



USDA ORGANIC DATA UPDATE

National Organic Standards Board Meeting April 24, 2019

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TOPICS



- Surveys and Data Sources
- Data Variances

- Challenges and Next Steps
- 2017 Census of Agriculture Organic Results



NASS PRODUCER SURVEYS



- Census of Agriculture Special Studies
 - 2008
 - 2014
 - 2019

- RMA Funded Surveys
 - 2011
 - 2015
 - 2016



2019 ORGANIC SURVEY



- Special Study to the 2017 Census of Agriculture
- Federal Register posted on Feb 28; closes Apr 29
- Questionnaire changes
- Data on production quantity and value as well as production and marketing practices
- Data collection begins December 2019
- Results released October 2020



CERTIFIER SURVEYS



CERTIFIER ACREAGE AND LIVESTOCK DATA

- Agricultural Marketing Service: 1992-1994
- Agrisystems International (Private): 1995
- Economic Research Service: 1997-2011
- NASS: 2014-2015
- AMS NOP: 2017 ongoing



CERTIFIER DATA



TRANSITION TO NOP

- Consultation with NASS, ERS, and other stakeholders
- Data from certifiers readily available for Organic Integrity Database
- Data reports began in 2017
- Proposed rule to make reporting mandatory



DATA VARIANCES



NUMBER OF OPERATIONS

- NASS Producer Surveys
 - Self reported
 - Certified crop and livestock farming operations with production
- AMS NOP; Organic Integrity Database
 - Data from mandatory and regulated reporting
 - All operations and businesses
- Methodology Differences
 - Method for counting a single entity with multiple operations/locations may vary among agencies



DATA VARIANCES



CERTIFIER ACREAGE AND LIVESTOCK DATA

- Certifier Surveys (NASS and ERS)
 - Long data collection timeframes
 - Resources to interact with certifiers
 - Resources to review and edit the reported data
- Organic Integrity Database (AMS NOP)
 - Limited resources for certifier interaction and data review
 - Must rely on assumption of accurate reporting of these fields



CHALLENGES



ORGANIC INTEGRITY DATABASE ACREAGE AND LIVESTOCK DATA

- Reporting is voluntary
- Data issues such as duplication and key entry mistakes are not corrected
- Record keeping varies greatly among certifiers
- Currently less reliable but more timely and available to users



NEXT STEPS



CERTIFIER ACREAGE AND LIVESTOCK DATA RELIABLE | ACCURATE | TIMELY

1. Mandatory Reporting

2. NASS/NOP Data Validation Project

3. Certifier Support from Industry



2017 CENSUS OF AGRICULTURE



Number of Organic Farms and Value of Sales Up From 2012

| | 2017 | 2012 | % change |
|--|--------|--------|-------------|
| Number of Farms - Certified and Exempt | 18,166 | 14,326 | +27 |
| Number of Farms - Certified | 17,741 | 12,771 | +39 |
| Number of Farms - Exempt | 3,065 | 3,754 | -22 |
| Number of Farms - Transitioning Acres | 3,723 | 3,240 | +15 |
| Total Value of Sales | \$7.2B | \$3.1B | +57 |
| Average Value of Sales Per Farm | \$401K | \$218K | +84 |



2017 CENSUS OF AGRICULTURE



Organic Producer is Younger and More Likely to be Full-time Farmer

| | Organic Farms | All Farms |
|----------------------------------|------------------|-----------|
| Average Value of Sales Per Farm | \$401K | \$190K |
| Average Age of Producer | 51.3 | 57.5 |
| Producers Age 34 or Less | 17% | 8% |
| Male Producers | 63% | 64% |
| Female Producers | 37% | 36% |
| Primary Occupation is Farming | 64% | 42% |
| Worked Off Farm at Least One Day | 53% | 61% |



Thank You



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