### Petition to Add Sodium Gluconate to 7CFR205.605

### Petitioner:

Bradford Soap Works, Inc. 200 Providence Street West Warwick, RI 02893

Contact Person: Al Kendra

Director of Quality (401) 381-6204

Email: akendra@bradfordsoap.com

#### Item A:

Petition for the evaluation of Sodium Gluconate for inclusion on the National List of Non-agricultural (non-organic) substances allowed in or on processed products labeled as "organic" or "made with organic (specified ingredients),"

### Item B:

### 1. Substance Name:

### **Sodium Gluconate**

### 2. Manufacturer's Name:

Jungbunzlauer Inc.
7 Wells Avenue
Newton Center, MA 02459
USA

Telephone: (617) 969-0900

### 3. Intended Use of the Substance:

Soap bars made with from saponified vegetable oils are prone to become rancid by the action of certain trace heavy metals. The trace metals are often termed "pro-oxidant" since they enhance the process of rancidity by the attack of carbon-carbon double and triple bonds by oxygen. The resulting process cleaves carbon-carbon double and triple bonds in the soap creating lower molecular weight fatty acids and aldehydes that give rise to the off odor and color associated with rancidity. Chelation 4, 5, 6, 7 effectively inactivates the metal ions which significantly reduce the incidence and rate of soap rancidity through oxidation. Sodium gluconate will be used as a chelator to reduce or prevent soap from becoming rancid.

### 4. Mode of Action:

Traditional soap manufacturing consists of the alkali metal saponification of fats and oils. Sodium and potassium hydroxides are used in this process to yield the sodium and/or potassium salts of the selected fats and /or oils. Soap is prone to become rancid by the action of certain trace heavy metals<sup>1, 2</sup>. These trace metals such as iron, copper, magnesium and zinc and well as others are often found in soap. Soap is stabilized by using various amounts of chelators<sup>4</sup>, which bind to pro-oxidant metals preventing them from causing rancidity. The current chelators used in the bar soap industry include Sodium Pentetate, Tetrasodium Etidronate, EDTA and its salts, Ethylenediamine Disuccinic and its salts, among others. These chelators are extremely effective; however, they are not on the list of approved ingredients that can be used in certified organic products.

Other organic soaps have used a combination of certified organic citric acid and certified organic Vitamin E. These ingredients provide limited protection from rancidity as the data in this petition will demonstrate. Other ingredients that have been reviewed and determined not to be effective chelators include: phytic acid, sodium phytate, chamomile extract, rosemary extract, lecithin, and ascorbyl palmitate. In researching natural ingredients that provide effective prevention from rancidity, it has been determined that Sodium Gluconate is an effective chelator.

### 5. Substance Source and Manufacturing Description:

Sodium gluconate is manufactured by the fermentation of carbohydrate containing the raw material glucose syrup derived from maize. The product undergoes several purification steps and finally obtained in a highly purified form. Based on the production process as well as the raw materials used, sodium gluconate is not synthetic natural. The manufacturing flow chart is attached (Attachment 1)

#### 6. Reviews:

There is no information available.

#### 7. EPA, FDA and State Regulatory Agency Registrations:

Sodium gluconate's International Registry Numbers and Classifications are attached. (Attachment 2)

Sodium gluconate is a GRAS substance, SCOGS Report #78, 21CFR182.6757, NTIS Accession Number: PB-288-675/2.

#### 8. CAS Number:

527-07-1

### 9. Physical Properties and Chemical Mode of Action:

Sodium gluconate is the sodium salt of gluconic acid, produced by fermentation of glucose. It is a white to tan, granular to fine, crystalline powder, very soluble in water. Non corrosive, non toxic and readily biodegradable (98% after 2 days).

- a. Chemical interactions No interactions are known.
- b. Toxicity/Environmental Persistence Sodium gluconate is considered non-toxic and readily biodegradable.
- c. Environmental Impact Not listed by ACGIH, IRARC, NTP, or CA Prop 65
- d. Human Health Effects Listed as GRAS by the FDA.
- e. Effects on Soil/Organisms/Crops/Livestock There are no known negative effects.
- f, Chemical Mode of Action-Chelating<sup>7</sup>; Trace metal sequestering.

Product specification is attached. (Attachment 3)

GMO Statement is attached (Attachment 4)

#### 10. Safety Information:

- a. MSDS Attached. (Attachment 5)
- b. NIEHS No substance report

### 11. Research Information:

### Bar Soap Production and the use of Chelators:

Traditional soap manufacturing consists of the alkali metal saponification of fats and oils. Sodium and potassium hydroxides are used in this process to yield the sodium and/or potassium salts of the selected fats and /or oils. (The remainder of this petition will be specific to soap produced using vegetable oils, although the same issues/technical aspects would also apply to tallow based soap) Soap is prone to become rancid by the action of certain trace heavy metals. These trace metals such as iron, copper, magnesium and zinc and well as others are often found in soap. Soap is stabilized by using various amounts of chelators, which bind to pro-oxidant metals preventing them from causing rancidity. The current chelators used in the bar soap industry include Sodium Pentetate, Tetrasodium

Etidronate, EDTA and its salts, Ethylenediamine Disuccinic and its salts, among others. These chelators are extremely effective; however, they are not on the list of approved ingredients that can be used in certified organic products.

Other organic soaps have used a combination of certified organic citric acid and certified organic Vitamin B. These ingredients provide limited protection from rancidity as the data in this petition will demonstrate. Other ingredients that have been reviewed and determined not to be effective chelators include: phytic acid, sodium phytate, chamomile extract, rosemary extract, lecithin, and ascorbyl palmitate. In researching natural ingredients that provide effective prevention from rancidity, it has been determined that Sodium Gluconate (CAS No. 527-07-1, EINECS/ELINECS 208-407-7 (l)) is an effective chelator. The data that supports the effectiveness of Sodium Gluconate as compared to other chelators is present in Attachment 5.

Currently Sodium Gloconate is used alone in several non-certified organic finish product formulations. Extensive in-house evaluations (Attachment 1) indicate that Sodium Gluconate is approximately 70%-90% as effective as our current chelator system (positive control) and should be considered an acceptable alternative for bar soap products/marketers who need a more bio-degradable chelator component with good toxicological and biological profiles; has a more natural position than other useful chelators and chelates Fe<sup>2+</sup>, Al<sup>3+</sup> and other heavy metals that promote rancidity as well as Ca<sup>2+</sup> at alkaline pH's (traditional soap is an alkaline salt with a pH of about 10).

Additionally a production size study was completed that added Sodium Gluconate into soap base in the kettle stage. (Attachment 6) The results of this study demonstrate that Sodium Gluconate at a level of 0.4% is an effective chelator under typical manufacturing conditions.

#### 12. Petition Justification Statement:

The lack of having an effective and approved chelator is severely limiting Bradford's ability to pursue the marketing for certified organic soap products. This also limits the total bar soap industry from also offering a certified organic soap bars that are adequately protected from becoming rancid.

### Impact to Bradford Soap Works:

Currently Bradford Soap Works Inc. markets a brand of bars soaps and soap liquids under the name of [CBI]. The products are made wholly from certified organic oils and use certified organic oils/ingredients to create different visuals and fragrances for each of the products.

CBI

The products were manufactured in the UK by a company which used to be a subsidiary of Bradford Soap Works Inc, but no longer is. The company is Bradford Personal Care LLC. The products were made in an organically certified manufacturing facility approved by the UK organic certification body, The Soil Association. The formulations are

approved by The Soil Association; therefore Bradford was permitted to carry the Soil Association logo. The Soil Association approved chelator system of, sodium pentetate and tetrasodium etidronate. Since it has been brought to Bradford's attention these formulas don't meet the NOP standard, these products are no longer sold as certified organic products.

However Bradford Soap Works Inc. wants to now manufacture these products in the USA, and follow the guidelines set down by the USDA. Our facility in Rhode Island has the soap manufacturing processes certified by QCS. However without an effective chelator that is NOP approved, Bradford is not able to manufacture these products.

Not allowing an effective chelator that is on the NOP list will mean that Bradford lost [CBI] in existing sales with [CBI].

On a broader scope, Bradford's primary business is as a contract manufacturer of bar soaps and also a supplier of raw material soap noodles to other soap bar soap companies. The availability of Sodium Gluconate would impact Bradford's business as follows:

Attached is a spreadsheet (Attachment 8) assuming a number of key accounts in the USA take the products. The assumptions are speculative but in no way even come close to the full potential of the brand if the majority of the US retail market stocked the brand.

Bradford has taken a basket of customers, assumed a number of stores (not the total number) and assumed a level of sales of one unit per store per week, usually the minimum sales most retailers demand to keep specialty products like [CBI] in store.

Bradford also assumed that not all products will be stocked by the retailer, and that the selling price to them is the same as for [CBI] currently.

Based on this analysis the potential annual sales, using these assumptions is [CBI] [CBI Deleted]

As you will appreciate only the firture will tall annual sales.

As you will appreciate, only the future will tell exactly which retailers take the product, and into how many stores, but as you can appreciate this number is a very realistic estimate of potential sales, with an upside that is several times larger than this number.

In summary to non-availability of Sodium Gluconate will mean that Bradford will lose [CBI] in existing sales, and will not be able to avail itself of the potential of new business [CBI] to an estimated value of [CBI]. In total as you will see from below this is a very [CBI] to be leted [CBI] at the very least.

### Impact to Bar Soap Industry:

Currently there are a number of potential brand marketers who are deterred from launching their own products made from certified organic oils due to the lack of an available, natural chelator, which has an acceptable level of risk in relation to keeping a bar of soap from going rancid.

This reluctance to develop products means that the natural/organic market for personal care products is not developing at the rate it should be. This is therefore restricting the growth of the organic raw material suppliers who grow oils to supply this market, again hampering the organic message. It has also opened the door for imitation products to fill the space that should be occupied by products which are truly trying to adhere to the ethics, objectives and aims of the organic movement. Several products are currently on the market, making organic claims, which are being allowed to foster as there is a

demand for organic products which is not being fulfilled. Bradford aims to fill those needs and push out the products, which for a long time have damaged the image of the organic industry.

### References

- 1) Thomsenn, E.G., and C.R. Kemp, *Modem Soap Making*, MacNair-Dorland, New York, 147-153 (1937)
- 2) Davidsohn, J., E.J. Better, and A. Davidsohn, *Soap Manufacture*, vol. I, Interscience, New York, 303-305 (1953)
- 3) Organic Chemistry, Morrison and Boyd, 3<sup>rd</sup> edn., Allyn and Bacon, Inc., Boston, MA. (1979) 1062-1063
- 4) Chelation:

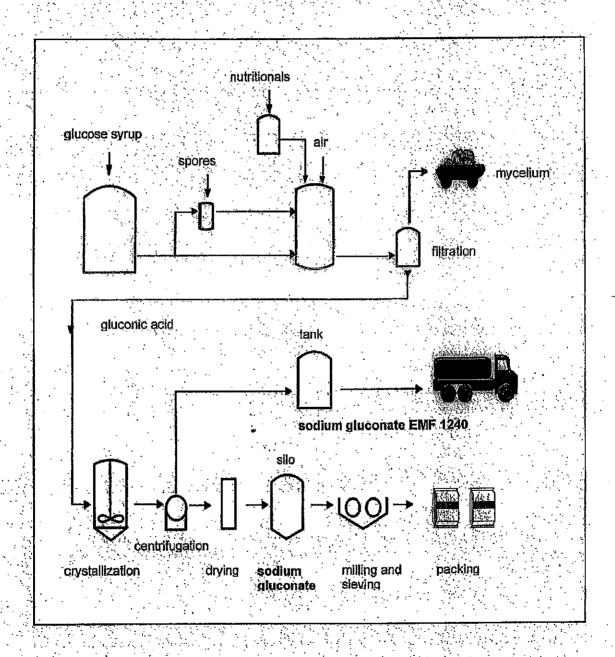
The formation or presence of bonds (or other attractive interactions) between two or more separate binding sites within the same ligand and a single central atom. A molecular entity in which there is chelation (and the corresponding chemical species ) is called a 'chelate'. The terms bidentate (or didentate), tridentate, tetradentate, ... multidentate are used to indicate the number of potential binding sites of the ligand, at least two of which must be used by the ligand in forming a 'chelate'. For example, the bidentate ethylenediamine forms a chelate with CuI in which both nitrogen atoms of ethylenediamine are bonded to copper. (The use of the term is often restricted to metallic central atoms.) The phrase 'separate binding sites' is intended to exclude cases such as  $[PtCl_3(CH_2=CH_2)]^-$ , ferrocene and (benzene)tricarbonylchromium in which ethene, the cyclopentadienyl group and benzene, respectively, are considered to present single binding sites to the respective metal atom, and which are not normally thought of as chelates.

PAC, 1994, 66, 1077 (Glossary of terms used in physical organic chemistry (IUPAC Recommendations 1994)) on page 1094 Red Book, p. 147

- 5) Versene<sup>™</sup> Chelating Agents for Personal Care Formulations, The Dow Chemical Company, Form No. 113-01504-1107AMS (2007)
- 6) Considine, Glenn D., ed., Van Nostrand's Encyclopedia of Chemistry, 5th edn., J. Wiley and Sons, Inc., Hoboken, NJ, 322-324 (2005)
- 7) Concise Encyclopedia of Chemical Technology, vol.1, 5th edn., J. Wiley and Sons, Inc., Hoboken, NJ, 463-467 (2007)
- 8) The Merck Index, 14<sup>th</sup> edn., Merck and Co, Inc., Whitehouse Station, NJ, 769 entry:4456 (2006)

# Jungbunzlauer

### Production Flow Chart Sodium Gluconate and Sodium Gluconate EMF 1240



# International Registry Numbers and Classifications

# Jungbunzlauer

### Sodium Gluconate

EINECS No. (EC No.) European Inventory of Existing Chemical Substances	208-407-7
CAS No. Chemical Abstracts Service, USA	527-07-1
EU Food additive	E 576
Customs Tariff Number according to harmonised system	29181600
AICS Australian Inventory of Chemical Substances, Australia	listed a
DSL Domestic Substances List, Canada	listed
ECL Existing Chemicals List, Korea	KE-17676
ENCS No. (MITI No.) Existing and New Chemical Substances, Japan	(2)-1410
Philippine Inventory of Chemicals and Chemical Subst	listed ances, Philippines
TSCA No. Toxic Substances Control Act, USA	527-07-1 (= CAS No.)
FDA (Food and Drug Administration, USA) Code of Federal Regulations	21 CFR Ch. 1 § 182.6757
CTFA, INCI Cosmetic, Tolletry and Fragrance Association, USA International Cosmetic Ingredients (INCI)	listed as sodium gluconate
<b>WGK</b> Water Hazard Classes, Germany	1 (KBwS = 5223)
EDP No. Swiss Federal Office of Public Health	not listed (new regulation in place since 08/2005)

# Attachment 3 Sodium Gluconate

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Newton Centre, MA 02459
USA
Phone +1-617-969 0900
Fax +1-617-964 2921
www.jungbunzlauer.com

# **Product Specification**

## Jungbunzlauer

### **Sodium Gluconate**

pH value (10% solution)

USP/FCC/EC

Product name	Sodjum Glucona	ate			C <sub>6</sub> H <sub>11</sub> NaO <sub>7</sub>
EC No.	208-407-7				
CAS No.	527-07-1				•
E-No.	E 576				
Characteristics	White to tan, gra sparingly soluble				luble in water,
Identification					conforms
Chloride					max. 50 mg/kg
Sulphate	•				max. 100 mg/kg
Lead				* • :	< 2 mg/kg
Heavy metals				•	< 10 mg/kg
Reducing substances	<b>3</b>				max. 0.5 %
Assay					99.0 - 101.0 %

We herewith confirm that this product meets the requirements of the latest edition of the US Pharmacopeia (USP), the Food Chemicals Codex (FCC) and the Commission Directive 2000/63/EC. All analytical methods are in accordance with the latest requirements of the USP, the FCC or equivalent methods. Test methods are available on request.

6.5 - 7.5

### **Attachment 4**

### Sodium Gluconate

### Jungbunzlauer

### **GMO** Position

This position paper is valid for the Jungbunzlauer manufacturing sites Pernhofen / Austria, Ladenburg / Germany and Marckolsheim / France.

The following Jungbunzlauer products

Citric Acid

Citric Acid

LIQUINAT® Citric Acid Solution Trisodium Citrate Dihydrate

Gluconates

Glucono-delta-Lactone

Sodium Gluconate

**Specialities** 

Citro DC

CITROCOAT® and other coated products

CITROFOL® ESSICCUM® sub4salt®

**Special Salts** 

Calcium Lactate Gluconate

Monosodium Citrate Potassium Gluconate Tricalcium Citrate Trimagnesium Citrate Tripotassium Citrate

Trisodium Citrate Anhydrous

**Sweeteners** 

Erythritol

Xanthan Gum

Xanthan Gum

are manufactured by fermentation or are based on fermentation derived products.

Micro-organisms - Production Strains

Jungbunzlauer currently does not use genetically modified production strains\* for the manufacture of above mentioned food additives.

\*no GMO in the meaning of Directive 90/219/EC and as amended in Directive 2001/18/EC

**Fermentation Raw Materials** 

Jungbunzlauer works together solely with raw material suppliers who can exclude the processing of genetically modified organisms (GMO).

Jungbunzlauer purchases raw materials (e.g. glucose syrup) upon a NON-GMO agreement, if they are derived from crops for which genetically modified varieties exist (e.g. Bt maize).

The raw material suppliers need to have an Identity Preserved (IP) system in place in the case the crops originate from a country or region where GMO varieties of the crops in question are available for commercial purposes.

Regulation on Genetically Modified Food and Feed

The regulation (EC) No 1829/2003 of the European Parliament and of the Council on genetically modified food and feed that replaces the regulations (EC) No 1139/98, 49/2000 and 50/2000 is not applicable to above-mentioned Jungbunzlauer food additives.

Regulation on GMO Traceability

The regulation (EC) No 1830/2003 of the European Parliament and of the Council concerning the traceability and labelling of genetically modified organisms and the traceability of food and feed products produced from genetically modified organisms and amending Directive 2001/18/EC is not applicable to above-mentioned Jungbunzlauer food additives.

in view of the rapid advancement of modern biotechnology and the changing framework of laws and regulations of the European Community and its member states a statement on the usage of genetically modified organisms can only reflect the past and present situation. As soon as new European and National regulations on this matter will be published we commit ourselves to apply these immediately.

### In Summary

 Jungbunzlauer does not use genetically modified microorganisms for the fermentation step of above mentioned food additives.

2) Above mentioned Jungbunzauer food additives are no genetically modified organisms as such

and they do not contain genetically modified organisms.

 There are no labelling requirements for above-mentioned Jungbunzlauer food additives according to Regulations (EC) No 1829/2003 and 1830/2003.

> April 2007 (Version 8)

JUNGBUNZLAUER INC.

COMPANY/SUPPLIER

Page 1 of 4 Review Date: 5/4/2005 **Product: Sodium Gluconate** 

1. CHEMICAL PRODUCT AND COMPANY IDENTIFICATION

COMMERCIAL PRODUCT NAME

Sodium Gluconate Jungbunzlauer Inc.

7 Wells Avenue

Newton Centre, MA 02149

**Emergency Phone** 

1-617-969-0900: 8:30 - 5:00 M-F Eastern Time

24 Hour Emergency Phone Number

CHEMTREC 1-800-424-9300

PRODUCT USE

foods, pharmaceutical, sequestering agent, metal cleaner, paint stripper, aluminum deoxidizer, bottle washing preparations, rust removal, chrome

tanning, metal plating, mordant in dyeing.

2. COMPOSITION, INFORMATION ON INGREDIENTS

CHEMICAL NAME OF THE MATERIAL

Sodium Gluconate

CHEMICAL FORMULA

C<sub>6</sub>H<sub>11</sub>O<sub>7</sub>Na

CHEMICAL FAMILY

salt of organic acid

**SYNONYMS** 

Gluconic acid, sodium salt; pentahydroxyhexanolc

acid, sodium salt; pentahydroxycaproic acid, sodium

. sált

CAS Reg. No. EC NR.

527-07-1 208-407-7

HAZARDOUS IMPURITIES

None

3. HAZARDS IDENTIFICATION

Emergency Overview

Fine white to vellowish crystalline powder with no odor or a slightly pleasant

odor, soluble in water, considered non-toxic.

Most Important Hazard

None

Inhalation

Dust may cause irritation of mucous membrane and respiratory tract.

Eye contact Skin contact No data available No data available No data available

Ingestion Chronic

No data available

Carcinogen status

None

4. FIRST AID MEASURES

General advice

No hazards which require special first aid measures. If you feel unwell, seek

Inhalation

Move to fresh air. If symptoms persist, call a physician.

Skin contact

Wash off with soap and plenty of water. If skin irritation persists, call a physician.

Eye contact

Flush eyes with water as a precaution. If eye irritation persists, consult a

specialist.

Ingestion

Drink water as a precaution. Consult a physician if necessary

Protection of first-alders

No hazards which require special first aid measures.

JUNGBUNZLAUER INC.

Product: Sodium Gluconate

Page 2 of 4 Review Date: 5/4/2005

5. FIRE FIGHTING MEASURES

**FLASH POINT** FLAMMABLE LIMITS Autoignition temperature

Not Applicable Not available >200 °C

Suitable extinguishing media

water, water spray, dry powder, foam,

carbon dioxide (CO2)

Extinguishing media which

must not be used for safety reasons Hazardous decomposition products

None carbon oxides

Special protective equipment

Use personal protective equipment including self-contained breathing apparatus when fighting fire in enclosed area.

Specific methods

Standard procedure for chemical fires.

6. ACCIDENTAL RELEASE MEASURES

Personal precautions

Use personal protective equipment. Avoid dust formation. Dispose according to federal, state and local authorities.

Environmental precautions Methods for cleaning up

Sweep up and shovel. After cleaning, flush away traces with water.

7. HANDLING AND STORAGE

HANDLING

Technical measures/Precautions

Safe handling advice

No special technical protective measures required.

No special handling advice required.

STORAGE

Technical measures/Storage conditions

Incompatible products

Keep fightly closed in a dry and cool place.

No special restrictions on storage with other products.

Packaging material .

Store in original container.

8. EXPOSURE CONTROLS, PERSONAL PROTECTION

Engineering measures

Provide general dilute ventilation.

Exposure limit(s)

None established for this ingredient,

use OSHA PEL, ACGIH TLV for Nulsance dusts of 5 mg/ m

Personal protection equipment

Respiratory protection

NIOSH approved dust respirator

Hand protection

Gloves

Eye Protection

Safety glasses

Skin and body protection

Lightweight protective clothing

Hydiene measures

Handle in accordance with good industrial hygiene and safety practice.

JUNGBUNZLAUER INC.

**Product: Sodium Gluconate** 

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### 9. PHYSICAL AND CHEMICAL PROPERTIES

Form

granular / powder

Color

white / off-white

Odor

none to slightly pleasant sweetish

нα

(10 % solution)

6.5-7.5

0

Vapor pressure Vapor density **Boiling** point

not volatile not applicable not established

Evaporation rate

Coefficient of water/oil distribution Melting point/range

not established 170 - 175 °C

Decomposition temperature

196 - 198°C

Relative density

>>Bulk density

 $850 \pm 150$ 

kg/m3

Explosive properties

none

Relative density

(20°C)

375

g/kg solution

Water solubility Solubility in other solvents: Alcohol

(20°C)

insoluble

#### 10. STABILITY AND REACTIVITY

Stability

Stable at normal conditions

Conditions to avoid

Keep containers dry and tightly closed to avoid moisture absorption

and contamination.

Materials to avoid

Strong oxidizers.

Hazardous decomposition products

No decomposition if stored normally. Thermal decomposition can

lead to release of initiating gases and vapors.

### 11. TOXICOLOGICAL INFORMATION

Acute toxicity

LD0/l.v./rabbit = 7600 - 8700 mg/kg (1)

Local effects

no data available

Chronic toxicity

no data available

Human experience

Health injuries are not known or expected under normal use.

References:

(1) Evaluation of the Health Aspects of Sodium, Potassium, Magnesium and Zinc Gluconates as Food Ingredients, SGOGS-78, Life Sc. Res.

Office, Rockville, 1977

### 12. ECOLOGICAL INFORMATION

Mobility

completely soluble

Persistence and degradability

Chemical oxygen demand

(COD) = 807 mg O2/g

Blochemical oxygen demand within 5 days

 $(B@D5) = 507 \, mgO2/g$ 

DIN EN 29888 (OECD 302B)

Readily biodegradable (98% after 2 days)

Bioaccumulation

No data available

Ecotoxicity effects

Toxicity to fish

> 10,000 mg/l

Toxicity to bacteria

=LD50

JUNGBUNZLAUER INC.

Lagrana et al. 19

Product: Sodium Gluconate

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13. DISPOSAL CONSIDERATIONS

Waste from residues/unused products

Any disposal practice must be in compliance with local, state and federal laws and regulations (contact local or state environmental agency for specific rules).

### 14. TRANSPORT INFORMATION

Not a Hazardous Material for DOT shipping.

### 15. REGULATORY INFORMATION

Sodium Gluconate is generally recognized as safe (GRAS) by USA FDA.

Listed European Food Additive E576

The ingredients are listed on the TSCA inventory List.

CERCLA (Comprehensive Response Compensation, and Liability Act): Not hazardous

SARA Title III (Superfund Amendments and Reauthorization Bill): Not Considered Hazardous Foreign Inventory Status

Canadian DSL (Domestic Substance List)

Canada WHMS - not regulated .

To the best of our knowledge, Jungbunzlauer Citric Acid Anhydrous does not contain any contaminants or biproducts known to the State of California to cause cancer or reproductive toxicity as listed under Proposition 65 State Drinking Water and Toxic Enforcement Act.

### 16-OTHER INFORMATION

HMIS\* Rating: Health = 0, Fire = 0, Reactivity =0

Hazardous Waterials Information System of the National Paint and Coating Association.

MSDS Status: Revised 7/2/2004 to Incorporate Ca Prop65 Statement. Reviewed 5/4/2004.

Information contained herein is believed to be accurate. However, it is provided solely for the customer's consideration, investigation and verification. Jungbunzlauer inc. hereby specifically disclaims any and all warranties expressed or implied, regarding the accuracy and completeness of such information, and makes no representation with respect thereto.



BRADFORD SOAP WORKS, INC.

:PO Box 1007

, 200 Providence Street

West Warwick, Rhode Island 02893

401 821.2141 TEL 401 821.1660 PAX

www.bradfordsoap.com

### Chelator Comparison Study

Purpose:

To evaluate sodium citrate and sodium gluconate as viable chelators for use in

traditional soap products.

Start Date:

May 1, 2008

End Date:

July 21, 2008

### **DOE (Design of Experiment):**

<u>Code</u>	IC#	Component	Supplier	inci	Abbreviation	%
		ice v povstyntyteses Se zejovalityce				
519992- 2967	816810	Unchelated vegetable soap base	Bradford			99.60
**************************************	290379	Dissolvine D- 40/C-Quest H21 Mix	Dewolf			0.40
	028787	Dissolvine D-40	Akzo Nobel	Pentasodium Pentetate	DPTANa5	
	028790	C-Quest H21 Mix	Compass Chemical	Tetrasedium Etidronate	HEDPNa4	
	<del> </del>				1	2748 M. Sept.

		1916 A. A. A. S. P. S. P		•	. "	Section of the
		TOTAL CARREST				
519992- 2968	816810	Unchelated vegetable soap base	Bradford			100.00
					A STATE OF THE PARTY OF THE PAR	0.00
1 4 4						
519992- 2973	816810	Unchelated vegetable scap base	Bradford			99.60
	020493	Sodium Citrate	Jungbunzlauer	Trisodium Clirate	NaCit	0.40
- 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		Park A-Mark Park	gradini serim segunda	1701 1		
519992- 2972	816810	Unchelated vegetable soap base	Bradford			99.60
	021224	Sodium Gluconate	Jungbunzlauer	Sodium Gluconate	NaGluc	0.40

Printed: 3/13/2009



BRADFORD SOAP WORKS, INC. PO Box 1007 200 Providence Street West Warwick, Rhode Island 02893

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www.bradfordsoap.com

### Protocol:

Each chelator was roller milled into unpreserved, dried (11-4% water) vegetable soap base produced at Bradford Works, Inc. Unchelated roller milled base served as the negative control. The milled base (in pellet form) was then added to a gas wash bottle containing a wet filter paper on the bottom, purged with oxygen (O<sub>2</sub>), sealed and placed in a 40°C oven. The bottles were periodically observed for soap discoloration, and brown spot formation indicative of rancidity. Additionally, each sample was subjected to olfactory evaluation after the six (6) week oven incubation. A strong, pungent, off-odor is indicative of rancidity.

### Results:

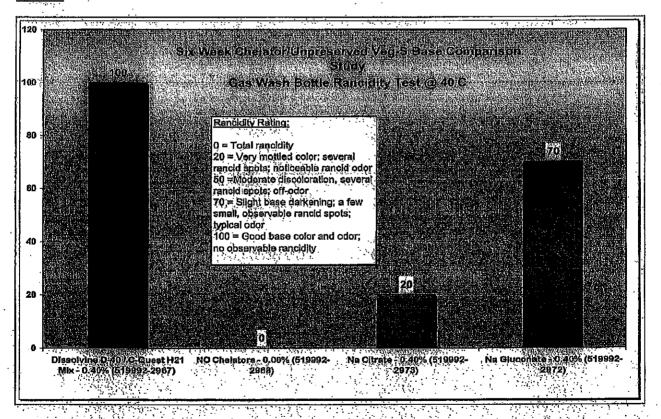


Chart 1
Test Results

Printed: 3/13/2009 2

BRADFORD SOAF WORKS, INC. PO Box 1007 200 Providence Street West Warwick, Rhode Island 02893

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### Discussion

Each sample was exposed to moisture, heat and oxygen (O<sub>2</sub>) that provides the necessary conditions known to produce soap rancidity. Unchelated soap base (519992-2968-Negative Control) became totally rancid during the testing interval. The soap turned completely brown and exhibited the characteristic rancid off-odor. The current Pentasodium Pentetate/ Tetrasodium Etidronate chelator mixture (290379) performed well throughout the trial (519992-2967 Positive Control). The soap remained a normal pale beige color with no indication of soap discoloration or any off odor.

Sodium citrate (519992-2973) did not provide adeguate stability to the soap base, providing only about 20% effectiveness as compared to the positive control. A repeat test of sodium citrate at 0.25% and 0.40% in Veg-S was conducted. The test was terminated after 3 days as rancidity developed at both levels.

Test results (ref. Chart 1) indicate that sedium gluconate (519992-2072) is approximately 70% as effective as the current chelator system (**Positive Control**). Base on these results sodium gluconate should be considered an acceptable alternative for soap stability for customers who need a more bio-degradable chelator component since: it has good toxicological and biological profiles; has a more natural position than other useful chelators; and chelates Fe<sup>2+</sup>, Al<sup>3+</sup> and other heavy metals (so-called pro-oxidant metals), as well as Ca<sup>2+</sup> at alkaline pH's (traditional soap is an alkaline salt with pH of 10). Sodium gluconate is currently used alone in several commercial, non-certified organic, products produced by Bradford Soap Works, Inc. These products have proved to be stable and commercially acceptable.

### Conclusion:

Results indicate that sodium citrate does not provide adequate soap stability as unchelated soap with sodium citrate (519992-2973) became rancid. A repeat experiment verified these results. Therefore sodium citrate is not considered to be an acceptable soap stabilizer.

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Sodium gluconate (519992-2972), however, did provide approximately 70% stability protection of the positive control (519992-2967) The experimental results, in addition to commercial experience, indicate that sodium gluconate is an acceptable soap stabilizer that could find application in the certified organic market place for soap products.

E. George July 21, 2008

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### Sodium Gluconate-Kettle Soap Stability Study II

Purpose:

To evaluate the stability and effectiveness of adding sodium gluconate in Veg-S

kettle soap

Start Date:

January 6, 2009

End Date:

March 6, 2009

**DOE (Design of Experiment):** 

<u>Lot</u> Code	IC#	<u>Component</u>	Supplier	<u>INCI</u>	Abbreviation %	<u>%</u>
20735	816783	NEGATIVECONTROL Unchelated vegetable soap base	Bradford			)0
20731	816783	Unchelated vegetable soap base	Bradford	•	99.	65
	021224	Sydprozee Sodium Gludonate added to kettle soap	Jungbunzlauer	Sedium Gluconate	NaGlu 0.3	35
20722	22073	Standard Veg-S chelated with pentasodium pentetate/tetrasodium etidronate	Bradford		99	.7

<u>Protocol</u>: Molten (214°F) unchelated Method type Veg-S kettle soap was kettle made and additions made in the kettle as follows:

- 1. Negative control: No chelarors were added and the soap was dried on an APV drier. (ref. Lot 20735)
- 2. Sodium gluconate: Was added at 0.35% to additional molten (198°F) unchelated kettle soap and dried on an APV drier. (ref. Lot 20731)
- 3. <u>Positive control</u>: Standard Method vegetable soap kettle preserved with pentasodium pentate/tetrasodium etidronate dried on an APV drier.
- 4. Approximately 100 grams of each dried base, was added to a gas wash bottle containing a wet filter paper on the bottom, purged with oxygen (O₂), sealed and placed in a 45°C



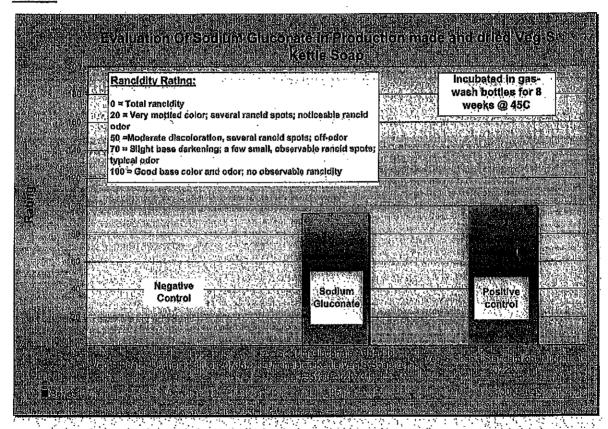
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oven. The bottles were periodically observed for soap discoloration and poor odor indicative of rancidity.

#### Results



### Chart 1 Test Results

The negative control (Lot 20735) became totally rancid during the test period with severe soap browning and a malodor. Sodium gluconate added to molten kettle soap (Lot 20731) produced excellent results with only one small brown spot observed during the eight week study. The color and odor was excellent. The positive control exhibited no discoloration or malodor.



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### Conclusions:

The experiment validates that sodium gluconate is an effective soap chelator under manufacturing conditions.

E. George 3/6/2009

**Attachment 8** Sodium Gluconate

> **TOTAL EXTENDED BRADFORD SALES**

**AVERAGE UNIT SELLING PRICE TO RETAILER** 

(1 UNIT PER STORE **ANNUAL VOLUME** 

**NUMBER OF** 

NUMBER OF **PRODUCTS** 

STORE BRAND

STORES

PER MONTH)

Retail Sales Potential for Organic Soap

**Bradford Soap Works** 

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499,200

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[CBI] **TOTAL ANNUAL** SALES

[CBI] [CBI] [CBI] [CBI] [CBI] [CBI] 1,300,000 208,000 20,800

312,000 936,000 249,600

3000 1500 500 800 100

G ø

2500

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