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Mexico Transport Cost Indicator Report

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SUMMARY: WHAT HAPPENED?

Transportation and Landed Costs of Grain to Mexico in Third Quarter 2021

Mexico continues to be one of the leading importers of U.S. grain <u>Grain Transportation Report GTR</u>, <u>November 11, 2021 tables 13</u>, <u>14 and 15</u>). Low transportation and landed costs for U.S.-Mexico routes are vital to the competitiveness of U.S. grain in Mexico and globally. U.S. grain is transported to Mexico either by cross-border land movements or by sea movements to Mexican ports for inland distribution. This article examines the costs of transporting U.S. grain to Mexico over land to Guadalajara (land routes) and by sea to Veracruz (water routes), tracking changes over time (table 1).

Quarter-to-quarter transportation costs. Total transportation costs for U.S. corn, soybeans, and wheat through the water routes increased from second quarter 2021 to third quarter 2021 (quarter to quarter). Rising water-route shipping costs reflected higher barge and ocean freight rates. Land-route shipping costs remained relatively stable, as falling truck rates mostly offset a slight rise in rail rates (public tariff, plus fuel surcharge). Barge rates rose amid high demand for empty barges, more scrapping activity, and new logistical challenges related to Hurricane Ida (GTR, October 28, 2021).

Responding to strong demand for shipping bulk items, ocean freight rates rose to their highest levels since second quarter 2008, while congestion and other logistic inefficiencies constricted vessel supply (*GTR*, October 14, 2021). Despite already high diesel fuel prices, which continued rising in the third quarter, truck rates fell. Quarter to quarter, the trucking use index in the Midwest was down, reflecting falling demand for trucking services (*Grain Truck and Ocean Rate Advisory*). Rail tariff rates remained relatively unchanged.

Year-to-year transportation costs. From third quarter 2020 to third quarter 2021 (year to year), total costs of shipping all grain (U.S. corn, soybeans, and wheat) to Mexico by the water routes rose because of higher truck, barge, and ocean rates. Likewise, total costs of shipping all grain to Mexico by the land routes rose because of higher truck and rail tariff rates.

¹ Water routes typically involve truck transportation to barge to oceangoing vessel, or truck to rail to oceangoing vessel.





Quarter-to-quarter landed costs. Quarter to quarter, landed costs rose for corn and wheat shipped via the water and land routes. Increased landed costs reflected both higher farm values and higher transport costs—though the rise in transport costs was less sharp for the land routes (table 1 and figs. 1 and 2). Falling farm values pushed down soybean landed costs. The share of landed costs comprising transportation ranged from 11 percent to 24 percent for the water routes and from 18 percent to 30 percent for the land routes.

Year-to-year landed costs. Year to year, landed costs increased for both waterborne and land-route grains, because of both higher transportation costs and higher farm values.

U.S. Exports to Mexico: According to <u>USDA's Federal Grain Inspection Service</u>, Mexico imported 3.62 million metric tons (mmt) of U.S. corn, 0.91 mmt of U.S. soybeans, and 1.23 mmt of U.S. wheat in third quarter 2021. Quarter to quarter, U.S. inspections for export to Mexico decreased 18 percent for corn, decreased 1 percent for soybeans, and increased 22 percent for wheat. Year to year, U.S. inspections destined to Mexico rose 12 percent for corn, fell 12 percent for soybeans, and rose 70 percent for wheat. Despite the increases in farm prices and transportation costs, total U.S. grain shipments to Mexico have been strong, as corn and wheat shipments have increased year to year.

Ocean Freight Rates: Ocean freight rates for shipping bulk grains to Mexico increased quarter to quarter, year to year, and from the 4-year average. In the third quarter—via 25,000 ton-capacity vessels from the U.S. Gulf to Veracruz, Mexico—the cost of shipping a metric ton (mt) of grain averaged \$30.33 per mt. This was up 12 percent quarter to quarter, up 76 percent year to year, and up 80 percent from the prior-4-year average. The cost of shipping in a 35,000-40,000 ton-capacity vessel averaged \$27.68 per mt. This amounted to a 17-percent increase quarter to quarter, 92-percent increase year to year, and 92-percent increase from the prior-4-year average. Strong demand for bulk shipping and tight vessel supply created by congestion and logistic inefficiencies during the quarter supported the rates.

Railroad: In third quarter 2021, railroads transported 41,922 carloads of grain and oilseeds to Mexico, down 11 percent quarter to quarter and up 6 percent year to year. Tariff rail rates per grain car averaged \$7,706, up slightly quarter to quarter and year to year, and up 2 percent from the prior-3-year average. Fuel surcharges per railcar averaged \$283, up 10 percent quarter to quarter, up 96 percent year to year, and up 46 percent from the prior-3-year average. Overall, rail transportation costs (tariff rates plus fuel surcharges) were up 1 percent quarter to quarter, up 2 percent year to year, and were up 3 percent from the prior-3-year average.

Fruit and Vegetables

In third quarter 2021, total reported shipments of fruits and vegetables by refrigerated truck from Mexico were 2.21 million tons, an 18-percent increase from year to year. The sum of the top five commodities increased by 81,000 tons, or 9 percent. At 220,000 tons—a decrease of 3 percent from year to year—avocadoes were the largest reported refrigerated truck import from Mexico by volume.

Truck rates for shipments crossing the Arizona border from Mexico and traveling 501-1,500 miles averaged \$2.10 per mile, down 46 percent quarter to quarter, and down 3 percent year to year. Rates for shipments crossing the Texas-Mexico border and traveling 501-1,500 miles averaged \$2.90 per mile, down 9 percent quarter to quarter, but up 23 percent year to year.

Diesel fuel prices for Texas-Mexico border crossings averaged \$3.09 per gallon for the quarter. Diesel fuel prices for Arizona-Mexico border crossings averaged \$3.64 per gallon. Truck availability for Texas-Mexico border crossings ranged from adequate to slight shortage throughout the quarter. On average, truck availability for Arizona-Mexico border crossings fluctuated from average in July, to surplus in August, and back to average in September.





Table 1. Quarterly costs of transporting U.S. grain and soybeans to Mexico

					20	21				
		Water ro	oute (to \	/eracruz)		L	and rout	e (to Gu	adalajara	1)
	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg.	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg.
		USS	/metric	ton				/metric		
					Co	rn				
Origin			IL				IA			
Truck	13.66	13.99	13.18		13.61	4.88	4.98	4.93		4.93
Rail ¹	-	-	-		-	95.30	96.73	97.06		96.36
Barge	20.87	17.29	22.10		20.09	-	-	-		-
Ocean ²	19.19	23.75	27.68		23.54	-	-	-		-
Total transportation cost	53.72	55.03	62.96		57.24	100.18	101.71	101.99		101.29
Farm price ³	180.44	229.91	232.93		214.43	185.82	230.57	238.83		218.41
Landed cost⁴	234.16	284.94	295.89		271.66	286.00	332.28	340.82		319.70
Transport % of landed cost	22.9	19.3	21.3		21.1	35.0	30.6	29.9		31.7
					Soyb	eans				
Origin			IL					NE		
Truck	13.66	13.99	13.18		13.61	4.88	4.98	4.93		4.93
Rail ¹	-	-	-			97.77	99.21	99.56		98.85
Barge	20.87	17.29	22.10		20.09	-	-	-		-
Ocean ²	19.19	23.75	27.68		23.54	-	-	-		-
Total transportation cost	53.72	55.03	62.96		57.24	102.65	104.19	104.49		103.78
Farm price ³	442.15	527.88	492.37		487.47	445.82	519.31	485.02		483.38
Landed cost ⁴	495.87	582.91	555.33		544.70	548.47	623.50	589.51		587.16
Transport % of landed cost	10.8	9.4	11.3		10.5	18.7	16.7	17.7		17.7
					Wh	eat				
Origin			KS					KS		
Truck	4.88	4.98	4.93		4.93	4.88	4.98	4.93		4.93
Rail ¹	42.07	42.07	42.07		42.07	81.72	83.37	83.99		83.03
Ocean ²	19.19	23.75	27.68		23.54	-	-	-		-
Total transportation cost	66.14	70.80	74.68		70.54	86.60	88.35	88.92		87.96
Farm price ³	215.20	227.44	239.45		227.36	215.20	227.44	239.45		227.36
Landed cost⁴	281.34	298.24	314.13		297.90	301.80	315.79	328.37		315.32
Transport % of landed cost	23.5	23.7	23.8		23.7	28.7	28.0	27.1		27.9

¹Rail rates include U.S. and Mexico portions of the movement. Mexico rail rates are estimated based on actual quoted market rates. BNSF and Union Pacific quoted rail tariff rates are through rates for shuttle trains. Rail rates include fuel surcharges, but do not include the cost of purchasing empty rail cars in the secondary market, which could exceed the rail tariff rate plus the fuel surcharge shown in the table.

²Source: O'Neil Commodity Consulting, Inc.

³Source: USDA/NASS

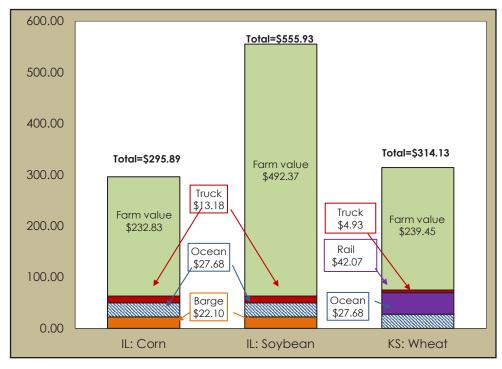
⁴Landed cost is total transportation cost plus the farm price.

Note: "-" indicates data not required or applicable. Total may not add exactly because of rounding.





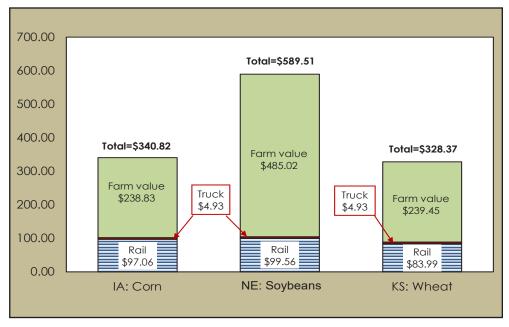
Figure 1. Third-quarter 2021 water-route shipment costs (\$/mt) to Veracruz, Mexico



Note: IL = Illinois; KS = Kansas

Source: USDA, Agricultural Marketing Service

Figure 2. Third-quarter 2021 land-route shipment costs (\$/mt) to Guadalajara, Mexico



Note: IA = Iowa; NE = Nebraska; KS = Kansas

Source: USDA, Agricultural Marketing Service





QUARTERLY BULK GRAIN AND SOYBEANS

Table 2. Quarterly tariff rail rates for U.S. bulk grain shipments to Mexico (US\$/car), 2021

				Tar	iff rate/o	car¹			Fuel sur	charge	per car²	
Commodity	Origin State	Destination	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg
	MT	Chihuahua, Cl	7,384	7,384	7,594		7,454	0	0	0		0
M/b a a b	ОК	Cuautitlan, EM	6,713	6,746	6,813		6,757	67	135	167		123
Wheat	KS	Guadalajara, JA	7,471	7,491	7,531		7,498	527	668	689		628
	TX	Salinas Victoria, NL	4,347	4,347	4,347		4,347	41	82	102		75
	IA	Guadalajara, JA	8,902	8,902	8,902		8,902	425	565	598		529
	SD	Celaya, GJ	8,140	8,140	8,140		8,140	0	0	0		0
Corn	NE	Queretaro, QA	8,300	8,300	8,300		8,300	139	280	348		256
Corn	SD	Salinas Victoria, NL	6,905	6,905	6,905		6,905	0	0	0		0
	МО	Tlalnepantla, EM	7,665	7,665	7,665		7,665	135	273	340		249
	SD	Torreon, CU	7,690	7,690	7,690		7,690	0	0	0		0
	МО	Bojay (Tula), HG	8,547	8,547	8,547		8,547	401	531	560		497
Southooms	NE	Guadalajara, JA	9,157	9,157	9,157		9,157	412	553	587		517
Soybeans	IA	El Castillo, JA	9,410	9,410	9,410		9,410	0	0	0		0
	KS	Torreon, CU	8,014	8,014	8,030		8,019	274	379	410		354
	NE	Celaya, GJ	7,772	7,772	7,772		7,772	367	498	532		466
Corabine	KS	Queretaro, QA	8,108	8,108	8,108		8,108	84	168	209		154
Sorghum	NE	Salinas Victoria, NL	6,713	6,713	6,713		6,713	68	135	168		123
	NE	Torreon, CU	7,092	7,092	7,092		7,092	243	345	377		321

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements. The cost of obtaining empty grain cars in the Secondary Grain Car markets, which in times of high demand may exceed the tariff rate plus fuel surcharge, is not included.

²Approximate load per car = 97.87 mt: corn & sorghum 56 lbs/bu, wheat & soybeans 60 lbs/bu Sources: www.bnsf.com; www.uprr.com; www.kcsouthern.com





Table 3. Quarterly tariff rail rates plus fuel surcharges for U.S. bulk grain shipments to Mexico, 2021

						Tariff¹ p	lus fuel	surcha	rge per:									
				US\$	/metric	ton			US	\$\$/bush	el²							
Commodity	Origin State	Destination	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg						
	MT	Chihuahua, Cl	75.45	75.45	77.59		76.16	2.05	2.05	2.11		2.07						
Wheat	ОК	Cuautitlan, EM	69.27	70.30	71.32		70.30	1.88	1.91	1.94		1.91						
vviieat	KS	Guadalajara, JA	81.72	83.37	83.99		83.03	2.22	2.27	2.28		2.26						
	TX	Salinas Victoria, NL	44.83	45.25	45.46		45.18	1.22	1.23	1.24		1.23						
	IA	Guadalajara, JA	95.30	96.73	97.06		96.36	2.42	2.45	2.46		2.45						
	SD	Celaya, GJ	83.17	83.17	83.17		83.17	2.11	2.11	2.11		2.11						
Corn	NE	Queretaro, QA	86.22	87.67	88.36		87.42	2.19	2.22	2.24		2.22						
Corn	SD	Salinas Victoria, NL	70.55	70.55	70.55		70.55	1.79	1.79	1.79		1.79						
	МО	Tlalnepantla, EM	79.70	81.10	81.78		80.86	2.02	2.06	2.08		2.05						
	SD	Torreon, CU	78.57	78.57	78.57		78.57	1.99	1.99	1.99		1.99						
	МО	Bojay (Tula), HG	91.42	92.75	93.05		92.41	2.49	2.52	2.53		2.51						
Southoone	NE	Guadalajara, JA	97.77	99.21	99.56		98.84	2.66	2.70	2.71		2.69						
Soybeans	IA	El Castillo, JA	96.15	96.15	96.15		96.15	2.61	2.61	2.61		2.61						
	KS	Torreon, CU	84.68	85.76	86.24		85.56	2.30	2.33	2.34		2.33						
	NE	Celaya, GJ	83.17	84.50	84.84		84.17	2.11	2.14	2.15		2.14						
Cough	KS	Queretaro, QA	83.70	84.56	84.97		84.41	2.12	2.15	2.16		2.14						
Sorghum	NE	Salinas Victoria, NL	69.28	69.97	70.30		69.85	1.76	1.78	1.78		1.77						
	NE	Torreon, CU	74.95	75.99	76.31		75.75	1.90	1.93	1.94		1.92						

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements. The cost of obtaining empty grain cars in the Secondary Grain Car markets, which in times of high demand may exceed the tariff rate plus fuel surcharge, is not included.

²Approximate load per car = 97.87 mt: corn & sorghum 56 lbs/bu, wheat & soybeans 60 lbs/bu Sources: www.bnsf.com; www.uprr.com; www.kcsouthern.com





Table 4. Quarterly exports of U.S. distillers' dried grains with soluble (DDGS) to Mexico*

		1	housand metric ton	S	
Year	1st qtr	2nd qtr	3rd qtr	4th qtr	Total
2010	439	399	424	383	1,645
2011	506	430	476	369	1,781
2012	426	388	352	332	1,498
2013	284	329	290	381	1,285
2014	356	420	366	435	1,577
2015	497	276	413	463	1,649
2016	483	467	470	490	1,910
2017	604	475	551	551	2,181
2018	516	516	514	467	2,013
2019	410	574	475	491	1,950
2020	526	344	396	476	1,742
2021	481	647	611		1,738

^{*}Data are for brewers' and distillers' dregs and waste, of which Distillers' Dried Grains with Soluble is a principal component. Source: USDA, Economic Research Service (ERS), Feed grains database

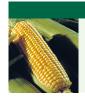




Table 5. Quarterly ocean freight rate for bulk grain shipments from the U.S. Gulf to Veracruz, Mexico

		US\$/me	etric ton		
Vessel capacity (metric ton)	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Average
25,000	20.19	19.59	20.47	20.01	20.07
35-40,000	17.89	17.58	17.85	17.13	17.61
Vessel capacity (metric ton)	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Average
25,000	20.08	17.48	15.75	16.32	17.41
35-40,000	17.53	15.48	13.56	13.96	15.13
Vessel capacity (metric ton)	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Average
25,000	13.67	14.23	14.59	13.95	14.11
35-40,000	11.63	11.89	12.85	12.12	12.12
Vessel capacity (metric ton)	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Average
25,000	12.34	13.47	15.00	14.85	13.92
35-40,000	10.44	11.65	13.20	13.26	12.14
Vessel capacity (metric ton)	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Average
25,000	16.03	14.85	15.16	16.69	15.68
35-40,000	14.27	12.95	12.98	14.26	13.62
Vessel capacity (metric ton)	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Average
25,000	16.11	16.20	16.68	17.94	16.73
35-40,000	13.97	14.07	14.68	15.63	14.59
Vessel capacity (metric ton)	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Average
25,000	16.37	16.65	18.27	17.98	17.32
35-40,000	13.89	14.01	15.50	15.23	14.66
Vessel capacity (metric ton)	1st qtr 2020	2nd qtr 2020	3rd qtr 2020	4th qtr 2020	Average
25,000	16.37	15.31	17.20	17.40	16.57
35-40,000	13.64	12.41	14.39	14.43	13.72
Vessel capacity (metric ton)	1st qtr 2021	2nd qtr 2021	3rd qtr 2021	4th qtr 2021	Average
25,000	22.56	27.14	30.33		26.68
35-40,000	19.19	23.75	27.68		23.54

Source: O'Neil Commodity Consulting





FRUIT AND VEGETABLE

Table 6. Fruit and vegetable truck rates for shipments between 501 to 1,500 miles crossing the U.S.-Mexico border

	U	IS\$/mile			
Origin/border crossing	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Average
Nogales, Arizona	2.34	2.59	1.63	2.33	2.22
Pharr, Texas	2.15	2.33	2.02	2.01	2.13
Origin/border crossing	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Average
Nogales, Arizona	2.46	2.69	1.74	2.31	2.30
Pharr, Texas	2.32	2.53	2.12	2.13	2.28
Origin/border crossing	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Average
Nogales, Arizona	2.41	2.49	2.71	2.51	2.53
Pharr, Texas	2.26	2.23	2.50	2.27	2.32
Origin/border crossing	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Average
Nogales, Arizona	2.31	2.43	2.53	2.65	2.48
Pharr, Texas	2.98	2.17	2.24	2.34	2.43
Origin/border crossing	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Average
Nogales, Arizona	2.05	2.32	2.45	2.38	2.30
Pharr, Texas	2.16	2.21	2.00	2.36	2.18
Origin/border crossing	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Average
Nogales, Arizona	2.92	3.21	2.75	2.47	2.84
Pharr, Texas	2.95	3.13	2.27	2.34	2.67
Origin/border crossing	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Average
Nogales, Arizona	2.52	2.7	2.52	2.21	2.49
Pharr, Texas	2.45	2.28	2.04	2.23	2.25
Origin/border crossing	1st qtr 2020	2nd qtr 2020	3rd qtr 2020	4th qtr 2020	Average
Nogales, Arizona	2.53	2.55	2.16	2.81	2.51
Pharr, Texas	2.49	2.25	2.35	2.88	2.49
Origin/border crossing	1st qtr 2021	2nd qtr 2021	3rd qtr 2021	4th qtr 2021	Average
Nogales, Arizona	3.16	3.90	2.10		3.05
Pharr, Texas	2.93	3.19	2.90		3.00

Source: USDA, Agricultural Marketing Service (AMS), Specialty Crops Program, Market News Division





Table 7. Quarterly U.S.-Mexico border crossing fresh fruit and vegetables truck availability

3rd quarter 2021														
Legend:	1 =Surplus	2 = Sli _§	ght surplus 3 = Adequate 4 = Slight shorta		age	e 5 = Shortage		ge						
	Truck availability													
Mexico borde	r crossings/month		Ju	ıly				Augus	t			Septe	mber	
Week ending		7/6	7/13	7/20	7/27	8/3	8/10	8/17	8/24	8/31	9/7	9/14	9/21	9/28
Through Nogales, AZ	Tomatoes, Squash, Cucumbers, Mangoes, Honeydew, Watermelons, Mixed Fruits, Vegetables,	4	3	3	3	1	1	2	1	3	3	3	3	3
Through TX	Vegetables, Limes, Mangoes, Onions, Tomatoes, Broccoli, Mixed Fruits	4	3	2	2	3	1	3	2	3	3	3	3	3

Note: NA = not available.

Source: USDA, Agricultural Marketing Service (AMS), Specialty Crop Program, Market News Division, Fruit and Vegetable Truck Rate Report

Table 8. Top ten commodities shipped by truck to the U.S. from Mexico, 2021 (1,000 metric tons)

Commodity	3rd qtr 2021	Rank
Avocados	221	1
Tomatoes, plum type	216	2
Limes	211	3
Mangoes	162	4
Cucumbers	156	5
Tomatoes	135	6
Peppers, other	128	7
Misc Tropical	97	8
Peppers, bell type	87	9
Lettuce, other	57	10





Table 9. Top five commodities shipped by truck to the U.S. from Mexico (10,000 lbs)

Commodity	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Total 2014
Tomatoes (all varieties)	102,223	75,885	41,364	59,367	278,839
Peppers (all varieties)	61,170	32,403	28,315	49,764	171,652
Cucumbers	25,327	8,7584	3,815	20,131	136,857
Avocados	37,704	25,948	26,937	39,197	129,786
Squash	4,7115	30,353	12,534	37,227	127,229
Subtotal	273,539	252,173	112,965	205,686	844,363
Other	218,822	231,589	126,002	166,317	742,730
Total	492,361	483,762	238,967	372,003	1,587,093
Commodity	1st qtr 2015	2nd qtr 201	3rd qtr 2015	4th qtr 2015	Total 2015
Tomatoes (all varieties)	97,953	71,449	45,992	65,381	280,775
Peppers (all varieties)	44,215	37,154	43,044	49,722	174,135
Cucumbers	59,876	33,752	30,679	47,396	171,703
Avocados	23,537	95,273	7,213	23,195	149,218
Squash	49,684	33,603	15,717	37,875	136,879
Subtotal	275,265	271,231	142,645	223,569	912,710
Other	232,251	250,443	138,828	185,012	806,534
Total	507,516	521,674	281,473	408,581	1,719,244
Commodity	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Total 2016
Commodity Tomatoes (all varieties)	1st qtr 2016 131,455	2nd qtr 2016 89,313	3rd qtr 2016 51,983	4th qtr 2016 66,534	Total 2016 339,285
				-	
Tomatoes (all varieties)	131,455	89,313	51,983	66,534	339,285
Tomatoes (all varieties) Peppers (all varieties)	131,455 61,450	89,313 40,970	51,983 33,631	66,534 65,270	339,285 201,321
Tomatoes (all varieties) Peppers (all varieties) Cucumbers	131,455 61,450 60,241	89,313 40,970 37,679	51,983 33,631 34,993	66,534 65,270 40,457	339,285 201,321 173,370
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	131,455 61,450 60,241 21,726	89,313 40,970 37,679 85,723	51,983 33,631 34,993 7,560	66,534 65,270 40,457 33,670	339,285 201,321 173,370 148,679
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	131,455 61,450 60,241 21,726 48,999	89,313 40,970 37,679 85,723 32,842	51,983 33,631 34,993 7,560 14,670	66,534 65,270 40,457 33,670 39,803	339,285 201,321 173,370 148,679 136,314
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal	131,455 61,450 60,241 21,726 48,999 323,871	89,313 40,970 37,679 85,723 32,842 286,527	51,983 33,631 34,993 7,560 14,670 142,837	66,534 65,270 40,457 33,670 39,803 245,734	339,285 201,321 173,370 148,679 136,314 998,969
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other	131,455 61,450 60,241 21,726 48,999 323,871 270,078	89,313 40,970 37,679 85,723 32,842 286,527 265,393	51,983 33,631 34,993 7,560 14,670 142,837 157,375	66,534 65,270 40,457 33,670 39,803 245,734 201,602	339,285 201,321 173,370 148,679 136,314 998,969 894,448
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total	131,455 61,450 60,241 21,726 48,999 323,871 270,078 593,949	89,313 40,970 37,679 85,723 32,842 286,527 265,393 551,920	51,983 33,631 34,993 7,560 14,670 142,837 157,375 300,212	66,534 65,270 40,457 33,670 39,803 245,734 201,602 447,336	339,285 201,321 173,370 148,679 136,314 998,969 894,448 1,893,417
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity	131,455 61,450 60,241 21,726 48,999 323,871 270,078 593,949 1st qtr 2017	89,313 40,970 37,679 85,723 32,842 286,527 265,393 551,920 2nd qtr 2017	51,983 33,631 34,993 7,560 14,670 142,837 157,375 300,212 3rd qtr 2017	66,534 65,270 40,457 33,670 39,803 245,734 201,602 447,336 4th qtr 2017	339,285 201,321 173,370 148,679 136,314 998,969 894,448 1,893,417 Total 2017
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties)	131,455 61,450 60,241 21,726 48,999 323,871 270,078 593,949 1st qtr 2017 107,852	89,313 40,970 37,679 85,723 32,842 286,527 265,393 551,920 2nd qtr 2017 82,194	51,983 33,631 34,993 7,560 14,670 142,837 157,375 300,212 3rd qtr 2017 49,088	66,534 65,270 40,457 33,670 39,803 245,734 201,602 447,336 4th qtr 2017 73,166	339,285 201,321 173,370 148,679 136,314 998,969 894,448 1,893,417 Total 2017 312,300
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties)	131,455 61,450 60,241 21,726 48,999 323,871 270,078 593,949 1st qtr 2017 107,852 67,566	89,313 40,970 37,679 85,723 32,842 286,527 265,393 551,920 2nd qtr 2017 82,194 38,714	51,983 33,631 34,993 7,560 14,670 142,837 157,375 300,212 3rd qtr 2017 49,088 31,137	66,534 65,270 40,457 33,670 39,803 245,734 201,602 447,336 4th qtr 2017 73,166 59,172	339,285 201,321 173,370 148,679 136,314 998,969 894,448 1,893,417 Total 2017 312,300 196,589
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers	131,455 61,450 60,241 21,726 48,999 323,871 270,078 593,949 1st qtr 2017 107,852 67,566 49,565	89,313 40,970 37,679 85,723 32,842 286,527 265,393 551,920 2nd qtr 2017 82,194 38,714 36,996	51,983 33,631 34,993 7,560 14,670 142,837 157,375 300,212 3rd qtr 2017 49,088 31,137 32,133	66,534 65,270 40,457 33,670 39,803 245,734 201,602 447,336 4th qtr 2017 73,166 59,172 47,015	339,285 201,321 173,370 148,679 136,314 998,969 894,448 1,893,417 Total 2017 312,300 196,589 165,709
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	131,455 61,450 60,241 21,726 48,999 323,871 270,078 593,949 1st qtr 2017 107,852 67,566 49,565 47,336	89,313 40,970 37,679 85,723 32,842 286,527 265,393 551,920 2nd qtr 2017 82,194 38,714 36,996 32,892	51,983 33,631 34,993 7,560 14,670 142,837 157,375 300,212 3rd qtr 2017 49,088 31,137 32,133 16,064	66,534 65,270 40,457 33,670 39,803 245,734 201,602 447,336 4th qtr 2017 73,166 59,172 47,015 44,415	339,285 201,321 173,370 148,679 136,314 998,969 894,448 1,893,417 Total 2017 312,300 196,589 165,709 140,707
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	131,455 61,450 60,241 21,726 48,999 323,871 270,078 593,949 1st qtr 2017 107,852 67,566 49,565 47,336 31,890	89,313 40,970 37,679 85,723 32,842 286,527 265,393 551,920 2nd qtr 2017 82,194 38,714 36,996 32,892 68,086	51,983 33,631 34,993 7,560 14,670 142,837 157,375 300,212 3rd qtr 2017 49,088 31,137 32,133 16,064 5,264	66,534 65,270 40,457 33,670 39,803 245,734 201,602 447,336 4th qtr 2017 73,166 59,172 47,015 44,415 33,293	339,285 201,321 173,370 148,679 136,314 998,969 894,448 1,893,417 Total 2017 312,300 196,589 165,709 140,707 138,533

Source: Data is obtained from the Department of Homeland Security (DHS), U.S. Customs and Border Protection (CBP) through USDA, AMS, Market News





Commodity	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Total 2018
Tomatoes (all varieties)	105,364	79,851	49,278	62,478	296,971
Peppers (all varieties)	74,252	46,390	35,103	57,726	213,471
Cucumbers	55,189	49,914	35,246	49,781	190,130
Avocados	51,964	36,452	14,131	43,288	145,835
Squash	28,829	75,429	6,062	27,782	138,102
Subtotal	315,598	288,036	139,820	241,055	984,509
Other	296,266	281,580	156,781	205,426	940,053
Total	611,864	569,616	296,601	446,481	1,924,562
Commodity	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Total 2019
Tomatoes (all varieties)	95,760	78,123	55,836	69,366	299,085
Peppers (all varieties)	65,865	45,479	38,006	56,847	206,197
Cucumbers	57,162	25,622	42,135	58,520	183,439
Avocados	24,868	88,165	11,138	30,506	154,677
Squash	48,614	34,729	18,919	41,334	143,596
Subtotal	292,269	272,118	166,034	256,573	986,994
Other	272,760	262,948	182,481	213,013	931,202
Total	565,029	535,066	348,515	469,586	1,918,196
Total	303,023	333,000	340,313	409,300	1,310,130
Commodity	1st qtr 2020	2nd qtr 2020	348,313 3rd qtr 2020	4th qtr 2020	Total 2020
Commodity	1st qtr 2020	2nd qtr 2020	3rd qtr 2020	4th qtr 2020	Total 2020
Commodity Tomatoes (all varieties)	1st qtr 2020 105,181	2nd qtr 2020 82,796	3rd qtr 2020 66,804	4th qtr 2020 83,797	Total 2020 334,784
Commodity Tomatoes (all varieties) Peppers (all varieties)	1st qtr 2020 105,181 72,764	2nd qtr 2020 82,796 47,080	3rd qtr 2020 66,804 39,078	4th qtr 2020 83,797 60,235	Total 2020 334,784 217,633
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers	1st qtr 2020 105,181 72,764 58,796	2nd qtr 2020 82,796 47,080 48,461	3rd qtr 2020 66,804 39,078 45,480	4th qtr 2020 83,797 60,235 63,907	Total 2020 334,784 217,633 217,195
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	1st qtr 2020 105,181 72,764 58,796 51,075	2nd qtr 2020 82,796 47,080 48,461 71,858	3rd qtr 2020 66,804 39,078 45,480 12,878	4th qtr 2020 83,797 60,235 63,907 47,328	Total 2020 334,784 217,633 217,195 154,587
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	1st qtr 2020 105,181 72,764 58,796 51,075 33,236	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722	4th qtr 2020 83,797 60,235 63,907 47,328 38,603	Total 2020 334,784 217,633 217,195 154,587 150,683
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052 287,121	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882 304,600	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962 191,721	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870 241,370	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882 1,028,093
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052 287,121 608,173	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882 304,600 591,482	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962 191,721 376,683	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870 241,370 535,240	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882 1,028,093 2,102,975
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052 287,121 608,173 1st qtr 2021	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882 304,600 591,482 2nd qtr 2021	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962 191,721 376,683 3rd qtr 2021	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870 241,370 535,240	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882 1,028,093 2,102,975 Total 2021
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties)	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052 287,121 608,173 1st qtr 2021 119,801	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882 304,600 591,482 2nd qtr 2021 90,736	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962 191,721 376,683 3rd qtr 2021 77,009	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870 241,370 535,240	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882 1,028,093 2,102,975 Total 2021 287,546
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties)	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052 287,121 608,173 1st qtr 2021 119,801 85,890	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882 304,600 591,482 2nd qtr 2021 90,736 57,801	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962 191,721 376,683 3rd qtr 2021 77,009 42,944	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870 241,370 535,240	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882 1,028,093 2,102,975 Total 2021 287,546 186,635
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Avocados	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052 287,121 608,173 1st qtr 2021 119,801 85,890 74,254	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882 304,600 591,482 2nd qtr 2021 90,736 57,801 58,525	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962 191,721 376,683 3rd qtr 2021 77,009 42,944 44,100	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870 241,370 535,240	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882 1,028,093 2,102,975 Total 2021 287,546 186,635 176,879
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052 287,121 608,173 1st qtr 2021 119,801 85,890 74,254 54,355	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882 304,600 591,482 2nd qtr 2021 90,736 57,801 58,525 81,417	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962 191,721 376,683 3rd qtr 2021 77,009 42,944 44,100 31,188	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870 241,370 535,240	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882 1,028,093 2,102,975 Total 2021 287,546 186,635 176,879 133,772
Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Avocados Cucumbers Watermelons	1st qtr 2020 105,181 72,764 58,796 51,075 33,236 32,1052 287,121 608,173 1st qtr 2021 119,801 85,890 74,254 54,355 38,041	2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687 28,6882 304,600 591,482 2nd qtr 2021 90,736 57,801 58,525 81,417 48,229	3rd qtr 2020 66,804 39,078 45,480 12,878 20,722 184,962 191,721 376,683 3rd qtr 2021 77,009 42,944 44,100 31,188 14,332	4th qtr 2020 83,797 60,235 63,907 47,328 38,603 293,870 241,370 535,240	Total 2020 334,784 217,633 217,195 154,587 150,683 1,074,882 1,028,093 2,102,975 Total 2021 287,546 186,635 176,879 133,772 122,616

Source: Data is obtained from the Department of Homeland Security (DHS), U.S. Customs and Border Protection (CBP) through USDA, AMS, Market News





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- U.S. Grain and Soybean Exports to Mexico A Modal Share Transportation Analysis (PDF)
- Grain Transportation Report
- Agricultural Refrigerated Truck Quarterly

Data Sets (all XLS files):

- Figure 1: Third-quarter 2021 water-route shipment costs (\$/mt) to Veracruz, Mexico
- Figure 2: Third-quarter 2021 land-route shipment costs (\$/mt) to Guadalajara, Mexico
- Table 1: Quarterly costs of transporting U.S. grain and soybeans to Mexico
- Table 2: Quarterly tariff rail rates for U.S. bulk grain shipments to Mexico (US\$/car), 2021
- Table 3: Quarterly tariff rail rates plus fuel surcharge for U.S. bulk grain shipments to Mexico, 2021
- Table 4: Quarterly exports of U.S. Distillers' Dried Grains with Soluble (DDGS) to Mexico
- Table 5: Quarterly ocean freight rate for bulk shipments from the U.S. Gulf to Veracruz, Mexico
- <u>Table 6: Fruit and vegetable truck rates for shipments between 501 and 1,500 miles crossing the U.S.-Mexico border</u>
- Table 7: Quarterly U.S.-Mexico border crossing fresh fruit and vegetables truck availability
- Table 8: Top ten commodities shipped by truck to the U.S. from Mexico, 2021 (1,000 metric tons)
- Table 9: Top five commodities shipped by truck to the U.S. from Mexico (10,000 lbs)

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