



**Agricultural Marketing Service**

**Supplement for the  
Purchase of  
TURKEY AND TURKEY PRODUCTS  
Under the Long-Term Program  
April 2013**

**I. INTRODUCTION..... 2**

**II. PRICING ..... 2**

**A. Offer Price..... 2**

**B. Base Price ..... 2**

**C. Final Price ..... 3**

**EXHIBIT 1 ..... 4**

*The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, genetic information, political beliefs, reprisal, or because all or a part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).*

*To file a complaint of discrimination write to USDA, Director, Office of Civil Rights, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410 or call (800) 795-3272 (voice) or (202) 720-6382 (TDD). USDA is an equal opportunity provider and employer.*

**SUPPLEMENT FOR THE  
PURCHASE OF TURKEY AND TURKEY PRODUCTS UNDER THE LONG-TERM  
PROGRAM**

**I. INTRODUCTION**

The Purchase Announcement announcing the Long-Term Turkey and Turkey Products Program stated that delivery periods will be from July 16 through November 30, 2013. Following are special ordering and pricing terms that apply only to the long-term Purchase Orders under this announcement for consumer-pack turkeys, deli-style turkey breasts, deli-style smoked turkey breasts, and smoked turkey hams.

**II. PRICING**

A. Offer Price

The *offer price*, or *bid price*, is intended to reflect the cost of manufacturing the consumer pack turkey, deli-style turkey breasts, deli-style smoked turkey breasts, or turkey hams, plus transportation costs to destinations listed on the Solicitation. It reflects the difference between the *base price* and the *final price*. At the time of award, a Purchase Order (contract) will be issued in the Web-Based Supply Chain Management (WBSCM) System stating only the *offer price* for each line item awarded.

B. Base Price

1. The *base price* is intended to reflect the approximate value of the turkey contained as ingredients in the finished product. AMS will determine the base price as follows:

- a) Consumer Pack: A 50:50 composite of Frozen Hens and Toms prices in the “TURKEY: Weekly National Fresh and Frozen Whole Young Turkeys” report (**Exhibit 1**) (which can be found by searching for the title of the report on <http://search.ams.usda.gov/mnsearch/mnsearch.aspx>) published by USDA Poultry Market News on the Friday approximately 30 days prior to the first date of the contracted delivery period.

For example, the TURKEY: Weekly National Fresh and Frozen Whole Young Turkeys report for Friday, April 19, 2013 (**Exhibit 1**), reports the weekly weighted average for Frozen Hens Whole Body Turkeys at 94.64 cents per pound and Frozen Toms Whole Body Turkeys at 97.50 cents per pound. The base price would be 96.07 cents per pound

$[(94.64 \times 50\%) + (97.50 \times 50\%)]$ . This price (\$0.9607 per pound) would be added to the *offer price* to determine the price per pound to be paid (*final price*).

- b) Deli-Style Turkey Breasts and Deli-Style Smoked Turkey Breasts: The Fresh Tom Boneless/Skinless Breasts Weekly Weighted Average Price (NW\_PY029) published by the USDA Poultry Market News on the Friday approximately 30 days prior to the first date of the contracted delivery period.
- c) Smoked Turkey Ham: The Fresh Thigh Meat Weekly Weighted Average Price (NW\_PY029) published by the USDA Poultry Market News on the Friday approximately 30 days prior to the first date of the contracted delivery period.

2. The price will be expressed on a per-pound basis, rounded to the fourth decimal place. If no price is quoted for the Friday approximately 30 days prior to the contracted delivery period, the base price will be calculated using the previous published price.

3. Inquiries regarding the USDA Poultry Market News reports should be directed to USDA-AMS-Livestock, Poultry and Grain Market News and Analysis Division by telephoning (202) 720-6231 or by e-mail at [Wash.LGMN@am.usda.gov](mailto:Wash.LGMN@am.usda.gov) . The reports are available at [www.ams.usda.gov/pymnhomepage](http://www.ams.usda.gov/pymnhomepage).

#### C. Final Price

A Purchase Order modification will be issued approximately 30 days prior to each delivery period which will reflect the *base price* added to the *offer price* to determine the *final price* to be paid to the Contractor for each purchase unit.

# EXHIBIT 1



**TURKEY: Weekly National Fresh and Frozen Whole Young Turkeys (Fri)**  
 Agricultural Marketing Service, Livestock, Poultry & Grain Market News

Fri, Apr 19, 2013

Weighted Average Prices, cents per pound, F.O.B. Shipper Dock Basis - Week Ending April 19, 2013

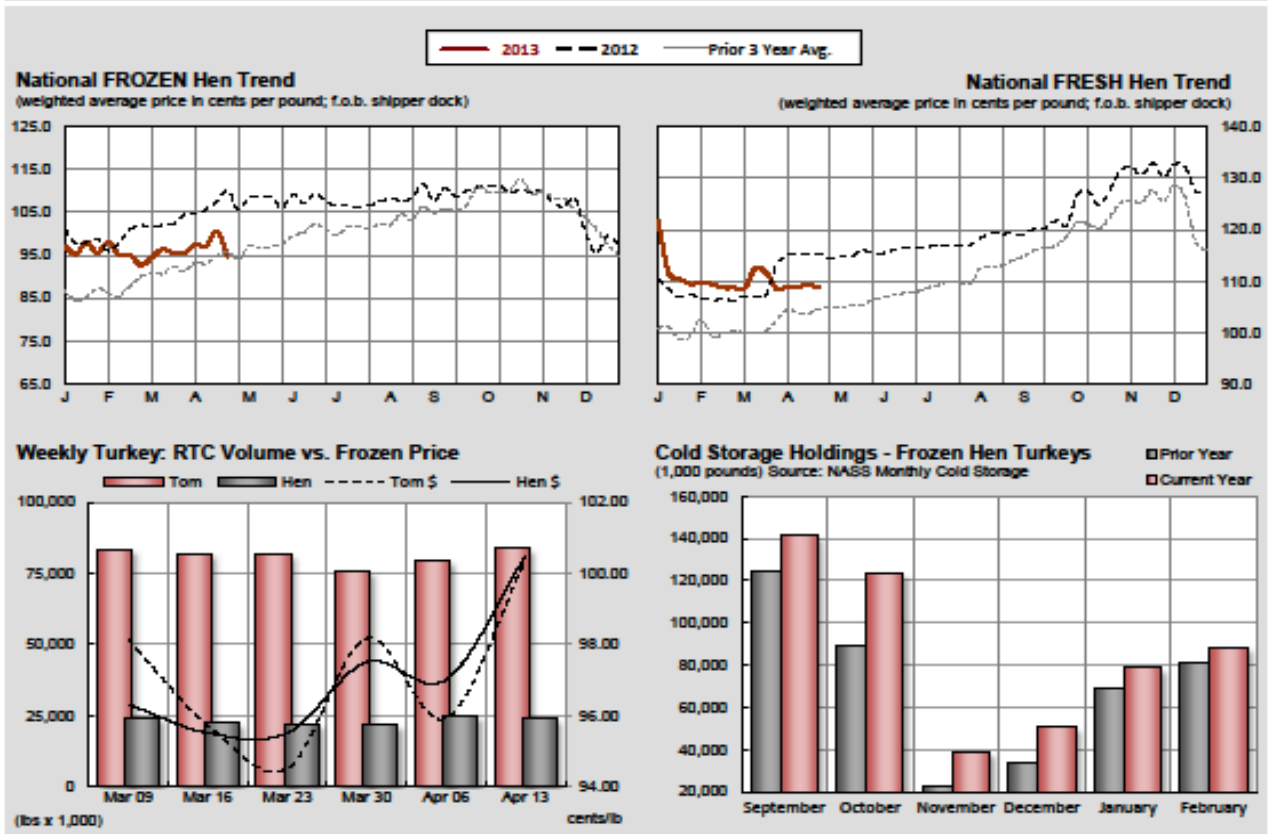
**FROZEN Whole Body Turkeys** - commodity pack or equivalent; minimum 10,000 lb lots; current negotiation for delivery within two weeks.

U.S. Grade A - FROZEN	Current Week		Last Week		Last Year		March Averages		
	wtd avg (cents/lb)	volume (000 lbs.)	wtd avg (cents/lb)	volume (000 lbs.)	wtd avg (cents/lb)	volume (000 lbs.)	This Month	Last Month	Last Year
8-16 lb. (Hens)	94.64	222	100.47	1,170	110.00	480	96.58	95.00	103.70
16-24 lb. (Toms)	97.50	10	100.35	831	107.83	436	96.53	95.30	104.45

<sup>1</sup> based on offers.

**FRESH Whole Body Turkeys** - with timers; for delivery within the next seven days.

U.S. Grade A - FRESH	Current Week		Last Week		Last Year		March Averages		
	wtd avg (cents/lb)	volume (000 lbs.)	wtd avg (cents/lb)	volume (000 lbs.)	wtd avg (cents/lb)	volume (000 lbs.)	This Month	Last Month	Last Year
<b>Priced At Time Of Sale:</b>									
8-16 lb. (Hens)	108.74	132.4	109.27	132.0	115.39	118.5	111.05	108.85	113.55
16-24 lb. (Toms)	107.45	55.0	108.39	59.0	114.08	60.0	112.00	106.78	114.54
<b>Price To Be Determined:</b>									
8-16 lb. (Hens)	-	2.5	-	2.5	-	2.5	-	-	-
16-24 lb. (Toms)	-	2.5	-	2.5	-	2.5	-	-	-



Source: USDA AMS Livestock, Poultry & Grain Market News; [www.ams.usda.gov/pymnhomepage](http://www.ams.usda.gov/pymnhomepage)

Des Moines, IA (515) 284-4471; Email: [PYMNDISM@ams.usda.gov](mailto:PYMNDISM@ams.usda.gov)

Prepared: 19-Apr-13 10:18 AM Central Time