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Mexico Transport Cost Indicator Report

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SUMMARY: WHAT HAPPENED?

Better Farm Prices Pushed Up Landed Costs for Grain to Mexico in Fourth Quarter 2020

Mexico is the leading importer of U.S. corn (see February 11, 2021 GTR, table 13), second largest importer of U.S. soybeans (see February 11, 2021 GTR, table 14) and largest importer of U.S. wheat (see February 11, 2021 GTR, table 15). As of January 28, 2021, Mexico's total commitments were 11.08 million metric tons (mmt) of U.S. corn, 3.96 mmt of U.S. soybeans, and 2.95 mmt of U.S. wheat. Given Mexico's prominence as a destination for U.S grain exports, low transportation costs and landed costs to Mexico are critical to the competitiveness of U.S. grain.

U.S. grain is transported to Mexico either by cross-border land movements or by seaborne movements to Mexican ports for inland distribution. This article examines the costs of transporting U.S. grain to Mexico over land to Guadalajara (land route) and by water to Veracruz (water route), tracking changes over time (see table 1).

Quarter-to-guarter transportation costs. From third to fourth quarter 2020 (quarter to quarter), total costs of shipping U.S. corn and soybeans to Mexico via the water route rose mainly because of higher barge rates, while higher truck rates pushed up the cost of shipping wheat by the water route. For the land route, a decrease in rail (public tariff plus fuel surcharge) costs offset the increase in the truck rates. Thus, land-route transportation costs—of which rail rates comprise a large majority—did not change. Barge rates rose partly in response to strong demand and unstable supply of barges for grain exports in the fourth quarter (GTR, January 28, 2021). Exports out of the Mississippi Gulf have been at record levels (see February 11, 2021 GTR table 16). At the same time, low water levels in the Lower Mississippi River forced the barge industry to restrict drafts and tow sizes, which delayed departures and lengthened transit times. Some shippers might also have had difficulties positioning empty barges as scheduled.

Year-to-year transportation costs. From fourth quarter 2019 to fourth quarter 2020 (year to year), the total costs of shipping U.S. corn and soybeans to Mexico by the water route increased because of higher barge rates. Meanwhile, lower rail tariff rates pushed down costs of shipping wheat to Mexico by the water route. Similarly, the costs of shipping all grain (corn, soybeans, and wheat) to Mexico by the land route fell with declining rail tariff rates.

¹Water routes typically involve truck transportation to barge to oceangoing vessel, or truck to rail to oceangoing vessel.





Quarter-to-quarter landed costs. From quarter to quarter, landed costs increased for all grains shipped via both routes. For all waterborne grain, landed costs rose because of higher transport costs and higher farm values (table 1 and fig. 1). For all grain via the land route, higher farm values were the main drivers of higher landed costs (table 1 and fig. 2). The transportation share of landed costs ranged from 12 percent to 26 percent for the water route and from 22 percent to 40 percent for the land route (see table 1).

Year-to-year landed costs. From year to year, landed costs increased for waterborne corn and soybeans because of higher transportation costs and farm values. For waterborne wheat and all grains shipped by land routes, higher farm values mainly drove rising landed costs.

U.S. Exports to Mexico: According to USDA's Federal Grain Inspection Service, Mexico imported 3.44 mmt of U.S. corn, 1.43 mmt of U.S. soybeans, and 0.67 mmt of U.S. wheat in fourth quarter 2020. Quarter to quarter, these imports amounted to 6 percent more corn and 37 percent more soybeans, but 7 percent less wheat. Year to year, U.S. inspections for export to Mexico rose by 12 percent for corn and 10 percent for soybeans, while falling 22 percent for wheat.

Ocean Freight Rates: Ocean freight rates for shipping bulk grains to Mexico remained relatively stable during the fourth quarter, compared to the previous quarter, decreased from a year earlier, and increased above the 4-year average. In the fourth quarter, the cost of shipping a metric ton (mt) of grain, via 25,000 ton-capacity vessels from the U.S. Gulf to Veracruz, Mexico, averaged \$17.40 per mt. This was just 1 percent more than the previous quarter, 3 percent less than the same period last year, and 3 percent above the prior 4-year average. The cost of shipping in a 35,000-40,000 ton-capacity vessel averaged \$14.43 per mt. This was unchanged from the previous quarter, 6-percent decrease from the same quarter last year, and 1-percent decrease from the prior 4-year average. Dry bulk trade, including grain, remained strong during the quarter, supporting the rates.

Railroad: In fourth quarter 2020, railroads transported 36,045 carloads of grain and oilseeds to Mexico, down 9 percent quarter to quarter, and down 13 percent year to year. Tariff rail rates per grain car averaged \$7,684, unchanged quarter to quarter and year to year, but up 2 percent from the prior-3-year average. Fuel surcharges per railcar averaged \$125, down 14 percent quarter to quarter, down 48 percent year to year, and down 35 percent from the prior-3-year average. Overall, rail transportation costs (tariff rates plus fuel surcharges) were unchanged quarter to quarter and down 2 percent year to year, but up 1 percent from the prior-3-year average.

Fruit and Vegetables

In fourth quarter 2020, total reported shipments of fruits and vegetables from Mexico were 2.68 million tons, a 15-percent increase from year to year. The sum of the top five commodities increased by 143,000 tons, or 15 percent. At 319,000 tons—a 9-percent increase from year to year—avocadoes were the largest reported refrigerated truck import from Mexico by volume.

Truck rates for shipments crossing the Arizona border into Mexico and traveling 501-1,500 miles averaged \$2.81 per mile, up 30 percent quarter to quarter and 27 percent year to year. Rates for shipments crossing the Texas-Mexico border and traveling 501-1,500 miles averaged \$2.88 per mile, up 22 percent quarter to quarter and 29 percent year to year.

Diesel fuel prices for Texas-Mexico border crossings averaged \$2.22 per gallon for the quarter. Diesel fuel prices for Arizona-Mexico border crossings averaged \$2.65 per gallon. Truck availability in Arizona fluctuated throughout the quarter between adequate and shortage conditions. On average, conditions fell into the slight shortage category. Similarly, truck availability in Texas fluctuated from adequate to shortage throughout the quarter also averaging in the slight shortage category.





Table 1. Quarterly costs of transporting U.S. grain and soybeans to Mexico

					20	20									
		Water ro	oute (to \	/eracruz)		L	and rout	e (to Gu	adalajara)					
	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg.	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg.					
		USŞ	/metric	ton			USS	/metric	ton						
					Co	rn									
Origin			IL					IA							
Truck	10.70	9.70	12.38	11.38	11.04	4.62	3.83	3.93	4.85	4.31					
Rail ¹						96.35	94.48	94.63	94.04	94.88					
Barge	15.55	14.53	21.58*	25.88	18.65										
Ocean ²	13.64	12.41	14.39	14.43	13.72										
Total transportation cost	39.89	36.64	48.35	51.69	44.14	100.97	98.31	98.56	98.89	99.18					
Farm price ³	138.05	126.11	128.34	147.50	135.00	146.45	124.80	126.11	150.65	137.00					
Landed cost⁴	177.94	162.75	176.69	199.19	179.14	247.42	223.11	224.67	249.54	236.19					
Transport % of landed cost	22.4	22.5	27.4	26.0	24.6	40.8	44.1	43.9	39.6	42.0					
					Soyb	eans		•		•					
Origin			IL			NE									
Truck	10.70	9.70	12.38	11.38	11.04	4.62	3.83	3.93	4.85	4.31					
Rail ¹						98.97	97.15	97.11	96.55	97.45					
Barge	15.55	14.53	21.58*	25.88	18.65										
Ocean ²	13.64	12.41	14.39	14.43	13.72										
Total transportation cost	39.89	36.64	48.35	51.69	44.14	103.59	100.98	101.04	101.40	101.75					
Farm price ³	325.55	309.87	331.06	370.25	334.18	307.30	295.05	312.81	368.05	320.80					
Landed cost ⁴	365.44	346.51	379.41	421.94	378.33	410.89	396.03	413.85	469.45	422.56					
Transport % of landed cost	10.9	10.6	12.7	12.3	11.6	25.2	25.5	24.4	21.6	24.2					
					Wh	eat									
Origin			KS					KS							
Truck	4.62	3.83	3.93	4.85	4.31	4.62	3.83	3.93	4.85	4.31					
Rail ¹	43.31	43.31	42.07	42.07	42.69	83.27	81.10	81.17	80.17	81.43					
Ocean ²	13.64	12.41	14.39	14.43	13.72										
Total transportation cost	61.57	59.55	60.39	61.35	60.72	87.89	84.93	85.10	85.02	85.74					
Farm price ³	160.81	162.65	158.37	193.39	168.81	160.81	162.65	158.37	193.39	168.81					
Landed cost⁴	222.38	222.20	218.76	254.74	229.52	248.70	247.58	243.47	278.41	254.54					
Transport % of landed cost	27.7	26.8	27.6	24.1	26.5	35.3	34.3	35.0	30.5	33.8					

¹Rail rates include U.S. and Mexico portions of the movement. Mexico rail rates are estimated based on actual quoted market rates. BNSF and Union Pacific quoted rail tariff rates are through rates for shuttle trains. Rail rates include fuel surcharges, but do not include the cost of purchasing empty rail cars in the secondary market, which could exceed the rail tariff rate plus the fuel surcharge shown in the table.

⁴Landed cost is total transportation cost plus the farm price.

Note: Total may not add exactly because of rounding.

Source: Compiled by the USDA, Agricultural Marketing Service.

²Source for ocean rates: O'Neil Commodity Consulting, Inc.

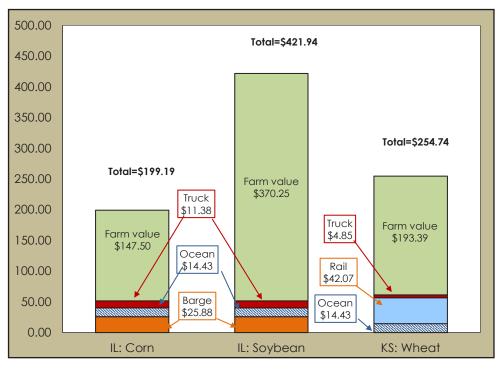
³Source for farm rates: USDA, National Agricultural Statistics Service

^{*}Due to the closure of several lock and dam facilities on Illinois River between July 1 and October 27, 2020, mid-Mississippi barge rate was substituted for Illinois rate as the benchmark for calculating cost index during the closures.





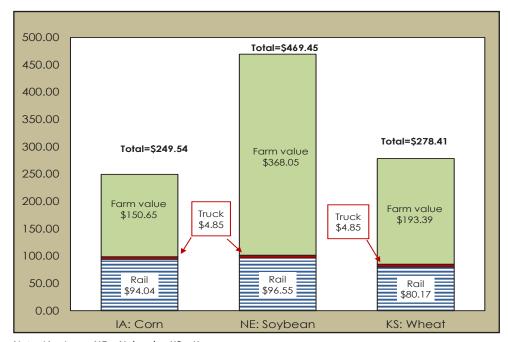
Figure 1. Water route shipment costs (\$/mt) to Veracruz, Mexico



Note: IL = Illinois; KS = Kansas

Source: USDA, Agricultural Marketing Service

Figure 2. Land route shipment costs (\$/mt) to Guadalajara, Mexico



Note: IA = Iowa; NE = Nebraska; KS = Kansas Source: USDA, Agricultural Marketing Service

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QUARTERLY BULK GRAIN AND SOYBEANS

Table 2. Quarterly tariff rail rates for U.S. bulk grain shipments to Mexico (US\$/car), 2020

				Tar	iff rate/	car¹			Fuel sur	rcharge	per car²	
Commodity	Origin State	Destination	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg
	MT	Chihuahua, Cl	7,509	7,509	7,426	7,384	7,457	0	0	0	0	0
Wheat	ОК	Cuautitlan, EM	6,775	6,775	6,733	6,713	6,749	137	88	46	46	80
wneat	KS	Guadalajara, JA	7,534	7,534	7,492	7,471	7,507	616	404	453	375	462
	TX	Salinas Victoria, NL	4,329	4,329	4,329	4,341	4,332	83	53	28	28	48
	IA	Guadalajara, JA	8,902	8,902	8,902	8,902	8,902	527	345	359	302	383
	SD	Celaya, GJ	8,140	8,140	8,140	8,140	8,140	0	0	0	0	0
Corn	NE	Queretaro, QA	8,278	8,278	8,278	8,300	8,284	284	181	92	92	162
Corn	SD	Salinas Victoria, NL	6,905	6,905	6,905	6,905	6,905	0	0	0	0	0
	МО	Tlalnepantla, EM	7,643	7,643	7,643	7,665	7,648	277	176	90	90	158
	SD	Torreon, CU	7,690	7,690	7,690	7,690	7,690	0	0	0	0	0
	МО	Bojay (Tula), HG	8,547	8,547	8,538	8,547	8,544	493	322	338	285	359
Souhaana	NE	Guadalajara, JA	9,172	9,172	9,158	9,157	9,164	515	337	346	293	372
Soybeans	IA	El Castillo, JA	9,490	9,490	9,463	9,410	9,463	0	0	0	0	0
	KS	Torreon, CU	7,964	7,964	7,972	8,014	7,978	356	233	227	194	253
	NE	Celaya, GJ	7,772	7,772	7,772	7,772	7,772	467	305	309	261	335
Corabii	KS	Queretaro, QA	8,108	8,108	8,108	8,108	8,108	171	110	58	58	99
Sorghum	NE	Salinas Victoria, NL	6,713	6,713	6,713	6,713	6,713	137	88	47	47	80
	NE	Torreon, CU	7,157	7,092	7,092	7,092	7,108	331	213	200	172	229

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements. The cost of obtaining empty grain cars in the Secondary Grain Car markets, which in times of high demand may exceed the tariff rate plus fuel surcharge, is not included.

²Approximate load per car = 97.87 mt: corn & sorghum 56 lbs/bu, wheat & soybeans 60 lbs/bu Sources: www.bnsf.com; www.uprr.com; www.kcsouthern.com





Table 3. Quarterly tariff rail rates plus fuel surcharges for U.S. bulk grain shipments to Mexico, 2020

						Tariff¹ p	lus fuel	surcha	rge per:									
				US\$	/metric	ton			US	\$\$/bush	el²							
Commodity	Origin State	Destination	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg						
	MT	Chihuahua, Cl	76.72	76.72	75.87	75.45	76.19	2.09	2.09	2.06	2.05	2.07						
Wheat	ОК	Cuautitlan, EM	70.63	70.13	69.27	69.06	69.77	1.92	1.91	1.88	1.88	1.90						
wneat	KS	Guadalajara, JA	83.27	81.10	81.17	80.17	81.43	2.26	2.21	2.21	2.18	2.21						
	TX	Salinas Victoria, NL	45.08	44.77	44.51	44.64	44.75	1.23	1.22	1.21	1.21	1.22						
	IA	Guadalajara, JA	96.35	94.48	94.63	94.04	94.87	2.44	2.40	2.40	2.39	2.41						
	SD	Celaya, GJ	83.17	83.17	83.17	83.17	83.17	2.11	2.11	2.11	2.11	2.11						
Comp	NE	Queretaro, QA	87.49	86.43	85.53	85.75	86.30	2.22	2.19	2.17	2.18	2.19						
Corn	SD	Salinas Victoria, NL	70.55	70.55	70.55	70.55	70.55	1.79	1.79	1.79	1.79	1.79						
	МО	Tlalnepantla, EM	80.93	79.89	79.01	79.23	79.77	2.05	2.03	2.01	2.01	2.02						
	SD	Torreon, CU	78.57	78.57	78.57	78.57	78.57	1.99	1.99	1.99	1.99	1.99						
	МО	Bojay (Tula), HG	92.36	90.62	90.69	90.23	90.98	2.51	2.46	2.47	2.45	2.47						
Contracts	NE	Guadalajara, JA	98.97	97.15	97.11	96.55	97.44	2.69	2.64	2.64	2.62	2.65						
Soybeans	IA	El Castillo, JA	96.97	96.97	96.69	96.15	96.69	2.64	2.64	2.63	2.61	2.63						
	KS	Torreon, CU	85.01	83.75	83.77	83.86	84.10	2.31	2.28	2.28	2.28	2.29						
	NE	Celaya, GJ	84.18	82.53	82.56	82.07	82.84	2.14	2.09	2.10	2.08	2.10						
Cough	KS	Queretaro, QA	84.59	83.97	83.43	83.43	83.85	2.15	2.13	2.12	2.12	2.13						
Sorghum	NE	Salinas Victoria, NL	69.99	69.49	69.06	69.06	69.40	1.78	1.76	1.75	1.75	1.76						
	NE	Torreon, CU	76.51	74.64	74.51	74.22	74.97	1.94	1.89	1.89	1.88	1.90						

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements. The cost of obtaining empty grain cars in the Secondary Grain Car markets, which in times of high demand may exceed the tariff rate plus fuel surcharge, is not included.

²Approximate load per car = 97.87 mt: corn & sorghum 56 lbs/bu, wheat & soybeans 60 lbs/bu Sources: www.bnsf.com; www.uprr.com; www.kcsouthern.com





Table 4. Quarterly exports of U.S. distillers' dried grains with soluble (DDGS) to Mexico*

	Thousand metric tons										
Year	1st qtr	2nd qtr	3rd qtr	4th qtr	Total						
2010	439	399	424	383	1,645						
2011	506	430	476	369	1,781						
2012	426	388	352	332	1,498						
2013	284	329	290	381	1,285						
2014	356	420	366	435	1,577						
2015	497	276	413	463	1,649						
2016	483	467	470	490	1,910						
2017	604	475	551	551	2,181						
2018	516	516	514	467	2,013						
2019	410	574	475	491	1,950						
2020	526	344	396	476	1,742						

^{*}Data are for brewers' and distillers' dregs and waste, of which Distillers' Dried Grains with Soluble is a principal component. Source: USDA, Economic Research Service (ERS), Feed grains database

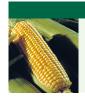




Table 5. Quarterly ocean freight rate for bulk grain shipments from the U.S. Gulf to Veracruz, Mexico

		US\$/me	etric ton		
Vessel capacity (metric ton)	1st qtr 2012	2nd qtr 2012	3rd qtr 2012	4th qtr 2012	Average
25,000	20.28	20.79	20.68	18.73	20.12
35-40,000	18.37	18.62	18.53	16.73	18.06
Vessel capacity (metric ton)	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Average
25,000	20.19	19.59	20.47	20.01	20.07
35-40,000	17.89	17.58	17.85	17.13	17.61
Vessel capacity (metric ton)	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Average
25,000	20.08	17.48	15.75	16.32	17.41
35-40,000	17.53	15.48	13.56	13.96	15.13
Vessel capacity (metric ton)	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Average
25,000	13.67	14.23	14.59	13.95	14.11
35-40,000	11.63	11.89	12.85	12.12	12.12
Vessel capacity (metric ton)	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Average
25,000	12.34	13.47	15.00	14.85	13.92
35-40,000	10.44	11.65	13.20	13.26	12.14
Vessel capacity (metric ton)	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Average
25,000	16.03	14.85	15.16	16.69	15.68
35-40,000	14.27	12.95	12.98	14.26	13.62
Vessel capacity (metric ton)	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Average
25,000	16.11	16.20	16.68	17.94	16.73
35-40,000	13.97	14.07	14.68	15.63	14.59
Vessel capacity (metric ton)	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Average
25,000	16.37	16.65	18.27	17.98	17.32
35-40,000	13.89	14.01	15.50	15.23	14.66
Vessel capacity (metric ton)	1st qtr 2020	2nd qtr 2020	3rd qtr 2020	4th qtr 2020	Average
25,000	16.37	15.31	17.20	17.40	16.57
35-40,000	13.64	12.41	14.39	14.43	13.72

Source: O'Neil Commodity Consulting





FRUIT AND VEGETABLE

Table 6. Fruit and vegetable truck rates for shipments between 501 to 1,500 miles crossing the U.S.-Mexico border

	U	IS\$/mile			
Origin/border crossing	1st qtr 2012	2nd qtr 2012	3rd qtr 2012	4th qtr 2012	Average
Nogales, Arizona	2.00	2.57	1.84	1.92	2.08
Pharr, Texas	1.97	2.26	1.89	2.09	2.05
Origin/border crossing	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Average
Nogales, Arizona	2.34	2.59	1.63	2.33	2.22
Pharr, Texas	2.15	2.33	2.02	2.01	2.13
Origin/border crossing	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Average
Nogales, Arizona	2.46	2.69	1.74	2.31	2.30
Pharr, Texas	2.32	2.53	2.12	2.13	2.28
Origin/border crossing	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Average
Nogales, Arizona	2.41	2.49	2.71	2.51	2.53
Pharr, Texas	2.26	2.23	2.50	2.27	2.32
Origin/border crossing	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Average
Nogales, Arizona	2.31	2.43	2.53	2.65	2.48
Pharr, Texas	2.98	2.17	2.24	2.34	2.43
Origin/border crossing	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Average
Nogales, Arizona	2.05	2.32	2.45	2.38	2.30
Pharr, Texas	2.16	2.21	2.00	2.36	2.18
Origin/border crossing	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Average
Nogales, Arizona	2.92	3.21	2.75	2.47	2.84
Pharr, Texas	2.95	3.13	2.27	2.34	2.67
Origin/border crossing	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Average
Nogales, Arizona	2.52	2.7	2.52	2.21	2.49
Pharr, Texas	2.45	2.28	2.04	2.23	2.25
Origin/border crossing	1st qtr 2020	2nd qtr 2020	3rd qtr 2020	4th qtr 2020	Average
Nogales, Arizona	2.53	2.55	2.16	2.81	2.51
Pharr, Texas	2.49	2.25	2.35	2.88	2.49

Source: USDA, Agricultural Marketing Service (AMS), Specialty Crops Program, Market News Division





Table 7. Quarterly U.S.-Mexico border crossing fresh fruit and vegetables truck availability

	4th quarter 2020													
Legend:	1 =Surplus	2 = Sli	ght su	rplus	3 =	Adec	quate	4 =	4 = Slight		age	5 = Shortage		ige
Truck availability														
Mexico borde	r crossings/month		Octo	ober			Nove	mber			D	ecemb	er	
Week ending		10/6	10/13	10/20	10/27	11/3	11/10	11/17	11/24	12/1	12/8	12/15	12/22	12/29
Through Nogales, AZ	Tomatoes, Squash, Cucumbers, Mangoes, Honeydew, Watermelons, Mixed Fruits, Vegetables	3	3	4	4	4	4	5	5	3	3	4	5	5
Through TX	Vegetables, Limes, Mangoes, Onions, Tomatoes, Broccoli, Mixed Fruits	4	3	3	4	4	4	4	4	5	3	3	5	5

Note: NA = not available.

Source: USDA, Agricultural Marketing Service (AMS), Specialty Crop Program, Market News Division, Fruit and Vegetable Truck Rate Report

Table 8. Top ten commodities shipped by truck to the U.S. from Mexico, 2020 (1,000 metric tons)

Commodity	4th qtr 2020	Rank
Avocados	320	1
Cucumbers	237	2
Tomatoes	227	3
Squash	170	4
Peppers, other	169	5
Tomatoes, plum type	168	6
Limes	155	7
Watermelon, seedless	133	8
Peppers, bell type	132	9
Broccoli	93	10

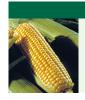




Table 9. Top five commodities shipped by truck to the U.S. from Mexico (10,000 lbs)

Commodity	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Total 2013
Tomatoes (all varieties)	88,753	75,505	43,373	52,154	259,785
Peppers (all varieties)	55,952	35,111	27,341	51,481	169,885
Avocados	38,933	26,387	15,049	30,766	111,135
Cucumbers	38,877	30,555	11,592	31,523	112,547
Onions (dry and green)	24,818	22,138	7,584	8,070	62,610
Subtotal	247,333	189,696	104,939	173,994	715,962
Other	206,944	271,688	126,051	168,680	773,363
Total	454,277	461,384	230,990	342,674	1,489,325
Commodity	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Total 2014
Tomatoes (all varieties)	102,223	75,885	41,364	59,367	278,839
Peppers (all varieties)	61,170	32,403	28,315	49,764	171,652
Cucumbers	25,327	8,7584	3,815	20,131	136,857
Avocados	37,704	25,948	26,937	39,197	129,786
Squash	4,7115	30,353	12,534	37,227	127,229
Subtotal	273,539	252,173	112,965	205,686	844,363
Other	218,822	231,589	126,002	166,317	742,730
Total	492,361	483,762	238,967	372,003	1,587,093
Commodity	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Total 2015
Commodity Tomatoes (all varieties)	1st qtr 2015 97,953	2nd qtr 2015 71,449	3rd qtr 2015 45,992	4th qtr 2015 65,381	
					Total 2015
Tomatoes (all varieties)	97,953	71,449	45,992	65,381	Total 2015 280,775
Tomatoes (all varieties) Peppers (all varieties)	97,953 44,215	71,449 37,154	45,992 43,044	65,381 49,722	Total 2015 280,775 174,135
Tomatoes (all varieties) Peppers (all varieties) Cucumbers	97,953 44,215 59,876	71,449 37,154 33,752	45,992 43,044 30,679	65,381 49,722 47,396	Total 2015 280,775 174,135 171,703
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	97,953 44,215 59,876 23,537	71,449 37,154 33,752 95,273	45,992 43,044 30,679 7,213	65,381 49,722 47,396 23,195	Total 2015 280,775 174,135 171,703 149,218
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	97,953 44,215 59,876 23,537 49,684	71,449 37,154 33,752 95,273 33,603	45,992 43,044 30,679 7,213 15,717	65,381 49,722 47,396 23,195 37,875	Total 2015 280,775 174,135 171,703 149,218 136,879
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal	97,953 44,215 59,876 23,537 49,684 275,265	71,449 37,154 33,752 95,273 33,603 271,231	45,992 43,044 30,679 7,213 15,717 142,645	65,381 49,722 47,396 23,195 37,875 223,569	Total 2015 280,775 174,135 171,703 149,218 136,879 912,710
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other	97,953 44,215 59,876 23,537 49,684 275,265 232,251	71,449 37,154 33,752 95,273 33,603 271,231 250,443	45,992 43,044 30,679 7,213 15,717 142,645 138,828	65,381 49,722 47,396 23,195 37,875 223,569 185,012	Total 2015 280,775 174,135 171,703 149,218 136,879 912,710 806,534
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total	97,953 44,215 59,876 23,537 49,684 275,265 232,251 507,516	71,449 37,154 33,752 95,273 33,603 271,231 250,443 521,674	45,992 43,044 30,679 7,213 15,717 142,645 138,828 281,473	65,381 49,722 47,396 23,195 37,875 223,569 185,012 408,581	Total 2015 280,775 174,135 171,703 149,218 136,879 912,710 806,534 1,719,244
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity	97,953 44,215 59,876 23,537 49,684 275,265 232,251 507,516 1st qtr 2016	71,449 37,154 33,752 95,273 33,603 271,231 250,443 521,674 2nd qtr 2016	45,992 43,044 30,679 7,213 15,717 142,645 138,828 281,473 3rd qtr 2016	65,381 49,722 47,396 23,195 37,875 223,569 185,012 408,581 4th qtr 2016	Total 2015 280,775 174,135 171,703 149,218 136,879 912,710 806,534 1,719,244 Total 2016
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties)	97,953 44,215 59,876 23,537 49,684 275,265 232,251 507,516 1st qtr 2016 131,455	71,449 37,154 33,752 95,273 33,603 271,231 250,443 521,674 2nd qtr 2016 89,313	45,992 43,044 30,679 7,213 15,717 142,645 138,828 281,473 3rd qtr 2016 51,983	65,381 49,722 47,396 23,195 37,875 223,569 185,012 408,581 4th qtr 2016 66,534	Total 2015 280,775 174,135 171,703 149,218 136,879 912,710 806,534 1,719,244 Total 2016 339,285
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties)	97,953 44,215 59,876 23,537 49,684 275,265 232,251 507,516 1st qtr 2016 131,455 61,450	71,449 37,154 33,752 95,273 33,603 271,231 250,443 521,674 2nd qtr 2016 89,313 40,970	45,992 43,044 30,679 7,213 15,717 142,645 138,828 281,473 3rd qtr 2016 51,983 33,631	65,381 49,722 47,396 23,195 37,875 223,569 185,012 408,581 4th qtr 2016 66,534 65,270	Total 2015 280,775 174,135 171,703 149,218 136,879 912,710 806,534 1,719,244 Total 2016 339,285 201,321
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers	97,953 44,215 59,876 23,537 49,684 275,265 232,251 507,516 1st qtr 2016 131,455 61,450 60,241	71,449 37,154 33,752 95,273 33,603 271,231 250,443 521,674 2nd qtr 2016 89,313 40,970 37,679	45,992 43,044 30,679 7,213 15,717 142,645 138,828 281,473 3rd qtr 2016 51,983 33,631 34,993	65,381 49,722 47,396 23,195 37,875 223,569 185,012 408,581 4th qtr 2016 66,534 65,270 40,457	Total 2015 280,775 174,135 171,703 149,218 136,879 912,710 806,534 1,719,244 Total 2016 339,285 201,321 173,370
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	97,953 44,215 59,876 23,537 49,684 275,265 232,251 507,516 1st qtr 2016 131,455 61,450 60,241 21,726	71,449 37,154 33,752 95,273 33,603 271,231 250,443 521,674 2nd qtr 2016 89,313 40,970 37,679 85,723	45,992 43,044 30,679 7,213 15,717 142,645 138,828 281,473 3rd qtr 2016 51,983 33,631 34,993 7,560	65,381 49,722 47,396 23,195 37,875 223,569 185,012 408,581 4th qtr 2016 66,534 65,270 40,457 33,670	Total 2015 280,775 174,135 171,703 149,218 136,879 912,710 806,534 1,719,244 Total 2016 339,285 201,321 173,370 148,679
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	97,953 44,215 59,876 23,537 49,684 275,265 232,251 507,516 1st qtr 2016 131,455 61,450 60,241 21,726 48,999	71,449 37,154 33,752 95,273 33,603 271,231 250,443 521,674 2nd qtr 2016 89,313 40,970 37,679 85,723 32,842	45,992 43,044 30,679 7,213 15,717 142,645 138,828 281,473 3rd qtr 2016 51,983 33,631 34,993 7,560 14,670	65,381 49,722 47,396 23,195 37,875 223,569 185,012 408,581 4th qtr 2016 66,534 65,270 40,457 33,670 39,803	Total 2015 280,775 174,135 171,703 149,218 136,879 912,710 806,534 1,719,244 Total 2016 339,285 201,321 173,370 148,679 136,314

Source: Data is obtained from the Department of Homeland Security (DHS), U.S. Customs and Border Protection (CBP) through USDA, AMS, Market News





Commodity	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Total 2017
Tomatoes (all varieties)	107,852	82,194	49,088	73,166	312,300
Peppers (all varieties)	67,566	38,714	31,137	59,172	196,589
Cucumbers	49,565	36,996	32,133	47,015	165,709
Avocados	47,336	32,892	16,064	44,415	140,707
Squash	31,890	68,086	5,264	33,293	138,533
Subtotal	304,209	258,882	133,686	257,061	953,838
Other	291,177	291,747	170,323	205,516	958,763
Total	595,386	550,629	304,009	462,577	1,912,601
Commodity	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Total 2018
Tomatoes (all varieties)	105,364	79,851	49,278	62,478	296,971
Peppers (all varieties)	74,252	46,390	35,103	57,726	213,471
Cucumbers	55,189	49,914	35,246	49,781	190,130
Avocados	51,964	36,452	14,131	43,288	145,835
Squash	28,829	75,429	6,062	27,782	138,102
Subtotal	315,598	288,036	139,820	241,055	984,509
Other	296,266	281,580	156,781	205,426	940,053
Total	611,864	569,616	296,601	446,481	1,924,562
The state of the s					
Commodity	1st qtr 2019	2nd qtr 2019	3rd qtr 2019	4th qtr 2019	Total 2019
Commodity Tomatoes (all varieties)	1st qtr 2019 95,760	2nd qtr 2019 78,123	3rd qtr 2019 55,836	4th qtr 2019 69,366	Total 2019 299,085
·		·			
Tomatoes (all varieties)	95,760	78,123	55,836	69,366	299,085
Tomatoes (all varieties) Peppers (all varieties)	95,760 65,865	78,123 45,479	55,836 38,006	69,366 56,847	299,085 206,197
Tomatoes (all varieties) Peppers (all varieties) Cucumbers	95,760 65,865 57,162	78,123 45,479 25,622	55,836 38,006 42,135	69,366 56,847 58,520	299,085 206,197 183,439
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	95,760 65,865 57,162 24,868	78,123 45,479 25,622 88,165	55,836 38,006 42,135 11,138	69,366 56,847 58,520 30,506	299,085 206,197 183,439 154,677
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	95,760 65,865 57,162 24,868 48,614	78,123 45,479 25,622 88,165 34,729	55,836 38,006 42,135 11,138 18,919	69,366 56,847 58,520 30,506 41,334	299,085 206,197 183,439 154,677 143,596
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal	95,760 65,865 57,162 24,868 48,614 292,269	78,123 45,479 25,622 88,165 34,729 272,118	55,836 38,006 42,135 11,138 18,919 166,034	69,366 56,847 58,520 30,506 41,334 256,573	299,085 206,197 183,439 154,677 143,596 986,994
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other	95,760 65,865 57,162 24,868 48,614 292,269 272,760	78,123 45,479 25,622 88,165 34,729 272,118 262,948	55,836 38,006 42,135 11,138 18,919 166,034 182,481	69,366 56,847 58,520 30,506 41,334 256,573 213,013	299,085 206,197 183,439 154,677 143,596 986,994 931,202
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total	95,760 65,865 57,162 24,868 48,614 292,269 272,760 565,029	78,123 45,479 25,622 88,165 34,729 272,118 262,948 535,066	55,836 38,006 42,135 11,138 18,919 166,034 182,481 348,515	69,366 56,847 58,520 30,506 41,334 256,573 213,013 469,586	299,085 206,197 183,439 154,677 143,596 986,994 931,202 1,918,196
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity	95,760 65,865 57,162 24,868 48,614 292,269 272,760 565,029 1st qtr 2020	78,123 45,479 25,622 88,165 34,729 272,118 262,948 535,066 2nd qtr 2020	55,836 38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020	69,366 56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020	299,085 206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties)	95,760 65,865 57,162 24,868 48,614 292,269 272,760 565,029 1st qtr 2020 105,181	78,123 45,479 25,622 88,165 34,729 272,118 262,948 535,066 2nd qtr 2020 82,796	55,836 38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020 66,804	69,366 56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020 83,797	299,085 206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020 334,784
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties)	95,760 65,865 57,162 24,868 48,614 292,269 272,760 565,029 1st qtr 2020 105,181 72,764	78,123 45,479 25,622 88,165 34,729 272,118 262,948 535,066 2nd qtr 2020 82,796 47,080	55,836 38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020 66,804 39,078	69,366 56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020 83,797 60,235	299,085 206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020 334,784 217,633
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers	95,760 65,865 57,162 24,868 48,614 292,269 272,760 565,029 1st qtr 2020 105,181 72,764 58,796	78,123 45,479 25,622 88,165 34,729 272,118 262,948 535,066 2nd qtr 2020 82,796 47,080 48,461	55,836 38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020 66,804 39,078 45,480	69,366 56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020 83,797 60,235 63,907	299,085 206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020 334,784 217,633 217,195
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	95,760 65,865 57,162 24,868 48,614 292,269 272,760 565,029 1st qtr 2020 105,181 72,764 58,796 51,075	78,123 45,479 25,622 88,165 34,729 272,118 262,948 535,066 2nd qtr 2020 82,796 47,080 48,461 71,858	55,836 38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020 66,804 39,078 45,480 12,878	69,366 56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020 83,797 60,235 63,907 47,328	299,085 206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020 334,784 217,633 217,195 154,587
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	95,760 65,865 57,162 24,868 48,614 292,269 272,760 565,029 1st qtr 2020 105,181 72,764 58,796 51,075 33,236	78,123 45,479 25,622 88,165 34,729 272,118 262,948 535,066 2nd qtr 2020 82,796 47,080 48,461 71,858 3,6687	55,836 38,006 42,135 11,138 18,919 166,034 182,481 348,515 3rd qtr 2020 66,804 39,078 45,480 12,878 20,722	69,366 56,847 58,520 30,506 41,334 256,573 213,013 469,586 4th qtr 2020 83,797 60,235 63,907 47,328 38,603	299,085 206,197 183,439 154,677 143,596 986,994 931,202 1,918,196 Total 2020 334,784 217,633 217,195 154,587 150,683

Source: Data is obtained from the Department of Homeland Security (DHS), U.S. Customs and Border Protection (CBP) through USDA, AMS, Market News





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- Grain Transportation Report
- Agricultural Refrigerated Truck Quarterly

Data Sets (all XLS files):

- Figure 1: Water route shipment costs (\$/mt) to Veracruz, Mexico
- Figure 2: Land route shipment costs (\$/mt) to Guadalajara, Mexico
- Table 1: Quarterly costs of transporting U.S. grain and soybeans to Mexico
- Table 2: Quarterly tariff rail rates for U.S. bulk grain shipments to Mexico (US\$/car), 2020
- Table 3: Quarterly tariff rail rates plus fuel surcharge for U.S. bulk grain shipments to Mexico, 2020
- Table 4: Quarterly exports of U.S. Distillers' Dried Grains with Soluble (DDGS) to Mexico
- Table 5: Quarterly ocean freight rate for bulk shipments from the U.S. Gulf to Veracruz, Mexico
- <u>Table 6: Fruit and vegetable truck rates for shipments between 501 and 1,500 miles crossing the U.S.-Mexico border</u>
- Table 7: Quarterly U.S.-Mexico border crossing fresh fruit and vegetables truck availability
- Table 8: Top ten commodities shipped by truck to the U.S. from Mexico, 2020 (1,000 metric tons)
- Table 9: Top five commodities shipped by truck to the U.S. from Mexico (10,000 lbs)

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