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SUMMARY: WHAT HAPPENED?

Grain Transportation Costs to Mexico Increased During Third Quarter 2019

Transportation costs: During third quarter 2019, increased barge, rail, and ocean rates increased the transportation costs to ship grain (corn, soybeans, and wheat) from the United States to Mexico by water and land routes (see November 21, 2019 <u>Grain Transportation Report</u> (<u>GTR</u>)). Quarter-to-quarter landed costs¹ of corn and soybeans shipped to Mexico likewise increased (see table 1).

Landed costs for corn and soybeans also rose as a result of higher farm values during the third quarter. In contrast, wheat landed costs fell in response to farm values, which declined from the second quarter. The landed costs for the water route ranged from \$204 to \$366 per metric ton (mt) (see table 1 and fig. 1). For the land route, landed costs ranged from \$229 to \$396 per mt (see table 1 and fig. 2). The share of landed costs comprising transportation ranged from 13 to 31 percent for the water route and 26 to 39 percent for the land route (see table 1).

Quarter-to-quarter, waterborne transportation costs for shipping corn, soybeans, and wheat each increased 4 percent. Meanwhile, costs of transporting via land routes increased 4 percent for corn, 3 percent for soybeans, and 4 percent for wheat (see November 21, 2019 *GTR*). Higher barge and ocean rates elevated the transportation costs for waterborne corn and soybeans during the quarter. Better navigation conditions on the river system, which raised the demand for barge services, likewise pushed up barge rates. During the previous quarters, persistent flooding and navigation disruptions led to reduced demand for barge services as the upper section of the Mississippi River was closed for navigation. This may have increased the supply of barges on the lower section of the river, causing barge rates there to decline (see August 15, 2019 *GTR*). Ocean freight rates for shipping bulk commodities, including grain, increased during the quarter because of firm trade of bulk items such as coal and iron ore (see October 31, 2019 *GTR*).

¹ Landed cost includes the farm price of the product plus the transportation fees (both inland and ocean).



From third quarter 2018 to third quarter 2019 (year to year), costs increased for transporting corn, soybeans, and wheat via land routes. Although year-to-year costs also rose for transporting wheat via water routes, waterborne transportation costs dropped for corn and soybeans. This decrease for corn and soybeans stemmed from lower truck and barge rates that more than offset higher ocean rates. Year-to-year landed costs increased for corn and declined for both soybeans and wheat.

Both quarter to quarter and year to year, Mexico imported more soybeans and wheat from the United States (<u>USDA's grain inspection data</u>). During the third quarter, 1.3 million metric tons (mmt) of soybeans and 0.94 mmt of wheat were inspected for export to Mexico. In comparison 1.03 mmt and 0.87 mmt of soybeans and wheat were exported during second quarter 2019. Third quarter 2019 numbers were also up from a year ago when 1.22 mmt of soybeans and 0.73 mmt of wheat were exported. On the other hand, both quarter to quarter and year to year, corn inspected for export declined slightly. During the third quarter, 3.12 mmt of corn were exported compared to 3.39 mmt in the previous quarter and 3.93 mmt in the previous year.

Ocean freight rates: Ocean freight rates for shipping bulk grains to Mexico increased during the first quarter, compared to the previous quarter, a year earlier, and the 4-year average. During the quarter, the cost of shipping a metric ton of grain, via 25,000-ton-capacity vessels from the U.S. Gulf to Veracruz, Mexico, averaged \$18.27 per mt. This is 10 percent more than the previous quarter, 10 percent more than the same period last year, and 19 percent more than the 4-year average. The cost of shipping via a 35,000-40,000-ton-capacity vessel averaged \$15.20 per mt. This is 11 percent more than the previous quarter, 6 percent more than the same quarter last year, and 15 percent more than the 4-year average. Strong movements of coal and iron ore pushed up the rates for shipping bulk commodities, including grain in the third quarter (see October 31, 2019 GTR).

Railroad: During the third quarter of 2019, railroads transported 40,156 carloads of grain and oilseeds to Mexico, up 4 percent from the previous quarter but down 4 percent from the third quarter of 2018. Tariff rail rates per grain car averaged \$7,653, up 2 percent from the second quarter of 2019 and up 4 percent from the third quarter of 2018 and the prior-3-year average. Fuel surcharges per railcar averaged \$243, up 16 percent from the previous quarter, up 25 percent from the third quarter 2018, and up 111 percent from the prior 3-year average. Overall, rail transportation costs (tariff rates plus fuel surcharges) were up 2 percent from the previous quarter, up 4 percent from third quarter 2018, and up 6 percent from the prior 3-year average.

Fruit and Vegetables

During the third quarter of 2019, total reported shipments of fruits and vegetables from Mexico were 1.74 million tons, an 18-percent increase from the same quarter last year. The sum of the top five commodities increased 105,000 tons, or 15 percent. Avocados had the largest shipments to the United States, with 211,000 tons, a 20-percent increase from last year.

Truck rates for shipments between 501 miles and 1,500 miles from the Arizona-border crossings averaged \$2.52 per mile, down 6 percent from last quarter and down 8 percent from the same quarter last year. Rates for shipments between 501 miles and 1,500 miles from the Texas border crossings averaged \$2.04 per mile, down 11 percent from the previous quarter and down 10 percent from the same quarter last year.

Diesel fuel prices for Texas-border crossings averaged \$2.78 per gallon. Diesel fuel prices for Arizona-border crossings averaged \$3.18 per gallon. For Arizona-border crossings, truck availability was reported adequate in July, and for Texas-border crossings, it was reported surplus in July and August, then adequate in September.



Table 1. Quarterly costs of transporting U.S. grain and soybeans to Mexico, 2019

		Water ro	oute (to \	/eracruz)		L	and rout	e (to Gu	adalajara)
	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg.	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg.
		US	/metric	ton			USŞ	/metric	ton	
					Co	Corn				
Origin			IL			IA				
Truck	8.78	10.98	9.18		9.65	4.37	4.38	4.72		4.49
Rail ¹						91.00	91.96	95.44		92.80
Barge	24.50	21.74	23.89		23.38					
Ocean ²	13.89	14.01	15.50		14.47					
Total transportation cost	47.17	46.73	48.57		47.49	95.37	96.34	100.16		97.29
Farm price ³	141.20	145.79	155.50		147.50	139.49	145.01	154.06		146.19
Landed cost ⁴	188.37	192.52	204.07		194.99	234.86	241.35	254.22		243.48
Transport % of landed cost	25.0	24.3	23.8		24.4	40.6	39.9	39.4		40.0
					Soyb	eans				
Origin			IL			NE				
Truck	8.78	10.98	9.18		9.65	4.37	4.38	4.72		4.49
Rail ¹						94.21	95.11	97.91		95.74
Barge	24.50	21.74	23.89		23.38					
Ocean ²	13.89	14.01	15.50		14.47					
Total transportation cost	47.17	46.73	48.57		47.49	98.58	99.49	102.63		100.23
Farm price ³	321.87	308.77	317.10		315.91	302.89	291.26	293.83		295.99
Landed cost ⁴	369.04	355.50	365.67		363.40	401.47	390.75	396.46		396.23
Transport % of landed cost	12.8	13.1	13.3		13.1	24.6	25.5	25.9		25.3
					Wh	eat				
Origin			KS					KS		
Truck	4.37	4.38	4.72		4.49	4.37	4.38	4.72		4.49
Rail ¹	42.66	42.88	43.31		42.95	79.65	80.31	83.12		81.03
Ocean ²	13.89	14.01	15.50		14.47					
Total transportation cost	60.92	61.27	63.53		61.91	84.02	84.69	87.84		85.52
Farm price ³	181.39	167.67	141.10		163.39	181.39	167.67	141.10		163.39
Landed cost ⁴	242.31	228.94	204.63		225.29	265.41	252.36	228.94		248.90
Transport % of landed cost	25.1	26.8	31.0		27.7	31.7	33.6	38.4		34.5

¹Rail rates include U.S. and Mexico portions of the movement. Mexico rail rates are estimated based on actual quoted market rates. BNSF and Union Pacific quoted rail tariff rates are through rates for shuttle trains. Rail rates include fuel surcharges, but do not include the cost of purchasing empty rail cars in the secondary market, which could exceed the rail tariff rate plus the fuel surcharge shown in the table.

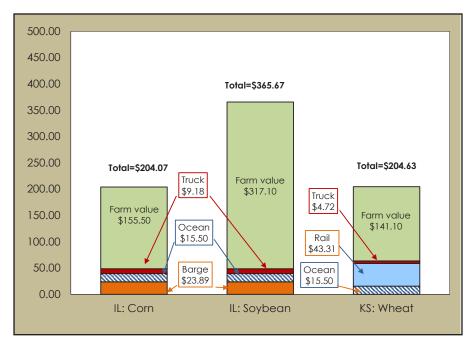
²Source: O'Neil Commodity Consulting, Inc.

³Source: USDA/NASS

 $^{^4\}mbox{Landed}$ cost is total transportation cost plus the farm price.

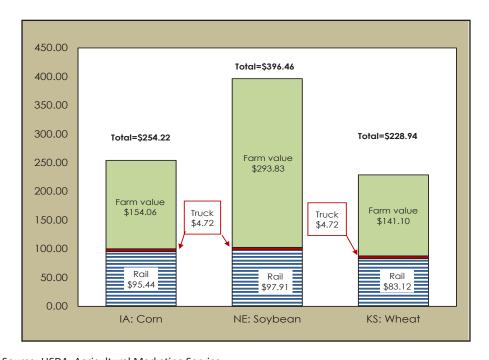


Figure 1. Water route shipment costs (\$/mt) to Veracruz, Mexico



Source: USDA, Agricultural Marketing Service

Figure 2. Land route shipment costs (\$/mt) to Guadalajara, Mexico



Source: USDA, Agricultural Marketing Service



QUARTERLY BULK GRAIN AND SOYBEANS

Table 2. Quarterly tariff rail rates for U.S. bulk grain shipments to Mexico (US\$/car), 2019

	-	tariii raii rates			iff rate/						per car²	
Commodity	Origin State	Destination	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg
	MT	Chihuahua, Cl	7,284	7,284	7,434		7,334	0	0	0		0
Wheat	ОК	Cuautitlan, EM	6,743	6,710	6,775		6,743	149	137	142		142
wneat	KS	Guadalajara, JA	7,371	7,371	7,534		7,425	424	489	601		505
	TX	Salinas Victoria, NL	4,329	4,329	4,329		4,329	91	84	86		87
	IA	Guadalajara, JA	8,528	8,578	8,828		8,645	378	422	512		437
	SD	Celaya, GJ	7,880	7,880	8,140		7,967	0	0	0		0
C =	NE	Queretaro, QA	8,207	8,207	8,207		8,207	311	287	295		298
Corn	SD	Salinas Victoria, NL	6,905	6,905	6,905		6,905	0	0	0		0
	МО	Tlalnepantla, EM	7,573	7,573	7,573		7,573	303	279	288		290
	SD	Torreon, CU	7,480	7,480	7,690		7,550	0	0	0		0
	МО	Bojay (Tula), HG	8,284	8,355	8,497		8,378	350	395	485		410
Caubaana	NE	Guadalajara, JA	8,842	8,888	9,075		8,935	379	420	508		436
Soybeans	IA	El Castillo, JA	9,110	9,110	9,297		9,172	0	0	0		0
	KS	Torreon, CU	7,714	7,747	7,880		7,780	277	299	353		309
	NE	Celaya, GJ	7,527	7,570	7,787		7,628	346	380	457		394
Conglette	KS	Queretaro, QA	8,000	8,000	8,000		8,000	186	171	177		178
Sorghum	NE	Salinas Victoria, NL	6,633	6,633	6,633		6,633	149	137	142		143
	NE	Torreon, CU	6,962	6,997	7,172		7,044	262	279	326		289

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements. The cost of obtaining empty grain cars in the Secondary Grain Car markets, which in times of high demand may exceed the tariff rate plus fuel surcharge, is not included.

²Approximate load per car = 97.87 mt: corn & sorghum 56 lbs/bu, wheat & soybeans 60 lbs/bu Sources: www.bnsf.com; www.uprr.com; www.kcsouthern.com



Table 3. Quarterly tariff rail rates plus fuel surcharges for U.S. bulk grain shipments to Mexico, 2019

						Tariff¹ p	olus fuel	surcha	rge per:			
				US\$	/metric	ton		US\$/bushel²				
Commodity	Origin State	Destination	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg
	MT	Chihuahua, Cl	74.43	74.43	75.96		74.94	2.02	2.02	2.07		2.04
Wheat	ОК	Cuautitlan, EM	70.42	69.96	70.67		70.35	1.91	1.90	1.92		1.91
vvneat	KS	Guadalajara, JA	79.65	80.31	83.12		81.03	2.17	2.18	2.26		2.20
	TX	Salinas Victoria, NL	45.16	45.08	45.11		45.12	1.23	1.23	1.23		1.23
	IA	Guadalajara, JA	91.00	91.96	95.44		92.80	2.31	2.33	2.42		2.35
	SD	Celaya, GJ	80.51	80.51	83.17		81.40	2.04	2.04	2.11		2.07
Corn	NE	Queretaro, QA	87.03	86.78	86.87		86.89	2.21	2.20	2.20		2.21
Com	SD	Salinas Victoria, NL	70.55	70.55	70.55		70.55	1.79	1.79	1.79		1.79
	МО	Tlalnepantla, EM	80.48	80.23	80.32		80.34	2.04	2.04	2.04		2.04
	SD	Torreon, CU	76.43	76.43	78.57		77.14	1.94	1.94	1.99		1.96
	МО	Bojay (Tula), HG	88.22	89.40	91.77		89.80	2.40	2.43	2.49		2.44
Soybeans	NE	Guadalajara, JA	94.21	95.11	97.91		95.75	2.56	2.59	2.66		2.60
Soybeans	IA	El Castillo, JA	93.08	93.08	94.99		93.72	2.53	2.53	2.58		2.55
	KS	Torreon, CU	81.64	82.21	84.13		82.66	2.22	2.24	2.29		2.25
	NE	Celaya, GJ	80.44	81.24	84.23		81.97	2.04	2.06	2.14		2.08
Conghun	KS	Queretaro, QA	83.64	83.49	83.55		83.56	2.12	2.12	2.12		2.12
Sorghum	NE	Salinas Victoria, NL	69.29	69.17	69.22		69.23	1.76	1.76	1.76		1.76
	NE	Torreon, CU	73.81	74.34	76.61		74.92	1.87	1.89	1.94		1.90

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements. The cost of obtaining empty grain cars in the Secondary Grain Car markets, which in times of high demand may exceed the tariff rate plus fuel surcharge, is not included.

²Approximate load per car = 97.87 mt: corn & sorghum 56 lbs/bu, wheat & soybeans 60 lbs/bu Sources: www.bnsf.com; www.uprr.com; www.kcsouthern.com



Table 4. Quarterly exports of U.S. distillers' dried grains with soluble (DDGS) to Mexico*

		ī	housand metric ton	S	
Year	1st qtr	2nd qtr	3rd qtr	4th qtr	Total
2009	316	377	371	395	1,459
2010	439	399	424	383	1,645
2011	506	430	476	369	1,781
2012	426	388	352	332	1,498
2013	284	329	290	381	1,285
2014	356	420	366	435	1,577
2015	497	276	413	463	1,649
2016	483	467	470	490	1,910
2017	604	475	551	551	2,181
2018	516	516	514	467	2,013
2019	410	574	475		1,459

^{*}Data are for brewers' and distillers' dregs and waste, of which Distillers' Dried Grains with Soluble is a principal component. Source: USDA, Economic Research Service (ERS), Feed grains database



Table 5. Quarterly ocean freight rate for bulk grain shipments from the U.S. Gulf to Veracruz, Mexico

Trom the 0.5. dun to veraciuz, iviexico										
		US\$/me	etric ton							
Vessel capacity (metric ton)	1st qtr 2011	2nd qtr 2011	3rd qtr 2011	4th qtr 2011	Average					
25,000	21.71	21.13	21.96	23.29	22.02					
35-40,000	18.75	18.86	19.89	21.21	19.68					
Vessel capacity (metric ton)	1st qtr 2012	2nd qtr 2012	3rd qtr 2012	4th qtr 2012	Average					
25,000	20.28	20.79	20.68	18.73	20.12					
35-40,000	18.37	18.62	18.53	16.73	18.06					
Vessel capacity (metric ton)	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Average					
25,000	20.19	19.59	20.47	20.01	20.07					
35-40,000	17.89	17.58	17.85	17.13	17.61					
Vessel capacity (metric ton)	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Average					
25,000	20.08	17.48	15.75	16.32	17.41					
35-40,000	17.53	15.48	13.56	13.96	15.13					
Vessel capacity (metric ton)	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Average					
25,000	13.67	14.23	14.59	13.95	14.11					
35-40,000	11.63	11.89	12.85	12.12	12.12					
Vessel capacity (metric ton)	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Average					
25,000	12.34	13.47	15.00	14.85	13.92					
35-40,000	10.44	11.65	13.20	13.26	12.14					
Vessel capacity (metric ton)	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Average					
25,000	16.03	14.85	15.16	16.69	15.68					
35-40,000	14.27	12.95	12.98	14.26	13.62					
Vessel capacity (metric ton)	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Average					
25,000	16.11	16.20	16.68	17.94	16.73					
35-40,000	13.97	14.07	14.68	15.63	14.59					
Vessel capacity (metric ton)	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Average					
25,000	16.37	16.65	18.27		17.10					
35-40,000	13.89	14.01	15.50		14.47					

Source: O'Neil Commodity Consulting



Fruit and Vegetable

Table 6. Fruit and vegetable truck rates for shipments between 501 to 1,500 miles crossing the U.S.-Mexico border

	L	JS\$/mile			
Origin/border crossing	1st qtr 2011	2nd qtr 2011	3rd qtr 2011	4th qtr 2011	Average
Nogales, Arizona	1.87	2.38	1.85	1.80	1.97
Pharr, Texas	1.84	2.12	1.77	1.87	1.90
Origin/border crossing	1st qtr 2012	2nd qtr 2012	3rd qtr 2012	4th qtr 2012	Average
Nogales, Arizona	2.00	2.57	1.84	1.92	2.08
Pharr, Texas	1.97	2.26	1.89	2.09	2.05
Origin/border crossing	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Average
Nogales, Arizona	2.34	2.59	1.63	2.33	2.22
Pharr, Texas	2.15	2.33	2.02	2.01	2.13
Origin/border crossing	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Average
Nogales, Arizona	2.46	2.69	1.74	2.31	2.30
Pharr, Texas	2.32	2.53	2.12	2.13	2.28
Origin/border crossing	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Average
Nogales, Arizona	2.41	2.49	2.71	2.51	2.53
Pharr, Texas	2.26	2.23	2.50	2.27	2.32
Origin/border crossing	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Average
Nogales, Arizona	2.31	2.43	2.53	2.65	2.48
Pharr, Texas	2.98	2.17	2.24	2.34	2.43
Origin/border crossing	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Average
Nogales, Arizona	2.05	2.32	2.45	2.38	2.30
Pharr, Texas	2.16	2.21	2.00	2.36	2.18
Origin/border crossing	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Average
Nogales, Arizona	2.92	3.21	2.75	2.47	2.84
Pharr, Texas	2.95	3.13	2.27	2.34	2.67
Origin/border crossing	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Average
Nogales, Arizona	2.52	2.7	2.52		2.58
Pharr, Texas	2.45	2.28	2.04		2.25

Source: USDA, Agricultural Marketing Service (AMS), Specialty Crops Program, Market News Division



Table 7. Quarterly U.S.-Mexico border crossing fresh fruit and vegetables truck availability

			3rd	quar	ter 2	019								
Legend:	1 =Surplus	2 = Slight surplus		3 =	3 = Adequate		4 =	4 = Slight shortage		age	5 = Shortage		ge	
	Truck availability													
Mexico border crossings/month July				July				Aug	gust		September			
Week ending		7/2	7/9	7/16	7/23	7/30	8/6	8/13	8/20	8/27	9/3	9/10	9/17	9/24
Through Nogales, AZ	Tomatoes, Squash, Cucumbers, Mangoes, Honeydew, Watermelons, Mixed Fruits, Vegetables	3	3	3	3	NA	NA	NA	NA	NA	NA	NA	NA	NA
Through TX	Vegetables, Limes, Mangoes, Onions, Tomatoes, Broccoli, Mixed Fruits	3	1	1	1	1	1	1	1	1	3	3	3	3

Note: NA = not available.

Source: USDA, Agricultural Marketing Service (AMS), Specialty Crop Program, Market News Division, Fruit and Vegetable Truck Rate Report

Table 8. Top ten commodities shipped by truck to the U.S. from Mexico, 2019 (10,000 lbs)

Commodity	3rd qtr 2019	Rank
Avocados	211	1
Limes	166	2
Mangoes	147	3
Peppers, other	141	4
Tomatoes, plum type	139	5
Tomatoes	117	6
Cucumbers	95	7
Misc tropical	84	8
Peppers, bell type	49	9
Watermelons	47	10

Source: USDA, AMS, Specialty Crops Program, Market News Division



Table 9. Top five commodities shipped by truck to the U.S. from Mexico (10,000 lbs)

Commodity	1st qtr 2012	2nd qtr 2012	3rd qtr 2012	4th qtr 2012	Total 2012
Tomatoes (all varieties)	99,264	69,282	41,120	57,099	266,765
Peppers (all varieties)	56,506	33,399	25,990	33,073	148,968
Cucumbers	42,668	25,798	11,919	30,383	110,768
Onions (dry and green)	29,949	20,020	8,122	8,744	66,835
Squash	26,776	16,033	3,401	19,556	65,766
Subtotal	255,163	164,532	90,552	148,855	659,102
Other	200,550	256,945	122,889	190,616	771,000
Total	455,713	421,477	213,441	339,471	1,430,102
Commodity	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Total 2013
Tomatoes (all varieties)	88,753	75,505	43,373	52,154	259,785
Peppers (all varieties)	55,952	35,111	27,341	51,481	169,885
Avocados	38,933	26,387	15,049	30,766	111,135
Cucumbers	38,877	30,555	11,592	31,523	112,547
Onions (dry and green)	24,818	22,138	7,584	8,070	62,610
Subtotal	247,333	189,696	104,939	173,994	715,962
Other	206,944	271,688	126,051	168,680	773,363
Total	454,277	461,384	230,990	342,674	1,489,325
Commodity	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Total 2014
Commodity Tomatoes (all varieties)	1st qtr 2014 102,175	2nd qtr 2014 77,596	3rd qtr 2014 40,598	4th qtr 2014 56,783	Total 2014 277,152
-	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·			
Tomatoes (all varieties)	102,175	77,596	40,598	56,783	277,152
Tomatoes (all varieties) Peppers (all varieties)	102,175 62,356	77,596 33,083	40,598 27,349	56,783 48,167	277,152 170,955
Tomatoes (all varieties) Peppers (all varieties) Cucumbers	102,175 62,356 47,565	77,596 33,083 30,978	40,598 27,349 12,150	56,783 48,167 35,905	277,152 170,955 126,598
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	102,175 62,356 47,565 37,085	77,596 33,083 30,978 26,363	40,598 27,349 12,150 26,044	56,783 48,167 35,905 39,140	277,152 170,955 126,598 128,632
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	102,175 62,356 47,565 37,085 29,622	77,596 33,083 30,978 26,363 16,334	40,598 27,349 12,150 26,044 3,814	56,783 48,167 35,905 39,140 22,495	277,152 170,955 126,598 128,632 72,265
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal	102,175 62,356 47,565 37,085 29,622 278,803	77,596 33,083 30,978 26,363 16,334 184,354	40,598 27,349 12,150 26,044 3,814 109,955	56,783 48,167 35,905 39,140 22,495 202,490	277,152 170,955 126,598 128,632 72,265 775,602
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other	102,175 62,356 47,565 37,085 29,622 278,803 214,020	77,596 33,083 30,978 26,363 16,334 184,354 306,544	40,598 27,349 12,150 26,044 3,814 109,955 126,219	56,783 48,167 35,905 39,140 22,495 202,490 160,627	277,152 170,955 126,598 128,632 72,265 775,602 807,410
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total	102,175 62,356 47,565 37,085 29,622 278,803 214,020 492,823	77,596 33,083 30,978 26,363 16,334 184,354 306,544 490,898	40,598 27,349 12,150 26,044 3,814 109,955 126,219 236,174	56,783 48,167 35,905 39,140 22,495 202,490 160,627 363,117	277,152 170,955 126,598 128,632 72,265 775,602 807,410 1,583,012
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity	102,175 62,356 47,565 37,085 29,622 278,803 214,020 492,823 1st qtr 2015	77,596 33,083 30,978 26,363 16,334 184,354 306,544 490,898 2nd qtr 2015	40,598 27,349 12,150 26,044 3,814 109,955 126,219 236,174 3rd qtr 2015	56,783 48,167 35,905 39,140 22,495 202,490 160,627 363,117 4th qtr 2015	277,152 170,955 126,598 128,632 72,265 775,602 807,410 1,583,012 Total 2015
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties)	102,175 62,356 47,565 37,085 29,622 278,803 214,020 492,823 1st qtr 2015 99,053	77,596 33,083 30,978 26,363 16,334 184,354 306,544 490,898 2nd qtr 2015 73,537	40,598 27,349 12,150 26,044 3,814 109,955 126,219 236,174 3rd qtr 2015 42,002	56,783 48,167 35,905 39,140 22,495 202,490 160,627 363,117 4th qtr 2015 61,571	277,152 170,955 126,598 128,632 72,265 775,602 807,410 1,583,012 Total 2015 276,163
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties)	102,175 62,356 47,565 37,085 29,622 278,803 214,020 492,823 1st qtr 2015 99,053 61,334	77,596 33,083 30,978 26,363 16,334 184,354 306,544 490,898 2nd qtr 2015 73,537 34,579	40,598 27,349 12,150 26,044 3,814 109,955 126,219 236,174 3rd qtr 2015 42,002 28,060	56,783 48,167 35,905 39,140 22,495 202,490 160,627 363,117 4th qtr 2015 61,571 46,690	277,152 170,955 126,598 128,632 72,265 775,602 807,410 1,583,012 Total 2015 276,163 170,663
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers	102,175 62,356 47,565 37,085 29,622 278,803 214,020 492,823 1st qtr 2015 99,053 61,334 50,114	77,596 33,083 30,978 26,363 16,334 184,354 306,544 490,898 2nd qtr 2015 73,537 34,579 34,601	40,598 27,349 12,150 26,044 3,814 109,955 126,219 236,174 3rd qtr 2015 42,002 28,060 14,335	56,783 48,167 35,905 39,140 22,495 202,490 160,627 363,117 4th qtr 2015 61,571 46,690 35,947	277,152 170,955 126,598 128,632 72,265 775,602 807,410 1,583,012 Total 2015 276,163 170,663 134,997
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	102,175 62,356 47,565 37,085 29,622 278,803 214,020 492,823 1st qtr 2015 99,053 61,334 50,114 44,510	77,596 33,083 30,978 26,363 16,334 184,354 306,544 490,898 2nd qtr 2015 73,537 34,579 34,601 37,667	40,598 27,349 12,150 26,044 3,814 109,955 126,219 236,174 3rd qtr 2015 42,002 28,060 14,335 39,582	56,783 48,167 35,905 39,140 22,495 202,490 160,627 363,117 4th qtr 2015 61,571 46,690 35,947 49,063	277,152 170,955 126,598 128,632 72,265 775,602 807,410 1,583,012 Total 2015 276,163 170,663 134,997 170,822
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	102,175 62,356 47,565 37,085 29,622 278,803 214,020 492,823 1st qtr 2015 99,053 61,334 50,114 44,510 29,026	77,596 33,083 30,978 26,363 16,334 184,354 306,544 490,898 2nd qtr 2015 73,537 34,579 34,601 37,667 18,088	40,598 27,349 12,150 26,044 3,814 109,955 126,219 236,174 3rd qtr 2015 42,002 28,060 14,335 39,582 3,527	56,783 48,167 35,905 39,140 22,495 202,490 160,627 363,117 4th qtr 2015 61,571 46,690 35,947 49,063 23,863	277,152 170,955 126,598 128,632 72,265 775,602 807,410 1,583,012 Total 2015 276,163 170,663 134,997 170,822 74,504

Source: Data is obtained from the Department of Homeland Security (DHS), U.S. Customs and Border Protection (CBP) through USDA, AMS, Market News



Commodity	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Total 2016
Tomatoes (all varieties)	122,571	105,099	49,289	66,534	343,493
Peppers (all varieties)	57,984	46,626	33,631	65,270	203,511
Cucumbers	45,829	37,791	14,670	39,803	138,093
Avocados	57,605	40,197	34,993	40,457	173,252
Squash	31,051	26,672	5,322	30,711	93,756
Subtotal	315,040	256,385	137,905	242,775	952,105
Other	242,834	350,555	162,307	204,561	960,257
Total	557,874	606,940	300,212	447,336	1,912,362
Commodity	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Total 2017
Tomatoes (all varieties)	107,194	82,449	48,893	73,581	312,117
Peppers (all varieties)	67,337	38,757	30,928	59,131	196,153
Cucumbers	47,202	32,892	16,021	44,297	140,412
Avocados	49,557	36,996	31,683	47,011	165,247
Squash	31,937	20,737	5,099	33,126	90,899
Subtotal	303,227	211,831	132,624	257,146	904,828
Other	289,814	339,353	170,127	206,746	1,006,040
Total	593,041	551,184	302,751	463,892	1,910,868
Commodity	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Total 2018
Commodity Tomatoes (all varieties)	1st qtr 2018 105,274	2nd qtr 2018 80,008	3rd qtr 2018 49,400	4th qtr 2018 62,553	Total 2018 297,235
			<u> </u>		
Tomatoes (all varieties)	105,274	80,008	49,400	62,553	297,235
Tomatoes (all varieties) Peppers (all varieties)	105,274 73,682	80,008 46,268	49,400 35,266	62,553 57,763	297,235 212,979
Tomatoes (all varieties) Peppers (all varieties) Cucumbers	105,274 73,682 44,297	80,008 46,268 36,450	49,400 35,266 36,046	62,553 57,763 50,126	297,235 212,979 190,506
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	105,274 73,682 44,297 47,011	80,008 46,268 36,450 49,914	49,400 35,266 36,046 14,131	62,553 57,763 50,126 43,301	297,235 212,979 190,506 145,721
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	105,274 73,682 44,297 47,011 33,126	80,008 46,268 36,450 49,914 22,075	49,400 35,266 36,046 14,131 6,150	62,553 57,763 50,126 43,301 27,782	297,235 212,979 190,506 145,721 137,900
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal	105,274 73,682 44,297 47,011 33,126 303,390	80,008 46,268 36,450 49,914 22,075 234,715	49,400 35,266 36,046 14,131 6,150 140,993	62,553 57,763 50,126 43,301 27,782 241,525	297,235 212,979 190,506 145,721 137,900 984,341
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other	105,274 73,682 44,297 47,011 33,126 303,390 304,695	80,008 46,268 36,450 49,914 22,075 234,715 335,630	49,400 35,266 36,046 14,131 6,150 140,993 156,881	62,553 57,763 50,126 43,301 27,782 241,525 205,849	297,235 212,979 190,506 145,721 137,900 984,341 939,337
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total	105,274 73,682 44,297 47,011 33,126 303,390 304,695 608,085	80,008 46,268 36,450 49,914 22,075 234,715 335,630 570,345	49,400 35,266 36,046 14,131 6,150 140,993 156,881 297,874	62,553 57,763 50,126 43,301 27,782 241,525 205,849 447,374	297,235 212,979 190,506 145,721 137,900 984,341 939,337 1,923,678
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity	105,274 73,682 44,297 47,011 33,126 303,390 304,695 608,085 1st qtr 2019	80,008 46,268 36,450 49,914 22,075 234,715 335,630 570,345 2nd qtr 2019	49,400 35,266 36,046 14,131 6,150 140,993 156,881 297,874 3rd qtr 2019	62,553 57,763 50,126 43,301 27,782 241,525 205,849 447,374	297,235 212,979 190,506 145,721 137,900 984,341 939,337 1,923,678 Total 2019
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties)	105,274 73,682 44,297 47,011 33,126 303,390 304,695 608,085 1st qtr 2019 98,631	80,008 46,268 36,450 49,914 22,075 234,715 335,630 570,345 2nd qtr 2019 81,296	49,400 35,266 36,046 14,131 6,150 140,993 156,881 297,874 3rd qtr 2019 55,836	62,553 57,763 50,126 43,301 27,782 241,525 205,849 447,374	297,235 212,979 190,506 145,721 137,900 984,341 939,337 1,923,678 Total 2019 229,719
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties)	105,274 73,682 44,297 47,011 33,126 303,390 304,695 608,085 1st qtr 2019 98,631 68,655	80,008 46,268 36,450 49,914 22,075 234,715 335,630 570,345 2nd qtr 2019 81,296 50,059	49,400 35,266 36,046 14,131 6,150 140,993 156,881 297,874 3rd qtr 2019 55,836 38,006	62,553 57,763 50,126 43,301 27,782 241,525 205,849 447,374	297,235 212,979 190,506 145,721 137,900 984,341 939,337 1,923,678 Total 2019 229,719 149,350
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers	105,274 73,682 44,297 47,011 33,126 303,390 304,695 608,085 1st qtr 2019 98,631 68,655 66,751	80,008 46,268 36,450 49,914 22,075 234,715 335,630 570,345 2nd qtr 2019 81,296 50,059 88,960	49,400 35,266 36,046 14,131 6,150 140,993 156,881 297,874 3rd qtr 2019 55,836 38,006 42,135	62,553 57,763 50,126 43,301 27,782 241,525 205,849 447,374	297,235 212,979 190,506 145,721 137,900 984,341 939,337 1,923,678 Total 2019 229,719 149,350 124,919
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	105,274 73,682 44,297 47,011 33,126 303,390 304,695 608,085 1st qtr 2019 98,631 68,655 66,751 50,934	80,008 46,268 36,450 49,914 22,075 234,715 335,630 570,345 2nd qtr 2019 81,296 50,059 88,960 41,293	49,400 35,266 36,046 14,131 6,150 140,993 156,881 297,874 3rd qtr 2019 55,836 38,006 42,135 11,138	62,553 57,763 50,126 43,301 27,782 241,525 205,849 447,374	297,235 212,979 190,506 145,721 137,900 984,341 939,337 1,923,678 Total 2019 229,719 149,350 124,919 124,171
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	105,274 73,682 44,297 47,011 33,126 303,390 304,695 608,085 1st qtr 2019 98,631 68,655 66,751 50,934 36,760	80,008 46,268 36,450 49,914 22,075 234,715 335,630 570,345 2nd qtr 2019 81,296 50,059 88,960 41,293 39,066	49,400 35,266 36,046 14,131 6,150 140,993 156,881 297,874 3rd qtr 2019 55,836 38,006 42,135 11,138 18,919	62,553 57,763 50,126 43,301 27,782 241,525 205,849 447,374	297,235 212,979 190,506 145,721 137,900 984,341 939,337 1,923,678 Total 2019 229,719 149,350 124,919 124,171 102,262

Source: Data is obtained from the Department of Homeland Security (DHS), U.S. Customs and Border Protection (CBP) through USDA, AMS, Market News



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- U.S. Grain and Soybean Exports to Mexico A Modal Share Transportation Analysis (PDF)
- Grain Transportation Report
- Agricultural Refrigerated Truck Quarterly

Data Sets (all XLS files):

- Figure 1: Water route shipment costs (\$/mt) to Veracruz, Mexico
- Figure 2: Land route shipment costs (\$/mt) to Guadalajara, Mexico
- Table 1: Quarterly costs of transporting U.S. grain and soybeans to Mexico, 2019
- Table 2: Quarterly tariff rail rates for U.S. bulk grain shipments to Mexico (US\$/car), 2019
- Table 3: Quarterly tariff rail rates plus fuel surcharge for U.S. bulk grain shipments to Mexico, 2019
- Table 4: Quarterly exports of U.S. Distillers' Dried Grains with Soluble (DDGS) to Mexico
- Table 5: Quarterly ocean freight rate for bulk shipments from the U.S. Gulf to Veracruz, Mexico
- <u>Table 6: Fruit and vegetable truck rates for shipments between 501 and 1,500 miles crossing the U.S.-</u> Mexico border
- Table 7: Quarterly U.S.-Mexico border crossing fresh fruit and vegetables truck availability
- Table 8: Top ten commodities shipped by truck to the U.S. from Mexico, 2019 (10,000 lbs)
- Table 9: Top five commodities shipped by truck to the U.S. from Mexico (10,000 lbs)

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