			126		
Sorghum	NE	Salinas Victoria, NL	6,713	6,713			6,713	68	135			101		
	NE	Torreon, CU	7,092	7,092			7,092	243	345			294		

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements. The cost of obtaining empty grain cars in the Secondary Grain Car markets, which in times of high demand may exceed the tariff rate plus fuel surcharge, is not included.

²Approximate load per car = 97.87 mt: corn & sorghum 56 lbs/bu, wheat & soybeans 60 lbs/bu

Sources: www.bnsf.com; www.uprr.com; www.kcsouthern.com





Table 3. Quarterly tariff rail rates plus fuel surcharges for U.S. bulk grain shipmentsto Mexico, 2021

						Tariff ¹ p	olus fuel	surcha	rge per:			
				US\$	/metric	ton			US\$/bushel²			
Commodity	Origin State	Destination	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg
	MT	Chihuahua, Cl	75.45	75.45			75.45	2.05	2.05			2.05
Wheat	ОК	Cuautitlan, EM	69.27	70.30			69.79	1.88	1.91			1.90
wheat	KS	Guadalajara, JA	81.72	83.37			82.54	2.22	2.27			2.24
	ТΧ	Salinas Victoria, NL	44.83	45.25			45.04	1.22	1.23			1.22
	IA	Guadalajara, JA	95.30	96.73			96.01	2.42	2.45			2.44
	SD	Celaya, GJ	83.17	83.17			83.17	2.11	2.11			2.11
Corn	NE	Queretaro, QA	86.22	87.67			86.94	2.19	2.22			2.21
Corn	SD	Salinas Victoria, NL	70.55	70.55			70.55	1.79	1.79			1.79
	MO	Tlalnepantla, EM	79.70	81.10			80.40	2.02	2.06			2.04
	SD	Torreon, CU	78.57	78.57			78.57	1.99	1.99			1.99
	MO	Bojay (Tula), HG	91.42	92.75			92.08	2.49	2.52			2.50
Souhoone	NE	Guadalajara, JA	97.77	99.21			98.49	2.66	2.70			2.68
Soybeans	IA	El Castillo, JA	96.15	96.15			96.15	2.61	2.61			2.61
	KS	Torreon, CU	84.68	85.76			85.22	2.30	2.33			2.32
	NE	Celaya, GJ	83.17	84.50			83.83	2.11	2.14			2.13
Combune	KS	Queretaro, QA	83.70	84.56			84.13	2.12	2.15			2.13
Sorghum	NE	Salinas Victoria, NL	69.28	69.97			69.62	1.76	1.78			1.77
	NE	Torreon, CU	74.95	75.99			75.47	1.90	1.93			1.92

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements. The cost of obtaining empty grain cars in the Secondary Grain Car markets, which in times of high demand may exceed the tariff rate plus fuel surcharge, is not included.

²Approximate load per car = 97.87 mt: corn & sorghum 56 lbs/bu, wheat & soybeans 60 lbs/bu

Sources: www.bnsf.com; www.uprr.com; www.kcsouthern.com





Table 4. Quarterly exports of U.S. distillers' dried grains with soluble (DDGS) to Mexico*

		٦	housand metric ton	S	
Year	1st qtr	2nd qtr	3rd qtr	4th qtr	Total
2010	439	399	424	383	1,645
2011	506	430	476	369	1,781
2012	426	388	352	332	1,498
2013	284	329	290	381	1,285
2014	356	420	366	435	1,577
2015	497	276	413	463	1,649
2016	483	467	470	490	1,910
2017	604	475	551	551	2,181
2018	516	516	514	467	2,013
2019	410	574	475	491	1,950
2020	526	344	396	476	1,742
2021	481	647			1,128

*Data are for brewers' and distillers' dregs and waste, of which Distillers' Dried Grains with Soluble is a principal component. Source: USDA, Economic Research Service (ERS), Feed grains database





Table 5. Quarterly ocean freight rate for bulk grain shipmentsfrom the U.S. Gulf to Veracruz, Mexico

		US\$/me	etric ton		
Vessel capacity (metric ton)	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Average
25,000	20.19	19.59	20.47	20.01	20.07
35-40,000	17.89	17.58	17.85	17.13	17.61
Vessel capacity (metric ton)	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Average
25,000	20.08	17.48	15.75	16.32	17.41
35-40,000	17.53	15.48	13.56	13.96	15.13
Vessel capacity (metric ton)	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Average
25,000	13.67	14.23	14.59	13.95	14.11
35-40,000	11.63	11.89	12.85	12.12	12.12
Vessel capacity (metric ton)	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Average
25,000	12.34	13.47	15.00	14.85	13.92
35-40,000	10.44	11.65	13.20	13.26	12.14
Vessel capacity (metric ton)	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Average
25,000	16.03	14.85	15.16	16.69	15.68
35-40,000	14.27	12.95	12.98	14.26	13.62
Vessel capacity (metric ton)	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Average
25,000	16.11	16.20	16.68	17.94	16.73
35-40,000	13.97	14.07	14.68	15.63	14.59
Vessel capacity (metric ton)	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Average
25,000	16.37	16.65	18.27	17.98	17.32
35-40,000	13.89	14.01	15.50	15.23	14.66
Vessel capacity (metric ton)	1st qtr 2020	2nd qtr 2020	3rd qtr 2020	4th qtr 2020	Average
25,000	16.37	15.31	17.20	17.40	16.57
35-40,000	13.64	12.41	14.39	14.43	13.72
Vessel capacity (metric ton)	1st qtr 2021	2nd qtr 2021	3rd qtr 2021	4th qtr 2021	Average
25,000	22.56	27.14			24.85
35-40,000	19.19	23.75			21.47



Fruit and Vegetable

Table 6. Fruit and vegetable truck rates for shipments between 501 to 1,500 miles crossingthe U.S.-Mexico border

	ι	JS\$/mile			
Origin/border crossing	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Average
Nogales, Arizona	2.34	2.59	1.63	2.33	2.22
Pharr, Texas	2.15	2.33	2.02	2.01	2.13
Origin/border crossing	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Average
Nogales, Arizona	2.46	2.69	1.74	2.31	2.30
Pharr, Texas	2.32	2.53	2.12	2.13	2.28
Origin/border crossing	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Average
Nogales, Arizona	2.41	2.49	2.71	2.51	2.53
Pharr, Texas	2.26	2.23	2.50	2.27	2.32
Origin/border crossing	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Average
Nogales, Arizona	2.31	2.43	2.53	2.65	2.48
Pharr, Texas	2.98	2.17	2.24	2.34	2.43
Origin/border crossing	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Average
Nogales, Arizona	2.05	2.32	2.45	2.38	2.30
Pharr, Texas	2.16	2.21	2.00	2.36	2.18
Origin/border crossing	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Average
Nogales, Arizona	2.92	3.21	2.75	2.47	2.84
Pharr, Texas	2.95	3.13	2.27	2.34	2.67
Origin/border crossing	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Average
Nogales, Arizona	2.52	2.7	2.52	2.21	2.49
Pharr, Texas	2.45	2.28	2.04	2.23	2.25
Origin/border crossing	1st qtr 2020	2nd qtr 2020	3rd qtr 2020	4th qtr 2020	Average
Nogales, Arizona	2.53	2.55	2.16	2.81	2.51
Pharr, Texas	2.49	2.25	2.35	2.88	2.49
Origin/border crossing	1st qtr 2021	2nd qtr 2021	3rd qtr 2021	4th qtr 2021	Average
Nogales, Arizona	3.16	3.9			3.53
Pharr, Texas	2.93	3.19			3.06

Source: USDA, Agricultural Marketing Service (AMS), Specialty Crops Program, Market News Division



Table 7. Quarterly U.S.-Mexico border crossing fresh fruit and vegetables truck availability

			2nd	l qua	rter 2	021								
Legend: 1 =Surplus		2 = Sli	g <mark>ht su</mark> i	r <mark>plus</mark>	3 =	Adeo	quate	4 =	4 = Slight shortage 5 = Sl			Shortage		
	Truck availability													
Mexico borde	r crossings/month		Ap	oril			М	ау				June		
Week ending		4/6	4/13	4/20	4/27	5/4	5/11	5/18	5/25	6/1	6/8	6/15	6/22	6/29
Through Nogales, AZ	Tomatoes, Squash, Cucumbers, Mangoes, Honeydew, Watermelons, Mixed Fruits, Vegetables,	5	4	4	5	5	5	5	5	4	3	3	2	3
Through TX	Vegetables, Limes, Mangoes, Onions, Tomatoes, Broccoli, Mixed Fruits	4	4	4	3	4	5	4	4	3	3	4	4	4

Note: NA = not available.

Source: USDA, Agricultural Marketing Service (AMS), Specialty Crop Program, Market News Division, Fruit and Vegetable Truck Rate Report

Table 8. Top ten commodities shipped by truck to the U.S. from Mexico, 2021(1,000 metric tons)

Commodity	2nd qtr 2021	Rank
Watermelons, seedless	377	1
Avocados	293	2
Cucumbers	241	3
Tomatoes, plum type	211	4
Tomatoes	209	5
Grapes	182	6
Limes	177	7
Mangoes	175	8
Peppers, other	154	9
Peppers, bell type	135	10





Table 9. Top five commodities shipped by truck to the U.S. from Mexico (10,000 lbs)

Commodity	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Total 2014
Tomatoes (all varieties)	102,223	75,885	41,364	59,367	278,839
Peppers (all varieties)	61,170	32,403	28,315	49,764	171,652
Cucumbers	25,327	8,7584	3,815	20,131	136,857
Avocados	37,704	25,948	26,937	39,197	129,786
Squash	4,7115	30,353	12,534	37,227	127,229
Subtotal	273,539	252,173	112,965	205,686	844,363
Other	218,822	231,589	126,002	166,317	742,730
Total	492,361	483,762	238,967	372,003	1,587,093
Commodity	1st qtr 2015	2nd qtr 201	3rd qtr 2015	4th qtr 2015	Total 2015
Tomatoes (all varieties)	97,953	71,449	45,992	65,381	280,775
Peppers (all varieties)	44,215	37,154	43,044	49,722	174,135
Cucumbers	59,876	33,752	30,679	47,396	171,703
Avocados	23,537	95,273	7,213	23,195	149,218
Squash	49,684	33,603	15,717	37,875	136,879
Subtotal	275,265	271,231	142,645	223,569	912,710
Other	232,251	250,443	138,828	185,012	806,534
Total	507,516	521,674	281,473	408,581	1,719,244
Commodity	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Total 2016
Tomatoes (all varieties)	131,455	89,313	51,983	66,534	339,285
Peppers (all varieties)	61,450	40,970	33,631	65,270	201,321
Cucumbers	60,241	37,679	34,993	40,457	173,370
Avocados	21,726	85,723	7,560	33,670	148,679
Squash	48,999	32,842	14,670	39,803	136,314
Subtotal	323,871	286,527	142,837	245,734	998,969
Other	270,078	265,393	157,375	201,602	894,448
Total	593,949	551,920	300,212	447,336	1,893,417
Commodity	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Total 2017
Tomatoes (all varieties)	107,852	82,194	49,088	73,166	312,300
Peppers (all varieties)	67,566	38,714	31,137	59,172	196,589
Peppers (all varieties) Cucumbers	67,566 49,565	38,714 36,996	31,137 32,133	59,172 47,015	196,589 165,709
Cucumbers	49,565	36,996	32,133	47,015	165,709
Cucumbers Avocados	49,565 47,336	36,996 32,892	32,133 16,064	47,015 44,415	165,709 140,707
Cucumbers Avocados Squash	49,565 47,336 31,890	36,996 32,892 68,086	32,133 16,064 5,264	47,015 44,415 33,293	165,709 140,707 138,533

Source: Data is obtained from the Department of Homeland Security (DHS), U.S. Customs and Border Protection (CBP) through USDA, AMS, Market News



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Commodity	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Total 2018
Tomatoes (all varieties)	105,364	79,851	49,278	62,478	296,971
Peppers (all varieties)	74,252	46,390	35,103	57,726	213,471
Cucumbers	55,189	49,914	35,246	49,781	190,130
Avocados	51,964	36,452	14,131	43,288	145,835
Squash	28,829	75,429	6,062	27,782	138,102
Subtotal	315,598	288,036	139,820	241,055	984,509
Other	296,266	281,580	156,781	205,426	940,053
Total	611,864	569,616	296,601	446,481	1,924,562
Commodity	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Total 2019
Tomatoes (all varieties)	95,760	78,123	55,836	69,366	299,085
Peppers (all varieties)	65,865	45,479	38,006	56,847	206,197
Cucumbers	57,162	25,622	42,135	58,520	183,439
Avocados	24,868	88,165	11,138	30,506	154,677
Squash	48,614	34,729	18,919	41,334	143,596
Subtotal	292,269	272,118	166,034	256,573	986,994
Other	272,760	262,948	182,481	213,013	931,202
Total	565,029	535,066	240 515	469,586	1,918,196
Iotai	303,029	555,000	348,515	409,580	1,910,190
Commodity	1st qtr 2020	2nd qtr 2020	348,515 3rd qtr 2020	469,588 4th qtr 2020	Total 2020
			-		
Commodity	1st qtr 2020	2nd qtr 2020	3rd qtr 2020	4th qtr 2020	Total 2020
Commodity Tomatoes (all varieties)	1st qtr 2020 105,181	2nd qtr 2020 82,796	3rd qtr 2020 66,804	4th qtr 2020 83,797	Total 2020 334,784
Commodity Tomatoes (all varieties) Peppers (all varieties)	1st qtr 2020 105,181 72,764	2nd qtr 2020 82,796 47,080	3rd qtr 2020 66,804 39,078	4th qtr 2020 83,797 60,235	Total 2020 334,784 217,633
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers	1st qtr 2020 105,181 72,764 58,796	2nd qtr 2020 82,796 47,080 48,461	3rd qtr 2020 66,804 39,078 45,480	4th qtr 2020 83,797 60,235 63,907	Total 2020 334,784 217,633 217,195
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	1st qtr 2020 105,181 72,764 58,796 51,075	2nd qtr 2020 82,796 47,080 48,461 71,858	3rd qtr 2020 66,804 39,078 45,480 12,878	4th qtr 2020 83,797 60,235 63,907 47,328	Total 2020 334,784 217,633 217,195 154,587
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	1st qtr 2020 105,181 72,764 58,796 51,075 33,236	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722	4th qtr 2020 83,797 60,235 63,907 47,328 38,603	Total 2020 334,784 217,633 217,195 154,587 150,683
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052 287,121	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882 304,600	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962 191,721	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870 241,370	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882 1,028,093
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052 287,121 608,173	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882 304,600 591,482	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962 191,721 376,683	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870 241,370 535,240	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882 1,028,093 2,102,975
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties)	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052 287,121 608,173 1st qtr 2021	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882 304,600 591,482 2nd qtr 2021	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962 191,721 376,683	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870 241,370 535,240	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882 1,028,093 2,102,975 Total 2021
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties)	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052 287,121 608,173 1st qtr 2021 119,801	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882 304,600 591,482 2nd qtr 2021 90,736	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962 191,721 376,683	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870 241,370 535,240	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882 1,028,093 2,102,975 Total 2021 210,537
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties)	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052 287,121 608,173 1st qtr 2021 119,801 85,890	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882 304,600 591,482 2nd qtr 2021 90,736 57,801	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962 191,721 376,683	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870 241,370 535,240	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882 1,028,093 2,102,975 Total 2021 210,537 143,691 132,779 108,332
CommodityTomatoes (all varieties)Peppers (all varieties)CucumbersAvocadosSquashSubtotalOtherTotalCommodityTomatoes (all varieties)Peppers (all varieties)Cucumbers	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052 287,121 608,173 1st qtr 2021 119,801 85,890 74,254	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882 304,600 591,482 2nd qtr 2021 90,736 57,801 58,525 81,417 48,229	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962 191,721 376,683	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870 241,370 535,240	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882 1,028,093 2,102,975 Total 2021 210,537 143,691 132,779
CommodityTomatoes (all varieties)Peppers (all varieties)CucumbersAvocadosSquashSubtotalOtherTotalCommodityTomatoes (all varieties)Peppers (all varieties)CucumbersAvocados	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052 287,121 608,173 1st qtr 2021 119,801 85,890 74,254 54,355	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882 304,600 591,482 2nd qtr 2021 90,736 57,801 58,525 81,417	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962 191,721 376,683	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870 241,370 535,240	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882 1,028,093 2,102,975 Total 2021 210,537 143,691 132,779 108,332
CommodityTomatoes (all varieties)Peppers (all varieties)CucumbersAvocadosSquashSubtotalOtherTotalCommodityTomatoes (all varieties)Peppers (all varieties)CucumbersAvocadosSquash	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052 287,121 608,173 1st qtr 2021 119,801 85,890 74,254 54,355 38,041	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882 304,600 591,482 2nd qtr 2021 90,736 57,801 58,525 81,417 48,229	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962 191,721 376,683	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870 241,370 535,240	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882 1,028,093 2,102,975 Total 2021 210,537 143,691 132,779 108,332 102,584

Source: Data is obtained from the Department of Homeland Security (DHS), U.S. Customs and Border Protection (CBP) through USDA, AMS, Market News





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Related Websites:

- U.S. Grain and Soybean Exports to Mexico A Modal Share Transportation Analysis (PDF)
- Grain Transportation Report
- <u>Agricultural Refrigerated Truck Quarterly</u>

Data Sets (all XLS files):

- Figure 1: Second-quarter 2021 water-route shipment costs (\$/mt) to Veracruz, Mexico
- Figure 2: Second-quarter 2021 land-route shipment costs (\$/mt) to Guadalajara, Mexico
- <u>Table 1: Quarterly costs of transporting U.S. grain and soybeans to Mexico</u>
- Table 2: Quarterly tariff rail rates for U.S. bulk grain shipments to Mexico (US\$/car), 2021
- Table 3: Quarterly tariff rail rates plus fuel surcharge for U.S. bulk grain shipments to Mexico, 2021
- Table 4: Quarterly exports of U.S. Distillers' Dried Grains with Soluble (DDGS) to Mexico
- Table 5: Quarterly ocean freight rate for bulk shipments from the U.S. Gulf to Veracruz, Mexico
- <u>Table 6: Fruit and vegetable truck rates for shipments between 501 and 1,500 miles crossing the U.S.-</u> <u>Mexico border</u>
- Table 7: Quarterly U.S.-Mexico border crossing fresh fruit and vegetables truck availability
- Table 8: Top ten commodities shipped by truck to the U.S. from Mexico, 2021 (1,000 metric tons)
- Table 9: Top five commodities shipped by truck to the U.S. from Mexico (10,000 lbs)

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